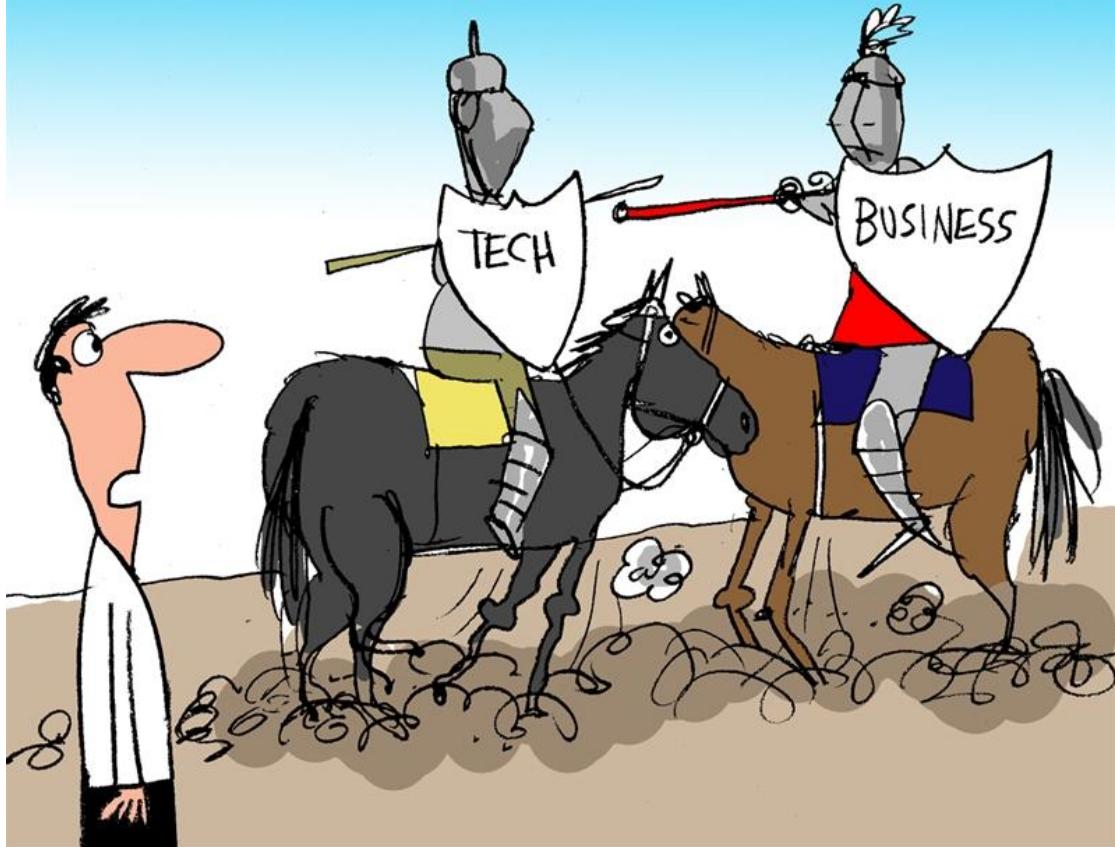




Business Requirement Analysis for Solution Architect



*“I may have been called too late to bridge
the gap between business and technology.”*

Agenda

1. Requirements Concepts & Knowledge Areas (BABOK & FSOFT's Practice)
 - a. Get to know, quick Test & Expectation - 45 mins
 - b. 6 Business Analysis [Key Concepts](#) - 30 mins
 - c. Morning Break - 30 mins
 - d. 6 [Key Knowledge Areas & Tasks](#) - 30 mins
 - e. [Discussion & Tips](#) - 30 mins
 - f. Quiz - 20 mins

Start: 8:30
Break: 09:45 - 10:15
Lunch: 11:45 - 13:30
2. Requirements-related Tasks for Solution Architect
 - a. [Elicitation and Collaboration](#) - 45 mins
 - b. [Strategy Analysis](#) - 30 mins
 - c. Coffee Break - 30 mins
 - d. [Requirements Analysis and Design Definition](#) - 30 mins
 - e. [Solution Evaluation](#) - 15 mins

Break: 15:30 - 16:00
End: 16:45
4. Final Assignment - 30 mins
5. Non-functional Requirements - 15 mins - optional

Learning Goals

After this course, you should be able to:

Understand business analysis & requirements documents



Participate in business analysis related tasks as an architect



Produce solution & architecture that serves needs

Question: your expectation?

Your Missions

To complete this topic and achieve goals,
you need to:

- Study selective sections of BABOK v3
- Actively participate in class discussions
- Complete final exam at home

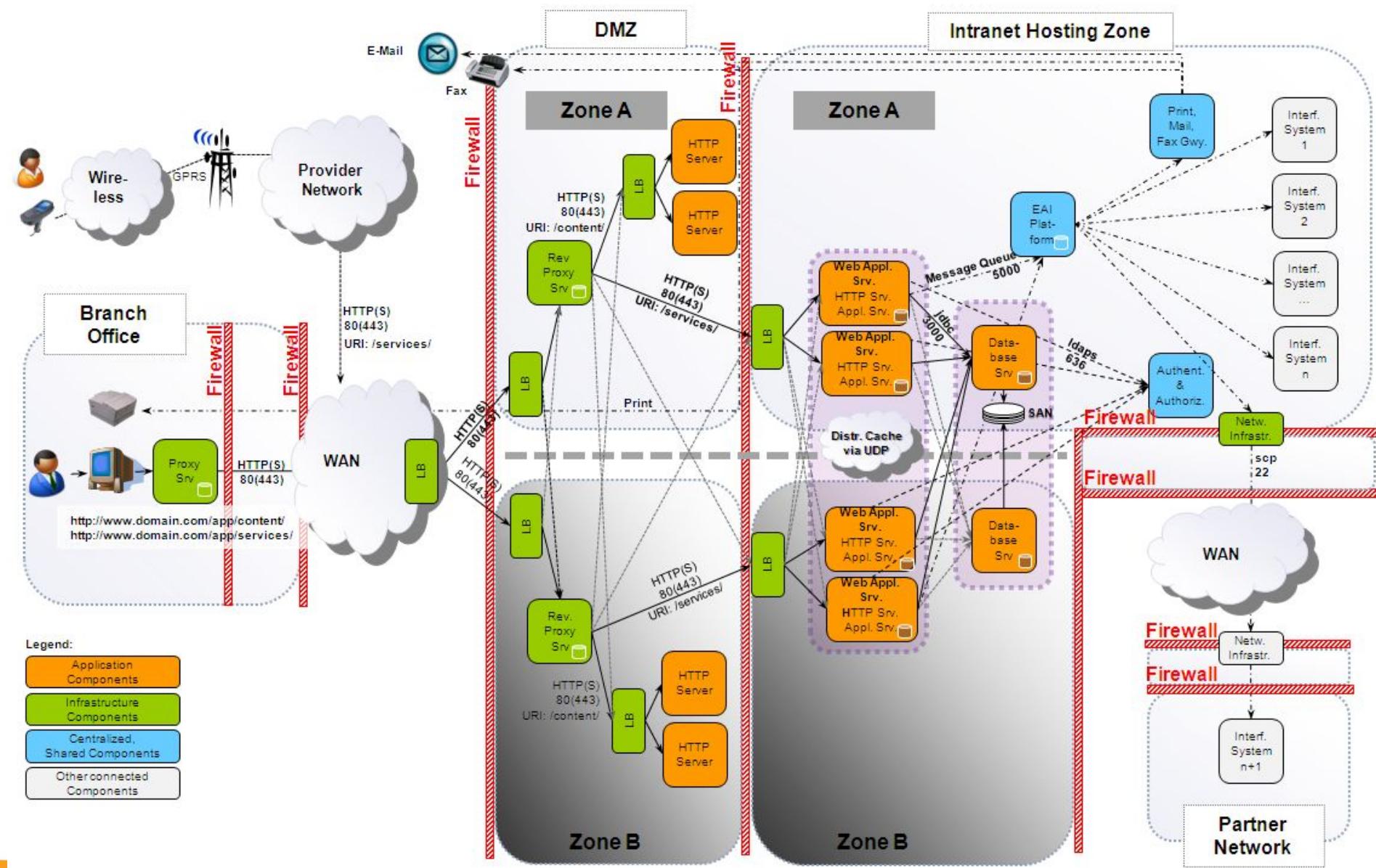
Solution architects design or modify systems architecture to meet certain business needs. They test, integrate, and program software systems to ensure that specific business issues are solved.

Solution Architect Responsibilities:

- Building and integrating information systems to meet the company's needs.
- Assessing the systems architecture currently in place and working with technical staff to recommend solutions to improve it.
- Resolving technical problems as they arise.
- Providing supervision and guidance to development teams.
- Continually researching current and emerging technologies and proposing changes where needed.
- Informing various stakeholders about any problems with the current technical solutions being implemented.
- Assessing the business impact that certain technical choices have.
- Providing updates to stakeholders on product development processes, costs, and budgets.

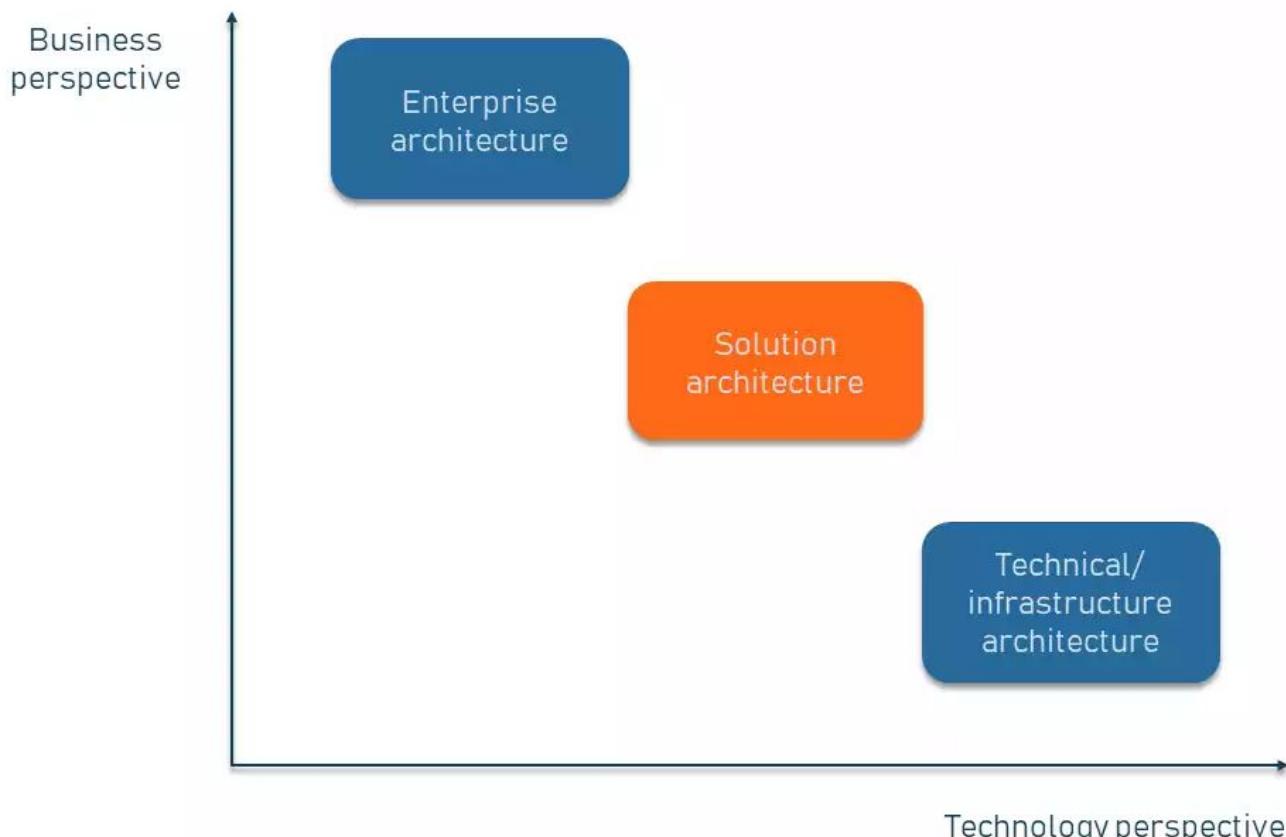
Solution Architect Requirements:

- Bachelor's degree in information technology, software engineering, computer science, or related field.
- Proven experience in engineering and software architecture design.
- Previous project management experience is advantageous.
- In-depth understanding of coding languages (Java, JavaScript).
- Sound knowledge of various operating systems and databases.
- Efficient communication skills.
- Strong organizational and leadership skills.



- need
- technology
- risks
- scope
- cost
- quality
- time
- resources

ENTERPRISE, SOLUTION, and TECHNICAL ARCHITECTURES



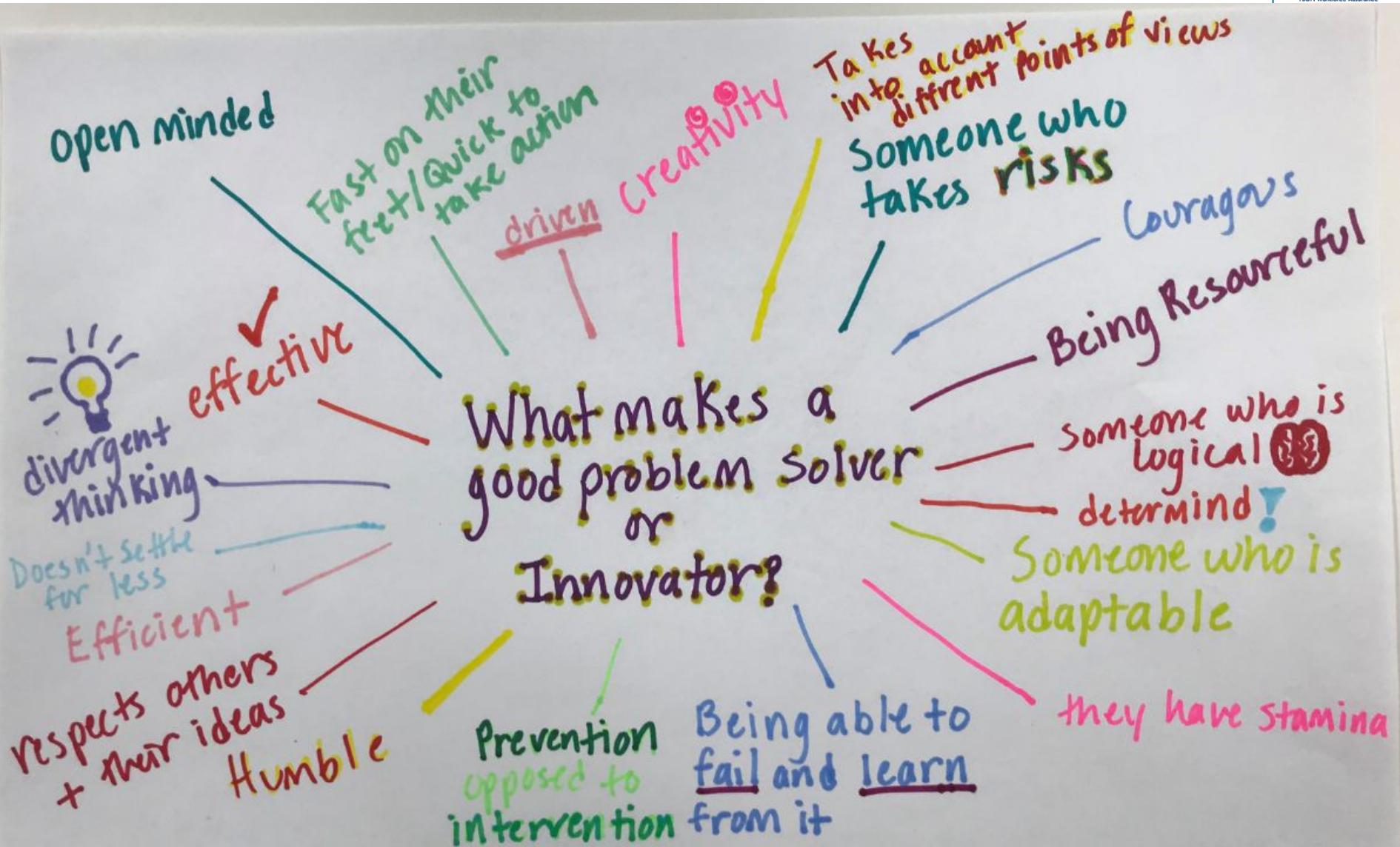
**“EVERY PROBLEM
HAS A SOLUTION.
JUST BECAUSE
WE MAY NOT SEE IT
DOESN’T MEAN
IT’S NOT THERE.”**



ARE YOU A PROBLEM SOLVER ?



©CSM Practice



Not every problem needs
an accurate solution.
Let it go,
It will vanish after sometimes.

– Arvinth Manoharan

We can't fix everything

We need to learn to be okay with unresolved problems

None of this is to say that you should never try to fix your problems.

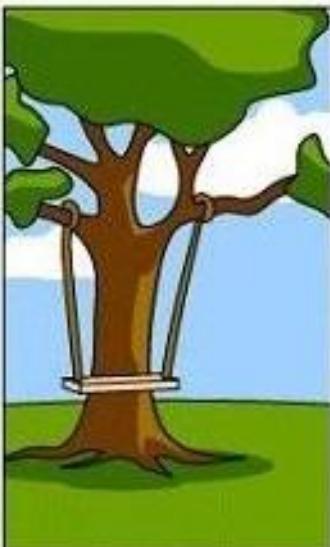
Let the answers come to you

Finding a problem worth solving is the hardest part for **every** startup, corporate or government innovation project.





How the customer explained it



How the Project Leader understood it



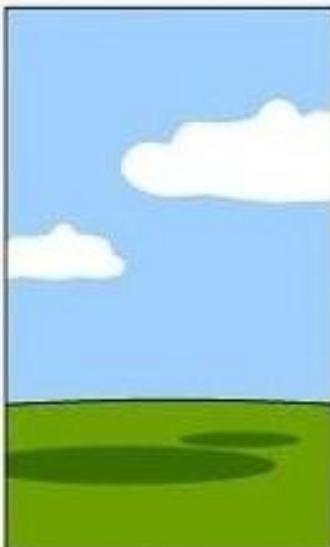
How the System Analyst designed it



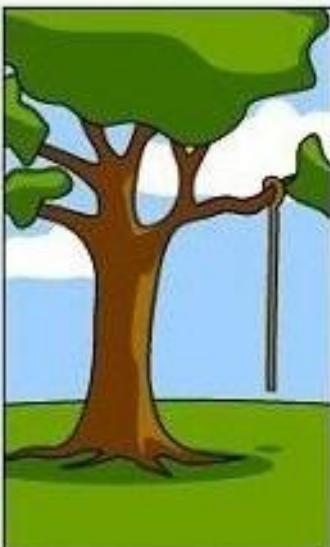
How the Programmer wrote it



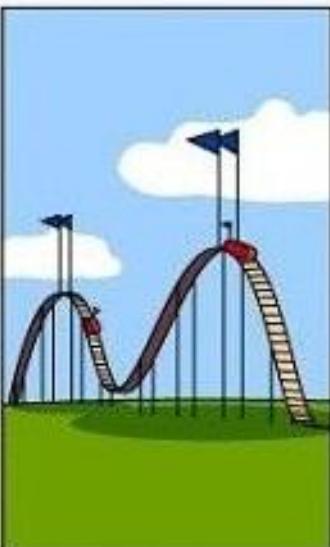
How the Business Consultant described it



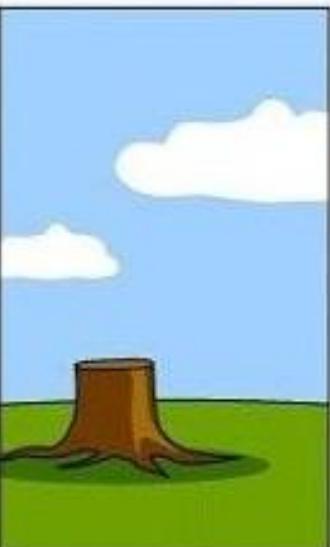
How the project was documented



What operations installed



How the customer was billed



How it was supported



What the customer really needed

Babok v3.0 Sections

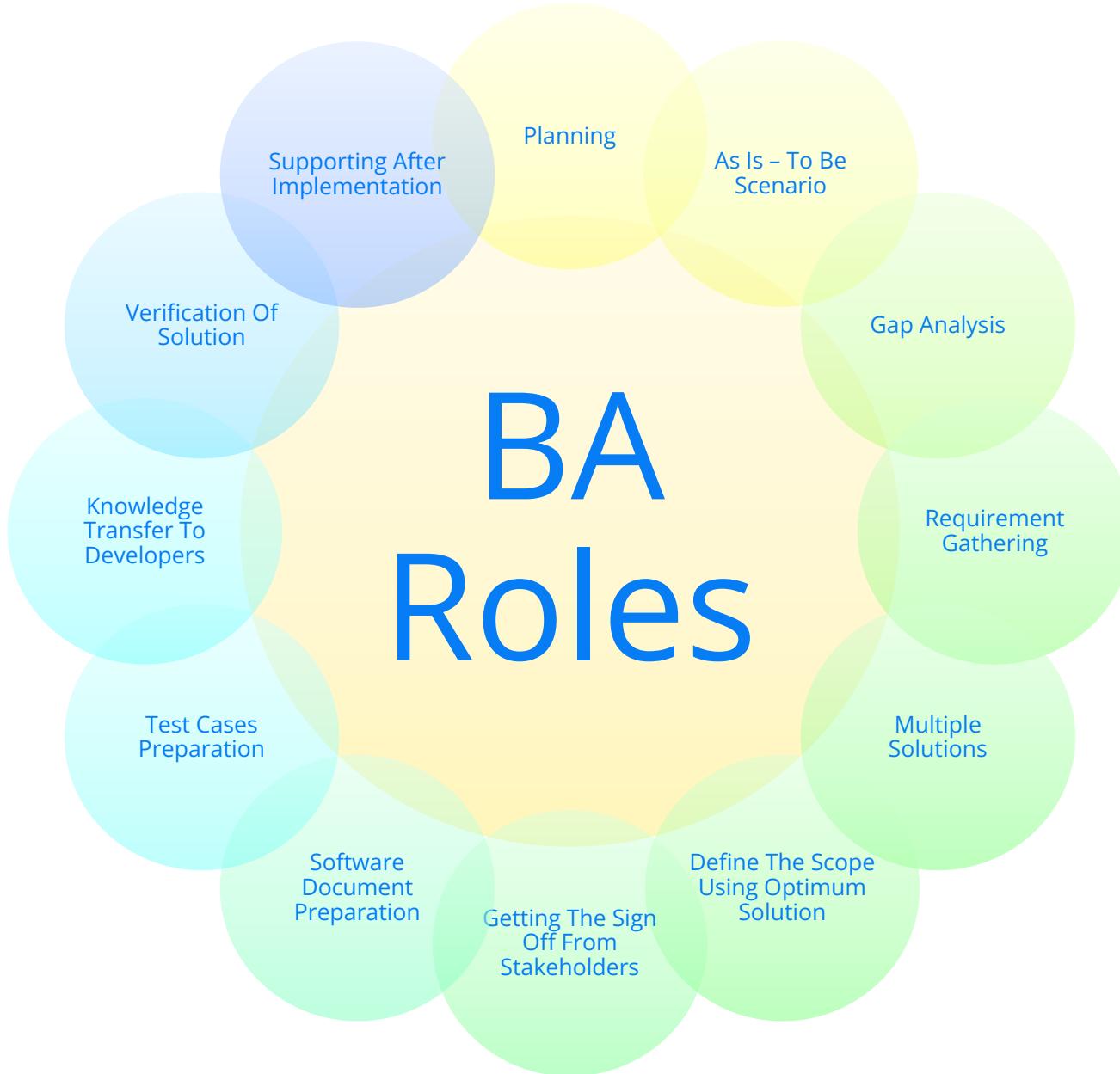
- **Chapter 1: Business Analysis**
 - 1.2 What is Business Analysis?
 - 1.3 Who is a Business Analyst?
- **Chapter 2: Business Analysis Key Concepts**
- **Chapter 4: Elicitation and Collaboration**
 - 5.3 Prioritize Requirements
 - 6.2 Define Future State (optional)
- **Chapter 7: Requirements Analysis and Design Definition** (7.4 is optional)
- **Chapter 8: Solution Evaluation** (8.4 & 8.5 are optional)
- **Techniques**
 - 10.19 Estimation
 - 10.24 Interface Analysis
 - 10.28 Metrics and Key Performance Indicators (KPIs)
 - 10.30 Non-Functional Requirements Analysis
 - 10.33 Prioritization



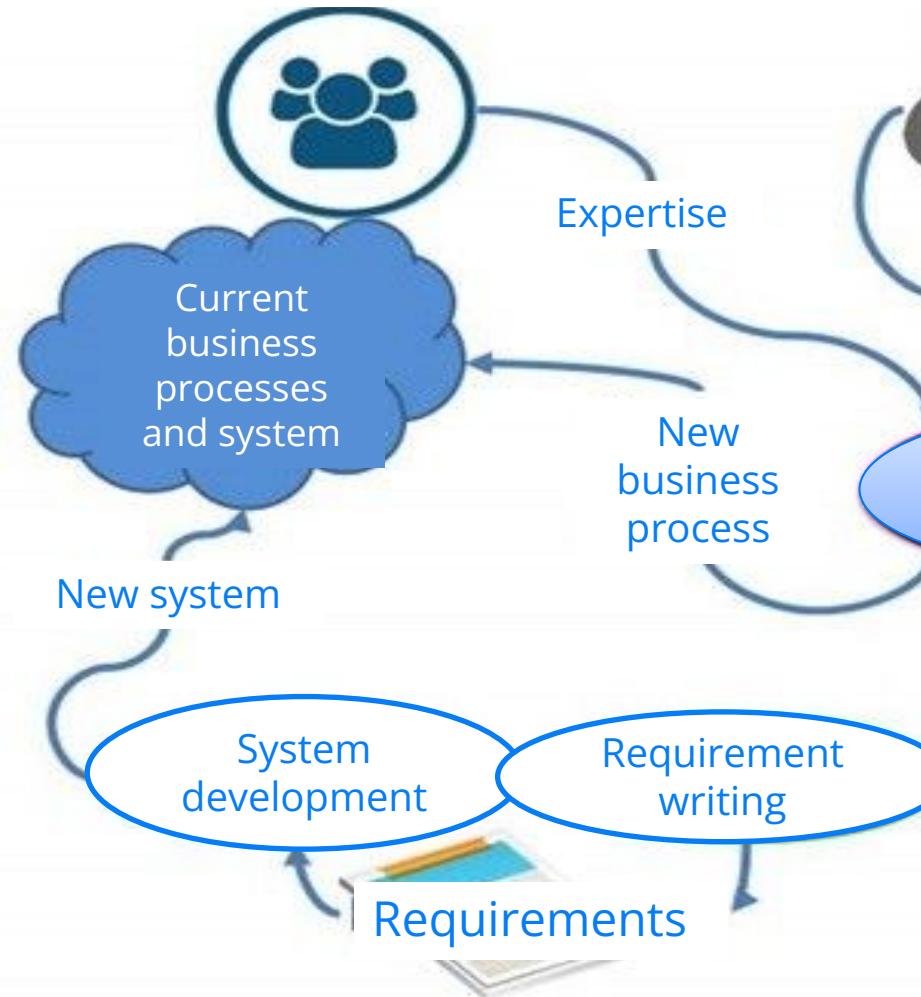
Business analysis is a research discipline of **identifying business needs** and **determining solutions** to business problems.

Business Analyst is
the Bridge
between
the Stakeholder
and the Project
Team.

BA Roles



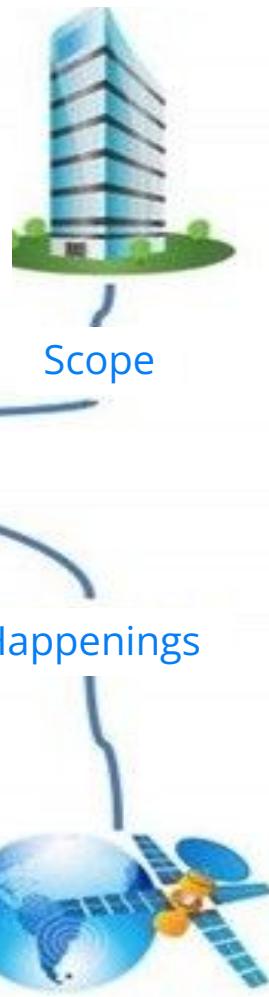
Stakeholders



Management



The Enterprise



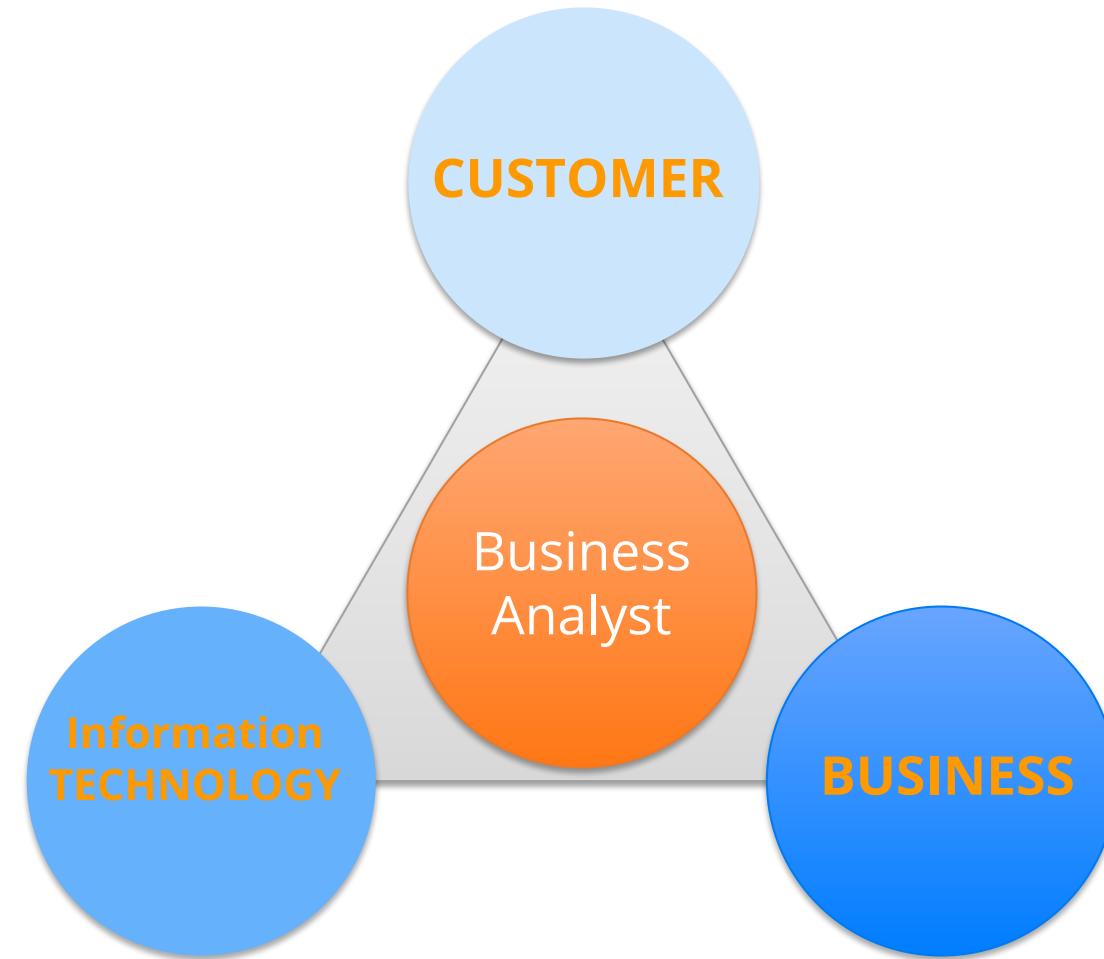
Business Analysis

Business process model;
Business needs;
Scenario; Workflow

Requirement writing

System development

Requirements



1. **Investigate business systems**, taking a **holistic (interconnected)** / **view** of the situation
2. Evaluate actions **to improve the operation** of a business system.
3. **Document** the business requirements, ensure the effective use of information systems in meeting the needs of the business.



BUSINESSAIMS

**IN JUST 10 YEARS BOTH THE
CAMERA MAN AND THE PILOT
LOST THEIR JOBS.
UPGRADE YOURSELF.**

Omonbude Emmanuel
@BUDESCODE

To replace programmers with
Robots, clients will have to
accurately describe what they
want.
We're safe.

7:25 PM · 20 Jul 20 · Twitter for Android

1. Requirements Concepts & Knowledge Areas

Quick Test

- Exercise: complete paper test in 15 minutes.**

- Pick one of your project, describe how business analysis related activities have been executed.**

- Everything should be in bullets and in 1 A4 page**

Quick Test

Question: How such activities should be executed or which activities were missing?

Quick Test

Question: What knowledge/activity in the test you are not aware of or would like to focus more on?

Common Concerns

1. Requirement is not ready for Development
2. Lack of Interface Analysis
3. Lack of detail business Rules & Workflow ⇒ difficult in Screen Design & Database Design
4. Identify customer's need
5. Hiểu được vai trò của SA khi triển khai và xây dựng req
6. Phát hiện những requirement ngầm
7. Resolve conflicts between BA vs TL/SA
8. Describe for the development team to understand the customer's requirements
9. Should have Release Pipeline CICD
10. Follow Scrum Sprint but have to release sooner than planned. Development & Requirement grooming are done at the same time. ⇒ Negotiate
11. Non - functional Requirement: No clear Distinction

Key Concepts

- ❖ Business Analysis & Business Analyst

- ❑ Case Study

- ❑ Discussion:
your projects?

Fixed Deposit System User Requirements Specification – v0.9

Schroder Investment Management Ltd.

Fixed Deposit System

User Requirements Specification – v0.9

Project: Fixed Deposit System

Version History

Version	Description of Changes	By	Date
0.1	Draft structure	Bui Vinh Thang	03/10/2007
0.2	Add contents: Introductions, Domain Models, Main Business Flow, Actors, and Submit New ED	Bui Vinh Thang	11/10/2007

Document Distribution

Name	Responsibility	Name	Responsibility
Prashant Sinha	IT PM	Pramod Balakrishnan	Cash/Cycle PM+BA
Chew Yuet Cham	Cash/Cycle BA	Seet Chong Lua	Development Team
Duncan Campbell	Development Team Lead	Tran Duy Vinh	Offshore Development Manager

Key Concepts

Business Analysis

- Within customer's organization (Schroders, London Scottish Bank, SMRT, Boeing, etc.):
 - Continuous improvement with business operation and project
 - Domain specific, deep knowledge about domain & organization
 - Dedicated or from business power users or process owners;
- In FSOFT:
 - Project & Product;
 - Software development process & engineering knowledge;
 - Dedicated, team lead, or test lead.

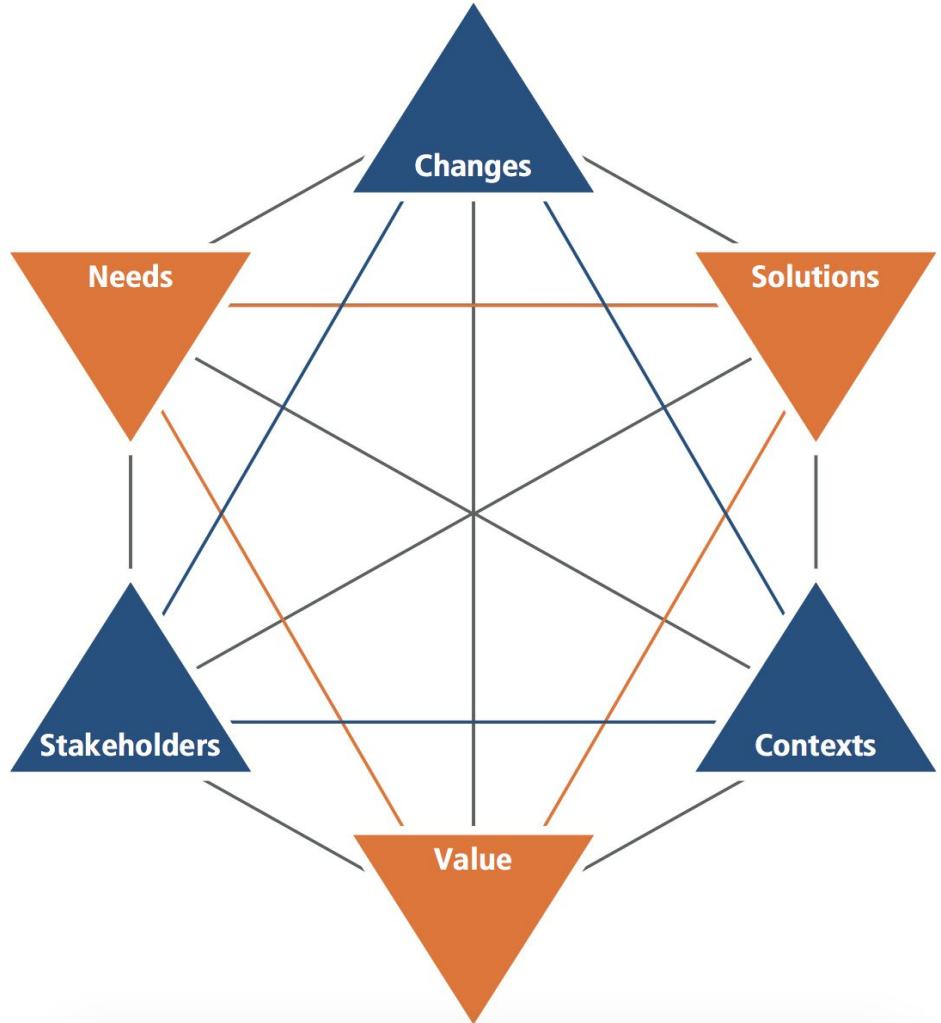
Key Concepts (cont.)

- ❖ Business Analysis Core Concept Model™
(BACCM™)

- ❑ Question: what are the 6 core concepts under BACCM?

Key Concepts (cont.)

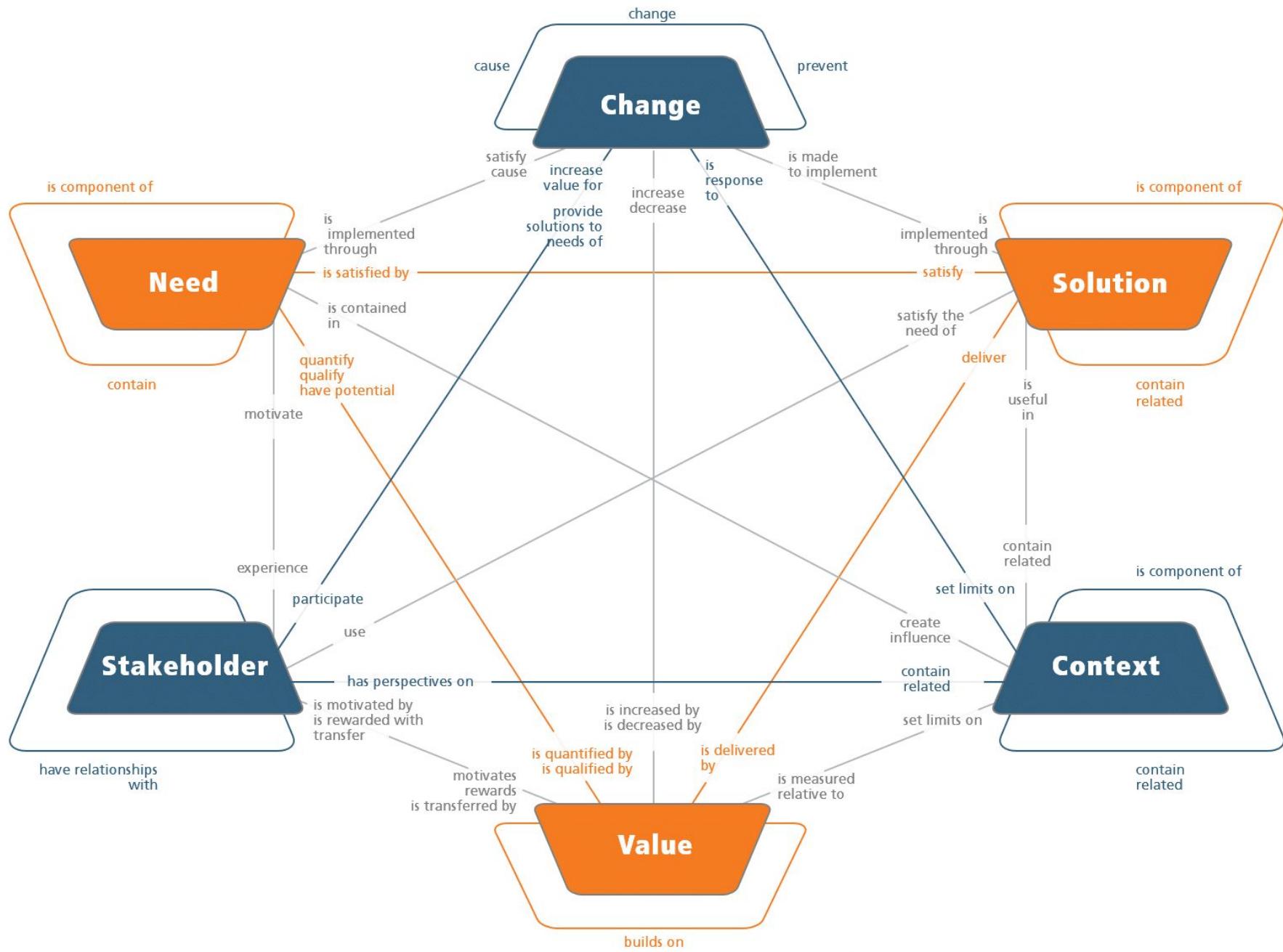
- ❖ Business Analysis Core Concept Model™ (BACCM™)
- ❑ **Exercise: select a project and identify contents for the 6 concepts.**
- ❑ **Hint: always consider how each core concept is addressed when performing requirements-related tasks.**





THE EXPERT 7 RED LINES





Change: The act of transformation in response to a need.

Need: A problem or opportunity to be addressed.

Solution: A specific way of satisfying one or more needs in a context.

Stakeholder: A group or individual with a relationship to the change, the need, or the solution.

Value: The worth, importance, or usefulness of something to a stakeholder within a context.

Context: The circumstances that influence, are influenced by, and provide understanding of the change.

Key Concepts (cont.)

- ❖ Other Terms (*very briefly or can be ignored*)
 - Business Analysis Information
 - Design: presentation of a solution
 - Requirement: a usable representation of a need
- ❖ Requirements Classification Schema
- **Question: how do you see requirements classified in your projects?**

Key Concepts (cont.)

❖ Requirements Classification Schema

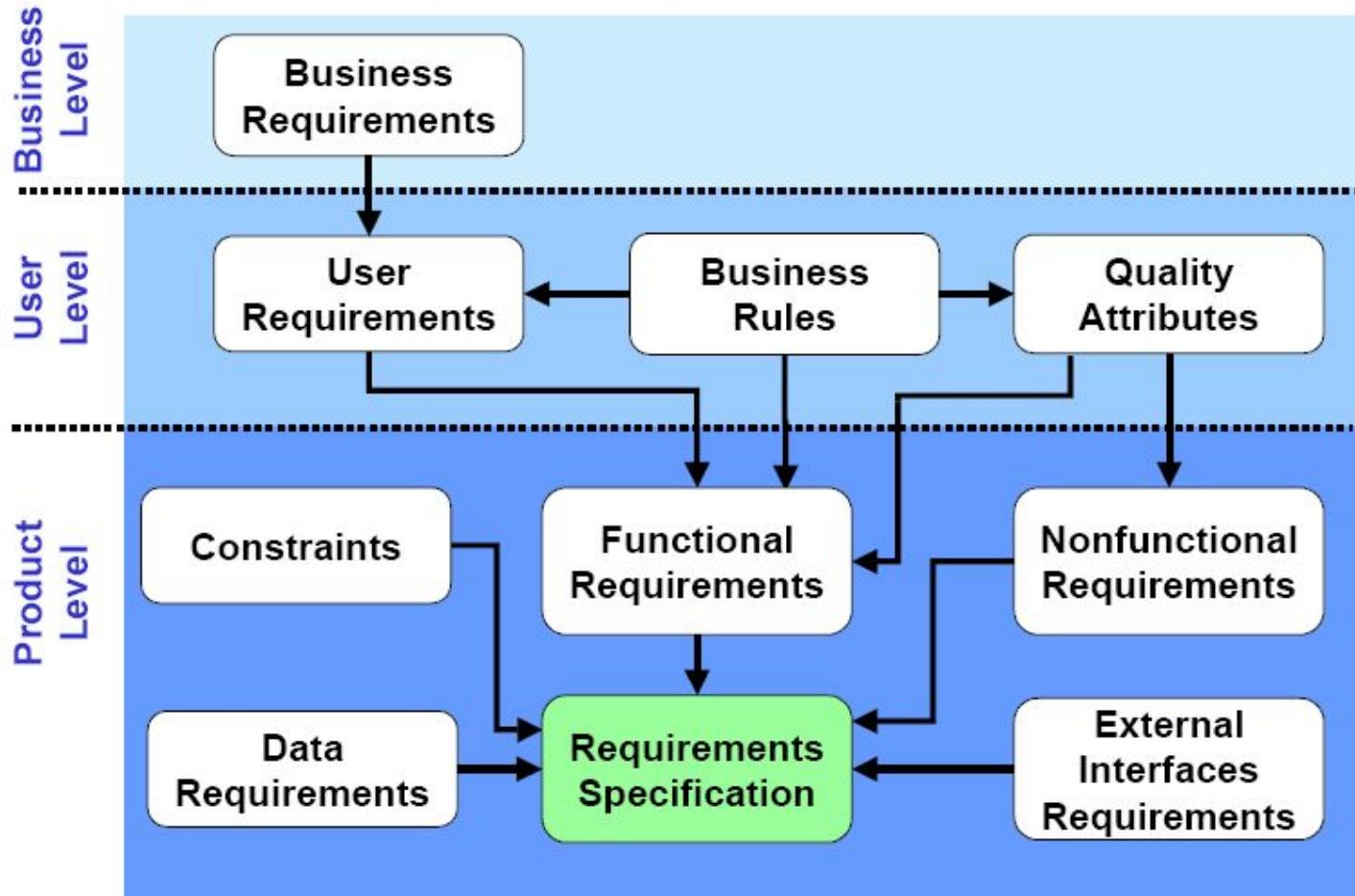
– View from BABOK:

- Business Requirements;
- Stakeholder Requirements;
- Solution Requirements: Functional, Non-Functional;
- Transition Requirements.

□ Question: example about transition requirements?

Key Concepts (cont.)

Requirements Classification Schema



Key Concepts (cont.)

- ❖ Requirements Classification Schema
- Case: review some sample requirements documents.
- Validate: clear understanding between Functional vs. Non-Functional.

interACTIVE

ACTIVITIES

EXAMPLE CHALLENGE

Non-functional requirements

Qualitative requirements

- Performance
- Security
- Reliability
- Usability
- Changeability/Maintainability
- Portability

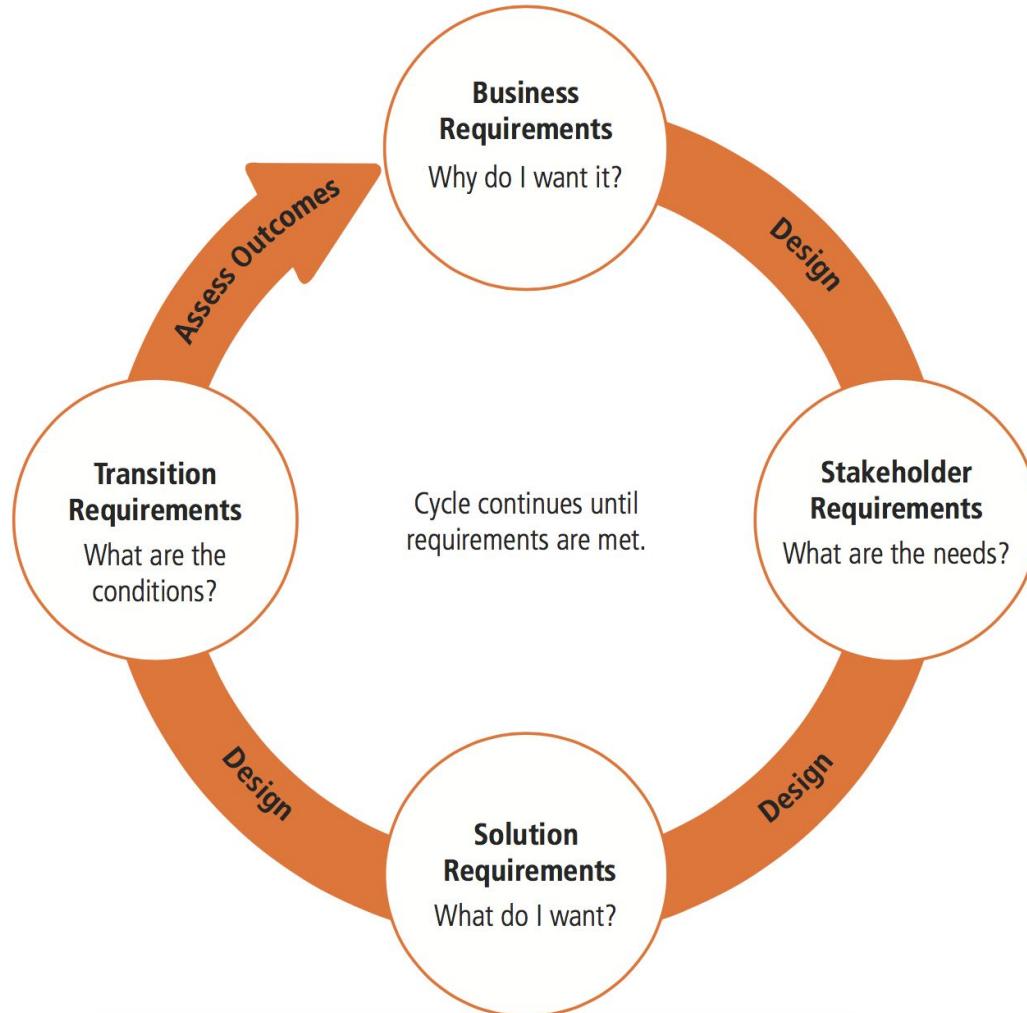
Boundary conditions

- Laws
- Standards
- Technology
- Process

	Functional requirements	Nonfunctional requirements
Objective	Describe what the product does	Describe how the product works
End result	Define product features	Define product properties
Focus	Focus on user requirements	Focus on user expectations
Documentation	Captured in use case	Captured as a quality attribute
Essentiality	They are mandatory	They are not mandatory, but desirable
Origin type	Usually defined by user	Usually defined by developers or other tech experts
Testing	Component, API, UI testing, etc. Tested before nonfunctional testing	Performance, usability, security testing, etc. Tested after functional testing
Types	External interface, authentication, authorization levels, business rules, etc.	Usability, reliability, scalability, performance, etc.

Key Concepts (cont.)

❖ Requirements and Designs



Key Concepts (cont.)

❖ Requirements and Designs

Case: requirements vs. designs. Show document.

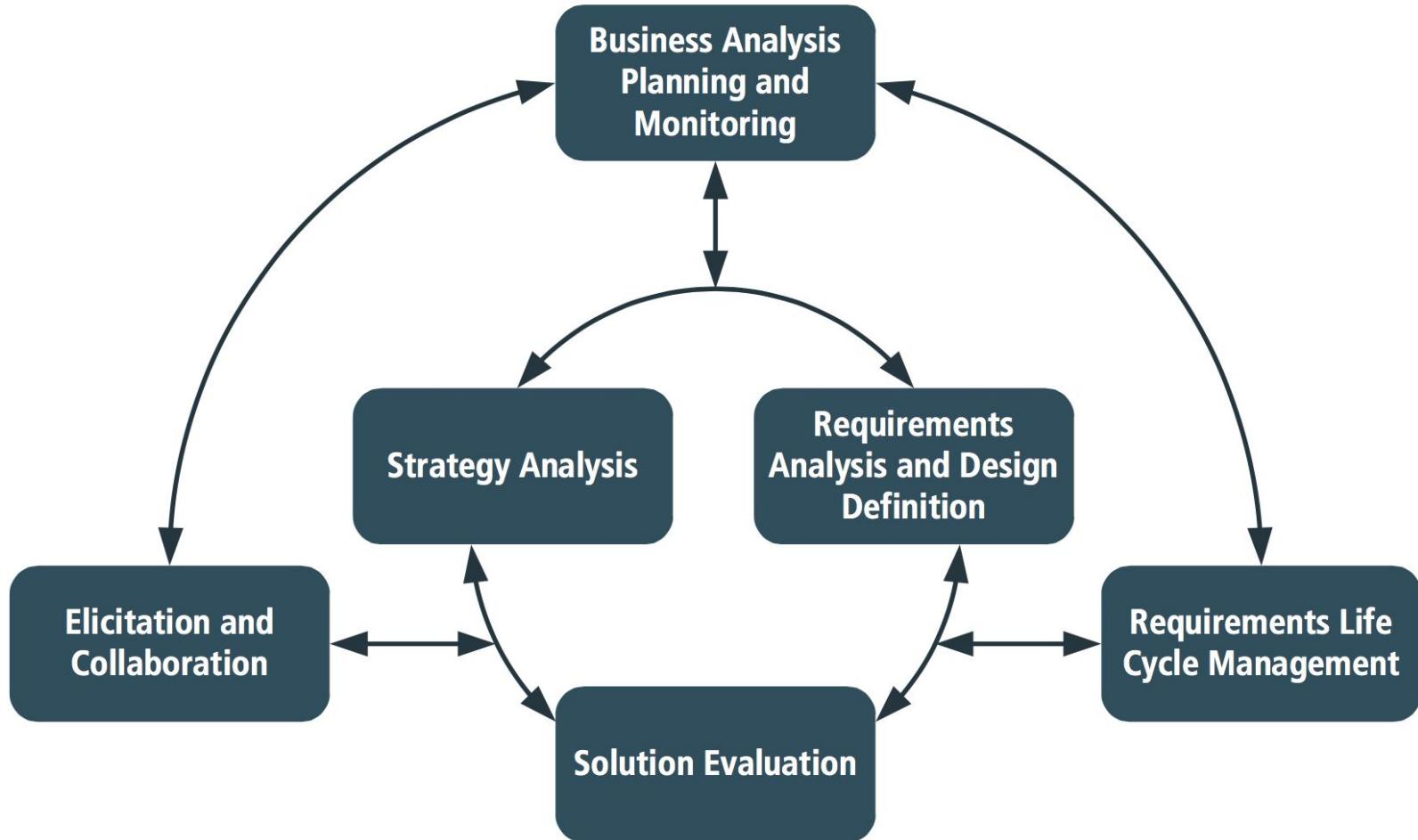
Requirement	Design
View six months sales data across multiple organizational units in a single view.	A sketch of a dashboard.
Reduce amount of time required to pick and pack a customer order.	Process model.
Record and access a medical patient's history.	Screen mock-up showing specific data fields.
Develop business strategy, goals, and objectives for a new business.	Business Capability Model.
Provide information in English and French.	Prototype with text displayed in English and French.

Exercise: work in group, provide your samples.

META.VN

1. 🍑☀️
2. 🕵️👁️👵
3. 🎯☰️𝟑⭐️𝟕📝
4. 💃👗🌾⬆️💩
5. 😊😊✉️💰
6. 💸🔥🚮👉🏼👼
7. 💸👩‍🦰👩‍🦰💰👼
8. 🔥🏡MASK RAT
9. 🤝🧟‍♂️✌️👻𝟑骺
10. 🧑‍翦-mouthed person, 🗣️, 🐷, 🧑‍翦-mouthed person, 🗣️, 🦆

Knowledge Areas & Tasks



Tools & Techniques for BABOK® Guide v3

BABOK® Guide v3 | **iIBA®**

BABOK® Guide v3 Models

ENTERPRISE ARCHITECT

3 Business Analysis Planning and Monitoring	4 Elicitation and Collaboration	5 Requirements Life Cycle Management	6 Strategy Analysis	7 Requirements Analysis and Design Definition	8 Solution Evaluation
3.1 Plan Business Analysis Approach 3.2 Plan Stakeholder Engagement 3.3 Plan Business Analysis Governance 3.4 Plan Business Analysis Information Management 3.5 Identify Business Analysis Performance Improvements	4.1 Prepare for Elicitation 4.2 Conduct Elicitation 4.3 Confirm Elicitation Results 4.4 Communicate Business Analysis Information 4.5 Manage Stakeholder Collaboration	5.1 Trace Requirements 5.2 Maintain Requirements 5.3 Prioritize Requirements 5.4 Assess Requirements Changes 5.5 Approve Requirements	6.1 Analyze Current State 6.2 Define Future State 6.3 Assess Risks 6.4 Define Change Strategy	7.1 Specify and Model Requirements 7.2 Verify Requirements 7.3 Validate Requirements 7.4 Define Requirements Architecture 7.5 Define Design Options 7.6 Analyze Potential Value and Recommend Solution	8.1 Measure Solution Performance 8.2 Analyze Performance Measures 8.3 Assess Solution Limitation 8.4 Assess Enterprise Limitations 8.5 Recommend Actions to Increase Solution Value

BABoK® V3 Techniques Mind Map

Planning

Functional decomposition
Estimation
Interface analysis
Organizational model
Stakeholder list, map, or personas

Elicitation

Collaboration

Group based
Brainstorming
Workshops
Focus groups
Collaborative games

Research

Individual
Interviews
Observation
Survey

Experiment

Document analysis
Benchmarking & market analysis

Prototyping

Life cycle mgmt.

Glossary
Backlog management
Business rules analysis
Lessons learned
Prioritization
Reviews
Item tracking



Solution evaluation

Acceptance and evaluation criteria
Metrics and KPI
Process analysis
Root- cause analysis (RCA)
Vendor assessment

Requirements analysis & design

User

User stories
Use cases
NFR analysis
Business rules analysis
Roles & permissions

Process

Process modelling
Sequence diagrams
State modelling

Data

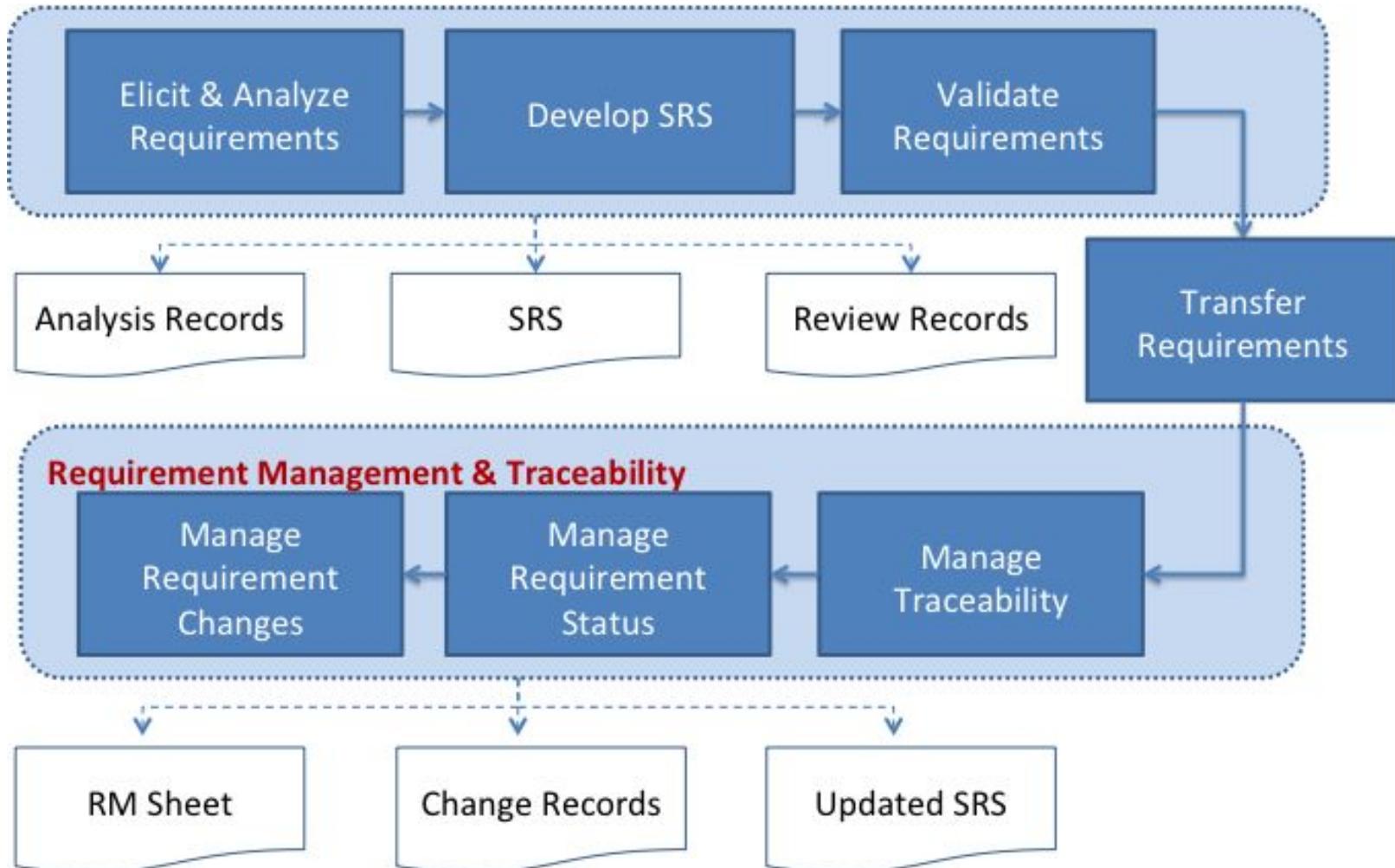
Concept modelling
Data dictionary
Data modelling
Data flow diagrams
Data mining

Strategy analysis

Balanced score card (BSC)
Business capability analysis
Business case
Business model canvas
Decision analysis
Financial analysis
Risk analysis
SWOT analysis

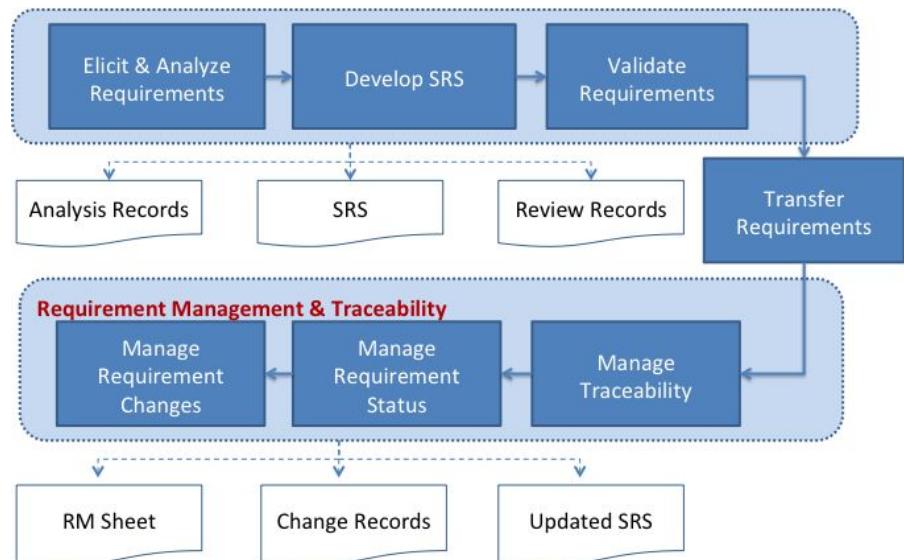
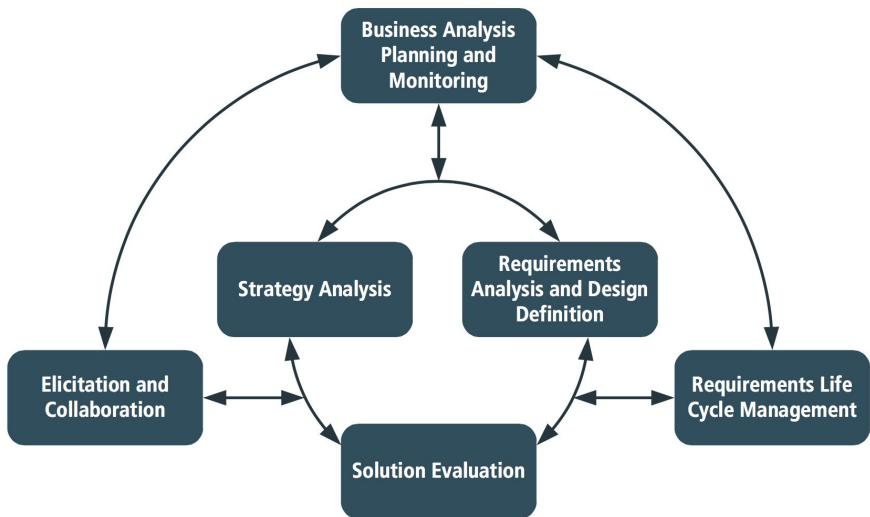
Knowledge Areas & Tasks

FSOFT Practice



Knowledge Areas & Tasks

- Exercise: sample & brainstorm about areas & tasks between 2 models and your reality.



- Short break ±∞

REQUIREMENT PREPARATION



REQUIREMENT ANALYSIS & DESIGN DEFINITION



DEVELOPMENT SUPPORT



REQUIREMENT ELICITATION



SOLUTION EVALUATION





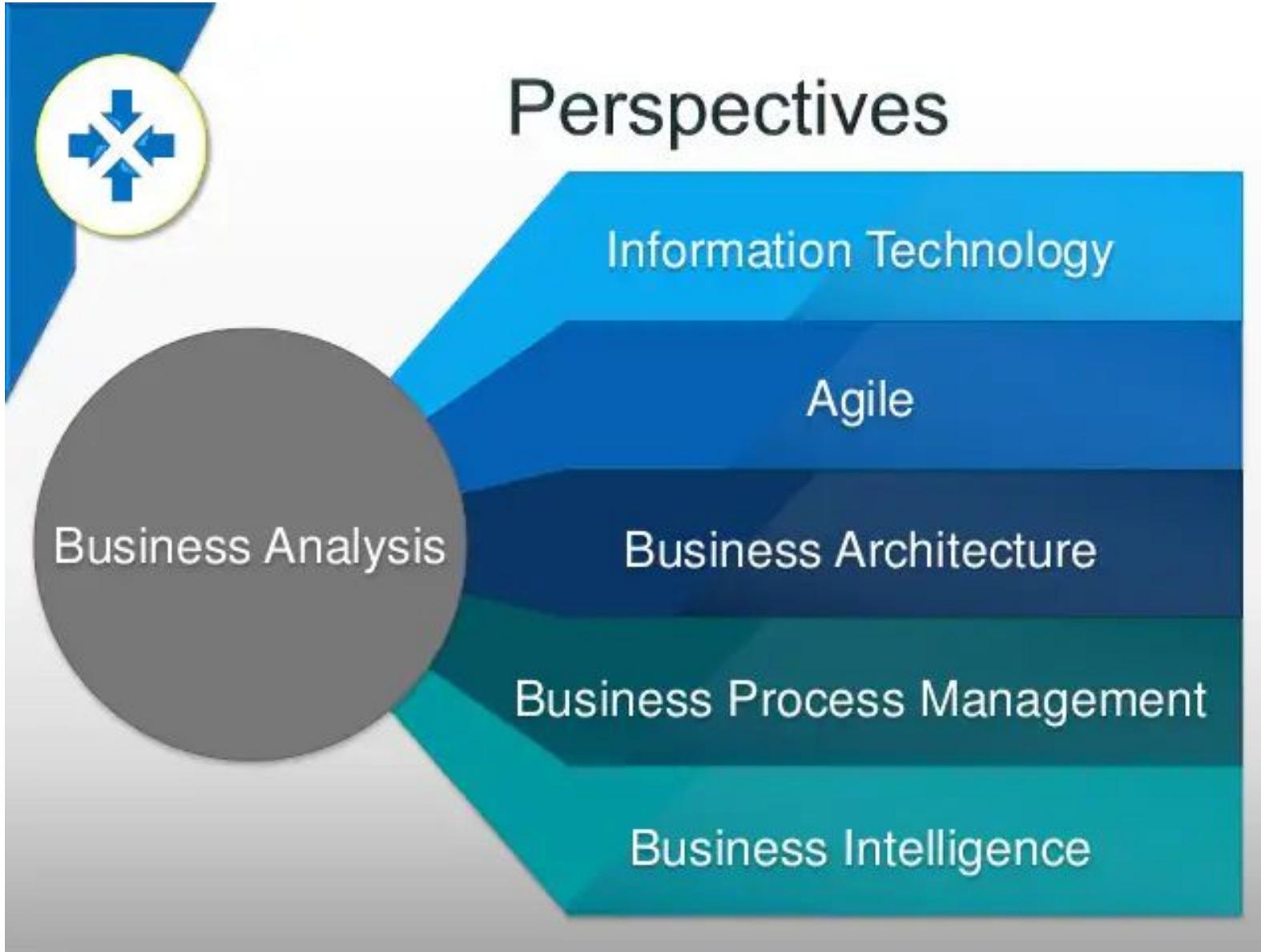
Tasks are grouped into knowledge areas

- Purpose
- Description
- Inputs
- Elements
- Guidelines/Tools
- Techniques
- Stakeholders
- Outputs



- Purpose
 - Description
 - Elements
 - Usage
- ## Considerations

Perspectives



Information Technology

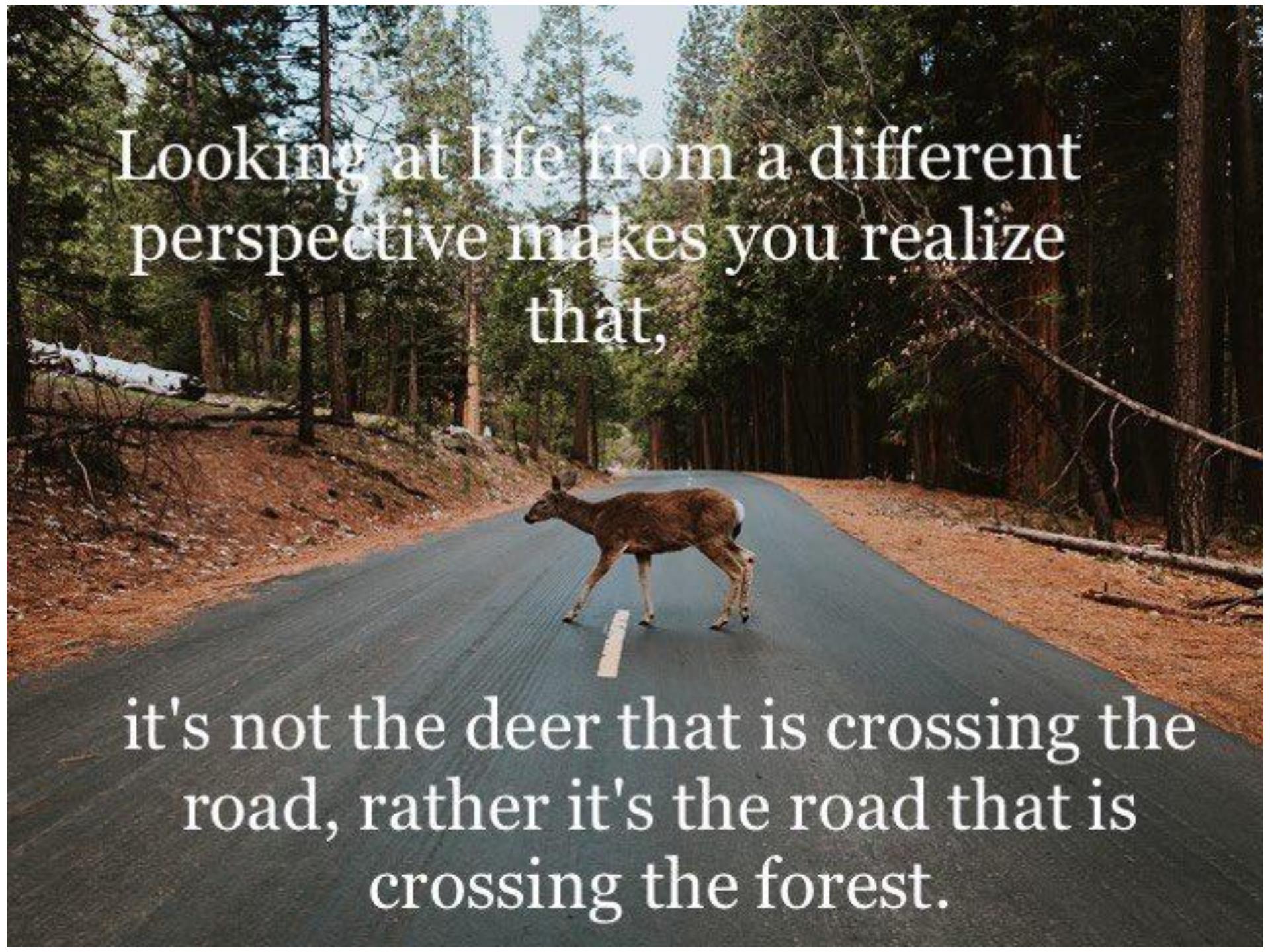
Agile

Business Architecture

Business Process Management

Business Intelligence

Business Analysis

A photograph of a deer standing in the middle of a paved road, which curves through a dense forest of tall evergreen trees. The deer is facing left, looking towards the edge of the road. The ground is covered with fallen pine needles and some fallen logs.

Looking at life from a different perspective makes you realize that,

it's not the deer that is crossing the road, rather it's the road that is crossing the forest.

“a particular way of considering something or to think about a situation or problem in a wise and reasonable way”

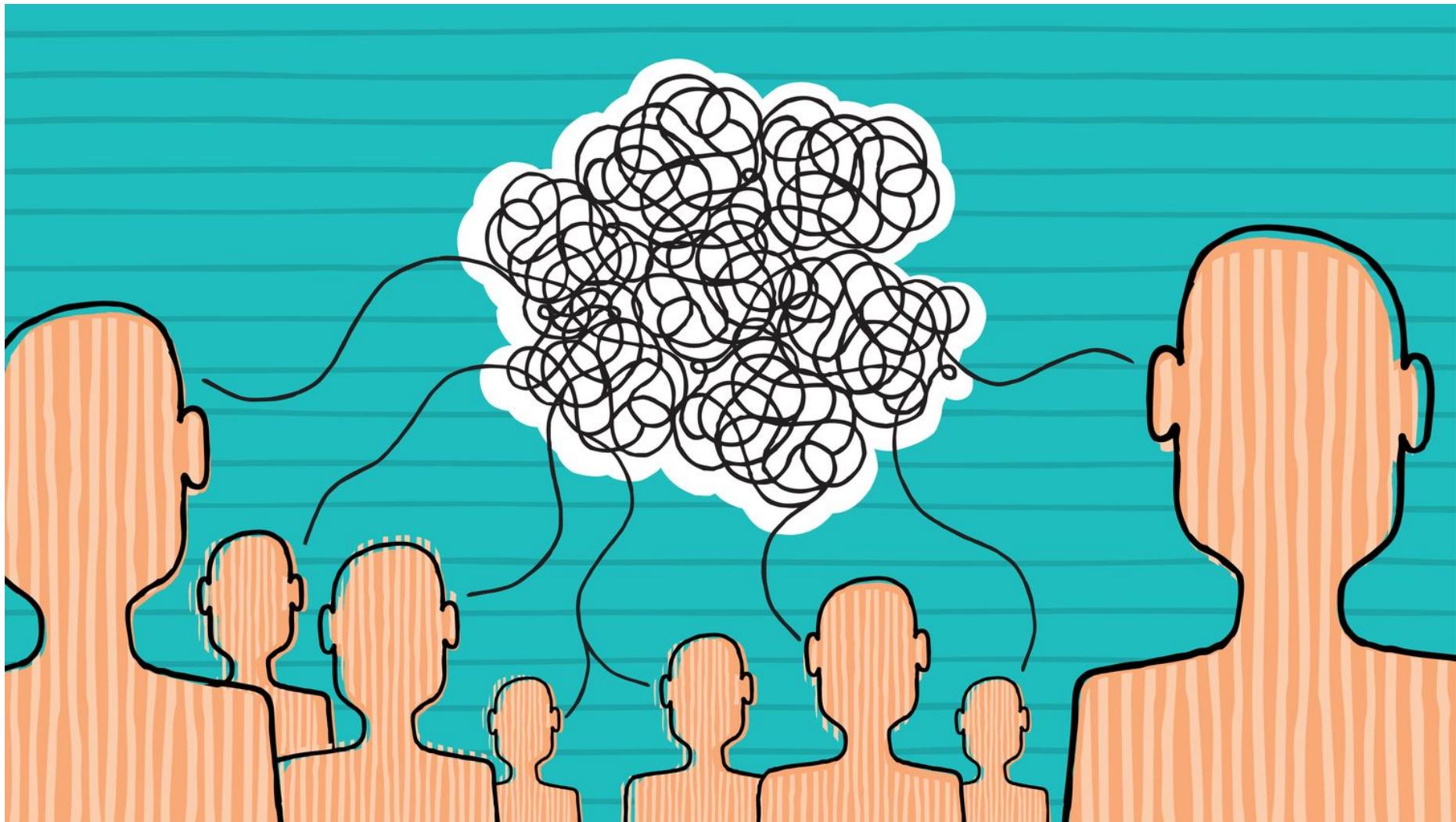


- Set of commonly accepted practices
- Practice of enabling change
- Business Analysis is performed on a variety of initiatives within an enterprise.
- Initiatives may be strategic, tactical, or operational.

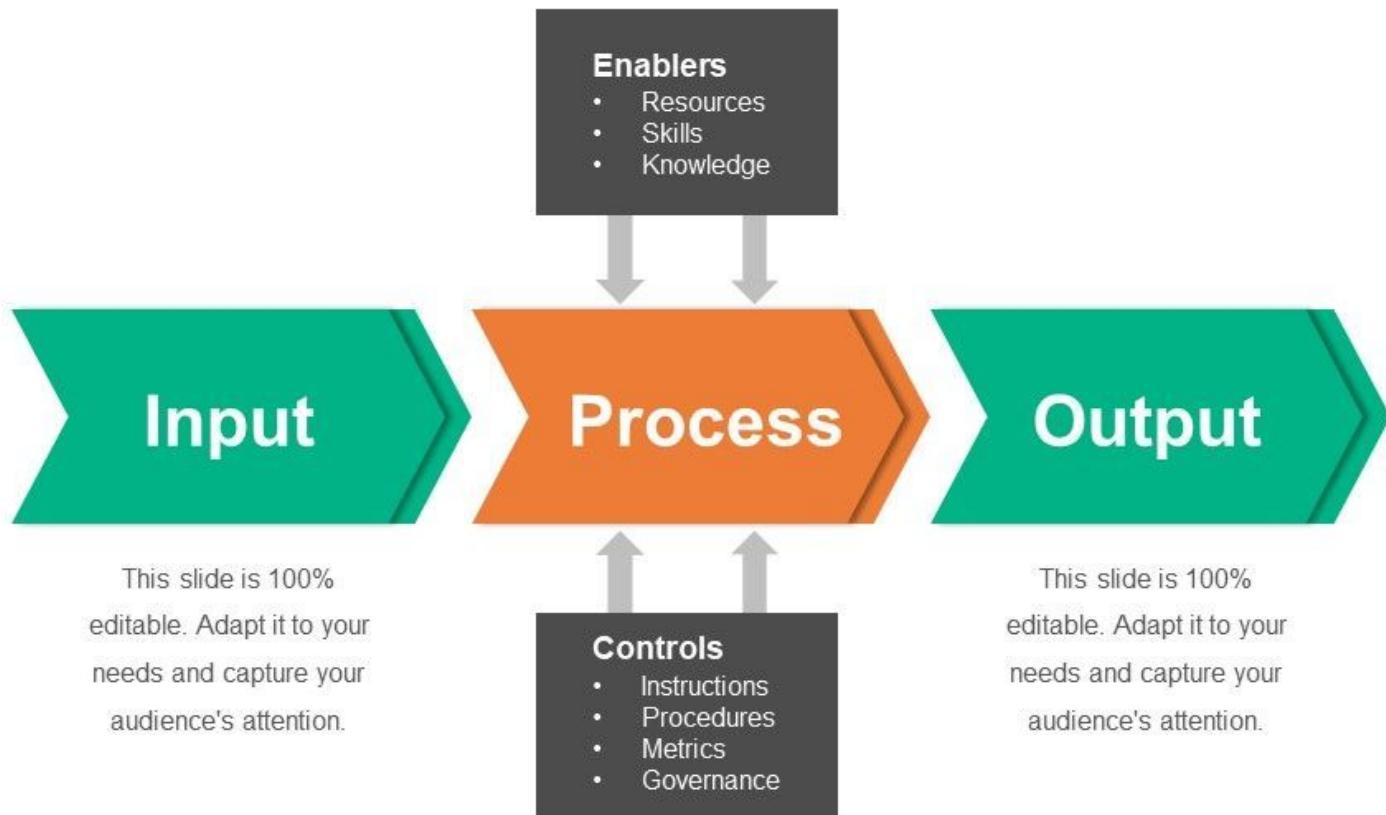
Business analysts play a role in **aligning (on the same page)** the designed and delivered solutions with the needs of stakeholders. The activities that business analysts perform include:

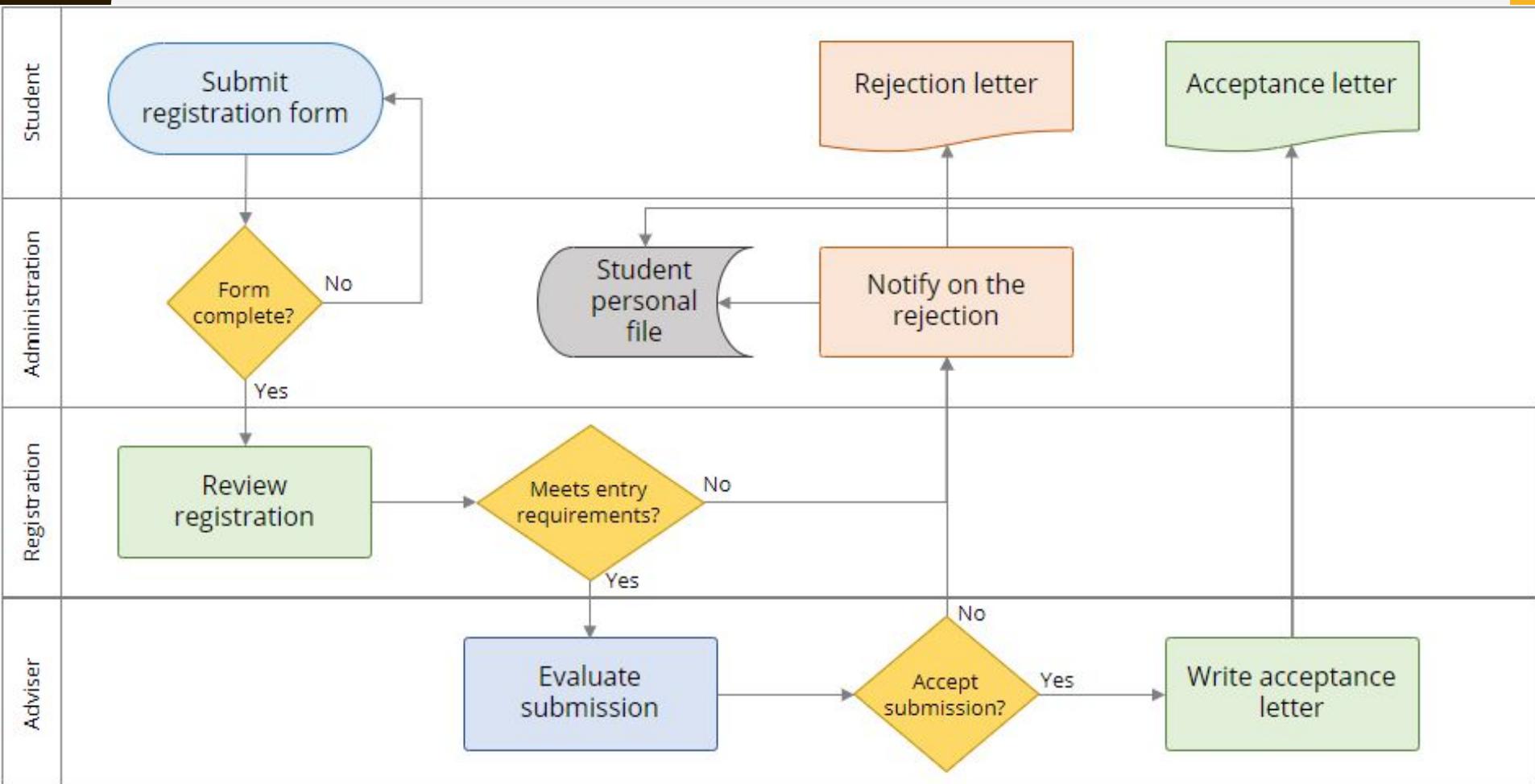
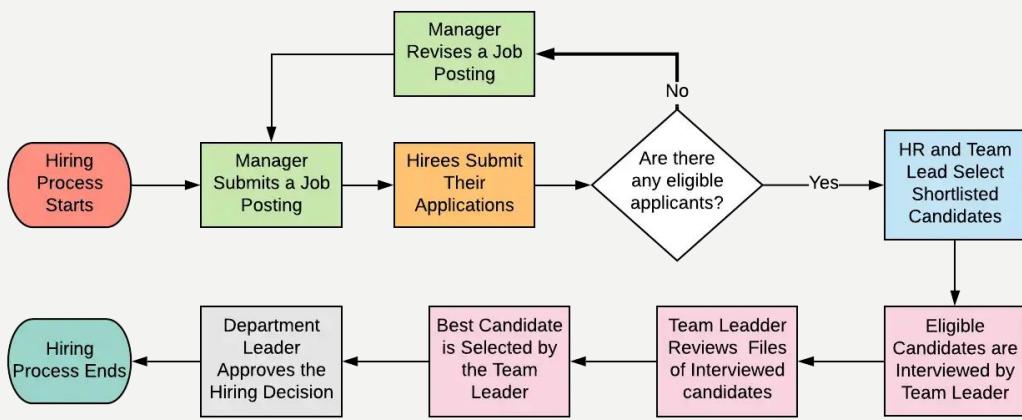
- understanding enterprise problems and goals,
- **analyzing** needs and solutions,
- devising strategies,
- **driving (Consult & Recommend)** change, and
- facilitating stakeholder collaboration.

Business Connection ???

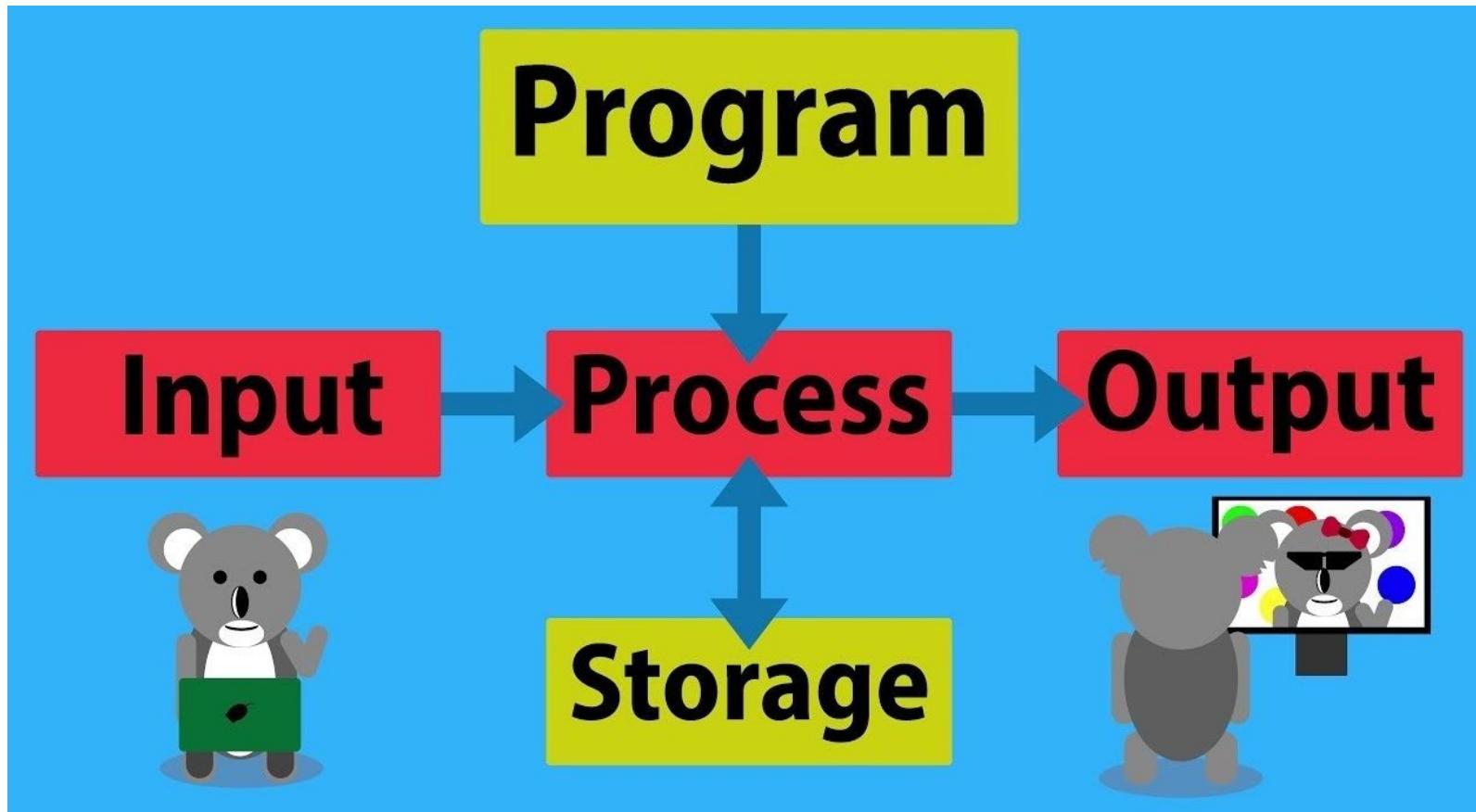


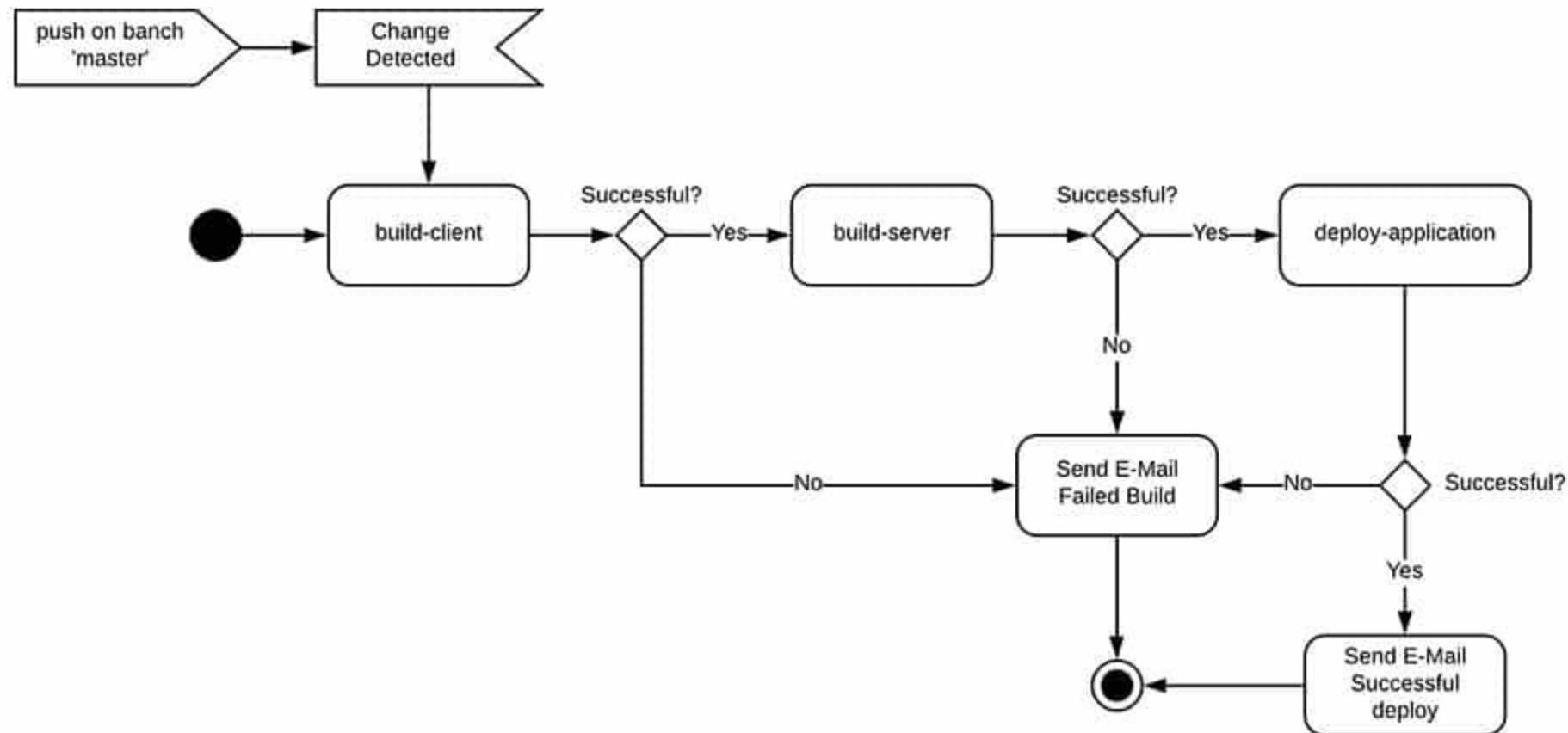
A business process is a series of **steps** performed by a group of **stakeholders** to achieve a concrete **goal**.





Software is a set of instructions, data or programs used to operate computers and execute specific tasks.





ACTIVITY DIAGRAM

Business Analysis Skill

Narrative book (Bio / Tiểu Thuyết / Comic)

Tree book (BABOK, Library, Systematic Knowledge) - Skim & Take Notes

Branch book (specific - Thinking Fast (Instinct) & Slow (Mental)) ⇒ Never make decision when you are in hurry or angry

- Mục tiêu việc đọc
- Đọc quanh chủ đề: **Way of thinking**
- Bản đồ kiến thức
- Ghi chú
- Tư duy khi đọc: **Matching / Challenge / Argument / Accept**
- Question to improve critical thinking
- Mental Model

Môn gì càng thắng càng thua?

2. Requirements-related Tasks for Architect

Elicitation and Collaboration

- Question:**
 - ❖ In what phase Elicitation & Collaboration is conducted?
 - ❖ Is it planned or unplanned?
- Cases about Elicitation & Collaboration (for Needs & Solutions):**
 - In multi-apps migration project: PETRONAS, Gulliver, Deutsche Bank;
 - In large-scale business application: SMRT, Schroder FDS, LSB-IBIS, DTV Guide Studio.

Elicitation and Collaboration (cont.)

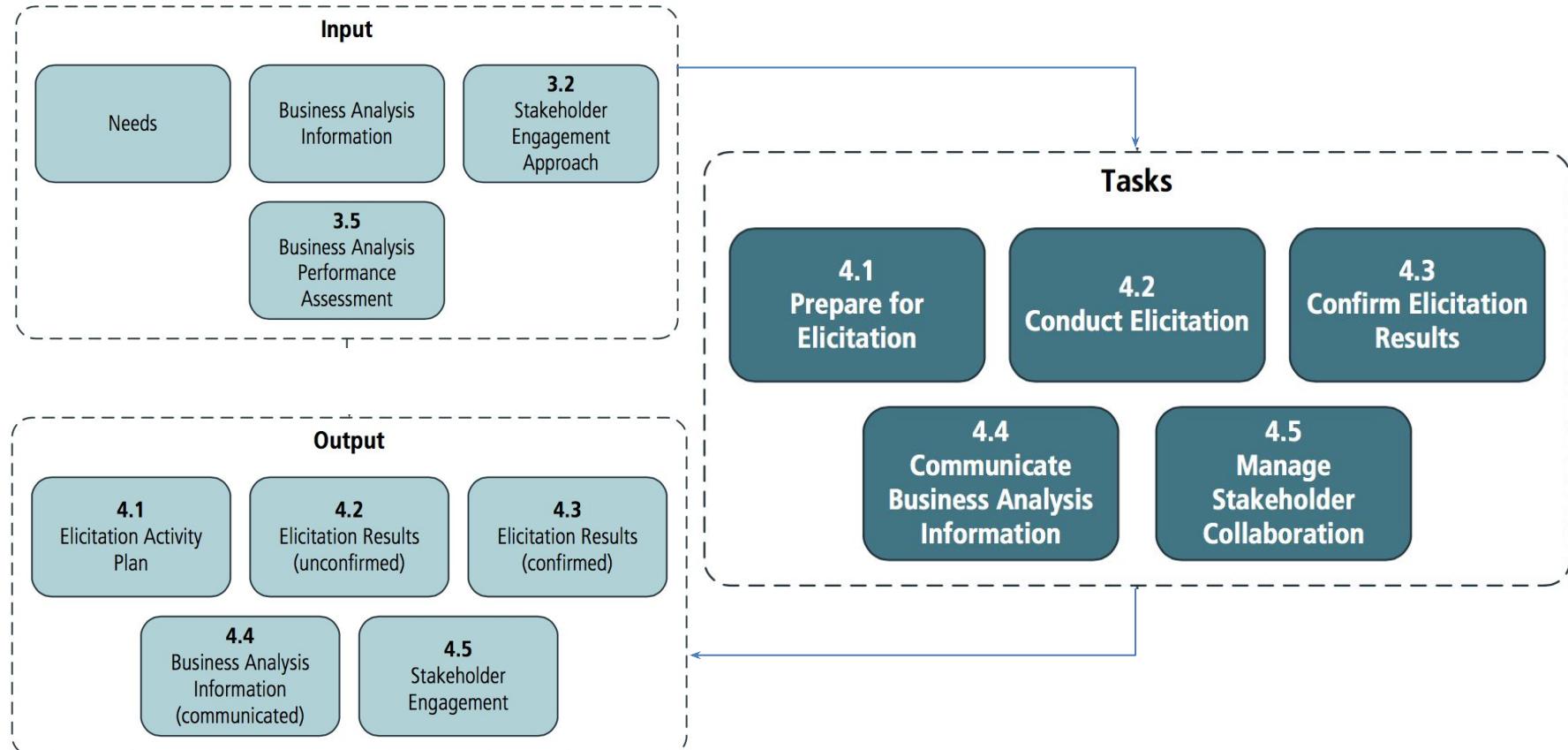
❖ The Core Concept Model in Elicitation and Collaboration

Core Concept	During Elicitation and Collaboration, business analysts...
Need: a problem or opportunity to be addressed.	elicit, confirm, and communicate needs and supporting business analysis information. As elicitation is iterative and incremental, the understanding of needs may evolve over time.
Solution: a specific way of satisfying one or more needs in a context.	elicit, confirm, and communicate necessary or desired characteristics of proposed solutions.

❖ Homework: study BABOK v3 table 4.0.1

Elicitation and Collaboration (cont.)

❖ Tasks – Overview



Elicitation and Collaboration (cont.)

Case: Elicitation & Collaboration tasks in Boeing DADM LE Assessment project.

❖ Prepare for Elicitation

- ✓ Understand the Scope of Elicitation
- ✓ Select Elicitation Techniques
- ✓ Set Up Logistics
- ✓ Secure Supporting Material
- ✓ Prepare Stakeholders

Requirement Elicitation & Collaboration

Case Exploration



FPT Software
FWA.CTC
Corporate Training Center

Application domain understanding

- Application domain knowledge is knowledge of the general area where the system is applied.

Problem understanding

- The details of the specific customer problem where the system will be applied must be understood.

Business understanding

- You must understand how systems interact and contribute to overall business goals.

Understanding the needs and constraints of system stakeholders

- You must understand, in detail, the specific needs of people who require system support in their work.

Elicitation and Collaboration (cont.)

☐ Question: 3 common types of Elicitation?

❖ Conduct Elicitation

- ✓ Guide Elicitation Activity
- ✓ Capture Elicitation Outcomes

❖ Confirm Elicitation Results

- ✓ Compare Elicitation Results Against Source Information
- ✓ Compare Elicitation Results Against Other Elicitation Results

Elicitation and Collaboration (cont.)

Collaborative: involves direct interaction with stakeholders, and relies on their experiences, expertise, and judgment.

Research: involves systematically discovering and studying information from materials or sources that are not directly known by stakeholders involved in the change. Stakeholders might still participate in the research. Research can include data analysis of historical data to identify trends or past results.

Experiments: involves identifying information that could not be known without some sort of controlled test. Some information cannot be drawn from people or documents—because it is unknown. Experiments can help discover this kind of information. Experiments include observational studies, proofs of concept, and prototypes.

Elicitation and Collaboration (cont.)

- Question: common communication platform?**
- ❖ Communicate Business Analysis Information
 - ✓ Determine Objectives and Format of Communication
 - ✓ Communicate Business Analysis Package: utilize common communication platforms
- ❖ Manage Stakeholder Collaboration
 - ✓ Gain Agreement on Commitments
 - ✓ Monitor Stakeholder Engagement
 - ✓ Collaboration
- Discussion: architect's involvement in Elicitation & Collaboration?**

Elicitation and Collaboration (cont.)

- **Group collaboration:** used to communicate the package to a group of relevant stakeholders at the same time. It allows immediate discussion about the information and related issues.
- **Individual collaboration:** used to communicate the package to a single stakeholder at a time. It can be used to gain individual understanding of the information when a group setting is not feasible, most productive, or going to yield the best results.
- **E-mail or other non-verbal methods:** used to communicate the package when there is a high maturity level of information that will need little or no verbal explanation to support it.

Requirement Elicitation & Collaboration

Case Exploration

WHY does it matter?

It is the main path to discovering requirements and design information, and might involve talking with stakeholders directly, researching topics, experimenting, or simply being handed information.

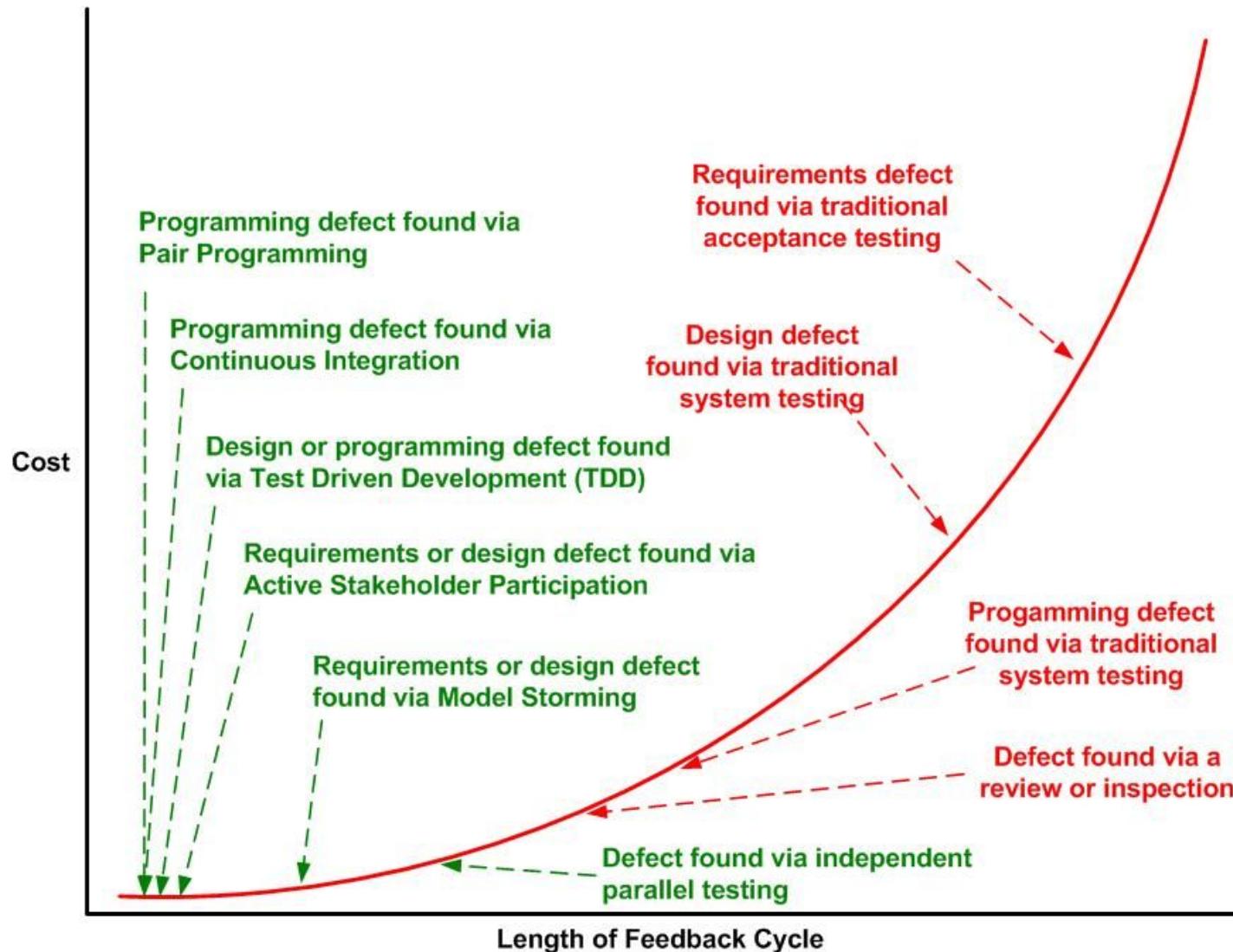
Requirement Elicitation & Collaboration

Case Exploration



- Cost of Change Curve
- “*most significant risk factor a company faces is selecting the wrong CEO*”
- “incomplete requirements” as the leading cause of software project failure and reveals that poor requirements account for 50% of project failures.
- “*accurately capturing system requirements is the major factor in the failure of 90% of large software projects*”
- scope creep, budget overrun and inadequate process redesign
- many stakeholders are unable to accurately articulate the business problem

Requirement Elicitation & Collaboration Case Exploration



Requirement Elicitation & Collaboration

Case Exploration

If you don't understand your customers' pain points, how are you going to solve their problems?

Financial, Convenience & Productivity, Shopping Journey

"75% of companies identified improving customer experience as their top objective".

4 Types of Customer Pain Points



Process
Pain Points



Financial
Pain Points



Support
Pain Points



Productivity
Pain Points

Requirement Elicitation & Collaboration



Fpt Software
FWA.CTC
Corporate Training Center

Case Exploration

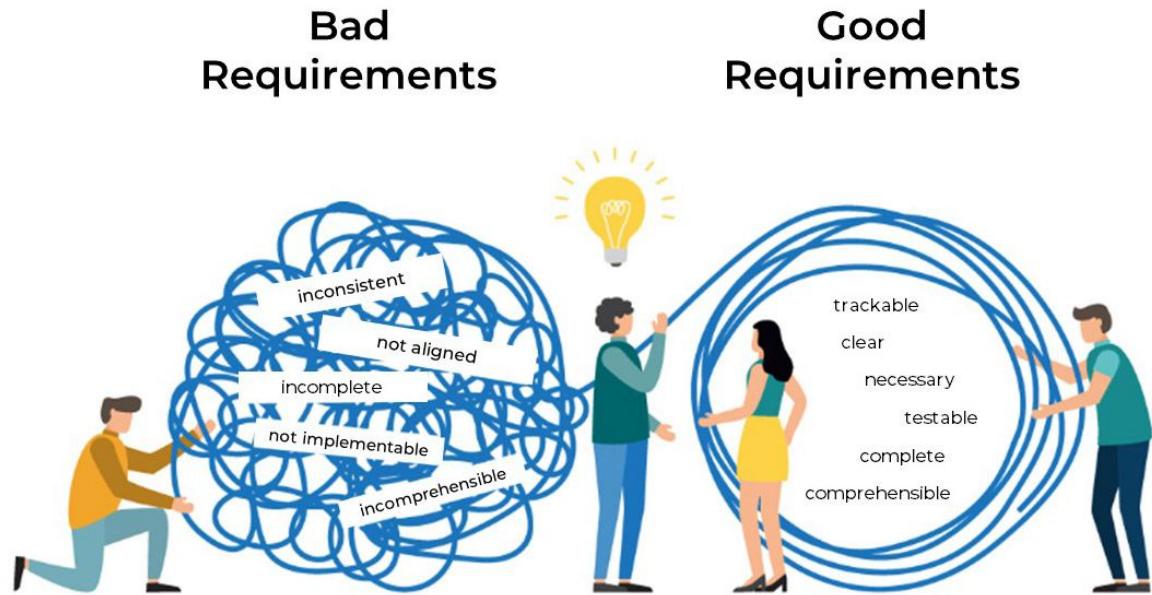
- Delayed response
- Lack of product knowledge
- Not available on customers preferred channel
- Inconvenience in using the product
- Redundancy and friction in the buying process
- Subscription plans or membership fees
- A high cost of repeat purchases
- Connecting to the right department
- Application submission
- Brands need to ensure that they are able to meet customer queries faster by the right team and by persuading their prospects that your products/services are easier to use.
- Businesses need to convince their customers that their product is the key to save time and effort.
- One of the best ways to exceed your customer expectations is by helping them in real time, with digital engagement tools like live chat, [co-browsing](#), and AI chatbots.
- The main goal for businesses should be to prove to the potential customers the right value they will perceive in choosing your products.

Requirement Elicitation & Collaboration

Case Exploration

Analysts performing the elicitation need to ensure that the requirements produced are clearly understandable, useful and relevant.

Offer Clarity and Transparency



A well defined problem and clear requirements will go a long way to creating the **correct** solution that adds **value** to the business.

Requirement Elicitation & Collaboration

Case Exploration



FPT Workforce Assurance
FWA.CTC
Corporate Training Center

What Makes a Good Requirement?



Requirement Elicitation & Collaboration

Case Exploration



Requirement Elicitation & Collaboration



Fpt Software

Case Exploration



Business Rules vs Business Requirements

Requirement Elicitation & Collaboration

Case Exploration



FPT Software
FWA.CTC
Corporate Training Center

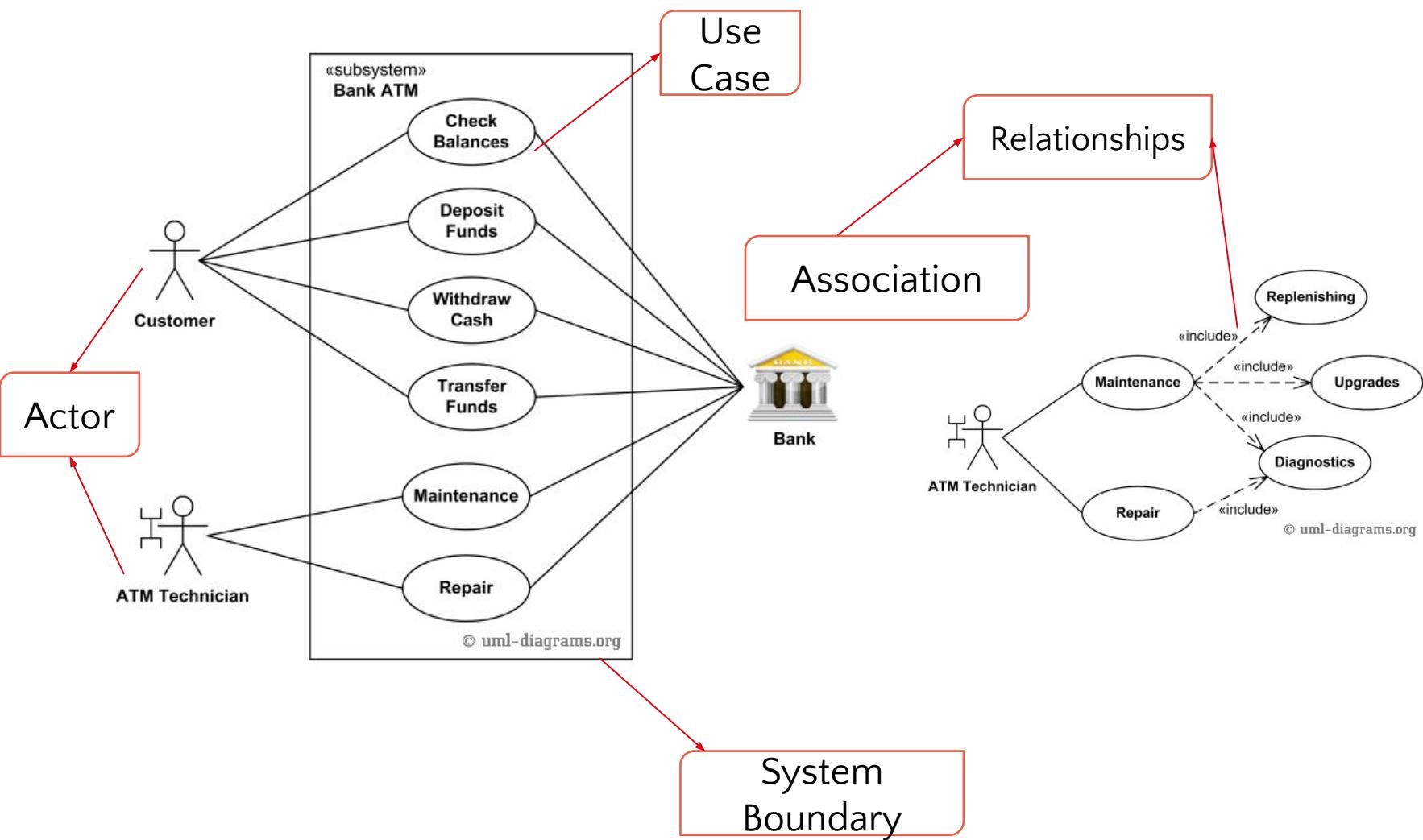
Rule:

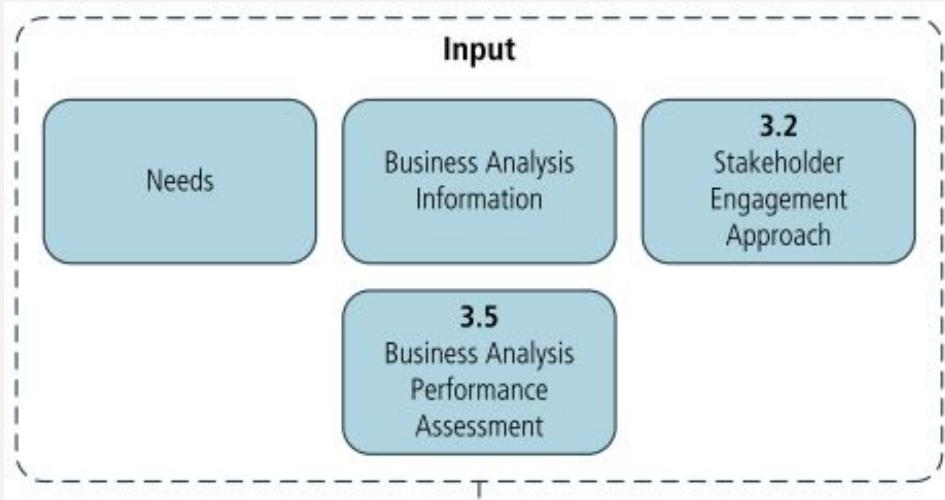
- Entered email addresses must appear valid (contain @, then later .)

Possible Requirements:

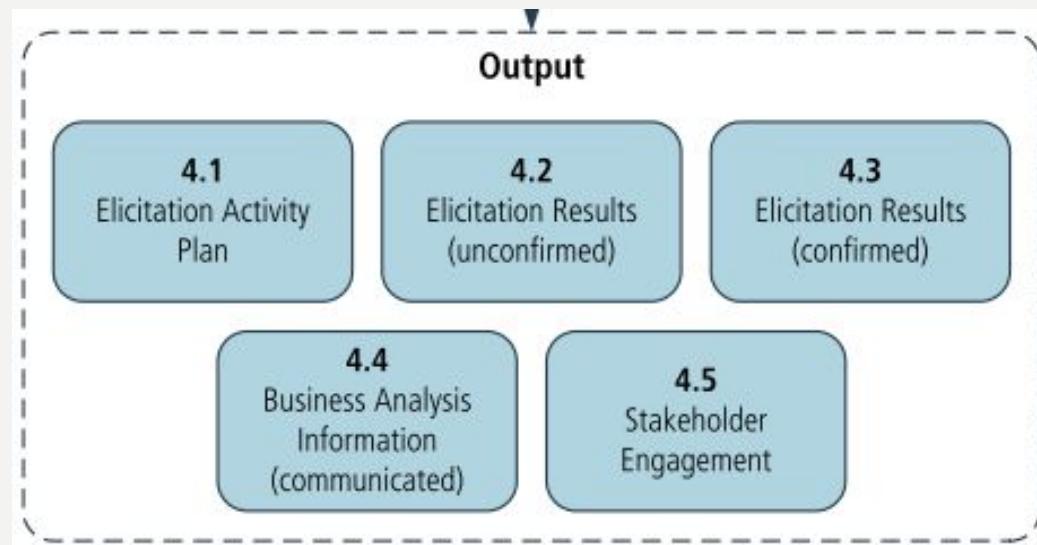
- Capability to enter email address
- Alert agent when the email doesn't appear to be valid
- Allow for correction of email if invalid email format is entered

USE CASE DIAGRAM





- **Conduct**
- **Confirm**
- **Communicate**



- **Elicitation**
- **Collaboration**

Requirement Elicitation & Collaboration / Use Case Exploration



Requirement Elicitation & Collaboration / Use Case Exploration



Strategy Analysis

- Exercise: describe some project you think Strategy Analysis has been conducted.**

- Cases: RQ1 – greater values for customer, RQ, and OP2.**

Strategy Analysis (cont.)

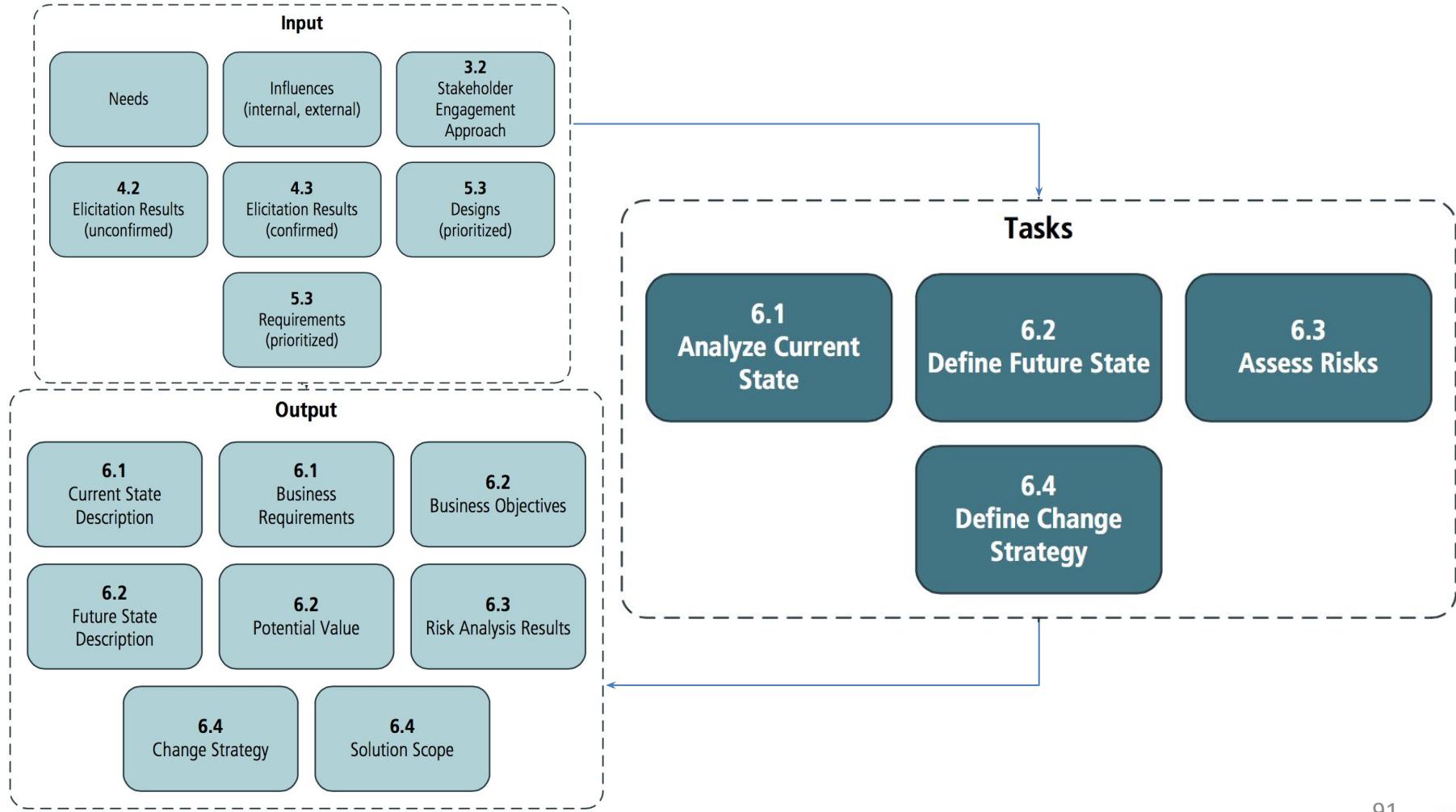
❖ The Core Concept Model in Strategy Analysis

Core Concept	During Elicitation and Collaboration, business analysts...
Change: the act of transformation in response to a need.	define the future state and develop a change strategy to achieve the future state.
Need: a problem or opportunity to be addressed.	identify needs within the current state and prioritize needs to determine the desired future state.
Solution: a specific way of satisfying one or more needs in a context.	define the scope of a solution as part of developing a change strategy.

❖ Homework: study BABOK v3 table 6.0.1

Strategy Analysis (cont.)

❖ Tasks – Overview



Strategy Analysis (cont.)

□ Case: WebBOLD proposal or DADM LE Assessment.

❖ Analyze Current State

- ✓ Business Needs
- ✓ Organizational Structure and Culture
- ✓ Capabilities and Processes
- ✓ Technology and Infrastructure
- ✓ Policies
- ✓ Business Architecture
- ✓ Internal Assets
- ✓ External Influencers

Strategy Analysis (cont.)

❖ Define Future State

- ✓ Business Goals and Objectives
- ✓ Scope of Solution Space
- ✓ Constraints
- ✓ Organizational Structure and Culture
- ✓ Capabilities and Processes
- ✓ Technology and Infrastructure
- ✓ Policies
- ✓ Business Architecture
- ✓ Internal Assets
- ✓ Identify Assumptions
- ✓ Potential Value

❖ Assess Risks

- ✓ Unknowns
- ✓ Constraints, Assumptions, and Dependencies
- ✓ Negative Impact to Value
- ✓ Risk Tolerance
- ✓ Recommendation

Strategy Analysis (cont.)

OnlinePMCourses

Remove
Reduce Impact
Reduce Likelihood
Contingency Plan
Accept
Transfer

PRINCE2®

Avoid
Reduce
Contingency Plan
Accept
Transfer
Share

Project Management Institute.

Avoid
Mitigate
Accept
Transfer
Escalate

'Four Ts'

Terminate
Treat
Tolerate
Transfer

Project Risk Response Strategies

Initial Comparison of Classifications



The biggest risk is not taking any risk... In a world that changes really quickly, the only strategy that is guaranteed to fail is not taking risks.

— Mark Zuckerberg —

1. Nokia refused Android
2. Yahoo refused Google
3. Kodak refused digital cameras





The downfall of Nokia!

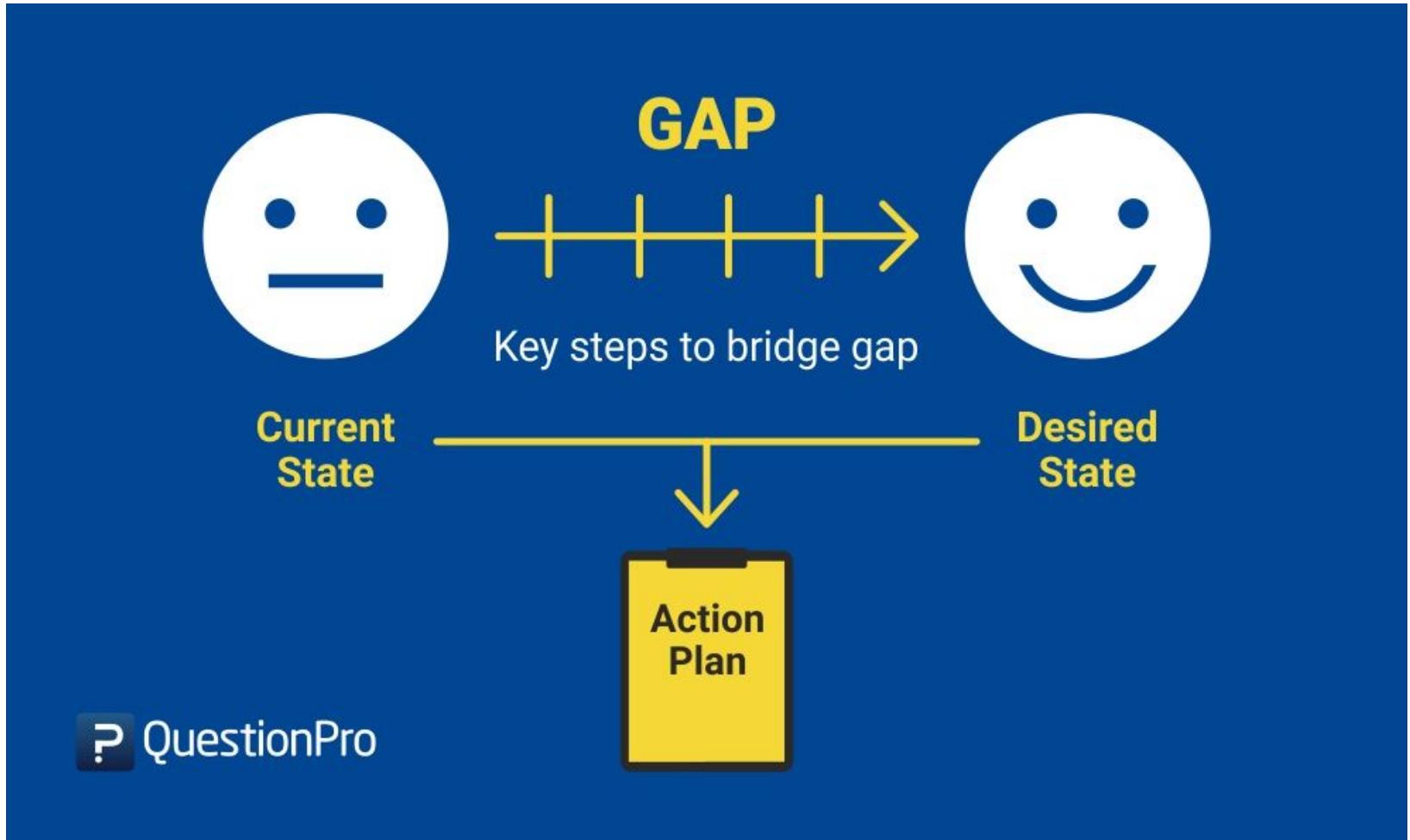
Strategy Analysis (cont.)

❖ Define Change Strategy

- ✓ Solution Scope
- ✓ Gap Analysis
- ✓ Enterprise Readiness Assessment
- ✓ Change Strategy
- ✓ Transition States and Release Planning

- ❑ Case: Citus SaaS Blocks product vision & strategy; BMC for Technology Renovation.
- ❑ Discussion: architect's involvement in Strategy Analysis?

Strategy Analysis (cont.)



Strategy Analysis (cont.)

Gap Analysis 5 States

Table with Objective, Current State, Future State, Gap Description and Actions to Close Gap

				
Objective	Current State	Future State	Gap Description	Remedy
Improve business profitability	PBT = 2,4%	PBT = 10%	Too high production costs impact gross margin level	Automation and digitization of processes
This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.
This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.
This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.	This is a place for your text. Write your text here.



Presentation, Interaction & Collaboration

FEATURES

Unbreakable
Design



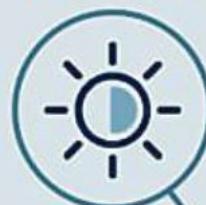
Waterproof
Material



Real Wood
Handle

BENEFITS

Protects from
Harmful Sunrays



Blocks Out
Rain Drops



Communication

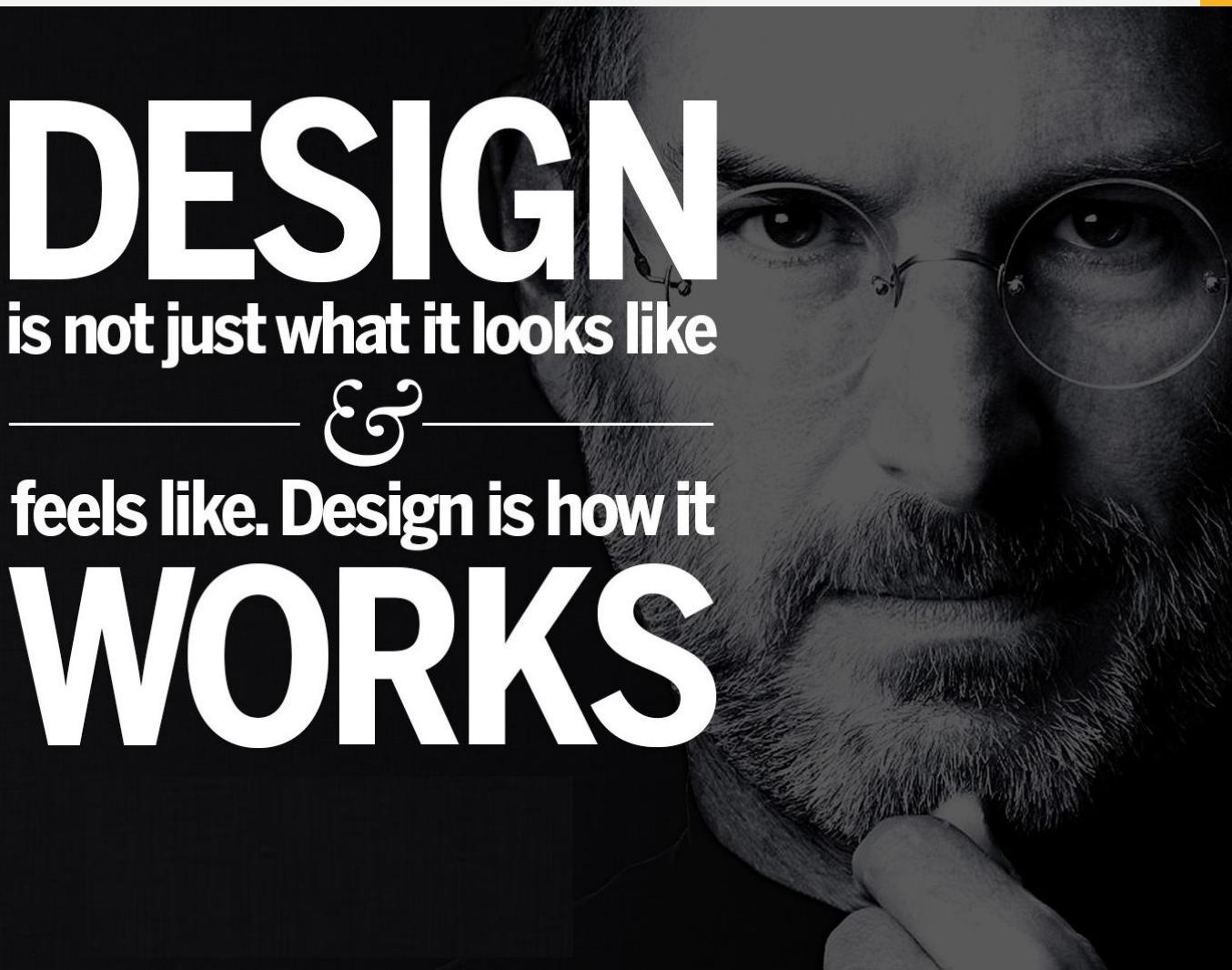
- Processor Speed: 1.0 GHz.
- Processor Type: Apple A5.
- Processor Core: 2.
- Onboard RAM: 512 MB.
- Storage capacity: 64 GB.
- Display: 4" retina display (1136 x 640, 326 ppi).
- Connectivity: USB, wi-fi, Bluetooth.
- Wireless standard: 802.11n 2.4 GHz and 5 GHz.
- Bluetooth: 4.0.
- OS installed: iOS 6.0.
- Mac support: MacOS X 10.6.8.
- Dimensions: 4.86 x 2.31 x 0.24.
- Average weight: 3.10 oz.
- Navigation: Multitouch screen.



10,000 songs
40 hours of listening
Sharing with friends

Design Science & Principle

DESIGN
is not just what it looks like
————— & ———
feels like. Design is how it
WORKS



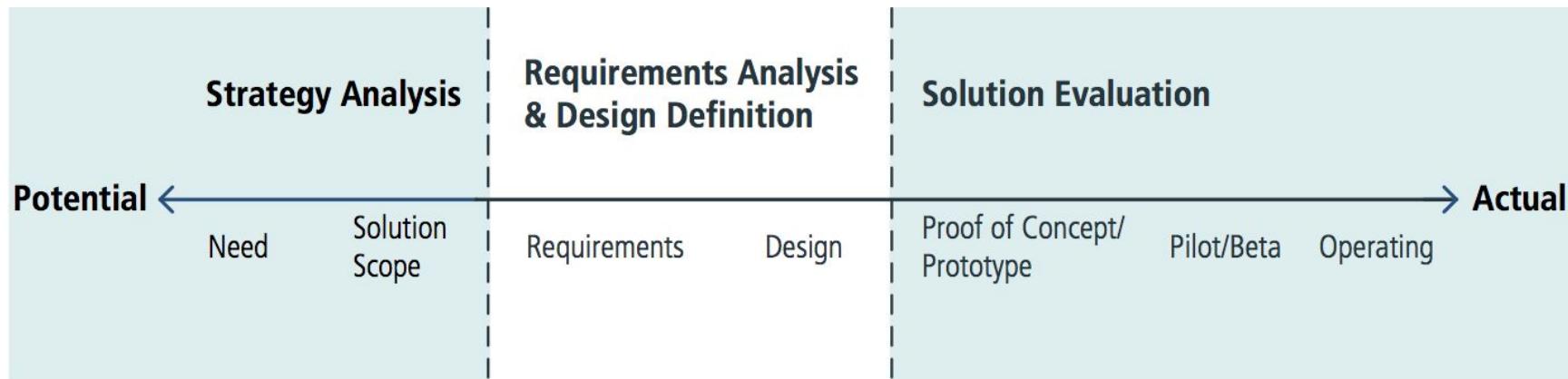
ĐUỒI “EMOJI” BẮT “CÂU CA DAO”

moji
Q3 2017/2018



Requirements Analysis and Design Definition

- **Exercise: describe from some of your projects – WHAT & WHO.**
- **Cases: DTV Guide Studio.**



Requirements Analysis and Design Definition (cont.)

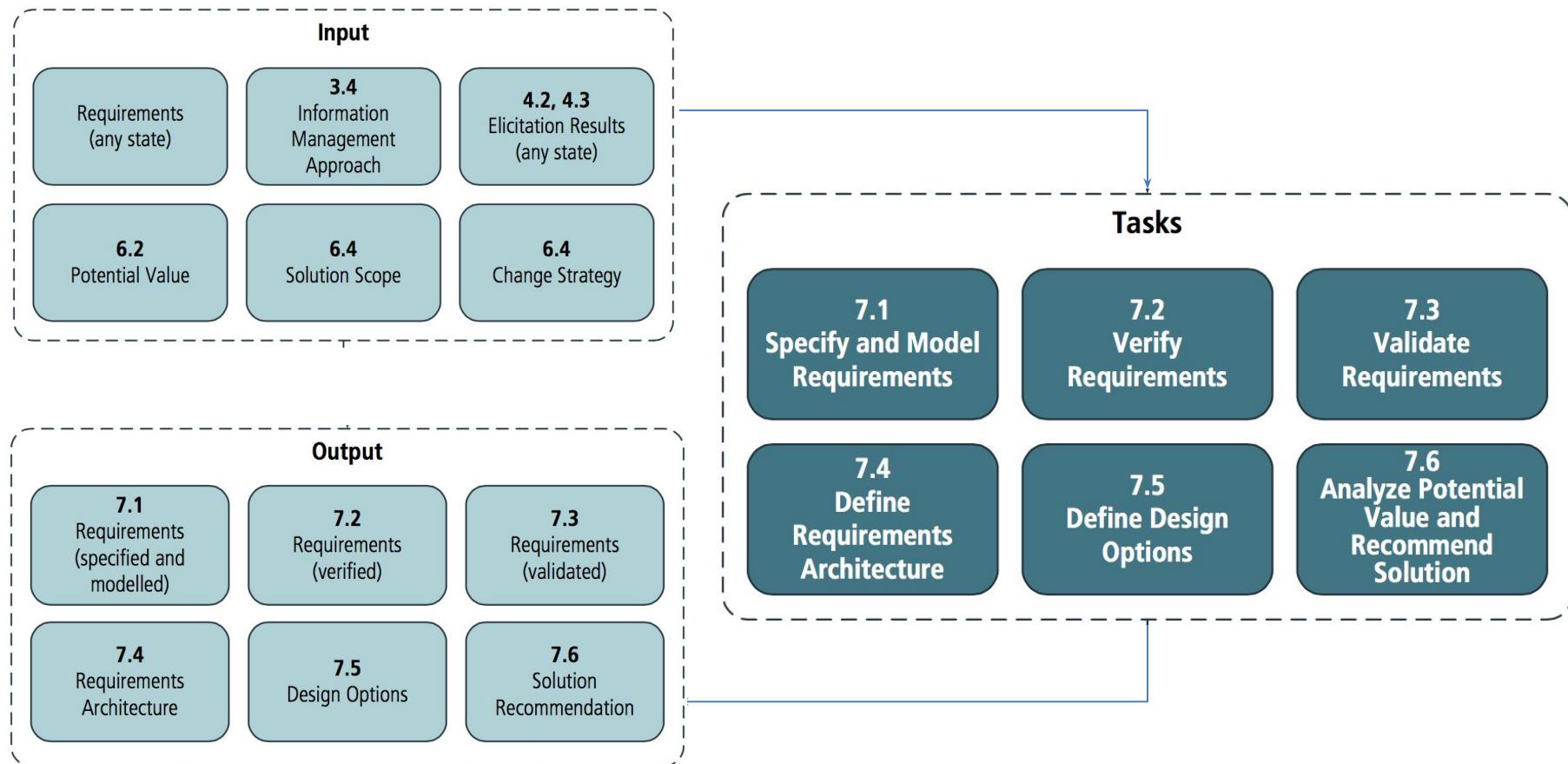
❖ The Core Concept Model in Strategy Analysis

Core Concept	During Elicitation and Collaboration, business analysts...
Change: the act of transformation in response to a need.	transform elicitation results into requirements and designs in order to define the change.
Need: a problem or opportunity to be addressed.	analyze the needs in order to recommend a solution that meets the needs.
Solution: a specific way of satisfying one or more needs in a context.	define solution options and recommend the one that is most likely to address the need and has the most value.

❖ Homework: study BABOK v3 table 7.0.1

Requirements Analysis and Design Definition (cont.)

❖ Tasks – Overview



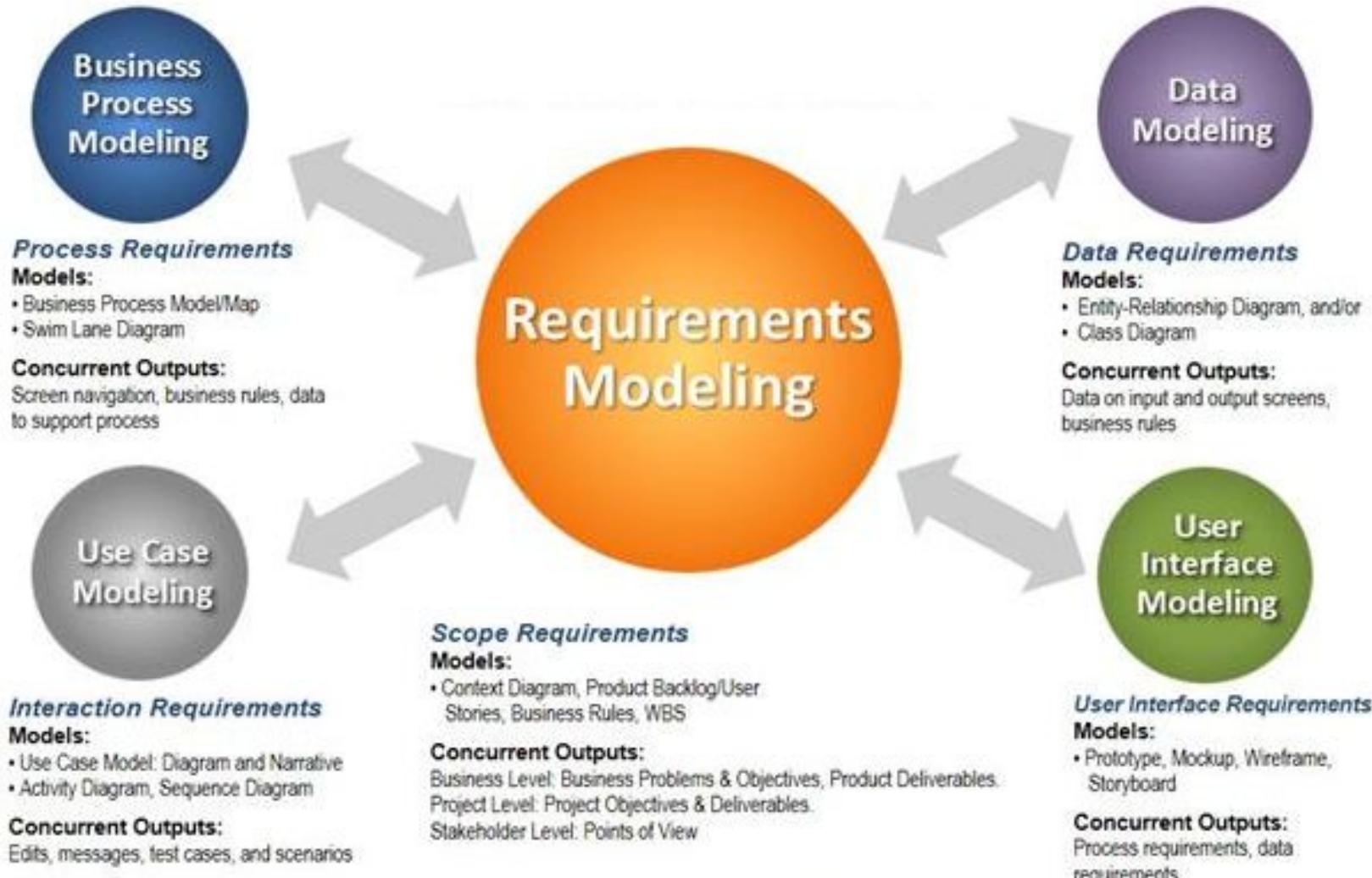
Requirements Analysis and Design Definition (cont.)

- ❑ Case:
 - ❖ DTV Guide Studio.
 - ❖ Schroder FDS (Use Case)
 - ❖ Citus SaaS Blocks (User Story)

- ❖ Specify and Model Requirements
 - ✓ Model Requirements
 - ✓ Analyze Requirements
 - ✓ Represent Requirements and Attributes
 - ✓ Implement the Appropriate Levels of Abstraction

- ✓ Discussion: how non-functional requirements are specified and modeled from your projects (through 4 tasks above)?

Specify and Model Requirements



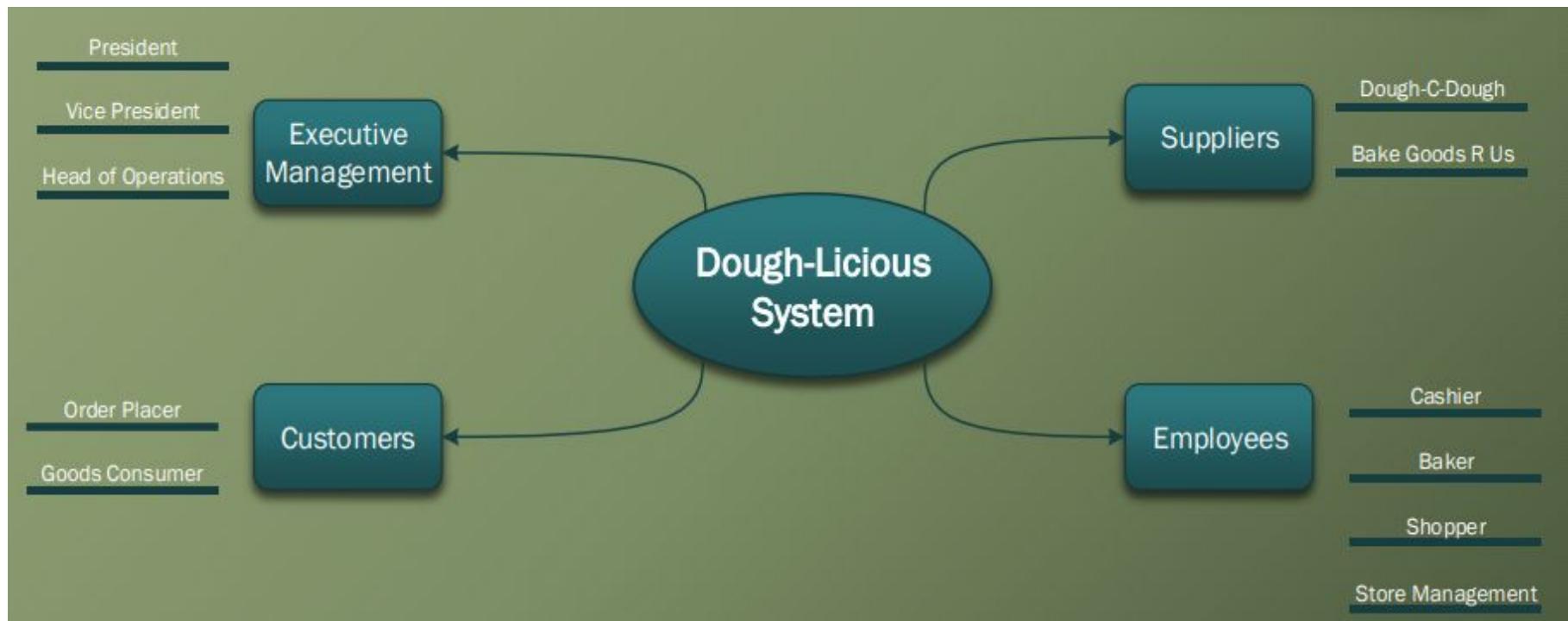
Specify and Model Requirements

Competitive Comparison Matrix

				
Price	\$19.95/mo	\$24.95/mo	\$25.50/mo	\$29.99/mo
Administrative Controls	✓	✗	✓	✓
Quick Install	✓	✓	✓	✓
Training Included	✗	✓	✓	✓
Unique Features	✗	✓	✗	✓

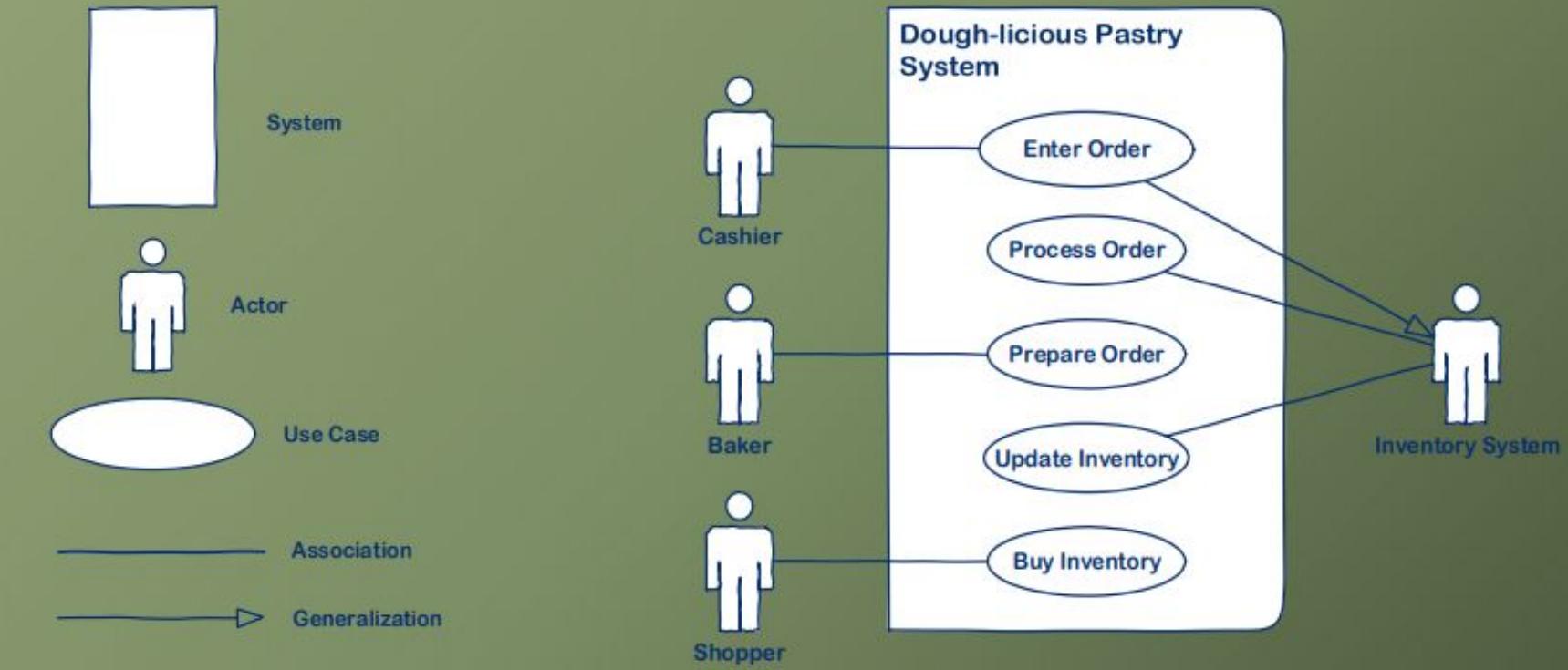
			
Price	\$19.95/mo	\$24.95/mo	\$25.50/mo
Ease of Use	3	1	4
Time to Install	4	5	4
Quality of Training	0	4	3
Additional Features	0	3	1

Specify and Model Requirements



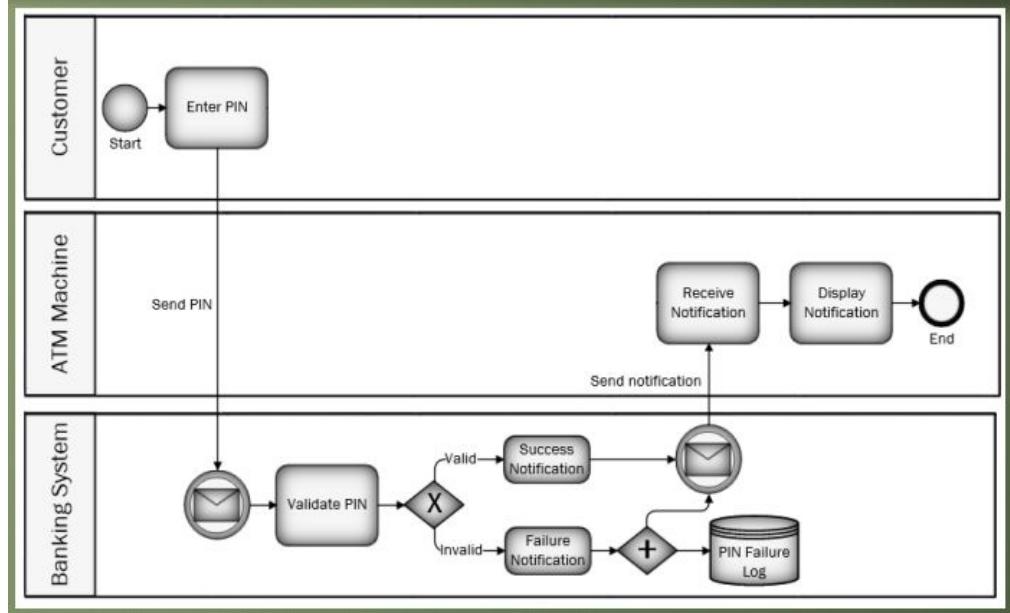
Specify and Model Requirements

Use Case Diagram

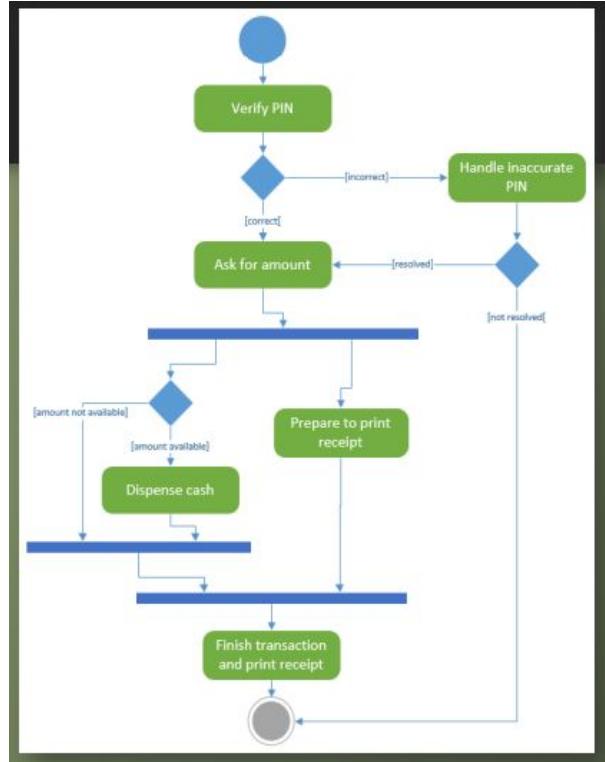


Specify and Model Requirements

Process Flow Diagram

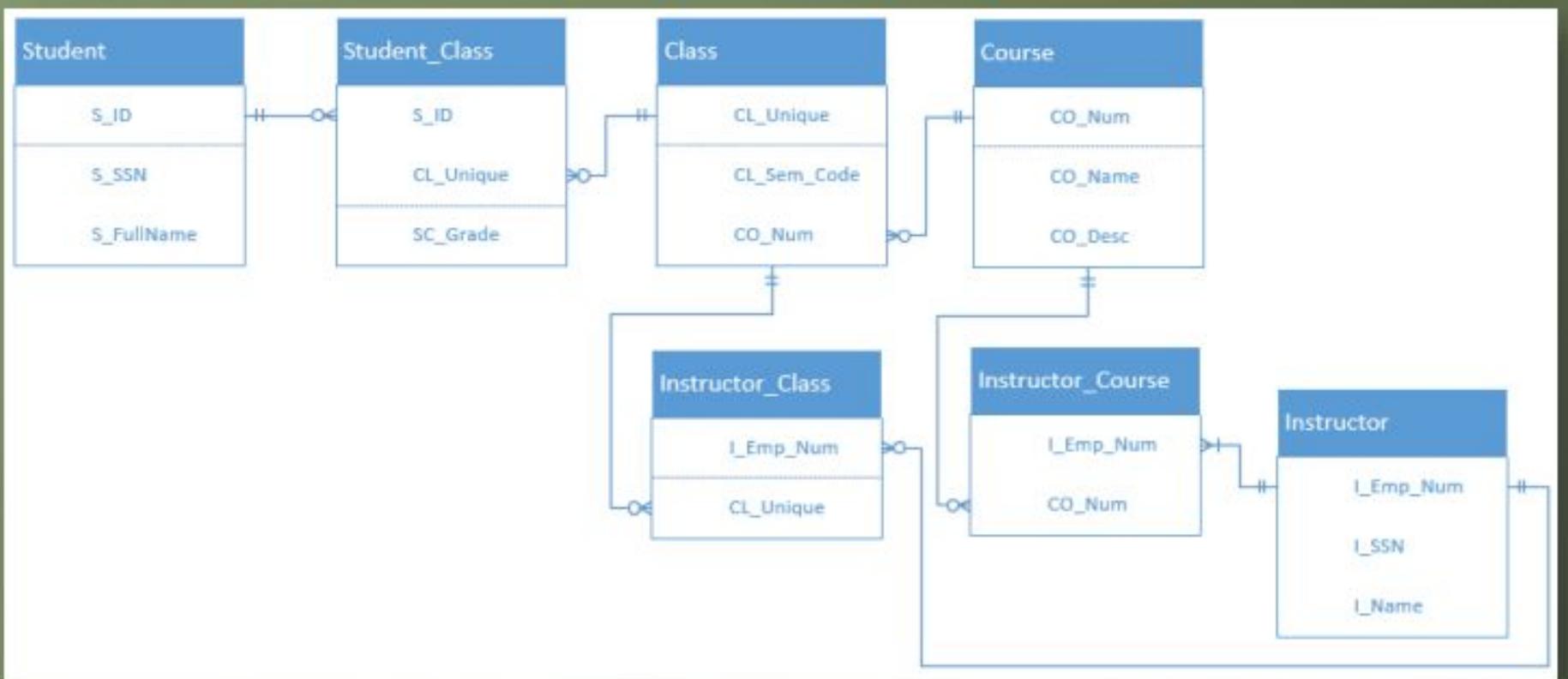


Business Process Modeling (BPMN)



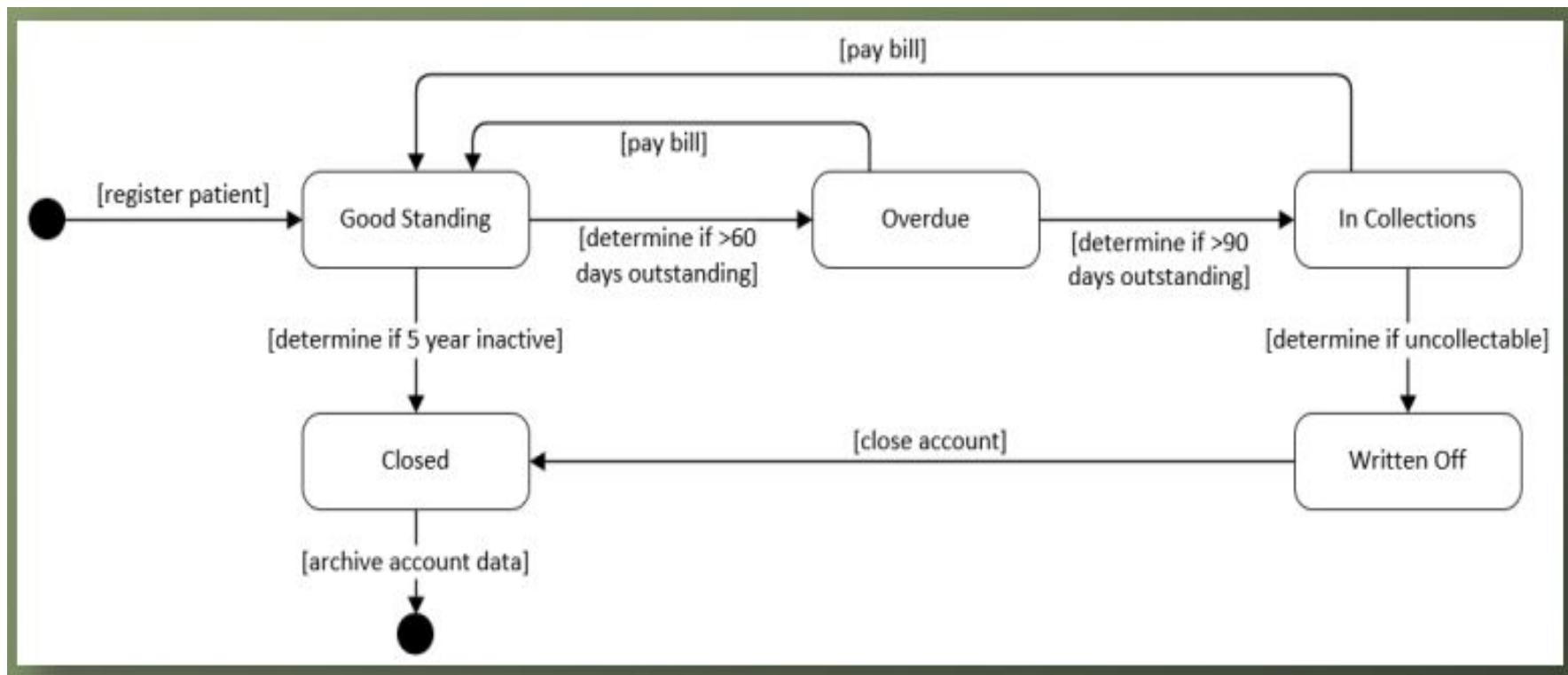
Specify and Model Requirements

Entity Relationship Diagram (ERD)



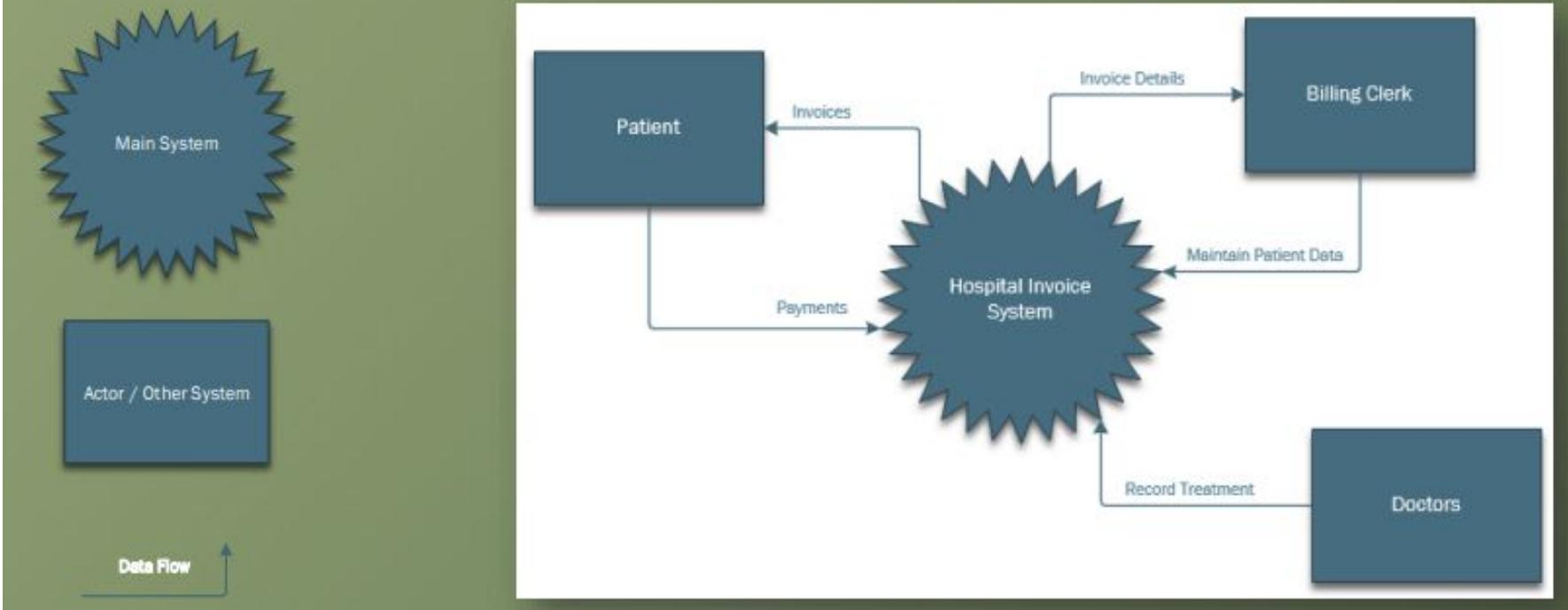
Specify and Model Requirements

State Diagram



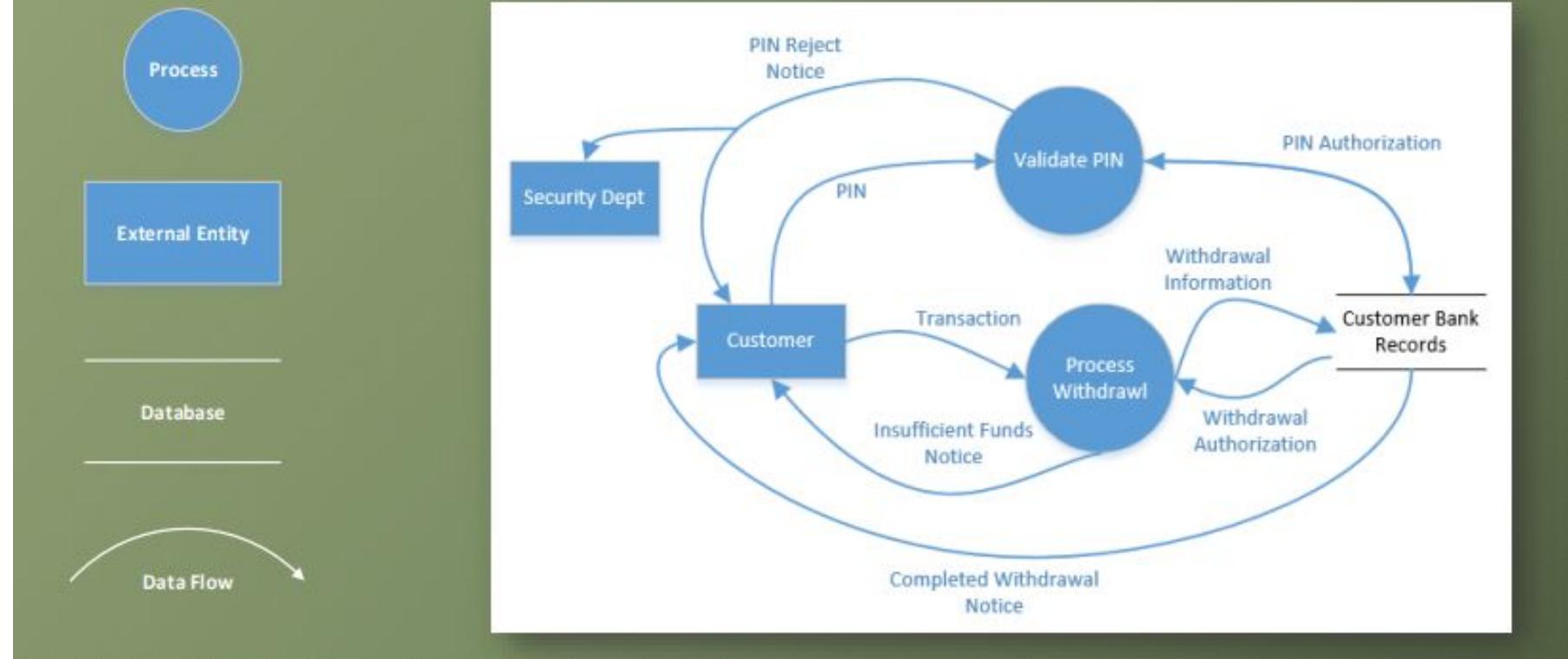
Specify and Model Requirements

System Context Diagram



Specify and Model Requirements

Data Flow Diagram



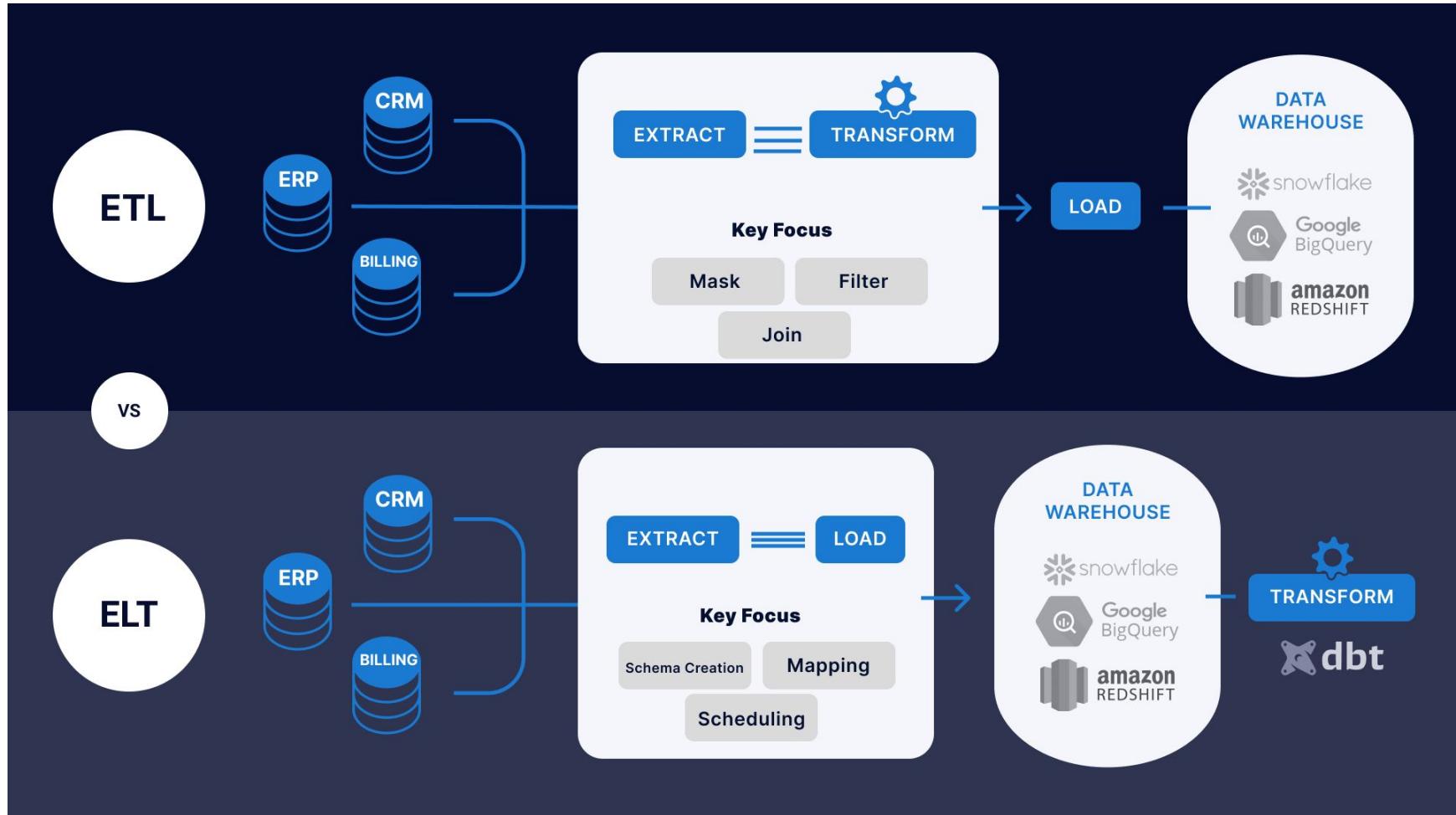
Specify and Model Requirements

CRUD Matrix

Information	Role			
	Doctor	Nurse	Billing Clerk	Billing Manager
Access to Medical Data				
Patient History	CRU	RU	R	R
Test Results	R	R		
Treatment Results	R	R		
Treatment Authorization	CRUD	R		
Access to Administrative Data				
Patient demographics	R	RU	RU	RU
Patient Registration		CRUD	R	R
Billing				
Patient Bill			CRU	CRUD

Create
 Read
 Update
 Delete

Specify and Model Requirements

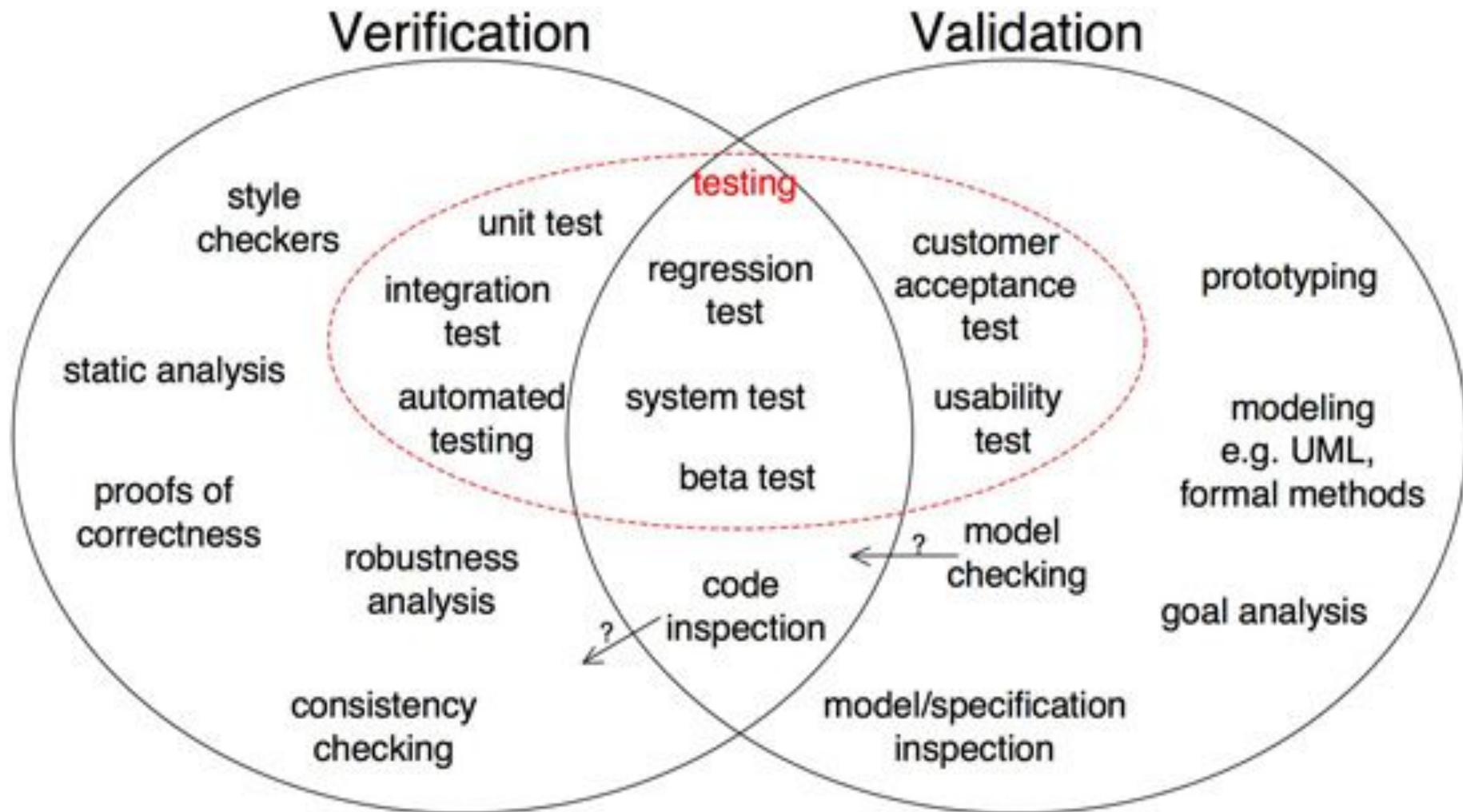


Requirements Analysis and Design Definition (cont.)

- ❖ Verify Requirements
 - ✓ Characteristics of Requirements and Designs Quality
 - ✓ Verification Activities
 - ✓ Checklists
- ❖ Validate Requirements
 - ✓ Identify Assumptions
 - ✓ Define Measurable Evaluation Criteria
 - ✓ Evaluate Alignment with Solution Scope

- Question:
 - ❖ Verify vs. Validate?
 - ❖ Example about assumptions?

Verify & Validate Requirements



Verify & Validate Requirements



Verification & Validation



Are we building the product right?

Verification

- Verify the intermediary products like requirement documents, design documents, ER diagrams, test plan and traceability matrix
- Developer point of view
- Verified without executing the software code
- Techniques used: Informal Review, Inspection, Walkthrough, Technical and Peer review

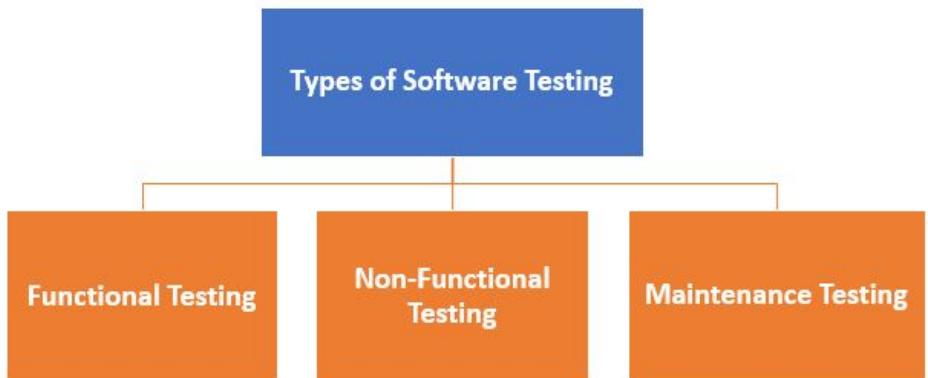


Are we building the right product?

Validation

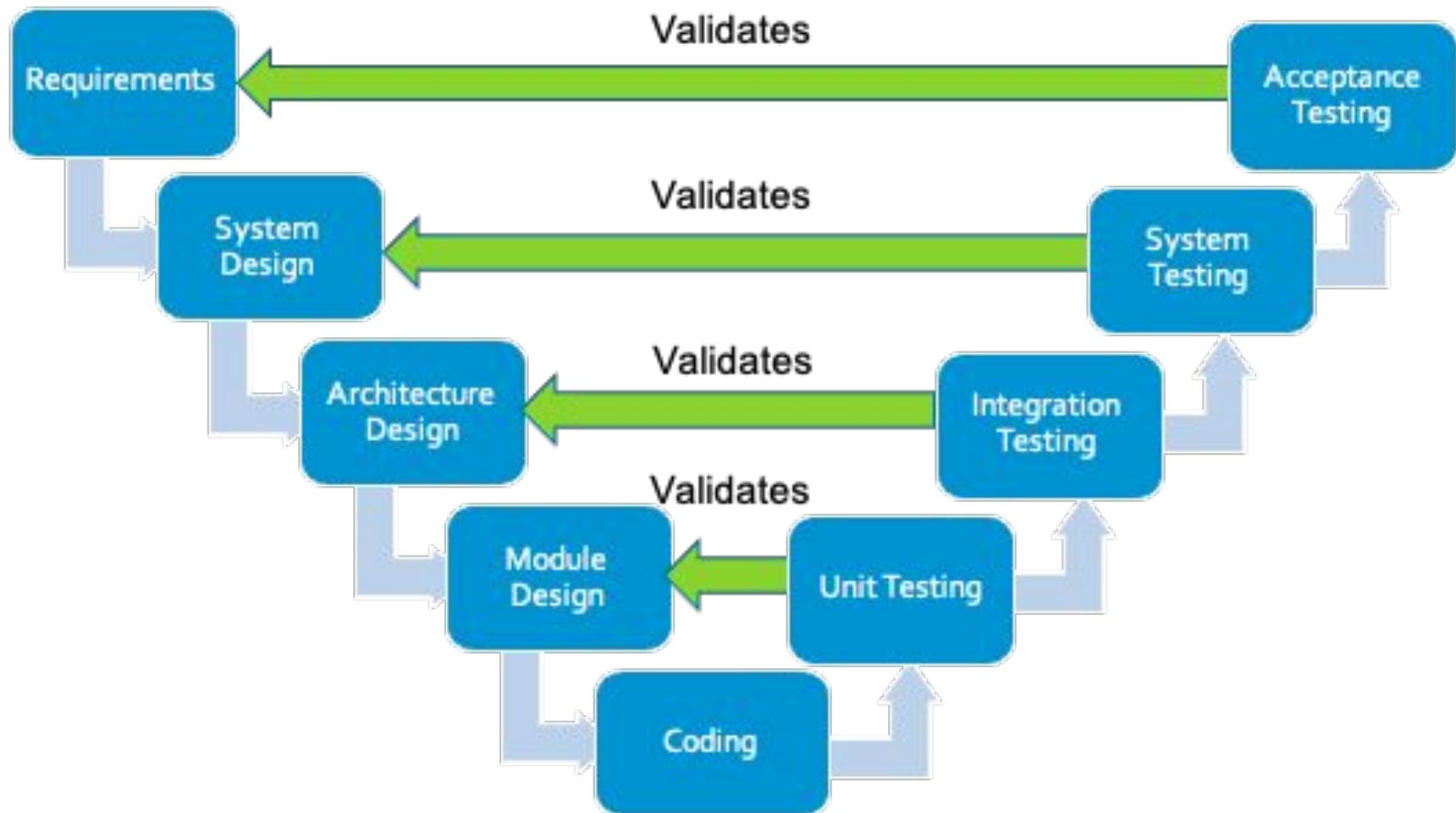
- Validate the final end product like developed software or service or system
- Customer point of view
- Validated by executing the software code
- Techniques used: Functional testing, System testing, Smoke testing, Regression testing and Many more

Verify & Validate Requirements

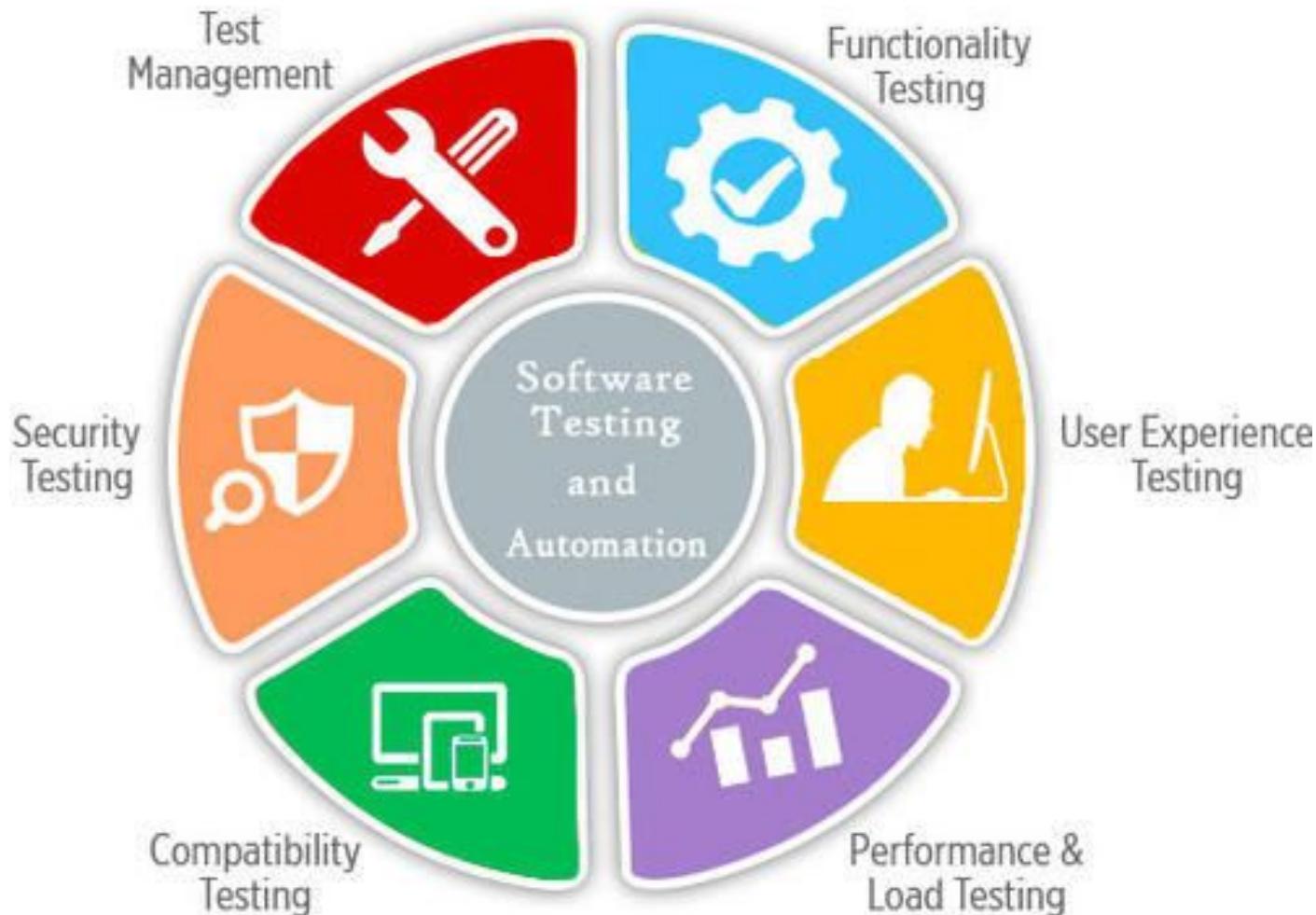


Testing Category	Types of Testing
Functional Testing	<ul style="list-style-type: none"> • Unit Testing • Integration Testing • Smoke • UAT (User Acceptance Testing) • Localization • Globalization • Interoperability • So on
Non-Functional Testing	<ul style="list-style-type: none"> • Performance • Endurance • Load • Volume • Scalability • Usability • So on
Maintenance	<ul style="list-style-type: none"> • Regression • Maintenance

Verify & Validate Requirements



Verify & Validate Requirements

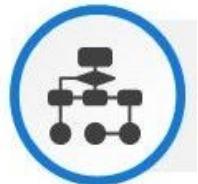




Requirements Analysis and Design Definition (cont.)

- ❖ Define Requirements Architecture
 - ❖ Define Design Options
 - ✓ Define Solution Approaches
 - ✓ Identify Improvement Opportunities
 - ✓ Requirements Allocation
 - ✓ Describe Design Options
 - ❖ Analyze Potential Value and Recommend Solution
 - ✓ Expected Benefits
 - ✓ Expected Costs
 - ✓ Determine Value
 - ✓ Assess Design Options and Recommend Solution
-
- **Question:**
 - ❖ Requirements Architecture: is it Traceability?
 - ❖ When to allocate requirements?
 - **Discussion: how new/advanced technology can cause improvement opportunities? How architect involves in this important task?**
 - **Sample: DTV Guide Studio Platform Evaluation report.**

Requirements Analysis and Design Definition (cont.)



Business Architect



Assessment & Improvement



Customer End-to-End



Mobile Requirement



Package / System
Integration



BPM Requirement



BI / DW
Requirement



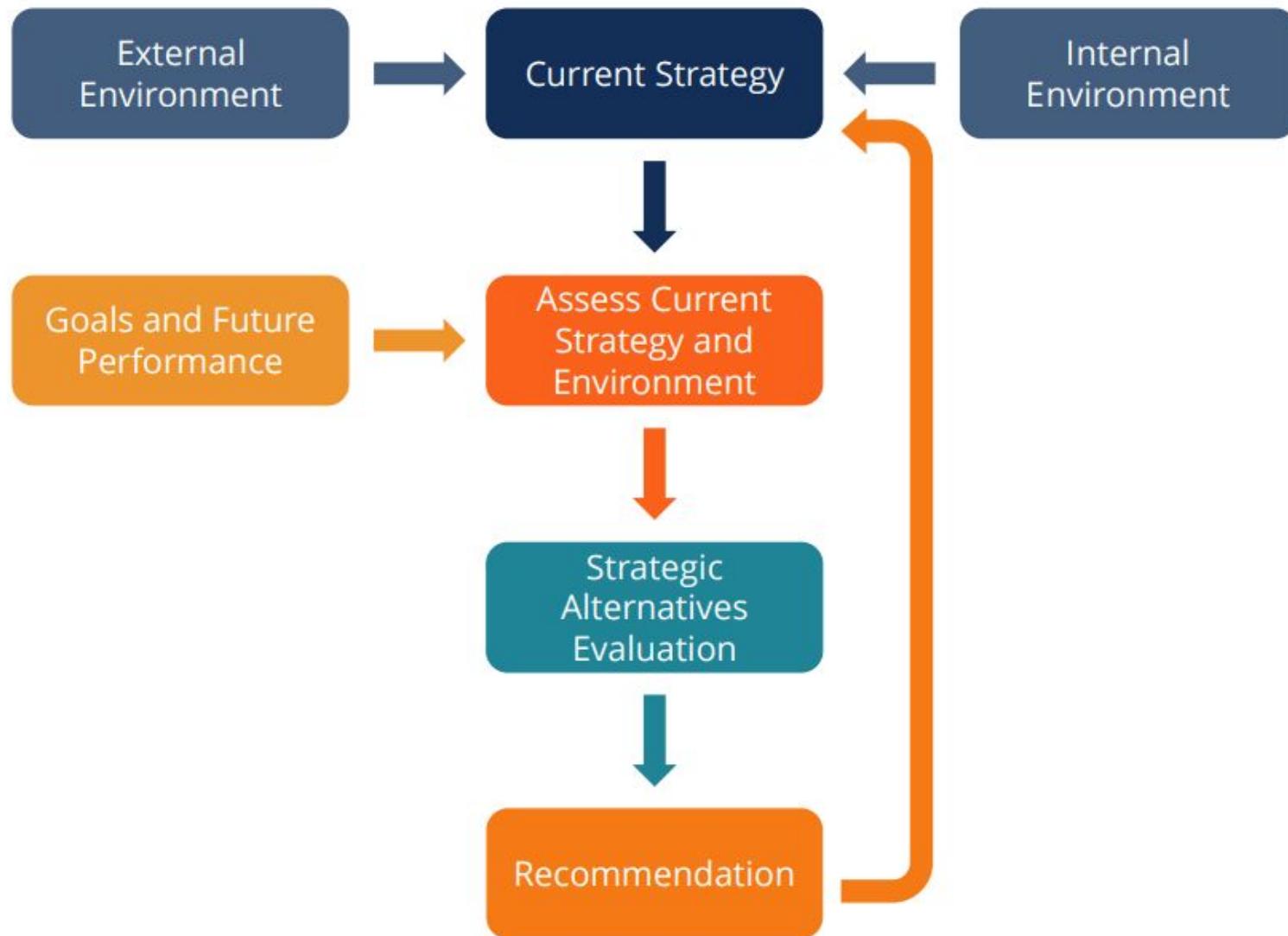
Facilitation

Requirements Analysis and Design Definition (cont.)

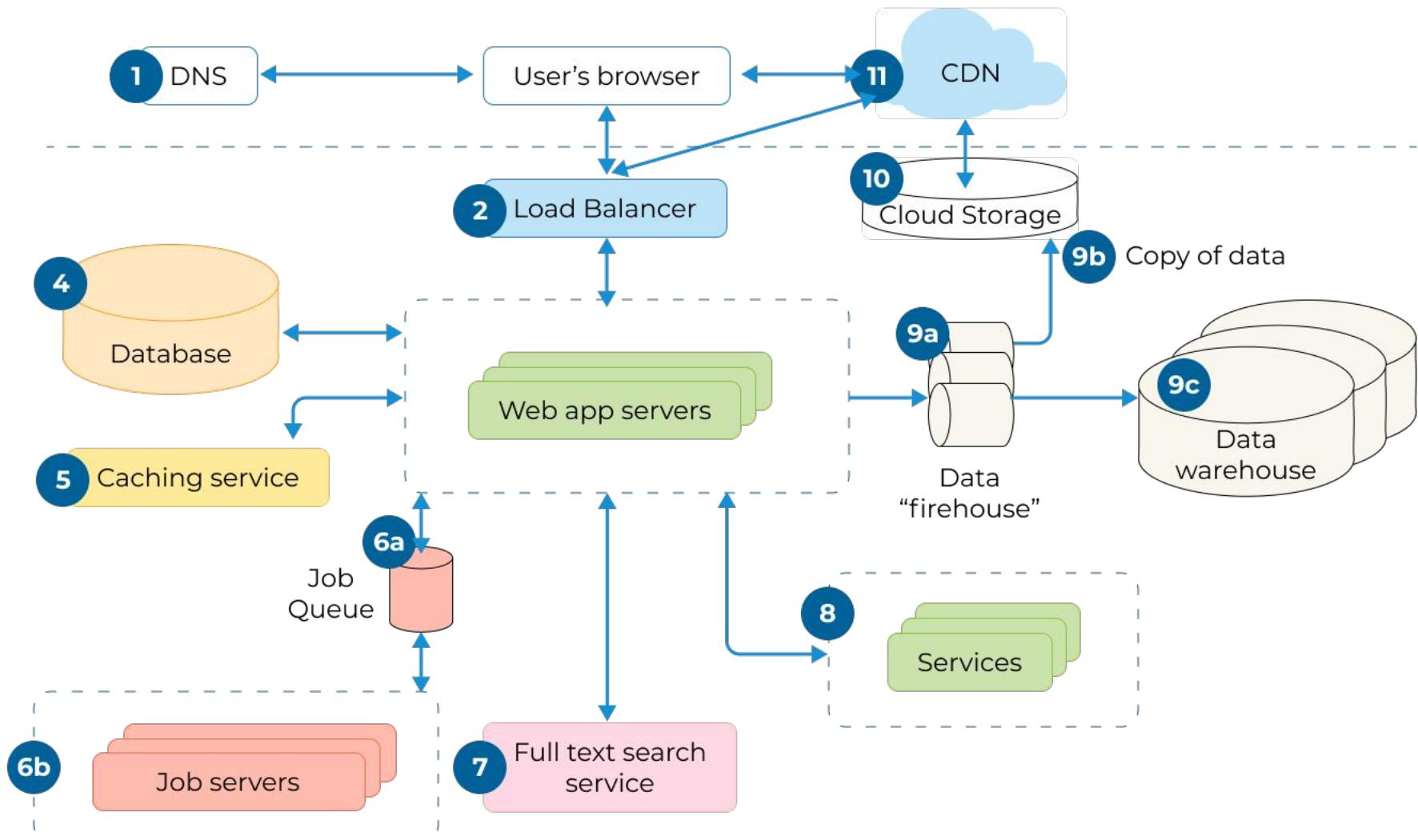
Relate and Verify Requirements Relationships

- **Defined:** there is a relationship and the type of the relationship is described.
- **Necessary:** the relationship is necessary for understanding the requirements holistically.
- **Correct:** the elements do have the relationship described.
- **Unambiguous:** there are no relationships that link elements in two different and conflicting ways.
- **Consistent:** relationships are described in the same way, using the same set of standard descriptions as defined in the viewpoints.

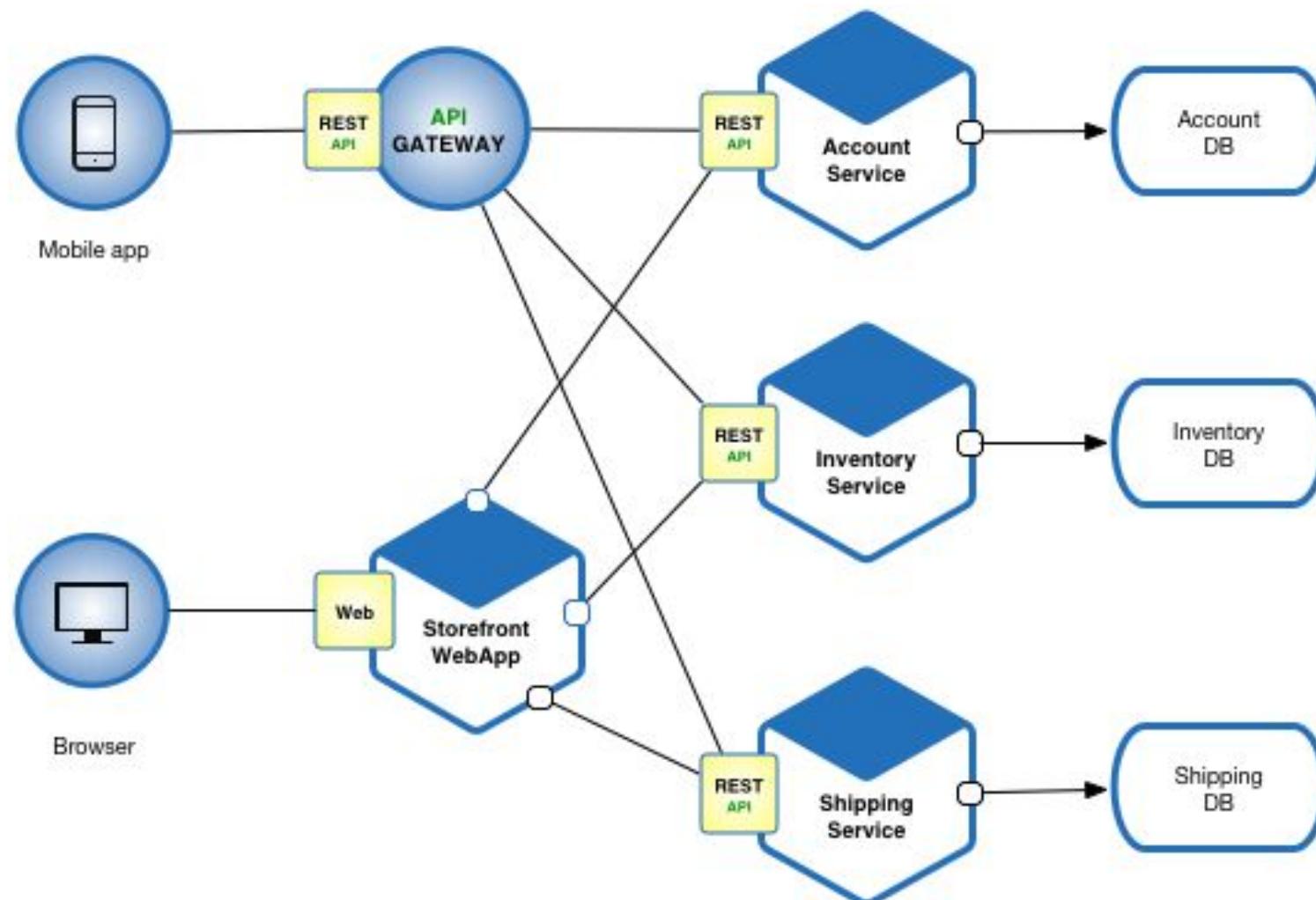
Requirements Analysis and Design Definition (cont.)



Requirements Analysis and Design Definition (cont.)



Requirements Analysis and Design Definition (cont.)



Requirements Analysis and Design Definition (cont.)

The term software construction refers to the detailed **creation** of working software through a combination of coding, verification, unit testing, integration testing, and debugging.

API Application Programming Interface

COTS (OOTB) Commercial Off-the-Shelf <> MOTS

GUI Graphical User Interface

IDE Integrated Development Environment

OMG Object Management Group

POSIX Portable Operating System

TDD Test-Driven Development

UML Unified Modeling Language



Requirements Analysis and Design Definition (cont.)



COTS

Custom Developed	
Pros	Cons
Organization can develop any desired feature	Takes a long time to develop
No unnecessary additional features	Expensive
Scaling up and customization is easy	No free trials or demos before making the choice
No licensing costs	Lack of user community for support
Complete ownership over the product	Takes more effort to determine the requirements for the system

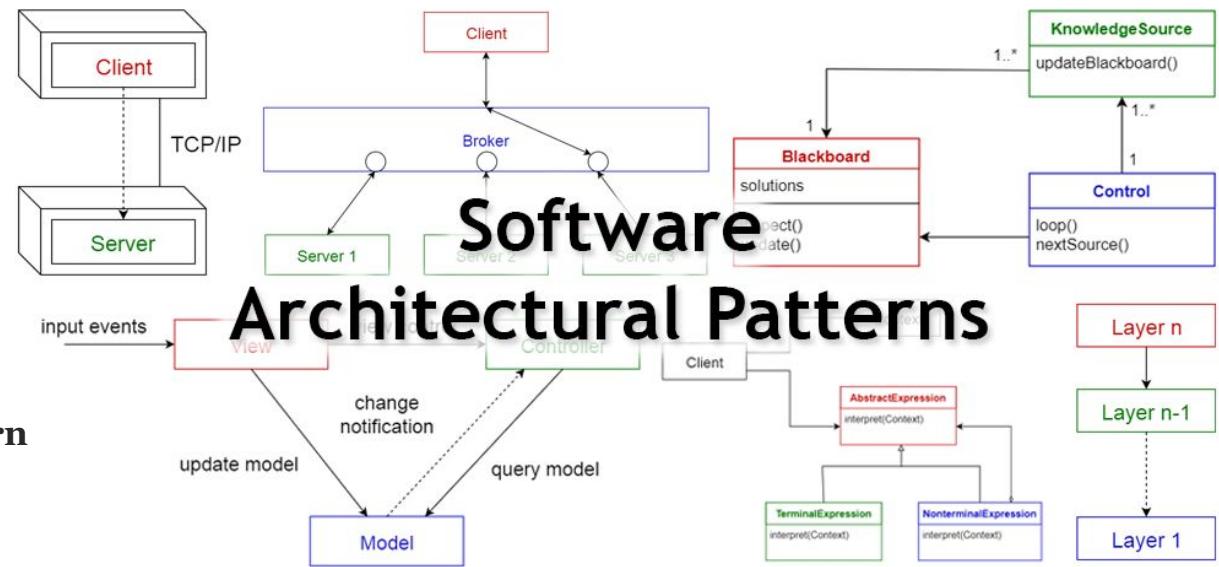
Requirements Analysis and Design Definition (cont.)

How to Choose
Between **Custom**
Developed and
Commercial Off
The Shelf (cOTS)
software



Requirements Analysis and Design Definition (cont.)

1. Layered pattern
2. Client-server pattern
3. Master-slave pattern
4. Pipe-filter pattern
5. Broker pattern
6. Peer-to-peer pattern
7. Event-bus pattern
8. Model-view-controller pattern
9. Blackboard pattern
10. Interpreter pattern



Requirements Analysis and Design Definition (cont.)

- Find the best tech **solution** to solve existing business problems.
- Describe the **structure, characteristics**, behavior, and other aspects of the software to project stakeholders.
- Define **features**, development phases, and solution requirements.
- Provide **specifications** according to which the solution is defined, managed, and delivered.



Requirements Analysis and Design Definition (cont.)

- **Maintainability:** Đáp ứng với việc thay đổi một cách nhanh chóng, tốn ít công sức và mức độ ảnh hưởng thấp.
- **Scalability:** Có khả năng mở rộng, xây dựng thêm các tính năng mới mà ít ảnh hưởng đến các tính năng sẵn có. Tốn ít thời gian và công sức
- **Performance / Speed / Stress:** ...
- **Reusability:** Phải thiết kế làm sao để các module có thể được sử dụng lại ở các hệ thống khác mà không cần phải chỉnh sửa hoặc chỉnh sửa rất ít.
- **Reliability:** Hệ thống xây dựng theo solution đó phải có độ tin cậy cao, chạy ổn định, đảm bảo toàn vẹn dữ liệu.
- **Testability:** Có thể dễ dàng test được hệ thống sử dụng các test framework sẵn có
- **Security:** Hệ thống xây dựng theo solution đó phải đảm bảo an toàn thông tin (chống tấn công mạng, chống revert source code,...). Thường thì các hệ thống chạy trên nền tảng web, mobile sẽ đòi hỏi về security cao hơn các hệ thống khác.
- **Feasibility:** Đây là một tiêu chí quan trọng nhất nhưng được nói đến cuối cùng vì nó ảnh hưởng đến tất cả các tiêu chí kể trên. Một Solution đưa ra thì ngoài việc phải khả thi về phương diện kỹ thuật thì còn phải khả thi về phương diện nguồn lực con người, phải khả thi về mặt thời gian. Chính vì vậy đôi lúc, để đảm bảo Feasibility thì chúng ta phải hy sinh một số các tiêu chí đã đề cập ở trên.

Solution Evaluation

- Discuss: describe some pilot projects.**
- Cases:**
 - ❖ SMRT TFTDS: data transfer engine
 - ❖ DTV Guide Studio: pilot phase
 - ❖ E.ON: pilot the migration of on-premises app to cloud
 - ❖ Pilot in Notes migration projects: PETRONAS, LNAR

Solution Evaluation (cont.)

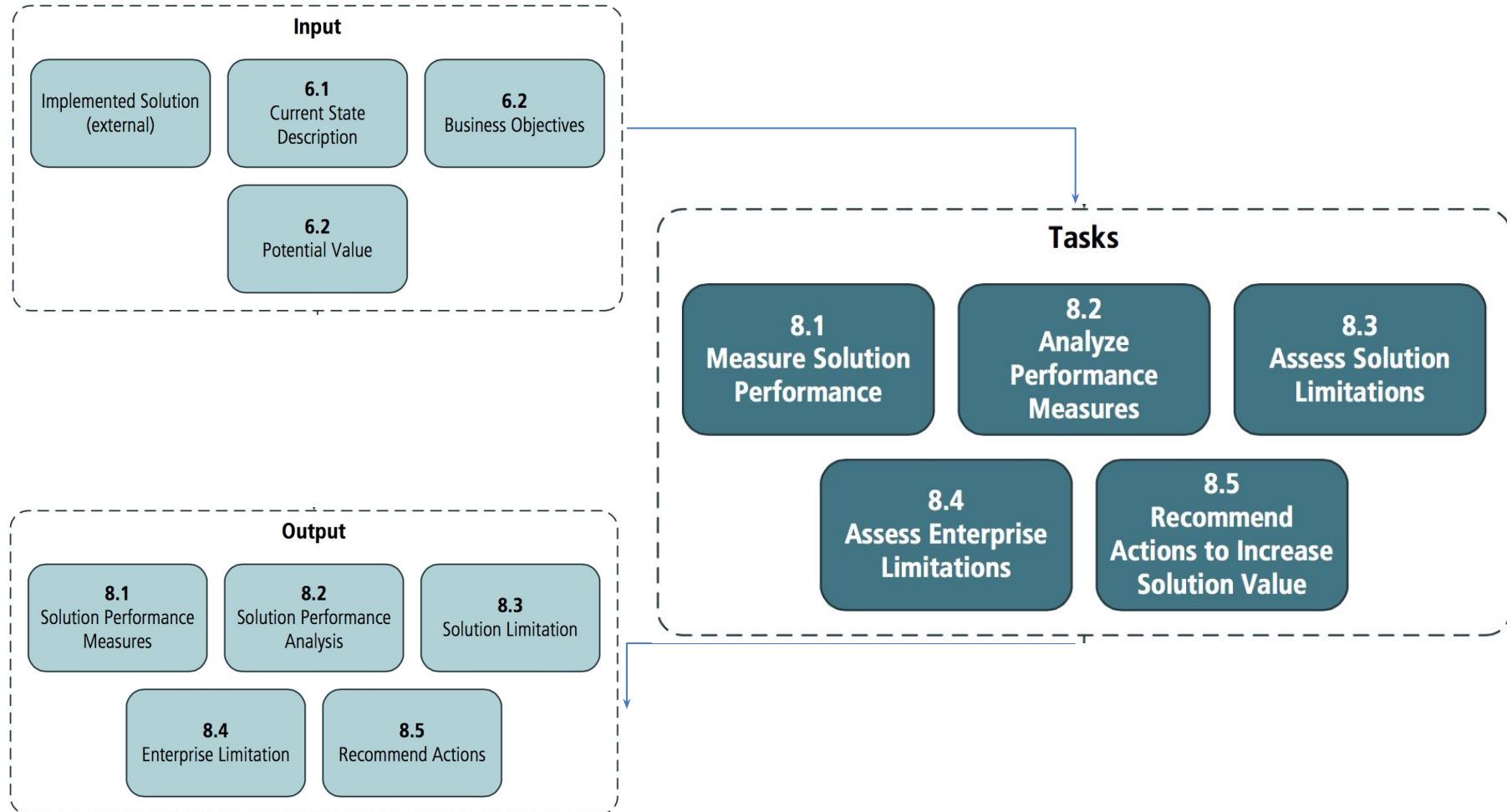
❖ The Core Concept Model in Strategy Analysis

Core Concept	During Elicitation and Collaboration, business analysts...
Change: the act of transformation in response to a need.	recommend a change to either a solution or the enterprise in order to realize the potential value of a solution.
Need: a problem or opportunity to be addressed.	evaluate how a solution or solution component is fulfilling the need.
Solution: a specific way of satisfying one or more needs in a context.	assess the performance of the solution, examine if it is delivering the potential value, and analyze why value may not be realized by the solution or solution component.

❖ Homework: study BABOK v3 table 8.0.2

Solution Evaluation (cont.)

❖ Tasks – Overview



Solution Evaluation (cont.)

- ❖ Measure Solution Performance
 - ✓ Define Solution Performance Measures: quantitative vs. qualitative
 - ✓ Validate Performance Measures
 - ✓ Collect Performance Measures: volume/sample size, frequency & timing, currency
 - ❖ Analyze Performance Measures
 - ✓ Solution Performance versus Desired Value
 - ✓ Risks
 - ✓ Trends
 - ✓ Accuracy
 - ✓ Performance Variances
 - ❖ Assess Solution Limitations
 - ✓ Identify Internal Solution Component Dependencies
 - ✓ Investigate Solution Problems
 - ✓ Impact Assessment
 - ❖ Assess Enterprise Limitations
 - ❖ Recommend Actions to Increase Solution Value
- Exercise: provide sample quantitative & qualitative measures for an ATM software.**

Solution Evaluation (cont.)

- Potential **Value**: can be used as a **benchmark** against which the value delivered by a design can be evaluated.
- Design **Options**: need to be evaluated and **compared** to one another to recommend one option for the solution.

Solution Evaluation (cont.)



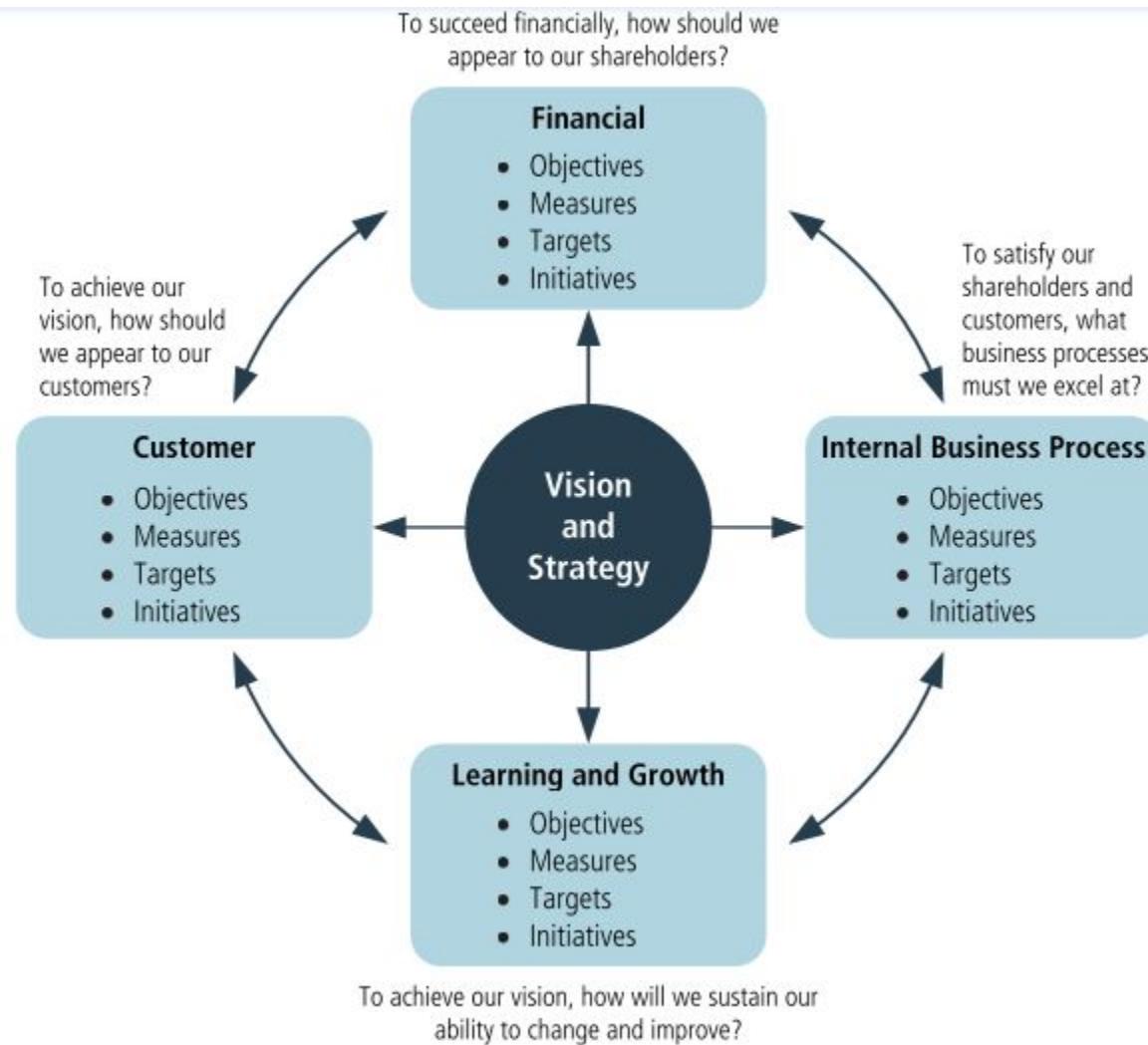
Solution Evaluation (cont.)

- How do customers see us? (customer perspective)
- What must we excel at? (internal perspective)
- Can we continue to improve and create value? (innovation and learning perspective)
- How do we look to shareholders? (financial perspective)



- **Learning and growth**
- **Business processes**
- **Customers**
- **Finance**

Solution Evaluation (cont.)



Solution Evaluation (cont.)

Financial Perspective		Customer Perspective	
GOALS	MEASURES	GOALS	MEASURES
Survive	Cash flow	New products	Percent of sales from new products
Succeed	Quarterly sales growth and operating income by division	Responsive supply	Percent of sales from proprietary products
Prosper	Increased market share and ROE	Preferred supplier	On-time delivery (defined by customer)
Internal Business Perspective		Innovation and Learning Perspective	
GOALS	MEASURES	GOALS	MEASURES
Technology capability	Manufacturing geometry vs. competition	Technology leadership	Time to develop next generation
Manufacturing excellence	Cycle time Unit cost Yield	Manufacturing learning	Process time to maturity
Design productivity	Silicon efficiency Engineering efficiency	Product focus	Percent of products that equal 80% sales
New product introduction	Actual introduction schedule vs. plan	Time to market	New product introduction vs. competition

Solution Evaluation (cont.)

- **Strategic:** These big-picture key performance indicators monitor organizational goals. Executives typically look to one or two strategic KPIs to find out how the organization is doing at any given time. Examples include return on investment, revenue and market share.
- **Operational:** These KPIs typically measure performance in a shorter time frame, and are focused on organizational processes and efficiencies. Some examples include sales by region, average monthly transportation costs and cost per acquisition (CPA).
- **Functional Unit:** Many key performance indicators are tied to specific functions, such as finance or IT. While IT might track time to resolution or average uptime, finance KPIs track gross profit margin or return on assets. These functional KPIs can also be classified as strategic or operational.
- **Leading vs Lagging:** Regardless of the type of key performance indicator you define, you should know the difference between leading indicators and lagging indicators. While leading KPIs can help predict outcomes, lagging KPIs track what has already happened. Organizations use a mix of both to ensure they're tracking what's most important.

Project Completion Best Practices

Project Review

Brings the project team and other stakeholders together to discuss both what went well with the project and what didn't go as well.

- Can be split into multiple meetings if very large project
- Send a survey ahead of time to collect feedback
- Prepare and send an agenda prior to the meeting

Project Completion Best Practices

Feedback Survey

A feedback survey should be sent at least one week before the meeting asking about thoughts on various aspects of the project.

1. Overall, how successful do you think this project was?
What went right (list up to 3 things)?
2. What obstacles did you face (list up to 3 things)?
3. What needs improvement/should have been done differently (list up to 3 things)?
4. Do you have any other comments?

Project Completion Best Practices

Review Meeting

Tend to focus on the negative, so keep it non-confrontational and be sure to ask about what went right

- Work through each section of the feedback survey and facilitate positive and meaningful discussion
- Take notes both on positive and constructive feedback

Project Completion Best Practices

Post Review Meeting

Analyze the results from the review meeting and recommend process or procedural changes that should be made for future projects.

“Those who do not learn from history are doomed to repeat it”
- George Santayana

Final Test - Group

- Pick one of your project, describe below information:
 - Project Overview, Pain Point & Functional Requirement
 - How Elicitation Activities has been carried out & documented
 - *Use Case Diagram / Activity Diagram / System As Is & To be*
 - Difficulties & how project overcome it
 - Based on this course' Content/Best Practices, suggest how should team improve in Planning/Requirement/Design phase
- Everything should be in bullet point with at least 2 follow up explanations - Structured Text
- 2 sided A4
- Duration: 30 mins - 1 hour
- Submit Time: 16:40

Deadline: in-class submission

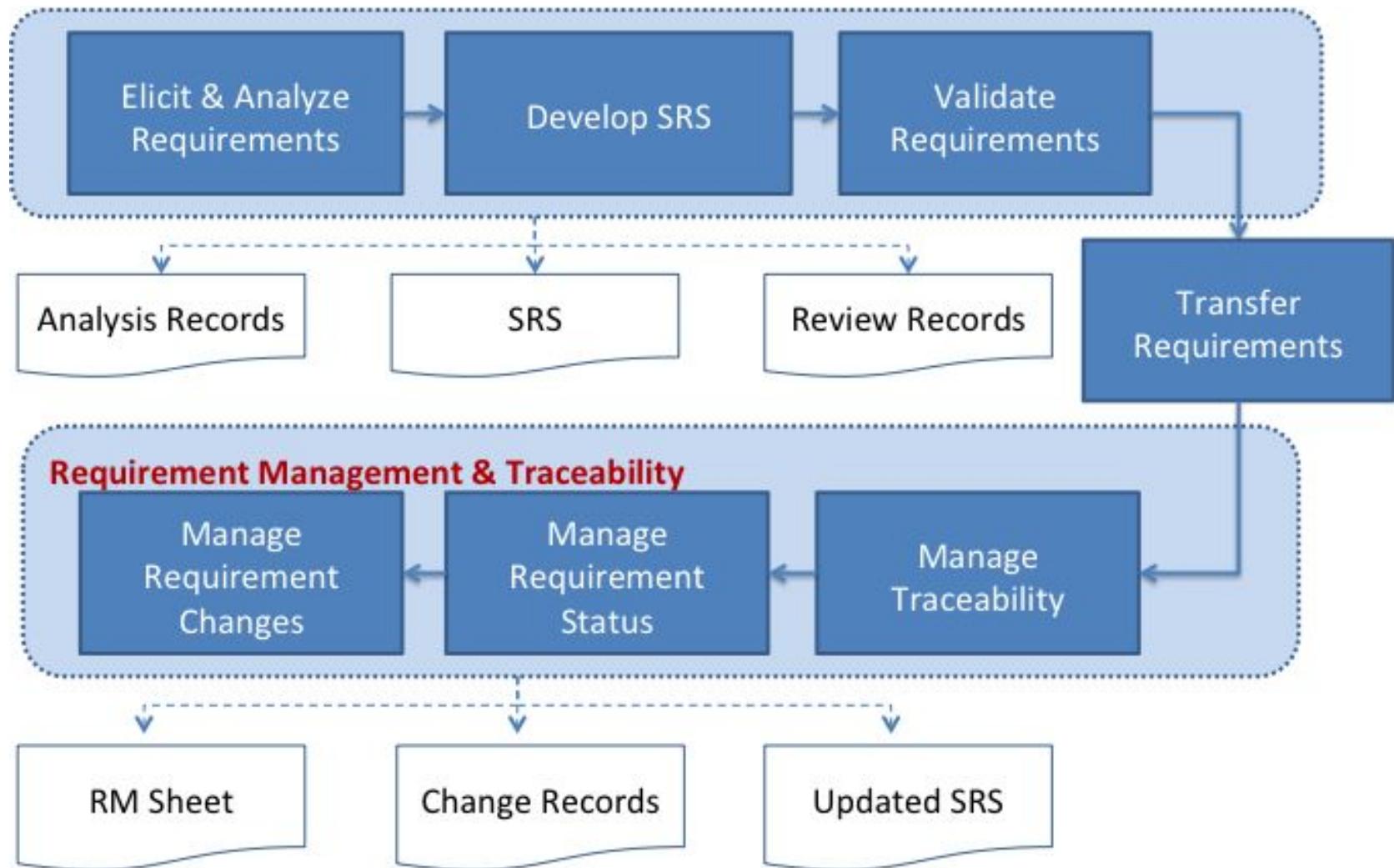
Final Test – Result

Criteria & Principle

- Overall = (Timeliness + Detail + 3*Knowledge Coverage)/5
 - 1. A
 - 2. B
 - 3. C
 - 4. D
 - 5. E
- Knowledge Coverage:
matching practices &
improvements with lecture
knowledge

Result

Knowledge Coverage



Knowledge Coverage

Elicitation and Collaboration

- ❖ Prepare for Elicitation
 - ✓ Understand the Scope of Elicitation
 - ✓ Select Elicitation Techniques
 - ✓ Set Up Logistics
 - ✓ Secure Supporting Material
 - ✓ Prepare Stakeholders
- ❖ Conduct Elicitation
 - ✓ Guide Elicitation Activity
 - ✓ Capture Elicitation Outcomes
- ❖ Confirm Elicitation Results
 - ✓ Compare Elicitation Results Against Source Information
 - ✓ Compare Elicitation Results Against Other Elicitation Results
- ❖ Communicate Business Analysis Information
 - ✓ Determine Objectives and Format of Communication
 - ✓ Communicate Business Analysis Package
- ❖ Manage Stakeholder Collaboration
 - ✓ Gain Agreement on Commitments
 - ✓ Monitor Stakeholder Engagement
 - ✓ Collaboration

Strategy Analysis

- ❖ Analyze Current State
 - ✓ **Business Needs**
 - ✓ Organizational Structure and Culture
 - ✓ Capabilities and Processes
 - ✓ **Technology and Infrastructure**
 - ✓ **Policies**
 - ✓ **Business Architecture**
 - ✓ Internal Assets
 - ✓ External Influencers
- ❖ Define Future State
 - ✓ Business Goals and Objectives
 - ✓ Scope of Solution Space
 - ✓ **Constraints**
 - ✓ Organizational Structure and Culture
 - ✓ Capabilities and Processes
 - ✓ **Technology and Infrastructure**
 - ✓ **Policies**
 - ✓ **Business Architecture**
 - ✓ Internal Assets
 - ✓ **Identify Assumptions**
 - ✓ Potential Value
- ❖ Assess Risks
 - ✓ **Unknowns**
 - ✓ **Constraints, Assumptions, and Dependencies**
 - ✓ Negative Impact to Value
 - ✓ Risk Tolerance
 - ✓ **Recommendation**
- ❖ **Define Change Strategy**
 - ✓ Solution Scope
 - ✓ Gap Analysis
 - ✓ Enterprise Readiness Assessment
 - ✓ Change Strategy
 - ✓ Transition States and Release Planning

Knowledge Coverage (cont.)

Requirements Analysis and Design Definition

- ❖ Specify and Model Requirements
 - ✓ Model Requirements
 - ✓ **Analyze Requirements**
 - ✓ Represent Requirements and Attributes
 - ✓ Implement the Appropriate Levels of Abstraction
- ❖ Verify Requirements
 - ✓ Characteristics of Requirements and Designs
 - ✓ Quality
 - ✓ Verification Activities
 - ✓ Checklists
- ❖ Validate Requirements
 - ✓ Identify Assumptions
 - ✓ Define Measurable Evaluation Criteria
 - ✓ Evaluate Alignment with Solution Scope
- ❖ Define Requirements Architecture
- ❖ **Define Design Options**
 - ✓ Define Solution Approaches
 - ✓ Identify Improvement Opportunities
 - ✓ Requirements Allocation
 - ✓ Describe Design Options
- ❖ Analyze Potential Value and Recommend Solution
 - ✓ Expected Benefits
 - ✓ Expected Costs
 - ✓ Determine Value
 - ✓ **Assess Design Options and Recommend Solution**

Solution Evaluation

- ❖ Measure Solution Performance
 - ✓ Define Solution Performance Measures: quantitative vs. qualitative
 - ✓ Validate Performance Measures
 - ✓ Collect Performance Measures: volume/sample size, frequency & timing, currency
- ❖ Analyze Performance Measures
 - ✓ Solution Performance versus Desired Value
 - ✓ Risks
 - ✓ Trends
 - ✓ Accuracy
 - ✓ Performance Variances
- ❖ Assess Solution Limitations
 - ✓ Identify Internal Solution Component Dependencies
 - ✓ Investigate Solution Problems
 - ✓ Impact Assessment
- ❖ Assess Enterprise Limitations
- ❖ Recommend Actions to Increase Solution Value

4. Non-functional requirements

Characteristics

- No clear distinction between functional and non-functional requirements.
 - Depends on:
 - Level of details described
 - Comprehension of the domain or the system
 - Experiences of the people involved (BA, SA, Designer, Dev, etc.)
- ⇒ Elicit and Analyze together with functional requirements.

Characteristics

- Example:
 - The system must be protected from unauthorized access.
 - There is a need for a secured authentication and authorization to control the user access. User must be identified using username and password in order to access the system.

Types

The 'IEEE-Std 830 - 1993' lists 13 non-functional requirements to be included in a Software Requirements Document.

- Performance requirements
- Interface requirements
- Operational requirements
- Resource requirements
- Verification requirements
- Acceptance requirements
- Documentation requirements
- Security requirements
- Portability requirements
- Quality requirements
- Reliability requirements
- Maintainability requirements
- Safety requirements

Gather and document non-functional requirements

- Functional and non-functional requirements can be gathered at the same time, in the same meetings.
- SA should involve in:
 - Elicit & Analyze Requirements
 - Write SRS (non-functional requirements).

Elicit & Analyze Requirements



Issues

- Issues of scope
 - The boundary of the system is ill-defined
 - The customers/users specify unnecessary technical detail that may confuse overall system objectives
- Issues of understanding
 - Issues of customer
 - Issues of development team

Elicit & Analyze Requirements



Issues

- Issues of understanding (cont)
 - Omit information that is believed to be “obvious”
 - Specify requirements that conflict with the needs of other customers/users
 - Specify requirements that are ambiguous or un-testable.
- Issues of volatility
 - The requirements change over time

Issues with Natural Language

- Language barrier
 - Foreign language
 - Writing skills
 - The language's own ambiguity. Because it is natural language.
- Weak words
- Unbounded lists
 - The management roles such as Administrator, Account Manager, etc. can access all data in the system.
- Implicit Collections
 - The system must support Android devices.
- Ambiguity
 - The screen must be loaded very fast.
 - The list must be displayed consistently to users.

Techniques

- Goal-based derivation: 3 step approach.
 - Identify the enterprise goal
 - Decompose of the goal into sub-goals
 - Identify non-functional requirements.

Techniques

- Elicitation Techniques
 - Researching application domain
 - Interviewing and questionnaires
 - Workshop and brainstorming
 - Storyboarding and role playing
 - Observation
 - Use cases
- Analyzing Techniques
 - System modeling
 - Rapid Prototyping

Techniques

- Testable NFRs: use measurable metrics

Property	Metric
Performance	<ol style="list-style-type: none">1. Processed transactions per second2. Response time to user input
Reliability	<ol style="list-style-type: none">1. Rate of occurrence of failure2. Mean time to failure
Availability	Probability of failure on demand
Size	Kbytes, Mbytes
Usability	<ol style="list-style-type: none">1. Time taken to learn the software2. Number of errors made by user
Robustness	Time to restart the system after failure
Portability	Number of target systems

Techniques

Questions

- User interface and human factors
 - What type of user will be using the system?
 - Is it particularly important that users be protected from making errors?
 - What sort of input/output devices for the human interface are available, and what are their characteristics?
- Error handling and extreme conditions
 - How should the system respond to input errors?
 - How should the system respond to extreme conditions?

Techniques

Questions

- Resources and Management Issues
 - How often will the system be backed up?
 - Who will be responsible for the back up?
 - Who is responsible for system installation?
 - Who will be responsible for system maintenance?

Develop SRS

- Benefit of good document
 - Basis for agreement between the customers and the team on what the software product is to do.
 - Reduce the development effort.
 - Provide a basis for estimating costs, schedules.
 - Provide a baseline for validation and verification.
 - Facilitate transfer.
 - Serve as a basis for enhancement

Develop SRS – Techniques

- Specify requirements using **structured natural language** (forms, tables, etc.)
- **Functional requirements** can be specified using modeling - a combination of graphical notations and structured natural language
 - Use cases
 - Use case diagrams
 - Use case specifications
- **Non-functional requirements** can't be modeled => specified using structured natural language only

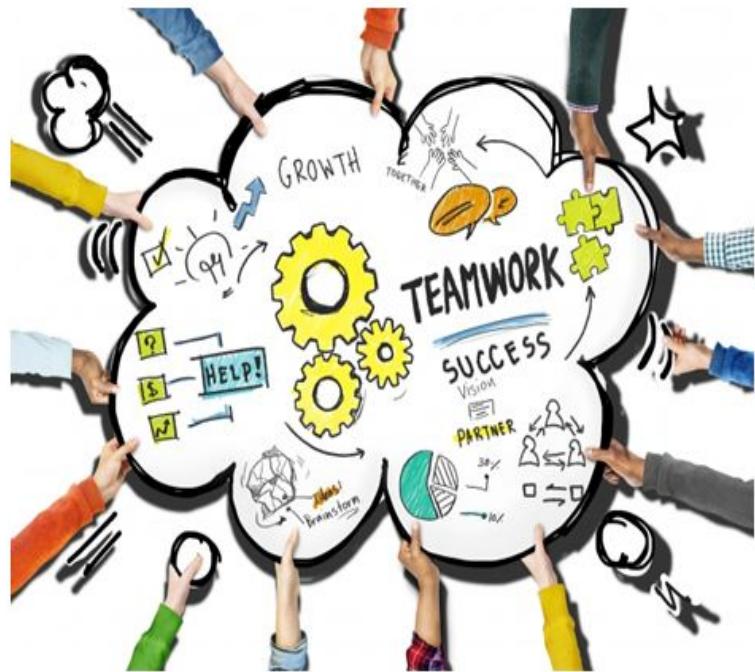
Requirement Elicitation & Collaboration / Use-Case Exploration

1. Finding your customer's pain point.
2. Earning their trust.
3. Solving the pain point for them.
4. Prepare & Conduct
 - a. Techniques
 - b. Collaboration
5. Confirm & Communicate
6. Stakeholder
7. Commitment









Practice – Write NFRs

Write Natural Language NFRs

- Divide the class into small groups
- Each group selects a product (car, house, etc.)
- Each group write 2 to 3 non-functional requirements about producing the product.
- For example: produce a new car.
→ The car must be reliable.
- Share with class and discuss whether each requirement is testable.