

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

## Invoice For

# AutoSouth (5867)

Invoice Number: OP#-00211260

Salesperson: Chase Abbott Date Created: 12/7/2012

## **Products**

Product	Description	Qty.	List Price	Sales Price
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$3,321.00
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0		
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0		
Inventory Module	Inventory Module - monthly	1.0		
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0		
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$29.00
Service Dashboard	Ties your CRM to your service department dashboard.	1.0		
BDC Module	Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.	1.0		
	Dynamic comment builder automatically creates rich			

Dynamic Comment Builder	vehicle descriptions with no two alike.	1.0	
Email Hosting	Hosting of dealers' email.	1.0	
Mobile Application	Smart phone application	1.0	
AIS Rebates - Website Integration	Third party vender - website integration.	1.0	
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0	
Craigslist - Manual	Craigslist listings manual tool	1.0	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	
Survey Module	Survey Tool for CRM customers	1.0	
Photo Overlay	Photo overlay display - monthly	1.0	
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	
Market Pricing Tool	Local market pricing tool	1.0	
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0	
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0	
Email Banner	Email Banner	1.0	
Credit - package limited user monthly			
reoccurring fee	Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (\$1,099.00)
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and	1.0	\$499.00 \$499.00
	pushes F&I Deals in real time.		
Service Dashboard onetime fee		1.0	
Service Dashboard onetime fee BDC Module onetime fee	pushes F&I Deals in real time.  Setup service dashboard.  Create BDC module	1.0 1.0	
	Setup service dashboard.		
BDC Module onetime fee	Setup service dashboard. Create BDC module	1.0	

