# **JOHNY VARGHSE**



# CONTACT

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Passport No: C9245576

# **SKILLS**

- Customer Service
- Sales Support
- Product Knowledge
- Communication Skills
- Team Collaboration
- · Lead Generation & Prospecting
- Negotiation & Closing Skills
- Target Achievement
- Relationship Management
- Presentation Skills
- · Problem-Solving
- Market Research & Analysis
- Campaign Development
- Brand Promotion
- Content Creation
- Customer Engagement
- Data-Driven Decision Making

# LANGUAGES

- English
- Malayalam



#### **PROFILE**

Dynamic and results-driven Sales Professional with a proven track record of driving revenue growth, building lasting client relationships, and exceeding targets. Skilled in identifying market opportunities, crafting persuasive pitches, and delivering exceptional customer service. Adept at blending strong communication skills with strategic thinking to maximize sales potential. Passionate about creating value for clients while contributing to organizational success.



### **WORK EXPERIENCE**

Madona General Stores & Super Market 27/02/2025 - 30/06/2025 Near Mercy Hospital, Thalayolaparambu

Sales Executive

**Chengalathu Traders General Merchants** 18/08/2020 - 01/08/2024 **& Commission Agents, Vaikom** 

Sales Executive

Kanneettumyalil Agencies, Kothanalloor,Kottayam

Sales Executive

Anna Tiles, Thellakom, kottayam

Marketing Specialist

07/10/2005-24/03/2013

12/04/2013 - 24/07/2020

Anna Tiles, Thellakom, kottayam Sales Assistant 23/08/1995-06/10/2005



## **EDUCATION**

**Diploma in Hospital Administration** 2024-2025

School of business | Wardiere University

**Bachelor of Arts** 

Mahathma Gandhi University 1992-1995

**Pree-Degree** 1990-1992-

Mahathma Gandhi University