

## Lingbo Huang

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PROFESSIONAL EXPERIENCE	<b>Nanjing Audit University</b> , China, Economics Experimental Laboratory <i>Assistant Professor</i> <b>Jul. 2018 — Present</b>
	<b>Monash University</b> , Australia, Department of Economics <i>Postdoctoral Research Fellow</i> <b>Aug. 2016 — Jun. 2018</b>
	<b>Stony Brook University</b> , NY, U.S.A., Centre for Behavioral Political Economy & Department of Political Science <i>Postdoctoral Research Associate</i> <b>Sep. 2015 – Jul. 2016</b>
EDUCATION	<b>University of Nottingham</b> , U.K. <i>Ph.D. in Economics</i> <b>2016</b>
	<b>University of Nottingham</b> , U.K. <i>M.Sc. in Behavioural Economics</i> <b>2011</b>
	<b>Shanghai Jiaotong University</b> , China <i>B.A. in Economics</i> <b>2010</b>
	<i>B.S. in Mathematics</i> <b>2010</b>
ACADEMIC VISITS	<b>Max Planck Institute for Tax Law and Public Finance</b> , Germany <b>May – Jun. 2014</b>
	<b>NHH Norwegian School of Economics and FAIR</b> , Norway <b>Sept. 2019</b>
PEER-REVIEWED PUBLICATIONS	[12]“Talking Behind Your Back: Communication and Team Cooperation” (with Klaus Abbink and Lu Dong), <i>Management Science</i> , 68(7), July 2022, 5187-5200
	[11]“Tax Liability Side Equivalence and Time Delayed Externalities” (with Silvia Tiezzi and Erte Xiao) <i>European Journal of Political Economy</i> , 72, March 2022, 102110
	[10]“Arms Races and Conflict: Experimental Evidence” (with Klaus Abbink and Lu Dong), <i>Economic Journal</i> , 131, July 2021, 1883-1904
	[9]“Peer Effects in Public Support for Pigouvian Taxation” (with Erte Xiao), <i>Journal of Economic Behavior and Organization</i> , 187, July 2021, 192-204
	[8]“Pulling for the Team: Competition Between Political Partisans” (with Peter De-Scioli and Zahra Murad), <i>Evolutionary Psychological Science</i> , 7(2), June 2021, 97-105
	[7]“Fighting Alone versus Fighting for a Team: An Experiment on Multiple Pair-

wise Contests" (with Zahra Murad),  
*Journal of Economic Behavior and Organization*, 183, March 2021, 616-631

[6]"Feedback Spillover Effect on Competitiveness across Unrelated Tasks" (with Zahra Murad),  
*Behavioral Research in Accounting: A Journal of the American Accounting Association*, 32(1), March 2020, 69-85

[5]"Is There No 'I' in Team? Strategic Effects in Multi-Battle Team Competition" (with Lu Dong),  
*Journal of Economic Psychology*, 75(Part B), December 2019, 102070

[4]"Favoritism and Fairness in Teams" (with Lu Dong),  
*Games*, 9(3), September 2018, Article 65

[3]"Disappointment Aversion and Social Comparisons in a Real-Effort Competition" (with Simon Gächter and Martin Sefton),  
*Economic Inquiry*, 56(3), July 2018, 1512-1525

[2]"Combining 'Real Effort' with Induced Effort Costs: The Ball-Catching Task" (with Simon Gächter and Martin Sefton),  
*Experimental Economics*, 19(4), December 2016, 687-712 [Lead Article]

[1]"Prize and Incentives in Double Elimination Tournaments",  
*Economics Letters*, 147, October 2016, 116-120

#### WORKING PAPERS

"Persuadable or Dissuadable Altruists? Impact of Recipient Characteristics on Giving" (with Lata Gangadharan, Phil Grossman, Matthew Leister and Erte Xiao) *R&R Economic Journal*

"How Alliances Form and Conflict Ensues" (with Lu Dong, Jaimie Lien and Jie Zheng)

"Preventive Wars" (with Klaus Abbink and Lu Dong) *R&R Games and Economic Behavior*

"'They Never Had a Chance': Unequal Opportunities and Fair Redistributions" (Lu Dong and Jaimie Lien) *R&R Economic Journal*

"Social Cheating in the Classroom: A Field Experiment" (with Lu Dong, Peter DeScioli and Ninghua Du)

#### WORKS IN PROGRESS

"Born to Wait? A Study of Allocation Rules in Booking Systems" (with Tracy Xiao Liu and Jun Zhang)

"Highest Effort Maximizing Contests with Negative Prizes: Theory and Experiment" (with Jingjing Zhang and Jun Zhang)

"Are Matching Subsidies Effective When the Ask Can Be Avoided?" (with Lata Gangadharan, Phil Grossman and Erte Xiao)

#### ACADEMIC PRESENTATIONS

**2022:**  
Global Seminar on Contests & Conflict  
Tsinghua Conference on Behavioral, Experimental and Theoretical Economics  
8th Annual Conference "Contests: Theory and Evidence"

**2021:**  
Tsinghua Conference on Behavioral, Experimental and Theoretical Economics  
Wuhan University

Shandong University  
 International Workshop for Lab and Field Experiments, Osaka (online)  
**2020:**  
 East China Normal University IO and Behavioral Economics Workshop  
 Southern Economic Association 90th Annual Meeting, New Orleans (online)  
 Econometric Society / Bocconi University Virtual World Congress (online)  
**2019:**  
 Economic Science Association European Meeting, Dijon  
 Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory  
 2nd Wuhan Cherry Blossom Workshop in Experimental Economics  
 Economic Science Association Asia Pacific Meeting, Abu Dhabi  
**2018:**  
 SJTU Experimental Economics Workshop  
 7th Xiamen University International Workshop on Experimental Economics  
 East China Normal University  
 Economic Science Association Asia Pacific Meeting, Brisbane  
**2017:**  
 Third Monash Environmental Economics Workshop, Melbourne  
 Monash University  
 Shanghai University of Finance and Economics  
 12th Australia New Zealand Workshop on Experimental Economics, Melbourne  
**2016:**  
 Beijing Normal University Conference on Experimental Economics  
 6th Xiamen University International Workshop on Experimental Economics  
 Southwestern University of Finance and Economics  
 Canadian Economics Association Annual Conference, Ottawa  
 Stony Brook University  
**2015:**  
 Economic Science Association North American Meeting, Dallas  
 World Congress of the Econometric Society, Montréal  
 Contests – Theory and Evidence, Norwich  
 CREED-CeDEx-CBESS Meeting, Norwich  
 University of Nottingham, Ningbo  
 RES Symposium of Junior Researchers, Manchester  
 Rady Spring School, San Diego (Poster)  
**2014:**  
 CeDEx Brown Bag Seminar, Nottingham  
 Economic Science Association North American Meeting, Fort Lauderdale;  
 Nordic Conference on Behavioral and Experimental Economics, Aarhus  
 Economic Science Association European Meeting, Prague  
 China Meeting of Econometric Society, Xiamen (Poster)  
 Max Planck Institute for Tax Law and Public Finance  
 CREED-CeDEx-CBESS Meeting, Nottingham  
**2013:**  
 Economic Science Association World Meetings, Zurich  
 CREED-CeDEx-CBESS Meeting, Amsterdam

#### TEACHING

Nanjing Audit University:  
 Introduction to Microeconomics  
 Guided Reading of "The Psychology of Judgment and Decision Making"

University of Nottingham:  
 Introductory Econometrics (UG), Tutor, 2015

	<p>Introduction to Research Methods (PG), Lecturer, 2013</p> <p>Quantitative Methods 2A (UG), Tutor, 2013–2014</p> <p>Microeconomic Theory (UG), Tutor, 2013</p> <p>Introduction to Microeconomics (UG), Tutor, 2012</p>
GRANTS, FELLOWSHIP, AWARDS	<p>The Youth Program of National Natural Science Foundation of China, PI, 2023–2025 (300k RMB)</p> <p>Econometric Society World Congress Travel Grant, 2015 (\$1500)</p> <p>Royal Economic Society Conference Grant, 2014 (£250)</p> <p>PGR Conference Funding Grant, University of Nottingham, 2013 (£500), 2014 (£600), 2015 (£750)</p> <p>Economic and Social Research Council (ESRC) +3 Studentship, 2011–2014 (tuition fee waiver + £16500 per annum)</p> <p>Universitas 21 Masters Scholarship, University of Nottingham, 2010</p>
PROFESSIONAL ACTIVITIES	<p>Referee for <i>Management Science</i>; <i>Journal of Public Economics</i>; <i>Games and Economic Behavior</i>; <i>Experimental Economics</i>; <i>Economic Inquiry</i>; <i>Journal of Economic Behavior &amp; Organization</i>; <i>Journal of Behavioral and Experimental Economics</i>; <i>Journal of Economic Psychology</i>; <i>Journal of Economic Surveys</i>; <i>Journal of Sports Economics</i>; <i>Southern Economic Journal</i>; <i>Theory and Decision</i>; <i>Frontier in Psychology</i>; <i>Economic Systems</i></p> <p>Co-organizer of the 2018 Nanjing International Conference on Game Theory &amp; The Fifth Microeconomics Workshop</p> <p>Co-organizer of the 2017 Monash Minicourse of Experimental Economics</p> <p>Local Organizer of the 2015 CREED-CeDEx-CBESS Meeting</p> <p>Mathematics/Statistics Support Worker, Student Operations and Support Division, University of Nottingham, 2013–2015</p>
OTHER TRAINING, CONFERENCE ATTENDANCE	<p>NYU CESS 9th Annual Experimental Political Science Conference, NY, US, 02/2016</p> <p>Royal Economic Society Easter School (Instructors: Colin Camerer, Vincent Crawford), Oxford, UK, 03/2015</p> <p>Spring School in Behavioral Economics, San Diego, US, 03/2015</p> <p>RES-York Summer School on Game Theory (Instructors: Larry Samuelson, Vincent Crawford, Fuhito Kojima), University of York, UK, 06/2013</p> <p>Summer School on Structural Modeling in Industrial Organization (Instructor: Eugenio Miravete), University of East Anglia, UK, 06/2013</p> <p>Summer School on Experiments and Economics of Organization (Instructor: David Cooper), University of East Anglia, UK, 06/2013</p> <p>CREED-CeDEx-CBESS Meeting, University of East Anglia, UK, 06/2012</p> <p>Econometric Society World Congress, Shanghai, China, 08/2010</p> <p>BBA Global Business Program, Red McCombs School of Business, University of Texas at Austin, US, 07/2009</p>
COMPUTER SKILLS	<p>Stata, Matlab, NetLogo, Extensive Knowledge of Web-Programming (HTML/CSS, JavaScript, PHP), Python, z-Tree, oTree</p>