

# **IC Draft Note – Foxtrot Health Services**

## **Overview**

Foxtrot Health Services operates in Healthcare Services. The sponsor is evaluating a new Unitranche Term Loan transaction, with indicative sizing of around \$350m USD. Proceeds are expected to refinance near-term maturities and provide capacity for growth initiatives. Early pricing talk centers around SOFR + 575 bps with maturity out to 2031, which would extend the company's debt profile significantly.

## **Financials**

On the financial side, management disclosed LTM EBITDA of approximately \$95m. Leverage is currently 4.4x, which is somewhat elevated relative to peers in the space. Topline revenue grew 7% YoY, reflecting underlying demand trends, though margin pressures remain a factor. Liquidity is described as adequate, with modest free cash flow after capex.

## **Risks & Considerations**

The main risks revolve around Reimbursement risk; integration. In addition, there is sensitivity to macro conditions, and a potential need for sponsor support should end markets weaken. That said, management is highlighting customer diversification efforts and a commitment to de-leveraging.

## **Comments**

This note is a draft prepared for IC discussion. Figures are preliminary and subject to confirmation.