

Lily Zhang

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Born and raised in Georgia but
happily based in New York now.
Fascinated by how new things are
adopted, and how art shapes our
understanding of history and power.

Professional Experiences

Incoming Product & Innovation Summer Analyst | American Express
June 2022 – Aug 2022

Sales Operations Intern | Pendo.io
June 2021 – July 2021
Remote, Based in New York, NY

- Managed SFDC CRM for global sales/customer success at Series F product analytics startup
- Collaborated with various stakeholder departments to create SFDC Object maintenance

Investment Research Intern | Recharge Capital
Aug 2020 – Dec 2020
Remote, Based in New York, NY

- Generated investment, and market diligence in consumer industries for family fund of \$4.5b
- Completed ad-hoc marketing and business development projects for incubating brands

Restaurant Sales Intern | Sharebite
June 2020 – July 2020
Remote, Based in New York, NY

- Closed 30 restaurant sales in Salesforce and Truly for mission driven Series A corporate food ordering platform
- Created coffee chat rotation to build remote working culture within intern class and full-time employees

Proficiency in Microsoft Office, G Suite, SEC Edgar, Figma, Salesforce CRM, Monday.com, LinkedIn Sales Nav

Education

New York University
Leonard N. Stern School of Business
Bachelor's of Science, Business (Finance)
Expected May 2023
GPA: 3.7/4.0 | Dean's List

North Gwinnett High School
General Diploma
September 2015 – May 2019
GPA: 4.0/4.0 SAT: 1520/1600

Leadership & Extracurriculars

Orientation Leader & Class Guide | Stern Office of Student Engagement
Aug 2021 – Present
New York, NY

- Lead 60 first-year students in Orientation activities and community building initiatives
- Partner with administration to advise 30 students on wellbeing and academics

Mentorship Program Lead, Analyst | NYU Strategic Venture Society
Aug 2020 – Present
New York, NY

- Develop 8 week curriculum around startup careers and VC dynamics for undergraduate students
- Mentor 25+ students through designing and pitching a startup idea to mock investors

Interests in thrifting, arts & crafts, and travel...
my favorite city is Amsterdam :)