

USED CAR APPRAISAL

CUSTOMER:				SALESMAN:				V.I. No.							
ADDRESS:				DATE				TIME:				Name		Date	
CITY, STATE, ZIP.				PHONE NUMBER (H)				(W)				Address		Phone	
OCCUPATION:				SOURCE OF CONTACT:				Make/ Yr.			Model		Cyl.		
CHECK ONE: <input type="checkbox"/> ORIGINAL UP <input type="checkbox"/> OWNER UP <input type="checkbox"/> REFERRAL UP <input type="checkbox"/> BE BACK								Mileage			Licence				
MODEL DESIRED				CARS SHOWN				TYPE OF BUYER							
NEW _____				_____				<input type="checkbox"/> DISCOUNT <input type="checkbox"/> DIFFERENCE							
USED _____				_____				<input type="checkbox"/> _____							
_____				_____				<input type="checkbox"/> PAYMENT \$ _____							
PRESEN- TATION	STOCK WALK	DEMO RIDE	SHOP WALK	WROTE UP	MANAGER CHECK	SELLING PRICE	ALLOWANCE	PRICE QUOTED	F & I						
DATE TO FOLLOW-UP				COMMENTS:											
RE- CONTACT	DATE	IN PERSON	BY PHONE	SALES MGR. CONTACT	APPOINTMENT DATE	TIME	RESULTS								
1st															
2nd															
3rd															
4th															
5th															
6th															
				Bal. Owed / To Whom											

Body Color		Top Color		Trim Color	
<input type="checkbox"/> AUTOMATIC TRANS.		<input type="checkbox"/> MANUAL 3 4 5 SPEED		<input type="checkbox"/> PWR STEER. <input type="checkbox"/> PWR BRAKES	
<input type="checkbox"/> AIR COND.		RADIO <input type="checkbox"/> AM <input type="checkbox"/> AM/FM		<input type="checkbox"/> AM/FM STEREO <input type="checkbox"/> 8 TRACK <input type="checkbox"/> CASSETTE	
<input type="checkbox"/> PWR. WINDOWS		<input type="checkbox"/> PWR. DR. LOCKS		<input type="checkbox"/> TILT WHEEL <input type="checkbox"/> CRUISE CONT. <input type="checkbox"/> VINYL TOP	
COMMENTS:					
Condition	OK	Cost	Condition	OK	Cost
Top			Motor		
Hood			Trans		
Fenders			Brakes		
Doors			Exhaust / Smog		
Deck Lid			Air Cond.		
Paint			Trunk & Tools		
Bumpers			Steering & Alignment		
Grills			Tires: (Make)		
Upholstery			LF RF		
Rugs			LF RF SP		
Total Reconditioning Estimate _____					
LESS: GLASS OR INS. CLAIM _____					
DISPOSAL - Retail - Wholesale			NET APPRAISAL		
Initials _____					