

# EC3312 Game theory

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## Game theory basics

GT does not state how players *do* but *how* should behave  
**Nash Theorem:** in  $n$ -player normal-form game  $G$ , if  $n$  is finite and  $S_i$  is finite  $\forall i \exists$  at least one NE, possibly involving mixed strategy

	Complete information	Incomplete information
<b>Static</b>	Normal-form games (NE)	Bayesian games (Bayesian NE)
<b>Dynamic</b>	PI games (Subgame perfect NE)	II games (Perfect Bayesian NE)

NE = Nash equilibrium  
 PI game = Extensive games with perfect information  
 II game = Extensive games with imperfect information  
 Complete info = each players' payoff function is common knowledge among all the players

### Steps in solving the game:

1. set up (player, strategy, payoff)
2. simplify game through *IEDS*
3. play edge cases, balance game & A dominate B
4. solve game by double underline or FOC
5. play the game to see if it makes logical sense

### Notation for best strategy

$R_i(q_i)$  player  $i$ 's best-response function  
 $r_i^*(q_i)$  player  $i$ 's best-response correspondence

### Strictly Dominated Strategy

$s_i'$  is strictly dominated by  $s_i'' \Leftrightarrow u_i(s_i', s_{-i}) < u_i(s_i'', s_{-i})$   
 Rational player may not exclude playing a weakly dominated strategy but will never play a strictly dominated strategy

### Information set/ Contingency

a collection of decision nodes satisfying

1. players need to move at every node
2. players do not know which node he's in  
 $\Rightarrow$  each node player must have same set of feasible actions. In singleton, players knows that the only node has been reached

perfect information : every information set is singleton  
 imperfect information :  $\exists$  at least one nonsingleton information set (dotted line)  
 : can't differentiate the payoffs between the sets

## 1. Set up: Representation

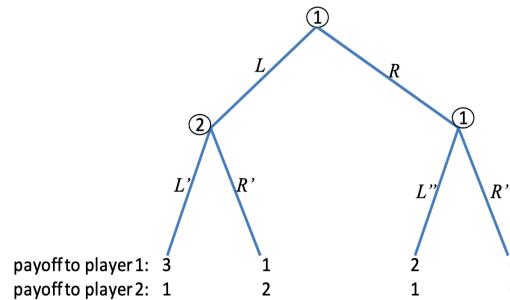
### Normal-form representation

$G = \{S_i, u_i \mid i \in [1, n]\}$   
 $S_i$  is the strategy space and  $u_i$  is the payoff function of player  $i$

### Extensive-form representation

1. players
- 2a. timing for moves
- 2b. strategy at each timing
- 2c. information players know
3. payoffs from each possible combination of moves

can be represented by a game tree



### Subgame in extensive-form

1. begins at a decision node  $n$  that is a singleton information set (but not first decision node)
2. includes all decision and terminal nodes following  $n$  in the game tree
3. does not cut any information sets

## 1. Set up: Strategy

### Strategy

Complete plan of actions, specifies feasible actions for each player in every contingency (or information set)  
 $f(\text{contingency1}, \text{contingency2}) \rightarrow (\text{action1}, \text{action2})$

### Mixed Strategies

mixed strategy for player  $i$  is a probability distribution  
 $p_i = \{p_{ik}\} \forall k \in [1, K]$  for corresponding  $S_i = \{s_{ik}\}$   
 $0 \leq p_{ik} \leq 1$  and  $\sum_{k=1}^K p_{ik} = 1$

## 1. Set up: Payoff

### Payoff

$u_i(s_i, s_{-i})$

### Expected payoffs

$v_i(p_i, p_{-i}) = \sum_{j=1}^J \sum_{k=1}^K [p_{1j} p_{2k} u_i(s_{1j}, s_{2k})]$

## 2. Simplify

### Iterated Elimination of Strictly Dominated Strategies

*IEDS* eliminate dominated strategies by **pure** or **mixed strategy**  
*NE* always survive *IEDS* and unique strategy from *IEDS*  $\rightarrow$  *NE*

## 4. Solution: Equilibrium

### Nash Equilibrium (Pure strategy)

$s_i^*$  is player  $i$ 's best response to strategies specified for other players

$$u_i(s_i^*, s_{-i}^*) \geq u_i(s_i, s_{-i}^*) \Leftrightarrow \max_{s_i \in S_i} u_i(s_i, s_{-i}^*)$$

*NE* can exist as a set of values e.g.  $\{s^* \mid s_1^* + s_2^* = 1\} \cup \{(1, 1)\}$

### Nash Equilibrium (Mixed Strategies)

$p_i^*$  is player  $i$ 's best response to strategies specified for other players

$$v_i(p_i^*, p_{-i}^*) \geq v_i(p_i, p_{-i}^*) \Leftrightarrow \max_{p_i \in P_i} v_i(p_i, p_{-i}^*)$$

### Backward-Induction Outcome

every finite game with perfect information has an SPNE, which can be found by backwards induction

1. start with last players: each of last players choose strategy maximising their payoffs
2. now with second last players: take last players' strategy as given then select their strategy
3. continue until the beginning of game

The BI outcome is  $(a_1^*, R_2(a_1^*))$  but subgame perfect NE is  $(a_1^*, R_2(a_1))$

### Subgame-Perfect Nash Equilibrium

A Nash equilibrium is subgame-perfect if the players' strategies constitute a Nash equilibrium in every (proper) subgame  
 Subgame perfect outcome is  $(a_1^*, a_2^*, a_3^*(a_1^*, a_2^*), a_4^*(a_1^*, a_2^*))$  but subgame perfect NE is  $(a_1^*, a_2^*, a_3^*(a_1, a_2), a_4^*(a_1, a_2))$

## Solving Static Games of Complete Information with Pure Strategy

first form normal-form game, then solve by

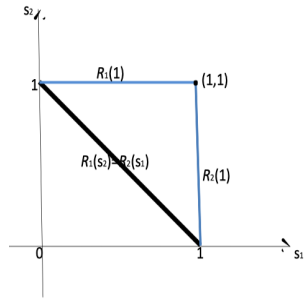
1. maximisation problem  
 $\max_{p_i \in P_i} u_i(p_i, p_{-i}) \Rightarrow \frac{d}{dp_i} = 0$  then solve  $n$  players' optimal strategies simultaneously
2. graphically  
 plot  $S_i$  against  $S_j$  to find intersection
3. *IEDS*  
 eliminate the impossible strategies by taking the first step in game, then repeat till equilibrium is reached

## Splitting a pie

2 players choose to split a dollar  $S_i = [0, 1]$   
 $NE: \{s^* | s_1^* + s_2^* = 1, s_1^*, s_2^* \geq 0\} \cup \{(1, 1)\}$

$$u_i(s_i, s_{-i}) = \begin{cases} s_i, & s_1 + s_2 \leq 1 \\ 0, & s_1 + s_2 > 1 \end{cases}$$

$$R_i(s_{-i}) = \begin{cases} 1 - s_{-i}, & s_2 < 1 \\ [0, 1], & s_{-i} = 1 \end{cases}$$

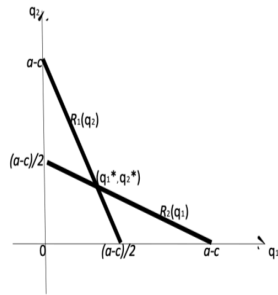


## Cournot Model of Duopoly

2 firms choose **quantity**,  $S_i = [0, \infty)$ ,  $q_i \geq 0$   
 $NE: (q_1^*, q_2^*) = (\frac{a-c}{3}, \frac{a-c}{3})$

$$u_i(s_1, s_2) : \pi_i(q_1, q_2) = q_i[a - (q_1 + q_2) - c]$$

$$R_i(q_j) : q_i = \frac{1}{2}(a - c - q_j)$$



## Bertrand Model of Duopoly

2 firms choose **price**,  $S_i = [0, \infty)$ ,  $p_i \geq 0$   
 $NE: (p_1^*, p_2^*) = (\frac{a+c}{2-b}, \frac{2+c}{2-b})$

$$u_i(s_1, s_2) : \pi_i(p_1, p_2) = (a - p_i + bp_j)(p_i - c)$$

$$R_i(p_j) : p_i = \frac{1}{2}(a + bp_j + c)$$

$b > 0$  for substitute products and marginal cost  $c : 0 < c < a$

## Voting (2 players)

NE:  $(s_1, s_2) = (\frac{1}{2}, \frac{1}{2})$

Player 1, 2 decide of a location on line  $s_i \in [0, 1]$

$$u_i(s_i, s_{-i}) = \begin{cases} \frac{s_1+s_2}{2}, & s_i \leq s_j \\ 1 - \frac{s_1+s_2}{2}, & s_j \leq s_i \end{cases}$$

if both players do not choose the same platform, assume  $s_i < s_j$ , then  $i$  can improve payoff by choosing  $s_i + \epsilon$   
 if both players do not choose 0.5 platform, assume they choose  $x > 0.5$ , then each can improve payoff by choosing  $s_i - \epsilon$   
 Note: for 3 players voting there is no pure strategy NE

## Final-Offer Arbitration

Firm offer  $w_f$  and Union offer  $w_u$ , arbitrator with ideal  $x$  wage

$$w = \begin{cases} w_f, & x < (w_f + w_u)/2 \\ w_u, & x > (w_f + w_u)/2 \end{cases}$$

$$E(w) = P(w = w_f)w_f + P(w = w_u)w_u$$

$$= F_X(w_f + w_u)/2 w_f + [1 - F_X(w_f + w_u)/2] w_u$$

solving for  $\max_{w_f} E(w)$  and  $\max_{w_u} E(w)$

$$\Rightarrow (w_u^* - w_f^*) \cdot \frac{1}{2} f_X\left(\frac{w_f^* + w_u^*}{2}\right) = F\left(\frac{w_f^* + w_u^*}{2}\right) = 1 - F\left(\frac{w_f^* + w_u^*}{2}\right)$$

$$\Rightarrow F\left(\frac{w_f^* + w_u^*}{2}\right) = \frac{1}{2} \text{ and } w_u^* - w_f^* = \frac{\frac{1}{f_X\left(\frac{w_f^* + w_u^*}{2}\right)}}{\frac{1}{f_X\left(\frac{w_f^* + w_u^*}{2}\right)}}$$

Assume  $x \sim N(m, \sigma^2)$ , from  $F\left(\frac{w_f^* + w_u^*}{2}\right) = \frac{1}{2} \Rightarrow \frac{w_f^* + w_u^*}{2} = m$

$$w_u^* - w_f^* = \frac{1}{f_X\left(\frac{w_f^* + w_u^*}{2}\right)} = \sqrt{2\pi\sigma^2}$$

Solving the two equations, NE:

$$(w_u^*, w_f^*) = (m + \sqrt{\frac{\pi\sigma^2}{2}}, m - \sqrt{\frac{\pi\sigma^2}{2}})$$

## The Problems of the Commons

farms  $i \in [1, n]$  keeps goat  $g_i$ ,  $G = \sum g_i$ , grazing benefit  $v(G)$

$$u_i = g_i v(G) - c g_i$$

$\max_{g_i} u_i \Rightarrow g_i v'(G) + v(G) - c = 0 = \frac{1}{n} G^* v'(G^*) + v(G^*) - c$

but for society:  $\max_G u \Rightarrow G^{**} v'(G^{**}) + v(G^{**}) - c$

since  $G^* > G^{**}$ , common resource is overutilised

## Solving Static Games of Complete Information with Mixed Strategy

### Matching Pennies

	heads	tails
heads	-1, 1	1, -1
tails	1, -1	-1, 1

$$\text{MSNE: } (p_1^*, p_2^*) = (\frac{1}{2}H + \frac{1}{2}T, \frac{1}{2}H + \frac{1}{2}T)$$

$$p_1 = (r, 1-r), p_2 = (q, 1-q)$$

$$v_1(p_1, p_2) = r \cdot q \cdot (-1) + (1-r) \cdot q \cdot (1) + r \cdot (1-q) \cdot (1) + (1-r) \cdot (1-q) \cdot (-1)$$

$$= -4rq + 2r + 2q - 1$$

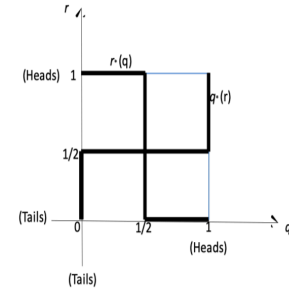
$$R_2(r) : q(r) = \frac{1}{2}$$

## graphically

$$v_1(s_{11}, p_2) = q \cdot (-1) + (1-q) \cdot 1 = 1 - 2q$$

$$v_1(s_{12}, p_2) = q \cdot 1 + (1-q) \cdot (-1) = -1 + 2q$$

$$r(q) = \begin{cases} 1, & q < \frac{1}{2} \\ [0, 1], & q = \frac{1}{2} \\ 0, & q > \frac{1}{2} \end{cases}$$

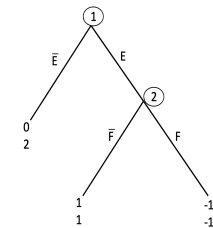


## Solving Dynamic Games of Complete and Perfect Information

Besides (player, strategy, payoff), **timing** is required  
 Theory: Backwards Induction

## Entry Deterrence

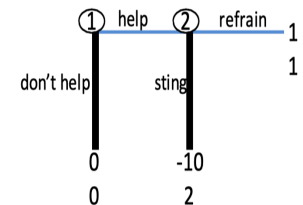
BI outcome:  $(E, \bar{F})$



Player 1 is an entrant; Player 2 is an incumbent  
 $E$  = enter,  $\bar{E}$  = don't enter;  $F$  = fight,  $\bar{F}$  = don't fight

