**NEEMA JULIUS LUTAINULWA**

**P.O.BOX 71551,DAR-ES-SALAAM, MOB: 0716634974**

**Email: neemajulius04@gmail.com**

**PERSONAL INFORMATION**

Date of birth : 10th January 1989

Place of birth : Dar es salaam

Nationality : Tanzanian

Marital status : Single

Language : Swahili and English

**EDUCATION BACKGROUND**

1. 2008-2011 :Institute of Social work

Award : Bachelor Degree in Industrial Relations

2. 2005 -2007 :Kabojja Secondary School Uganda

Award : Certificate of Advanced level Education

3. 2001-2004 :Agha Khan Mzizima Secondary School

Award :Certificate of Ordinary level Education

4. 1994-2000 : Agha Khan Primary School

Award : Certificate of primary Education

WORK EXPERIENCE/EXTRA CURRICULUM ACTIVITIES

JUNE-AUGUST 2010 : **Ministry of Labour, Employment and Youth development**

**Tanzania, Dar-es-salaam, Head quarters**

**POSITION**

: Labour Officer

**RESPONSIBILITY**

* Watch interests of employees and promote harmonious relations between employers and employees .
* Investigate the grievances of employees and represent to employers such grievances and make recommendations to them in consultation with the employers concerned for their address .
* Report to the Government the existence of any industrial dispute of which no notice of change has been given, together with the names of the parties.

APRIL-AUGUST 2011 **: Computer Sales And Services(CSS)Tanzania,DSM**

**POSITION**

: Sales Executive

**RESPONSIBILITY**

* Ensure i achieve or exceeds required sales.
* Ensure territory coverage to touch all opportunities on a scheduled basis.
* Maintain accurate up-to-date sales pipeline and forecasts.
* Servicing and provide support to existing customers as well as establishing new customers base.
* Follow up sales leads.

JANUARY 2012 : **Ben Consult Real Estate Agency**

**POSITION**

: Marketing Executive

**RESPONSIBIL TY**

* Researching and reporting on external opportunities
* Understanding current and potential customers
* Managing the customer journey (customer relationship management)
* Developing the marketing strategy and plan
* Management of the marketing mix
* Managing agencies
* Measuring success
* Managing budgets
* Ensuring timely delivery
* Writing copy
* Approving images
* Making customer focused decisions

**CAREER OBJECTIVES**

A highly motivated, well-seasoned and creative individual with Ability to manage a variety of high priority projects in fast-paced and dynamic environments. Have exceptional communication and interpersonal skills, effective at building and fostering efficient and productive working relations.Can work under pressure and meet tight deadlines.My key objective is to achieve and earn esteemed recognition in a corporate world.

**HOBBIES AND INTERESTS:**

* Reading books and travelling
* Socialising
* Meeting new people and exchanging views and ideas

**REFEREES:**

1. Julius B Lutainulwa

Tax Consultant

JBCM Corporate Company

Dar es Salaam

Mob 0714325861

1. Evans Julius

International Auditor

Rufiji District Council

P.O.BOX 28

Utete-Rufiji

Mob: 0786282218

1. JohnMary Rwabigene

Entrepreneur

Dar es Salaam

Mob: 0654920867