

DSC5211C QUANTITATIVE RISK MANAGEMENT
SESSION 11 - Workshop

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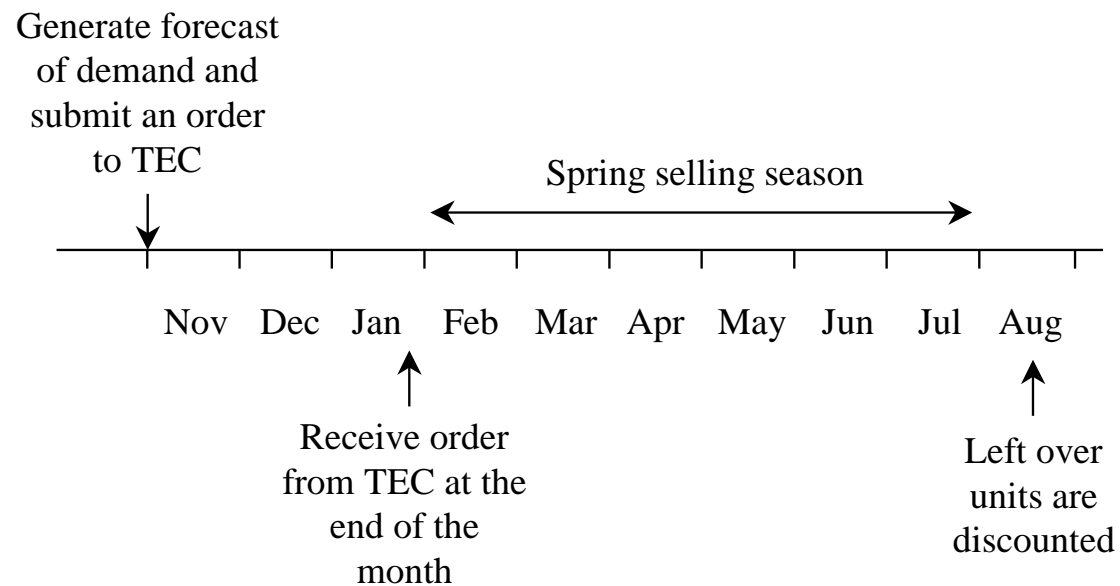
Catastrophic Risk Management
Capacity Management under Uncertainty

Objectives

- Comparison of risk-neutral, CV@R, V@R, and Worst-case risk measures.
- Analysis the Capacity Management Problem Under Risk-Aversion.
- Explore some more features of GAMS.

The Capacity Management Model

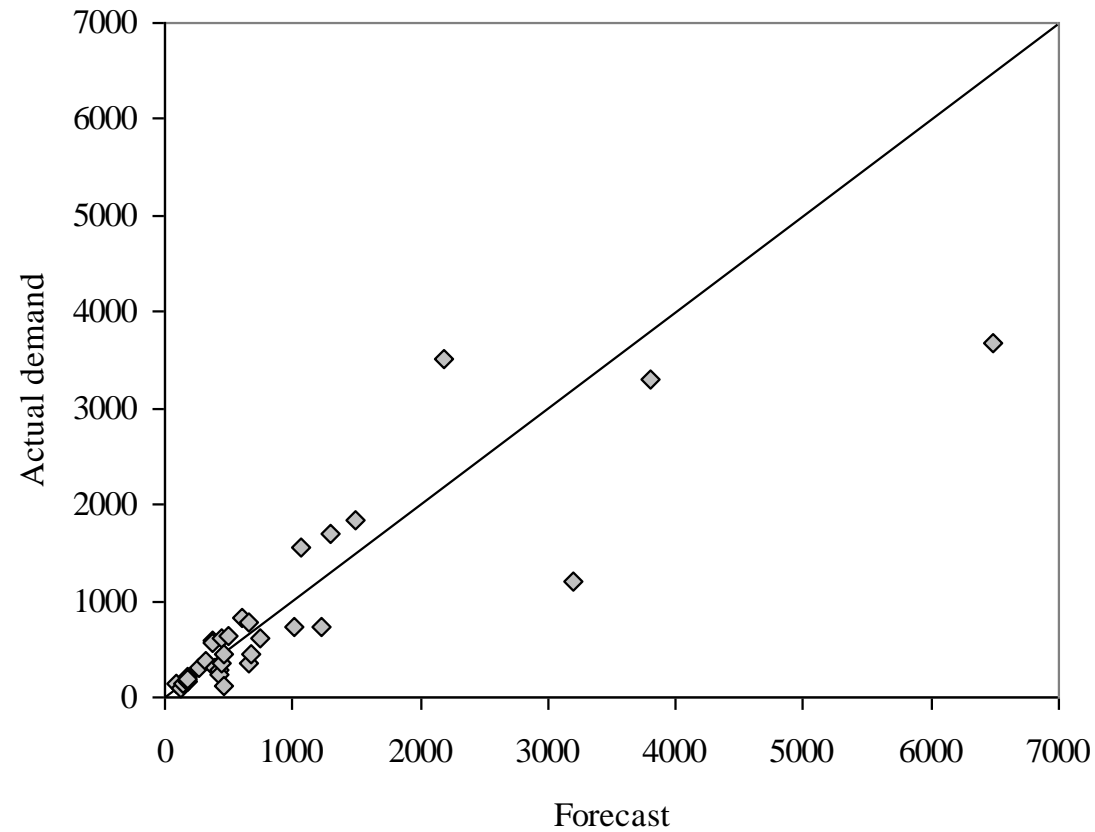
- O'Neill's Hammer 3/2 wetsuit.



