

# Lin Gan

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[website](#)

[GitHub](#)

## INTERESTS

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*Question:* How do humans respond to changes as individuals and as a society?

*Keywords:* resilience, novelty, collaboration, prosocial behavior, norms, uncertainty, upheavals

*Methods:* text analysis, computational modeling, experiments

## POSITIONS

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- 2023- WE-search Lab, **New York University**, Research Associate. PI: Ashwini Ashokkumar, PhD [\[website\]](#)
- 2020-2023 Laboratory on Social and Affective Neuroscience, **Georgetown University**, Research Assistant. PI: Abigail Marsh, PhD [\[website\]](#)
- 2022-2023 Logg Lab, **Georgetown University**, Research Assistant. PI: Jennifer Logg, PhD [\[website\]](#)

## EDUCATION

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- 2023 **Georgetown University**, *summa cum laude*, Phi Beta Kappa  
BSFS in International Political Economy, minors in Psychology and Mathematics  
*Honors thesis:* How does law shape public opinion? The case of female labor force participation in 31 countries

## PUBLICATIONS

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Rhoads, S. A., **Gan, L.**, Berluti, K., O'Connell, K., Cutler, J. Lockwood, P. L., & Marsh, A. A. (2023). Neurocomputational basis of learning when choices simultaneously affect both oneself and others. *PsyArXiv*.

[\[preprint\]](#) [\[preregistration\]](#) [\[data + code\]](#)

Rhoads, S. A. & **Gan, L.** (2022). Computational models of human social behavior and neuroscience: An open educational course and Jupyter Book to advance computational training. *Journal of Open Source Education*.

[\[article\]](#) [\[book\]](#)

## PRESENTATIONS

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**Gan, L.**, Boyd, R., & Ashokkumar, A. (2024). People use more prosocial language after large-scale upheavals: Evidence from natural language. Poster presented at the *Society for Personality and Social Psychology* (SPSP) convention, San Diego, CA (February). [\[GitHub\]](#)

**Gan, L.**, Boyd, R., & Ashokkumar, A. (2024). People use more prosocial language after large-scale upheavals: Evidence from natural language. Poster presented at the *Psychology of Media and Technology* preconference of the *Society for Personality and Social Psychology* (SPSP) convention, San Diego, CA (February).

**Gan, L.**, Boyd, R., & Ashokkumar, A. (2024). People use more prosocial language after large-scale upheavals: Evidence from natural language. Poster presented at the *Self and Identity* preconference of the *Society for Personality and Social Psychology* (SPSP) convention, San Diego, CA (February).

**Gan, L.**, Rhoads, S. A., & Marsh, A. A. (2023). Inequity aversion during economic decision making for friends versus strangers. Poster presented at the annual convention of the *Society for Personality and Social Psychology*, Atlanta, GA (February).

**Gan, L.**, Amormino, P., & Marsh, A. A. (2022). Temporal dynamics of affect and behavior in online charitable giving. Talk presented at the annual *Science of Philanthropy Initiative* conference, Indianapolis, IN (September).

Rhoads, S. A., Berluti, K., O'Connell, K., **Gan, L.**, Cutler, J., Lockwood, P. L., & Marsh, A. A. (2022). Neurocomputational basis of multi-outcome reinforcement learning in self-benefitting and prosocial contexts. Abstract presented at the annual *Reinforcement Learning and Decision Making* meeting, Providence, RI (June).

**Gan, L.**, Rhoads, S. A., & Marsh, A. A. (2022). Using intersubject correlation analysis to examine naturalistic compassion in real-world, extraordinary altruists and mediation trainees. Talk presented at the annual *Mid-Atlantic Undergraduate Social Research Conference* (April).

## WORK IN PROGRESS

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**Gan, L., & Ashokkumar, A** (In Preparation). Does uncertainty make people averse to novelty? A replication project.

**Gan, L., Boyd, R., & Ashokkumar, A** (In Preparation). How collective crises shape social connections: Analyzing natural language around N events.

**Gan, L., & Ashokkumar, A** (In Preparation). Forgetting inconsistent attitudes promotes identity formation.

## AWARDS

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2023	School of Foreign Service Dean's Fund	\$1,000
2022	Provost's Distinguished Undergraduate Research Fellowship	\$6,000
2022	Provost's Undergraduate Research Presentation Award	\$500
2021	Summer Mentored Undergraduate Research Fellowship	\$5,000

## TEACHING

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2021-2022	<b>International Trade</b> , Georgetown University, Teaching Assistant. Undergraduate lecture with ~70 students.
2021	<b>Computational Models of Human Social Behavior and Neuroscience</b> , Georgetown University, Project Assistant. Undergraduate seminar.

## SKILLS

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### *Programming*

Python (2020-); R (2020-); MATLAB (2020-); Stata (2020-)

### *Coursework*

**Psychology and Neuroscience:** Political Psychology, Computational Models of Human Social Behavior and Neuroscience, Cognitive Neuroscience, Psychological Disorders, Tutorials on fMRI, MRI contrast, DTI, naturalistic stimuli.

**Mathematics and Statistics:** Linear Algebra, Multivariable Calculus, Economic Statistics, Abstract Algebra, Analysis, Complex Analysis, Real Analysis.

**Economics:** Econometrics, Intermediate Microeconomics, Game Theory, International Finance, International Trade, Political Economy of Development, Applied Econometrics for Development, Applied Policy Lab: Social Sustainability and Development.

**Other:** Neuromatch Academy Deep Learning Course (2021). Santa Fe Non-Linear Dynamics Course (2024).

### *Languages*

Mandarin (fluent), French (proficient).

## OTHER

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### *China policy*

2021-2022	<b>Asian Studies Program</b> , Undergraduate Scholar. Advisor: Evan S. Medeiros, PhD
2020	<b>Trivium China</b> , Research Intern.
2019-2020	<b>Center for Security and Emerging Technology</b> , Research Intern.

### *Community outreach*

2022-2023	<b>Homelessness Outreach</b> , Volunteer. Drop-in center for people experiencing homelessness.
2019-2020	<b>Innovo Consulting</b> , Analyst. Pro bono consulting for local nonprofits.
2019-2020	<b>College Next Door</b> , Mentor. Post-secondary school success program for high school students.

## REFERENCES

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Ashwini Ashokkumar, PhD  
New York University  
[aa11496@nyu.edu](mailto:aa11496@nyu.edu)

Abigail Marsh, PhD  
Georgetown University  
[aam72@georgetown.edu](mailto:aam72@georgetown.edu)

Jennifer Logg, PhD  
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[jl2570@georgetown.edu](mailto:jl2570@georgetown.edu)