

## Filters

market	All
region	All
division	All
customer	All
FY	2019

## P &amp; L

By Fiscal Months

All values in INR

NOTE: Do Not Modify the pivot table

	Quarters						
	Q1		Q2		Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net_Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%

market	All
region	All
division	All
customer	All
FY	2020

## P &amp; L

By Fiscal Months

All values in INR

	Quarters						
	Q1		Q2		Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net_Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%

market	All
region	All
division	All
customer	All
FY	2021

## P &amp; L

By Fiscal Months

All values in INR

	Quarters						
	Q1		Q2		Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net_Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%