



RIPPLES

The Lakes

COUNTRY CLUB NEWSLETTER

MAY 2022



Distinguished Club
from
BOARD ROOM
magazine

2022-2023 BOARD OF DIRECTORS

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PRESIDENT'S MESSAGE

By **Jim Morris**

WOW, what a season! It started with the opening of the Clubhouse and the Welcome Back Open House, which was attended by over 800 people who could not wait to see our remodeled Clubhouse, a new record for attendance. This signified the beginning of the season of events, racquet sports, and golf just to name a few activities. The Bocce Ball league was formed with 12 teams of 125 people. Each activity area had robust usage and many times events were sold out. The season symbolically ended on April 23 with the Season Ending Party. Almost 300 people attended our themed 'Cirque du Lakes' featuring circus acts, great food, a D.J., dancing, and enjoying time with friends. I heard many folks say that it was the best season-ending party ever. Thanks to the management team led by Ron Phipps and our many member committees for organizing a fabulous season. Management and the committees are already working on next season's plan; it should be even better.

Our committee system is the lifeblood of The Lakes. Our standing committees of Finance, Architecture & Landscape, Golf, House & Social, Sports, New Member Welcome, and EPRT are at work throughout the year. A plethora of sub-committees supports the work

of the standing committees. Thank you to all the members who volunteer; The Lakes would be a different place without you. When the call went out this year by email and a Town Hall meeting, we had a fabulous response with 114 of our members volunteering to be on a committee, thank you. We are now working to match up people's interests with the committee's needs. With the great interest to be on committees this year not everyone could be on a standing committee. Don't despair, volunteer to be on a sub-committee; it will be great fun.

The Board, along with senior management has taken on the task of refreshing our Strategic Plan and developing a Long-Range Plan. We had our kick-off meeting and are now reviewing our Master Plans, which were developed several years ago to see what must be updated. Our next step will be a survey of all Lakes' members to get a better understanding of what you see as the future. You will receive a survey this month, which will be analyzed and summarized to form the basis of the updated strategic plan. In the fall, the Board will share the draft strategic plan with you through a series of Town Hall meetings. We look forward to getting your ideas.

Lastly, I would like to give a hearty THANK YOU to our professional staff led by General Manager Ron Phipps and a special shout out to Eric Wadlund who leads our Food & Beverage team. This team has worked through opening a remodeled facility and with staffing shortages, they supported a plethora of events and a la carte dining in a professional and friendly manner. Another shout out to Jim Schmid, Director of Operations. Jim and his team continue to do a fabulous job maintaining and upgrading our facilities and grounds. Finally, a shout out to Todd Chaloux, our CFO. Todd and his team are doing a fabulous job managing our finances and have tackled the development of our budget in a difficult 22/23 fiscal year environment.

It has been a fabulous season and we look forward to an even better remainder of the year and next season. Thank you.



The General Manager's Report

By Ron Phipps, GM & COO

Summer is here and we recognize that many of you are away enjoying cooler climates. While Member use of the facilities may be down, the summer marathon of repair and maintenance has begun along with the modified hours of some of the facilities. While the facility hours are reduced in some venues, there is still plenty to keep you busy. The House Committee has planned some activities over the summer to keep members socially engaged, the first event will be on June 17 with a visit to Marvyn's Magic Theater. The Mountain View Grill, Terrace & Bar as well as Charlie's will move to the early summer hours on May 16. Charlie's will be open for Breakfast Wednesday through Sunday from 7:00 a.m. to 11:00 a.m. The Mountain View Grill, Terrace, and Bar will be open Thursday through Sunday from 11:00 a.m. to 6:00 p.m. featuring an all-day menu with all your favorite food items. We are bringing back FRIDAY NIGHT DINNERS at the Club from 4:30 p.m. to 7:30 p.m. featuring a different special item from Chef Kellen each week. To access the Lifestyle & Wellness Center this summer you will need your Key Fob. Access will be Key Fob only after 2:00 p.m. Monday through Friday, afternoon on Saturday, and all day on Sunday.

We've had a great season and a big congratulations go out to the House Committee for all their efforts in planning some wonderful, new, and exciting events this year, ending with the biggest Season Ending Party in history. We are also working on next year's Club calendar, making

a concerted effort to spread out and have fewer competing events that occur on the same day. Additionally, as it relates to golf, the Golf Committee was able to reduce the number of tournament days from 55 to 46, while moving some of the remaining tournament days from the weekend to midweek, thus reducing weekend tournament days from 26 to 15. This should help reduce some pressures on the tee sheet and open some more tee times for daily play. The House Committee also reduced the number of events from 19 to 15 while, hopefully, increasing the capacity of some of those events by having matinees.

As is a tradition at The Lakes, we held our annual Committee Appreciation Golf Tournament. A good time was had by all and congratulations to the EPRT Committee team of Paul Richards, Kim Brace, Carla Dilley, Marc McConnell, and Denise Petrella as they played an amazing nine holes and were the champs. We sincerely thank all Committee members for their contributions this past year.

On April 25, Employee Appreciation Day was held and nearly 100 of the Club's employees enjoyed a friendly day on the Pickleball Courts followed by a taco lunch on the Racquet Center Patio. The Club would not be what it is today without our wonderful staff, a HUGE thank you goes out to the entire team for creating a wonderful and memorable season!

|||||| NEW MEMBERS



I Love New Member Testimonials!

By Alisa Ramirez, Director of Membership

This is our New Homeowner Marilyn Sulkes. She absolutely loves living here at The Lakes. She jumped right in and took off with her golf. Her smile in this picture says it all.



