

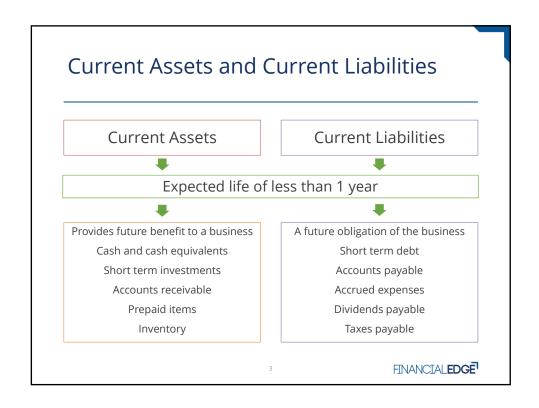


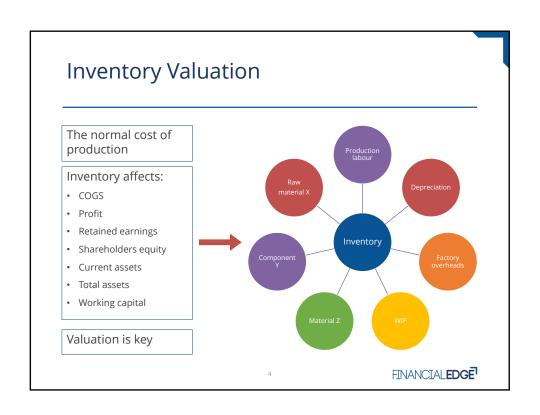
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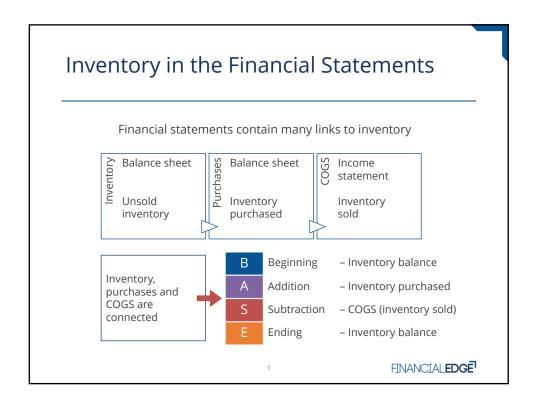
FINANCIAL**EDGE**

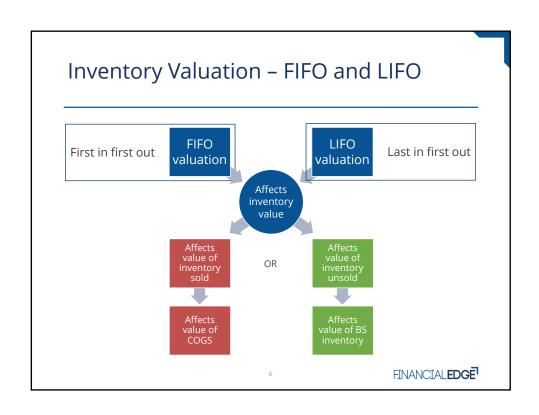




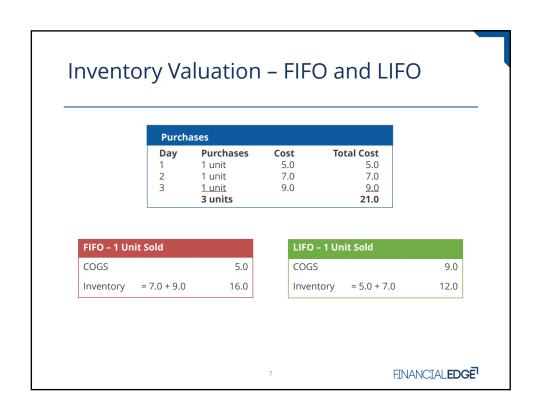


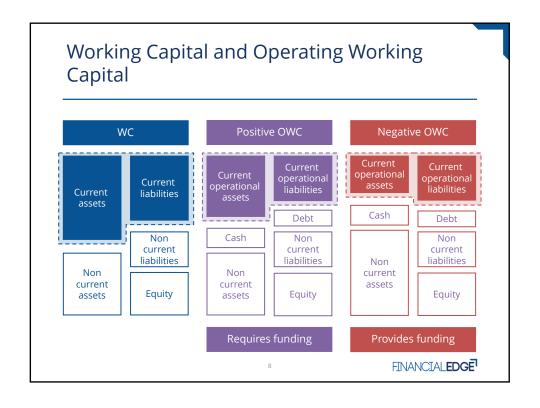














Operating Working Capital and Funding

Includes current assets and current liabilities that are operating

Operating working capital (OWC) =

Operating current assets (OCA) less
Operating current liabilities (OCL)

OWC = OCA - OCL

Operating BS items

OWC measures funds needed to maintain operations

Includes accounts receivable, accounts payable, inventory, etc

Financing BS items

Financing items like cash *provide* the funds for OWC

Includes cash and debt obligations

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Why Does Operating Working Capital Matter? Funding

| | Example 1 | Example 2 | Example 3 | Example 4 |
|---------------------------|-----------|-----------|-----------|-----------|
| Inventory | 1,000.0 | 1,000.0 | 0.0 | 0.0 |
| Accounts receivable | 0.0 | 0.0 | 0.0 | 2,500.0 |
| Accounts payable | 0.0 | 1,000.0 | 1,000.0 | 1,000.0 |
| Operating working capital | +1,000.0 | 0.0 | (1,000.0) | +1,500.0 |

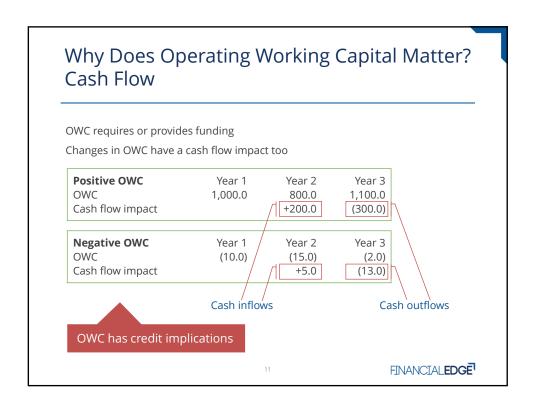
| Positive OWC | Zero OWC | Negative OWC | |
|-------------------------------|----------------------------------|--|--|
| Requires funds to be invested | Requires no funds to be invested | Provides funds to the rest of the business | |
| Common | Desirable | Highly desirable | |

Level of OWC depends on the nature of the industry

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Working Capital Days Ratios Ending receivables Number of Receivables days = Sales days of sales **Ending inventory** Number of Inventory days Cost of goods sold days of COGS Ending payables Number of Payables days Cost of goods sold days of COGS Average balances can be used to calculate the ratios. Average balances are commonly used by credit analysts, ending balances for forecasting FINANCIALEDGE 12



