

# BUSINESS UNDERSTANDING

This project analyzes movie performance data to uncover the key factors that drive box office success and audience ratings. By examining variables such as genre, budget, runtime, ratings, and contributor roles (directors and writers), it aims to help studios make data-driven decisions in budgeting, hiring, and marketing. The goal is to identify high-impact talent, understand how production choices affect profitability, and provide actionable insights to improve investment, content, and strategic planning in the film industry.

## SECTION 1: DATA UNDERSTANDING

The datasets used in this project are sourced from publicly available movie databases, including Box Office Mojo (BOM), The Numbers (TN), IMDB database and The Movie Database (TMDb). They provide structured information on thousands of films released over the past two decades. The data spans multiple formats; categorical variables such as genre, director, and writer, numerical variables such as budget, gross revenue, and ratings and temporal variables such as release year and runtime. The dataset includes:

- Film titles & release dates
- Genres (one or multiple per film)
- Production budget & box office revenue
- Ratings & popularity metrics
- Contributor data (directors, writers etc.)
- Movie runtime

```
In [1]: ▶ # imports
import pandas as pd # cleaning data
import matplotlib.pyplot as plt # data visualization
import seaborn as sns # data visualization
import numpy as np # python calculations
import json # parse data
import warnings # ignore warnings
warnings.filterwarnings('ignore')
%matplotlib inline
```

```
In [2]: ▶ # import all required datasets
length_data = pd.read_csv("Data/rt.movie_info.tsv", sep='\t')
ratings_data = pd.read_csv("Data/tmdb.movies.csv")
merged_movie_info = pd.read_csv("Data/merged_movie_info.csv", index_col=0)
df = pd.read_csv('Data/clean_full_movie_data.csv')
```

In [3]: `# check the first rows of dataset`  
`length_data.head()`

Out[3]:

	id	synopsis	rating	genre	director	writer	theater_date
0	1	This gritty, fast-paced, and innovative police...	R	Adventure Classics Drama	William Friedkin	Ernest Tidyman	Oct 9, 1971
1	3	New York City, not-too-distant-future: Eric Pa...	R	Drama Science Fiction and Fantasy	David Cronenberg	David Cronenberg Don DeLillo	Aug 17, 2012
2	5	Illeana Douglas delivers a superb performance ...	R	Drama Musical and Performing Arts	Allison Anders	Allison Anders	Sep 13, 1996
3	6	Michael Douglas runs afoul of a treacherous su...	R	Drama Mystery and Suspense	Barry Levinson	Paul Attanasio Michael Crichton	Dec 9, 1994
4	7	NaN	NR	Drama Romance	Rodney Bennett	Giles Cooper	NaN

In [4]: `# check first rows of dataset`  
`ratings_data.head()`

Out[4]:

	Unnamed: 0	genre_ids	id	original_language	original_title	popularity	release_date	
0	0	[12, 14, 10751]	12444	en	Harry Potter and the Deathly Hallows: Part 1	33.533	2010-11-19	a D H&
1	1	[14, 12, 16, 10751]	10191	en	How to Train Your Dragon	28.734	2010-03-26	f C
2	2	[12, 28, 878]	10138	en	Iron Man 2	28.515	2010-05-07	lro
3	3	[16, 35, 10751]	862	en	Toy Story	28.005	1995-11-22	
4	4	[28, 878, 12]	27205	en	Inception	27.920	2010-07-16	Inc

In [5]: `# check dataset information`  
`length_data.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1560 entries, 0 to 1559
Data columns (total 12 columns):
#   Column                Non-Null Count  Dtype
---  ---
0   id                    1560 non-null   int64
1   synopsis              1498 non-null   object
2   rating               1557 non-null   object
3   genre                1552 non-null   object
4   director             1361 non-null   object
5   writer               1111 non-null   object
6   theater_date         1201 non-null   object
7   dvd_date             1201 non-null   object
8   currency             340 non-null    object
9   box_office           340 non-null    object
10  runtime              1530 non-null   object
11  studio               494 non-null    object
dtypes: int64(1), object(11)
memory usage: 146.4+ KB
```

In [6]: `# check dataset information`  
`ratings_data.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 26517 entries, 0 to 26516
Data columns (total 10 columns):
#   Column                Non-Null Count  Dtype
---  ---
0   Unnamed: 0            26517 non-null   int64
1   genre_ids             26517 non-null   object
2   id                   26517 non-null   int64
3   original_language     26517 non-null   object
4   original_title        26517 non-null   object
5   popularity            26517 non-null   float64
6   release_date          26517 non-null   object
7   title                 26517 non-null   object
8   vote_average          26517 non-null   float64
9   vote_count            26517 non-null   int64
dtypes: float64(2), int64(3), object(5)
memory usage: 2.0+ MB
```

In [7]: `# look at the first five rows`  
`merged_movie_info.head()`

Out[7]:

	title	studio	year	production_budget	worldwide_gross	popularity	vote_average
1	Inception	WB	2010	160000000	835524642	27.920	8.3
8	The Chronicles of Narnia: The Voyage of the Da...	Fox	2010	155000000	418186950	17.382	6.3
30	Gulliver's Travels	Fox	2010	112000000	232017848	10.768	5.1
34	Due Date	WB	2010	65000000	211739043	12.445	6.3
36	Yogi Bear	WB	2010	80000000	204774690	9.096	5.3

In [8]: `# checkout dataset information`  
`merged_movie_info.info()`

```
<class 'pandas.core.frame.DataFrame'>
Index: 282 entries, 1 to 2470
Data columns (total 12 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   title                                282 non-null    object
1   studio                              282 non-null    object
2   year                                282 non-null    int64
3   production_budget                   282 non-null    int64
4   worldwide_gross                     282 non-null    int64
5   popularity                           282 non-null    float64
6   vote_average                        282 non-null    float64
7   vote_count                           282 non-null    int64
8   profit                              282 non-null    int64
9   genre                               282 non-null    object
10  director                             282 non-null    object
11  writer                              282 non-null    object
dtypes: float64(2), int64(5), object(5)
memory usage: 28.6+ KB
```

In [9]: `# check the first rows`  
`df.head()`

Out[9]:

	movie_titles	genres	original_language	release_date	studio	production_budget	dom
0	toy story 3	{'id': 16, 'name': 'Animation'}, {'id': 10751...	en	2010-06-16	BV	200000000	\$
1	inception	{'id': 28, 'name': 'Action'}, {'id': 53, 'nam...	en	2010-07-14	WB	160000000	\$
2	shrek forever after	{'id': 35, 'name': 'Comedy'}, {'id': 12, 'nam...	en	2010-05-16	P/DW	165000000	\$
3	the twilight saga: eclipse	{'id': 12, 'name': 'Adventure'}, {'id': 14, '...	en	2010-06-23	Sum.	68000000	\$
4	iron man 2	{'id': 12, 'name': 'Adventure'}, {'id': 28, '...	en	2010-04-28	Par.	200000000	\$

In [10]: `# check dataset information`  
`df.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 45749 entries, 0 to 45748
Data columns (total 16 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   movie_titles                          45748 non-null  object
1   genres                                45603 non-null  object
2   original_language                     45592 non-null  object
3   release_date                          45748 non-null  object
4   studio                                1469 non-null   object
5   production_budget                     45748 non-null  object
6   domestic_gross                        1470 non-null   object
7   foreign_gross                         1274 non-null   object
8   worldwide_gross                       1470 non-null   object
9   revenue                               45748 non-null  object
10  runtime                               45355 non-null  float64
11  popularity                             45603 non-null  float64
12  production_companies                   45603 non-null  object
13  production_countries                   45603 non-null  object
14  vote_average                           45603 non-null  float64
15  vote_count                             45603 non-null  float64
dtypes: float64(4), object(12)
memory usage: 5.6+ MB
```

## SECTION 2: DATA PREPARATION

To ensure reliable analysis, the following steps were performed:

- Merging of the datasets
- Cleaned inconsistent formatting and missing values
- Converted monetary values to numeric types
- Extracted and separated multiple genres per film
- Calculated profit and categorized release dates into seasons

```
In [11]: ▶ #merging the ratings and length datasets
length_rating_df = pd.merge(
    length_data[["id", "runtime"]],
    ratings_data[["id", "vote_average", "vote_count"]],
    on="id",
    how="inner"
)
length_rating_df.head()
```

Out[11]:

	id	runtime	vote_average	vote_count
0	27	NaN	4.9	170
1	90	96 minutes	7.1	1827
2	93	110 minutes	7.9	359
3	95	116 minutes	6.7	4267
4	189	94 minutes	6.3	2210

```
In [12]: ▶ # converting the columns to numeric values
length_rating_df["runtime"] = length_rating_df["runtime"].astype(str)
length_rating_df["runtime"] = pd.to_numeric(length_rating_df["runtime"], errors="coerce")
```

```
In [13]: ▶ # check duplicated values
print(length_rating_df.duplicated().value_counts())
```

```
False    27
True      5
Name: count, dtype: int64
```

```
In [14]: ▶ #drop duplicates
length_rating_df = length_rating_df.drop_duplicates()
length_rating_df.head()
```

Out[14]:

	id	runtime	vote_average	vote_count
0	27	NaN	4.9	170
1	90	96.0	7.1	1827
2	93	110.0	7.9	359
3	95	116.0	6.7	4267
4	189	94.0	6.3	2210

```
In [15]: ▶ # check for null values
print(length_rating_df.isnull().sum())
```

```
id          0
runtime      1
vote_average 0
vote_count   0
dtype: int64
```

```
In [16]: ▶ # drop null values
length_rating_df.dropna(subset=["runtime"], inplace=True)
print(length_rating_df["runtime"].isnull().sum())
```

```
0
```

```
In [17]: ▶ # filter votes
vote_limit = 3
filtered_movies_df = length_rating_df[length_rating_df['vote_count']
```

```
In [18]: ▶ # categorize the length of movies
movie_length_limits = [0,90,110,140,500]
category_names = ["< 90 min (Short)", "90-110 min (Average)", "110-130 min (Long)", "130-140 min (Very Long)", "140-500 min (Ultra Long)"]
filtered_movies_df["runtime_category"] = pd.cut(
    filtered_movies_df["runtime"],
    bins=movie_length_limits,
    labels=category_names,
    right=False
)
```