Capacity Management Implementation Steps

- Generate a demand model:
 - Determine a distribution function that accurately reflects the possible demand outcomes, such as a normal distribution function.
- Gather economic inputs:
 - Selling price, production/procurement cost, salvage value of inventory.
- Choose an objective:
 - e.g. maximize expected profit or satisfy an in-stock probability.
- Choose a quantity to order.

Historical forecast performance at O'Neill



O'Neill's Hammer 3/2 normal distribution forecast

- To represent demand for the Hammer 3/2 during the Spring season O'Neill can choose a normal distribution with:
 - mean 3192
 - standard deviation 1181.
- O'Neill sells each suit for $p = \$190$.
- O'Neill purchases each suit from its supplier for $c = \$110$ per suit.
- Discounted suits sell for $v = \$90$
 - This is also called the *salvage value*.

Performance Measures

- For any order quantity we would like to evaluate the following performance measures:
 - *In-stock probability*
 - Probability all demand is satisfied
 - *Stockout probability*
 - Probability some demand is lost
 - *Expected lost sales*
 - The expected number of units by which demand will exceed the order quantity
 - *Expected sales*
 - The expected number of units sold.
 - *Expected left over inventory*
 - The expected number of units left over after demand (but before salvaging)
 - *Expected profit*

Maximize Expected Profit

$$\text{Profit} = (\text{Price} - \text{Cost}) \cdot \text{Sales} - (\text{Cost} - \text{Salvage Value}) \cdot \text{Leftover inventory}$$

- If they order 3000 Hammer 3/2s, then ...
- *Expected sales* = 2620
- *Expected Left Over Inventory* =
$$= Q - \text{Expected Sales}$$
$$= 3000 - 2620 = 380$$

$$\begin{aligned}\text{Expected Profit} &= [(\text{Price} - \text{Cost}) \times \text{Expected Sales}] \\ &\quad - [(\text{Cost} - \text{Salvage value}) \times \text{Expected left over inventory}] \\ &= \$80 \times 2620 - \$20 \times 380 \\ &= \$202,000\end{aligned}$$

TASK 1 – Risk-Neutral

- Using the file “hammer_neutral.gms” compute the number of wetsuits to order to maximize the expected profit.

How does the solution change if you use 200, 1000, 10000 scenarios?

- Compute:
 - the expected sales,
 - the expected lost sales,
 - the stockout probability,
 - the expected leftover inventory.
 -
- A description on how to view the output of GAMS in excel:
https://www.gams.com/latest/docs/UG_DataExchange_Excel.html

TASK 2 – CV@R

- Save the file with the name “hammer_CVaR.gms”. Change the file to compute the CV@R. Insert the following code in the file:

```
tails(s)..      z(s)=g= var-profit(s);  
cvar_eq..      cvar =e= var-1/((1-beta)*card(s))*sum(s,z(s));  
Solve hammer using lp maximizing cvar;
```

Note: these equations work with PROFIT functions.

- Solve the problem in TASK 1 for MAXIMIZING CV@R, with Beta 0.9, 0.99, 0.999.

TASK 3 – General Model

- Continue working on the “hammer_CVaR.gms” file.
- Solve the *CV@R maximization* problem with beta:
 - 0.0, 0.25, 0.5, 0.75, 0.95, 0.99999.

What is the relationship between the CV@R, the expected Profit, and the Worst-case profit?

Summary

- We have solved the capacity management problem using risk.
- We have compared how risk measures affect the performance measure of management.
- We have looked at using the PUT feature for outputting the GAMS results into files.