

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Parkway Family Mazda (6579)

Agreement Number:OP#-00223284

Salesperson: Roby Anderson Date Created: 6/21/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 1 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.		\$4,759.00	\$3,522.00	\$232.46
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	\$16.43
Inventory Module	Inventory Module - monthly	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00	\$13.13
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$29.00	\$1.91
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0			

Survey Module Als Rebutes - Websile Integration Pash deals for your DMS, Dealer Track and Route One. Plant deals for your DMS, Dealer Track and Route One. Plant deals for your DMS, Dealer Track and Route One. Plant deals and forms. 10 chay Issings included in Inventory Module or 10 additional bistings. chay Issing charges are paid by dealer. VIN Click to Char. Robust integration, Reports include Chat History, Agent Performance, Chat Analysis and Chat History, Agent Performance, Chat Analysis and Chat History, Agent Performance protes. Form Mapping Form Mappi						
Desking Module  Bay Listings - 10  Bay Listings - 1	-	-	1.0			
Print deals and forms.  10 GBay Listings - 10  BBay Listings - 10  Bay Bay Listings - 10  Bay Listi	AIS Rebates - Website Integration		1.0			
Additional listings. EBay Listings = 10  additional listings. EBay listing charges are paid by dealer.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Form Mapping  Form Mapping, Up to 3 dealership provided forms.  **Expected market research analysis** Market Control Dealer \$8f O'Urlick - Primary Optimization for three city specific locations **Search Engine Friendly Automotive SHO URLs - Long fail SHO** O'L coation Specific Page heading and content optimization **Load Generating Vehicle Dealer \$10 - Load Generating Vehicle Dealer \$40 - Load Generating Vehicle Step Search Pages **Dynamic OmeClick Inventory Search Pages **Dynamic OmeClick Inventory Search Vehicle Step Search Pages **Dynamic OmeClick Inventory Search Vehicle Step Search Pages **Dynamic OmeClick Inventory Search Vehicle Step Search Pages **Pynamic OmeClick Inventory Search Search Vehicle Step Search Pages **Pynamic OmeClick Inventory Search Vehicle Step Search Pages **Pynamic OmeClick Inventory Search Search Vehicle	Desking Module	Print deals and forms.	1.0			
Credit - package limited user monthly Credit - package limited user monthly Platinum 1 package PROMO onetime fee includes 4 days of fraining with 1 trainer, expenses paid by dealer  Onetime fee for Platinum package includes includes Platinum 1 package PROMO onetime fee includes 4 days of fraining with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle integration into moterime fee Customer East Messaging - 1000 Texts Onetime fee Customer East Messaging - 1000 Texts Onetime fee Customer Text Messaging - 1000 Texts Onetime fee Customer Text Messaging - 1000 Texts Onetime fee Customer Text Messaging -	eBay Listings - 10	additional listings. eBay listing charges are paid by	1.0			
Feyward market research analysis   Market Control	VIN Chat	Chat History, Agent Performance, Chat Analysis and	1.0			
Dealer SEO Titles - Primary Optimization for three city specific locations - Search Engine Friendly Automotive SFO URLs - Long tail SEO - Location Specific Page heading and content optimization - Lead Generating Vehicle Detail Pages - Integrated Content Management - Inventory Specials & Featured Vehicles - Search Engine Optimized Automotive Content - Ability to Add Custom Pages - Dynamic One-Click Inventory Search - Boomerang Coupon Technology - Integrated Vehicle Video's - High Resolutions Pictures (Unique to VimSolutions) - RSS Feeds (Inventory & Specials) - Enhanced MM. Sitemaps (Google, Bing & Yahoot) - Robottxt file - Google Analytics - Roger Spoil - Robottxt file - Google Analytics - Roger Enhancement - Platinum Home Page SFO Enhancements - Dominant City SEO Scoril bare (Inventory & Specials) - Robottxt file - Google Analytics - Robottxt	Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			
Platinum I package PROMO onetime fee  Onetime fee for Platinum package includes includes includes by dealer  Onetime fee for Platinum package includes includes includes by dealer  Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  AIS Rebates - Desking integration onetime fee fee for AIS Rebates - incentive integration into Desking module  Customer Text Messaging - 1000 Texts Onetime fee for Inventory Module  Customer Text Messaging onetime fee.  Customer Text Messaging onetime fee.  Onetime fee for Inventory Module  Onetime fee for Inventory Module  Onetime fee for Survey Tool for CRM customers  Trainer - Four Day Package  Four days initial on-site training with one trainer. All travel expenses paid by dealer.  Website - VIN onetime fee  Onetime fee to create VIN Website.  Onetime fee for AIS Rebates - website integration.  Onetime fee for AI	SEO - Advanced	Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant	1.0			
Platinum 1 package PROMO onetime fee includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Repair Orders (Dustomer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  AIS Rebates - Desking integration onetime fee Desking module  Customer Text Messaging - 1000 Texts Onetime Fee Oneti		Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (	\$1,099.00)	(\$72.53
Men applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  AIS Rebates - Desking integration Onetime fee Onetime fee for AIS Rebates - incentive integration into Desking module  Customer Text Messaging - 1000 Texts Onetime fee Onetime fee for Inventory Module  Survey Module onetime fee Onetime fee for Inventory Module  Survey Module onetime fee Onetime fee for Survey Tool for CRM customers  Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer.  Website - VIN onetime fee Onetime fee to create VIN Website.  Onetime fee for ILM 1.0  AIS Rebates - Website integration onetime fee  Onetime fee for ILM 1.0  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Platinum 1 package PROMO onetime fee	includes 4 days of training with 1 trainer, expenses paid	1.0	\$10,499.00	\$2,000.00	\$132.00
AIS Rebates - Desking integration onetime fee  Customer Text Messaging - 1000 Texts Onetime Fee  Customer Text Messaging - 1000 Texts Onetime Fee  Inventory Module onetime fee  Onetime fee for Inventory Module Onetime fee  Onetime fee for Survey Tool for CRM customers Trainer - Four Day Package  Four days initial on-site training with one trainer. All travel expenses paid by dealer.  Onetime fee to create VIN Website.  Onetime fee for AIS Rebates - website integration. Onetime fee  Onetime fee for AIS Rebates - website integration. Onetime fee  Onetime fee for AIS Rebates - website integration. Onetime fee  Customer Text Messaging onetime fee.  I.0  \$49.00 \$49.00 \$3.23  I.0  \$49.00 \$49.00 \$3.23  I.0  I.0  I.0  Customer Text Messaging onetime fee. I.0  I.0  I.0  I.0  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Data Integration - Enhanced onetime fee	When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and	1.0	\$499.00	\$499.00	\$32.93
Onetime Fee  Inventory Module onetime fee  Onetime fee for Inventory Module  Survey Module onetime fee  Onetime fee for Survey Tool for CRM customers  1.0  Trainer - Four Day Package  Four days initial on-site training with one trainer. All travel expenses paid by dealer.  Website - VIN onetime fee  Onetime fee to create VIN Website.  AIS Rebates - Website integration onetime fee  Onetime fee for AIS Rebates - website integration.  Onetime fee for ILM  Onetime fee for ILM  Onetime fee for Advanced Desking.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.			1.0	\$199.00	\$199.00	\$13.13
Survey Module onetime fee  Onetime fee for Survey Tool for CRM customers  Four days initial on-site training with one trainer. All travel expenses paid by dealer.  Website - VIN onetime fee  Onetime fee to create VIN Website.  AIS Rebates - Website integration onetime fee  Onetime fee for AIS Rebates - website integration.  Onetime fee for ILM  Onetime fee for Advanced Desking.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.		Customer Text Messaging onetime fee.	1.0	\$49.00	\$49.00	\$3.23
Trainer - Four Day Package  Four days initial on-site training with one trainer. All travel expenses paid by dealer.  Onetime fee to create VIN Website.  Onetime fee to raise for AIS Rebates - website integration.  Onetime fee for AIS Rebates - website integration.  Onetime fee for ILM  Onetime fee for Advanced Desking.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Inventory Module onetime fee	Onetime fee for Inventory Module	1.0			
travel expenses paid by dealer.  Website - VIN onetime fee  AIS Rebates - Website integration onetime fee  Onetime fee for AIS Rebates - website integration.  Onetime fee for ILM  Onetime fee for Advanced Desking.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Survey Module onetime fee		1.0			
AIS Rebates - Website integration onetime fee  Onetime fee for AIS Rebates - website integration.  1.0  Onetime fee for ILM  Onetime fee for Advanced Desking.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Frainer - Four Day Package		1.0			
Onetime fee  ILM onetime fee  Onetime fee for ILM  Onetime fee for ILM  Onetime fee for ILM  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0			
Desking module onetime fee  Onetime fee for Advanced Desking.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.		Onetime fee for AIS Rebates - website integration.	1.0			
Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	ILM onetime fee	Onetime fee for ILM	1.0			
entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	Desking module onetime fee	Onetime fee for Advanced Desking.	1.0			
-						
	CRM Bundled Solution onetime fee	spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0			

Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0
Email Banner	Email Banner	1.0
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0
Photo Overlay	Photo overlay display - onetime	1.0

Products/One Time: \$2,747.00
One Time Shipping: \$0.00
One Time Sales Tax: \$181.29
Monthly Recurring: \$2,900.00
Monthly Recurring Sales Tax: \$191.40
Total Now Due: \$6,019.69
Total Monthly Recurring: \$3,091.40

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

Copyright VinSolutions.







6405 Metcalf Ave. Suite 400

Overland Park, KS 66202

T: 1.800.980.7488

F: 913.825.6396

www.vinsolutions.com

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIN	AE A	TU A	$\Gamma$ HO	RIZA	TION

ONE TIME AUTHORIZATION				
ACCOUNT HOLDE	R INFORMATION			
Account Owners Na	me:		VinSolutions Account Number: 6579	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#	<b>#</b> -00223284		Dollar Amount: \$6,019.69	
Credit Card Pa	•			
Cardholder Name:	_		Visa Mastercard AmEx - Please circle one	
Card Number:			Expiration Date:	

### Check by Fax

•	
CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: