



Three Statement Model Editing

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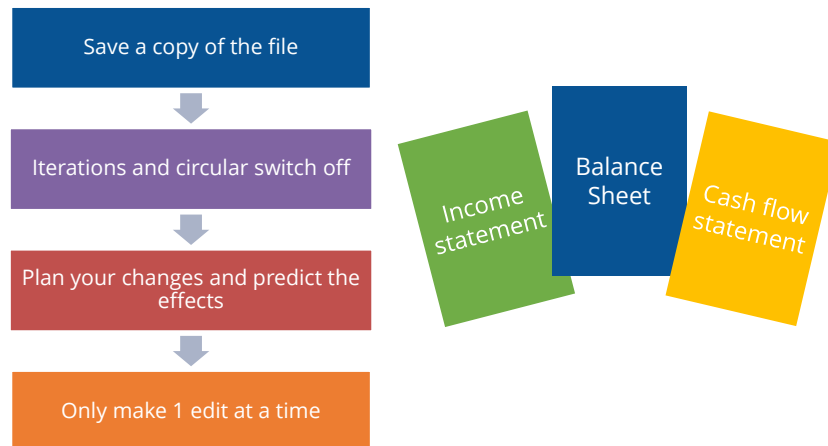
Contents

- Before editing
- Inserting a new item
- Removing an old item
- After editing
- Keyboard shortcuts

2

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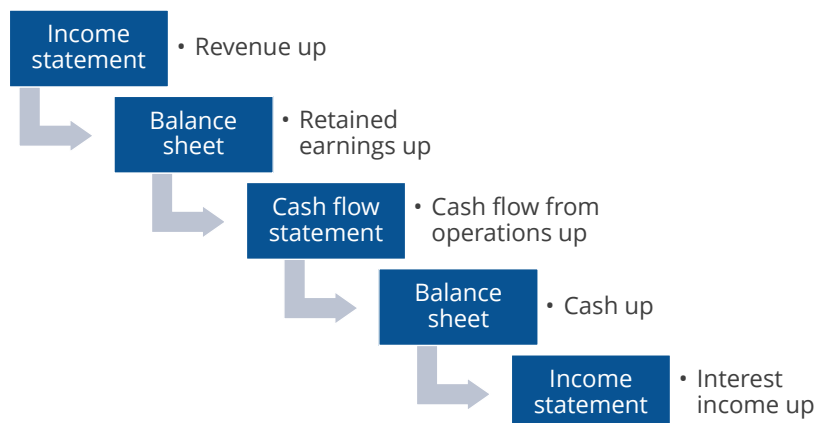
What To Do Before Editing



3

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Inserting a New Item – Predict Changes



4

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Inserting a New Item

- 1 Predict where changes are needed
- 2 Insert new rows – assumptions, calculations, financial statements, outputs?
- 3 Label clearly and consistently, from assumptions through to output
- 4 New items get new rows. Try not to add onto another formula
- 5 Only add 1 new item at a time

5

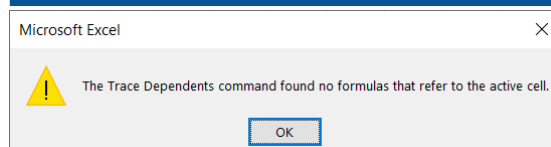
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Removing an Old Item

Deleting rows means dependent cells return #REF

Trace dependent cells and edit these first

Only delete when trace dependents finds no links

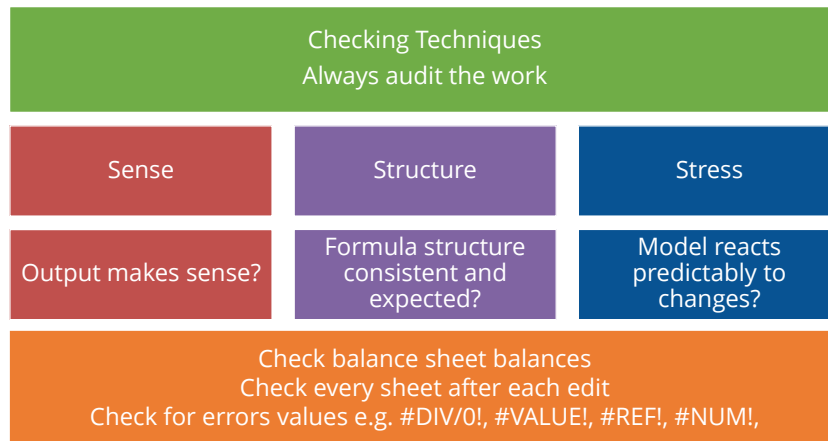


Trace precedents to find cells that may now be redundant

6

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After Editing



7

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After Editing – Sense Check

| | Year 1 | Year 2 | Year 3 | Year 4 |
|-------------------|--------|--------|--------|--------|
| Revenues | 404.1 | 416.2 | 428.7 | 441.6 |
| Operating costs | 383.9 | 395.4 | 390.1 | 419.5 |
| Operating profits | 20.2 | 20.8 | 38.6 | 22.1 |
| Tax expense | 2.0 | 2.1 | 3.9 | 2.2 |
| Net income | 18.2 | 18.7 | 34.8 | 19.9 |

Unusual numbers
Negatives in wrong place
Downward trend when upward expected
Zeros



Check the “family” relationships:
Sales up, operating costs down?
Large debt repayment, cash up?

8

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After Editing – Structure Check

| Consistent period columns | | | Consistent row labels | |
|---|--------|--------|-----------------------|------------------------------------|
| Column reference | F | G | Assumptions | |
| Balance sheet | Year 1 | Year 2 | Receivables | Inconsistent formulas more obvious |
| Income statement | Year 1 | Year 2 | Inventories | |
| Operating statistics | Year 1 | Year 2 | Prepays | |
| Ensures consistency of formulas % of formula have same column references Growth % has this and last period references | | | Balance sheet | |
| | | | Receivables | |
| | | | Inventories | |
| | | | Prepays | |
| Final period = 0.0? Check for structure issue in period 1 | | | | |

9

After Editing – Stress Check

| Change an assumption | Check model behaves as predicted | Undo stress test |
|--|--|---|
| Bigger changes are easier to see Isolated changes are best (sales growth impacts too many line items) | Has PP&E gone up and cash gone down? Have debt and cash gone up? Does the model still balance? | Make any necessary changes Recheck the changes |
| Always stress test zero line items to ensure they work when populated | | |
| Always stress test line items which can be either positive or negative | | |

10

Keyboard Shortcuts

| Key stroke | What it does |
|------------|--|
| ALT M P | Trace precedents |
| ALT M D | Trace dependents |
| ALT M K | Error checking |
| ALT M A | Removes all arrows |
| ALT M H | Show formulas (an on off switch) |
| F2 | Shows component cells |
| CTRL [| Jumps to first variable if formula is cross tab |
| Enter | Jumps from variable to variable if formula on the same tab |
| F5 | Back to the start |

11

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