```
In [19]: ▶ # group runtime category and vote_average
ratings_by_length = filtered_movies_df.groupby("runtime_category", ok
ratings_by_length.head()
```

Out[19]:

	runtime_category	vote_average
0	> 130 min (Epic)	7.766667
1	< 90 min (Short)	7.625000
2	90-110 min (Average)	7.466667
3	110-130 min (Long)	7.400000

## SECTION 3: MOVIE RATINGS BY LENGTH OF MOVIES

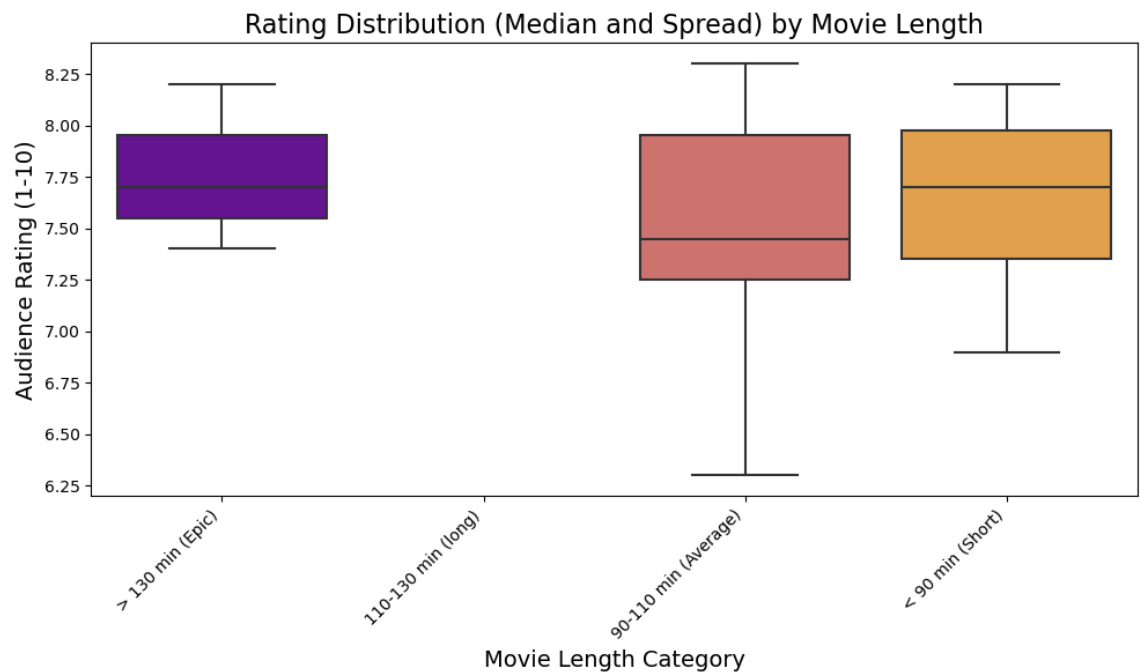
This analysis gives a comparison of **movie ratings and the length of the movies**. It shows how the variables runtime and vote\_average are related in the dataset. A boxplot was used to show the distribution of votes in relation to runtime. A line graph was also created for the same data



```
In [20]: ▶ # use boxplot to see distribution of runtime compared to vote_average
plt.figure(figsize=(10, 6))

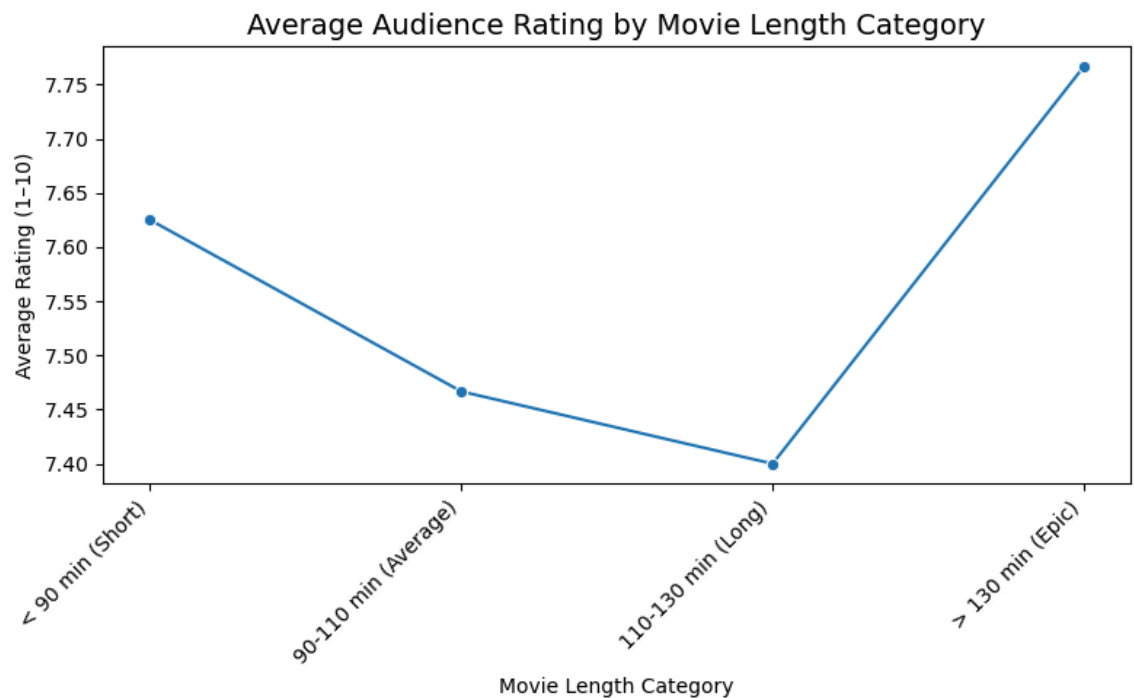
sns.boxplot(
    x="runtime_category",
    y="vote_average",
    data=filtered_movies_df,
    palette="plasma",
    order=['> 130 min (Epic)', '110-130 min (long)', '90-110 min (Average)', '< 90 min (Short)']
)

plt.title("Rating Distribution (Median and Spread) by Movie Length",
plt.xlabel("Movie Length Category", fontsize=14)
plt.ylabel("Audience Rating (1-10)", fontsize=14)
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
plt.show()
```



```
In [21]: ▶ # create plot to check
# average ratings per runtime category
ratings_by_length = (
    filtered_movies_df
    .groupby("runtime_category", observed=True)["vote_average"]
    .mean()
    .reset_index()
)

plt.figure(figsize=(8,5))
sns.lineplot(
    data=ratings_by_length,
    x="runtime_category",
    y="vote_average",
    marker="o"
)
plt.title("Average Audience Rating by Movie Length Category", fontsize=14)
plt.xlabel("Movie Length Category")
plt.ylabel("Average Rating (1-10)")
plt.xticks(rotation=45, ha="right")
plt.tight_layout()
plt.show()
```



## SECTION 4: SUCCESSFULL DIRECTORS AND WRITERS BASED ON MOVIE PROFITS AND RATINGS

This part is a data preparation and an analysis to identify **directors and writers** who make successful movies based on the profits they bring to their studios and also based on the `vote_counts` of their movies. It aims to give the new head of the movie studio an idea of the kind of directors and writers to hire.

```
In [22]: ▶ # Calculate Total Profit per Director
director_total_profit = merged_movie_info.groupby('director')['profit']
# Calculate Average Profit per Director
director_avg_profit = merged_movie_info.groupby('director')['profit'].mean()
director_avg_profit
```

Out[22]:

	director	profit
0	Gary Wheeler	1.684975e+08
1	Clint Eastwood	1.408124e+08
2	Bryan Singer	9.677964e+07
3	George Hickenlooper	9.677964e+07
4	Jim Jarmusch	9.677964e+07
5	Joan Chen	9.677964e+07
6	Peter Webber	9.677964e+07
7	Sam Mendes	9.677964e+07
8	Sylvester Stallone	9.677964e+07
9	John Krasinski	1.552795e+07
10	Trey Edward Shults	1.223359e+07

```
In [23]: ▶ # Functions to change the format for the plots so as to be able to use
def format_billion(x, pos):
    """Formatter function to display y-axis ticks in billions (B) or
    if x >= 1e9:
        return f'{x / 1e9:,.1f}B'
    elif x >= 1e6:
        return f'{x / 1e6:,.0f}M'
    return f'{x:,.0f}'

def format_million(x, pos):
    """Formatter function to display y-axis ticks in millions (M) or
    if x >= 1e9:
        return f'{x / 1e9:,.1f}B'
    elif x >= 1e6:
        return f'{x / 1e6:,.0f}M'
    return f'{x:,.0f}'

from matplotlib.ticker import FuncFormatter

# Set up formatter
billion_formatter = FuncFormatter(format_billion)
million_formatter = FuncFormatter(format_million)
```

```

In [24]: ► # Top 10 Directors by Total Profit ---
top_10_directors = director_total_profit.head(10)

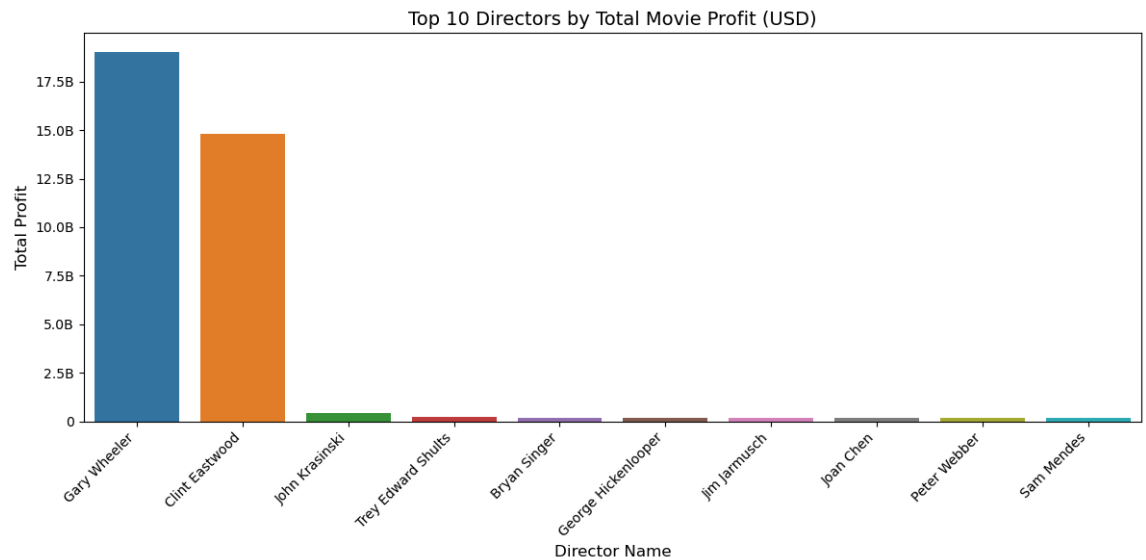
plt.figure(figsize=(12, 6))
ax = sns.barplot(x='director', y='profit', data=top_10_directors)

# Apply formatter for billions/millions

ax.yaxis.set_major_formatter(billion_formatter)

# Labels and formatting
plt.title('Top 10 Directors by Total Movie Profit (USD)', fontsize=14)
plt.xlabel('Director Name', fontsize=12)
plt.ylabel('Total Profit', fontsize=12)
plt.xticks(rotation=45, ha='right') # Rotate names to prevent overlap
plt.tight_layout()
plt.show()

```



```

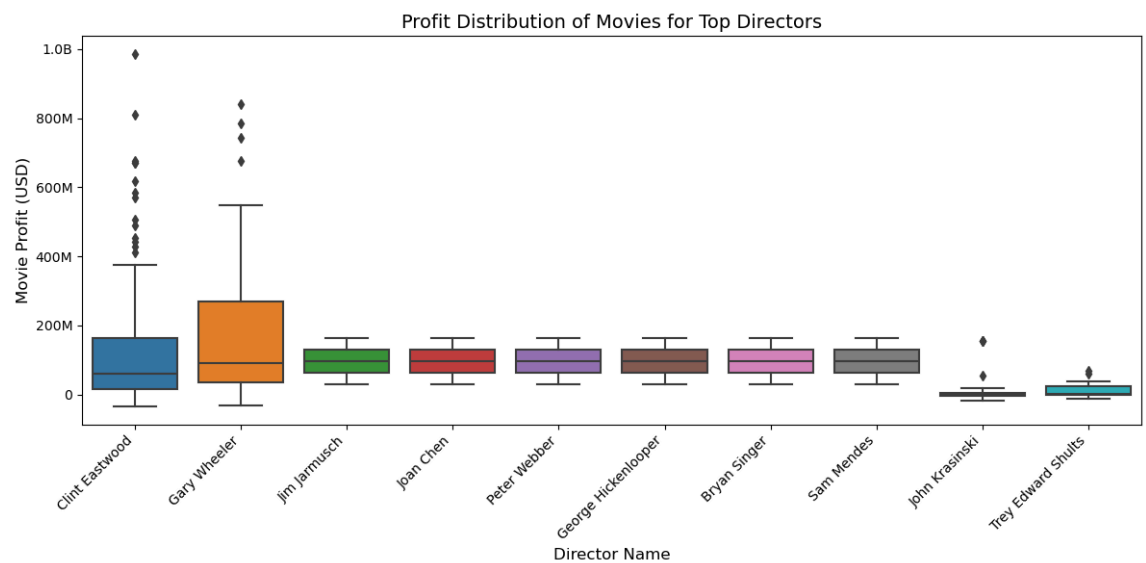
In [25]: ► # Filter data for Top 10 Directors
top_directors_list = top_10_directors['director'].tolist()
filtered_df = merged_movie_info[merged_movie_info['director'].isin(top_directors_list)]

# Create boxplot (shows distribution/risk of profits per director)
plt.figure(figsize=(12, 6))
ax = sns.boxplot(x='director', y='profit', data=filtered_df)

# Apply formatter for billions/millions
ax.yaxis.set_major_formatter(billion_formatter)

# Labels and formatting
plt.title('Profit Distribution of Movies for Top Directors', fontsize=14)
plt.xlabel('Director Name', fontsize=12)
plt.ylabel('Movie Profit (USD)', fontsize=12)
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
plt.show()

```



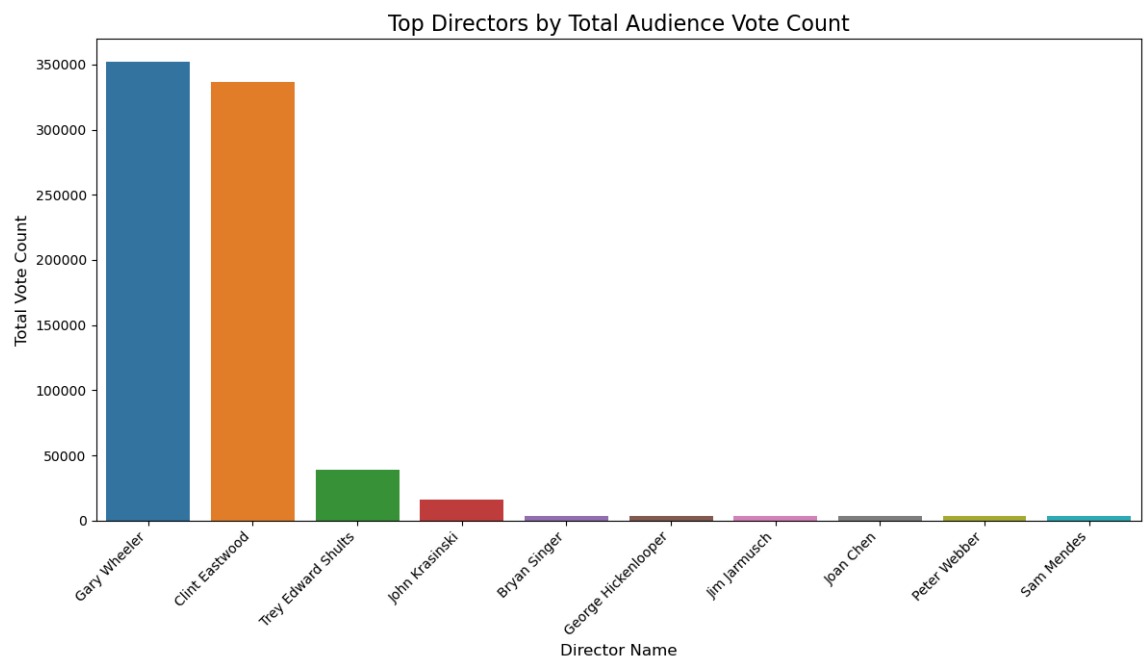
```
In [26]: ▶ # Group by director and sum the total vote count and sort
director_total_votes = merged_movie_info.groupby('director')['vote_co
director_total_votes.columns = ['Director Name', 'Total Vote Count']

# Select the top directors
top_directors_votes = director_total_votes.head(10)

# Bar Chart for Top Directors by Total Vote Count
plt.figure(figsize=(12, 7))

sns.barplot(x='Director Name', y='Total Vote Count', data=top_directo

plt.title('Top Directors by Total Audience Vote Count', fontsize=16)
plt.xlabel('Director Name', fontsize=12)
plt.ylabel('Total Vote Count', fontsize=12)
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
```

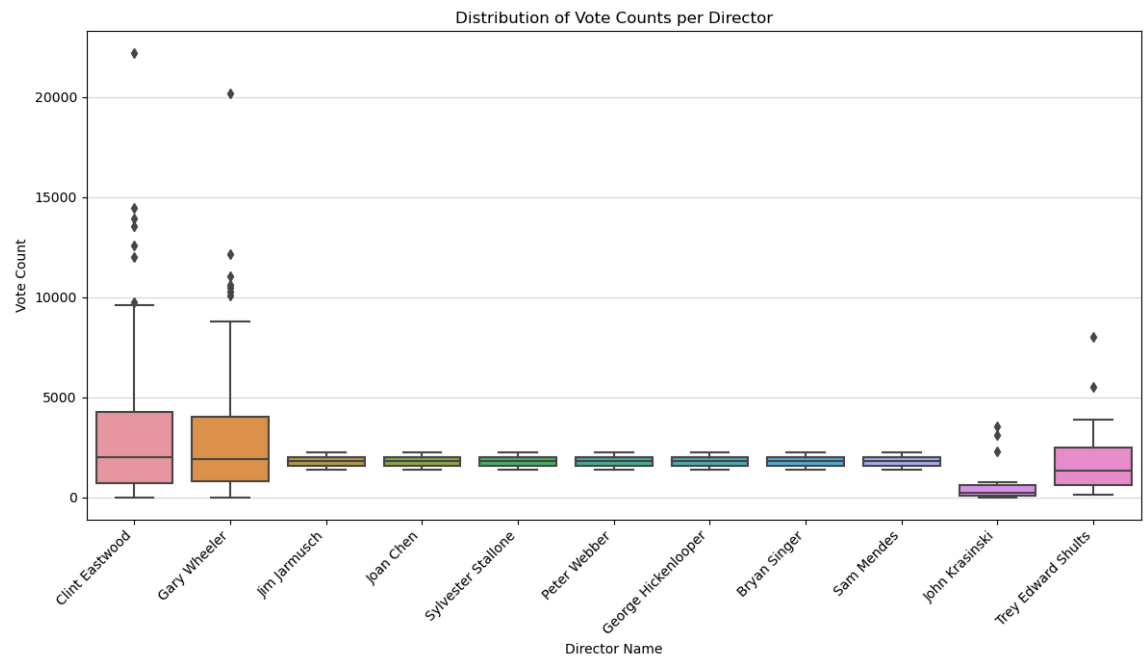


```
In [27]: ▶ # Boxplot on distribution of vote counts per director

plt.figure(figsize=(12, 7))

sns.boxplot(x='director', y='vote_count', data=merged_movie_info)

plt.title('Distribution of Vote Counts per Director')
plt.xlabel('Director Name')
plt.ylabel('Vote Count')
plt.xticks(rotation=45, ha='right')
plt.grid(axis='y', alpha=0.5)
plt.tight_layout()
```



```

In [28]: ► # Distribution of Top Writers by Total Movie Profits
# Split the combined writer names into individual rows
writers_split = merged_movie_info.assign(
    writer=merged_movie_info['writer'].str.split('|')
).explode('writer')

# Clean up whitespace or missing entries
writers_split['writer'] = writers_split['writer'].str.strip()
writers_split = writers_split.dropna(subset=['writer'])

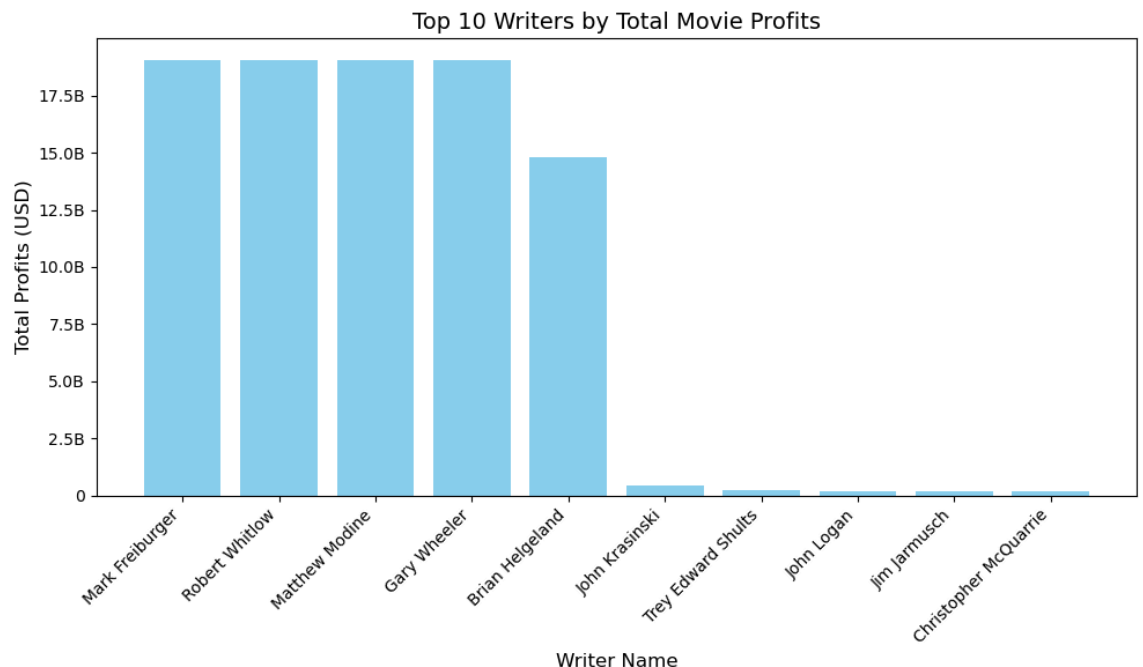
writer_profit = (
    writers_split.groupby('writer')['profit']
    .sum()
    .sort_values(ascending=False)
    .head(10)
    .reset_index()
)

# Create bar plot
plt.figure(figsize=(10,6))
ax = plt.bar(writer_profit['writer'], writer_profit['profit'], color=

# Apply billions/millions formatter
plt.gca().yaxis.set_major_formatter(billion_formatter)

# Labels and formatting
plt.title('Top 10 Writers by Total Movie Profits', fontsize=14)
plt.xlabel('Writer Name', fontsize=12)
plt.ylabel('Total Profits (USD)', fontsize=12)
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
plt.show()

```





```

In [29]: ▶ # Check Top 10 Writers
top_10_writers = (
    writers_split.groupby('writer')['profit']
    .sum()
    .sort_values(ascending=False)
    .head(10)
    .index.tolist()
)

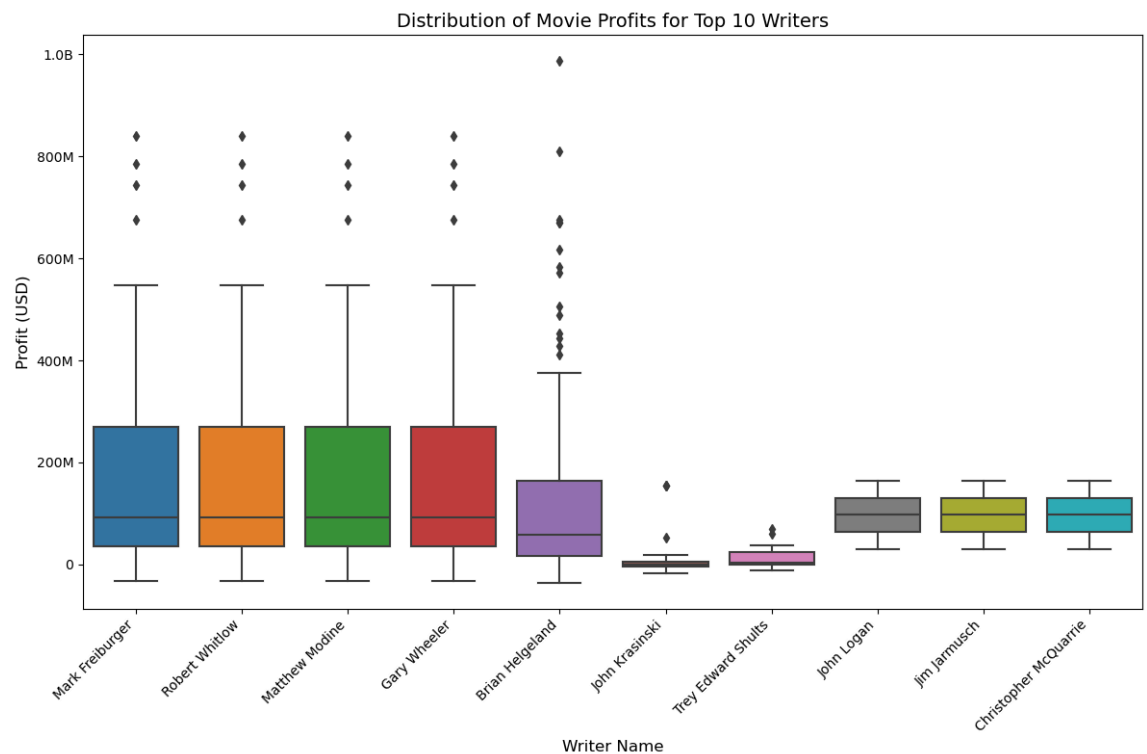
# Include only movies from the Top 10 Writers
top_writers_data = writers_split[writers_split['writer'].isin(top_10_writers)]

# Create the boxplot
plt.figure(figsize=(12, 8))
ax = sns.boxplot(x='writer', y='profit', data=top_writers_data, order=top_10_writers)

# Apply billions/millions formatter
ax.yaxis.set_major_formatter(billion_formatter)

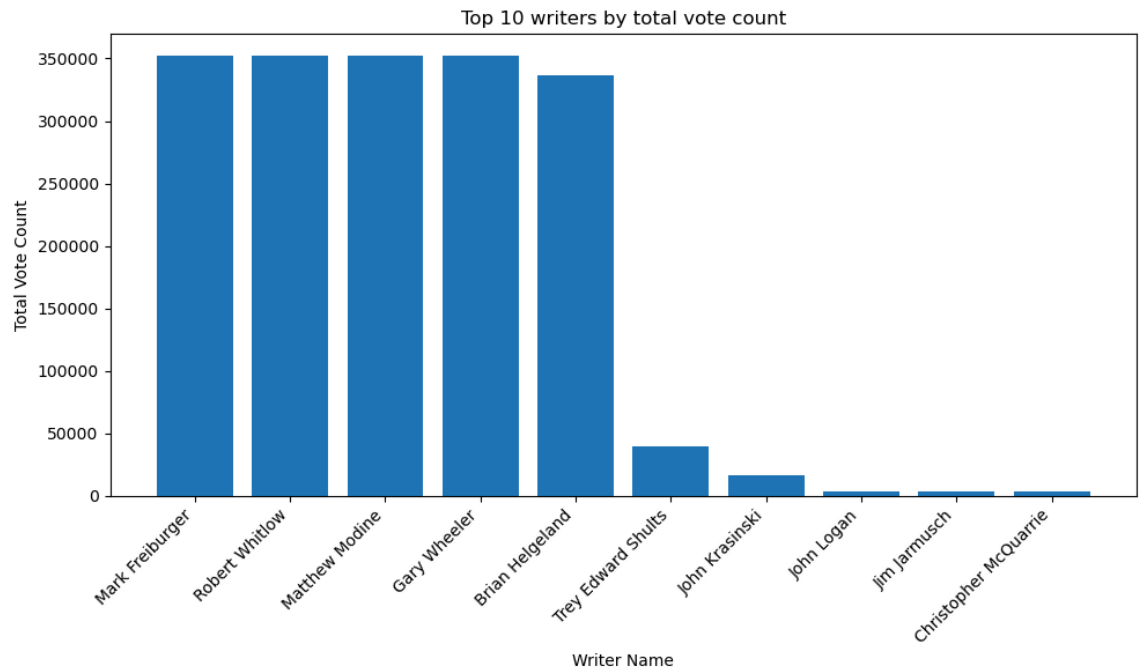
# Labels and formatting
plt.title('Distribution of Movie Profits for Top 10 Writers', fontsize=14)
plt.xlabel('Writer Name', fontsize=12)
plt.ylabel('Profit (USD)', fontsize=12)
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
plt.show()

```



```
In [30]: ▶ # writer vs vote counts
writer_votes = (
    writers_split.groupby('writer')['vote_count']
    .sum()
    .sort_values(ascending=False)
    .head(10)
    .reset_index()
)

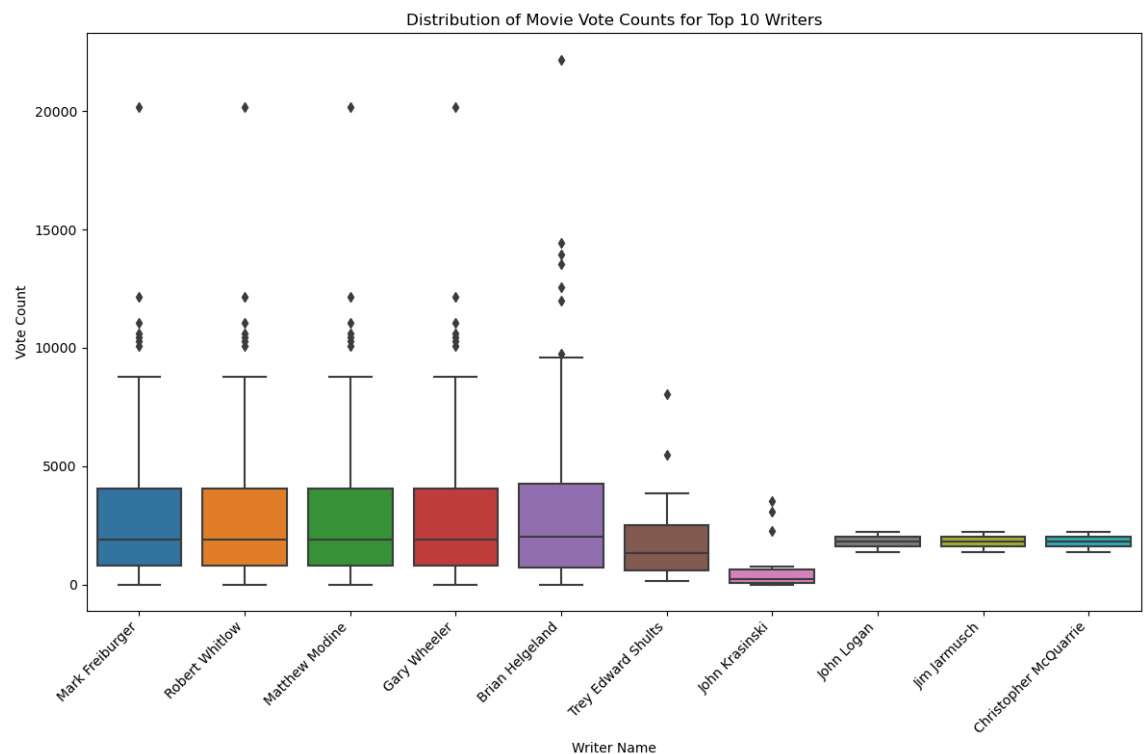
# plot
plt.figure(figsize=(10,6))
plt.bar(writer_votes['writer'],writer_votes['vote_count'])
plt.title('Top 10 writers by total vote count')
plt.xlabel('Writer Name')
plt.ylabel('Total Vote Count')
plt.xticks(rotation=45,ha='right')
plt.tight_layout()
plt.show()
```



```
In [31]: # create notebook
top_10_writers_by_votes = (writers_split.groupby('writer')['vote_count']
                           .sum()
                           .sort_values(ascending=False)
                           .head(10)
                           .index.tolist()
                           )

# Include only movies from the top 10 writers
# This provides the distribution of individual vote counts for the boxplot
top_writers_vote_data = writers_split[writers_split['writer'].isin(top_10_writers_by_votes)]

# Create the boxplot
plt.figure(figsize=(12, 8))
# Use 'sns.boxplot' with 'order' to display the writers in descending order of votes
sns.boxplot(x='writer', y='vote_count', data=top_writers_vote_data, order=top_10_writers_by_votes)
plt.title('Distribution of Movie Vote Counts for Top 10 Writers')
plt.xlabel('Writer Name')
plt.ylabel('Vote Count')
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
plt.show()
```



## SECTION 5: MOVIE GENRE ANALYSIS BY RATINGS AND PROFITS

This section shows data preparation and Analysis to establish which **genres have the highest ratings** & to assess which **genres generate the highest gross revenue and profit** to give our stakeholders an idea on which genres they can focus on when they start creating movies.

```
In [32]: ▶ # check for null values in the dataset
df.isna().sum()
```

```
Out[32]: movie_titles          1
genres          146
original_language  157
release_date      1
studio          44280
production_budget  1
domestic_gross    44279
foreign_gross     44475
worldwide_gross   44279
revenue           1
runtime          394
popularity        146
production_companies  146
production_countries  146
vote_average      146
vote_count        146
dtype: int64
```

```
In [33]: ▶ # Since revenue is the same as gross we will drop the domestic,
# foreign and worldwide gross columns since they have alot of
# missing values and the revenue column has less missing vvalues
# Drop all the columns not needed in this analysis.
columns_to_drop = [
    'domestic_gross',
    'foreign_gross',
    'worldwide_gross',
    'studio',
    'original_language',
]
df = df.drop(columns=columns_to_drop)
```

```
In [34]: ▶ # Convert all values to string, then remove $ and comma, and finally
def clean_currency_column(series):
    cleaned_series = series.astype(str).str.replace('$', '', regex=False)
    return pd.to_numeric(cleaned_series, errors='coerce')

# Parse JSON-like string in the 'genres' column
def extract_genre_names(genres_str):
    if pd.isna(genres_str) or genres_str in ('[]', ''):
        return []
    try:
        # Use simple string replacement to fix single quotes to double
        genres_str_fixed = genres_str.replace("'", '"')
        genres_list = json.loads(genres_str_fixed)
        return [g['name'] for g in genres_list]
    except (TypeError, json.JSONDecodeError):
        return []
```

```
In [35]: ▶ df['revenue'] = clean_currency_column(df['revenue']) # Worldwide revenue
df['production_budget'] = clean_currency_column(df['production_budget'])
df['vote_average'] = pd.to_numeric(df['vote_average'], errors='coerce')

# Calculate Profit
df['profit'] = df['revenue'] - df['production_budget']

# Drop rows where key financial data is missing or zero (not reliable)
df.dropna(subset=['revenue', 'production_budget', 'profit', 'vote_average'])
df = df[(df['revenue'] > 1e4) & (df['production_budget'] > 1e4)] # Filter out movies with zero revenue or budget

# Prepare Genres (Exploding the DataFrame)
df['Genres'] = df['genres'].apply(extract_genre_names)
# Filter out movies with no valid genre
df_genre = df[df['Genres'].apply(lambda x: len(x) > 0)].copy()
# Explode the DataFrame to have one row per movie-genre combination
df_exploded = df_genre.explode('Genres')
```

```
In [36]: ▶ # Season function so as to work with the seasons instead of months
df_exploded['release_date'] = pd.to_datetime(df_exploded['release_date'])
df_exploded.dropna(subset=['release_date'], inplace=True) # drop null release dates

def get_season(month):
    """Maps month number to a cinematic release season."""
    if month in [12, 1, 2]: # December, January, February
        return 'Winter'
    elif month in [3, 4, 5]: # March, April, May
        return 'Spring'
    elif month in [6, 7, 8]: # June, July, August
        return 'Summer'
    else: # September, October, November
        return 'Fall'

df_exploded['Season'] = df_exploded['release_date'].dt.month.apply(get_season)
```

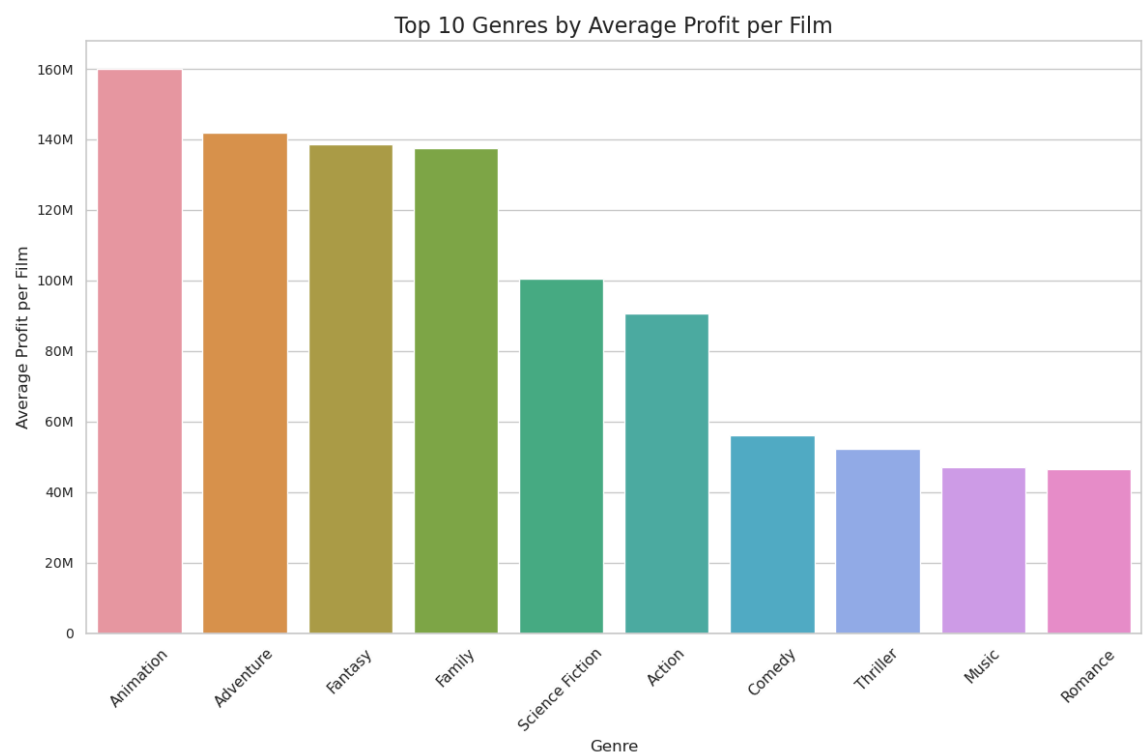
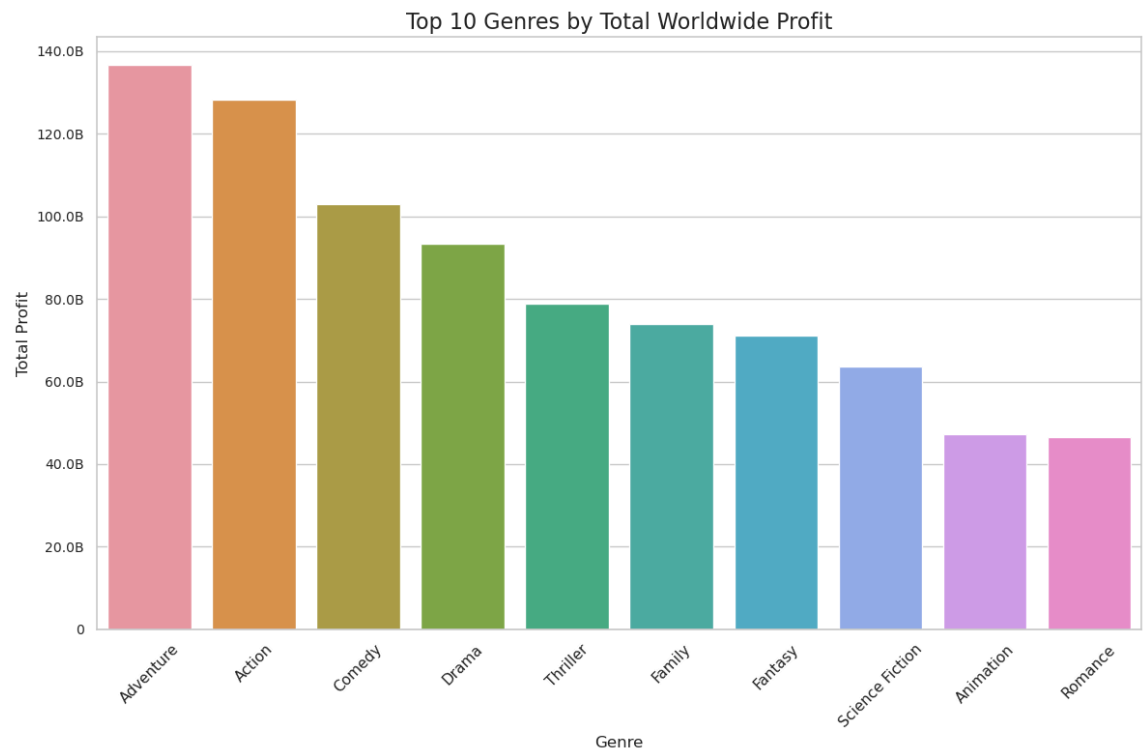
```
In [37]: ▶ sns.set_theme(style="whitegrid") # so as to have a standard theme in

