

Cast & Crew



Stuart Clark Presentation Lead <u>LinkedIn / GitHub</u>

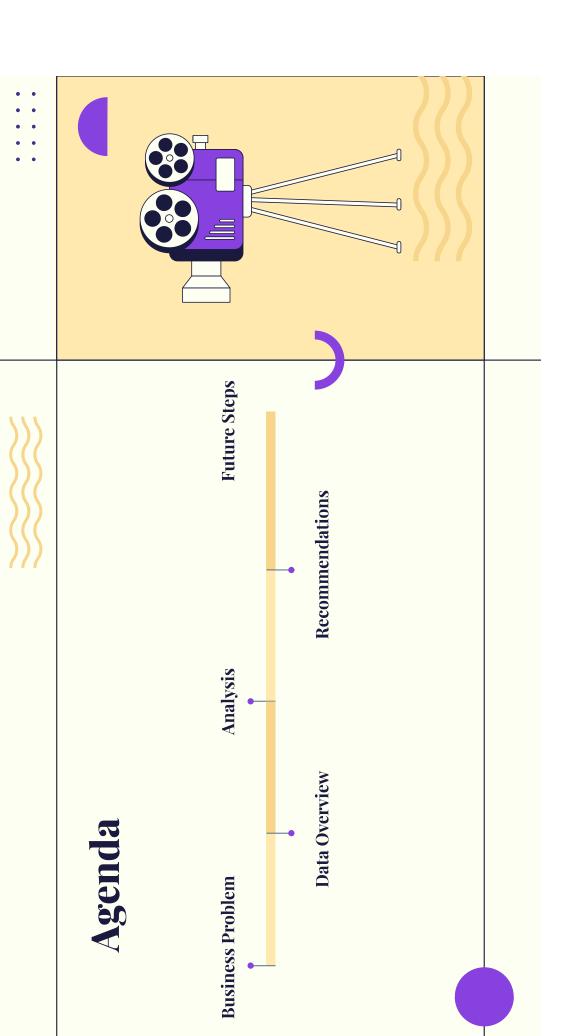


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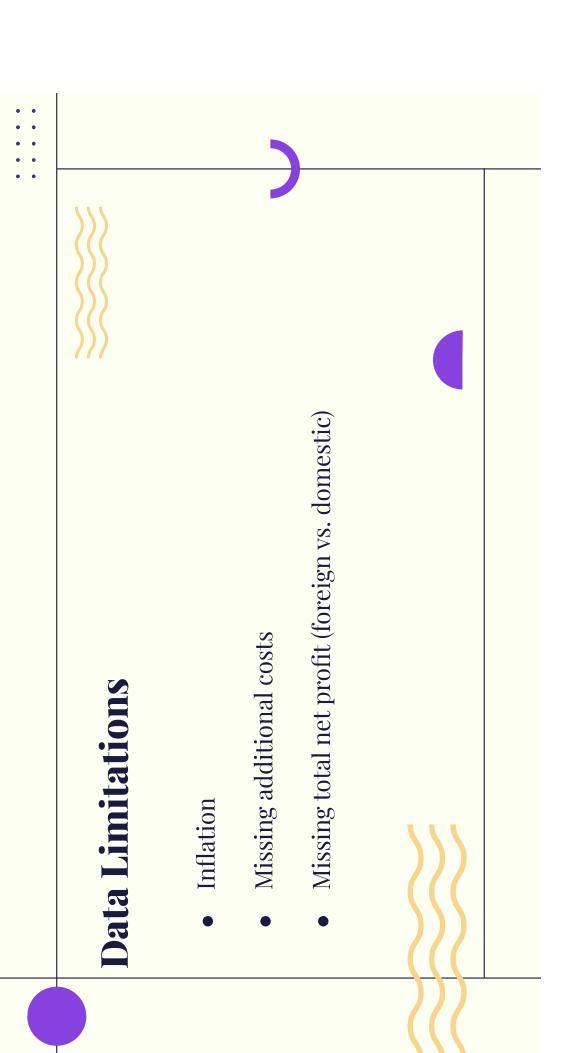
Business Problem

- How much to spend on a movie
- What type of genres are most profitable
- Identify best time to release





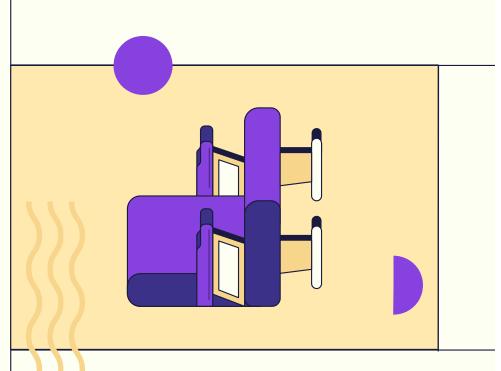






Bottom Line

Mid-budget horror films: Box office kings with a chilling 3.7x ROI.



Data Overview

Data Preparation & Filtering

- We merged data from IMDB, TheNumbers and Box Office Mojo
- Films 2010 and after
- Filtered films not released theatrically
- Created ROI metric
- Grouped by budget





Analysis Overview

Production Budget

Genre

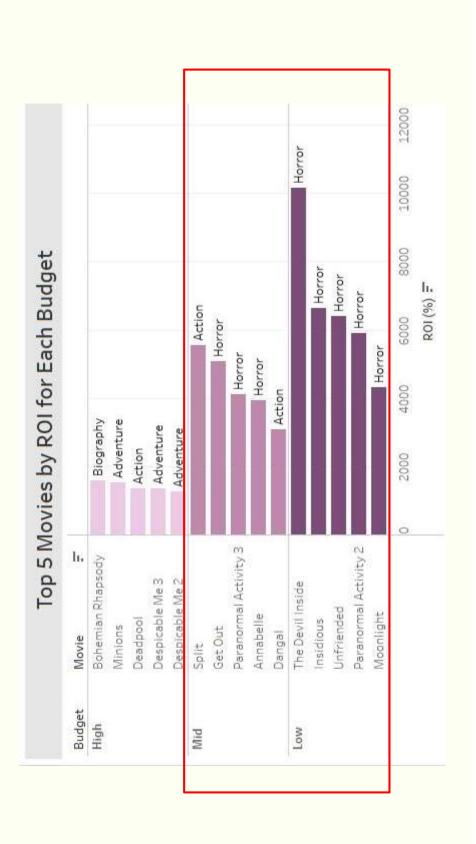
Release Time

Regression Model

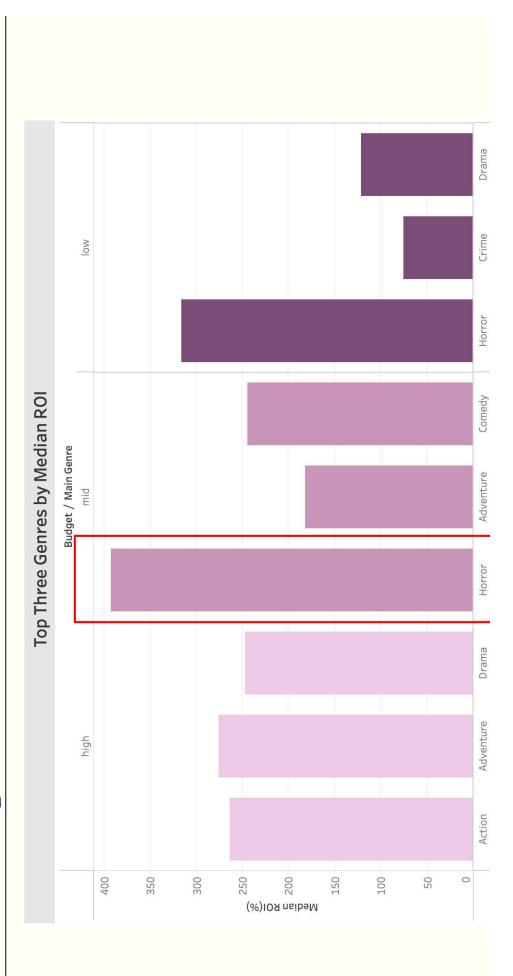




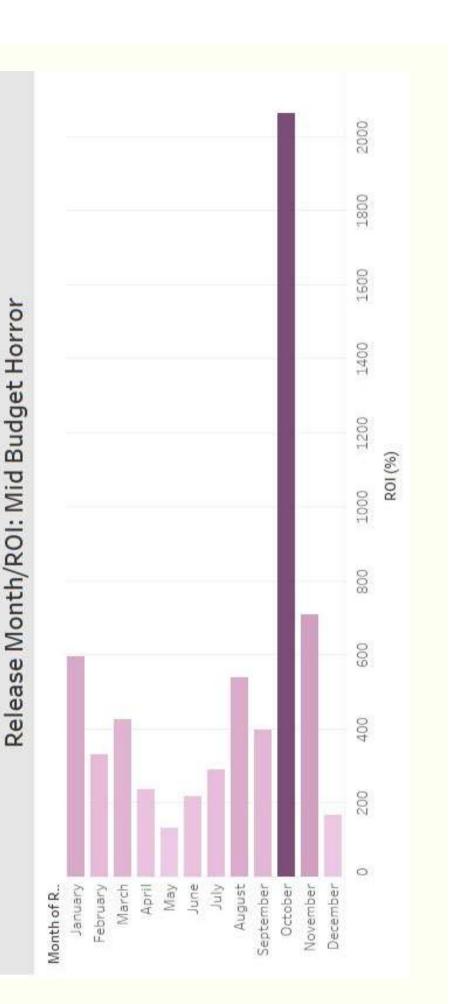
Highly Lucrative Investment: = Horror



Highest Return: Horror < 50,000,000

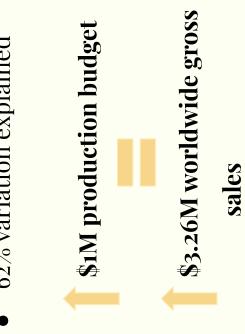


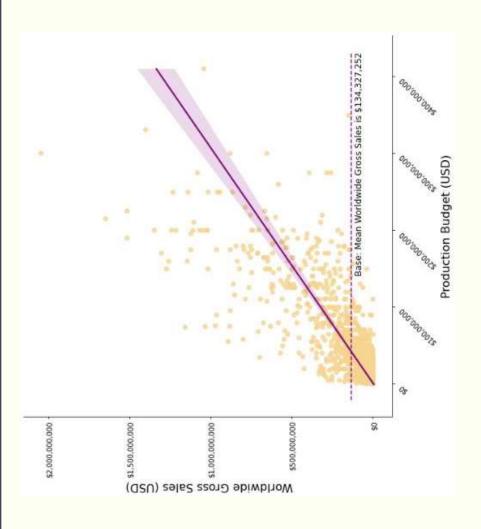
Best Month to Release Horror: October



Mid-Budget Preferred to Low-Budget

62% variation explained





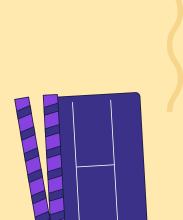
Recommendations

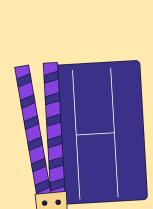


