

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

## Invoice For

# Pacifico Ford (5851)

Invoice Number: OP#-00223458

Salesperson: Chase Abbott Date Created: 12/13/2012

## **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$3,673.00	\$293.84
Website - VIN Ala Carte	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	2.0	\$2,598.00	\$1,078.00	
Website - Portal	Monthly fee for web site portal.	1.0	\$899.00	\$719.00	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	
Inventory Light	Limited inventory gallery, view inventory with ILM	2.0			
Inventory Light	Limited inventory gallery, view inventory with ILM	1.0			
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, Ir	1.0			

addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.

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Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00	
Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$129.00	\$10.32
Craigslist listings manual tool	1.0			
	2.0			
Third party vender - website integration.	2.0			
VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	2.0			
• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	2.0			
Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0			
10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
Galves used car pricing tool	1.0			
Inventory Gallery display - monthly	1.0			
Local market pricing tool	1.0			
NADA used car pricing tool	1.0			
Photo overlay display - monthly	1.0			
	1.0			
• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0			
	module. Private branch exchange phone integration into VinSolutions' CRM Craigslist listings manual tool Hosting of dealers' email. Third party vender - website integration. VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  *Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & Vinsolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  Galves used car pricing tool  NADA used car pricing tool Photo overlay display - monthly  Local market pricing tool Photo overlay display - monthly  Local market pricing tool Photo overlay display - monthly  Local market pricing tool Photo overlay display - monthly  Survey Tool for CRM customers  • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specif	module.  Private branch exchange phone integration into VinSolutions' CRM  Craigslist listings manual tool  Hosting of dealers' email.  Third party vender - website integration. 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Private branch exchange phone integration into VinSolutions' CRM Craigslist listings manual tool Hosting of dealers' email. 2.0 Third party vender - website integration. VIN Click to Chat. Robust integration. Very control of the Control Page heading and content optimization to Lead Generating Vehicle Detail Pages Integrated Content Management Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Specials *  VinSolutions) * RSS Feeds (Inventory & Specials) *  Enhanced XML. Sitemaps (Google, Bing & Yahool) *  Robot.txt file Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization *  Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar  Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  Galves used car pricing tool  1.0 Inventory Gallery display - monthly  1.0 Local market pricing tool  NADA used car pricing tool  NADA	module.  Private branch exchange phone integration into VinSolutions' CRM  Craigslist listings manual tool  Hosting of dealers' email.  2.0  VIN Click to Chat. Robust integration.  VIN Click to Chat. Robust integration.  VIN Click to Chat. Robust integration. 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Service Dashboard	Ties your CRM to your service department dashboard.	1.0			
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0			
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0			
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0			
Black Book Used Car Pricing	Black Book pricing of used cars	1.0			
IS Rebates - Website Integration	Third party vender - website integration.	1.0			
/inLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
Email Banner	Email Banner	1.0			
mail Hosting	Hosting of dealers' email.	1.0			
orm Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			
Iobile Application	Smart phone application	1.0			
7inLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
BDC Module	Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.	1.0			
Vebsite - VIN Ala Carte onetime fee	Onetime fee to create VIN Website.	2.0	\$2,598.00	\$2,078.00	
latinum 2 package PROMO onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,849.00	\$2,042.00	\$163.36
BX phone integration onetime fee	Onetime fee for private branch exchange phone integration into VinSolutions CRM	1.0	\$1,259.00	\$1,259.00	\$100.72
inCamera & Software	G700	1.0	\$799.00	\$799.00	\$63.92
bite - Portal onetime fee	Web site - portal onetime fee.	1.0	\$899.00	\$719.00	
Oata Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$499.00	\$39.92
AIS Rebates - Desking integration netime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$199.00	\$15.92
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
mail Hosting onetime fee	Email hosting for dealer	2.0			
raigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0			
esking module onetime fee	Onetime fee for Advanced Desking.	1.0			
LM onetime fee	Onetime fee for ILM	1.0			
larket Pricing Tool onetime fee	Onetime fee for local market pricing	1.0			
aunch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0			
nventory Gallery onetime fee	Onetime fee for inventory gallery	1.0			
EO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0			
Veb site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0			
Vebsite - VIN onetime fee	Onetime fee to create VIN Website.	1.0			
rainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0			
urvey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0			

VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0
Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0 1.0
AIS Rebates - Website integration onetime fee	Black Book used car pricing onetime fee Onetime fee for AIS Rebates - website integra	
Inventory Light onetime fee	Onetime fee for limited inventory gallery, view with ILM	inventory 1.0
BDC Module onetime fee	Create BDC module	1.0
VinLens onetime fee	Onetime fee for VinLens, Customer Informati Application allows you to see and track your v traffic in real time. Track click paths to direct reactivate customers or prospects listed as bad	ebsite 1.0 narket and
Mobile Application onetime fee	Smart phone application	1.0
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided for	rms. 1.0
Email Hosting onetime fee	Email hosting for dealer	1.0
Email Banner onetime fee	Creation of Email Banner	1.0
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0
Service Dashboard onetime fee	Setup service dashboard.	1.0
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0
CRM Bundled Solution onetime fee	Customer Relationship Management System - entire customer base. Includes, but not limited spam assassin, bad lead rejection, service mark campaign creation, CSR, Wish List, equity mi reverse look-up, VinBrochures, and free unling online training.	to: ILM, eting, ing, 1.0
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSe Website only).	lutions 2.0
Inventory Light onetime fee	Onetime fee for limited inventory gallery, viewith ILM	inventory 2.0
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integra	ion. 2.0
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	2.0
	One Tir One Tir Monthly Monthly <b>Total N</b>	## Solution
		ct to state and local regulations and are subject to change te Dealer-paid Travel Expenses related to onsite training
☐ Check By Fax ☐	One Time ACH	Time Credit Card Authorization
Signature		Date







6405 Metcalf Ave. Suite 400 • Overland Park, KS 66202 • T: 1.800.980.7488 • F: 913.825.6396 • www.vinsolutions.com

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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Account Owners Nam	e:		VinSolutions Account Number: 5851
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-0	00223458		Dollar Amount: \$14,330.00

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

## Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK			
MUST ACCOMPANY THIS FORM) DO NOT MAIL			
Bank Name:	Bank Phone:		
Name on Bank Acct:	Check Number:		
Bank Routing Number:	Checking Account Number:		

## **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: