

Lorenzo Incoronato

CSEF, Department of Economics and Statistics
University of Naples Federico II
Via Cintia Monte Sant'Angelo, 80126 Naples

Email: lorenzo.incoronato@unina.it
Phone: +39 344 5860896
Web: www.lorenzoincoronato.com

Appointments

Research Fellow

Department of Economics and Statistics, Centre for Studies in Economics and Finance (CSEF)
University of Naples Federico II

2024-

ROCKWOOL Foundation Berlin (RFBerlin), Project Leader
CESifo, Research Network Affiliate

Education

PhD Economics, University College London	2024
Visiting PhD Student, UC Berkeley and Center for Labor Economics	2023
MRes Economics (<i>with Distinction</i>), University College London	2019
MSc Economics (<i>with Distinction</i>), Bocconi University	2016
BSc Economics (<i>with Distinction</i>), Bocconi University	2014
Visiting Student, The University of Chicago	2013

Research Fields

Primary: Labor Economics, Public Economics

Secondary: Urban Economics, Political Economy

Research

Publications

- "Government transfers and votes for state intervention", with G. Albanese and G. de Blasio
American Economic Journal: Economic Policy, 2024, 16 (3): 451–80
- "The age-productivity profile: Long-run evidence from Italian regions", with F. Barbiellini Amidei, M. Gomellini and P. Piselli
Journal of Demographic Economics, 2024: 1-22

Working papers

- "Place-based industrial policies and local agglomeration in the long run", with S. Lattanzio
Winner of the FBK-IRVAPP award for the Best Paper in Public Policy Evaluation
- "Opting out of centralized collective bargaining", with C. Dustmann, C. Giannetto, C. Lacava,

V. Pezone, R. Saggio and B. Schoefer

- "Salary caps for public managers and public sector performance", with E. Di Porto, C. Dustmann and C. Giannetto
- "Declining free lunch: State capacity and foregone public spending", with S. Fritz and C. van der List
- "Demographic change and entrepreneurship across regions: Long-run evidence from Italy", with F. Barbiellini Amidei, M. Gomellini and P. Piselli

Work in progress

- "Hiring subsidies and female employment", with M. Distefano, P. Onuchic and A. Raute
- "Teleworking and workers' careers", with V. Pezone and A. Scognamiglio
- "Hydrogen Valleys", with L. Citino, F. Del Prato and S. Lattanzio

Publications – Policy

- "Can a cut to payroll taxes reduce the gender gap? The experience of the *Bonus Donne*". INPS XXI Annual Report, July 2022.
- "The labor market implications of more flexible collective bargaining". INPS XXII Annual Report, September 2023.
- "Dinamiche di impresa, incentivi ed entrate contributive". INPS XXI Annual Report, July 2022.
- "Demography and entrepreneurship in Italy, 1961-2011". Il divario Nord-Sud: sviluppo economico e intervento pubblico, Bank of Italy, June 2022.

Teaching

Local Labor Markets (University of Naples Federico II, PhD)	2025-
Quantitative Economics and Econometrics (UCL, Undergraduate)	2019-2023
Introduction to Applied Economic Analysis (UCL, Undergraduate)	2019-2020

Grants and Awards

Research grants

Rockwool Foundation Berlin	2023-2026
VisitPNRR Fellowship, with L. Citino, F. Del Prato, S. Lattanzio	2025-2026
Compagnia di San Paolo - Fondazione Einaudi Scholarship	2021-2022
VisitINPS Fellowship, with M. Distefano, A. Raute	2021-2022
PhD Studentship - Centre for Research and Analysis of Migration (CReAM)	2019-2021
Ermenegildo Zegna Founder's Scholarship	2018-2021

Teaching and other awards

FBK-IRVAPP Best Paper in Public Policy Evaluation	2024
UCL Student Choice Award	2023
UCL Economics Education Awards	2020
Dean's List (top 5% students) - Faculty of Social & Historical Sciences, UCL	2020

Professional Service

Refereeing: American Economic Review, Review of Economic Studies, Journal of Labor Economics, Economic Journal, Economic Modelling, Labour Economics, Journal of Urban Economics

Conference organization: CReAM 20th Anniversary Workshop (2022, main organizer), XXXVII SIEP Conference (2025, member of scientific committee), 3rd Badolato Labour & Organization Workshop (2025, member of organizing committee)

Seminar Presentations and Conferences (*scheduled)

2026: Université de Namur*

2025: NBER Summer Institute Personnel Economics, CSEF-IGIER Symposium, IWH–Halle Institute for Economic Research, University of Naples Parthenope, AIEL-Bologna Workshop "Advances in Research on Labour Market Policies", ESPE, USI Lugano*, Bocconi AXA Gender Lab*, ROCK-WOOL Foundation*

2024: NBER Summer Institute Urban Economics, IIIES Stockholm, LMU Munich, CSEF-University of Naples Federico II, Tor Vergata University of Rome, Catolica-Lisbon, EBRD, CSEF-IGIER Symposium, CESifo Area Conference on Labor Economics, IZA/OECD Workshop "Applications Using Linked Employer-Employee Data", Bank of Italy EPSI Conference, CEPR-Bank of Spain Workshop, Milan Labour Lunch Seminars, Roma Tre University, Brucchi Luchino, FBK-IRVAPP Advanced School, RFBerlin Spring Workshop, AIEL, Primo Convegno Visitinps-Gender, European Commission Annual Research Conference

2023: Bocconi, UC Berkeley Labor Lunch, UBC Vancouver School of Economics, UCL, EEA-ESEM, AIEL, EWMES, EALE, CReAM Workshop on Regional Inequality

2021-2022: UCL, University of Naples Federico II, Tor Vergata University of Rome, University of Siena, Bank of Italy, 10th European Meeting of the Urban Economics Association, INPS Workshop "Decontribuzione e politiche per l'assunzione di lavoratrici", European Commission's COMPIE 2021, CReAM Annual Workshops, Visitinps Scholars Seminars

Discussions:

- Bassier and Manning: "Estimating Labour Market Power: The Long and the Short of It", 3rd Badolato Labour & Organization Workshop (2025)
- Bres, Kircher and Koll: "Future versus Today's Improvements: The Trade-Off of Place-Based Policies", 2nd Badolato Labour & Organization Workshop (2024)

Previous Research and Employment

Bank of Italy

Visiting Researcher, Structural Economic Analysis Directorate

2019

Goldman Sachs International, London

Research Economist, Global Investment Research

2016-2018

Global Foreign Exchange Strategy and Emerging Markets Economics

IGIER, Bocconi University

Research Assistant for Profs. M. Draghi and F. Giavazzi

2016

Language Skills

Italian (Native), English (Fluent), French (Intermediate), Spanish (Basic)

Last update: July 25, 2025