

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Haley Volvo of Richmond (6766)

Agreement Number: OP#-00301055 Salesperson: Nate Blair Date Created: 8/27/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price
CRM	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,111.90	\$1,491.78
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$562.66	\$397.43
Inventory Module	Inventory Module - monthly	1.0	\$421.82	\$297.95
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00
Platinum Lite 2 Package	Includes; CRM, ILM, Desking, eBay, market pricing with bookouts, inventory management, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application and Service Dashboard. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0		
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$562.66	\$397.43
Market Pricing Tool	Local market pricing tool	1.0	\$351.40	\$248.21
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	\$69.72	\$49.24
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	\$69.72	\$49.24
Survey Module	Survey Tool for CRM customers	1.0	\$69.72	\$49.24
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$20.48
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00	\$3,501.00

Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$499.00
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Customer Text Messaging - 1000 Texts onetime fee	Customer Text Messaging onetime fee.	1.0	\$29.00	
Black Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee	1.0	\$69.72	
CRM onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,111.90	
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0	\$562.66	
Email Banner	Email Banner	1.0	\$199.00	
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
ILM onetime fee	Onetime fee for ILM	1.0	\$562.66	
Trainer - Two Day Install Follow-Up	Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer.	1.0		
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0		
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$421.82	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	\$351.40	
NADA Used Car Pricing Tool onetime fee	Onetime fee for NADA used car pricing	1.0	\$69.72	
Photo Overlay	Photo overlay display - onetime	1.0		
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$69.72	

Products/One Time:	\$4,000.00
One Time Shipping:	\$0.00
One Time Sales Tax:	\$0.00
Monthly Recurring:	\$3,250.00
<b>Total Now Due:</b>	\$7,250.00
Total Monthly Recurring:	\$3,250,00

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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Account Owners Name:		VinSolutions Account Number: 6766	
Address Line 1:		Phone Number:	
Address Line 2:		Fax Number:	
State:	Zip:	Email:	
Opportunity ID: OP#-00301055		Dollar Amount: \$7,250.00	
	State:	State: Zip:	

### **Credit Card Payment**

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

#### Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

#### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: