

# Lorenzo Incoronato

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## Appointments

Research Fellow

Department of Economics and Statistics, Centre for Studies in Economics and Finance (CSEF)  
University of Naples Federico II

2024-

Project Leader

ROCKWOOL Foundation Berlin (RBBerlin)

2025-

Affiliations: RBBerlin (Research Fellow), CESifo (Research Network Affiliate)

## Education

PhD Economics, University College London 2024  
Visiting PhD Student, UC Berkeley and Center for Labor Economics 2023

MRes Economics (*with Distinction*), University College London 2019  
MSc Economics (*with Distinction*), Bocconi University 2016  
BSc Economics (*with Distinction*), Bocconi University 2014  
Visiting Student, The University of Chicago 2013

## Research Fields

Labor Economics, Public Economics, Applied Microeconomics

## Research

### Publications

- "Government transfers and votes for state intervention", with G. Albanese and G. de Blasio  
*American Economic Journal: Economic Policy*, 2024, 16 (3): 451–80
- "The age-productivity profile: Long-run evidence from Italian regions", with F. Barbiellini Amidei, M. Gomellini and P. Piselli  
*Journal of Demographic Economics*, 2025, 91(4): 641-662

### Working papers

- "Place-based industrial policies and local development in the long run", with S. Lattanzio  
*Winner of the FBK-IRVAPP award for the Best Paper in Public Policy Evaluation*

- "Opting out of centralized collective bargaining: Evidence from Italy", with C. Dustmann, C. Giannetto, C. Lacava, V. Pezone, R. Saggio and B. Schoefer
- "Salary caps for public managers and public sector performance", with E. Di Porto, C. Dustmann and C. Giannetto
- "Declining free lunch: State capacity and foregone public spending", with S. Fritz and C. van der List
- "Demographic change and entrepreneurship across regions: Long-run evidence from Italy", with F. Barbiellini Amidei, M. Gomellini and P. Piselli

*Revisions requested at Regional Studies*

## Work in progress

- "Hiring subsidies and female employment", with M. Distefano and A. Raute
- "Teleworking and workers' careers", with V. Pezone and A. Scognamiglio
- "Hydrogen Valleys", with L. Citino, F. Del Prato and S. Lattanzio

## Policy Publications (in Italian)

- "Può un taglio ai contributi previdenziali ridurre il divario di genere? L'esperienza del Bonus Donne". *INPS XXI Annual Report*, July 2022.
- "Gli effetti sul mercato del lavoro di una decentralizzazione della contrattazione collettiva: l'esperienza dei contratti pirata". *INPS XXII Annual Report*, September 2023.
- "Dinamiche di impresa, incentivi ed entrate contributive". *INPS XXI Annual Report*, July 2022.
- "Demografia e imprenditorialità in Italia (1961-2011)". *Il divario Nord-Sud: sviluppo economico e intervento pubblico*, *Bank of Italy*, June 2022.

## Teaching

Local Labor Markets (University of Naples Federico II, PhD)	2025-
Quantitative Economics and Econometrics (UCL, Undergraduate)	2019-2023
Introduction to Applied Economic Analysis (UCL, Undergraduate)	2019-2020

## Grants and Awards

### Research grants

Rockwool Foundation Berlin	2023-2026
VisitPNRR Fellowship, with L. Citino, F. Del Prato, S. Lattanzio	2025-2026
Compagnia di San Paolo - Fondazione Einaudi Scholarship	2021-2022
VisitINPS Fellowship, with M. Distefano, A. Raute	2021-2022
PhD Studentship - Centre for Research and Analysis of Migration (CReAM)	2019-2021
Ermengildo Zegna Founder's Scholarship	2018-2021

### Teaching and other awards

FBK-IRVAPP Best Paper in Public Policy Evaluation	2024
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UCL Student Choice Award	2023
UCL Economics Education Awards	2020
Dean's List (top 5% students) - Faculty of Social & Historical Sciences, UCL	2020

## Professional Service

**Refereeing:** American Economic Review, Review of Economic Studies, Economic Journal, Labour Economics, Journal of Labor Economics, Economic Modelling, China Economic Review, Journal of Urban Economics

**Conference organization:** CReAM 20<sup>th</sup> Anniversary Workshop (2022, main organizer), XXXVII SIEP Conference (2025, member of scientific committee), 3<sup>rd</sup> Badolato Labour & Organization Workshop (2025, member of organizing committee)

## Seminar Presentations and Conferences (\*scheduled)

**2026:** Università di Padova\*, Université de Namur\*, "LABOR Workshop on Industrial Relations in a Changing World", Collegio Carlo Alberto\*

**2025:** NBER Summer Institute Personnel Economics, Bocconi AXA Gender Lab, USI Lugano, CSEF-IGIER Symposium, IWH-Halle Institute for Economic Research, University of Naples Parthenope, ROCKWOOL Foundation, AIEL-Bologna Workshop "Advances in Research on Labour Market Policies", ESPE

**2024:** NBER Summer Institute Urban Economics, IIIES Stockholm, LMU Munich, CSEF-University of Naples Federico II, Tor Vergata University of Rome, Catolica-Lisbon, EBRD, CSEF-IGIER Symposium, CESifo Area Conference on Labor Economics, IZA/OECD Workshop "Applications Using Linked Employer-Employee Data", Bank of Italy EPSI Conference, CEPR-Bank of Spain Workshop, Milan Labour Lunch Seminars, Roma Tre University, Brucchi Luchino, FBK-IRVAPP Advanced School, RFBerlin Spring Workshop, AIEL, Primo Convegno Visitinps-Gender, European Commission Annual Research Conference

**2023:** Bocconi, UC Berkeley Labor Lunch, UBC Vancouver School of Economics, UCL, EEA-ESEM, AIEL, EWMES, EALE, CReAM Workshop on Regional Inequality

**2021-2022:** UCL, University of Naples Federico II, Tor Vergata University of Rome, University of Siena, Bank of Italy, 10<sup>th</sup> European Meeting of the Urban Economics Association, INPS Workshop "Decontribuzione e politiche per l'assunzione di lavoratrici", European Commission's COMPIE 2021, CReAM Annual Workshops, Visitinps Scholars Seminars

### *Discussions:*

- Bassier and Manning: "Estimating Labour Market Power: The Long and the Short of It", 3<sup>rd</sup> Badolato Labour & Organization Workshop (2025)
- Benveniste: "Buying Out the Means of Production: Wages, Employment and Productivity in Labor-Managed Firms", Visitinps Annual Conference (2025)
- Bres, Kircher and Koll: "Future versus Today's Improvements: The Trade-Off of Place-Based Policies", 2<sup>nd</sup> Badolato Labour & Organization Workshop (2024)

## Previous Research and Employment

### **Bank of Italy**

Visiting Researcher, Structural Economic Analysis Directorate

2019

### **Goldman Sachs International, London**

Research Economist, Global Investment Research

2016-2018

*Global Foreign Exchange Strategy and Emerging Markets Economics*

### **IGIER, Bocconi University**

Research Assistant for Profs. M. Draghi and F. Giavazzi

2016

## Language Skills

Italian (Native), English (Fluent), French (Intermediate), Spanish (Basic)

Last update: January 14, 2026