Genre: Horror 7

3. **Month:** October







Future Steps

- Additional Costs: Marketing, Overhead, etc.
- Additional Revenue: DVD/Streaming Sales, Licensing, etc.
- Explore most-profitable horror films



With a production budget of only 35 million, IT was the highest grossing horror movie between 2010 and 2019



Questions?



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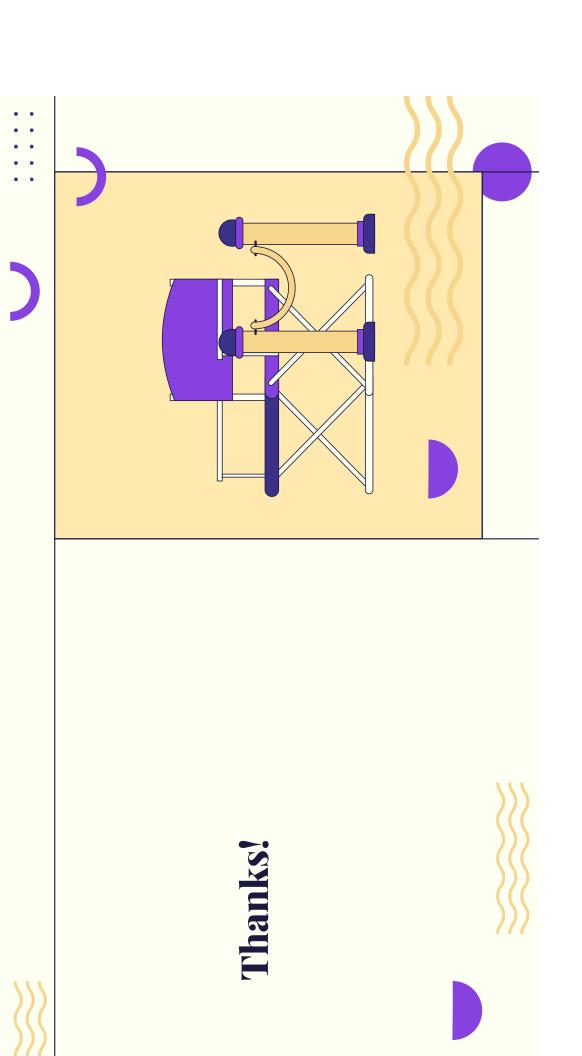


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Sources

- https://www.studiobinder.com/blog/production-budget/ how are film budgets classified
- https://help.imdb.com/article/contribution/titles/genres/GZDRMS6R742JRGAG?ref =helpms h elpart inline# - understand genre classification
- https://www.premiumbeat.com/blog/biggest-filmmaking-moments-2010s/ for out date range