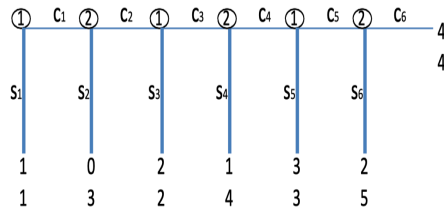
## The Frog and the Scorpion

BI outcome: (don't help, sting)



## Centipede game

BI outcome:  $(s_1, s_2, s_3, s_4, s_5, s_6)$



## Stackelberg Duopoly

a leader and follower deciding on output to produce  
timing:

1. leader  $q_1 \geq 0$

2. follower observe then  $q_2 \geq 0$

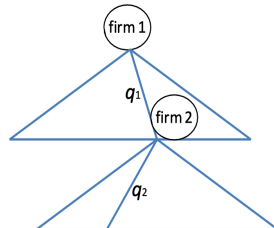
BI outcome:  $(q_1^*, q_2^*) = (\frac{a-c}{2}, \frac{a-c}{4})$

$$u_i : \pi_i(q_i, q_j) = P(Q)q_i - cq_i$$

$$R_2(q_1) = \frac{1}{2}(a - c - q_1)$$

$$\pi_1(q_1, R_2(q_1)) = \frac{1}{2}(a - c - q_1)q_1$$

$$R_1(q_2) = \frac{a - c}{2}$$



$$\pi_1(q_1, q_2) = (a - q_1 - q_2)q_1 - cq_1$$

$$\pi_2(q_1, q_2) = (a - q_1 - q_2)q_2 - cq_2$$

## Sequential Bargaining (1-Period)

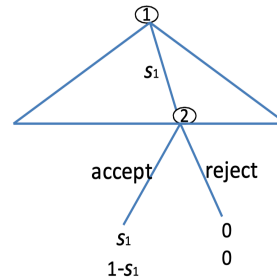
player 1, 2 splitting pie

timing:

1. player 1 propose  $s_1$ , leave  $1 - s_1$  for player 2

2. player 2 then accept/reject

BI outcome:  $(s_1^* = 1, R_2(s_1^*) = \text{accept})$



## Sequential Bargaining (3-Period)

player 1, 2 splitting pie

timing:

1. player 1 propose  $s_1$ , leave  $1 - s_1$  for player 2

2. player 2 then accept/reject, if reject then continue

3. game repeat till period 3

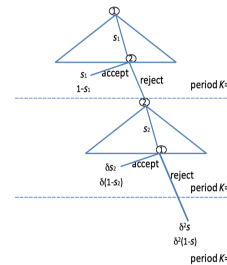
BI outcome: 1 offer  $(s_1^*, 1 - s_1^*)$  and 2 accept immediately

$(s_2^*, 1 - s_2^*) = (\delta s, 1 - \delta s)$

player 1 accepts iff  $s_2 \geq \delta s$

$(s_1^*, 1 - s_1^*) = (1 - \delta(1 - \delta s), \delta(1 - \delta s))$

player 2 accepts iff  $1 - s_1 \geq \delta(1 - \delta s)$



The players discount payoffs received a period later by a factor  $\delta \in (0, 1)$

Note: they are only comparing between this period and next

## Rubinstein's Model (Infinite-Period)

player 1, 2 splitting pie

timing:

1. player 1 propose  $s_1$ , leave  $1 - s_1$  for player 2

2. player 2 then accept/reject, if reject then continue

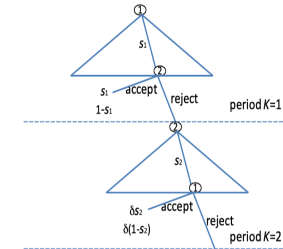
3. game repeat infinity

BI outcome: player 1 offer  $(s^*, 1 - s^*) = (\frac{1}{1+\delta}, \frac{\delta}{1+\delta})$

Since when 1 offers  $(f(s), 1 - f(s))$  2 will accept immediately,

$$f(s) = 1 - \delta(1 - \delta s)$$

derive answer through G.S.



The first two periods of the alternative-offer bargaining game

Note: they are only comparing between this period and next

## Solving Two-Stage Games of Complete but Imperfect Information

Theory: Subgame Perfection

### Bank run

NE:

- (withdraw, withdraw),
- [(don't, don't), (withdraw, withdraw)]

		withdraw	don't
date 1	withdraw	40,40	50,30
	don't	30,50	next stage
date 2	withdraw	100,100	150,50
	don't	50,150	100,100

work backwards: solve for date 2, then date 1