## Discourse Processes in Online Behavioral Advertising

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#### Abstract

### 1 Draft Schedule

Chapter	1st Draft
Introduction	Mar 1
Literature Review	Apr 1
Experiment 1 (minus Results and Discussion)	May 1
Experiment 2 (minus Results and Discussion)	June 1
Experiment 3 (minus Results and Discussion)	July 1
Results and Discussion Sections	Sep 1
Conclusion	Oct 1

## 2 Introduction

Purpose: highly focused review

- $\bullet$  Introductory paragraph what this study will accomplish
- Background of the problem (3–4 pages) major findings from lit review, unresolved issues
- Statement of problem (1 paragraph) gap in knowledge, specific problem addressed.

- Purpose of the study (3–4 paragraphs) research design (including variables, population), significance, why important
- Research strategy (3–4 paragraphs) summary of approach and methods
- Assumptions, limitations, scope (1–2 paragraphs)
- Thesis structure (1–2 paragraphs)

#### 3 Literature Review

Purpose: prove this is a gap citing major conclusions, findings, methodological issues.

• Paragraph introducing major topical sections

# 3.1 Privacy Issues in Online Behavioral Advertising

- Persistent problems, research relating to user confusion, attitude, understanding
- Persuasive technologies

## 3.2 Cognitive Features of Graphical User Interfaces

• Review of appropriate literature in cognitive science, linguistics, and psychology

#### 3.3 Discourse Processes

• Presentation of theoretical framework

#### 3.4 Conclusion

• On the basis of reviewed literature, there is a gap in knowledge that has not yet been addressed

## 4 Experiment 1: Implicature

- Introductory remarks
- Structure of chapter

#### 4.1 Review of the Literature

Purpose: Describe relevant literature on this topic

### 4.2 Aims of the Experiment

Purpose: Describe research question and basis for data collection

#### 4.3 Method

Purpose: Describe practices and procedures for analyzing the research question(s)

- Paragraph reiterating the purpose of the study
- Specify design while comparing with alternate methods
- Research design variables, level of significance used to accept /reject hypothesis
- Pilot study
- Settings and participants
- Instrumentation
- Procedure
- Data processing and analysis

- Internal and external validity
- Summarize the research design

#### 4.4 Results and Discussion

Purpose: summarize collected data, treatment, and analysis

- Introductory paragraph
- Results, treatment, analysis, and discussion
- General discussion summary of findings, insights and issues

## 5 Experiment 2: Deixis

- Introductory remarks
- Structure of chapter

#### 5.1 Review of the Literature

Purpose: Describe relevant literature on this topic

## 5.2 Aims of the Experiment

Purpose: Describe research question and basis for data collection

#### 5.3 Method

Purpose: Describe practices and procedures for analyzing the research question(s)

- Paragraph reiterating the purpose of the study
- Specify design while comparing with alternate methods
- Research design variables, level of significance used to accept /reject hypothesis

- Pilot study
- Settings and participants
- Instrumentation
- Procedure
- Data processing and analysis
- Internal and external validity
- Summarize the research design

#### 5.4 Results and Discussion

Purpose: summarize collected data, treatment, and analysis

- Introductory paragraph
- Results, treatment, analysis, and discussion
- General discussion summary of findings, insights and issues

## 6 Experiment 3: Grounding

- Introductory remarks
- Structure of chapter

#### 6.1 Review of the Literature

Purpose: Describe relevant literature on this topic

## 6.2 Aims of the Experiment

Purpose: Describe research question and basis for data collection

#### 6.3 Method

Purpose: Describe practices and procedures for analyzing the research question(s)

- Paragraph reiterating the purpose of the study
- Specify design while comparing with alternate methods
- Research design variables, level of significance used to accept /reject hypothesis
- Pilot study
- Settings and participants
- Instrumentation
- Procedure
- Data processing and analysis
- Internal and external validity
- Summarize the research design

#### 6.4 Results and Discussion

Purpose: summarize collected data, treatment, and analysis

- Introductory paragraph
- Results, treatment, analysis, and discussion
- General discussion summary of findings, insights and issues

## 7 Conclusion

 $Purpose:\ summary,\ contribution\ of\ research,\ recommendations\ for\ future\ research.$ 

- Summarize aims of thesis and research problem
- Conclusions summary of experimental results
- Summary of contributions theoretical implications
- Future research