

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

Sellers Subaru (6594)

Agreement Number: OP#-00283094

Salesperson: Soren Blair Date Created: 6/26/2013

Products

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 1 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.		\$4,759.00	\$3,590.00	\$215.40
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$139.00	
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$91.00	\$5.46
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0			
	VIN Click to Chat. Robust integration. Reports include				

VIN Chat	Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0		
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0		
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0		
Survey Module	Survey Tool for CRM customers	1.0		
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0		
Credit - package limited user monthly reoccurring fee	Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (\$1,099.00)	(\$65.94)
	Onetime fee for Platinum package includes includes			
Platinum 1 package PROMO onetime fee	e includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,499.00 \$3,500.00	
Platinum 1 package PROMO onetime fee Data Integration - Enhanced onetime fee	e includes 4 days of training with 1 trainer, expenses paid	1.0	\$10,499.00 \$3,500.00 \$499.00 \$499.00	
	e includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and			
Data Integration - Enhanced onetime fee	e includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone	1.0	\$499.00 \$499.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee	by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or	1.0	\$499.00 \$499.00 \$1,259.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee Trainer - Day(s) In-House	e includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Two days initial on-site training with one trainer. All	1.0 1.0 1.0	\$499.00 \$499.00 \$1,259.00 \$999.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee Trainer - Day(s) In-House Trainer - Two Day Package	by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Two days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0 1.0 1.0	\$499.00 \$499.00 \$1,259.00 \$999.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee Trainer - Day(s) In-House Trainer - Two Day Package Form Mapping Onetime fee AIS Rebates - Desking integration	by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Two days initial on-site training with one trainer. All travel expenses paid by dealer. Form Mapping. Up to 3 dealership provided forms. Onetime fee for AIS Rebates - incentive integration into	1.0 1.0 1.0 1.0	\$499.00 \$499.00 \$1,259.00 \$999.00 \$2,699.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee Trainer - Day(s) In-House Trainer - Two Day Package Form Mapping Onetime fee AIS Rebates - Desking integration onetime fee AIS Rebates - Website integration	by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Two days initial on-site training with one trainer. All travel expenses paid by dealer. Form Mapping. Up to 3 dealership provided forms. Onetime fee for AIS Rebates - incentive integration into Desking module	1.0 1.0 1.0 1.0 1.0	\$499.00 \$499.00 \$1,259.00 \$999.00 \$2,699.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee Trainer - Day(s) In-House Trainer - Two Day Package Form Mapping Onetime fee AIS Rebates - Desking integration onetime fee AIS Rebates - Website integration onetime fee	by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Two days initial on-site training with one trainer. All travel expenses paid by dealer. Form Mapping. Up to 3 dealership provided forms. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration.	1.0 1.0 1.0 1.0 1.0 1.0	\$499.00 \$499.00 \$1,259.00 \$999.00 \$2,699.00	
Data Integration - Enhanced onetime fee PBX phone integration onetime fee Trainer - Day(s) In-House Trainer - Two Day Package Form Mapping Onetime fee AIS Rebates - Desking integration onetime fee AIS Rebates - Website integration onetime fee VIN Chat onetime fee	onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for private branch exchange phone integration into VinSolutions CRM Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Two days initial on-site training with one trainer. All travel expenses paid by dealer. Form Mapping. Up to 3 dealership provided forms. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for VIN Click to Chat. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0 1.0 1.0 1.0 1.0 1.0	\$499.00 \$499.00 \$1,259.00 \$999.00 \$2,699.00	

Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	
Email Banner	Email Banner	1.0	
Drivers License Scanner	Automatically uploads customer's information	1.0	\$999.00
VinCamera & Software	G700	1.0	\$799.00
Photo Overlay	Photo overlay display - onetime	1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	

Products/One Time: \$3,999.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$2,970.00
Monthly Recurring Sales Tax: \$154.92
Total Now Due: \$7,123.92
Total Monthly Recurring: \$3,124.92

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

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^{*}Taxes are subject to state and local regulations and are subject to change

^{*}Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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ACCOUNT HOLDER INFORMATION				
Account Owners Nar	ne:		VinSolutions Account Number: 6594	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#	£-00283094		Dollar Amount: \$7,123.92	

Credit Card Payment

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

Check by Fax

v	
CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

ACH (Electronic Debit)

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: