

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

# Ed Bozarth Topeka (6293)

Invoice Number:OP#-00268093

Salesperson: Brian Fox Date Created: 3/29/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$3,323.00	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00	
KnowMe Basic Plus	Third party vender - Basic Plus KnowMe phone integration. 25 toll free #s, 1000 incoming minutes, multiring capability	i 1.0	\$299.00	\$150.00	
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$50.00	
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity	1.0	\$29.00	\$29.00	

	that covers usage. Unused texts are not rolled over.				
Service Dashboard	Ties your CRM to your service department dashboard.	1.0			
BDC Module	Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.	1.0			
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0			
AIS Rebates - Website Integration	Third party vender - website integration.	1.0			
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0			
Craigslist - Manual	Craigslist listings manual tool	1.0			
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0			
Survey Module	Survey Tool for CRM customers	1.0			
Photo Overlay	Photo overlay display - monthly	1.0			
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0			
Market Pricing Tool	Local market pricing tool	1.0			
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0			
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0			
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0			
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0			
Black Book Used Car Pricing	Black Book pricing of used cars	1.0			
Email Banner	Email Banner	1.0			
Email Hosting	Hosting of dealers' email.	1.0			
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			
Mobile Application	Smart phone application	1.0			
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
Drivers License Scanner	Automatically uploads customer's information	1.0	\$999.00	\$999.00	\$89.42
VinCamera & Software	G700	1.0	\$799.00	\$799.00	\$71.52
Trainer - Day(s) In-House	Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants.	2.0	\$1,998.00	\$588.00	

VinSticker - 500 Custom	Custom four color Vinstickers window sticker - price per 500	1.0	\$549.00	\$549.00	\$49.14
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$499.00	
AIS Rebates - Desking integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$199.00	
VinStickers - Custom / Ad Hoc Design Fee	New custom sticker creative work or changes to an existing custom sticker.	1.0	\$169.00	\$169.00	
Buyers Guide - English500	English Buyers Guide - price per 500	1.0	\$149.00	\$149.00	\$13.34
Customer Text Messaging - 1000 Texts Onetime Fee	Customer Text Messaging onetime fee.	1.0	\$49.00	\$49.00	
Drivers License Scanner	Automatically uploads customer's information	1.0	\$999.00		
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0			
Email Hosting onetime fee	Email hosting for dealer	1.0			
Mobile Application onetime fee	Smart phone application	1.0			
ILM onetime fee	Onetime fee for ILM	1.0			
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0			
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0			
CRM Bundled Solution onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0			
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0			
Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0			
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0			
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0			
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00		
Platinum 2 package PROMO onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,849.00		
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0			
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0			
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0			
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0			
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0			
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0			
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0			
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0			
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0			
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0			
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0			
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0			
Email Banner onetime fee	Creation of Email Banner	1.0			
BDC Module onetime fee	Create BDC module	1.0			

KnowMe Basic Plus onetime fee Onetime fee for third party vender - Basic KnowMe Plus 1.0 \$299.00 phone integration Service Dashboard onetime fee 1.0 Setup service dashboard. Onetime fee for private branch exchange phone PBX phone integration onetime fee 1.0 \$1,259.00 integration into VinSolutions CRM Products/One Time: \$4,000.00 One Time Shipping: \$0.00 One Time Sales Tax: \$223.42 Monthly Recurring: \$4,000.00 Monthly Recurring Sales Tax: \$0.00 **Total Now Due:** \$8,223.42 **Total Monthly Recurring:** \$4,000.00 \*Taxes are subject to state and local regulations and are subject to change \*Does not include Dealer-paid Travel Expenses related to onsite training ☐ One Time ACH ☐ One Time Credit Card Authorization ☐ Check By Fax Signature Date

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZA	TION

ONE TIME	E AUTHORIZA	ATION	
ACCOUNT HOLDE	R INFORMATION		
Account Owners Nar	ne:		VinSolutions Account Number: 6293
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#	-00268093		Dollar Amount: \$8,223.42
Credit Card Pa			
CREDIT CARD INF	ORMATION		
Cardholder Name:			Visa Mastercard AmEx - Please circle one

#### Check by Fax

Card Number:

•				
CHECK BY FAX INFORMATION (ACTUAL CHECK				
MUST ACCOMPANY THIS FORM) DO NOT MAIL				
Bank Name:	Bank Phone:			
Name on Bank Acct:	Check Number:			
Bank Routing Number:	Checking Account Number:			

Expiration Date:

### **ACH (Electronic Debit)**

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: