

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

Parkway Family Kia (6580)

Agreement Number:OP#-00287267

Salesperson: Roby Anderson Date Created: 6/21/2013

Products

| Product | Description | Qty. | List Price | Sales Price | Sales Tax |
|--------------------------------------|--|------|---------------|----------------|--------------|
| Platinum 1 Package PROMO | Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions. | | \$4,759.00 | \$3,522.00 | \$232.46 |
| Data Integration - Enhanced | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$249.00 | \$249.00 | \$16.43 |
| Inventory Module | Inventory Module - monthly | 1.0 | | | |
| CRM - Bundled Solution | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. | 1.0 | | | |
| ILM | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. | 1.0 | | | |
| Website - VIN | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0 | | | |
| AIS Rebates - Desking Integration | Third party vendor, - incentive integration into Desking module. | 1.0 | \$199.00 | \$199.00 | \$13.13 |
| Customer Text Messaging - 1000 Texts | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over. | 1.0 | \$29.00 | \$29.00 | \$1.91 |
| Inventory Gallery for Website | Inventory Gallery display - monthly | 1.0 | | | |

| • | Survey Tool for CRM customers | 1.0 | | |
|--|---|---------------------------------|---------------------------------|-----------|
| eBay Listings - 10 | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer. | 1.0 | | |
| VIN Chat | VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. | 1.0 | | |
| Desking Module | Push deals to your DMS, Dealer Track and Route One. Print deals and forms. | 1.0 | | |
| AIS Rebates - Website Integration | Third party vendor - website integration. | 1.0 | | |
| Form Mapping | Form Mapping. Up to 3 dealership provided forms. | 1.0 | | |
| SEO - Advanced | • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant | 1.0 | | |
| Credit - package limited user monthly | City SEO scroll bar Credit - package limited user monthly reoccurring fee. | 1.0 | (\$1,099.00) (\$1,099.00) | (\$72.53) |
| | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer | 1.0 | \$10,499.00 \$2,000.00 | \$132.00 |
| Data Integration - Enhanced onetime fee | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$499.00 \$499.00 | \$32.93 |
| AIS Rebates - Desking integration onetime fee | Onetime fee for AIS Rebates - incentive integration into Desking module | 1.0 | \$199.00 \$199.00 | \$13.13 |
| G . B .3.6 . 1000 F | a = 1,5 | 1.0 | \$49.00 \$49.00 | \$3.23 |
| | Customer Text Messaging onetime fee. | 1.0 | φ.ν.σσ φ.ν.σσ | \$3.23 |
| Onetime Fee | Onetime fee for Inventory Module | 1.0 | \$15100 \$15100 | φ3.23 |
| Onetime Fee Inventory Module onetime fee | | | 413100 433100 | φ3.23 |
| Onetime Fee Inventory Module onetime fee Survey Module onetime fee Trainer Four Day Package | Onetime fee for Inventory Module | 1.0 | 413.00 413.00 | φ3.23 |
| Onetime Fee Inventory Module onetime fee Survey Module onetime fee Trainer - Four Day Package | Onetime fee for Inventory Module Onetime fee for Survey Tool for CRM customers Four days initial on-site training with one trainer. All | 1.0 1.0 | 413.00 413.00 | φ3.23 |
| Onetime Fee Inventory Module onetime fee Survey Module onetime fee Trainer - Four Day Package Website - VIN onetime fee | Onetime fee for Inventory Module Onetime fee for Survey Tool for CRM customers Four days initial on-site training with one trainer. All travel expenses paid by dealer. | 1.0 1.0 1.0 | 4 13 100 4 13 100 | φ3.23 |
| Onetime Fee Inventory Module onetime fee Survey Module onetime fee Trainer - Four Day Package Website - VIN onetime fee Form Mapping Onetime fee | Onetime fee for Inventory Module Onetime fee for Survey Tool for CRM customers Four days initial on-site training with one trainer. All travel expenses paid by dealer. Onetime fee to create VIN Website. | 1.0 1.0 1.0 | 413.00 | φ3.23 |
| Onetime Fee Inventory Module onetime fee Survey Module onetime fee Trainer - Four Day Package Website - VIN onetime fee Form Mapping Onetime fee Desking module onetime fee CRM Bundled Solution onetime fee | Onetime fee for Inventory Module Onetime fee for Survey Tool for CRM customers Four days initial on-site training with one trainer. All travel expenses paid by dealer. Onetime fee to create VIN Website. Form Mapping. Up to 3 dealership provided forms. | 1.0 1.0 1.0 1.0 | | \$3.23 |
| Inventory Module onetime fee Survey Module onetime fee Trainer - Four Day Package Website - VIN onetime fee Form Mapping Onetime fee Desking module onetime fee CRM Bundled Solution onetime fee | Onetime fee for Inventory Module Onetime fee for Survey Tool for CRM customers Four days initial on-site training with one trainer. All travel expenses paid by dealer. Onetime fee to create VIN Website. Form Mapping. Up to 3 dealership provided forms. Onetime fee for Advanced Desking. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live | 1.0 1.0 1.0 1.0 1.0 | | \$3.23 |

