Ford Ka Clustering Analysis

FRE518: Survey Design and Data Analysis

1 Getting started

1a. Create a folder called FRE518 Assignment 1 in your computer (you can name it whatever you like). Then create two subfolders called Data and Code, respectively.

Open up RStudio and start a new R Project. This project should be associated with this assignment's folder (File -> New Project -> Existing Directory -> FRE518 Assignment 1 folder). You will submit this zip folder in Canvas as part of your assignment.

Start a new RMarkdown file (File -> New file -> R Markdown) and save this file in the Code folder.

1b. Load the {pacman} package. Now use the p_load() function to load the following packages: here, dplyr, tiydverse, readxl, janitor, modelsummary, gtsummary, cluster, factoextra, and kableExtra.

- 1c. Download the dataset from Canvas. Save it in the Data subfolder of your FRE518 Assignment 1 folder.
- 1d. Read the the demographic and psychographic sheets into R using the read_excel() function. Hint: You can use the arguments sheet = sheet_name and skip = #_of_rows_to_skip to load these files without having to make any changes to the Excel file uploaded on Canvas. Then merge these two dataframes by respondent_id using the left_join function.

You will notice that some of the variable names are more than one word, and some are capitalized. While this is okay, it might just be more time consuming to call these variables later on. So you can use the clean_names() function from the {janitor} package to "clean" the variable names.

1e. All variables are stored as numeric (you can check with the glimpse() function), which is in the format that we need to do the clustering analysis. It may be helpful to label the demographic variables based on

their definition. One way to do this in R is to convert the variables to factors because R stores these variables as numeric but can display text when printed.

Use the recode_factor() to convert the following variables to factors: preference_group, gender, x1st_time_purchase, age_category, children_category, income_category.

```
# manually factor variables
ford$preference_group <- recode_factor(ford$preference_group),</pre>
                                      `1` = "Ka Chooser (top 3)",
                                      `2` = "Ka Non-Chooser (bottom 3)",
                                      `3` = "Middle (middle 4)")
ford$gender <- recode_factor(factor(ford$gender),</pre>
                            `1` = "Male",
                            `2` = "Female")
ford$marital_status <- recode_factor(factor(ford$marital_status),</pre>
                                    `1` = "Married",
                                    `2` = "Living Together",
                                    `3` = "Single")
ford$x1st_time_purchase <- recode_factor(factor(ford$x1st_time_purchase),</pre>
                                         `1` = "Yes",
                                        ^2 = "No")
ford$age_category <- recode_factor(factor(ford$age_category),</pre>
                                  1' = "<25"
                                  `2` = "25-29",
                                  3 = 30-34
                                  ^4 = "35-39",
                                  5' = 40-44'
                                  `6` = ">44")
ford$children_category <- recode_factor(factor(ford$children_category),</pre>
                                       0 = 0 \text{ child}
                                        `1` = "1 child",
                                       `2` = ">1 child")
ford$income_category <- recode_factor(factor(ford$income_category),</pre>
                                      1' = "<100K",
                                      ^{2} = "100K-150K",
                                     3' = "150K-200K",
                                     ^4 = "200K-250K",
                                      5 = "250K-300K",
                                      6' = ">300K"
```

2 Crosstabs Analysis

Run a cross-tab analysis to check whether different demographic variables separate "Ka Choosers" from "Ka Non-Choosers". You can use either the datasummary_crosstab() or tbl_cross() functions or another function of your choice. Make sure that you show the row percentages.

```
# using {datasummary} package
ct_gender <- datasummary_crosstab(preference_group ~ gender,</pre>
                     statistic = 1 ~ Percent("row"),
                     data = ford.
                     title = 'Crosstab of Preference Group and Gender',
                     output = 'kableExtra')
ct_marital <- datasummary_crosstab(preference_group ~ marital_status,</pre>
                                   statistic = 1 ~ Percent("row"),
                                   data = ford,
                                   title = 'Crosstab of Preference Group and Marital Status',
                                   output = 'latex')
ct_firstcar <- datasummary_crosstab(preference_group ~ x1st_time_purchase,</pre>
                                    statistic = 1 ~ Percent("row"),
                                    title = 'Crosstab of Preference Group and First Car Purhcase',
                                    data = ford)
ct_kids <- datasummary_crosstab(preference_group ~ children_category,</pre>
                                 statistic = 1 ~ Percent("row"),
                                 title = 'Crosstab of Preference Group and Number of Kids',
                                 data = ford)
ct_income <- datasummary_crosstab(preference_group ~ income_category,</pre>
                                 statistic = 1 ~ Percent("row"),
                                 title = 'Crosstab of Preference Group and Income Category',
                                 data = ford)
ct_age <- datasummary_crosstab(preference_group ~ age_category,</pre>
                                statistic = 1 ~ Percent("row"),
                                title = 'Crosstab of Preference Group and Age Category',
                                data = ford)
```

The results are in line with Student number 76174135.

```
ct_gender %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 1: Crosstab of Preference Group and Gender

preference_group		Male	Female
Ka Chooser (top 3)	% row	46.6	53.4
Ka Non-Chooser (bottom 3)	% row	50.0	50.0
Middle (middle 4)	% row	64.5	35.5
All	% row	52.0	48.0

```
ct_marital %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 2: Crosstab of Preference Group and Marital Status

preference_group		Married	Living Together	Single
Ka Chooser (top 3)	% row	56.9	12.1	31.0
Ka Non-Chooser (bottom 3)	% row	47.2	8.3	44.4
Middle (middle 4)	% row	43.5	12.9	43.5
All	% row	50.8	11.2	38.0

```
ct_firstcar %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 3: Crosstab of Preference Group and First Car Purhcase

preference_group		Yes	No
Ka Chooser (top 3)	% row	11.2	88.8
Ka Non-Chooser (bottom 3)	% row	11.1	88.9
Middle (middle 4)	% row	25.8	74.2
All	% row	14.8	85.2

```
ct_kids %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 4: Crosstab of Preference Group and Number of Kids

preference_group		0 child	1 child	>1 child
Ka Chooser (top 3)	% row	53.4	25.0	21.6
Ka Non-Chooser (bottom 3)	% row	62.5	16.7	20.8
Middle (middle 4)	% row	66.1	11.3	22.6
All	% row	59.2	19.2	21.6

```
ct_income %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 5: Crosstab of Preference Group and Income Category

preference_group		<100K	100K-150K	150K-200K	200K-250K	250K-300K	>300K
Ka Chooser (top 3)	% row	9.5	16.4	15.5	16.4	24.1	18.1
Ka Non-Chooser (bottom 3)	% row	6.9	20.8	22.2	22.2	16.7	11.1
Middle (middle 4)	% row	11.3	19.4	19.4	17.7	17.7	14.5
All	% row	9.2	18.4	18.4	18.4	20.4	15.2

```
ct_age %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 6: Crosstab of Preference Group and Age Category

preference_group		<25	25-29	30-34	35-39	40-44	>44
Ka Chooser (top 3)	% row	8.6	15.5	19.8	9.5	31.0	15.5
Ka Non-Chooser (bottom 3)	% row	4.2	18.1	16.7	15.3	20.8	25.0
Middle (middle 4)	% row	17.7	19.4	19.4	14.5	19.4	9.7
All	% row	9.6	17.2	18.8	12.4	25.2	16.8

3 Clustering Analysis

- 3a. Create a new dataframe called ford_psyc that contains only the ford and q1:q62 variables only.
- **3b.** Use the kmeans() function to run the clustering analysis.
- **3c.** Make sure you use the **set.seed(insert_random_number)** function to ensure I can replicate your answers.

```
ford_psyc <- select(ford, q1:q62)

set.seed(2022)
k3 <- kmeans(ford_psyc, centers = 3, nstart = 25)
set.seed(2022)
k4 <- kmeans(ford_psyc, centers = 4, nstart = 25)
set.seed(2022)
k5 <- kmeans(ford_psyc, centers = 5, nstart = 25)</pre>
```

The results of the clustering are presented in the Appendix.

- The three clusters have the following sizes: 107, 65, 78
- The four clusters have the following sizes: **32**, **65**, **78**, **75** These results replicate the numbers in the file Ford Ka 4-Cluster Results no variables missing.
- The five clusters have the following sizes: **32**, **37**, **38**, **65**, **78** I don't get the same small cluster as noted by the students

4 Further Analysis - Using the output from the 4 cluster analysis

4a. Using the cbind() function, join the ford dataframe and the cluster variable from your k4 object.

```
ford_cluster <- cbind(ford, k4["cluster"])</pre>
```

4b. Run a cross-tab analysis on the 4 segments to identify choice preferences and demographic characteristics of each segment.

\textcolor{blue}{The sample results below show the analysis for Cluster 1 (their cluster 3) with size 32 or 13% of the sample.

- Gender: I also get an even 50/50 split for this whole cluster, but not an even split if we look at Ka Chooser only.
- Income: I'm getting that they are high (>300K) income and between 100-150K, not <100K
- Age: I also get majority <44 years old, but as noted above, this number is for the whole cluster and not just Ka Chooser

Table 7: Crosstab of Preference Group and Gender (Cluster 1)

preference_group		Male	Female
Ka Chooser (top 3)	% row	55.6	44.4
Ka Non-Chooser (bottom 3)	% row	25.0	75.0
Middle (middle 4)	% row	50.0	50.0
All	% row	50.0	50.0

```
c1_income %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 8: Crosstab of Preference Group and Income (Cluster 1)

preference_group		<100K	100K-150K	150K-200K	200K-250K	250K-300K	>300K
Ka Chooser (top 3)	% row	22.2	27.8	0.0	16.7	16.7	16.7
Ka Non-Chooser (bottom 3)	% row	0.0	0.0	50.0	0.0	25.0	25.0
Middle (middle 4)	% row	10.0	20.0	10.0	20.0	10.0	30.0
All	% row	15.6	21.9	9.4	15.6	15.6	21.9

```
c1_age %>% kable_styling(latex_options = c("striped", "hold_position"))
```

Table 9: Crosstab of Preference Group and Age (Cluster 1)

preference_group		<25	25-29	30-34	35-39	40-44	>44
Ka Chooser (top 3)	% row	5.6	16.7	16.7	5.6	38.9	16.7
Ka Non-Chooser (bottom 3)	% row	25.0	50.0	25.0	0.0	0.0	0.0
Middle (middle 4)	% row	20.0	20.0	0.0	30.0	30.0	0.0
All	% row	12.5	21.9	12.5	12.5	31.2	9.4

5 Appendix

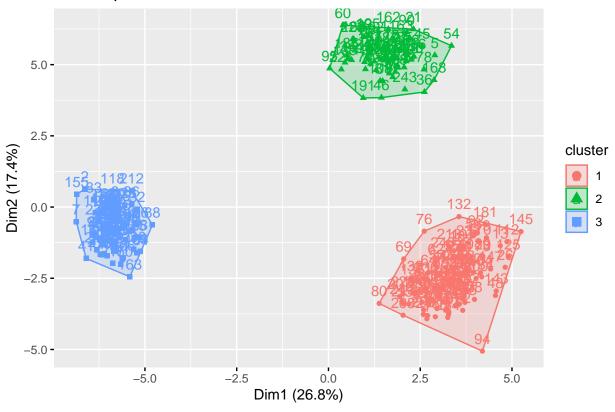
3 cluster analysis

k3\$centers

```
q6
           q1
                   q2
                            q3
                                    q4
                                             q5
## 1 4.728972 2.448598 3.943925 3.308411 2.411215 4.018692 3.822430 3.915888
## 2 4.015385 3.769231 5.938462 6.015385 6.015385 3.969231 3.800000 4.107692
## 3 6.512821 6.512821 3.884615 4.025641 4.012821 3.974359 4.025641 3.756410
                  q10
                           q11
                                    q12
                                             q13
                                                      q14
                                                               q15
## 1 3.859813 3.878505 3.971963 4.084112 3.934579 6.130841 6.224299 5.308411
## 2 3.769231 3.815385 3.876923 4.138462 4.169231 3.984615 4.169231 3.923077
## 3 4.076923 4.051282 4.089744 4.000000 3.910256 1.512821 3.923077 3.910256
##
                           q19
                                    q20
                                             q21
                                                      q22
                                                               q23
          q17
                  q18
## 1 6.205607 5.336449 5.485981 5.383178 6.121495 6.186916 2.542056 2.345794
## 2 2.000000 4.015385 4.215385 4.061538 4.200000 4.107692 3.876923 3.692308
## 3 4.064103 3.858974 3.987179 1.512821 3.846154 4.089744 6.487179 1.320513
          q25
                  q26
                           q27
                                q28
                                             q29
                                                  q30
                                                               q31
## 1 1.934579 1.822430 2.691589 1.897196 2.700935 2.598131 4.672897 4.112150
## 2 4.169231 3.800000 4.169231 4.030769 4.107692 3.892308 6.030769 6.046154
## 3 3.961538 3.987179 3.923077 4.038462 3.923077 3.910256 1.564103 4.076923
          q33
                  q34
                           q35
                                q36
                                             q37
                                                    q38
                                                               q39
## 1 4.018692 4.018692 4.028037 3.925234 4.813084 4.140187 3.971963 3.841121
## 2 5.969231 5.938462 6.076923 5.969231 6.092308 6.046154 1.861538 2.046154
## 3 4.141026 3.948718 4.102564 3.910256 3.820513 4.076923 4.038462 3.820513
          q41
                  q42
                           q43
                                    q44
                                             q45
                                                      q46
                                                               q47
## 1 3.205607 3.252336 3.981308 3.990654 4.009346 4.046729 3.803738 4.037383
## 2 1.969231 2.030769 1.892308 2.000000 3.923077 3.800000 4.184615 3.846154
## 3 6.500000 3.935897 3.833333 6.512821 6.435897 6.512821 6.576923 6.564103
##
          q49
                   q50
                           q51
                                    q52
                                             q53
                                                      q54
                                                               q55
                                                                        q56
## 1 4.056075 4.102804 4.158879 4.803738 4.906542 4.009346 4.000000 3.943925
## 2 3.923077 3.969231 4.000000 3.953846 3.984615 3.800000 3.861538 3.953846
## 3 6.474359 6.487179 1.564103 1.435897 1.538462 1.461538 1.346154 1.384615
          q57
                  q58
                           q59
                                q60
                                             q61
                                                      q62
## 1 4.822430 4.785047 4.785047 3.420561 3.102804 3.196262
## 2 3.861538 4.092308 3.830769 3.907692 3.892308 3.969231
## 3 4.000000 4.076923 4.089744 4.141026 4.294872 4.076923
```

fviz_cluster(k3, data = ford_psyc)

Cluster plot



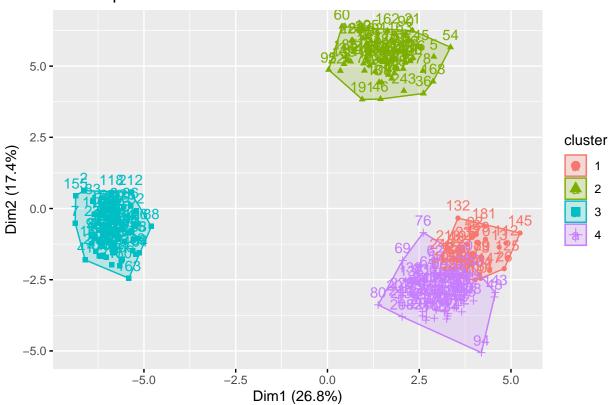
4 cluster analysis k4\$centers

```
q5
           q1
                    q2
                             q3
                                      q4
                                                         q6
                                                                  q7
## 1 6.500000 3.562500 3.781250 1.500000 3.937500 4.218750 3.562500 3.843750
## 2 4.015385 3.769231 5.938462 6.015385 6.015385 3.969231 3.800000 4.107692
## 3 6.512821 6.512821 3.884615 4.025641 4.012821 3.974359 4.025641 3.756410
## 4 3.973333 1.973333 4.013333 4.080000 1.760000 3.933333 3.933333 3.946667
                                     q12
                                              q13
           q9
                   q10
                            q11
## 1 3.718750 3.750000 4.000000 3.875000 3.843750 6.468750 6.562500 3.843750
## 2 3.769231 3.815385 3.876923 4.138462 4.169231 3.984615 4.169231 3.923077
## 3 4.076923 4.051282 4.089744 4.000000 3.910256 1.512821 3.923077 3.910256
## 4 3.920000 3.933333 3.960000 4.173333 3.973333 5.986667 6.080000 5.933333
          q17
                   q18
                            q19
                                     q20
                                              q21
                                                        q22
                                                                 q23
## 1 6.468750 3.843750 4.281250 4.218750 6.437500 6.562500 3.968750 3.625000
## 2 2.000000 4.015385 4.215385 4.061538 4.200000 4.107692 3.876923 3.692308
## 3 4.064103 3.858974 3.987179 1.512821 3.846154 4.089744 6.487179 1.320513
## 4 6.093333 5.973333 6.000000 5.880000 5.986667 6.026667 1.933333 1.800000
          q25
                   q26
                            q27
                                     q28
                                              q29
                                                        q30
                                                                 q31
                                                                          q32
## 1 1.625000 1.468750 4.187500 1.656250 4.062500 4.125000 6.562500 3.937500
## 2 4.169231 3.800000 4.169231 4.030769 4.107692 3.892308 6.030769 6.046154
## 3 3.961538 3.987179 3.923077 4.038462 3.923077 3.910256 1.564103 4.076923
## 4 2.066667 1.973333 2.053333 2.000000 2.120000 1.946667 3.866667 4.186667
          q33
                            q35
                                     q36
                                               q37
                                                        q38
## 1 4.062500 4.000000 4.218750 3.875000 6.656250 4.312500 4.093750 3.750000
## 2 5.969231 5.938462 6.076923 5.969231 6.092308 6.046154 1.861538 2.046154
```

```
## 3 4.141026 3.948718 4.102564 3.910256 3.820513 4.076923 4.038462 3.820513
## 4 4.000000 4.026667 3.946667 3.946667 4.026667 4.066667 3.920000 3.880000
                   q42
                            q43
                                     q44
                                              q45
                                                       q46
## 1 1.437500 1.468750 4.187500 4.375000 4.062500 4.406250 3.718750 4.000000
## 2 1.969231 2.030769 1.892308 2.000000 3.923077 3.800000 4.184615 3.846154
## 3 6.500000 3.935897 3.833333 6.512821 6.435897 6.512821 6.576923 6.564103
## 4 3.960000 4.013333 3.893333 3.826667 3.986667 3.893333 3.840000 4.053333
                   q50
                            q51
                                     q52
                                              q53
                                                        q54
                                                                 q55
## 1 4.093750 4.187500 4.343750 6.375000 6.468750 3.843750 3.656250 4.125000
## 2 3.923077 3.969231 4.000000 3.953846 3.984615 3.800000 3.861538 3.953846
## 3 6.474359 6.487179 1.564103 1.435897 1.538462 1.461538 1.346154 1.384615
## 4 4.040000 4.066667 4.080000 4.133333 4.240000 4.080000 4.146667 3.866667
                   q58
          q57
                            q59
                                     q60
                                              q61
                                                       q62
## 1 6.468750 6.562500 6.406250 1.500000 1.406250 1.593750
## 2 3.861538 4.092308 3.830769 3.907692 3.892308 3.969231
## 3 4.000000 4.076923 4.089744 4.141026 4.294872 4.076923
## 4 4.120000 4.026667 4.093333 4.240000 3.826667 3.880000
```

fviz_cluster(k4, data = ford_psyc)

Cluster plot



5 cluster analysis k5\$centers

q1 q2 q3 q4 q5 q6 q7 q8 ## 1 6.500000 3.562500 3.781250 1.500000 3.937500 4.218750 3.562500 3.843750

```
## 2 4.216216 1.972973 4.162162 3.918919 1.783784 3.864865 4.081081 3.513514
## 3 3.736842 1.973684 3.868421 4.236842 1.736842 4.000000 3.789474 4.368421
## 4 4.015385 3.769231 5.938462 6.015385 6.015385 3.969231 3.800000 4.107692
## 5 6.512821 6.512821 3.884615 4.025641 4.012821 3.974359 4.025641 3.756410
           q9
                   q10
                            q11
                                     q12
                                              q13
                                                       q14
                                                                q15
                                                                          q16
## 1 3.718750 3.750000 4.000000 3.875000 3.843750 6.468750 6.562500 3.843750
## 2 3.405405 4.351351 3.918919 4.675676 4.567568 6.027027 6.054054 5.945946
## 3 4.421053 3.526316 4.000000 3.684211 3.394737 5.947368 6.105263 5.921053
## 4 3.769231 3.815385 3.876923 4.138462 4.169231 3.984615 4.169231 3.923077
## 5 4.076923 4.051282 4.089744 4.000000 3.910256 1.512821 3.923077 3.910256
                   q18
                            q19
                                     q20
                                              q21
                                                       q22
                                                                q23
          q17
## 1 6.468750 3.843750 4.281250 4.218750 6.437500 6.562500 3.968750 3.625000
## 2 5.891892 5.864865 5.810811 5.918919 5.918919 5.891892 1.918919 1.837838
## 3 6.289474 6.078947 6.184211 5.842105 6.052632 6.157895 1.947368 1.763158
## 4 2.000000 4.015385 4.215385 4.061538 4.200000 4.107692 3.876923 3.692308
## 5 4.064103 3.858974 3.987179 1.512821 3.846154 4.089744 6.487179 1.320513
                   q26
                            q27
                                     q28
                                              q29
                                                       q30
## 1 1.625000 1.468750 4.187500 1.656250 4.062500 4.125000 6.562500 3.937500
## 2 2.162162 1.972973 2.135135 2.000000 2.189189 1.864865 3.864865 4.297297
## 3 1.973684 1.973684 1.973684 2.000000 2.052632 2.026316 3.868421 4.078947
## 4 4.169231 3.800000 4.169231 4.030769 4.107692 3.892308 6.030769 6.046154
## 5 3.961538 3.987179 3.923077 4.038462 3.923077 3.910256 1.564103 4.076923
##
          q33
                   q34
                            q35
                                     q36
                                              q37
                                                       q38
                                                                q39
## 1 4.062500 4.000000 4.218750 3.875000 6.656250 4.312500 4.093750 3.750000
## 2 4.216216 3.837838 3.648649 4.027027 4.162162 4.027027 4.189189 4.027027
## 3 3.789474 4.210526 4.236842 3.868421 3.894737 4.105263 3.657895 3.736842
## 4 5.969231 5.938462 6.076923 5.969231 6.092308 6.046154 1.861538 2.046154
## 5 4.141026 3.948718 4.102564 3.910256 3.820513 4.076923 4.038462 3.820513
                            q43
                                     q44
                                              q45
                                                       q46
## 1 1.437500 1.468750 4.187500 4.375000 4.062500 4.406250 3.718750 4.000000
## 2 4.270270 4.135135 3.837838 3.810811 3.918919 3.972973 3.675676 3.756757
## 3 3.657895 3.894737 3.947368 3.842105 4.052632 3.815789 4.000000 4.342105
## 4 1.969231 2.030769 1.892308 2.000000 3.923077 3.800000 4.184615 3.846154
## 5 6.500000 3.935897 3.833333 6.512821 6.435897 6.512821 6.576923 6.564103
          q49
                   q50
                            q51
                                     q52
                                              q53
                                                       q54
                                                                q55
                                                                         q56
## 1 4.093750 4.187500 4.343750 6.375000 6.468750 3.843750 3.656250 4.125000
## 2 4.081081 3.972973 3.972973 3.891892 4.054054 4.027027 4.000000 3.837838
## 3 4.000000 4.157895 4.184211 4.368421 4.421053 4.131579 4.289474 3.894737
## 4 3.923077 3.969231 4.000000 3.953846 3.984615 3.800000 3.861538 3.953846
## 5 6.474359 6.487179 1.564103 1.435897 1.538462 1.461538 1.346154 1.384615
          q57
                   q58
                            q59
                                     q60
                                              q61
## 1 6.468750 6.562500 6.406250 1.500000 1.406250 1.593750
## 2 4.189189 4.270270 3.783784 4.324324 4.270270 3.540541
## 3 4.052632 3.789474 4.394737 4.157895 3.394737 4.210526
## 4 3.861538 4.092308 3.830769 3.907692 3.892308 3.969231
## 5 4.000000 4.076923 4.089744 4.141026 4.294872 4.076923
```

fviz_cluster(k5, data = ford_psyc)

