

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

Skinner & Damulis (5825)

Invoice Number: OP#-00200309

Salesperson: Freddy Dubon-Ramirez Date Created: 11/20/2012

Products

Data Integration - Enhanced	Product	Description	Qty.	List Price	Sales Price	Sales Tax
Data Integration - Enhanced up to 5 years of history), Real Deal History (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, YinBrochures, and free unlimited live online training. Internet Lead Management system manages all incoming internet leads. Includes: WinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. Inventory Module — monthly 1.0 Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles, These enhancements and functionality, calls to action and improve SEO. Service Dashboard Ties your CRM to your service department dashboard. 1.0 Easily support your entire organization from one centralized location when applicable, Pull any report you want across the entire organization from one centralized location when applicable, Pull any report you want across the entire organization, ROI, lead performance, anything. Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. Email Banner Email Banner 1.0	Platinum 1 Package PROMO	Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent	1.0	\$4,759.00	\$3,849.00	\$307.92
entire customer base. İncludes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. IILM Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. Inventory Module Inventory Module — monthly — Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages ervice department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. Service Dashboard — Ties your CRM to your service department dashboard. Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything. Dynamic Comment Builder — Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. Email Banner — Email Banner — 1.0 Email Hosting — Hosting of dealers' email.	Data Integration - Enhanced	publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I	1.0	\$249.00	\$249.00	\$19.92
ILM internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. 1.0 Inventory Module Inventory Module - monthly 1.0 Wonthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. 1.0 Service Dashboard Ties your CRM to your service department dashboard. 1.0 Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything. 1.0 Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. 1.0 Email Banner Email Banner 1.0 Email Hosting Hosting of dealers' email. 1.0	CRM - Bundled Solution	entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0			
Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. Service Dashboard Ties your CRM to your service department dashboard. Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything. Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. Email Banner Email Banner 1.0 Email Hosting Hosting of dealers' email.	ILM	internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile				
For Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. Service Dashboard Ties your CRM to your service department dashboard. Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything. Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. Email Banner Email Banner 1.0 Email Hosting Hosting of dealers' email.	Inventory Module	Inventory Module - monthly	1.0			
BDC Module Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything. Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. Email Banner Email Banner Email Banner Hosting of dealers' email. 1.0	Website - VIN	for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements	1.0			
BDC Module centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything. Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. Email Banner Email Banner 1.0 Email Hosting Hosting of dealers' email. 1.0	Service Dashboard	Ties your CRM to your service department dashboard.	1.0			
Email Banner Email Banner Email Banner 1.0 Email Hosting Hosting of dealers' email. 1.0	BDC Module	centralized location when applicable. Pull any report you want across the entire organization, ROI, lead	1.0			
Email Hosting Hosting of dealers' email. 1.0	Dynamic Comment Builder		1.0			
	Email Banner	Email Banner	1.0			
Form Mapping Form Mapping. Up to 3 dealership provided forms.	Email Hosting	Hosting of dealers' email.	1.0			
	Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			

Mobile Application	Smart phone application	1.0	
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
AIS Rebates - Website Integration	Third party vender - website integration.	1.0	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
Craigslist - Manual	Craigslist listings manual tool	1.0	
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
Photo Overlay	Photo overlay display - monthly	1.0	
Survey Module	Survey Tool for CRM customers	1.0	
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	
Credit - package limited user monthly reoccurring fee	Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (\$1,099.00)
Platinum 1 package PROMO onetime fee	Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,499.00 \$6,500.00
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00 \$499.00
Service Dashboard onetime fee	Setup service dashboard.	1.0	
BDC Module onetime fee	Create BDC module	1.0	
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0	
Email Banner onetime fee	Creation of Email Banner	1.0	
Email Hosting onetime fee	Email hosting for dealer	1.0	
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	
Mobile Application onetime fee	Smart phone application	1.0	
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
AIS Rebates - Website integration	F15-F15-10-10-00-00-00-00-00-00-00-00-00-00-00-		

onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0	
CRM Bundled Solution onetime fee	Customer Relationship Management System - man entire customer base. Includes, but not limited to: I spam assassin, bad lead rejection, service marketin campaign creation, CSR, Wish List, equity mining reverse look-up, VinBrochures, and free unlimited online training.	ILM, 1.0	
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0	
ILM onetime fee	Onetime fee for ILM	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. A travel expenses paid by dealer.	All 1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
Web site - Mobile	Customized smart phone mobile web site for Black iphone, ipad and Droid.	kberry, 1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolution Website only).	ons 1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Credit - AutoTrader Family Discount	Onetime fee AutoTrader Family discount.	1.0	(\$5,000.00)
		s/One Time:	\$1,999.00
	•	y Recurring:	\$2,999.00
		ne Shipping:	\$0.00
	Sales Ta		\$239.92
	Total N	low Due:	\$5,237.92

*Taxes are subject to state and local regulations and are subject to change

*Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax ☐ One Time ACH

☐ One Time Credit Card Authorization

Date

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Signature





VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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ONE TIME AUTHORIZATION				
ACCOUNT HOLDE	R INFORMATION			
Account Owners Nan	ne:		VinSolutions Account Number: 5825	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#	-00200309		Dollar Amount: \$5,237.92	
Credit Card Pa	· ·			
Cardholder Name:			Visa Mastercard AmEx - Please circle one	
Card Number:			Expiration Date:	

Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

ACH (Electronic Debit)

`	
ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: