

# LINGMAO ZHOU

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## EDUCATION

**Wellesley College**, Wellesley, MA

Graduated May 2019

*B.A. in Economics and Mathematics, Cum Laude*

- Economic Student Association President, Equestrian Team Captain, Economics Department Teaching Assistant, Tanner Conference Presenter, Child Study Center Teacher

## PROFESSIONAL EXPERIENCE

**Accenture Strategy** – New York, NY

Aug. 2019 – Present

*Strategy Analyst*

- **Healthcare:** Utilized a value framework to estimate future-state total cost of ownership for data migration to the cloud at a mid-sized health insurance company
- **Technology Strategy:** Developed an IT spend assessment and evaluated current state capabilities to create a set of recommendations for optimizing technology costs at a large healthcare company
- **Financial Services:** Supported successful launch of end-to-end banking solution for COVID-19 financial relief legislation at multiple national banks. Analyzed current-state incident and change management processes to support development of the business case, spend assessment, and process flow diagrams at a large asset management firm.
- **Leadership:** New York Talent Council Lead, Wellesley Recruitment Lead, Aerospace & Defense Development Support, Wellesley Job Shadow Program Sponsor, Technology Strategy Social Committee

**Aetna Health Insurance** – Walnut Creek, CA

May 2018 – Aug. 2018

*Medical Economics Intern*

- Reviewed contractual language to determine Charge Master limits, pre-audit reviews, and estimators of savings from rate increases that resulted in hundreds of thousands of dollars in savings
- Created Excel pricing tools to estimate increases in billing patterns of procedure codes by providers

**MIT Sloan School of Management** – Cambridge, MA

Aug. 2017 – Aug. 2018

*Undergraduate Researcher*

- Provided research assistance to Professor Shimon Kogan for research on influencers in social trading platforms
- Used Stata to conduct performance analysis and regressions of portfolios belonging to selected candidates

**Harvard Business School** – Cambridge, MA

May 2017 – Sept. 2017

*Program for Research in Markets and Organizations (PRIMO) Fellow*

- Provided research assistance to Professor Alexander MacKay on a variety of projects focused on targeting inefficiencies in procurement operations and supply chain relationships in academia
- Chosen as 1 of 18 PRIMO Fellows from a highly competitive pool of undergraduate applicants

## VOLUNTEERING

**Project by Project | New York Chapter** – New York, NY

Jan. 2020 – Present

*Director of Outreach*

- Lead civic and political empowerment efforts for the Asian American community in New York by planning census and voting events and engaging community members with volunteer efforts
- Manage relationships and CASES, a pro-bono consulting project, with non-profit partners

**Accenture New York Talent Council** – New York, NY

Aug. 2019 – Present

*Team Lead*

- Plan New York Community events for 1,000+ people in Accenture Strategy, including planning volunteer events at non-profits, managing logistics for an annual charity auction, and managing relationships with local vendors

**Wellesley Alumnae Association | New York Chapter** – New York, NY

Jan. 2019 – Present

*Seven Sisters Chair, Alumnae Interviewer*

- Plan meetings and social events for the Seven Sisters community to broaden volunteer efforts in New York
- Conduct interviews for prospective Wellesley students and submit candidate evaluations

**Wellesley Economic Student Association (ESA)** – Wellesley, MA

Oct. 2016 – Dec. 2019

*President, Treasurer*

- Secured all organization logistics, including writing constitutions, budgeting and reimbursement, and coordination of all ESA events and meetings
- Managed a budget totaling over \$6,000 for the school year and requested funding from College Government

## SKILLS & INTERESTS

**Language:** Mandarin and Wu Chinese (Fluent), Spanish (Intermediate)

**Technical:** Java, Python, Stata, Microsoft Office Suite (Word, Excel, PowerPoint, Access, OneNote), Microsoft Tools (Power BI, Think-Cell, Teams, Azure), Amazon Web Services, ServiceNow

**Interests:** Horseback Riding, Running, Cooking, Piano, Reading, Podcasts