

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Purchase Agreement Summary For

# Steve Jones Chrysler Dodge Jeep (6927)

Agreement Number:OP#-00210193 Salesperson: Soren Blair Date Created: 11/6/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price
CRM	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,963.33	\$1,281.01
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	\$654.01	\$426.72
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$523.08	\$341.29
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$162.46
Inventory Light	Limited inventory gallery, view inventory with ILM	1.0		
Platinum 2 Package	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.			
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$523.08	\$341.29
AIS Rebates - Desking Integration	Third party vendor, incentive integration into Desking module.	1.0	\$199.00	\$129.84
	* Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive			

SEO - Advanced	SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Video's * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar	1.0	\$195.74	\$127.72
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$84.17
Survey Module	Survey Tool for CRM customers	1.0	\$64.81	\$42.29
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$64.81	\$42.29
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	\$32.08	\$20.93
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
CRM onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,963.33	\$656.86
PBX Phone Integration onetime fee	Onetime fee for private branch exchange phone integration into VinSolutions CRM	1.0	\$1,259.00	\$421.22
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	\$654.01	\$218.81
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0		\$175.00
ILM onetime fee	Onetime fee for ILM	1.0	\$523.08	\$175.00
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$166.95
AIS Rebates - Desking Integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$66.58
SEO - Advanced onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	\$195.74	\$65.49
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$64.81	\$21.68
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	\$64.81	\$21.68
AIS Rebates - Website Integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	\$32.08	\$10.73
Email Banner	Email Banner	1.0	\$199.00	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Drivers License Scanner	Automatically uploads customer's information	1.0	\$999.00	
Trainer - Two Day Install Follow-Up	Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer.	1.0		
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	\$379.00	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00	

Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0
Photo Overlay	Photo overlay display - onetime	1.0

Products/One Time: \$2,000.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$3,000.01
Total Now Due: \$5,000.01
Total Monthly Recurring: \$3,000.01

Date

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

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Signature





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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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ACCOUNT HOLDER	RINFORMATION				
Account Owners Name: Address Line 1: Address Line 2:			VinSolutions Account Number: 6927		
			Phone Number:		
			Fax Number:		
	Til .				
City:	State:	Zip:	Email:		
City: Opportunity ID: OP#- Credit Card Pa	00210193	Zip:	Email: Dollar Amount: \$5,000.01		
Opportunity ID: OP#-Credit Card Pa	00210193 <b>yment</b>	Zip:			
	00210193 <b>yment</b>	Zip:			

Bank Name:

Name on Bank Acct:

Bank Routing Number:

ACH (Electronic Debit)	
ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

Bank Phone:

Check Number:

Checking Account Number:

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: