# EFFECTS ON MOVIES' POPULARITY AND BOX OFFICE REVENUE

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## **AGENDA**

- Problem Statement
- Objectives
- Research Methodology
- ► Data Collection and Results
- **►** Conclusion
- ► Future Analysis

## PROBLEM STATEMENT

Microsoft wants to have data analysis about what types of films are currently doing the best at the box office

→ Looking at what factors that affect a movie's popularity and box office revenue, based on given datasets from multiple sources

## **OBJECTIVES**

### FACTORS AFFECT ON POPULARITY AND PROFIT:

- 1. Release day of the week and release month of the year
- 2. Movie genre
- 3. Production cost
- 4. Duration of a movie

# RESEARCH METHODOLOGY

- Browsing through datasets from Box Office Mojo, IMDB, Rotten Tomatoes and TheMovieDB.org
- Data cleaning
- Exploratory data analysis (EDA)



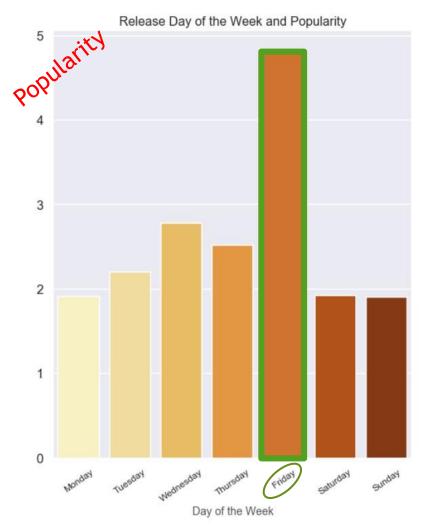
#### Movies in the recent decade: from 2000 to 2018

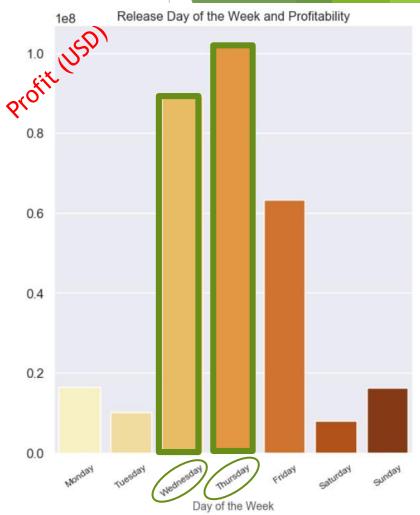
Friday is the most popular day for a movie premiere Compared to the lowest days: 87% Wed and Thurs: 58%

Release a movie on Wed and Thurs bring more profit

Thurs vs. Tues: 167%

Thurs vs. Fri: 54%





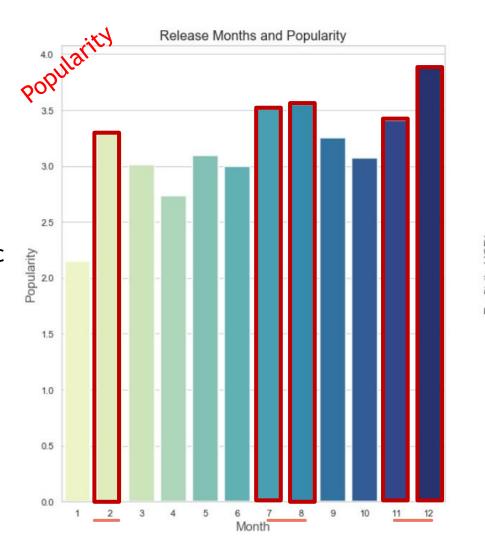


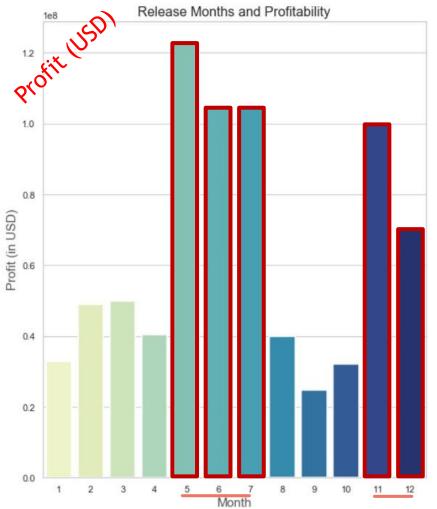
Popularity: Feb, Jul, Aug, Nov, Dec

Profit: May, Jun, Jul, Nov, Dec

> Distinct difference in profit

May vs. Sept: 138% Nov vs. Sept: 128%

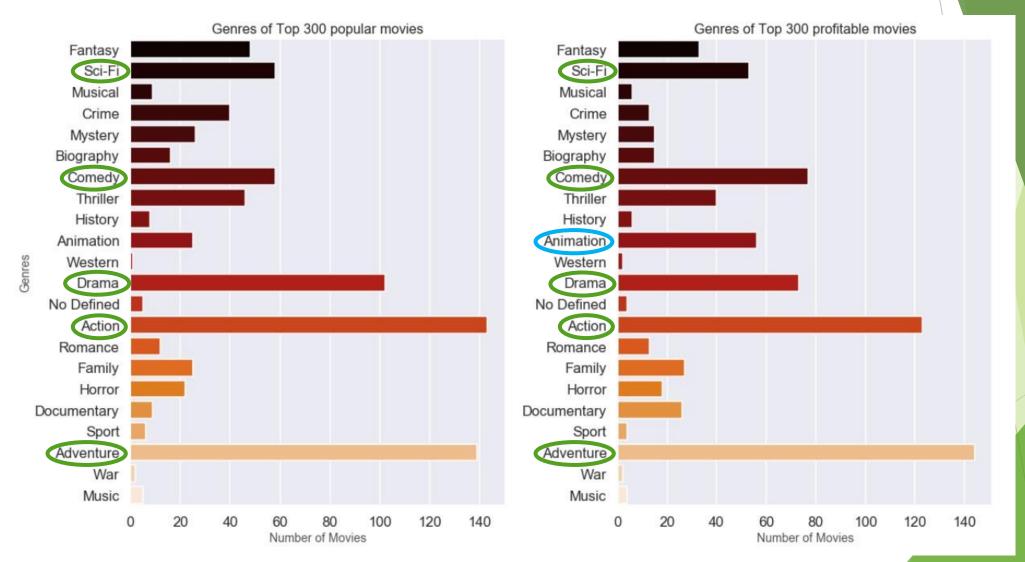






#### 300 most of the *popular* movies

#### 300 most of the *profitable* movies

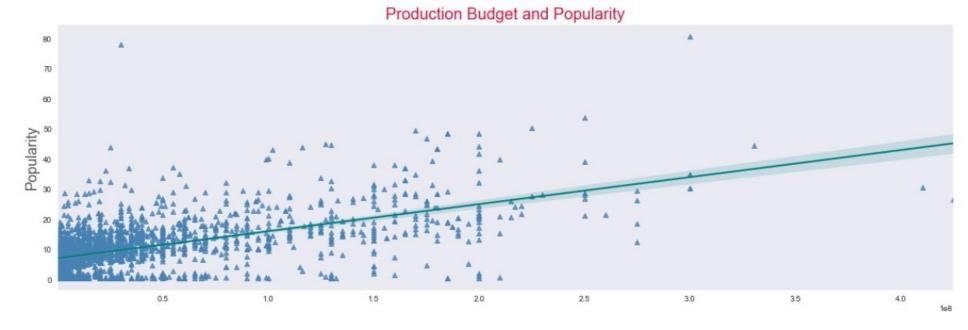




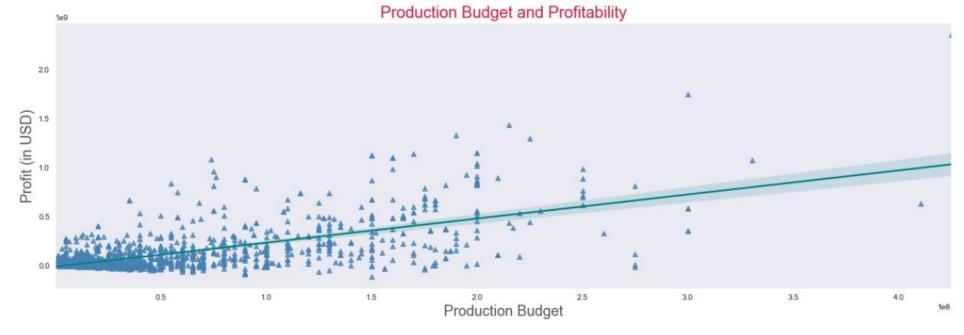
Popularity:

Average cost: \$108 mil

Minimum cost: \$1 mil



Profit: Average cost: \$120 mil Minimum cost: \$3 mil

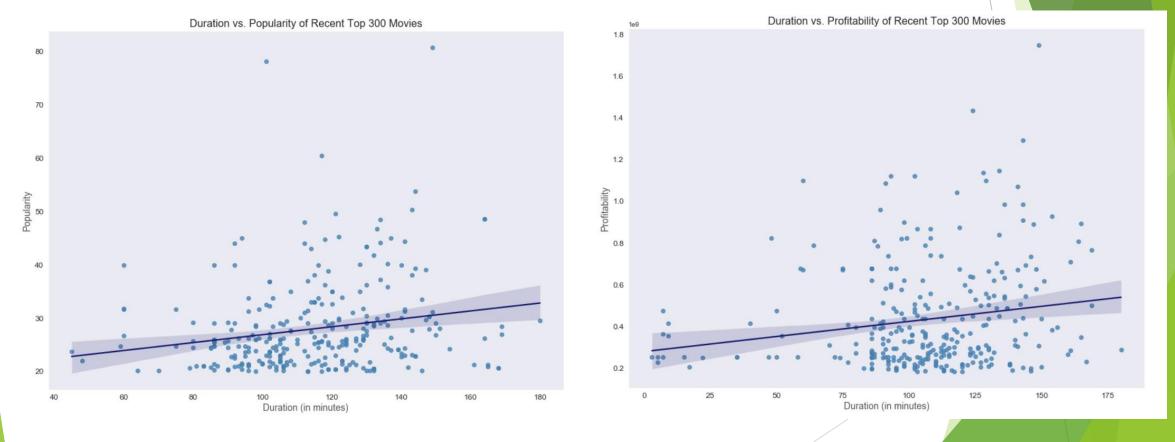


Correlation value between Production Budget and Popularity: 0.57 Correlation value between Production Budget and Profit: 0.69



Correlation value between runtime and popularity: 0.26
 profit : 0.17

No distinct correlation between movie duration and popularity or profit → Top 300 recent movies that are most popular and profitable and also have duration less than 300 minutes



Most of the popular movies: 120 minutes

Most of the profitable movies: 115 minutes

# CONCLUSION



#### **PREMIERE TIME**

- Summer Break and Holidays Season
- Thursday and Friday



#### **MOVIE GENRES**

ActionAdventureDramaComedySci-Fi



#### **PRODUCTION COST**

- Correlation between production cost and popularity/profit
- Average cost: \$114 mil Minimum cost: \$2 mil



#### MOVIE DURATION

- No distinct correlation between runtime and popularity/profit
- About 115 to 120 minutes

# **FUTURE ANALYSIS**

- Movie stars
- Brand recognition
   Big-six studios: Disney, Warner Bros, Universal,
   Paramount, Sony, and Fox
- ► Film crews

