

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Blue Ridge Chrysler Dodge Jeep Ram (6926)

Agreement Number:OP#-00316950 Salesperson: Nate Blair Date Created: 10/15/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price
CRM Limited Users	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,174.52	\$708.63
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, Ir addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	\$586.97	\$354.14
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$469.45	\$283.24
Inventory Module	Inventory Module - monthly	1.0	\$351.94	\$212.35
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$150.23
Platinum 2 Limited Users Package	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Limited to no more than 15 users. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.			
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$469.45	\$283.24
Market Pricing Tool	Local market pricing tool	1.0	\$293.19	\$176.90
	* Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page			

SEO - Advanced	heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Video's * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar	1.0	\$175.68	\$106.00	
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	\$58.17	\$35.10	
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	\$58.17	\$35.10	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$58.17	\$35.10	
Survey Module	Survey Tool for CRM customers	1.0	\$58.17	\$35.10	
•	Customer Text Messaging - 1000 texts per month				
Customer Text Messaging - 1000 Texts	incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$17.50	
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	\$28.79	\$17.37	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
CRM Limited Users onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,174.52	\$544.93	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	\$586.97	\$272.33	
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$231.52	
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0	\$469.45	\$217.81	
ILM onetime fee	Onetime fee for ILM	1.0	\$469.45	\$217.81	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$351.94	\$163.29	
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	\$293.19	\$136.03	
SEO - Advanced onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	\$175.68	\$81.51	
Black Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee	1.0	\$58.17	\$26.99	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$58.17	\$26.99	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	\$58.17	\$26.99	
NADA Used Car Pricing Tool onetime fee	Onetime fee for NADA used car pricing	1.0	\$58.17	\$26.99	
Customer Text Messaging - 1000 Texts onetime fee	Customer Text Messaging onetime fee.	1.0	\$29.00	\$13.45	
AIS Rebates - Website Integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	\$28.79	\$13.36	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0			

Email Banner	Email Banner		1.0	\$199.00	
Photo Overlay	Photo overlay display - onetime		1.0		
Web site - Mobile	Customized smart phone mobile viphone, ipad and Droid.	web site for Blackberry,	1.0	\$379.00	
Launch Coordinator	Launch coordinator ensures smoo MotoSnap.	th transition to	1.0		
Inventory Gallery for Website	Inventory Gallery display - one-ti	me, required	1.0		
Form Mapping	Form Mapping. Up to 3 dealership	p provided forms.	1.0		
		Products/One Tir One Time Shippi One Time Sales T Monthly Recurrin Total Now Due: Total Monthly F	ng: Fax: ng: <b>Recurr</b>		\$2,000.00 \$0.00 \$0.00 \$2,450.00 <b>\$4,450.00</b> \$2,450.00
		*Does not include Dealer-paid Tra		·	
☐ Check By Fax	☐ One Time ACH	☐ One Time C	redit C	ard Authori	zation

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Signature





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Date

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZA	TION

ONE TIME AUTHORIZATION				
ACCOUNT HOLDER	R INFORMATION			
Account Owners Nam	ne:		VinSolutions Account Number: 6926	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#-	-00316950		Dollar Amount: \$4,450.00	
Credit Card Pa	yment			
CREDIT CARD INFO	ORMATION			
Cardholder Name:			Visa Mastercard AmEx - Please circle one	

### Check by Fax

Card Number:

v		
CHECK BY FAX INFORMATION (ACTUAL CHECK		
MUST ACCOMPANY THIS FORM) DO NOT MAIL		
Bank Name:	Bank Phone:	
Name on Bank Acct:	Check Number:	
Bank Routing Number:	Checking Account Number:	

Expiration Date:

### **ACH (Electronic Debit)**

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: