**COMP 321 Systems Integration– Part B Project Proposal**

**Group Members:**

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**Project Title:** xTuple

**Rationale:** Briefly state your rationale for choosing this software tool.

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| We have chosen that software because it is an open source product and would allow us to learn the tool at a deeper level. |

**Objectives**: Configure xTuple for a fictitious small company

List a set of objectives that you hope to achieve in doing this project, e.g., 1. Configure IBM Cognos for Business Intelligence project; 2. Customize reports for management decision-making; etc. List at least six (6) objectives.

(delete blue text before submission)

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| 1. Configure settings and practice with Universal Address Book |
| 1. Configure settings and practice with Incident Management |
| 1. Configure settings and practice with Opportunity Management |
| 1. Configure settings and practice with To-Do List |
| 1. Configure settings and practice with Reports (Database settings) |
| 1. Configure settings and practice with Project Management |

**Industry Relevance:** Briefly state how well the objectives of this project fit with the two job descriptions that you have identified in your industry research.

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| The jobs that we found online require understanding and experience with CRM tools. The requirements do not specify any particular CRM solution. We are going to use a particular tool for this project - xTuple to learn about main functional areas of the CRM solution and to get hands on experience. We chose open source tool because it will allow us to explore the solution in more detail.  *A couple of jobs that we looked at:*  For Business Analyst, CRM job – requirement is “Broad knowledge of all CRM users/functions”  (<http://jobs.adp.com/ca/toronto/client-services/jobid6998458-business-analyst-crm>)  For CRM Database Specialist jab – requirement is “experience in CRM database administration and design”  (<https://sjobs.brassring.com/1033/ASP/TG/cim_jobdetail.asp?jobId=681084&partnerid=25024&siteid=5154&codes=IND>) |