Nomine Application onetime fee  VinLens onetime fee  Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  ALS Rebates - Website integration onetime fee  Black Book used car pricing onetime fee  Black Book used car pricing onetime fee  Blue Book used car pricing onetime fee  Blue Book used car pricing onetime fee  Craigslist - manual onetime fee  VIN Chat onetime fee  Onetime fee for VIN Click to Chat.  Craigslist - manual onetime fee  Craigslist - manual onetime fee  Onetime fee for VIN Click to Chat.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spansassain, bad lead rejection, service marketing, campaign creation. CSR, Wish List, equity mining, reverse look-up, VinBrochiners, and free unlimited involutions are sassain, bad lead rejection, service marketing, campaign creation. CSR, Wish List, equity mining, reverse look-up, VinBrochiners, and free unlimited involutions are sassain, bad lead rejection, service marketing, campaign creation. CSR, Wish List, equity mining, reverse look-up, VinBrochiners, and free unlimited involutions are sassain, bad lead rejection, service marketing.  Desking module onetime fee  Galves used car pricing tool onetime fee  Galves used car pricing tool onetime fee  Galves used car pricing tool onetime fee  Onetime fee for ILM  Customer Text Messaging - 1000 Texts  Onetime fee for ILM  Customer Text Messaging onetime fee.  Ino  Onetime fee for Inventory Module  Market Pricing Tool onetime fee  Onetime fee for Inventory Module  Market Pricing Tool onetime fee  Onetime fee for Survey Tool for CRM customers  Ino  Ino  Onetime fee for Survey Tool for CRM customers  Ino  Trainer - Four Day Package		Products/One Tin One Time Shippi	ng:		\$0.00 \$0.00 \$0.00
Mobile Application onetime fee  Namr phone application Onetime fee for VinLens. Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  ALS Rebates - Website integration onetime fee Black Book used car pricing onetime fee Black Book used car pricing onetime fee Black Book used car pricing onetime fee Blue Book used car pricing onetime fee VIN Chat onetime fee Onetime fee for VIN Click to Chat.  Craigslist - manual onetime fee Craigslist - manual onetime fee Customer Relationship Management System - managess entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Desking module onetime fee Galves used car pricing tool onetime fee for ILM onetime fee Unstomer Text Messaging - 1000 Texts Onetime fee for ILM onetime fee. Onetime fee for ILM onetime fee. Onetime fee for Inventory Module Onetime fee Onetime fee for Inventory Module Onetime fee Onetime fee for Inventory Module Tinventory Module onetime fee Onetime fee for Inventory Module Onetime fee for Inventory Module Onetime fee for Inventory Module Trainer - Four Day Package Train	Platinum 2 package PROMO onetime fee		1.0	\$10,849.00 (\$499.00)	
Mobile Application onetime fee         Smart phone application         1.0           VinLens onetime fee         Optime fee for VinLens, Customer Information         1.0           AIS Rebates - Website integration onetime fee         Onetime fee for AIS Rebates - website integration.         1.0           AIS Rebates - Website integration onetime fee         Black Book used car pricing onetime fee         1.0           Black Book used car pricing onetime fee         Black Book used car pricing onetime fee         1.0           VIN Chat onetime fee         Onetime fee for VIN Click to Chat.         1.0           Craigslist - manual onetime fee         Onetime fee for manual Craigslist         1.0           CRM Bundled Solution onetime fee         Onetime fee for manual Craigslist         1.0           CRMB undled Solution onetime fee         Onetime fee for Manual Craigslist         1.0           CRMB undled Solution onetime fee         Onetime fee for Manual Craigslist         1.0           CRMB undled Solution onetime fee         Onetime fee for Advanced Desking.         1.0           Glaves used car pricing tool onetime fee         Onetime fee for Advanced Desking.         1.0           Glaves used car pricing tool onetime fee         Customer Text Messaging - 1000 Texts         Customer Text Messaging onetime fee.         1.0           Inventory Module onetime fee         Onetime fee for Inventory Module <td>Launch Coordinator</td> <td></td> <td>1.0</td> <td></td> <td></td>	Launch Coordinator		1.0		
Mobile Application onetime feeSmart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0AIS Rebates - Website integration onetime feeOnetime fee for AIS Rebates - website integration.1.0Black Book used car pricing onetime fee Blue Book used car pricing onetime fee1.0VIN Chat onetime feeBlue Book used car pricing onetime fee1.0VIN Chat onetime feeOnetime fee for VIN Click to Chat.1.0Craigslist - manual onetime feeOnetime fee for manual Craigslist1.0CRM Bundled Solution onetime feeCustomer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, 	Inventory Gallery onetime fee		1.0		
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Mobile Application onetime fee         Smart phone application         1.0           VinLens onetime fee         Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.         1.0           AIS Rebates - Website integration onetime fee         Onetime fee for AIS Rebates - website integration.         1.0           Black Book used car pricing onetime fee         Black Book used car pricing onetime fee         1.0           VIN Chat onetime fee         Onetime fee for VIN Click to Chat.         1.0           VIN Chat onetime fee         Onetime fee for VIN Click to Chat.         1.0           Craigslist - manual onetime fee         Onetime fee for manual Craigslist         1.0           Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, sparm assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.         1.0           Desking module onetime fee         Onetime fee for Advanced Desking.         1.0           Galves used car pricing tool onetime fee         Galves used car pricing tool onetime fee         1.0           Usus omer Text Messaging onetime fee.         1.0         \$49.00           Unetime Fee         Onetime fee for Inventory Module         1.0	Web site - Mobile		1.0		
Mobile Application onetime fee  Namart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  AIS Rebates - Website integration onetime fee  Black Book used car pricing onetime fee Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Blue Book used car pricing onetime fee VIN Chat onetime fee Onetime fee for VIN Click to Chat.  Craigslist - manual onetime fee  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Desking module onetime fee Galves used car pricing tool onetime fee Customer Text Messaging - 1000 Texts Onetime fee for ILM Customer Text Messaging - 1000 Texts Onetime fee for Inventory Module Inventory Module onetime fee Onetime fee for Inventory Module Market Pricing Tool onetime fee Onetime fee for Inventory Module Onetime fee for NADA used car pricing Onetime fee for NADA used car pricing Onetime fee for NADA used car pricing Onetime fee for photo overlay Trainer, Every Day Package Four days initial on-site training with one trainer. All	Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0		
Mobile Application onetime fee  VinLens onetime fee  VinLens onetime fee  VinLens onetime fee  VinLens onetime fee  Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  AIS Rebates - Website integration onetime fee  Black Book used car pricing onetime fee  Black Book used car pricing onetime fee  Blue Book used car pricing onetime fee  Blue Book used car pricing onetime fee  VIN Chat onetime fee  Onetime fee for VIN Click to Chat.  Craigslist - manual onetime fee  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, Service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Desking module onetime fee  Galves used car pricing tool onetime fee  Onetime fee for Advanced Desking.  Customer Text Messaging - 1000 Texts Onetime Fee  Onetime fee for ILM  ADA used car pricing tool onetime fee  Onetime fee for Inventory Module  Onetime fee onetime fee onetime fee, onetime fee onetime fee onetime fee.  Onetime fee for Inventory Module  Onetime fee onetime fee onetime fee, onetime fee onetime fee, onetime fee onetime fee, onetime fee, onetime fee onetime fee, onetime fee onetime fee, onetime fee onetime fee, oneti	Trainer - Four Day Package		1.0		
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Mobile Application onetime feeSmart phone application1.0VinLens onetime feeOnetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0AIS Rebates - Website integration onetime feeOnetime fee for AIS Rebates - website integration.1.0Black Book used car pricing onetime feeBlack Book used car pricing onetime fee1.0Blue Book used car pricing onetime feeBlue Book used car pricing onetime fee1.0VIN Chat onetime feeOnetime fee for VIN Click to Chat.1.0Craigslist - manual onetime feeOnetime fee for manual Craigslist1.0Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.1.0Desking module onetime feeOnetime fee for Advanced Desking.1.0Galves used car pricing tool onetime feeGalves used car pricing tool onetime fee1.0ILM onetime feeOnetime fee for ILM1.0Customer Text Messaging - 1000 TextsCustomer Text Messaging onetime fee.1.0Inventory Module onetime feeOnetime fee for Inventory Module1.0Inventory Module onetime feeOnetime fee for local market pricing1.0	Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0		
Mobile Application onetime feeSmart phone application1.0VinLens onetime feeOnetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0AIS Rebates - Website integration onetime feeOnetime fee for AIS Rebates - website integration.1.0Black Book used car pricing onetime feeBlack Book used car pricing onetime fee1.0Blue Book used car pricing onetime feeBlue Book used car pricing onetime fee1.0VIN Chat onetime feeOnetime fee for VIN Click to Chat.1.0Craigslist - manual onetime feeOnetime fee for manual Craigslist1.0Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.1.0Desking module onetime feeOnetime fee for Advanced Desking.1.0Galves used car pricing tool onetime feeGalves used car pricing tool onetime fee1.0ILM onetime feeOnetime fee for ILM1.0Customer Text Messaging - 1000 Texts Onetime FeeCustomer Text Messaging onetime fee1.0Inventory Module onetime feeOnetime fee for Inventory Module1.0	NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0		
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Mobile Application onetime fee  Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Blue Book used car pricing onetime fee Blue Book used car pricing onetime fee VIN Chat onetime fee Onetime fee for VIN Click to Chat.  Craigslist - manual onetime fee Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Desking module onetime fee Onetime fee for Advanced Desking.  Galves used car pricing tool onetime fee ILM onetime fee Onetime fee for ILM  Customer Text Messaging - 1000 Texts  Customer Text Messaging - 1000 Texts  Customer Text Messaging onetime fee  Customer Text Messaging onetime fee  Smart phone application.  Customer Text Messaging onetime Information Application allows, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  1.0  S49 00	Inventory Module onetime fee	Onetime fee for Inventory Module	1.0		
Mobile Application onetime fee Smart phone application 1.0  VinLens onetime fee Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Blue Book used car pricing onetime fee Blue Book used car pricing onetime fee Onetime fee onetime fee For VIN Click to Chat. 1.0  Craigslist - manual onetime fee Onetime fee for manual Craigslist 1.0  CRM Bundled Solution onetime fee Customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Desking module onetime fee Galves used car pricing tool onetime fee 1.0  Galves used car pricing tool onetime fee Galves used car pricing tool onetime fee 1.0		Customer Text Messaging onetime fee.	1.0	\$49.00	
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	VinLens onetime fee	Application allows you to see and track your website traffic in real time. Track click paths to direct market and	1.0		
	Mobile Application onetime fee	Smart phone application	1.0		
Form Manning Onatime fee Form Manning Un to 3 dealership provided forms 1.0	Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0		

Total Monthly Recurring:	\$2,500.00
Total Now Due:	\$2,500.00
Monthly Recurring:	\$2,500.00
One Time Sales Tax:	\$0.00
One Time Shipping:	\$0.00
Products/One Time:	\$0.00

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

 $<sup>\</sup>ensuremath{^{*}}\textsc{Taxes}$  are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

## Copyright VinSolutions.







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VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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ACCOUNT HOLDER	INFORMATION		
Account Owners Nam	e:		VinSolutions Account Number: 5867
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-	00211260		Dollar Amount: \$2,500.00
CREDIT CARD INFO	,		W. M. C. LA E. Di I
CREDIT CARD INFO	,		Visa Mastercard AmEx - Please circle one
CREDIT CARD INFO	,		Visa Mastercard AmEx - Please circle one Expiration Date:
CREDIT CARD INFO Cardholder Name: Card Number:	,		
CREDIT CARD INFO Cardholder Name: Card Number: Check by Fax	,	СНЕСК	
CREDIT CARD INFO Cardholder Name: Card Number: Check by Fax CHECK BY FAX INF	DRMATION		
CREDIT CARD INFO Cardholder Name: Card Number:  Check by Fax CHECK BY FAX INF MUST ACCOMPANY	ORMATION  FORMATION (ACTUAL C		
	ORMATION  FORMATION (ACTUAL C		Expiration Date:

#### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: