

Wednesday 24 July 2013

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**Internal Account Manager – Farnborough – Security Soluti**Farnborough, Hampshire  
£40000 - £45000/annum  
OTE £80k-£90k + BUPA + Dental**IT Project Manager 12 Months**City of London, London  
£0 - £450/day Ltd**Technical Author**Frimley, Surrey  
£0 - £22/annum**Job Title****Internal Account Manager – Farnborough – Security Soluti**

Salary/Rate

£40000 - £45000/annum OTE £80k-£90k + BUPA + Dental

Location

Farnborough, Hampshire

Posted

21/07/2013 (14:30)

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Description

Internal Account Manager - Farnborough - Network Security Solutions

£40000-£45000 + OTE + Pension + BUPA + Life Insurance + Dental

Our client is one of the leading suppliers of end-to-end IT Security Solutions to the Large Corporate and Blue-Chip market places boasting strong partner links to Microsoft, IBM, among others and £20m annual turnover securing their spot at the head of the IT Security space.

We are now seeking 2x Internal Account Manager to join their flagship sales office in the affluent Farnborough area whom can demonstrate a passion for new business sales yet the skills to account manage several key accounts. Internal Account Managers will be responsible for offering Full Software Solutions based around Network Security Technology and subsequently will require experience and knowledge in this area.

To apply Internal Account Managers will require a minimum of 3-4 years sales experience working for an IT Security Reseller or Software House where you demonstrated a proven track record in IT Solution-selling ideally based around Network-Security products. Internal Account Managers will also require the ability to match the "work-hard play-hard" ethos they employ and embrace the buzz of the sales-floor they proudly boast.

Internal Account Managers will be offered a comprehensive package including £40000-£45000 basic salary, OTE of £80000-£90000 and a full corporate benefits package.

This vacancy is extremely urgent and interviews are taking place ASAP, therefore if you would like to apply please email a copy of your CV or alternatively call Nav Shoker on 0121 442 3920 for more information.

Suitable Job Titles: Internal Sales, Sales Executive, Corporate Account Manager, Account Executive, Telesales, Account Manager, Sales Advisor, Sales Consultant, Telemarketing, Business Development Manager, Field Sales Executive, Graduate Sales, IT Sales

Job Type

Permanent

Start Date

ASAP

Contract Length	N/A
Contact Name	Navreet Shoker
Telephone	<a href="#">click to view</a>
Fax	<a href="#">click to view</a>
Job Reference	NSXF6
Job ID	200118492
Applications	Less than 10
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