

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# Joe Marina Honda (5606)

Invoice Number:OP#-00222015

Salesperson: David White Date Created: 11/14/2012

### **Products**

| Product                    | Description  | Qty. | List<br>Price | Sales<br>Price |
|----------------------------|--|------|---------------|----------------|
| Gold 2 Package PROMO       | Includes: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.  | 1.0  | \$4,589.00    | \$3,940.00     |
| Data Integration - Upgrade | Upgrade to enhanced data integration. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.   | 1.0  | \$149.00      | \$149.00       |
| CRM - Bundled Solution     | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   | 1.0  |               |                |
| ILM                        | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0  |               |                |
| Inventory Module           | Inventory Module - monthly   | 1.0  |               |                |
| Website - VIN              | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, Ir addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0  |               |                |
| CRM Customer Push          | Pushes customer information to DMS.  | 1.0  | \$329.00      | \$329.00       |
| Service Dashboard          | Ties your CRM to your service department dashboard.  | 1.0  |               |                |
| Desking Light              | Enables payment calculator and summary.  | 1.0  |               |                |
| Dynamic Comment Builder    | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0  |               |                |
| Email Banner               | Email Banner   | 1.0  |               |                |
| Email Hosting              | Hosting of dealers' email.   | 1.0  |               |                |
| Form Mapping               | Form Mapping. Up to 3 dealership provided forms.   | 1.0  |               |                |
| Mobile Application         | Smart phone application  | 1.0  |               |                |
|                            | VinLens, Customer Information Application allows you   |      |               |                |

| VinLens                                       | to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.   | 1.0 |                       |
|---|---|-----|-----------------------|
| AIS Rebates - Website Integration             | Third party vender - website integration.   | 1.0 |                       |
| Black Book Used Car Pricing                   | Black Book pricing of used cars   | 1.0 |                       |
| VIN Chat                                      | VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.   | 1.0 |                       |
| Craigslist - Manual                           | Craigslist listings manual tool   | 1.0 |                       |
| eBay Listings - 10                            | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.   | 1.0 |                       |
| Inventory Gallery for Website                 | Inventory Gallery display - monthly   | 1.0 |                       |
| Market Pricing Tool                           | Local market pricing tool   | 1.0 |                       |
| NADA Used Car Pricing Tool                    | NADA used car pricing tool  | 1.0 |                       |
| Photo Overlay                                 | Photo overlay display - monthly   | 1.0 |                       |
| SEO - Advanced                                | • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar | 1.0 |                       |
| Gold 2 package PROMO onetime fee              | Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer   | 1.0 | \$8,669.00 \$8,669.00 |
| Data Integration - Upgrade onetime fee        | Onetime fee for upgrading to enhanced Data Integration.   | 1.0 | \$299.00 \$299.00     |
| Launch Coordinator                            | Launch coordinator ensures smooth transition to MotoSnap.   | 1.0 |                       |
| Service Dashboard onetime fee                 | Setup service dashboard.  | 1.0 |                       |
| Desking Light onetime fee                     | Setup payment calculator and summary.   | 1.0 |                       |
| Dynamic comment builder onetime fee           | Setup dynamic comment builder.  | 1.0 |                       |
| Email Banner onetime fee                      | Creation of Email Banner  | 1.0 |                       |
| Email Hosting onetime fee                     | Email hosting for dealer  | 1.0 |                       |
| Form Mapping Onetime fee                      | Form Mapping. Up to 3 dealership provided forms.  | 1.0 |                       |
| Mobile Application onetime fee                | Smart phone application   | 1.0 |                       |
| VinLens onetime fee                           | Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  | 1.0 |                       |
| AIS Rebates - Website integration onetime fee | Onetime fee for AIS Rebates - website integration.  | 1.0 |                       |
| Black Book used car pricing onetime fee       | Black Book used car pricing onetime fee   | 1.0 |                       |
| VIN Chat onetime fee                          | Onetime fee for VIN Click to Chat.  | 1.0 |                       |
| Craigslist - manual onetime fee               | Onetime fee for manual Craigslist   | 1.0 |                       |
| -   | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM,  |     |                       |

| CRM Bundled Solution onetime fee spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. |  |   | 1.0                            |               |                |   |
|--|--|---|--------------------------------|---------------|----------------|---|
| ILM onetime fee  | Onetime fee for ILM  |   | 1.0                            |               |                |   |
| Inventory Module onetime fee   | Onetime fee for Inventory Module   |   | 1.0                            |               |                |   |
| Market Pricing Tool onetime fee  | Onetime fee for local market pricing   |   | 1.0                            |               |                |   |
| NADA used car pricing tool onetime fee   | Onetime fee for NADA used car price  | eing  | 1.0                            |               |                |   |
| Photo Overlay Onetime Fee  | Onetime fee for photo overlay  |   | 1.0                            |               |                |   |
| Trainer - Three Day Package  | Three days on-site with one trainer. A paid by dealer. Package is discounted |   | 1.0                            |               |                |   |
| Website - VIN onetime fee  | Onetime fee to create VIN Website.   |   | 1.0                            |               |                |   |
| SEO - Advanced Onetime fee   | Onetime to fee to build Advanced SE Website only).                           | EO (VinSolutions  | 1.0                            |               |                |   |
| CRM Customer Push onetime fee  | Onetime fee to establish CRM Custo   | mer Push.   | 1.0                            |               |                |   |
| Inventory Gallery onetime fee  | Onetime fee for inventory gallery  |   | 1.0                            |               |                |   |
| Launch Coordinator   | Launch coordinator ensures smooth of MotoSnap.                               | transition to   | 1.0                            |               |                |   |
| Credit - Inventory Onetime Fee   | Credit - Inventory onetime fee   |   | 1.0                            | (\$549.00)    | (\$549.00)     |   |
| Credit - AutoTrader Family Discount  | Onetime fee AutoTrader Family disc   | count.  | 1.0                            |               | (\$8,419.00    | )   |
| *this invoice does not replace or supers   | sede current billing   | Products/One<br>Monthly Rec<br>One Time Sh<br>Total Now D                                   | urring<br>ippin<br><b>)ue:</b> | g:<br>g:      | alations and a | \$0.00<br>\$4,418.00<br>\$0.00<br><b>\$4,418.00</b> |
| □ Check By Fax □   | One Time ACH   | *Taxes are subject to subject to change  *Does not include I to onsite training  One Time C | Dealer-pa                      | aid Travel Ex | xpenses relate | d   |
| Signature  |  |   |                                | D             | ate            |   |

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VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIME | AUTHO | RIZA | TION |
|-----|------|-------|------|------|
|     |      |       |      |      |

| ONE TIME AUTHORIZATION  |           |      |  |  |
|-------------------------|-----------|------|--|--|
| ACCOUNT HOLDER IN       | FORMATION |      |  |  |
| Account Owners Name:    |           |      | VinSolutions Account Number: 5606        |  |
| Address Line 1:         |           |      | Phone Number:                            |  |
| Address Line 2:         |           |      | Fax Number:                              |  |
| City:                   | State:    | Zip: | Email:                                   |  |
| Opportunity ID: OP#-002 | 22015     |      | Dollar Amount: \$4,418.00                |  |
| Credit Card Paym        |           |      |  |  |
| Cardholder Name:        |           |      | Visa Mastercard AmEx - Please circle one |  |

#### Check by Fax

Card Number:

| •                                      |                          |  |  |  |
|--|--------------------------|--|--|--|
| CHECK BY FAX INFORMATION (ACTUAL CHECK |                          |  |  |  |
| MUST ACCOMPANY THIS FORM) DO NOT MAIL  |                          |  |  |  |
| Bank Name:                             | Bank Phone:              |  |  |  |
| Name on Bank Acct:                     | Check Number:            |  |  |  |
| Bank Routing Number:                   | Checking Account Number: |  |  |  |

Expiration Date:

### **ACH (Electronic Debit)**

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST |             |
|---|-------------|
| ACCOMPANY THIS FORM)                      |             |
| Bank Name:                                | Bank Phone: |
| Name on Bank Acct:                        |             |
| Bank Routing Number:                      |             |
| Checking Account Number:                  |             |

| ACKNOWLEDGEMENT       |        |
|-----------------------|--------|
| Authorized Name:      | Title: |
| Authorized Signature: | Date:  |