JANE DOE

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EU Work Permit

**PROFESSIONAL SUMMARY**

Project Manager with 5+ years of professional experience in Fortune 500 multinational companies. Leading X type of projects with a $120k scope combining operational excellence with digital transformation: IoT-based solutions, Industry 4.0, Lean Six Sigma, PMP. Reporting to C-Level and leading teams of >20 people. Entrepreneurial experience and mindset with a focus on tech-driven sustainability.

**EDUCATION**

**IE BUSINESS SCHOOL MADRID, SPAIN**

*International MBA – Master’s in Business Administration* SEP. 2020 - JUL. 2021 (EXPECTED)

* High Achievers Scholarship recipient

**UNIVERSITY 2 CITY, COUNTRY**

*Master of Science, Mechanical Engineering* NOV. 2014 – OCT. 2017

**UNIVERSITY 1 CITY, COUNTRY**

*Bachelor of Science, Mechanical Engineering* SEP. 2011 - MAR. 2014

**PROFESSIONAL EXPERIENCE**

**ABC AVIATION** (AEROSPACE, $22BN)  **CITY, COUNTRY**

*#2 ranked Aviation company worldwide, 45 countries, B2B innovation components*

***Project Manager – Industry 4.0*** JUN. 2018- JUN. 2020

* Led Projects with a value of $120k. IoT to Cloud solution design, Cybersecurity & IP protection. Reduced non-value-adding activities by 15%, saving approximately 600 man-hours. Referred to PMP framework.
* 30% improvement of Supply Chain Performance, creating a Predictive Maintenance.
* Reporting to C-Level, and managed key stakeholders from Operations and IT departments.
* Spearheaded beta-testing and deployed first innovative IoT-based machine solution to monitor production remotely.
* Led a team of 3, liaised with manufacturing engineers, supervising a Bangalore-based team for software development.

**XYZ Co.** (CONSULTING, $54BN) **CITY, COUNTRY**

*Management Consulting, Strategy and Operations projects for Fortune 500 industrial clients in Americas.*

***Consultant*** JUL. 2016 – JUN. 2018

* Achieved 20% cost reduction for plastic manufacturing plants, production cost analysis for X client
* +47% increase in productivity for Y client in 3 months, using Lean Six Sigma tools to improve production processes.

*Clients:* ABC Aviation, DEF, GHI Systems.

**HIJ** (START-UP, SEED INVESTMENT €50K)  **CITY, COUNTRY**

*First network of Y service in X CITY, deployed over 3 electric vehicles and 10 franchises.*

***Business Development – Co-founder*** JUL. 2014 – SEP. 2017

* Directed strategic business development, established and managed franchises, supervised customer relations.

**DEF** (CONSUMER, $35M)  **CITY, COUNTRY**

*Consumer company leading provider in X COUNTRY for Y products in Z brands.*

***Sales Assistant – Internship***  JUL. 2014 – SEP. 2014

* Supporting Key and National accounts (turnover of <€20M). Taking part in negotiations of prices, ranges, promotions, and merchandising. Working with Customer Team.

**LANGUAGES**

**English** (advanced); **Italian** (native); **Spanish** (intermediate)

**TECHNICAL SKILLS**

Minitab | SQL | MS Office | MS Power BI | Google Analytics | Trello | Certified Lean Six Sigma – Green Belt

**OTHER INFORMATION**

* Focal point for Diversity & Inclusion initiatives of LGBT Alliance & People Disability Network at ABC Aviation (2018).
* Organized an award-winning event on Wearable Technologies (+6,000 visitors, 26 companies) in JKL country, leading a team of 40 (2019). Link to event.