

## Roger Lin

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RE:

Dear Hiring Manager,

I believe I am an excellent candidate for the Fixed Income Research Specialist role at Callan due to my strong academic foundation, relevant professional experience, and demonstrated commitment to fixed income investing and capital markets research.

My academic background, which includes a Master's in Public Policy from the University of Chicago's Harris School, has provided me with robust quantitative training in mathematics, statistics, and econometrics. Through courses such as Fixed Income Asset Pricing, Financial Instruments, and Macroeconomic Policymaking, I have developed a strong theoretical understanding of the key drivers of fixed income performance and portfolio management strategies. Additionally, my technical competencies in tools like R, Python, and Stata have prepared me to analyze large datasets and derive actionable insights—skills that are directly applicable to conducting investment manager due diligence and supporting Callan's proprietary research initiatives. My professional experience complements this academic preparation. During my tenure as a research assistant at the Becker Friedman Institute, I worked extensively with fixed income data, analyzing the relationship between inflation regimes and equity/bond returns. This role required meticulous attention to detail, statistical modeling, and clear communication of results through data visualizations and written summaries. These experiences mirror the analytical diligence and communication skills required for evaluating and monitoring investment managers. Moreover, my time as a business analyst at Bainbridge Consulting honed my strategic thinking and collaborative abilities. I conducted in-depth market research, built dynamic financial models, and formulated long-term growth strategies for clients—experiences that directly align with the due diligence and strategic analysis required for this position. I also prioritized fostering trusted client relationships, an approach that resonates with Callan's emphasis on collaboration and partnership.

Additionally, my leadership experience as the founder and editor-in-chief of Triton Business Review demonstrates my ability to manage complex projects and effectively communicate ideas to diverse audiences. These skills are essential for contributing to Callan's research output, client workshops, and market-related presentations. What sets me apart is my combination of intellectual curiosity, adaptability, and a deep passion for understanding and contributing to the fixed income space. My academic journey and professional roles have instilled in me an ability to ask the right questions, sustain my position when challenged, and adapt my thinking when presented with compelling alternatives. These qualities, combined with my proven ability to work collaboratively and deliver results under pressure, align closely with Callan's culture and the requirements of this role. I am confident that my blend of technical expertise, analytical rigor, and interpersonal skills would allow me to excel as a Fixed Income Research Specialist and make meaningful contributions to Callan's mission of empowering clients with creative, data-driven investment solutions. Thank you for considering my application. I would be thrilled to bring my enthusiasm and skills to your team.



Best regards,  
Roger Lin



