

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

## **Ohare Auto Group (4344)**

Invoice Number:OP#-00042521 Salesperson: Christian Salazar Date Created: 6/21/2011

## **Products**

| Product  | Description  | Quantity | List Price | Total<br>Price |
|--|--|----------|------------|----------------|
| Platinum 2 package                             | Includes; CRM, ILM, Desking, eBay, inventory management and dealer website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.   | 1.0      | \$4,999.00 | \$3,876.00     |
| AIS Rebates - Desking and Website integration  | Desking, website and inventory incentive integration.  | 1.0      | \$329.00   | \$329.00       |
| KnowMe Basic Plus                              | Third party vender - Basic Plus KnowMe phone integration. 25 toll free #s, 1000 incoming minutes, multi ring capability  | 1.0      | \$299.00   | \$299.00       |
| Website - Best Practice to<br>Advanced upgrade | Monthly fee for upgrade from Best Practice to Advanced Website.  | 1.0      | \$299.00   | \$299.00       |
| Data Integration - Enhanced                    | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0      | \$249.00   | \$249.00       |
| PBX phone integration                          | Private branch exchange phone integration into VinSolutions' CRM   | 1.0      | \$119.00   | \$119.00       |
| Customer Text Messaging - 1000 texts           | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.   | 1.0      | \$29.00    | \$29.00        |
|  | Monthly fee for Best Practice Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of three best practice themes with   |          |            |                |

| Website - best practice       | customizable colors and calls to action. Includes up to 40 pages of content, the ability for dealer to add up to five custom pages. Comes with Basic SEO through Inventory and Titles. Example theme is here: http://alpha.vinmanagersites.com | 1.0 | \$0.00 | \$0.00 |
|-------------------------------|--|-----|--------|--------|
| Black Book used car pricing   | Black Book pricing of used cars  | 1.0 | \$0.00 | \$0.00 |
| Blue Book used car pricing    | Used car pricing from Blue Book  | 1.0 | \$0.00 | \$0.00 |
| Craigslist - manual           | Craigslist listings manual tool  | 1.0 | \$0.00 | \$0.00 |
| CRM - Bundled Solution        | Customer Relationship Management<br>System - manages entire customer base.<br>Includes, but not limited to: ILM, spam<br>assassin, bad lead rejection, service<br>marketing, reverse look-up and<br>VinBrochures.                              | 1.0 | \$0.00 | \$0.00 |
| Desking module                | Push deals to your DMS, Dealer Track and Route One. Print deals and forms.   | 1.0 | \$0.00 | \$0.00 |
| eBay listings - 10            | 10 eBay listings included in Inventory Module or 10 additional listings.   | 1.0 | \$0.00 | \$0.00 |
| Galves used car pricing tool  | Galves used car pricing tool   | 1.0 | \$0.00 | \$0.00 |
| ILM                           | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0 | \$0.00 | \$0.00 |
| Inventory Gallery for website | Inventory Gallery display - monthly  | 1.0 | \$0.00 | \$0.00 |
| Inventory Module              | Inventory Module - monthly   | 1.0 | \$0.00 | \$0.00 |
| Market Pricing Tool           | Local market pricing tool  | 1.0 | \$0.00 | \$0.00 |
| VinLens                       | VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.                                       | 1.0 | \$0.00 | \$0.00 |
| Mobile Application            | Smart phone application  | 1.0 | \$0.00 | \$0.00 |
| Form Mapping                  | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00 | \$0.00 |
| Email Hosting                 | Hosting of dealers' email.   | 1.0 | \$0.00 | \$0.00 |
| Dynamic comment builder       | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0 | \$0.00 | \$0.00 |
| BDC Module                    | Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.   | 1.0 | \$0.00 | \$0.00 |
| Service Dashboard             | Ties your CRM to your service department dashboard.  | 1.0 | \$0.00 | \$0.00 |
| NADA used car pricing tool    | NADA used car pricing tool   | 1.0 | \$0.00 | \$0.00 |
| Photo overlay                 | Photo overlay display - monthly  | 1.0 | \$0.00 | \$0.00 |
|                               |  |     |        |        |

