

## Lingbo Huang

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### PROFESSIONAL EXPERIENCE

**Shandong University**, China, Center for Economic Research  
*Professor* Jul. 2023 — Present

**Nanjing Audit University**, China, Economics Experimental Laboratory  
*Assistant Professor* Jul. 2018 — Jun. 2023

**Monash University**, Australia, Department of Economics  
*Postdoctoral Research Fellow* Aug. 2016 — Jun. 2018

**Stony Brook University**, NY, U.S.A., Centre for Behavioral Political Economy &  
Department of Political Science  
*Postdoctoral Research Associate* Sep. 2015 – Jul. 2016

### EDUCATION

**University of Nottingham**, U.K.  
*Ph.D. in Economics* 2016  
*M.Sc. in Behavioural Economics* 2011

**Shanghai Jiaotong University**, China  
*B.A. in Economics* 2010  
*B.S. in Mathematics* 2010

### ACADEMIC VISITS

**NHH Norwegian School of Economics and FAIR**, Norway  
Sept. 2019

**Max Planck Institute for Tax Law and Public Finance**, Germany  
May – Jun. 2014

### PEER-REVIEWED PUBLICATIONS

[15] [“How Alliances Form and Conflict Ensues”](#) (with Lu Dong, Jaimie Lien and Jie Zheng),  
*Games and Economic Behavior*, 146, July 2024, 255-276

[14] [“Preventive Wars”](#) (with Klaus Abbink and Lu Dong),  
*Games and Economic Behavior*, 142, November 2023, 552-569

[13] [“Persuadable or Dissuadable Altruists? Impact of Recipient Characteristics on Giving”](#) (with Lata Gangadharan, Phil Grossman, Matthew Leister and Erte Xiao),  
*Economic Journal*, 133, November 2023, 2925-2948 [Featured Article]

[12] [“Talking Behind Your Back: Communication and Team Cooperation”](#) (with Klaus Abbink and Lu Dong),  
*Management Science*, 68(7), July 2022, 5187-5200

[11] [“Tax Liability Side Equivalence and Time Delayed Externalities”](#) (with Silvia Tiezzi and Erte Xiao),  
*European Journal of Political Economy*, 72, March 2022, 102110

- [10]“Arms Races and Conflict: Experimental Evidence” (with Klaus Abbink and Lu Dong),  
*Economic Journal*, 131, July 2021, 1883-1904
- [9]“Peer Effects in Public Support for Pigouvian Taxation” (with Erte Xiao),  
*Journal of Economic Behavior and Organization*, 187, July 2021, 192-204
- [8]“Pulling for the Team: Competition Between Political Partisans” (with Peter De-Scioli and Zahra Murad),  
*Evolutionary Psychological Science*, 7(2), June 2021, 97-105
- [7]“Fighting Alone versus Fighting for a Team: An Experiment on Multiple Pair-wise Contests” (with Zahra Murad),  
*Journal of Economic Behavior and Organization*, 183, March 2021, 616-631
- [6]“Feedback Spillover Effect on Competitiveness across Unrelated Tasks” (with Zahra Murad),  
*Behavioral Research in Accounting: A Journal of the American Accounting Association*, 32(1), March 2020, 69-85
- [5]“Is There No ‘I’ in Team? Strategic Effects in Multi-Battle Team Competition” (with Lu Dong),  
*Journal of Economic Psychology*, 75(Part B), December 2019, 102070
- [4]“Favoritism and Fairness in Teams” (with Lu Dong),  
*Games*, 9(3), September 2018, Article 65
- [3]“Disappointment Aversion and Social Comparisons in a Real-Effort Competition” (with Simon Gächter and Martin Sefton),  
*Economic Inquiry*, 56(3), July 2018, 1512-1525
- [2]“Combining ‘Real Effort’ with Induced Effort Costs: The Ball-Catching Task” (with Simon Gächter and Martin Sefton),  
*Experimental Economics*, 19(4), December 2016, 687-712 [Lead Article]
- [1]“Prize and Incentives in Double Elimination Tournaments”,  
*Economics Letters*, 147, October 2016, 116-120

OTHER  
PUBLICATIONS

“Reproducibility in Management Science” (Note: As a Member of the Management Science Reproducibility Collaboration),  
*Management Science*, 70(3), March 2024: 1343-1356

WORKING  
PAPERS

“‘They Never Had a Chance’: Unequal Opportunities and Fair Redistributions” (with Lu Dong and Jaimie Lien),  
*R&R Economic Journal*

“Optimal Contests with Negative Prize: Theory and Experiment” (with Jingjing Zhang and Jun Zhang),  
*R&R Management Science*

“It Is Not Just About the Price: Matching Subsidies Fail When the Ask Can Be Avoided” (with Lata Gangadharan, Phil Grossman and Erte Xiao),  
*Under Review*

“Born to Wait? A Study on Allocation Rules in Booking Systems” (with Tracy Xiao Liu and Jun Zhang),

***R&R Production and Operations Management***

“Bundled School Choice” (with Jun Zhang)

“Making Lotteries Transparent in School Choice” (with Jun Zhang)

“Containment or Commitment? Endogenous Power Shift and Preventive War (with Lu Dong)

“Who Stand up to Persuade?” (with Silvia Tiezzi and Erte Xiao),

***R&R Economic Inquiry***

“Social Cheating in the Classroom: A Field Experiment” (with Lu Dong, Peter DeScioli and Ninghua Du)

GRANTS,  
FELLOWSHIP,  
AWARDS

The Youth Program of National Natural Science Foundation of China, PI, 2023-2025 (300k RMB)

Econometric Society World Congress Travel Grant, 2015 (\$1500)

Royal Economic Society Conference Grant, 2014 (£250)

PGR Conference Funding Grant, University of Nottingham, 2013 (£500), 2014 (£600), 2015 (£750)

Economic and Social Research Council (ESRC) +3 Studentship, 2011–2014 (tuition fee waiver + £16500 per annum)

Universitas 21 Masters Scholarship, University of Nottingham, 2010

PROFESSIONAL  
ACTIVITIES

Referee for *Management Science*; *American Economic Journal: Microeconomics*; *Journal of Public Economics*; *Games and Economic Behavior*; *Experimental Economics*; *Economic Inquiry*; *Journal of Economic Behavior & Organization*; *Journal of Behavioral and Experimental Economics*; *Journal of Economic Psychology*; *Journal of Economic Surveys*; *Journal of Sports Economics*; *Southern Economic Journal*; *Theory and Decision*; *Frontier in Psychology*; *Economic Systems*