

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

## Invoice For

## Fladeboe Honda (4076)

Invoice Number: OP#-00070240

Salesperson: Brendan Shea Date Created: 6/23/2011

## **Products**

| Product                              | Description  | Quantity | List Drice | Total<br>Price |
|--------------------------------------|--|----------|------------|----------------|
| Platinum Lite 3 package              | Includes; CRM, ILM, Desking, eBay, inventory management. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.  | 1.0      | \$4,749.00 | \$4,269.00     |
| Data Integration -<br>Bi-directional | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. |          | \$249.00   | \$249.00       |
| Customer Text Messaging - 1000 texts | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.   | 1.0      | \$29.00    | \$229.00       |
| AIS Rebates - Desking integration    | Third party vendor, - incentive integration into Desking module.   | 1.0      | \$149.00   | \$149.00       |
| Service Dashboard                    | Ties your CRM to your service department dashboard.  | 1.0      | \$0.00     | \$0.00         |
| CRM - Bundled Solution               | Customer Relationship Management<br>System - manages entire customer base.<br>Includes, but not limited to: ILM, spam<br>assassin, bad lead rejection, service<br>marketing, reverse look-up and<br>VinBrochures.  | 1.0      | \$0.00     | \$0.00         |
| Desking module                       | Push deals to DMS, print deals and forms.  | 1.0      | \$0.00     | \$0.00         |
| Photo overlay                        | Photo overlay display - monthly  | 1.0      | \$0.00     | \$0.00         |

| ILM  | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0 | \$0.00     | \$0.00     |
|--|--|-----|------------|------------|
| Inventory Module                                 | Inventory Module - monthly   | 1.0 | \$0.00     | \$0.00     |
| Form Mapping                                     | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00     | \$0.00     |
| Market Pricing Tool                              | Local market pricing tool  | 1.0 | \$0.00     | \$0.00     |
| Inventory Gallery for website                    | Inventory Gallery display - monthly  | 1.0 | \$0.00     | \$0.00     |
| VinVideos  | VinVideo display for website   | 1.0 | \$0.00     | \$0.00     |
| Email Banner                                     | Email Banner   | 1.0 | \$0.00     | \$0.00     |
| Craigslist auto posting tool-MotoBlast           | Monthly fee for automatic Craigslist posting tool. Includes Facebook widgets for increased inventory online exposure.  | 1.0 | \$0.00     | \$0.00     |
| Blue Book used car pricing                       | Used car pricing from Blue Book  | 1.0 | \$0.00     | \$0.00     |
| Survey Module                                    | Survey Tool for CRM customers  | 1.0 | \$0.00     | \$0.00     |
| Email Hosting                                    | Hosting of dealers' email.   | 1.0 | \$0.00     | \$0.00     |
| BDC Module                                       | Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.   | 1.0 | \$0.00     | \$0.00     |
| Dynamic comment builder                          | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0 | \$0.00     | \$0.00     |
| Mobile Application                               | Smart phone application  | 1.0 | \$0.00     | \$0.00     |
| eBay listings - 10                               | 10 eBay listings included in Inventory Module or 10 additional listings.   | 1.0 | \$0.00     | \$0.00     |
| Black Book used car pricing                      | Black Book pricing of used cars  | 1.0 | \$0.00     | \$0.00     |
| Platinum Lite 3 package onetime fee              | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer   | 1.0 | \$9,749.00 | \$4,642.00 |
| Drivers License Scanner                          | Automatically uploads customer's information   | 1.0 | \$799.00   | \$799.00   |
| Data Integration -<br>Bi-directional onetime fee | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$499.00   | \$499.00   |
| AIS Rebates - Desking                            | Onetime and first month fee for AIS<br>Rebates - incentive integration into  | 1.0 | \$149.00   | \$109.00   |

| integration onetime fee  | Desking module   |     |                   |           |
|--|--|-----|-------------------|-----------|
| Customer Text Messaging - 1000 texts onetime fee   | Customer Text Messaging onetime fee.   | 1.0 | \$49.00           | \$0.00    |
| Photo overlay onetime fee  | Onetime fee for photo overlay  | 1.0 | \$0.00            | \$0.00    |
| Inventory Gallery onetime fee  | Onetime fee for inventory gallery  | 1.0 | \$0.00            | \$0.00    |
| ILM onetime fee  | Onetime fee for ILM  | 1.0 | \$0.00            | \$0.00    |
| Trainer - online training via webinar  | Online training via WebEx. To be completed before onsite training.   | 1.0 | \$0.00            | \$0.00    |
| Email Banner onetime fee   | Creation of Email Banner   | 1.0 | \$0.00            | \$0.00    |
| Market Pricing Tool onetime fee  | Onetime fee for local market pricing   | 1.0 | \$0.00            | \$0.00    |
| Mobile Application onetime fee   | Smart phone application  | 1.0 | \$0.00            | \$0.00    |
| Trainer - four days on-site with one trainer. Airfare, hotel and rental car expenses paid by dealer. | Four days on-site with one trainer. All travel and lodging to be paid by dealer.   | 1.0 | \$0.00            | \$0.00    |
| Form Mapping Onetime fee   | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00            | \$0.00    |
| Dynamic comment builder onetime fee  | Setup dynamic comment builder.   | 1.0 | \$0.00            | \$0.00    |
| BDC Module onetime fee   | Create BDC module  | 1.0 | \$0.00            | \$0.00    |
| Email Hosting onetime fee  | Email hosting for dealer   | 1.0 | \$0.00            | \$0.00    |
| Survey Module onetime fee  | Onetime fee for Survey Tool for CRM customers  | 1.0 | \$0.00            | \$0.00    |
| Black Book used car pricing onetime fee  | Black Book used car pricing onetime fee  | 1.0 | \$0.00            | \$0.00    |
| Craigslist auto posting tool-MotoBlast onetime fee   | Onetime fee for automatic Craigslist listing tool.   | 1.0 | \$0.00            | \$0.00    |
| Blue Book used car pricing onetime fee   | Blue Book used car pricing onetime fee   | 1.0 | \$0.00            | \$0.00    |
| CRM Bundled Solution onetime fee   | Onetime fee for Customer Relationship<br>Management System - manages entire<br>customer base. Includes, but not limited<br>to: ILM, spam assassin, bad lead<br>rejection, service marketing, reverse<br>look-up and VinBrochures | 1.0 | \$0.00            | \$0.00    |
| Inventory Module onetime fee   | Onetime fee for Inventory Module   | 1.0 | \$0.00            | \$0.00    |
| Desking module onetime fee   | Onetime fee for Desking  | 1.0 | \$0.00            | \$0.00    |
| VinVideos onetime fee  | Onetime fee for VinVideos  | 1.0 | \$0.00            | \$0.00    |
| Service Dashboard onetime fee  | Setup service dashboard.   | 1.0 | \$0.00            | \$0.00    |
| Credit - 1 trainer, 1 day  | Credit of one trainer day  | 1.0 | (\$1,250.00) (\$1 | 1,250.00) |

**Total: \$9,695.00** Shipping: \$15.00

Number of Installments:

Installment Due Date Installment Amount

5/16/2011 PAID

2/25/2011 PAID

Invoice Total

Total Due NOW: \$15.00

□ Check By Fax □ One Time ACH □ One Time Credit Card Authorization

Date

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