

### **Project Charter and Scope**

### What are we going to talk about today?

- What is a Project
- Project Charter The license to work
- Project Stakeholders The influencers and beneficiaries of the project
- Project Scope What will the project deliver, and not deliver
- Work Breakdown Structure (WBS) Clear and complete description of the desired output



# What is A Project



### What is a Project?

Project. A temporary endeavour undertaken to create a unique product, service or result

PMBOK Guide (7th Ed), Part 1, Sec. 1.2













### **Establishing Project Priorities**

Quality and the ultimate **success** of a project are traditionally defined as **meeting** and/or **exceeding** the **expectations** of key stakeholders (Customer or upper management).

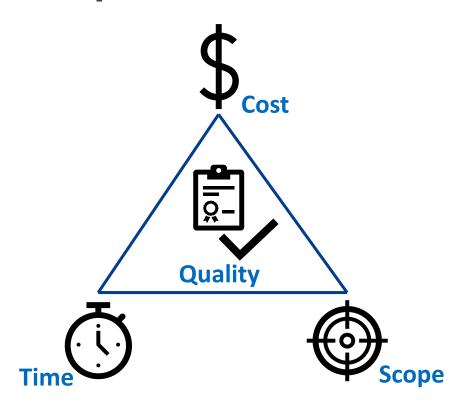
It is often measured in terms of

- Cost (Budget)
- **Time** (Schedule)
- Scope (Performance/Quality)





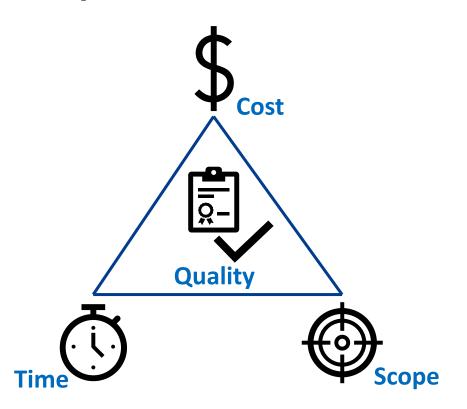
### **Triple Constraint Model**







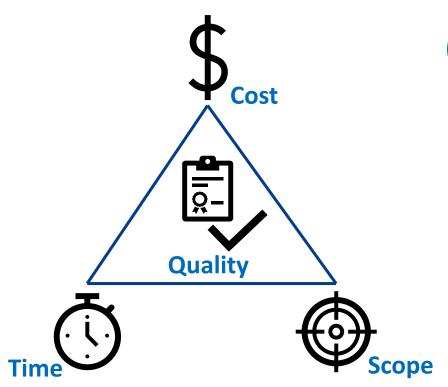
### Triple Constraint Model is **NOT** the Talent Triangle







### **Key Project Driver**







Nuclear power plant



**Apartment** complex



### **Trade Offs / Compromises**

#### Causes of Trade-offs

Shifts in the relative importance of criteria related to cost, time and scope

Managing the priorities of project trade-offs

- Constrain
  - A parameter is fixed requirement.
- Enhance
  - Optimising a criterion over others.
- Accept
  - Reducing (or not meeting) a criterion requirement





### **Project Priority Matrix**

The purpose is to **define and agree** on what the **priorities** and **constraints** of the project are so that the right decisions can be made at the appropriate time

### **CONSTRAIN**

Fixed requirement

#### **ACCEPT**

Let this factor be as large as necessary

#### **ENHANCE**

Actively work to optimise this factor

Time	Performance	Cost	
		7	





# Project Charter

The **License** to work



# **Project Charter Vocabulary**



Describe the direction of change of the organisation

'Company **strategy** is to **innovate** and **improve** our **services** faster than our competitors.'



Specific achievements resulting from the project work, that can be measured.

'The objective of this project is to design and implement a **new** customer **feedback system**.'



The **tangible results** of doing project work, that can be verified.

New menu structure, plan for customer journey, graphics design brief...



# Setting SMART(A) objectives

A Multi-resolution Manufacturing cell...

Specific A robot cell... for research into incremental forging technology

Measurable

A robot cell for research into incremental forging technology... that will be used by PhD students and student project teams

Action-oriented Design and Build... an MM robotic cell for research into incremental forging technology that will be used by PhD students and student project teams

Realistic All areas

Design and Build an MM robotic cell for research into incremental forging **Timely** technology that will be used by PhD students and student project teams... within six months

(Achievable) All areas



# **Project Charter Vocabulary**

### Requirements

What the project **deliverables** or other outputs must do for the **stakeholders** 

'Customers must be able to **provide feedback** and **comments** to us at any point in their customer journey.'

# Scope (scope statement)

A written description of the **project boundaries** in and major **deliverables**.

'The project includes an **app** to enter information; it does **not** include a **database**'

# Scope (Work Breakdown Structure)

A systematic, hierarchical decomposition of all the deliverables into constituent parts

'The new customer feedback system includes a mobile app to enter information; it does not include a database to store historical data.'

Benefits\*

The (positive) **effects** that occur when **stakeholders** interact with the **deliverables**.

'The new customer feedback system will **show** our marketing team **how** our **services are performing** straight away'



<sup>\*</sup> Enabled by the project, not delivered

### The Project Charter | Purpose

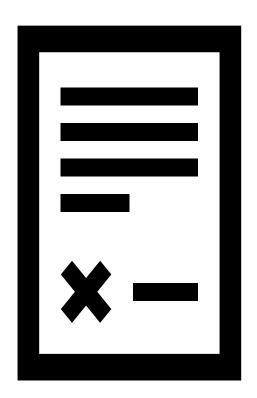
- Formally authorises the existence of the project
- Gives the project manager authority to apply resources to project activities
- Provides a direct link between the project and the **strategic objectives** of the organisation
- · Shows organisation commitment to the project
- Creates a formal record of the existence of the project

PMBOK Guide (6th Ed), Part 2, Sec. 2





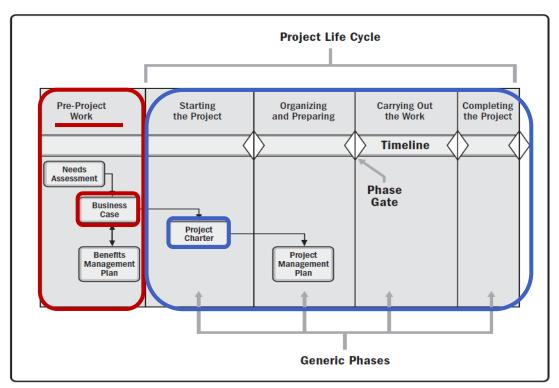
### What goes into your Project Charter?



- The business need and justification.
- The current understanding of the new product or service.
- Measurable project objectives and success criteria.
- Identified risks, constraints, and assumptions.
- Overall milestone schedule.
- Summary budget.
- Product and Project approval requirements (who decides the product is accepted, and who signs off the project).
- The assigned project manager and the delegated authority.
- The project sponsor authorising the project to start.



### **Business Case and Charter in the project lifecycle**



The business case contains at least these supporting elements:

- Business need: Business provides the rationale for the project. It provides details about the business goals and objectives.
- Project Justification: It explains why the business need is worth the investment and why it should be addressed at this time.
- Business Strategy: Business
   Strategy is the reason for the project
   and all needs are related to the
   strategy to achieve the value.

Figure 1-8. Interrelationship of Needs Assessment and Critical Business/Project Documents

PMBOK Guide (6th Ed), Part 1, Sec. 1.2.6



# Project Stakeholders

The influencers and the beneficiaries of the project



### **Stakeholders**

Stakeholder: An individual, group, or organisation that may **affect**, be **affected by**, or perceive itself to be affected by a decision, activity, or outcome of a project.

Stakeholder Analysis: A method of systematically gathering and **analysing** quantitative and qualitative information to determine whose **interests** should be considered throughout the project.

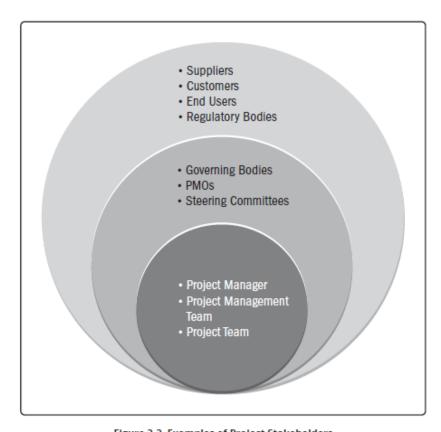


Figure 2-2. Examples of Project Stakeholders
PMBOK Guide (7th Ed), Part 2, Sec. 2.1

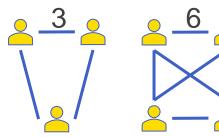


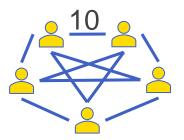
### Project team and project stakeholders

1. Why can't you have too many people in a team?

Too many communication channels = Too much complexity.







15, 21, 28...

$$\frac{n(n-1)}{2}$$

- 2. Therefore, we need to introduce some **structure** around **communication channels** and team members
  - Communication structures created by the PM

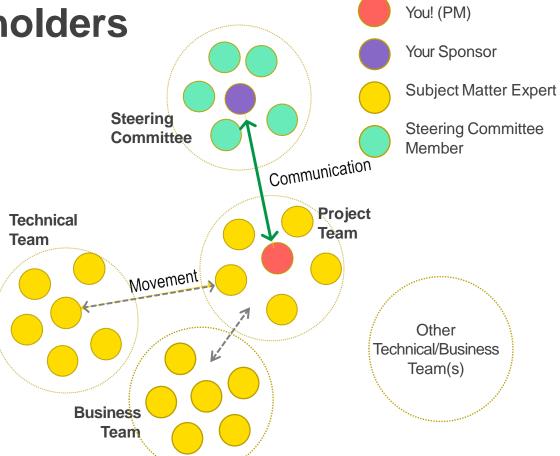


**Project key stakeholders** 

 PM has a central coordinating role for the project team.

 PM needs a strong 2-way line of communication to the Project Sponsor.

- Sponsor chairs steering committee, uses it to make timely decisions.
- Subject Matter Experts have leading role in their technical/business teams
- Technical Teams can be internal to project executing organisation or could be contractors or suppliers
- There can be many technical teams





### Stakeholder Identification

After understanding the business case, the organisational context and needs for the project, the <u>first step</u> in planning is to **identify** the project **stakeholders**.

Identifying and analysing your stakeholders is the best way to start writing the project charter...

PMBOK Guide (6<sup>th</sup> Ed), Part 2, Sec. 1.6 PMBOK Guide (6<sup>th</sup> Ed), Part 1, Sec. 13.1 & 13.1.2



### Stakeholder Engagement

 Stakeholder engagement includes implementing strategies and actions to promote productive involvement of stakeholders.

 Stakeholder engagement activities start before or when the project starts and continue throughout the project.



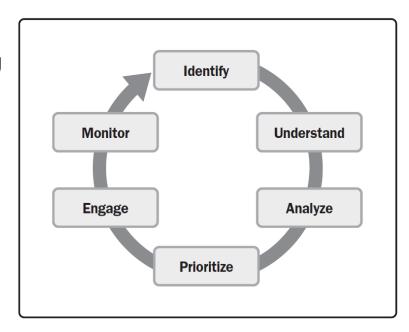


Figure 2-3. Navigating Effective Stakeholder Engagement

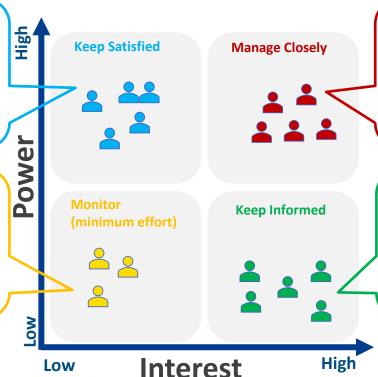
PMBOK Guide (7th Ed), Part 2, Sec. 2.1.1



### Stakeholder analysis

- Keep in loop
- Be careful, they can impact the success of the project even if they are not interested

- Monitor
- Don't bore them with a lot of information



- **Decision makers**
- Biggest impact on project success
- Closely manage their expectations

- Help with the details of the project
- Talk to them to preempt any major issues



### **Engagement Strategy**

Stakeholder	Unaware	Resistant	Neutral	Supportive	Leading
LI/LP 🚣	С —		D		
HI/LP 🚣				CD	
LI/HP 💄	С —			<b>→</b> D	
HI/HP 🚣			С ———		<b>→</b> D
HI/LP 💄		С —		<b>→</b> D	
C = Current position	Min	imum desired position	for LI/LP	LI/HP & HI/LP	ні/нр

D = Desired position

### More videos on project stakeholders

Kasimtseva, N. "Identify Project Stakeholders" video in course Managing Project Stakeholders, accessed 16/02/2021, LinkedIn Learning accessed through UNSW

Biafore, B. "Identify Project Stakeholders" video in course Project Management Foundations accessed 16/02/2021, LinkedIn Learning accessed through UNSW

Biafore, B. "Analyze project Stakeholders" video in course Project Management Foundations accessed 16/02/2021, LinkedIn Learning accessed through UNSW



# Project Scope

What will the project deliver, and not deliver



### Project failure surveys

**No. 1**: "The project was not adequately defined at the beginning."

**No. 3**: "a lack of clearly defined project goals and objectives."

**No. 5**: "project planning was done with insufficient data."

Also: "poor work definition."

"35–50% of failed projects are due to poorly defined scope"

Black, K. (1996). Causes of project failure: a survey of professional engineers. *PM Network*, 10(11), 21–24.



### Collecting Requirements (PM Methods)

- Brainstorming
- Interviews
- Focus Groups
- Questionnaires and surveys
- Benchmarking
- Document analysis:
  - Specifications, RFPs
  - Standards
  - Regulations

Dwivedi, N. "Elicitation Techniques" video in course Software Design: Developing effective requirements, accessed 23/02/2021, LinkedIn Learning accessed through UNSW

- · Affinity diagramming
- Mind mapping
- Nominal group technique (Delphi methods
  - wikipedia)
- Observation
- User stories (Agile)





### **Project Scope Vocabulary**

**Product Scope**. The **features** and functions that characterise a product, service, or result.

**Project Scope**. The **work** performed to deliver a product, service, or result with the specified features and functions.

<u>Project Scope Statement</u>. The description of the project scope, major deliverables, and <u>exclusions</u>.

**Scope Baseline**. The **approved** version of a scope statement, work breakdown structure (WBS), and its associated WBS dictionary that can be changed using formal change control procedures and is used as the basis for **comparison to actual results**.

**Scope Creep**. The **uncontrolled** expansion to product or project scope without adjustments to time, cost, and resources.

PMBOK Guide (7th Ed), Part 2, Glossary

**Exclusions** 



### The challenge in scope definition

Scope definition is the creative center of project management

Requirements

Constraints

Project priorities

Develop project scope

Scope statements and WBS

'The problem'

'The solution'



### What does this mean for the PM?



- Scope definition is only deceptively simple.
- You will need to access domain-specific knowledge to be effective.
- You can't assume that scope definition will be procedural or routine or even particularly 'easy'.
- In planning complex projects, it will involve a high degree of negotiation, compromise and hard work.
- As PM, scope definition is where you leave your creative mark on the project.



# Project Scope

Development approaches



### **Development Approaches**

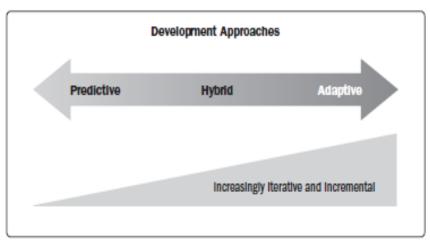


Figure 2-7. Development Approaches

PMBOK Guide (7th Ed), Part 1, Sec. 2.3.3

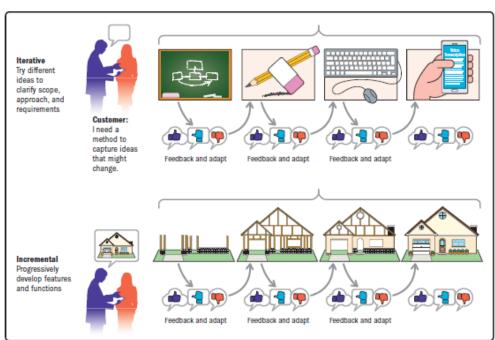


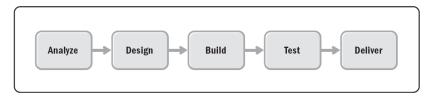
Figure 2-8. Iterative and Incremental Development

PMBOK Guide (7th Ed), Part 1, Sec. 2.3.3



### **Predictive lifecycle**

### Concept





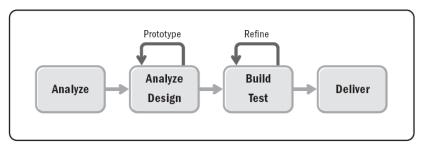
Sydney Light Rail

#### **Characteristics**

- Take advantage of prior knowledge and experience
- Useful for project with extensive design, e.g., safety requirements, regulatory constraints
- Reduced uncertainty in deliverables
- Should **reduce complexity** in projects and **minimise cost** (but change needs to be carefully controlled, if not can become overwhelming)



### **Iterative lifecycle**





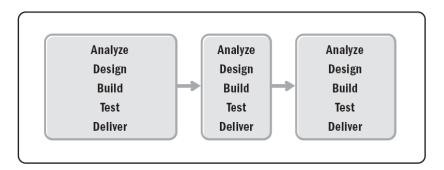
Agile Practice Guide (2017) Sec. 3.1.2

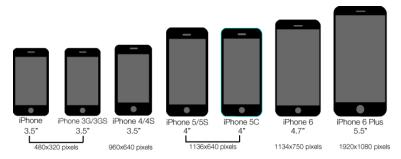
#### **Characteristics**

- Implicit in prototyping: improve product or result through successive prototypes or proofs of concept.
- Useful for high complexity, frequent changes
- Sometimes prototypes are the only way to elicit comprehensive requirements.
- Projects take longer because they prioritise learning rather than speed of delivery



#### Incremental lifecycle

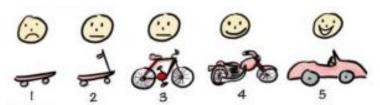




Agile Practice Guide (2017) Sec. 3.1.3

#### **Characteristics**

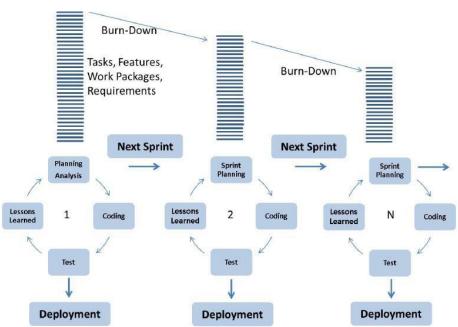
- Delivering value to sponsors or customers more often than a single, final product.
- The delivery team may deviate from the original plan but can manage this change because they keep on delivering value to customer very soon after.
- Example: Developing a fully functional website. There's a new functionality being added to the website for each iteration.



MVP?



### Agile lifecycle



The 100% 'Agile' model works best when there are so few interdependencies between most of the work packages that they become one long list, or Product Backlog.

Straçusser, G. (2015). Agile project management concepts applied to construction and other non-IT fields. Paper presented at PMI® Global

Congress 2015—North America, Orlando, FL. Newtown Square, PA: Project Management Institute.



#### **Development approaches summary**

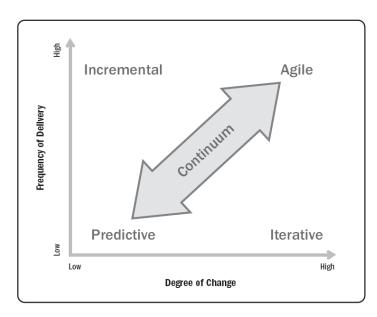


Table 3-1. Characteristics of Four Categories of Life Cycles

Characteristics				
Approach	Requirements	Activities	Delivery	Goal
Predictive	Fixed	Performed once for the entire project	Single delivery	Manage cost
Iterative	Dynamic	Repeated until correct	Single delivery	Correctness of solution
Incremental	Dynamic	Performed once for a given increment	Frequent smaller deliveries	Speed
Agile	Dynamic	Repeated until correct	Frequent small deliveries	Customer value via frequent deliveries and feedback

Figure 3-1. The Continuum of Life Cycles

Agile Practice Guide (2017) Sec. 3.1.



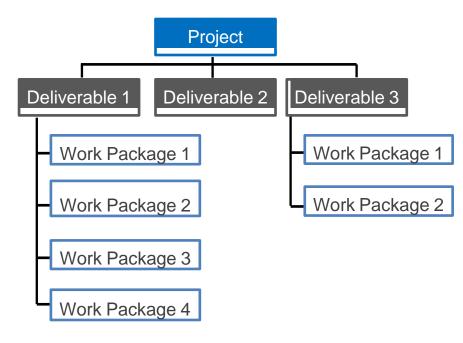
# Work Breakdown Structure (WBS)

Clear and complete description of the desired output



#### The Work Breakdown Structure

- The WBS is a hierarchical outline (map/diagram) that identifies the total scope of work to be delivered by the project team accomplish the project objectives and create the required deliverables.
- The WBS subdivides the project work into smaller, more manageable pieces of work, with descending level of the WBS representing increasingly detailed definition of project work.

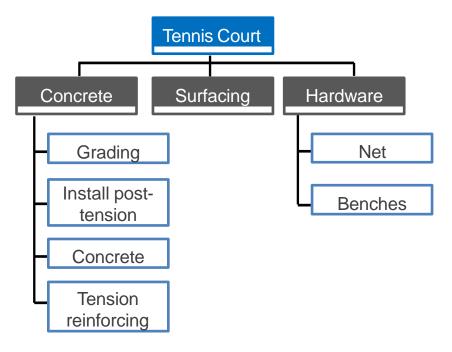


\*Note: No time component



#### The Work Breakdown Structure

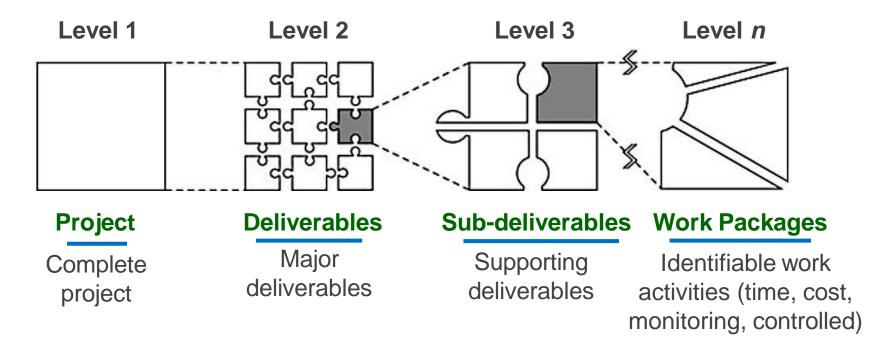
- It represents a clear description of the project's deliverables and scope – the "what" of the project.
- It is NOT a description of a process or schedule that defines how or when the deliverables will be produced.
- Defines the relationship of the final deliverable (the project) to its subdeliverables, and in turn, their relationship to work packages.