| Survey Module  | Survey Tool for CRM customers  | 1.0 | \$0.00      | \$0.00     |
|--|--|-----|-------------|------------|
| Platinum 2 package onetime fee   | Onetime fee for Platinum 2 package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer   | 1.0 | \$10,699.00 | \$8,426.00 |
| PBX phone integration onetime fee  | Onetime fee for private branch exchange phone integration into VinSolutions CRM  | 1.0 | \$1,099.00  | \$1,099.00 |
| Data Integration - Enhanced onetime fee  | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$499.00    | \$499.00   |
| AIS Rebates - Desking and Website integration onetime fee  | Desking, website and inventory incentive integration onetime fee.  | 1.0 | \$329.00    | \$329.00   |
| KnowMe Basic Plus onetime fee  | Onetime fee for third party vender - Basic KnowMe Plus phone integration   | 1.0 | \$299.00    | \$299.00   |
| Website - Best Practice to<br>Advanced Upgrade onetime<br>fee  | Website - Best Practice to Advanced onetime fee.   | 1.0 | \$299.00    | \$299.00   |
| Customer Text Messaging - 1000 texts onetime fee   | Customer Text Messaging onetime fee.   | 1.0 | \$49.00     | \$49.00    |
| Trainer - online training via webinar  | Online training via WebEx. To be completed before onsite training.   | 1.0 | \$0.00      | \$0.00     |
| Craigslist - manual onetime fee  | e Onetime fee for manual Craigslist  | 1.0 | \$0.00      | \$0.00     |
| Desking module onetime fee   | Onetime fee for Advanced Desking.  | 1.0 | \$0.00      | \$0.00     |
| Service Dashboard onetime fee  | e Setup service dashboard.   | 1.0 | \$0.00      | \$0.00     |
| Survey Module onetime fee  | Onetime fee for Survey Tool for CRM customers  | 1.0 | \$0.00      | \$0.00     |
| Photo overlay onetime fee  | Onetime fee for photo overlay  | 1.0 | \$0.00      | \$0.00     |
| NADA used car pricing tool onetime fee   | Onetime fee for NADA used car pricing  | 1.0 | \$0.00      | \$0.00     |
| Market Pricing Tool onetime fee  | Onetime fee for local market pricing   | 1.0 | \$0.00      | \$0.00     |
| Inventory Module onetime fee   | Onetime fee for Inventory Module   | 1.0 | \$0.00      | \$0.00     |
| Inventory Gallery onetime fee  | Onetime fee for inventory gallery  | 1.0 | \$0.00      | \$0.00     |
| ILM onetime fee  | Onetime fee for ILM  | 1.0 | \$0.00      | \$0.00     |
| Galves used car pricing tool onetime fee   | Galves used car pricing tool onetime fee   | 1.0 | \$0.00      | \$0.00     |
| Trainer - four days on-site with one trainer. Airfare, hotel and rental car expenses paid by dealer. | Four days on-site with one trainer. All travel and lodging to be paid by dealer.   | 1.0 | \$0.00      | \$0.00     |
| Mobile Application onetime   |  |     |             |            |

| fee                                     | Smart phone application  | 1.0 | \$0.00 | \$0.00 |
|---|--|-----|--------|--------|
| Form Mapping Onetime fee                | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00 | \$0.00 |
| Email Hosting onetime fee               | Email hosting for dealer   | 1.0 | \$0.00 | \$0.00 |
| Email Banner onetime fee                | Creation of Email Banner   | 1.0 | \$0.00 | \$0.00 |
| Dynamic comment builder onetime fee     | Setup dynamic comment builder.   | 1.0 | \$0.00 | \$0.00 |
| BDC Module onetime fee                  | Create BDC module  | 1.0 | \$0.00 | \$0.00 |
| CRM Bundled Solution onetime fee        | Onetime fee for Customer Relationship<br>Management System - manages entire<br>customer base. Includes, but not limited<br>to: ILM, spam assassin, bad lead rejection,<br>service marketing, reverse look-up and<br>VinBrochures | 1.0 | \$0.00 | \$0.00 |
| Blue Book used car pricing onetime fee  | Blue Book used car pricing onetime fee   | 1.0 | \$0.00 | \$0.00 |
| VinVideos onetime fee                   | Onetime fee for VinVideos  | 1.0 | \$0.00 | \$0.00 |
| Web site - mobile onetime fee           | Customized smart phone mobile web site onetime fee, includes mobile platform for Blackberry, iphone, ipad and Droid.   | 1.0 | \$0.00 | \$0.00 |
| Black Book used car pricing onetime fee | Black Book used car pricing onetime fee  | 1.0 | \$0.00 | \$0.00 |
| VinLens onetime fee                     | Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.         | 1.0 | \$0.00 | \$0.00 |
| Website - best practice onetime fee     | Website - Best Practice onetime fee to create site.  | 1.0 | \$0.00 | \$0.00 |

Total: \$16,200.00

Shipping: \$0.00

**Invoice Total** 

**Total Due NOW: \$16,200.00** 

| $\Box$ Check By Fax $\Box$ One Time ACH $\Box$ ( | One Tim | ne Credit | Card | Authorization |
|--|---------|-----------|------|---------------|
|--|---------|-----------|------|---------------|

Signature Date

Copyright VinSolutions.





