

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

Sakelaris Ford of California (6936)

Agreement Number:OP#-00317233 Salesperson: Brian Fox Date Created: 10/17/2013

Products

| Product | Description | Qty. | List Price | Sales Price |
|---------------------------------------|--|------|---------------|----------------|
| CRM Limited Users | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. | | \$1,255.25 | \$695.11 |
| ILM | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. | 1.0 | \$501.72 | \$277.83 |
| Inventory Module | Inventory Module - monthly | 1.0 | \$376.14 | \$208.29 |
| Data Integration - Enhanced | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$249.00 | \$137.89 |
| Platinum Lite 2 Limited Users Package | Includes; CRM, ILM, Desking, eBay, market pricing with bookouts, inventory management, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application and Service Dashboard. Limited to no more than 15 users. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions. | 1.0 | | |
| Desking Module | Push deals to your DMS, Dealer Track and Route One. Print deals and forms. | 1.0 | \$501.72 | \$277.83 |
| Market Pricing Tool | Local market pricing tool | 1.0 | \$313.34 | \$173.52 |
| AIS Rebates - Desking Integration | Third party vendor, incentive integration into Desking module. | 1.0 | \$199.00 | \$110.21 |
| Black Book Used Car Pricing | Black Book pricing of used cars | 1.0 | \$62.17 | \$34.42 |
| Survey Module | Survey Tool for CRM customers | 1.0 | \$62.17 | \$34.42 |
| NADA Used Car Pricing Tool | NADA used car pricing tool | 1.0 | \$62.17 | \$34.42 |
| Customer Text Messaging - 1000 Texts | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over. | | \$29.00 | \$16.06 |
| eBay Listings - 10 | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer. | 1.0 | | |

| Trainer - Four Day Package | Four days initial on-site training with one trainer. All travel expenses paid by dealer. | 1.0 | \$5,399.00 \$2,000.00 |
|--|--|-----|-----------------------|
| VinCamera & Software | G700 | | \$799.00 |
| Data Integration - Enhanced onetime fee | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | | \$499.00 |
| Launch Coordinator | Launch coordinator ensures smooth transition to MotoSnap. | 1.0 | |
| Customer Text Messaging - 1000 Texts onetime fee | Customer Text Messaging onetime fee. | 1.0 | \$29.00 |
| Drivers License Scanner | Automatically uploads customer's information | 1.0 | \$999.00 |
| AIS Rebates - Desking Integration onetime fee | Onetime fee for AIS Rebates - incentive integration into Desking module | 1.0 | \$199.00 |
| Black Book Used Car Pricing onetime fee | Black Book used car pricing onetime fee | 1.0 | \$62.17 |
| CRM Limited Users onetime fee | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. | 1.0 | \$1,255.25 |
| Desking Module onetime fee | Onetime fee for Advanced Desking. | 1.0 | \$501.72 |
| Email Banner | Email Banner Email Banner | | \$199.00 |
| Form Mapping | Form Mapping. Up to 3 dealership provided forms. | 1.0 | |
| ILM onetime fee | Onetime fee for ILM | 1.0 | \$501.72 |
| Inventory Gallery for Website | Inventory Gallery display - one-time, required | 1.0 | |
| Inventory Module onetime fee | Onetime fee for Inventory Module | 1.0 | \$376.14 |
| Launch Coordinator | Launch coordinator ensures smooth transition to MotoSnap. | 1.0 | |
| Market Pricing Tool onetime fee | Onetime fee for local market pricing | 1.0 | \$313.34 |
| NADA Used Car Pricing Tool onetime fee | Onetime fee for NADA used car pricing | 1.0 | \$62.17 |
| Trainer - Two Day Install Follow-Up | Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer. | | |
| Photo Overlay | Photo overlay display - onetime | 1.0 | |
| Survey Module onetime fee | Onetime fee for Survey Tool for CRM customers | 1.0 | \$62.17 |
| | | | |

| Products/One Time: | \$2,000.00 |
|--------------------------|------------|
| One Time Shipping: | \$0.00 |
| One Time Sales Tax: | \$0.00 |
| Monthly Recurring: | \$2,000.00 |
| Total Now Due: | \$4,000.00 |
| Total Monthly Recurring: | \$2,000.00 |

| ☐ Check By Fax | ☐ One Time ACH | ☐ One Time Credit Card Authorization |
|----------------|----------------|--------------------------------------|
| Signature | | Date |

^{*}Taxes are subject to state and local regulations and are subject to change

^{*}Does not include Dealer-paid Travel Expenses related to onsite training

Copyright VinSolutions.







6405 Metcalf Ave. Suite 400

Overland Park, KS 66202

T: 1.800.980.7488
F: 913.825.6396
www.vinsolutions.com

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIN | AE A | TU A | Γ HO | RIZA | TION |
|-----|-----|------|------|-------------|------|------|
| | | | | | | |

| ONE TIME AUTHORIZATION | | | | |
|------------------------|---------------|------|--|--|
| ACCOUNT HOLDE | R INFORMATION | | | |
| Account Owners Nan | ne: | | VinSolutions Account Number: 6936 | |
| Address Line 1: | | | Phone Number: | |
| Address Line 2: | | | Fax Number: | |
| City: | State: | Zip: | Email: | |
| Opportunity ID: OP# | -00317233 | | Dollar Amount: \$4,000.00 | |
| Credit Card Pa | | | | |
| CREDIT CARD INF | ORMATION | | | |
| Cardholder Name: | | | Visa Mastercard AmEx - Please circle one | |

Check by Fax

Card Number:

| • | | |
|--|--------------------------|--|
| CHECK BY FAX INFORMATION (ACTUAL CHECK | | |
| MUST ACCOMPANY THIS FORM) DO NOT MAIL | | |
| Bank Name: | Bank Phone: | |
| Name on Bank Acct: | Check Number: | |
| Bank Routing Number: | Checking Account Number: | |

Expiration Date:

ACH (Electronic Debit)

| , | |
|---|-------------|
| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST | |
| ACCOMPANY THIS FORM) | |
| Bank Name: | Bank Phone: |
| Name on Bank Acct: | |
| Bank Routing Number: | |
| Checking Account Number: | |
| | |

| ACKNOWLEDGEMENT | |
|-----------------------|--------|
| Authorized Name: | Title: |
| Authorized Signature: | Date: |