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# **Supplier / Delivery Relationship Manager /vendor management**

Supplier Manager/ Delivery Relationship Manager/ Vendor Management / Managed Services

A fantastic opportunity has arisen for an experienced Supplier Manager/ Delivery Relationship manager to join well established blue chip organisation based at their prestigious offices in Hounslow.

As a Supplier Manager/ Delivery Relationship Manager/ Vendor Manager you will be responsible for:

The relationship with some of our clients key suppliers.

#### Responsibilities:

Financial

- -Work with your technical colleagues to devise innovative approaches to our support models with a view to achieving greater savings
- -To administer tight control of allocated budget/s, to work within these budgets achieving targets as set
- -Realign budgets to better meet Operational and Finance departments needs

#### Supplier Management:

- -Take ownership of the relationship with some of our clients suppliers as directed by your Line Manager
- -Conduct regular Supplier Reviews
- -Manage all Senior Management and Director level escalations
- -Manage all incident "post-mortems" & ensure improvement plans are devised & implemented and completed satisfactorily
- -Mentor and support your departmental colleagues

#### 3rd Party Supplier Management

- -Own overall 3rd Party cost and Intercompany budgets
- -Achieve savings as dictated by your Line Manager
- -Engage with Procurement to renegotiate significant and relevant contracts at renewal time
- -"Trouble shoot" financial issues for all suppliers
- -Where no KPIs exist, create them in conjunction with Product Development, Service Delivery and Customer Services
- -Review key suppliers monthly KPIs and deal with SLA failures by creating service improvement plans and ensuring the supplier delivers against this measurement. Take appropriate steps if they do not.

#### **Inventory Management**

- -Technically challenge platform owners to ensure business needs are meet
- -Actively investigate the "end of life" position of our inventories

#### Departmental Service Improvement

- -Take an active part in driving through the ISO 27001 initiative
- -Work with other Managers within Management Services and other departments to devise and implement a better "new equipment take-on" process
- -Work across Service Delivery to seek out and evaluate inventory information
- -Produce and implement ideas to improve departmental efficiency

As a Supplier Manager/ Delivery Relationship Manager/ Vendor Manager you will have the following:

#### **Professional Qualifications**

-Formal IT technical qualifications, such as HNC/ONC in IT/Electronics/Telecommunications engineering OR Cisco, MS, Unix certification

#### **Technical Expertise**

- -Experienced in Supplier Management
- -Familiar with managing budgets
- -Significant period of time spent working as a technician/analyst/programmer

Applicants must have strong Supplier Management experience and be able to drive and live either NW/SW/ West London, Thames Valley or adjacent home counties.

N.B applicants that have already applied for this position previously do not need to re apply.

Contract Andrea Banks on 01264 326419.

# **Vacancy Summary**

Job Type

Permanent

Location

Hounslow, middlesex, london, berks

Start Date

**ASAP** 

Duration

Salary

£50k - £52500 pa + ben

Ref No:

114321-JS2073\_818581

Date Advertised

26 Jul 2013

#### Apply Now

#### **Please Note**

There is no need to provide bank account details or payment to any person or organisation when applying for a job.

If you have any concerns about this job then please report it to our Customer Service team.

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With a career founded in an IT technical role you will have progressed into Client management and now be looking to take on the responsibility for handling key strategic relationships...

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#### Supplier Manager | Relationship Management, Negotiation

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Location: Paddington Salary: Competitive

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#### Andrea Banks



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