

# AXZD-Plan Pricing Agreement

## New Vehicle Purchase Plan/Lease Option Customer/Dealer Agreement and Pricing Sheet

Customer Name: \_\_\_\_\_  
(A/Z and D-Plan vehicles cannot be titled/registered in the name of a company or organization)

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Plan Type: (check one)

☐ A/Z-Plan ☐ Friends & Neighbors X-Plan ☐ Ford Partner Recognition X-Plan ☐ D-Plan

PIN # \_\_\_\_\_

Sponsor Type: (check one)

☐ Ford (or affiliate) Employee ☐ Ford (or affiliate) Retiree or Surviving Spouse  
☐ Dealership Employee (D-Plan Only) ☐ Ford Partner Recognition Program Employee/Retiree/Member

Last Four of SS # \_\_\_\_\_

Relationship to Sponsor: (check one)

☐ Self ☐ Spouse ☐ Parent ☐ Grandparent ☐ Brother/Sister ☐ Son/Daughter  
☐ Grandchild ☐ Same-Sex Domestic Partner ☐ Friend/Neighbor

**NOTE: Nephews, Nieces, Uncles, Aunts, and Cousins Are Not Eligible for A, D or Z-Plan.**

**\* Ford Partner Recognition Program participants may only sponsor other people living in their household (proof required: customer must have same address as sponsor on their driver's license).**

Sponsor Name: \_\_\_\_\_

(For A/Z-Plan and F&N X-Plan - Ford employee/retiree's name; For D-Plan - Dealer employee's name & employee's dealership; For Partner X-Plan - partner employee's name and partner company).

Vehicle identification Number (VIN): \_\_\_\_\_

### CUSTOMER AGREEMENT AND VERIFICATION OF DELIVERY

By signing this form, the customer acknowledges receipt of the vehicle designated above and indicates that the customer has read or has had the opportunity to read, the Plan rules and agrees that he/she will not violate any Plan provision or solicit any money, price discount, or any item of value in excess of \$50 (dealership cost), from anyone in connection with the purchase or lease of a vehicle under the Plan.

This form does not impact the completion of the financing documents that may be used in the course of the sale transaction. Specifically, the form should not be used to determine the cash price in a retail installation contract or the agreed upon value of the vehicle in a lease. The financing documents must be completed in compliance with all applicable laws.

Penalties for violation of Plan provisions may include one or more of the following: termination of Plan privileges, disciplinary action up to and including termination (Ford employee) and/or requirement that the customer or employee reimburse the Company for the amount of any Dealer commission paid by the Company.

Customer Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### DEALER AGREEMENT

- By signing below, the Dealer agrees to: a) assume Ford's obligation for delivery of the vehicle, b) collect from the purchaser the amount specified in the Plan, c) comply with the terms and conditions of the Plan, and d) complete this form and provide it, along with a copy of the factory invoice to the Purchaser under any Plan and provide a completed lease agreement supplement for all leases.
- Ford agrees to pay the Dealer the commission in effect under the applicable Plan. If a Participant does not accept delivery of the vehicle within five (5) working days of notification by the Dealer that the vehicle is available for delivery to the Participant, unless otherwise agreed to between Dealer and Participant, the Dealer is relieved of all obligations to Participant. The vehicle then becomes the responsibility of the Dealer and no commission will be paid.
- By signing this agreement, the Dealer acknowledges receipt of copies of the Plan and agrees: a) to comply with the terms and conditions contained in the Plan and b) that violation of any Plan provision by the Dealer or anyone acting on behalf of the Dealer may result in Dealer or any employee of the Dealer being: (i) declared ineligible to participate further in the Plans, and (ii) charged back any commission paid by Ford on transactions in which violations occurred.
- By signing this agreement, the Dealer confirms the amount of the Total Extra Charge Items and that these items have been fully explained to the customer.

Authorized Dealer Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Do not sign if form is not completed)

Discard Previous Versions

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