| ILM onetime fee | Onetime fee for ILM | 1.0 |
|-------------------------------|--|-----|
| Web site - Mobile | Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid. | 1.0 |
| Email Banner | Email Banner | 1.0 |
| SEO - Advanced Onetime fee | Onetime to fee to build Advanced SEO (VinSolutions Website only). | 1.0 |
| Inventory Gallery onetime fee | Onetime fee for inventory gallery | 1.0 |
| Launch Coordinator | Launch coordinator ensures smooth transition to MotoSnap. | 1.0 |
| Photo Overlay | Photo overlay display - onetime | 1.0 |
| | | |

Products/One Time: \$2,747.00
One Time Shipping: \$0.00
One Time Sales Tax: \$181.29
Monthly Recurring: \$2,900.00
Monthly Recurring Sales Tax: \$191.40
Total Now Due: \$6,019.69
Total Monthly Recurring: \$3,091.40

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

Copyright VinSolutions.







6405 Metcalf Ave. Suite 400

Overland Park, KS 66202

T: 1.800.980.7488

F: 913.825.6396

www.vinsolutions.com

^{*}Taxes are subject to state and local regulations and are subject to change

^{*}Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIME | AUTHO | RIZATION |
|-----|------|-------------------------------|------------------------------------|
| | | / N N / H H H N | / 1 N 1 <i>/ /</i> / N 1 1 N / / · |

| ONE TIME AUTHORIZATION | | | | | |
|------------------------|---------------|------|--|--|--|
| ACCOUNT HOLDE | R INFORMATION | | | | |
| Account Owners Nar | me: | | VinSolutions Account Number: 6580 | | |
| Address Line 1: | | | Phone Number: | | |
| Address Line 2: | | | Fax Number: | | |
| City: | State: | Zip: | Email: | | |
| Opportunity ID: OP# | t-00287267 | | Dollar Amount: \$6,019.69 | | |
| Credit Card Pa | • | | | | |
| Cardholder Name: | | | Visa Mastercard AmEx - Please circle one | | |
| Card Number: | | | Expiration Date: | | |

Check by Fax

| • | | | |
|--|--------------------------|--|--|
| CHECK BY FAX INFORMATION (ACTUAL CHECK | | | |
| MUST ACCOMPANY THIS FORM) DO NOT MAIL | | | |
| Bank Name: | Bank Phone: | | |
| Name on Bank Acct: | Check Number: | | |
| Bank Routing Number: | Checking Account Number: | | |

ACH (Electronic Debit)

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST | | |
|---|-------------|--|
| ACCOMPANY THIS FORM) | | |
| Bank Name: | Bank Phone: | |
| Name on Bank Acct: | | |
| Bank Routing Number: | | |
| Checking Account Number: | | |

| ACKNOWLEDGEMENT | |
|-----------------------|--------|
| Authorized Name: | Title: |
| Authorized Signature: | Date: |