

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

Transwest Buick GMC (6925)

Agreement Number: OP#-00306208

Salesperson: Brian Fox Date Created: 10/15/2013

Products

Product	Description	Qty.	List Price	Sales Price
CRM	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,117.23	\$1,503.36
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, Ir addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	\$705.27	\$500.79
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$564.08	\$400.53
Inventory Module	Inventory Module - monthly	1.0	\$422.88	\$300.27
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$176.80
Platinum 1 Package	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.			
KnowMe Elite	Third party vendor - Elite KnowMe phone integration includes 25 toll free numbers, 5 Click to Call links and 3000 minutes a month.	1.0	\$679.00	\$482.13
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$564.08	\$400.53
	* Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city			

SEO - Advanced	specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Video's * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar	1.0	\$211.09	\$149.88
AIS Rebates - Desking Integration	Third party vendor, incentive integration into Desking module.	1.0	\$199.00	\$141.30
Survey Module	Survey Tool for CRM customers	1.0	\$69.89	\$49.63
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$69.89	\$49.63
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	\$34.59	\$24.56
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$20.59
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00	\$3,000.00
Trainer - Four Day Package AIS Rebates - Desking Integration onetime fee		1.0	\$5,399.00 \$199.00	\$3,000.00
AIS Rebates - Desking Integration	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into			\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0	\$199.00 \$34.59	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking.	1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM	1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required	1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Automatically uploads customer's information	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08 \$999.00	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner VinCamera & Software	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required	1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Automatically uploads customer's information G700 Customer Text Messaging onetime fee.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08 \$999.00	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner VinCamera & Software Customer Text Messaging - 1000 Texts	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Automatically uploads customer's information G700 Customer Text Messaging onetime fee. Onetime fee for third party vendor - Elite KnowMe phone integration	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08 \$999.00 \$799.00	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner VinCamera & Software Customer Text Messaging - 1000 Texts onetime fee	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Automatically uploads customer's information G700 Customer Text Messaging onetime fee. Onetime fee for third party vendor - Elite KnowMe	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08 \$999.00 \$799.00 \$29.00	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner VinCamera & Software Customer Text Messaging - 1000 Texts onetime fee KnowMe Elite onetime fee	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Automatically uploads customer's information G700 Customer Text Messaging onetime fee. Onetime fee for third party vendor - Elite KnowMe phone integration Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer. Onetime fee to create VIN Website.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08 \$999.00 \$799.00 \$29.00	\$3,000.00
AIS Rebates - Desking Integration onetime fee AIS Rebates - Website Integration onetime fee CRM onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Drivers License Scanner VinCamera & Software Customer Text Messaging - 1000 Texts onetime fee KnowMe Elite onetime fee Trainer - Two Day Install Follow-Up	travel expenses paid by dealer. Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee for AIS Rebates - website integration. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Automatically uploads customer's information G700 Customer Text Messaging onetime fee. Onetime fee for third party vendor - Elite KnowMe phone integration Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$199.00 \$34.59 \$2,117.23 \$564.08 \$199.00 \$564.08 \$999.00 \$799.00 \$29.00 \$679.00	\$3,000.00

Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$422.88
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Photo Overlay	Photo overlay display - onetime	1.0	
SEO - Advanced onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	\$211.09
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$69.89

Products/One Time: \$3,000.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$4,200.00
Total Now Due: \$7,200.00
Total Monthly Recurring: \$4,200.00

☐ Check By Fax	\square One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

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^{*}Taxes are subject to state and local regulations and are subject to change

^{*}Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
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Account Owners Name	:		VinSolutions Account Number: 6925
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-0	0306208	-	Dollar Amount: \$7,200.00

Credit Card Payment

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

ACH (Electronic Debit)

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: