

Lingbo Huang

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PROFESSIONAL EXPERIENCE	Nanjing Audit University , China, Economics Experimental Laboratory <i>Assistant Professor</i> Jul. 2018 — Present
	Monash University , Australia, Department of Economics <i>Postdoctoral Research Fellow</i> Aug. 2016 — Jun. 2018
	Stony Brook University , NY, U.S.A., Centre for Behavioral Political Economy & Department of Political Science <i>Postdoctoral Research Associate</i> Sep. 2015 – Jul. 2016
EDUCATION	University of Nottingham , U.K. <i>Ph.D. in Economics</i> 2016
	University of Nottingham , U.K. <i>M.Sc. in Behavioural Economics</i> 2011
	Shanghai Jiaotong University , China <i>B.A. in Economics</i> 2010
	<i>B.S. in Mathematics</i> 2010
ACADEMIC VISITS	Max Planck Institute for Tax Law and Public Finance , Germany May – Jun. 2014
	NHH Norwegian School of Economics and FAIR , Norway Sept. 2019
PEER-REVIEWED PUBLICATIONS	[12]“ Talking Behind Your Back: Communication and Team Cooperation ” (with Klaus Abbink and Lu Dong), <i>Management Science</i> , 68(7), July 2022, 5187-5200
	[11]“ Tax Liability Side Equivalence and Time Delayed Externalities ” (with Silvia Tiezzi and Erte Xiao) <i>European Journal of Political Economy</i> , 72, March 2022, 102110
	[10]“ Arms Races and Conflict: Experimental Evidence ” (with Klaus Abbink and Lu Dong), <i>Economic Journal</i> , 131, July 2021, 1883-1904
	[9]“ Peer Effects in Public Support for Pigouvian Taxation ” (with Erte Xiao), <i>Journal of Economic Behavior and Organization</i> , 187, July 2021, 192-204
	[8]“ Pulling for the Team: Competition Between Political Partisans ” (with Peter De-Scioli and Zahra Murad), <i>Evolutionary Psychological Science</i> , 7(2), June 2021, 97-105
	[7]“ Fighting Alone versus Fighting for a Team: An Experiment on Multiple Pair-

- wise Contests" (with Zahra Murad),
Journal of Economic Behavior and Organization, 183, March 2021, 616-631
- [6] "Feedback Spillover Effect on Competitiveness across Unrelated Tasks" (with Zahra Murad),
Behavioral Research in Accounting: A Journal of the American Accounting Association, 32(1), March 2020, 69-85
- [5] "Is There No 'I' in Team? Strategic Effects in Multi-Battle Team Competition" (with Lu Dong),
Journal of Economic Psychology, 75(Part B), December 2019, 102070
- [4] "Favoritism and Fairness in Teams" (with Lu Dong),
Games, 9(3), September 2018, Article 65
- [3] "Disappointment Aversion and Social Comparisons in a Real-Effort Competition" (with Simon Gächter and Martin Sefton),
Economic Inquiry, 56(3), July 2018, 1512-1525
- [2] "Combining 'Real Effort' with Induced Effort Costs: The Ball-Catching Task" (with Simon Gächter and Martin Sefton),
Experimental Economics, 19(4), December 2016, 687-712 [Lead Article]
- [1] "Prize and Incentives in Double Elimination Tournaments",
Economics Letters, 147, October 2016, 116-120

WORKING PAPERS

- "Persuadable or Dissuadable Altruists? Impact of Recipient Characteristics on Giving" (with Lata Gangadharan, Phil Grossman, Matthew Leister and Erte Xiao) *Economic Journal*, *conditionally accepted*
- "How Alliances Form and Conflict Ensues" (with Lu Dong, Jaimie Lien and Jie Zheng) *R&R Games and Economic Behavior*
- "Preventive Wars" (with Klaus Abbink and Lu Dong) *R&R Games and Economic Behavior*
- "'They Never Had a Chance': Unequal Opportunities and Fair Redistributions" (Lu Dong and Jaimie Lien) *R&R Economic Journal*
- "Born to Wait? A Study of Allocation Rules in Booking Systems" (with Tracy Xiao Liu and Jun Zhang)
- "Are Matching Subsidies Effective When the Ask Can Be Avoided?" (with Lata Gangadharan, Phil Grossman and Erte Xiao)
- "Social Cheating in the Classroom: A Field Experiment" (with Lu Dong, Peter DeScioli and Ninghua Du)

WORKS IN PROGRESS

- "Highest Effort Maximizing Contests with Negative Prizes: Theory and Experiment" (with Jingjing Zhang and Jun Zhang)
- "Auctions and Information Aggregation" (with Jacob Goeree and Jingjing Zhang)
- "To Listen or Not to Listen? An Experimental Study of Optional Communication" (with Jordi Brandts and Erte Xiao)

ACADEMIC PRESENTATIONS

- 2022:**
 Chinese University of Hong Kong (Shenzhen)
 Xiamen University International Workshop on Experimental Economics
 Global Seminar on Contests & Conflict

Tsinghua Conference on Behavioral, Experimental and Theoretical Economics
8th Annual Conference “Contests: Theory and Evidence”

2021:

Tsinghua Conference on Behavioral, Experimental and Theoretical Economics
Wuhan University
Shandong University
International Workshop for Lab and Field Experiments, Osaka (online)

2020:

East China Normal University IO and Behavioral Economics Workshop
Southern Economic Association 90th Annual Meeting, New Orleans (online)
Econometric Society / Bocconi University Virtual World Congress (online)

2019:

Economic Science Association European Meeting, Dijon
Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory
2nd Wuhan Cherry Blossom Workshop in Experimental Economics
Economic Science Association Asia Pacific Meeting, Abu Dhabi

2018:

SJTU Experimental Economics Workshop
7th Xiamen University International Workshop on Experimental Economics
East China Normal University
Economic Science Association Asia Pacific Meeting, Brisbane

2017:

Third Monash Environmental Economics Workshop, Melbourne
Monash University
Shanghai University of Finance and Economics
12th Australia New Zealand Workshop on Experimental Economics, Melbourne

2016:

Beijing Normal University Conference on Experimental Economics
6th Xiamen University International Workshop on Experimental Economics
Southwestern University of Finance and Economics
Canadian Economics Association Annual Conference, Ottawa
Stony Brook University

2015:

Economic Science Association North American Meeting, Dallas
World Congress of the Econometric Society, Montréal
Contests – Theory and Evidence, Norwich
CREED-CeDEx-CBESS Meeting, Norwich
University of Nottingham, Ningbo
RES Symposium of Junior Researchers, Manchester
Rady Spring School, San Diego (Poster)

2014:

CeDEx Brown Bag Seminar, Nottingham
Economic Science Association North American Meeting, Fort Lauderdale;
Nordic Conference on Behavioral and Experimental Economics, Aarhus
Economic Science Association European Meeting, Prague
China Meeting of Econometric Society, Xiamen (Poster)
Max Planck Institute for Tax Law and Public Finance
CREED-CeDEx-CBESS Meeting, Nottingham

2013:

Economic Science Association World Meetings, Zurich
CREED-CeDEx-CBESS Meeting, Amsterdam

TEACHING

Nanjing Audit University:

Introduction to Microeconomics
Guided Reading of "The Psychology of Judgment and Decision Making"

University of Nottingham:
Introductory Econometrics (UG), Tutor, 2015
Introduction to Research Methods (PG), Lecturer, 2013
Quantitative Methods 2A (UG), Tutor, 2013–2014
Microeconomic Theory (UG), Tutor, 2013
Introduction to Microeconomics (UG), Tutor, 2012

GRANTS,
FELLOWSHIP,
AWARDS

The Youth Program of National Natural Science Foundation of China, PI, 2023–2025 (300k RMB)
Econometric Society World Congress Travel Grant, 2015 (\$1500)
Royal Economic Society Conference Grant, 2014 (£250)
PGR Conference Funding Grant, University of Nottingham, 2013 (£500), 2014 (£600), 2015 (£750)
Economic and Social Research Council (ESRC) +3 Studentship, 2011–2014 (tuition fee waiver + £16500 per annum)
Universitas 21 Masters Scholarship, University of Nottingham, 2010

PROFESSIONAL
ACTIVITIES

Referee for *Management Science*; *Journal of Public Economics*; *Games and Economic Behavior*; *Experimental Economics*; *Economic Inquiry*; *Journal of Economic Behavior & Organization*; *Journal of Behavioral and Experimental Economics*; *Journal of Economic Psychology*; *Journal of Economic Surveys*; *Journal of Sports Economics*; *Southern Economic Journal*; *Theory and Decision*; *Frontier in Psychology*; *Economic Systems*

Co-organizer of the 2018 Nanjing International Conference on Game Theory & The Fifth Microeconomics Workshop
Co-organizer of the 2017 Monash Minicourse of Experimental Economics
Local Organizer of the 2015 CREED-CeDEx-CBESS Meeting
Mathematics/Statistics Support Worker, Student Operations and Support Division, University of Nottingham, 2013–2015

OTHER TRAINING,
CONFERENCE
ATTENDANCE

NYU CESS 9th Annual Experimental Political Science Conference, NY, US, 02/2016
Royal Economic Society Easter School (Instructors: Colin Camerer, Vincent Crawford), Oxford, UK, 03/2015
Spring School in Behavioral Economics, San Diego, US, 03/2015
RES-York Summer School on Game Theory (Instructors: Larry Samuelson, Vincent Crawford, Fuhito Kojima), University of York, UK, 06/2013
Summer School on Structural Modeling in Industrial Organization (Instructor: Eugenio Miravete), University of East Anglia, UK, 06/2013
Summer School on Experiments and Economics of Organization (Instructor: David Cooper), University of East Anglia, UK, 06/2013
CREED-CeDEx-CBESS Meeting, University of East Anglia, UK, 06/2012
Econometric Society World Congress, Shanghai, China, 08/2010
BBA Global Business Program, Red McCombs School of Business, University of Texas at Austin, US, 07/2009

COMPUTER
SKILLS

Stata, Matlab, NetLogo, Extensive Knowledge of Web-Programming (HTML/CSS, JavaScript, PHP), Python, z-Tree, oTree