"My husband, Marc Sulkes, and I moved to The Lakes Country Club in October 2021, from San Diego, CA. We didn't know a soul here. I joined the Niners and took up golf for the first time this past December 2021. We have made so many friends here on and off the golf course. This photo is of me signing the Niner's Birdie book in February 2022. Like my bag in the photo says, I am Loving Life at The Lakes!"



Friends,
Joe and Marsha Belusko
in photo with Larry Hecht.
Larry Hecht & Joe met in the
1st grade Cathedral School in
Portland Oregon September
1949



The Lakes Employee Scholarship Fund



Dear Donor(s) of the Lakes Scholarship Employee Fund,

I am writing this letter, to thank you for giving me this scholarship opportunity and for taking the time to review my application. I live in La Quinta in Riverside County California, and I am a first-generation college student. Currently, I am going to school at California State University Northridge, CSUN. I am studying civil engineering and I had just completed my first year and will be a sophomore for the 2021-2022 academic year enrolled in 16 units. I hope to continue my education at CSUN to pursue a bachelor's degree and become a civil engineer as my future career. I wanted to become a civil engineer because I grew to love math and science, and in civil engineering, I apply the principles of math and science within the field. By becoming a civil engineer, I will be able to provide my community with roads, buildings, canals, waterways, and highways.

By awarding me the Lakes Scholarship Employee Fund, I will be able to pay for my tuition and help pay for my rent as I plan to move into an apartment for the upcoming school year. I will be moving into an apartment, as my school will be having a hybrid learning environment. This scholarship will make my rent a lot less expensive and I will be able to focus more on education to become a successful civil engineer. Receiving this scholarship will incentivize me to do well in my future classes. Doing well in all my classes is one of the key steps to becoming a successful engineer. I would like to thank you once again for awarding me this scholarship.

Sincerely,

Luis Valdez

Dear Members of The Lakes Country Club,

It is an honor to be chosen for The Lakes Employee Scholarship Fund for the 2021-2022 school year. Starting in August of 2021, I will begin as a junior majoring in Animal Sciences at California State University Chico. I have always had a passion for animals and have wanted to pursue a career as a veterinarian.

Along with school, I will also be working part-time as a veterinary assistant to gain more experience in the field of veterinary medicine. After graduation, I plan on applying to veterinary school through the US Army where I can serve my country as well as

pursue my passion. I am truly grateful for the generosity of the members of The Lakes Country Club. This scholarship will move me one step closer to my goals as a student by allowing me to focus on my studies and additional educational opportunities. Thank you all again for your support.

Sincerely,

Malia Sanchez



HOLE'S -IN- ONE



BRET
JONES

APRIL 21
7 SOUTH
8 IRON
154 YARDS
GOLD TEES

BARBARA
MARKEVICH

APRIL 23
9 NORTH
11 WOOD
133 YARDS
RED TEES

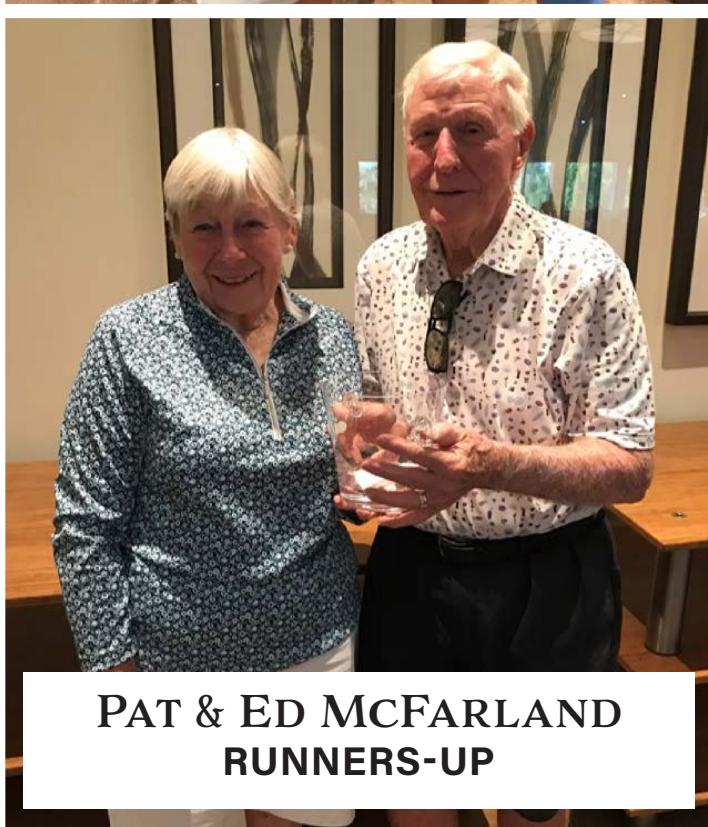
COUPLES CLUB CHAMPIONSHIP



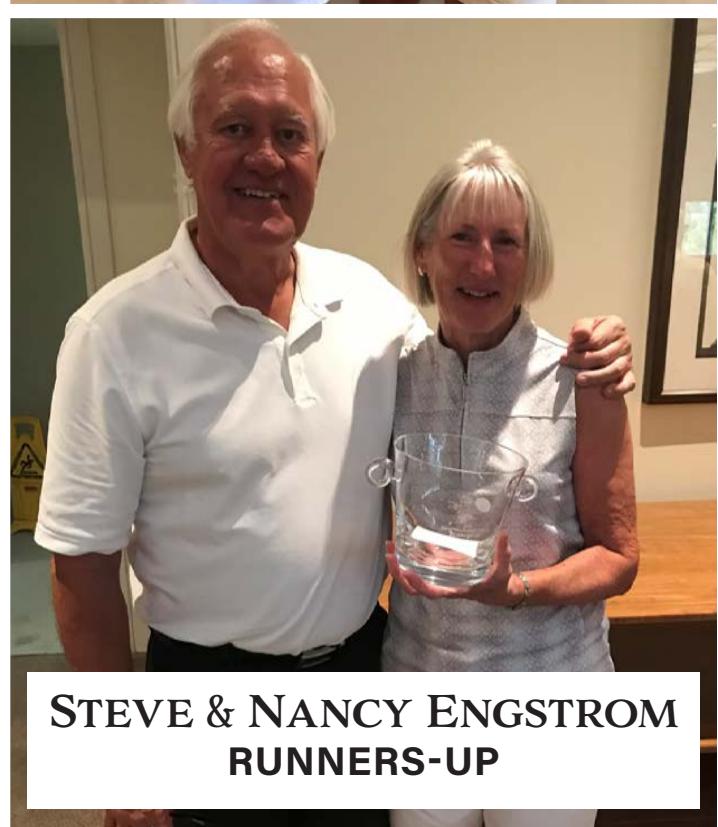
**BOB & PEG TULLIO
CHAMPIONS**



**DEBBIE & KENNY LAFORGE
GROSS CHAMPIONS**



**PAT & ED MCFARLAND
RUNNERS-UP**



**STEVE & NANCY ENGSTROM
RUNNERS-UP**

LLGA April Guest Day

LLGA hosted 100 participants at another successful Guest Day on Thursday, April 7. Guest Day was presented by Committee Members Kathy Hanson, Cassie Monica, Nadine Wright, Cheri Gosey, as well as Chairs Susie Clinton and Susan Kozak. This was a two-person scramble event with additional challenges along the course. The award for the best theme costumes went to Debbi Holden, Margi McDaniel, and their guests, with the theme of "Priscilla, Queen of the Desert." This was an afternoon event followed by a lovely dinner and music provided by a DJ. Thanks once again to our golf course staff, our golf pro staff, and our food service staff for making this a memorable event.



**2nd Flight
1st Place Gross**

Cindy Pelley, Nurit Sheehan,
Barb Hamilton,
Marguerite Angelo



**1st Flight
1st place Gross**

Ardythe Hess,
Toni Severson, Mary-Jo Lollis,
Penny Shaw.



**1st Flight
1st place Net**

Jane Naekel,
Denise Bergdoll, Patricia Moreno,
Judy Wettstein



**2nd Flight
1st place Net**

Carol Lindblad,
Denise Petrella, Kim Brace,
Marianne Bouldin

LLGA FUNDRAISING CHECK



LLGA Fundraising Committee Members Katie Feeney, Denise Petrella, & Kim Brace presented representatives from the Desert Cancer Foundation with a check for \$27,650. A big thank you to all Lakes Members who donated toward this worthy cause.



L G A April Mixer

What Was Cooking at The LLGA April Mixer? “The Joy of Cooking” was the clever theme of the Lakes Ladies Golf Association’s April Mixer. There was great joy in the weather as well, with clear blue skies and the temperature in the 70s. It was a beautiful day, organized by Committee members Gayle Placeres, Donna Evans, and Chair Linda McConnell. The golf course was in perfect shape for this 4-person scramble. We were then treated to a delicious lunch of salad, garlic bread, spumoni, and specially made to order pasta! The service was impeccable. As always, our pro staff was there to make the Mixer another success!

Flight 1**Betty Crocker Winners:**

Linda Hahn, Sara Kinley,
Kris Reckewey, and Joan Roberts

Flight 2**Julia Child Winners:**

Margi McDaniel, Lynne Hurst,
Marla Franklin, and Beverly Braig



LLGA May Mixer

The final LLGA Mixer for the season is finished. Thanks to Kathy Cheeseman and Peggy Mason for organizing this successful event! Nine teams competed for the top prize, with the honors going to Nancy Engstrom, Linda McConnell, and Cindy Michael. There was a blind draw to complete the foursome, with Kim Zink adding her skills to the team. The format was two best netballs and the theme was "Peter Pan." A few balls were lost in Mermaid Lagoon and Crocodile Creek, but we all made it back safely to Neverland for a delicious lunch.





Marla Franklin, Chair

With the season officially over this month, we can look back and marvel at how it flew by. Was it because of the pent-up need to do more while we can, because we wanted to enjoy every part of the new clubhouse and the Lifestyle & Wellness Center? We enjoyed being with the great new members who have joined us because we enjoyed having our friends and family join us again? For whatever reason, it seems as if the season has just started and now is ending.

As a reminder, effective June 1, 2022, several people will be taking over new positions, while others are completing their term next season:

Chair

Marlene Langdon

Vice-Chair

Kris Reckewey

Secretary

Betsy Flanagan

Treasurer

Joan Scoll

Communications Chair

Reed Wolff

Handicap Chair

Geri Reinardy

Membership Chair

Barbara Charness



Newly Installed LLGA Board Members

Rules Chair

Jane Naekel

Tournament Chair

Moreah Labrec

Tournament Co-Chair

Vicky Hiebsch

Niners Chair

Cathy King

Parliamentarian

Marla Franklin

We also rely on others for their contributions this past year on behalf of the association:

Auditor

Pam Rich

Birdies

Peggy Mason

Hospitality

Carol Moore

Medallions

Pam Rich

Monthly Low Net

Susan Kozak

Fall Team Captain

Toni Severson

Fall Team Co-Captain

Betsy Flanagan

Spring Team Captain

Gayle Placeres

Spring Team Co-Captain

Janet Merrill

Many thanks to all those who gave their time to serve on a variety of committees to help us enjoy this great game of golf and the bonds we find with each other. We have over 300 women in the LLGA and each one helps to make it special!

Marlene Langdon is a great choice to continue to lead us all toward a great future. Whatever you're doing this summer, wherever you go, I wish you well.

NINERS' PAR 3 TOURNAMENT

The Niners' hosted the 2nd annual tournament inviting the LLGA 18-Holers to play on April 21. The course was transformed into 18 par 3's. Each of the Niners' invited an 18-hole friend to play as a partner in a friendly competition. A delicious taco salad lunch followed; one of their favorite events of the year. The theme was "Lets Flamingle" with Janet Rosentretter creating the ambience and Linda Ovitz also serving on the committee. Erin Lind made sure it was a success along with our food and beverage staff.

Congratulations to the Winners!

FLIGHT ONE

- 1st: Linda Hahn and Sue Freeman
- 2nd: Kristin May and Cassie Monica
- 3rd: Rosa Mezistrano and Mim Bernstein

FLIGHT THREE

- 1st: Joanne Supplee and Roseanne Larson
- 2nd: Marilyn Medley and Susan Ebel
- 3rd: Judi Giarratano and Rae Schatz

FLIGHT TWO

- 1st: Jillann Durkovic and Theresa Wiles
- 2nd: Glenna Farance and Sue O'Connell
- 3rd: Sue Ellen Katz and Linda McConnell

FLIGHT FOUR

- 1st: Patty Sullivan and Joan Anderson
- 2nd: Libby Henrich and Kay Hall
- 3rd: Marie Herzog and Nadine Lange





NINERS' end of SEASON

On April 5th, the Niners' held their season-ending meeting and luncheon. More than 50 members attended as the new board was introduced. Cathy King will take over for Bobbie Baronsky as President. Bobbie was thanked for the great job she has done during COVID the past two years. She is especially proud of how the many new Niners have felt welcomed and enjoyed being part of the group. She gave heartfelt thanks to the Niners' Pro Erin Lind and the Board who all worked so diligently during this time. Elaine Fournier, Marilyn Keroff, Cathy King, Sandra Paterson, Jane Hayes, Rosa Mezistrano, and Jan Rasmussen.



PUTTER'S CLUB



FOOD & BEVERAGE



760.610.8173



SNACKS | BREAKFAST | DESSERTS | BEVERAGES

Wednesday - Sunday
7:00 a.m. - 11:00 a.m.



SCAN QR CODE TO VIEW MENU

Summer



Summer Hours

Lunch, Dinner & Bar Service
Thursday - Sunday
11:00 a.m. - 6:00 p.m.

Open until 7:00 p.m. on Friday.

Dinner reservations are required on Friday evenings and may be made by booking online.



\$45 per person

JUNE 17

5:00 p.m. Cocktails & Magic in the Lobby

6:00 p.m. Magic Show in Theater Begins

No one under 21 will be admitted.

No food service available.

5:00 p.m. Meet at Marvyn's Magic Theater.

Provide your own transportation.

THE HOUSE COMMITTEE IS PROUD TO PRESENT

Lakes' Night at Marvyn's Magic Theater

46630 Washington Street | La Quinta

The Club will purchase a block of tickets. Tickets are non-refundable, but a designated person can take your place.

Individual tickets will not be issued. Your name will be checked off at the door.

If you and your guests are interested in joining a group dining at a restaurant (TBA) near the theater after the show,
please leave a message in the 'Request/Notes' box when registering for the event online.

Register via our online Event Calendar

THE HOUSE COMMITTEE IS PROUD TO PRESENT



A Trip to the 25

PALM SPRINGS
AIR MUSEUM
EST 1996

**MUSEUM
ADMISSION**

\$17 PP

Register via our online Event Calendar

Meet You There!

**AUGUST 4
2:30 P.M.**

Followed by dinner and the
Palm Springs
Thursday Night Street Fair



Hello fellow members.

Can you believe it? The highly anticipated 2021-2022 season has already come to an end. On behalf of the House / Social Committee, we hope that our efforts have contributed in some way to your enjoyment of the season. For those of you that call The Lakes home throughout the year, the Summer Program is confirmed and includes one event per month. To recap, the events going forward are, June 17 Marvyn's Magic Theater in La Quinta, July 14 Escape Games at The River in Rancho Mirage, August 4 Palm Springs Air Museum, and September 17 Escape to Idyllwild. Please use the online calendar to register. Each event is paired with an optional restaurant visit to follow.

This season wrapped up with Spring Carnival on Saturday, April 16. Our thanks to Teri Davies for chairing this fun, family-oriented event. On Sunday, May 1, the House / Social Committee hosted the first event of the summer program.

House Committee

By Paul Hosking, Chair

The rescheduled Lakes International Film Festival featured Sinatra's life in Palm Springs alongside the original Ocean's 11 and showcased a Q & A with Director Leo Zahn. Many thanks to event chair Gene Brandt for coordinating this inaugural event.

Next season's event program is still being finalized. There are many more ideas than available event dates. Our goal is to continue to build momentum and deliver a blend of established and new events that earn even wider participation. Your member survey responses have been invaluable in shaping our direction. Thank you.

Many of you expressed an interest in joining this committee next season, your application is truly appreciated. The new committee will be announced shortly and will begin its term on July 1. Finally, thanks to all the members of the current committee and the club management and staff. We have pushed the envelope this year in several ways. This is a team effort and we couldn't have done it without everyone's assistance.





Ladies' White Party





SPRING CARNIVAL



SLAM BALL EXERCISES TO INCREASE SPORTS PERFORMANCE AND MUSCLE POWER

By Valeria Batross, Director of Lifestyle & Wellness

The slam ball, otherwise known as a medicine ball, is a highly versatile workout tool. It allows you to provide resistance and added weight while performing dynamic movements. These challenging movements will target your body from head to toe and force your heart rate to skyrocket while burning tons of calories!

When you challenge your muscles by completely exhausting their abilities, you will develop more muscle power. Striving for more muscular power will provide you with an abundance of health and fitness benefits, including:

- increased muscle density
- higher resting metabolism
- faster glucose metabolism
- increased athletic performance
- higher aerobic capacity
- enhanced mental clarity
- improved heart health
- lower body fat

According to the Mayo Clinic, weight training can help you tone your muscles, improve your appearance, and fight age-related muscle loss. A 15-minute high-intensity circuit performed 3 times a week will deliver major results; the following routine is composed of 5 exercises; do them 1 minute each as fast as you can and repeat the circuit 3 times.

15-min circuit

1. Overhead Slam

Start with feet hip-width apart, core braced, and hold the ball at chest level to start. Rise, take a breath in, and extend the arms overhead, exhale as you squat and throw the ball down towards the ground with force, catch it and repeat.



2. Overhead Slam with Rotation

Start with feet hip-width apart, core braced, and hold the ball at chest level to start. Rise, take a breath in, and extend the arms overhead, exhale as you squat and throw the ball down towards one side of the ground with force, catch it and repeat on the other side in an alternating sequence.



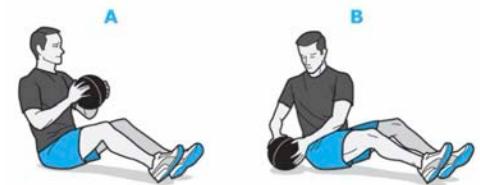
3. Wood Chop

Start with feet hip-width apart, core braced, and hold the ball at chest level to start. Squat bringing the ball to the outside part of the quad as you inhale, rise with arms extended diagonally as you exhale, and allow your hips, knee, and ankle to rotate. Repeat for 30 seconds on the same side then switch sides.



4. Russian Twist

Seated with spine erect, lean back slightly to engage the core, twist side to side from the thoracic spine as the ball touches the ground, for progression lift both feet off the ground.



5. Overhead get-ups

Start by placing your feet on a mat, keep feet hip-width apart, core braced, and hold the ball overhead; take a step back to kneel, and come back up, repeat with the same leg for 30 seconds before switching sides. Keep the ball overhead the entire time to engage the core and maximize results.



BUILDING STRONGER COMMUNITY *Through*
THE POWER OF FITNESS



RACQUET CENTER



POP TENNIS





Handcrafters



Hours of Operation

YEAR ROUND

6:00 a.m. to 7:00 a.m.

4:00 p.m. to Sunset

Except when adjustments are required to accommodate golf events, access, South #9 golf course maintenance, overseeding and/or frost delays, as determined from time to time by the association and management, the daily hours are noted above.

Dog Park Rules & Regulations:

- Access to and from the Dog Park is by way of golf cart, entering and exiting our **South course, hole #1 only**.
- To accommodate small and large dogs, the Dog Park is separated into two sections. Small dogs are welcome to play in the large dog park. Water dispensers as well as separate entrances are available for both parks.

THE LAKES'
DOG
P A R K



By Teresa Falconer

Community Manager & Executive Coordinator

HOA

Community **Walking Safety** Reminder

When walking, jogging, or dog walking within our community, it is highly recommended, that you wear a safety vest. Reflective vests are complimentary and may be picked up at the Main Gate.

Please remember to stay as close to the curb as possible when walking, and always walk against oncoming traffic. When walking at night, always wear light-colored clothing and carry a flashlight or use other reflective safety devices.



GOLF COURSE MAINTENANCE

Benefits of the 2-Tee System

By Jim Schmid, Director of Operations

A couple of years ago, when the number of golfers looking to access the golf course was down due to COVID, one of the changes implemented by the club to address the associated revenue shortfall was to reduce the size of the golf course maintenance staff. To continue to maintain the golf courses at the same level of conditioning, it was recognized that the staff would need to be able to work more efficiently, and a decision was made to eliminate the 3-tee starts on Mondays and Fridays.

Conditions on the golf courses have improved consistently over the past decade, resulting from several factors. The most significant of these has been a commitment to efficient and effective work practices (getting more done with less). The most significant barrier to golf course maintenance efficiency is the golfer, or more accurately, many golfers. For the employee mowing fairways on a busy day, easily more than half of his time is spent sitting and waiting. Sitting and waiting for the group in the fairway to hit up to the green, then sitting and waiting for the group on the tee to hit their shots.

He can mow a couple of passes between those events, and then the cycle repeats. Generally, a staff member mowing tees, fairways, approaches or rough is about 3 times as effective when working in the absence of golfers. Changing from a 3-tee start to a 2-tee start means that staff has the opportunity to work for an additional 2 hours in the absence of golfers on each Monday and Friday, and potentially complete as much work as he would during 6 hours otherwise.

Another major contributor to the improvement in conditions over the last decade has been the fine-tuning of applications of fertilizers, pigments, water management products, plant growth regulators, and disease control products. Depending on which products are used on a given day, additional time may be required to run irrigation to water the products into the soil, or to allow the products to dry on the plant leaves before members enter the areas. The ability of the maintenance team to make this happen has improved significantly with the elimination of the 3-tee start on Mondays and Fridays. Getting these products out consistently has been a huge challenge for maintenance operations for years, as often, whole weeks during the winter season had been filled by morning shotgun events and 3-tee starts. Frost and wind events also limit the ability of staff to make these applications when they are needed. In prior years, scheduling and weather had sometimes resulted in missed applications and corresponding declines in golf course quality.

Another major benefit of the elimination of the 3-tee starts is that management can schedule most staff tasks on the later 9 on those days, keeping them away from golfing members and reducing the number of times that golfers will run into or be interrupted by maintenance staff as they play their rounds. There have been some other benefits that have come from the elimination of the 3-tee start. Many members have commented favorably on the newly available tee times during the mid-morning hours. During previous years, most of the morning tee times were

packed in between 7 am and 8:30 am, meaning you had to get out there early if you wanted to get in around. Tee times are now available every 8 minutes from dawn until dusk, creating more flexible opportunities for members who are unable or unwilling to get out very early.

With the 3-tee system, all golfers were constrained by the groups in front of them when they made the turn to their second 9. For the groups that like to play a little faster, this meant waiting around when making the turn for the groups ahead to move along. With the 2-tee start, your Golf shop staff can get players who play a quicker round onto one course and slower groups onto the other 9. By doing so, the pace of play is improved for all.

Another resulting benefit of a 2 tee start vs. a 3-tee start is the ability for maintenance to get tee times started faster in cases of frost delays. With a 3-tee start, all sides must start at the same time for the system to work, meaning maintenance staff needs to mow more greens and rake more bunkers after frost lifts before golfers can tee off. In the case of a 2-tee start, staff can be concentrated on those 2 courses, to get ahead and get golfers off the tee quicker.

Some members have questioned whether the 3-tee system gets more golfers through the golf course than the 2-tee start. Both systems will get relatively the same number of golfers off the tee during 4 hours. For example, in previous years, using the 3-tee system, 4 hours and 8 minutes were required to get 168 golfers out on the course. Using the 2-tee system, 172 golfers can tee off during that same period. Under some circumstances, the 3-tee start will get more golfers through a complete 18 holes in a day, however, when looking at the improved pace of play in a 2 tee start, and on days where frost is an issue, the 2 systems may get a very similar amount of golfers through the course in a day. Additionally, the 2-tee system opens many more times during the more popular window of 8:30 and 11:00, whereas the 3-tee system relies on heavily using the less popular 7:00 am to 8:00 am time.

APRIL SECURITY REPORT



SECURITY REPORT

By Miguel Gonzalez
Director of Security

Reported Incidents

2022041918-
Member and Vendor Payment Issue

Alarm System Summary

Total Member (upgraded) alarm systems are up to (552) Units and we currently have (350) Units with the original Radionics Alarm Systems which 127 of those units Security/Members are testing manually. I will remain the point person for Member alarm questions. Please feel free to contact me at the Main Gate for additional information on how to inexpensively upgrade your current alarm system.

Please remember, that even if your phone provider says that for a monthly fee, you can place your phone line on "vacation hold" and that your alarm system will still send a signal to the Main Gate, it WILL NOT. This communication between each unit and the Main Gate remains a mandatory life safety requirement and only through the addition of a GSM radio and a new Honeywell system, can the normal telephone landline be eliminated.

APRIL 2022 SECURITY STATISTICS

Patrol Officer Response Review

GENERAL RESPONSE TYPE	APR	2022 YTD	YTD MONTHLY AVG
Member Assistance or Complaint	103	425	106
Open Garages Observed / Closed	63	294	73
Medical Emergency	8	16	5
Residential Burglary (Attempted or Actual)	0	0	0
Vehicle Burglary (Attempted or Actual)	0	0	0
Vehicle Theft (Vehicle or Golf Cart)	0	0	0
Aggressive Dog or Bite	0	0	0
Missing Property	0	2	0

PATROL OFFICER RESPONDED FALSE ALARMS	APR	2022 YTD	YTD MONTHLY AVG
Alarm Responses Handled	46	184	46
Member-User Error	18	66	16
Vendor-User Error/No Code	3	16	4
Unit Found Secured/Nobody Home	18	38	9
New Alarm Battery Installed or Sensor Issue	0	62	15

VISITOR PASSES ENTERED & PROCESSED THROUGH THE MAIN GATE <small>(EXCLUDING CUSTOM PASSES CREATED FOR MEMBER OR CLUB EVENTS)</small>	APR 2022	2022 YTD	YTD MONTHLY AVG
Initial Passes Issued	11,164	48,074	12,018
Repeat Scanned Passes	2,020	9,176	2,294
Total Passes Processed through the Visitor Lane @ Main Gate	13,184	57,663	14,415

Financial Report



BY TODD CHALOUX
CHIEF FINANCIAL OFFICER

As it relates to these financials, this month we will be focusing on the month ending March 31, 2022. The month of March shows a negative variance vs. budget in the amount of **(\$102,978)**. Through the first nine months of the 2021-2022 FY, the Association is showing a positive variance vs. a budget of **\$10,222**. The updated forecast now shows the Association with an expected year-end positive variance of \$42,872. This represents a decrease from the February Financials of close to \$140,000. The Association realized some unexpected expenses which resulted in the lower projection such as Workers Comp insurance, holiday décor, legal fees, and professional fees.

It is worthy to note that the golf course has seen record play during the season with March alone setting a record with 9,234 rounds of golf played. Both the maintenance crew and the Pro Shop staff deserve congratulations for keeping the course looking and playing great and for accommodating such a high level of play.

Merchandise– \$5,711 positive variance vs. budget.

Sales of merchandise came in \$16,700 over budget for March. This also created higher COGS of \$9,030.

Golf Services (Pro Shop) - \$25,013 positive variance vs. budget.

The Pro Shop was extremely busy in March setting a record for rounds played. This led to better than budgeted revenue in Guest

Play, Family Play, and Cart rentals. Revenue was \$34,327 over budget. Salaries and related expenses came in over budget by \$5,209.

Racquet Center– \$6,458 positive variance vs. budget.

The Racquet Center continues to see most of the variance coming from the payroll and related expenses. This area alone came in \$6,386 under budget.

Facilities Maintenance– (\$77,506) negative variance vs. budget.

This department has some timing differences that created this large variance. Roofing repairs showed an expense of \$33,771 vs. a budgeted amount of \$7,150. A landscaping charge for \$17,000 also shows on the financials. This charge is to be paid by a homeowner in April. Combined utilities came in \$17,800 over budget.

Security– \$7,948 positive variance vs. budget.

This variance is derived primarily from Salaries and related expenses which came in \$8,431 under budget.

General and Admin – (\$79,165) negative variance vs. budget.

This variance is once again spread across many line items however some areas exceeded budget by larger amounts. Board of Director expenses came in \$10,200 over budget. Decorations came in \$13,800 over budget. Legal fees were \$6,400 over budget. Professional fees (Reserves Study and Strategic Planning) came in \$13,000 over budget. Member Relations (formerly Promotions) came in \$3,800 over budget.

Water and Lakes – (\$10,311) negative variance vs. budget.

This variance is tied primarily to chemicals and Utility charges which combined came in \$16,000 over budget. There were some savings in irrigation and lake repairs which helped lower the negative variance.

Balance Sheet

Total Reserve Replacement and Operating Cash/investment balance at month-end totals \$9,059,389.59.

Homeowner Accounts Receivable totaled \$732,312 net of the allowance for doubtful accounts.

The outstanding loan balance for the Solar System is now down to \$58,036.

The outstanding loan balance for the Lakes 20/20 project stands at \$12,893,323.

Currently 819 Members owe on the Lakes 20/20 @ \$130 per month – Current Payoff is \$14,505.13. As a note 83 Members have paid in full.

Other Noteworthy Items

From July 01, 2021 – to March 31, 2022, 56 properties have closed escrow.

COGS for the Merchandise Dept through February – Hard Goods 77.3%, Soft Goods 68.3%.

Budgeted Golf Member Count for February: Resident-397, Intro-38, Non-Resident – 24, Total 459.

STATEMENT OF OPERATIONS

**The Lakes Country Club
Statement of Operations March, 2022**

	Year-to-Date thru March 31, 2022			Forecast for Year ending June 30, 2022		
	Actual	Budget	Variance	Forecast	Budget	Variance
Operating Revenues						
Assessments and other income	\$ 12,058,716	\$ 11,818,208	\$ 240,508	\$ 16,049,882	\$ 15,791,098	\$ 258,784
Food and Beverage	1,452,183	1,964,231	(512,048)	2,089,064	2,616,173	(527,109)
Merchandising	496,804	485,708	11,096	659,705	659,833	(128)
Golf Services	879,911	741,665	138,246	1,041,176	897,743	143,433
Spa & Wellness Center	239,640	19,950	219,690	308,940	24,450	284,490
Racquet Center	2,845	3,500	(655)	3,095	3,750	(655)
Gross Operating Revenues	15,130,099	15,033,262	96,837	20,151,862	19,993,047	158,815
Direct Operating Expenses						
Contingency	-	-	-	112,244	112,244	-
Food and Beverage	2,275,822	2,615,991	340,169	3,053,932	3,451,790	397,858
Merchandising	529,701	567,077	37,376	745,923	777,047	31,124
Golf Services	657,838	626,557	(31,281)	850,736	820,457	(30,279)
Spa & Wellness Center	523,820	303,784	(220,036)	697,005	424,203	(272,802)
Racquet Center	209,769	268,213	58,444	280,497	339,994	59,497
Total Direct Operating Expenses	4,196,950	4,381,622	184,672	-	5,740,337	5,925,735
Net Operating Revenues	10,933,149	10,651,640	281,509	-	14,411,525	14,067,312
Indirect Operating Expenses						
Golf Course Maintenance	1,925,027	2,017,761	92,734	2,525,554	2,595,638	70,084
Facilities Maintenance	4,131,053	3,914,182	(216,871)	5,394,803	5,198,164	(196,639)
Security	699,122	749,526	50,404	944,446	1,001,751	57,305
Administration	3,186,052	2,927,460	(258,592)	4,195,336	3,933,877	(261,459)
Water & Lakes	902,459	963,501	61,042	1,308,603	1,337,881	29,278
Total Indirect Operating Expenses	10,843,713	10,572,430	(271,283)	-	14,368,742	14,067,311
Operating Surplus / (Deficit)	\$ 89,436	\$ 79,210	\$ 10,226	\$ \$	\$ 42,783	\$ 1 \$ 42,782

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The following are the usage statistics for the month; both 2021 and 2022 are shown for comparative purposes.

Golf Memberships	Feb-21	Feb-22
Golf Members - Resident	368	428
Golf Members – Intro	38	32
Golf Members – Non-Resident	22	27
Golf Members – Total Count	428	487
LMGA (Men's) Golf Members	302	345
LLGA (Ladies') Golf Members	204	236
LLGA (Ladies') Niners / Social	76	86
Hole in One Club	361	411

Racquet	Feb-21	Feb-22
Member Usage - Tennis	662	574
Member Usage – Pickleball	526	364
Member Usage – Pop Tennis	210	333
Guest Usage	65	53
Total Usage	1,463	1,324
Individual Members	174	220
Different Households	142	161

For the Month Ending March 31, 2022						
Department	MTD Actuals		MTD Budget		Diff	% Diff.
Assessments & Dues	1,327,230		1,311,134		16,096	1.23%
Food and Beverage	(65,178)		(63,417)		(1,762)	-2.78%
Merchandise	13,288		7,578		5,711	75.36%
Golf Services	38,973		13,960		25,013	179.18%
Golf Course Maintenance	(183,132)		(185,155)		2,023	1.09%
Lifestyle & Wellness Center	(35,965)		(38,482)		2,516	6.54%
Racquet Center	(22,629)		(29,088)		6,458	22.20%
Facilities Maintenance	(493,751)		(416,246)		(77,506)	-18.62%
Security	(74,704)		(82,652)		7,948	9.62%
General & Administrative	(397,702)		(318,537)		(79,165)	-24.85%
Water and Lakes	(111,804)		(101,493)		(10,311)	-10.16%

Total **(5,375)** **97,603** **(102,978)**

Food and Beverage	Feb-21	Feb-22
Different Households	509	700

THE LAKES COUNTRY CLUB

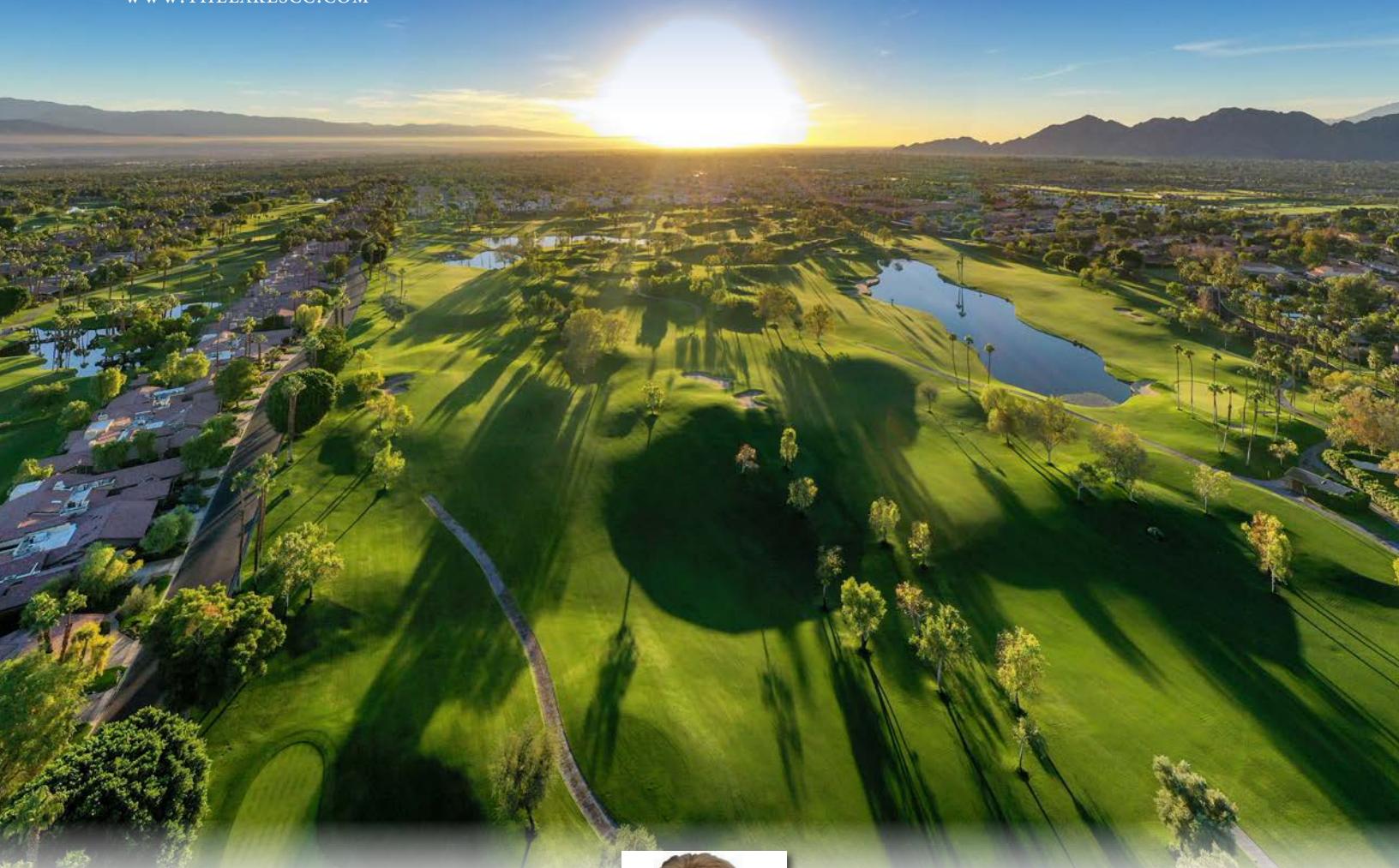
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