

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

## **Mercedes Benz of Plano (6852)**

Agreement Number:OP#-00278696 Salesperson: David White Date Created: 9/19/2013

## **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
CRM	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,117.23	\$1,256.26	\$82.91
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	\$705.27	\$418.47	\$27.62
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$564.08	\$334.70	\$22.10
Inventory Module	Inventory Module - monthly	1.0	\$422.88	\$250.92	\$16.57
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	\$16.43
Platinum 1 Package	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.				
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$564.08	\$334.70	\$22.10
VinVideos	VinVideo display for website	1.0	\$199.00	\$188.00	\$12.40
KnowMe Basic Plus	Third party vendor - Basic Plus KnowMe phone integration. 25 toll free #s, 1000 incoming minutes, multiring capability	1.0	\$299.00	\$177.41	\$11.71
	* Keyword market research analysis * Market Control				

SEO - Advanced	Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Video's * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar	1.0	\$211.09	\$125.25	\$8.26
AIS Rebates - Desking Integration	Third party vendor, incentive integration into Desking module.	1.0	\$199.00	\$118.08	\$7.78
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$76.54	\$5.05
Survey Module	Survey Tool for CRM customers	1.0	\$69.89	\$41.47	\$2.73
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$69.89	\$41.47	\$2.73
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	\$34.59	\$20.53	\$1.35
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$17.20	\$1.14
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
CRM onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,117.23	\$1,189.33	\$78.49
PBX Phone Integration onetime fee	Onetime fee for private branch exchange phone integration into VinSolutions CRM	1.0	\$1,259.00	\$707.24	\$46.68
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	\$705.27		\$26.15
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0	\$564.08	\$316.87	\$20.92
ILM onetime fee	Onetime fee for ILM	1.0	\$564.08	\$316.87	\$20.92
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$280.31	\$18.50
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$280.31	\$18.50
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$422.88	\$237.54	\$15.68
KnowMe Basic Plus onetime fee	Onetime fee for third party vendor - Basic KnowMe Plus phone integration	1.0	\$299.00	\$167.96	\$11.08
	Onetime to fee to build Advanced SEO (VinSolutions				

AIS Rebates - Desking Integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$111.78	\$7.37
VinVideos onetime fee	Onetime fee for VinVideos	1.0	\$199.00	\$111.78	\$7.37
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$69.89	\$39.26	\$2.58
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	\$69.89	\$39.26	\$2.58
AIS Rebates - Website Integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	\$34.59	\$19.44	\$1.29
Customer Text Messaging - 1000 Texts onetime fee	Customer Text Messaging onetime fee.	1.0	\$29.00	\$16.30	\$1.08
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0			
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0			
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	\$379.00		
Trainer - Two Day Install Follow-Up	Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer.	1.0			
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00		
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0			
Photo Overlay	Photo overlay display - onetime	1.0			
Email Banner	Email Banner	1.0	\$199.00		
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			

Products/One Time: \$4,349.00
One Time Shipping: \$0.00
One Time Sales Tax: \$287.02
Monthly Recurring: \$3,650.00
Monthly Recurring Sales Tax: \$240.88
Total Now Due: \$8,526.90
Total Monthly Recurring: \$3,890.88

☐ Check By Fax	$\square$ One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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ACCOUNT HOLDER	INFORMATION		
Account Owners Nam	e:		VinSolutions Account Number: 6852
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-	00278696		Dollar Amount: \$8,526.90
CREDIT CARD INFO			Vice Meetaward AmErr. Places sirals and
CREDIT CARD INFO			Visa Mastercard AmEx - Please circle one
Credit Card Pay CREDIT CARD INFO Cardholder Name: Card Number:			Visa Mastercard AmEx - Please circle one Expiration Date:
CREDIT CARD INFO Cardholder Name: Card Number:			
CREDIT CARD INFO Cardholder Name: Card Number: Check by Fax	PRMATION	CHECK	
CREDIT CARD INFO Cardholder Name: Card Number: Check by Fax CHECK BY FAX INF			
CREDIT CARD INFO Cardholder Name: Card Number: Check by Fax CHECK BY FAX INF MUST ACCOMPANY	PRMATION  CORMATION (ACTUAL C		
CREDIT CARD INFO Cardholder Name: Card Number: Check by Fax CHECK BY FAX INF	PRMATION  CORMATION (ACTUAL C		Expiration Date:

## **ACH (Electronic Debit)**

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: