

Purchase Agreement Summary For  
**Mike Finnin Motors Inc (7197)**

Agreement Number: OP#-00328896  
Salesperson: Matthew Mauldin Date Created: 12/31/2013

**Products**

| Product   | Description  | Qty. | List Price | Sales Price |  |
|---|--|------|------------|-------------|--|
| CRM   | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   | 1.0  | \$1,963.33 | \$1,003.89  |  |
| Website - VIN   | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0  | \$654.01   | \$334.41    |  |
| ILM   | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0  | \$523.08   | \$267.46    |  |
| Inventory Module  | Inventory Module - monthly   | 1.0  | \$392.14   | \$200.51    |  |
| Platinum 2 Package  | Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.   | 1.0  |            |             |  |
| Desking Module  | Push deals to your DMS, Dealer Track and Route One. Print deals and forms.   | 1.0  | \$523.08   | \$267.46    |  |
| Market Pricing Tool   | Local market pricing tool  | 1.0  | \$326.68   | \$167.04    |  |
| Data Integration - Enhanced   | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.   | 1.0  | \$249.00   | \$127.32    |  |
| AIS Rebates - Desking Integration   | Third party vendor, incentive integration into Desking module.   | 1.0  | \$199.00   | \$101.75    |  |
| * Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city |  |      |            |             |  |

|   |   |     |            |          |
|---|---|-----|------------|----------|
| SEO - Advanced                                | specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Videoâ€™s * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar | 1.0 | \$195.74   | \$100.09 |
| NADA Used Car Pricing Tool                    | NADA used car pricing tool  | 1.0 | \$64.81    | \$33.14  |
| Blue Book Used Car Pricing                    | Used car pricing from Blue Book   | 1.0 | \$64.81    | \$33.14  |
| VIN Chat                                      | VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.   | 1.0 | \$64.81    | \$33.14  |
| Galves Used Car Pricing Tool                  | Galves used car pricing tool  | 1.0 | \$64.81    | \$33.14  |
| Black Book Used Car Pricing                   | Black Book pricing of used cars   | 1.0 | \$64.81    | \$33.14  |
| Survey Module                                 | Survey Tool for CRM customers   | 1.0 | \$64.81    | \$33.14  |
| AIS Rebates - Website Integration             | Third party vendor - website integration.   | 1.0 | \$32.08    | \$16.40  |
| Customer Text Messaging - 1000 Texts          | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.  | 1.0 | \$29.00    | \$14.83  |
| eBay Listings - 10                            | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.   | 1.0 |            |          |
| CRM onetime fee                               | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  | 1.0 | \$1,963.33 | \$685.76 |
| Website - VIN onetime fee                     | Onetime fee to create VIN Website.  | 1.0 | \$654.01   | \$228.43 |
| Desking Module onetime fee                    | Onetime fee for Advanced Desking.   | 1.0 | \$523.08   | \$182.70 |
| ILM onetime fee                               | Onetime fee for ILM   | 1.0 | \$523.08   | \$182.70 |
| Data Integration - Enhanced onetime fee       | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  | 1.0 | \$499.00   | \$174.29 |
| Inventory Module onetime fee                  | Onetime fee for Inventory Module  | 1.0 | \$392.14   | \$136.97 |
| Market Pricing Tool onetime fee               | Onetime fee for local market pricing  | 1.0 | \$326.68   | \$114.10 |
| AIS Rebates - Desking Integration onetime fee | Onetime fee for AIS Rebates - incentive integration into Desking module   | 1.0 | \$199.00   | \$69.51  |
| SEO - Advanced onetime fee                    | Onetime to fee to build Advanced SEO (VinSolutions Website only).   | 1.0 | \$195.74   | \$68.37  |
| NADA Used Car Pricing Tool onetime fee        | Onetime fee for NADA used car pricing   | 1.0 | \$64.81    | \$22.64  |
| Black Book Used Car Pricing onetime fee       | Black Book used car pricing onetime fee   | 1.0 | \$64.81    | \$22.64  |
| VIN Chat onetime fee                          | Onetime fee for VIN Click to Chat.  | 1.0 | \$64.81    | \$22.64  |
| Survey Module onetime fee                     | Onetime fee for Survey Tool for CRM customers   | 1.0 | \$64.81    | \$22.64  |

|  |  |     |            |         |
|--|--|-----|------------|---------|
| Galves Used Car Pricing Tool onetime fee         | Galves used car pricing tool onetime fee   | 1.0 | \$64.81    | \$22.64 |
| Blue Book Used Car Pricing onetime fee           | Blue Book used car pricing onetime fee   | 1.0 | \$64.81    | \$22.64 |
| AIS Rebates - Website Integration onetime fee    | Onetime fee for AIS Rebates - website integration.                                       | 1.0 | \$32.08    | \$11.20 |
| Customer Text Messaging - 1000 Texts onetime fee | Customer Text Messaging onetime fee.   | 1.0 | \$29.00    | \$10.13 |
| VinCamera & Software                             | G700   | 1.0 | \$799.00   |         |
| Web site - Mobile                                | Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.           | 1.0 | \$379.00   |         |
| Trainer - 4 Day Package                          | Four days initial on-site training with one trainer. All travel expenses paid by dealer. | 1.0 | \$5,399.00 |         |
| Inventory Gallery for Website                    | Inventory Gallery display - one-time, required   | 1.0 |            |         |
| Form Mapping                                     | Form Mapping. Up to 3 dealership provided forms.   | 1.0 |            |         |
| Launch Coordinator                               | Launch coordinator ensures smooth transition to MotoSnap.                                | 1.0 |            |         |
| Email Banner                                     | Email Banner   | 1.0 | \$199.00   |         |
| Photo Overlay                                    | Photo overlay display - onetime  | 1.0 |            |         |

|                                 |                   |
|---------------------------------|-------------------|
| Products/One Time:              | \$2,000.00        |
| One Time Shipping:              | \$0.00            |
| One Time Sales Tax:             | \$0.00            |
| Monthly Recurring:              | \$2,800.00        |
| <b>Total Now Due:</b>           | <b>\$4,800.00</b> |
| <b>Total Monthly Recurring:</b> | <b>\$2,800.00</b> |

\*Taxes are subject to state and local regulations and are subject to change

\*Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax

☐ One Time ACH

☐ One Time Credit Card Authorization

Signature

Date

*Copyright VinSolutions.*

**CONTRACTS**

**HASSLES**

**SERVICES**

6405 Metcalf Ave. Suite 400 • Overland Park, KS 66202 • T: 1.800.980.7488 • F: 913.825.6396 • [www.vinsolutions.com](http://www.vinsolutions.com)

VinSolutions  
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Overland Park, KS 66202  
(P) 913-825-6300  
(F) 617-904-1618

## Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

### ONE TIME AUTHORIZATION

| ACCOUNT HOLDER INFORMATION   |        |                                   |        |
|------------------------------|--------|-----------------------------------|--------|
| Account Owners Name:         |        | VinSolutions Account Number: 7197 |        |
| Address Line 1:              |        | Phone Number:                     |        |
| Address Line 2:              |        | Fax Number:                       |        |
| City:                        | State: | Zip:                              | Email: |
| Opportunity ID: OP#-00328896 |        | Dollar Amount: \$4,800.00         |        |

### Credit Card Payment

| CREDIT CARD INFORMATION |  |
|-------------------------|--|
| Cardholder Name:        | Visa Mastercard AmEx - Please circle one |
| Card Number:            | Expiration Date:                         |

### Check by Fax

| CHECK BY FAX INFORMATION (ACTUAL CHECK MUST ACCOMPANY THIS FORM) DO NOT MAIL |                          |
|--|--------------------------|
| Bank Name:   | Bank Phone:              |
| Name on Bank Acct:   | Check Number:            |
| Bank Routing Number:   | Checking Account Number: |

### ACH (Electronic Debit)

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST ACCOMPANY THIS FORM) |             |
|--|-------------|
| Bank Name:   | Bank Phone: |
| Name on Bank Acct:   |             |
| Bank Routing Number:   |             |
| Checking Account Number:                                       |             |

| ACKNOWLEDGEMENT       |        |
|-----------------------|--------|
| Authorized Name:      | Title: |
| Authorized Signature: | Date:  |