

# LINDON HARRIS

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## PROFESSIONAL EXPERIENCE

### OVERLAP INVESTMENTS

*Investor (Pre-MBA program) • Market research and deal underwriting at private family office*

**Washington, DC**  
**Apr 2025 – Jul 2025**

- Drafted investment memos and built financial models for emerging sports opportunities, including women's soccer and volleyball
- Developed market research and proprietary deal tracking and benchmarking framework across global sports investments

### INSPIRATION MOBILITY

*Director, Transactions • Asset-backed commercial credit underwriting at startup EV leasing platform*

**Washington, DC**  
**Sep 2023 – Jul 2025**

- Led the pricing, structuring, and negotiation of commercial leasing and infrastructure investments on two-person team
- Built comprehensive credit and asset risk management framework across a \$60M, 1,000-vehicle portfolio, integrating scalable risk analysis procedures within investment process and optimizing capital allocation across the firm

### ARCTOS PARTNERS

*Associate, Investment Team • First-of-its-kind sports-focused private equity firm with \$10B+ AUM*

**Dallas, TX**  
**Sep 2021 – Jul 2023**

- Evaluated and pitched investment opportunities, managed portfolio company value creation, and led internal firm strategy initiatives, including exit strategy matrix, talent recruitment pipeline, and private fund market research
- Constructed operating, financial returns, and deal structure models from scratch using Monte Carlo
- statistical analyses to inform investment decision-making across an array of businesses and asset types, specializing in sports franchises and mixed-use real estate
- Selected transaction experience:
  - \$200M Non-Control NBA Equity Investment: Designed and pitched investment memo, developed value-accretive M&A strategy, conducted modeling and operational due diligence, managed quarterly reporting and valuations process
  - \$34M Non-Control Italian Football Equity Co-investment: Led operating and financial returns modeling, drafted and presented investment memorandum, conducted operational due diligence, managed quarterly reporting and valuations process

### MORGAN STANLEY & CO

*Analyst, Structured Products Capital Markets (Global Capital Markets)*

**New York, NY**  
**Jul 2020 – Aug 2021**

- Closed over \$21B in structured capital solutions for diverse array of issuers, constructing, analyzing, and trading securitized products backed by aircraft, real estate, spare parts and engines, shipping containers, and both commercial and residential mortgages
- Created 50+ page investment marketing presentations and managed investment syndication across 50+ unique investors

## EDUCATION

### HARVARD BUSINESS SCHOOL

*Master of Business Administration Candidate*

**Boston, MA**  
**Expected graduation: May 2027**

- Attending Harvard Business School (HBS) for its excellence in leadership training, commitment to multi-disciplinary problem-solving, and depth of network. Selected HBS over full tuition scholarships at Wharton and Columbia Business School.

*AfterQuery, Finance Expert (Part-Time Contract)*

**Oct 2025 – Present**

- Build financial models, develop evaluation rubrics, and provide learning data to train frontier AI models (e.g., ChatGPT, Claude)

### COLUMBIA UNIVERSITY

*Bachelor of Arts, Financial Economics*

**New York, NY**  
**May 2020**

- **Benjamin Block Fund Scholar** • 2020 Oaktree Future Leaders Fellow • Dean's List: Spring '17, Fall '17
- **John Kluge Scholar**, Columbia University Scholars Program – selective fellowship for high-achieving applicants
- **President, Treasurer**, Alpha Phi Alpha Fraternity, Inc. (Spring '18-20) – Fraternity Scholar Awardee, Chapter of the Year
- **Co-Founder, CFO**, Columbia University Black Pre-Professional Society (Fall '18-Spring '20) – Community Allyship Awardee
- **Member**, Senior Society of Schems (Spring '19-20) – one of fifteen juniors selected in recognition of influential student leadership
- **Defensive End (First-Team)**, Columbia University Football (Fall '16-Spring '19) – "Iron Lion" Awardee

## LEADERSHIP, SERVICE, & SKILLS

*Management Leadership for Tomorrow, Experienced Professional Private Equity Fellow*

**Jun 2025 – Present**

*Toigo Foundation, Leadership in Financial Excellence (LIFE) MBA Fellow*

**Apr 2025 – Present**

*Sidwell Friends School, Alumni Board Member, Alumni Advisor to the \$80M SFS Endowment Fund*

**Aug 2019 – Present**

**Technical Skills:** Proficiency in financial modeling, terminal-based AI programming, Oracle Crystal Ball

**Certifications:** CFA Level II Candidate; Passed CFA Level I on first attempt