

Lingbo Huang

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PROFESSIONAL EXPERIENCE

Shandong University, China, Center for Economic Research
Professor

Jul. 2023 — Present

Nanjing Audit University, China, Economics Experimental Laboratory
Assistant Professor

Jul. 2018 — Jun. 2023

Monash University, Australia, Department of Economics
Postdoctoral Research Fellow

Aug. 2016 — Jun. 2018

Stony Brook University, NY, U.S.A., Department of Political Science
Postdoctoral Research Associate

Sep. 2015 – Jul. 2016

EDUCATION

University of Nottingham, U.K.
Ph.D. in Economics
M.Sc. in Behavioural Economics

2016

2011

Shanghai Jiaotong University, China
B.A. in Economics
B.S. in Mathematics

2010

2010

PEER-REVIEWED PUBLICATIONS

[18] “Optimal Contests with Negative Prizes: Theory and Experiment” (with Jingjing Zhang and Jun Zhang),
Management Science, accepted

[17] “Born to Wait? A Study on Allocation Rules in Booking Systems” (with Tracy Xiao Liu and Jun Zhang),
Production and Operations Management, forthcoming

[16] “‘They Never Had a Chance’: Unequal Opportunities and Fair Redistributions” (with Lu Dong and Jaimie Lien),
Economic Journal, 135, April 2025, 914-942

[15] “How Alliances Form and Conflict Ensues” (with Lu Dong, Jaimie Lien and Jie Zheng),
Games and Economic Behavior, 146, July 2024, 255-276

[14] “Preventive Wars” (with Klaus Abbink and Lu Dong),
Games and Economic Behavior, 142, November 2023, 552-569

[13] “Persuadable or Dissuadable Altruists? Impact of Recipient Characteristics on Giving” (with Lata Gangadharan, Phil Grossman, Matthew Leister and Erte Xiao),
Economic Journal, 133, November 2023, 2925-2948 [Featured Article]

[12] “Talking Behind Your Back: Communication and Team Cooperation” (with Klaus Abbink and Lu Dong),
Management Science, 68(7), July 2022, 5187-5200

- [11] [“Arms Races and Conflict: Experimental Evidence”](#) (with Klaus Abbink and Lu Dong),
Economic Journal, 131, July 2021, 1883-1904
- [10] [“Tax Liability Side Equivalence and Time Delayed Externalities”](#) (with Silvia Tiezzi and Erte Xiao),
European Journal of Political Economy, 72, March 2022, 102110
- [9] [“Peer Effects in Public Support for Pigouvian Taxation”](#) (with Erte Xiao),
Journal of Economic Behavior and Organization, 187, July 2021, 192-204
- [8] [“Pulling for the Team: Competition Between Political Partisans”](#) (with Peter DeScioli and Zahra Murad),
Evolutionary Psychological Science, 7(2), June 2021, 97-105
- [7] [“Fighting Alone versus Fighting for a Team: An Experiment on Multiple Pairwise Contests”](#) (with Zahra Murad),
Journal of Economic Behavior and Organization, 183, March 2021, 616-631
- [6] [“Feedback Spillover Effect on Competitiveness across Unrelated Tasks”](#) (with Zahra Murad),
Behavioral Research in Accounting: A Journal of the American Accounting Association, 32(1), March 2020, 69-85
- [5] [“Is There No ‘T’ in Team? Strategic Effects in Multi-Battle Team Competition”](#) (with Lu Dong),
Journal of Economic Psychology, 75(Part B), December 2019, 102070
- [4] [“Favoritism and Fairness in Teams”](#) (with Lu Dong),
Games, 9(3), September 2018, Article 65
- [3] [“Disappointment Aversion and Social Comparisons in a Real-Effort Competition”](#) (with Simon Gächter and Martin Sefton),
Economic Inquiry, 56(3), July 2018, 1512-1525
- [2] [“Combining ‘Real Effort’ with Induced Effort Costs: The Ball-Catching Task”](#) (with Simon Gächter and Martin Sefton),
Experimental Economics, 19(4), December 2016, 687-712 [Lead Article]
- [1] [“Prize and Incentives in Double Elimination Tournaments”](#),
Economics Letters, 147, October 2016, 116-120

OTHER
PUBLICATIONS

[“Reproducibility in Management Science”](#) (Note: As a Member of the Management Science Reproducibility Collaboration),
Management Science, 70(3), March 2024: 1343-1356

WORKING
PAPERS

“It Is Not Just About the Price: Matching Subsidies Fail When the Ask Can Be Avoided” (with Lata Gangadharan, Phil Grossman and Erte Xiao),
R&R Economic Journal

“Bundled School Choice” (with Jun Zhang)

“Making School Choice Lotteries Transparent” (with Jun Zhang)

“Curtailed Ambition: Endogenous Power Shift and Preventive War (with Lu Dong)

“Who Stand up to Persuade? Voluntary Influencers in Public Support for Pigouvian Taxation” (with Silvia Tiezzi and Erte Xiao),
R&R Economic Inquiry

“Assessing Private Solutions to Collective Action Problems in a 34-Nation Study”
(with Eugene Malthouse and 71 other coauthors)

“Social Cheating in the Classroom: A Field Experiment” (with Lu Dong, Peter De-Scioli and Ninghua Du)

GRANTS,
FELLOWSHIP,
AWARDS

National Natural Science Foundation of China (NSFC), Excellent Young Scholars Fund, PI, 2025-2027 (RMB 2,000,000)
National Natural Science Foundation of China (NSFC), Young Scholars Fund, PI, 2023-2025 (RMB 300,000)
Econometric Society World Congress Travel Grant, 2015 (\$1,500)
Royal Economic Society Conference Grant, 2014 (£250)
PGR Conference Funding Grant, University of Nottingham, 2013 (£500), 2014 (£600), 2015 (£750)
Economic and Social Research Council (ESRC) +3 Studentship, 2011–2014 (tuition fee waiver + £16,500 per annum)
Universitas 21 Masters Scholarship, University of Nottingham, 2010

ACADEMIC
VISITS

NHH Norwegian School of Economics and FAIR, Norway
Sept. 2019

Max Planck Institute for Tax Law and Public Finance, Germany
May – Jun. 2014

PROFESSIONAL
ACTIVITIES

Referee for Management Science; American Economic Journal: Microeconomics; Games and Economic Behavior; Journal of Public Economics; Experimental Economics; Economic Inquiry; Economic Systems; Frontier in Psychology; Judgment and Decision Making; Journal of Behavioral and Experimental Economics; Journal of Economic Behavior & Organization; Journal of Economic Psychology; Journal of Economic Surveys; Journal of Sports Economics; Southern Economic Journal; Theory and Decision; B.E. Journal of Macroeconomics;