\*Note: Does not define "HOW"



### **Building a WBS hierarchy**





## Advantages of using a WBS



To improve estimating



To better control the project execution



To more accurately **verify** project **completion** 



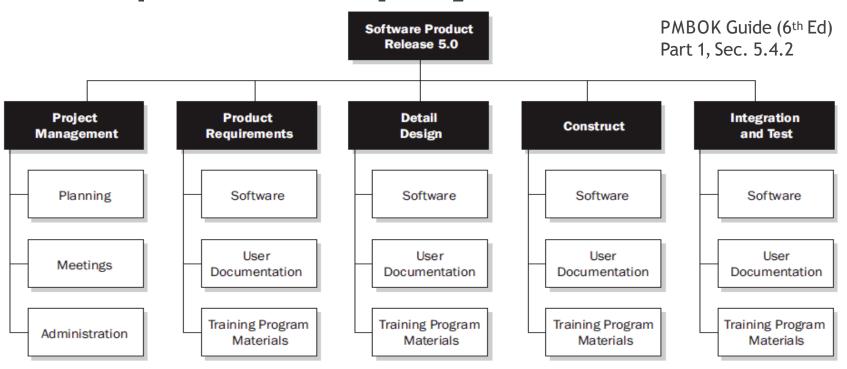
To improve the opportunity for use of **historical information**, which, can aid in both speed and accuracy of future projects.



Is a repeatable process that can be used as **template** for future similar projects.



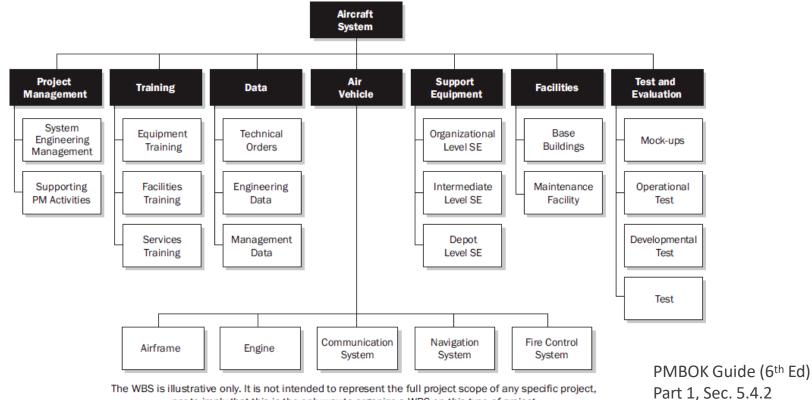
### **WBS | Software project**



The WBS is illustrative only. It is not intended to represent the full project scope of any specific project, nor to imply that this is the only way to organize a WBS on this type of project.



# **WBS | Engineering project**



nor to imply that this is the only way to organize a WBS on this type of project.



### **Work Packages**

A work package is the **lowest level** of the WBS.

It is **output-oriented** and contains the project details:

- 1. Defines work (What)
- 2. Identifies **duration** to complete a work package (**How long**)
- Identifies a time-phased **budget** to complete a work package (Cost)
- Identifies resources needed to complete a work package (Who/How much)
- 5. Identifies a **person responsible** for units of work (Who)
- 6. Identifies **monitoring points** for measuring success (**Milestones**).





### **WBS Tips**

- Tip 1 Plan outputs, not actions
- Tip 2 No work package should be described in more than one sub-deliverable (mutually exclusive)
- Tip 3 100% Rule = The WBS must capture all deliverables of the project
- Tip 4
  Level of detail
  Work Packages should be small enough for 1 person to manage
  No activity should be longer than 10 days or a single reporting period



### **Common WBS Misconceptions**

A WBS is **NOT** an exhaustive **list of activities**. It is instead a comprehensive classification of **product scope**.

A WBS is neither a project plan, a schedule, nor a chronological listing. It specifies **what** will be done, **NOT how or when**.

A WBS is **NOT** an **organisational hierarchy**, although it may be used when assigning responsibilities.





### Let's recap

#### What we talked about today?

- What is a Project
- Project Charter The license to work
- Project Stakeholders The influencers and beneficiaries of the project
- Project Scope What will the project deliver, and **not** deliver

Work Breakdown Structure (WBS) – Clear and complete description of the desired output

and <u>trade-offs</u>

Giving <u>authority</u>

It's constraints

How to engage and manage them

to the PM

To be clear about what will not be delivered

A <u>visual</u> representation of the scope