# 1. Genre vs Profit (Total and Average)
# Total Profit
genre_total_profit = df_exploded.groupby('Genres')['profit'].sum().sort_values(ascending=False)

# Average Profit
genre_avg_profit = df_exploded.groupby('Genres')['profit'].mean().sort_values(ascending=False)

# Plot1. Total Profit
plt.figure(figsize=(12,8))
sns.set_palette("crest")
sns.barplot(x=genre_total_profit.index, y=genre_total_profit.values)
plt.title('Top 10 Genres by Total Worldwide Profit', fontsize=16)
plt.xlabel('Genre')
plt.ylabel('Total Profit')
plt.gca().yaxis.set_major_formatter(billion_formatter)
plt.xticks(rotation=45)
plt.yticks(fontsize=10)
plt.tight_layout()
#plt.savefig('images/genre_total_profit.png')
plt.show()

# Plot 2: Average Profit
plt.figure(figsize=(12,8))
sns.set_palette("crest")
sns.barplot(x=genre_avg_profit.index, y=genre_avg_profit.values)
plt.title('Top 10 Genres by Average Profit per Film', fontsize=16)
plt.xlabel('Genre')
plt.ylabel('Average Profit per Film')
plt.gca().yaxis.set_major_formatter(million_formatter)
plt.xticks(rotation=45)
plt.yticks(fontsize=10)
plt.tight_layout()
#plt.savefig('images/genre_avg_profit.png')
plt.show()
```



```
In [38]: ▶ # 2 Genre vs Revenue (Total and Average)

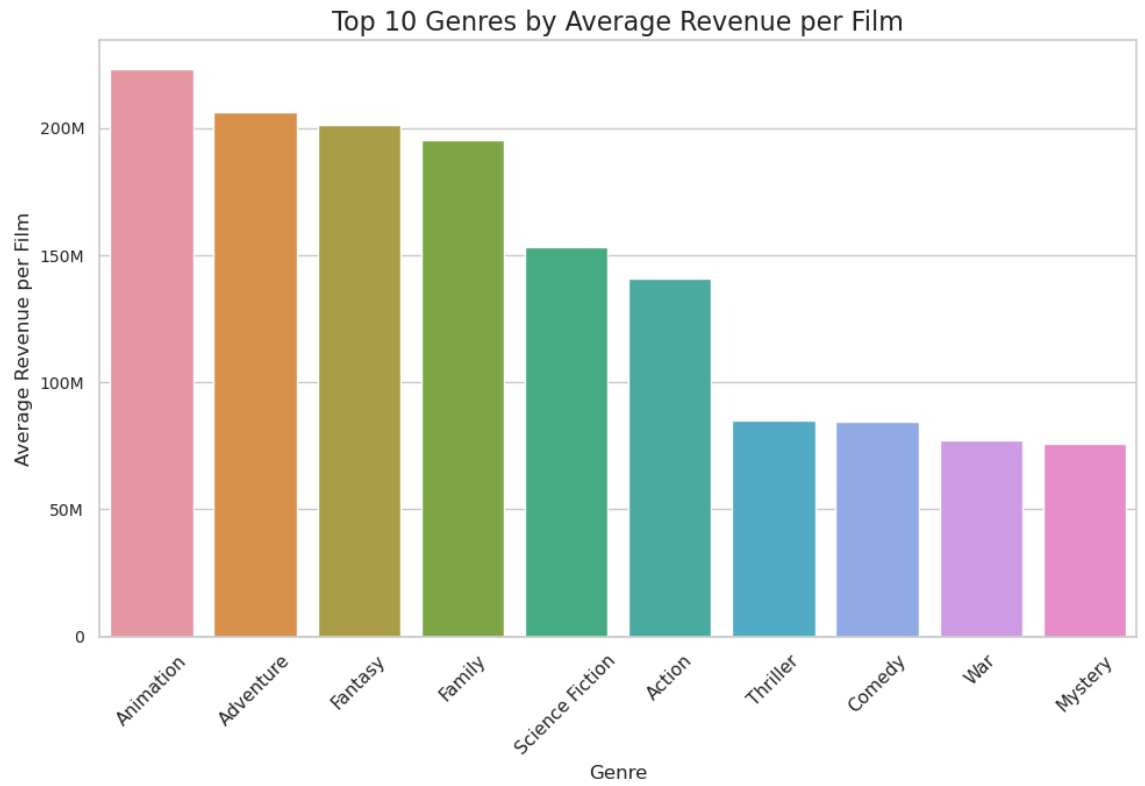
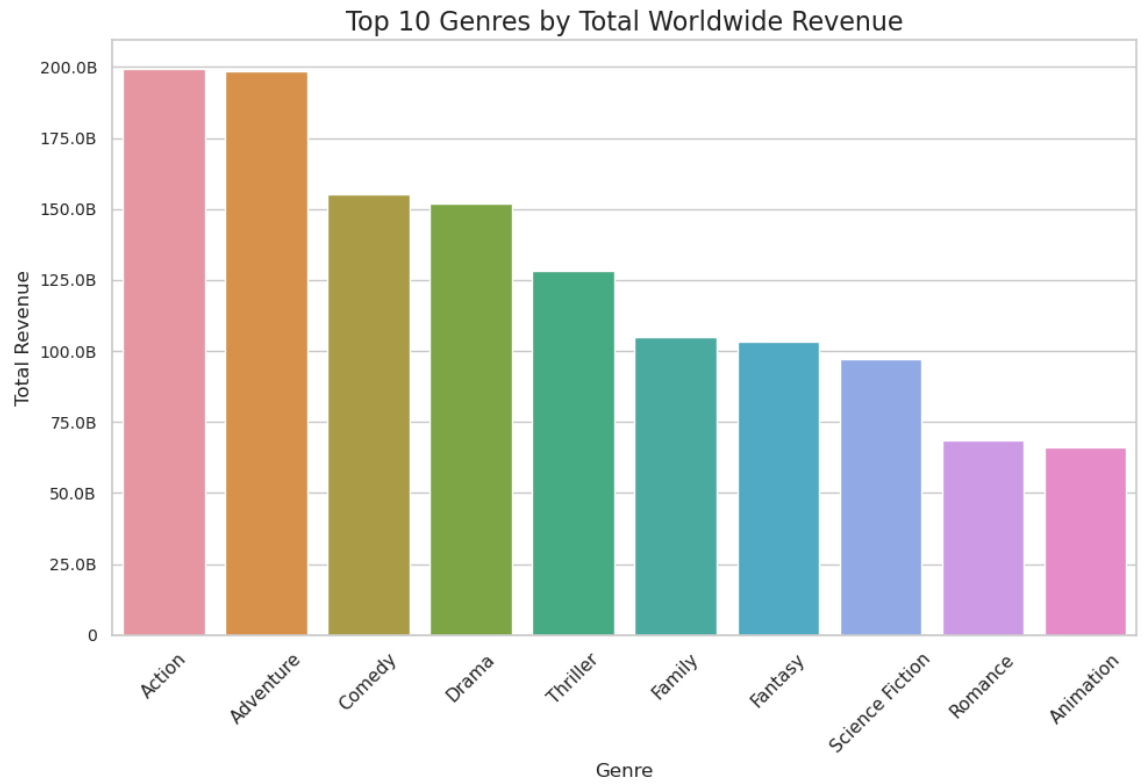
# Total Revenue
genre_total_revenue = df_exploded.groupby('Genres')['revenue'].sum()

# Average Revenue
# Re-calculate average on unique movies per genre to avoid skewing the
# (Although df_exploded.groupby().mean() is statistically okay, this
unique_titles = df_genre.explode('Genres')
genre_avg_revenue = unique_titles.groupby('Genres')['revenue'].mean()

# Plot 1: Total Revenue
plt.figure(figsize=(10,7))
sns.set_palette("crest")
sns.barplot(x=genre_total_revenue.index, y=genre_total_revenue.values)
plt.title('Top 10 Genres by Total Worldwide Revenue', fontsize=16)
plt.xlabel('Genre')
plt.ylabel('Total Revenue')
plt.gca().yaxis.set_major_formatter(billion_formatter)
plt.xticks(rotation=45)
plt.yticks(fontsize=10)
plt.tight_layout()
# plt.savefig('images/genre_vs_total_revenue.png')
plt.show()

# Plot 2: Average Revenue
plt.figure(figsize=(10,7))
sns.set_palette("crest")
sns.barplot(x=genre_avg_revenue.index, y=genre_avg_revenue.values)
plt.title('Top 10 Genres by Average Revenue per Film', fontsize=16)
plt.xlabel('Genre')
plt.ylabel('Average Revenue per Film')
plt.gca().yaxis.set_major_formatter(million_formatter)
plt.xticks(rotation=45)
plt.yticks(fontsize=10)
plt.tight_layout()
# plt.savefig('images/genre_vs_revenue_avg.png')
plt.show()
```





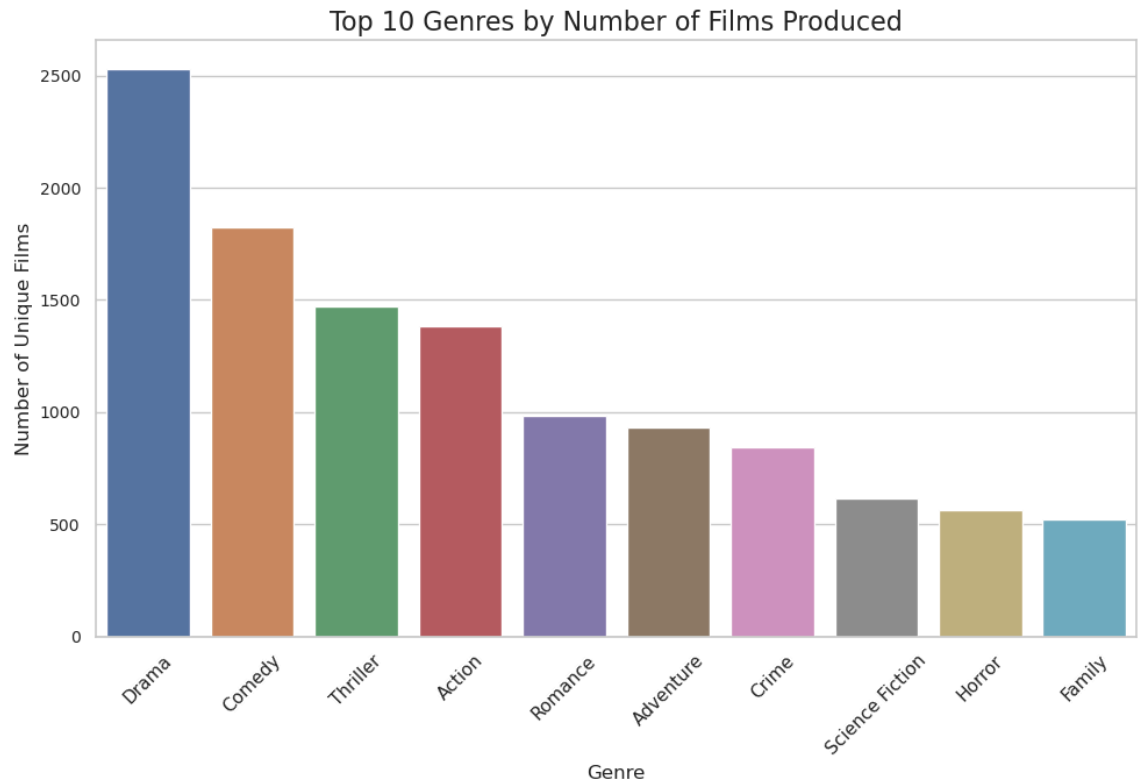
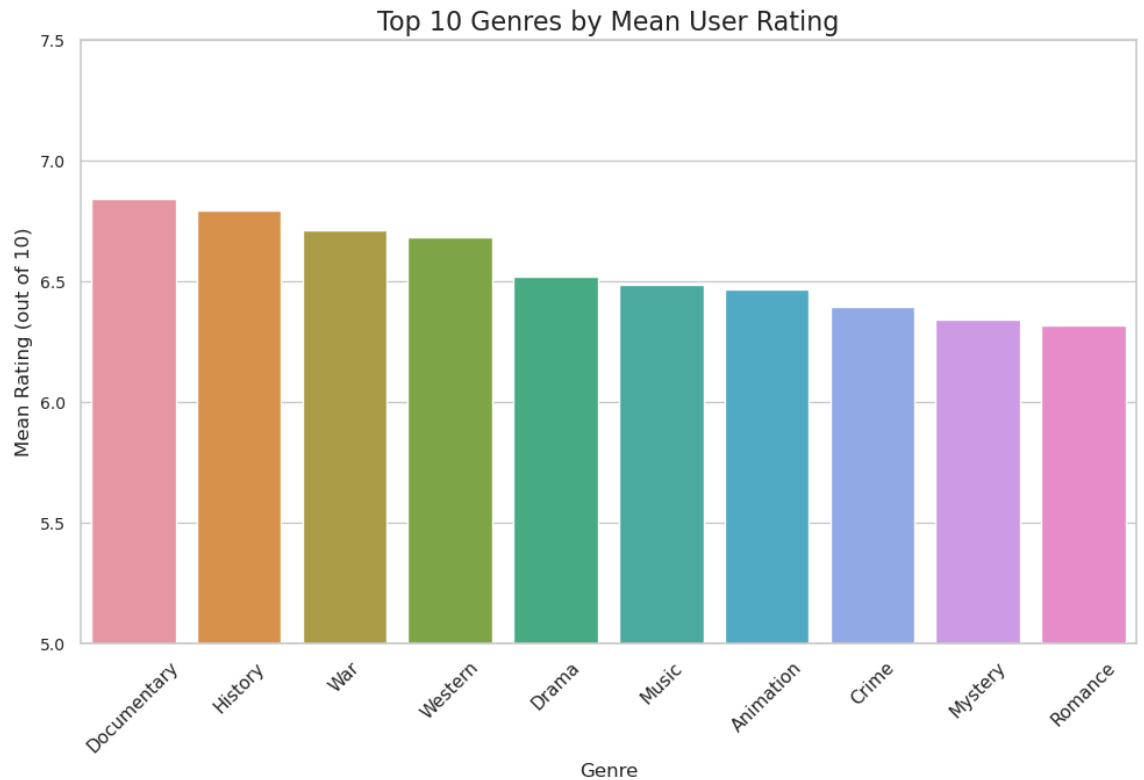
```
In [39]: ► # 3 Genre vs Ratings (Mean Rating and Movie Count)

# Mean Rating
genre_mean_rating = df_exploded.groupby('Genres')['vote_average'].mean()

# Movie Count
genre_count = df_exploded.groupby('Genres')['movie_titles'].nunique()

# Plot 1: Mean Rating
plt.figure(figsize=(10, 7))
sns.set_palette("flare")
sns.barplot(x=genre_mean_rating.index, y=genre_mean_rating.values)
plt.title('Top 10 Genres by Mean User Rating', fontsize=16)
plt.xlabel('Genre')
plt.ylabel('Mean Rating (out of 10)')
plt.xticks(rotation=45)
plt.ylim(5, 7.5)
plt.yticks(fontsize=10)
plt.tight_layout()
# plt.savefig('images/genre_vs_ratings_count.png')
plt.show()

# Plot 2: Movie Count
plt.figure(figsize=(10, 7))
sns.set_palette("deep")
sns.barplot(x=genre_count.index, y=genre_count.values)
plt.title('Top 10 Genres by Number of Films Produced', fontsize=16)
plt.xlabel('Genre')
plt.ylabel('Number of Unique Films')
plt.xticks(rotation=45)
plt.yticks(fontsize=10)
plt.tight_layout()
# plt.savefig('images/genre_vs_movie_count.png')
plt.show()
```



## SECTION 6: MOVIE PRODUCTION BUDGET VS. WORLDWIDE REVENUE

The scatter plot below illustrates the relationship between a movie's production budget and its worldwide revenue. The plot shows a positive trend: higher production budgets generally lead to higher worldwide revenues. However, the spread of points around the break-even line indicates

that bigger budgets don't always guarantee profits. as some expensive films still underperform.

```
In [40]: ▶ # 4 Budget vs Revenue
df_plot = df.copy()

plt.figure(figsize=(10, 8))
sns.set_palette("viridis")
sns.scatterplot(
    x='production_budget',
    y='revenue',
    data=df_plot,
    alpha=0.6,
    s=80,
    linewidth=0
)

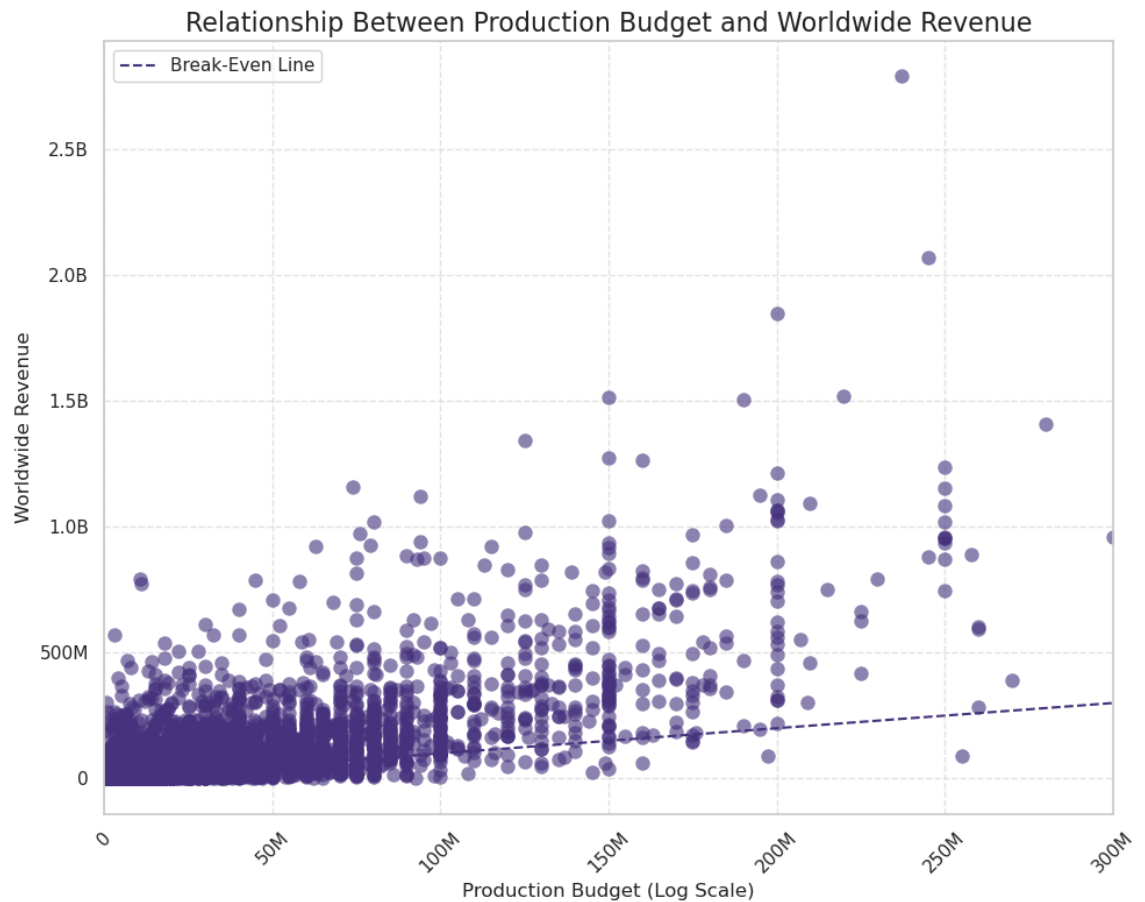
# Break-even line
max_value = max(df_plot['production_budget'].max(), df_plot['revenue'].max())
plt.plot([1, max_value], [1, max_value], linestyle='--', label='Break-even')

plt.title('Relationship Between Production Budget and Worldwide Revenue')
plt.xlabel('Production Budget (Log Scale)')
plt.ylabel('Worldwide Revenue')

# Apply custom formatters
plt.gca().xaxis.set_major_formatter(billion_formatter)
plt.gca().yaxis.set_major_formatter(billion_formatter)
plt.tick_params(axis='x', rotation=45)

plt.xlim(0, 300_000_000) # Show only budgets ≤ $300M

plt.grid(True, linestyle='--', alpha=0.5)
plt.legend()
plt.tight_layout()
#plt.savefig('images/budget_vs_revenue.png')
plt.show()
```



## SECTION 7: RATINGS VS. PROFITABILITY BY BUDGET CATEGORY

The chart below shows that movies with higher audience ratings generally earn higher profits, especially in the high and blockbuster budget categories. Lower-budget films tend to cluster around smaller profits, while larger-budget films show greater variation indicating that bigger budgets increase both potential reward and financial risk.

```

In [41]: ► # 5 Ratings vs Profits ( Budget as Hue)

df_plot = df.copy()

# Create a categorical budget size column for color coding
df_plot['Budget_Category'] = pd.cut(
    df_plot['production_budget'],
    bins=[-np.inf, 1e7, 5e7, 1.5e8, np.inf],
    labels=['Low (<$10M)', 'Mid (<$50M)', 'High (<$150M)', 'Blockbuster']
)

# Scatter plot with Rating on X, Profit on Y, and Budget Category as Hue
plt.figure(figsize=(12, 8))
sns.set_palette("viridis")
sns.scatterplot(
    x='vote_average',
    y='profit',
    hue='Budget_Category',
    data=df_plot,
    alpha=0.7,
    s=100,
    linewidth=0,
    hue_order=['Low (<$10M)', 'Mid (<$50M)', 'High (<$150M)', 'Blockbuster']
)

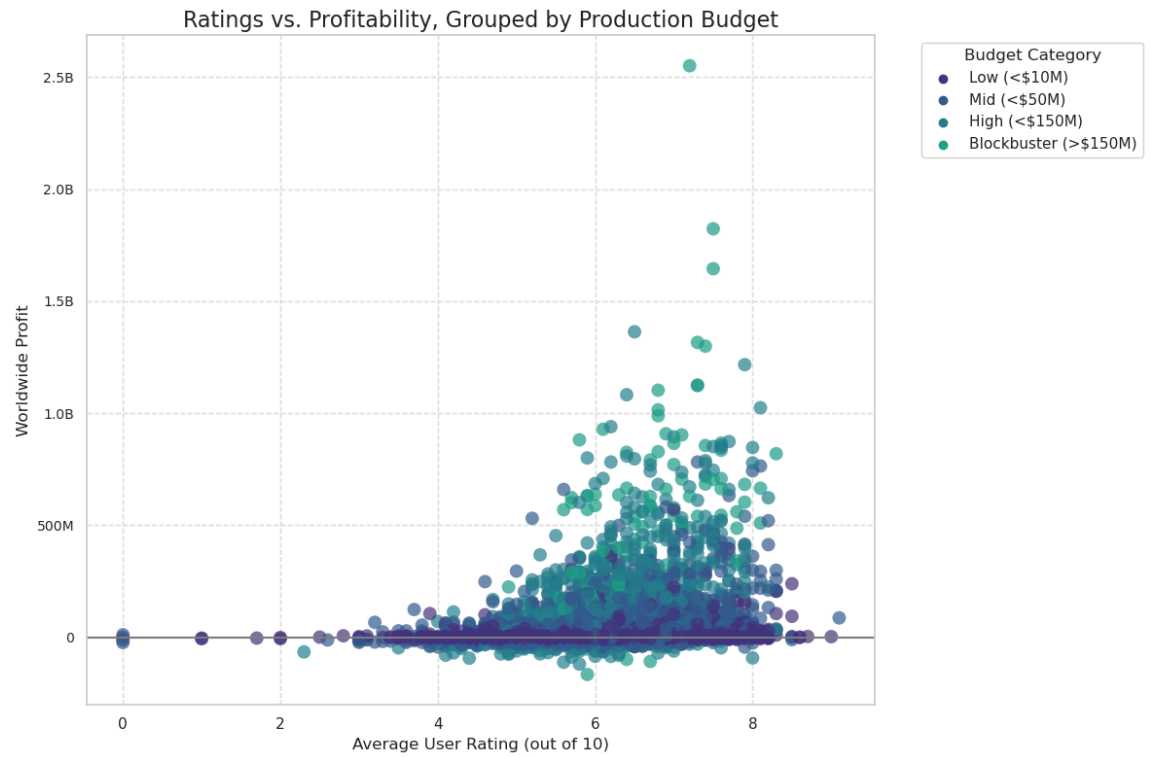
# Draw a line at Profit = 0
plt.axhline(0, color='gray', linestyle='--')

plt.title('Ratings vs. Profitability, Grouped by Production Budget',
plt.xlabel('Average User Rating (out of 10)')
plt.ylabel('Worldwide Profit')

# Apply custom formatter to Y-axis (Profit)
plt.gca().yaxis.set_major_formatter(billion_formatter)
plt.tick_params(axis='y', labelsize=10)

plt.legend(title='Budget Category',bbox_to_anchor=(1.05, 1), loc='upper right')
plt.grid(True, linestyle='--', alpha=0.6)
plt.tight_layout()
#plt.savefig('images/ratings_vs_profits_budget.png', dpi=300)
plt.show()

```



## SECTION 8: PROFITABILITY BY MOVIE RELEASE SEASON

Movies released in summer and spring tend to achieve the highest profits, likely due to school holidays and major blockbuster releases. In contrast, fall and winter films show lower average profits, suggesting that release timing plays a key role in maximizing box office returns.



```
In [42]: ▶ # 6 Seasons vs Profits

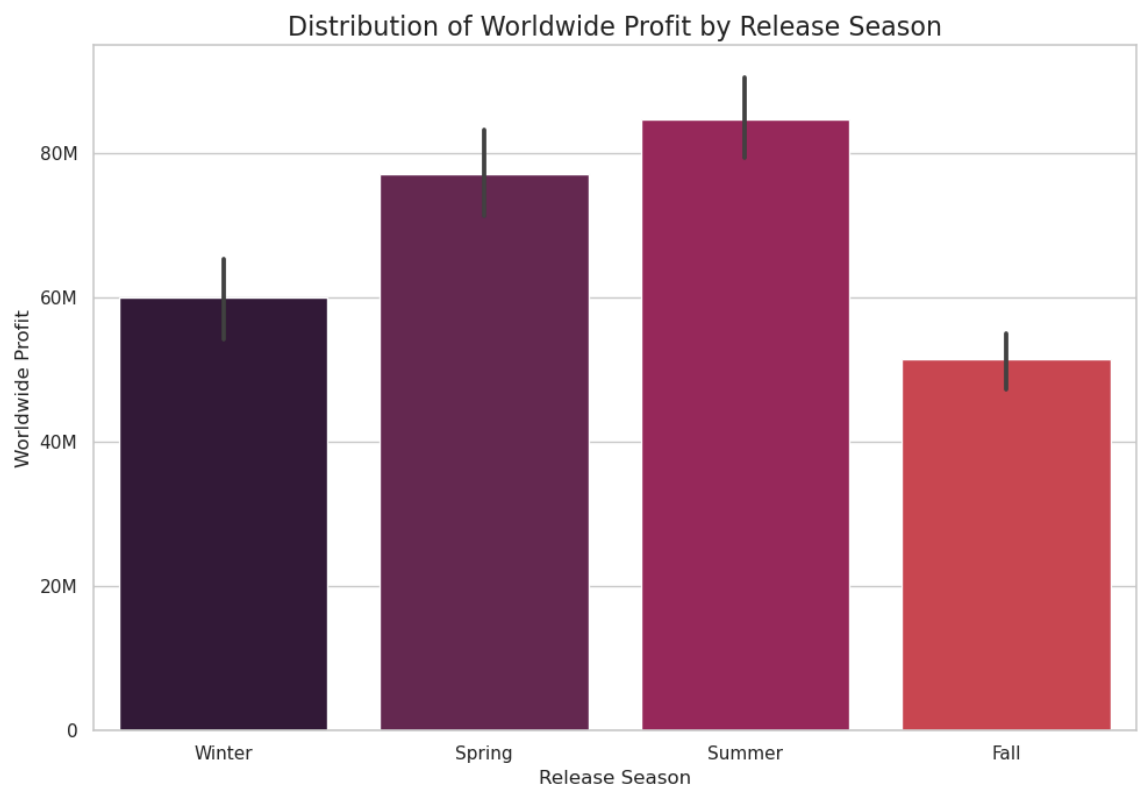
season_order = ['Winter', 'Spring', 'Summer', 'Fall']

plt.figure(figsize=(10, 7))
sns.set_palette("rocket")
sns.barplot(
    x='Season',
    y='profit',
    data=df_exploded,
    order=season_order,
)

plt.title('Distribution of Worldwide Profit by Release Season', fontstyle='italic')
plt.xlabel('Release Season')
plt.ylabel('Worldwide Profit')

plt.gca().yaxis.set_major_formatter(billion_formatter)

plt.tight_layout()
#plt.savefig('images/seasons_vs_profits.png')
plt.show()
```



## SECTION 9: CONCLUSIONS AND RECOMMENDATIONS

### CONCLUSIONS

1. **Movie length vs audience ratings:** The longer movies tend to be rated more favorably

2. **Directors and writers Vs Movie Performance:** The directors generating high revenue to be considered for better returns.
3. **Genres effects on ratings, gross revenue and profit:** Genres with high total profit are better options for studios aiming for consistent returns
4. **Movie realese season vs profit :** Studios to prioritize Summer and Spring for major release to maximize revenue

## RECOMMENDATIONS

1. **Movie length vs audience ratings:** Content creators to consider longer movie run times, they probably give an allowance for deeper story telling.
2. **Directors and writers Vs Movie Performance:** The studio to consider prioritizing directors who have released movies that generated high revenues e.g Clint Eastwood and Gary Wheeler
3. **Genres effects on ratings, gross revenue and profit:** The studios to consider prioritizing genres with high total profit for consistent returns
4. **Movie realese season vs profit :** Seasonality should be considered in release planning and marketing strategies.