

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Keyes Woodland Hills Honda (6587)

Agreement Number:OP#-00288788 Salesperson: Bobby Roberts Date Created: 6/27/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price
Platinum Lite 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, market pricing with bookouts, inventory management, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application and Service Dashboard. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,359.00	\$3,051.00
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0		
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0		
Inventory Module	Inventory Module - monthly	1.0		
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.		\$199.00	\$199.00
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$99.00
Trainer - Ongoing Campaign - 8 days Annually Onsite	Trainer - Ongoing Campaign - 8 days Annually Onsite - all airfare, hotel and rental car expenses to be paid by 1.0 \$699.00 dealer.			
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0		
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.			
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0		
NADA Used Car Pricing Tool	NADA used car pricing tool 1.0			
Survey Module	Survey Tool for CRM customers	1.0		
Market Pricing Tool	Local market pricing tool	1.0		
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0		

Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0	
Platinum Lite 2 package PROMO onetime fee	Onetime fee for Platinum Solution includes includes includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,149.00 \$3,102.00
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00 \$499.00
AIS Rebates - Desking integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00 \$199.00
PBX phone integration onetime fee	Onetime fee for private branch exchange phone integration into VinSolutions CRM	1.0	\$1,259.00
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0	
Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0	
CRM Bundled Solution onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0	
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0	
ILM onetime fee	Onetime fee for ILM	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	
Email Banner	Email Banner	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Photo Overlay	Photo overlay display - onetime	1.0	

Products/One Time:	\$3,800.00
One Time Shipping:	\$0.00
One Time Sales Tax:	\$0.00
Monthly Recurring:	\$3,598.00
<b>Total Now Due:</b>	\$7,398.00
Total Monthly Recurring:	\$3,598.00

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

Signature			Date
☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card A	Authorization

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZA	TION

<b>ONE TIME</b>	E AUTHORIZA	ATION	
ACCOUNT HOLDE	R INFORMATION		
Account Owners Nar	ne:		VinSolutions Account Number: 6587
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#	-00288788		Dollar Amount: \$7,398.00
Credit Card Pa	•		
Cardholder Name:			Visa Mastercard AmEx - Please circle one
Card Number:			Expiration Date:

### Check by Fax

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CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: