

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

# Invoice For

# Test Dealer (1)

Invoice Number:OP#-00230365

Salesperson: William Shrewsbury Date Created: 1/23/2013

# **Products**

| Product  | Description  | Qty. | List<br>Price | Sales<br>Price | Sales<br>Tax |
|--|--|------|---------------|----------------|--------------|
| Gold 1 Package   | VinSolutions Gold 1 Package: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.   | 1.0  |               | \$4,500.00     | \$288.00     |
| CRM - Bundled Solution                                 | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   | 1.0  |               |                |              |
| ILM  | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0  |               |                |              |
| Inventory Module                                       | Inventory Module - monthly   | 1.0  |               |                |              |
| Website - VIN  | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements additunctionality, calls to action and improve SEO. | 1.0  |               |                |              |
| Trainer - Ongoing Campaign - 4 days<br>Annually Onsite | Trainer - Ongoing Campaign - 4 days Annually Onsite with 1 Trainer - all airfare, hotel and rental car expenses to be paid by dealer.  | 1.0  |               | \$399.00       |              |
| CRM Customer Push                                      | Pushes customer information to DMS.  | 1.0  |               | \$329.00       | \$21.06      |
| Service Dashboard                                      | Ties your CRM to your service department dashboard.  | 1.0  |               |                |              |
| Desking Light  | Enables payment calculator and summary.  | 1.0  |               |                |              |
| Dynamic Comment Builder                                | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0  |               |                |              |
| Email Banner   | Email Banner   | 1.0  |               |                |              |
| Email Hosting  | Hosting of dealers' email.   | 1.0  |               |                |              |
| Form Mapping   | Form Mapping. Up to 3 dealership provided forms.   | 1.0  |               |                |              |
| Mobile Application                                     | Smart phone application  | 1.0  |               |                |              |
|  | • Keyword market research analysis • Market Control<br>Dealer SEO Titles • Primary Optimization for three city<br>specific locations • Search Engine Friendly Automotive<br>SEO URLs • Long tail SEO • Location Specific Page  |      |               |                |              |

| SEO - Advanced                                    | heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar | 1.0 |            |          |
|---|--|-----|------------|----------|
| VinLens   | VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.   | 1.0 |            |          |
| AIS Rebates - Website Integration                 | Third party vender - website integration.  | 1.0 |            |          |
| VIN Chat  | VIN Click to Chat. Robust integration. Reports include<br>Chat History, Agent Performance, Chat Analysis and<br>Chat Placement Performance reports.  | 1.0 |            |          |
| Craigslist - Manual                               | Craigslist listings manual tool  | 1.0 |            |          |
| eBay Listings - 10                                | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  | 1.0 |            |          |
| Inventory Gallery for Website                     | Inventory Gallery display - monthly  | 1.0 |            |          |
| Photo Overlay                                     | Photo overlay display - monthly  | 1.0 |            |          |
|   |  |     |            |          |
| Gold 1 package onetime fee                        | Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer  | 1.0 | \$9,799.00 | \$627.14 |
| Gold 1 package PROMO onetime fee                  | Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer  | 1.0 | \$8,329.00 | \$533.06 |
| Service Dashboard onetime fee                     | Setup service dashboard.   | 1.0 |            |          |
| Desking Light onetime fee                         | Setup payment calculator and summary.  | 1.0 |            |          |
| Dynamic comment builder onetime fee               | Setup dynamic comment builder.   | 1.0 |            |          |
| Email Banner onetime fee                          | Creation of Email Banner   | 1.0 |            |          |
| Email Hosting onetime fee                         | Email hosting for dealer   | 1.0 |            |          |
| Form Mapping Onetime fee                          | Form Mapping. Up to 3 dealership provided forms.   | 1.0 |            |          |
| Mobile Application onetime fee                    | Smart phone application  | 1.0 |            |          |
| VinLens onetime fee                               | Onetime fee for VinLens, Customer Information<br>Application allows you to see and track your website<br>traffic in real time. Track click paths to direct market and<br>reactivate customers or prospects listed as bad or lost.  | 1.0 |            |          |
| AIS Rebates - Website integration onetime fee     | Onetime fee for AIS Rebates - website integration.   | 1.0 |            |          |
| VIN Chat onetime fee                              | Onetime fee for VIN Click to Chat.   | 1.0 |            |          |
| Craigslist - manual onetime fee                   | Onetime fee for manual Craigslist  | 1.0 |            |          |
|   |  |     |            |          |
| CRM Bundled Solution onetime fee                  | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   | 1.0 |            |          |
| CRM Bundled Solution onetime fee  ILM onetime fee | entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live  | 1.0 |            |          |
|   | entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   |     |            |          |
| ILM onetime fee                                   | entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Onetime fee for ILM  | 1.0 |            |          |

| Onetime fee to create VIN Website.                                | 1.0  |
|---|--|
| Onetime to fee to build Advanced SEO (VinSolutions Website only). | 1.0  |
| Onetime fee to establish CRM Customer Push.                       | 1.0  |
| Onetime fee for inventory gallery                                 | 1.0  |
| Launch coordinator ensures smooth transition to MotoSnap.         | 1.0  |
|   | Onetime to fee to build Advanced SEO (VinSolutions Website only).  Onetime fee to establish CRM Customer Push.  Onetime fee for inventory gallery  Launch coordinator ensures smooth transition to |

Products/One Time: \$18,128.00
One Time Shipping: \$0.00
One Time Sales Tax: \$1,160.20
Monthly Recurring: \$5,228.00
Monthly Recurring Sales Tax: \$309.06
Total Now Due: \$24,825.26
Total Monthly Recurring: \$5,537.06

\*this invoice does not replace or supersede current billing

 $\square$  Check By Fax  $\square$  One Time ACH  $\square$  One Time Credit Card Authorization

Signature

Copyright VinSolutions.







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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

# **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIME | AUTHO                           | RIZATION                           |
|-----|------|---------------------------------|------------------------------------|
|     |      | / <b>N N</b> / <b>H H H N</b> / | / 1 N 1 <i>/ /</i> / N 1 1 N / / · |

| ONE TIME            | AUTHORIZA     | TION |  |
|---------------------|---------------|------|--|
| ACCOUNT HOLDE       | R INFORMATION |      |  |
| Account Owners Nan  | ne:           |      | VinSolutions Account Number: 1           |
| Address Line 1:     |               |      | Phone Number:                            |
| Address Line 2:     |               |      | Fax Number:                              |
| City:               | State:        | Zip: | Email:                                   |
| Opportunity ID: OP# | -00230365     |      | Dollar Amount: \$24,825.26               |
| Credit Card Pa      | •             |      |  |
| Cardholder Name:    |               |      | Visa Mastercard AmEx - Please circle one |
| Card Number:        |               |      | Expiration Date:                         |

#### Check by Fax

| •                                      |                          |
|--|--------------------------|
| CHECK BY FAX INFORMATION (ACTUAL CHECK |                          |
| MUST ACCOMPANY THIS FORM) DO NOT MAIL  |                          |
| Bank Name:                             | Bank Phone:              |
| Name on Bank Acct:                     | Check Number:            |
| Bank Routing Number:                   | Checking Account Number: |

# **ACH (Electronic Debit)**

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST |             |
|---|-------------|
| ACCOMPANY THIS FORM)                      |             |
| Bank Name:                                | Bank Phone: |
| Name on Bank Acct:                        |             |
| Bank Routing Number:                      |             |
| Checking Account Number:                  |             |

| ACKNOWLEDGEMENT       |        |
|-----------------------|--------|
| Authorized Name:      | Title: |
| Authorized Signature: | Date:  |