

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# Apple Ford of York Inc. (6301)

Invoice Number:OP#-00268864 Salesperson: Nate Blair Date Created: 3/29/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$2,750.00	\$165.00
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	
Website - Portal	Monthly fee for web site portal.	1.0	\$899.00	\$50.00	
Inventory Light	Limited inventory gallery, view inventory with ILM	1.0			
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00	
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$52.00	\$3.12
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			

Service Dashboard		Third party vender - Premium KnowMe phone		
BDC Module centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything comment Builder decide between the applicable. Pull any report you want across the entire organization, ROI, lead performance, anything children with no two altike.  AIS Rebates - Website Integration Third party vender - website integration. 1.0  Blue Book Used Car Pricing Used car pricing from Bine Book 1.0  Craigolist - Manual Craigolist Ishings manual tool 1.0  **Leyword market research analysis - Market Control Dealer SFO Titles - Primary Optimization of three city specific locations - Search Engine Priendly Automotive STO URLs - Long tail SEO - Location Specific Page beating and content optimization - Lead Generating Vehicle Detail Pages - Integrated Content Management - Inventory Specials & Featured Vehicles - Search Engine Optimization - Lead Generating Vehicle Detail Pages - Integrated Content Management - Inventory Specials & Teatured Vehicles - Search Engine Optimization - Report Content - Ability to Add Custom Pages - Dynamic One-Click Inventory Search - Boomerang Coupon Technology - Integrated Vehicle - Vinisolations - RSS Feed (Inventory & Specials) - Enhanced AML Sitemaps (Google, Bing & Yahoof) - Robots tails file - Google Analytics & Vinisolations Integrated Analytics - Local Listing URL Submission plan - Social Medial Pagies - Handly is & Vinisolations - Integrated Analytics - Local Listing URL Submission plan - Social Medial Pagies - Handly is & Vinisolations - Integrated Analytics - Local Listing URL Submission plan - Social Medial Pagies - Handly is & Vinisolations - Integrated Analytics - Local Listing URL Submission plan - Social Medial Pagies - Handly is & Vinisolations - Integrated Analytics - Local Listing URL Submission plan - Social Medial Pagies - Handly is & Vinisolations - Integrated Analytics - Local Listing URL Submission plan - Social Medial Pagies - Handly is & Vinisolation - Integrated Analytics - Local Listing URL Submission plan - Social M	KnowMe Premium	integration includes 16 toll free numbers, 4 Click to Call	1.0	\$549.00
BDC Module	Service Dashboard	Ties your CRM to your service department dashboard.	1.0	
ASIS Rebates - Website Integration Blue Book Used Car Pricing Craigslist Istings manual tool - Keyword market research analysis - Market Control Deader SEO Titles - Primary Optimization for three city specific locations - Search Engine Friendly Automotive SEO URLs - Long tail SEO - Location Specific Page heading and content optimization - Lead Generating Vehicle Detail Pages - Integrated Content Management Inventory Specials & Featured Vehicles - Search Engine Optimized Automotive content Ability to Add Custom Pages - Dynamic OneClick Inventory Search - Boomerang Coupon Technology - Integrated Vehicle Video's - High Resolutions Pictures (Unique to VinSolutions) - RSS Feeds (Inventory Search - Boomerang Coupon Technology - Integrated Vehicle Video's - High Resolutions Pictures (Unique to VinSolutions) - RSS Feeds (Inventory Search - Boomerang Coupon Technology - WinSolutions Integrated Analytics - Local Listing URL Submission Plan - Social Media Plugins + HTML Optimization - Recent Customer community specific pages - Stol Vehicle SEO Pages - Dealer Market SEO wrape - SSEO service driven Sub Pages - Page Header Enhancement - Platinum Home Page - SDe Enhancements - Dominant City SEO scroll bar  Survey Module Survey Tool for CRM customers  John - Social Media - Pope - Dealer Market SEO warp - SSEO service driven Sub Pages - Page Header Enhancement Platinum Home Page - SEO Enhancements - Dominant City SEO scroll bar  Survey Module Survey Tool for CRM customers  John - John	BDC Module	centralized location when applicable. Pull any report you want across the entire organization, ROI, lead	1.0	
Blue Book Used Car Pricing   Used car pricing from Blue Book   1.0	Dynamic Comment Builder		1.0	
Craigslist - Manual  Craigslist listings manual tool  *Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Priendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Managemen * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content - Ability to Add Custorn Pages * Dynamic One Click Inventory Search * Boonerang Coupon Technology * Integrated Vehicle* * Primary Optimized Automotive Content * Ability to Add Custorn Pages * Dynamic One Click Inventory Search * Boonerang Coupon Technology * Integrated Vehicle* * Primary Optimized Automotive Content * Ability to Add Custorn Pages * Dynamic One Click Inventory & Specials * Inhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinsOutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * S SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scrolle Dar  Survey Module  Survey Tool for CRM customers  John Market Pricing Tool  ADA Used Car Pricing Tool Coefficial	AIS Rebates - Website Integration	Third party vender - website integration.	1.0	
*Keyword market research analysis *Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management Inventory Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management Inventory Specific New Content* Ability to Add Custom Pages * Dynamic One-Click Inventory Search * Boomerang Coupon Technology * Integrated Vehicle* Seo * Home Content* One-Click Inventory Search * Boomerang Coupon Technology * Integrated Vehicle* Video * High Resolutions Pictures (Unique to Vinsolutions) * Resolutions (Unique to Vinsolutions) * Resolut	Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0	
Dealer SEO Titles - Primary Optimization for three city specific locations - Search Engine Priendly Automotive SEO URLs - Long tail SEO - Location Specific Page heading and content optimization - Lead Generating Pages - Pa	Craigslist - Manual	Craigslist listings manual tool	1.0	
Survey Module Photo Overlay Photo overlay display - monthly 1.0 NADA Used Car Pricing Tool Market Pricing Tool Inventory Gallery for Website Galves Used Car Pricing Tool Bay Listings - 10 Desking Module VIN Chat VIN Chat Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Black Book Used Car Pricing Black Book Used Car Pricing Email Hosting Hosting Hosting Form Mapping Form Mapping VinLens VinLens Sea of Car Mapping VinLens Sea of Car Mapping VinLens Sea of Car Mapping Photo overlay display - monthly 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	SEO - Advanced	Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant	1.0	
NADA Used Car Pricing Tool Market Pricing Tool Local market pricing tool Inventory Gallery for Website Inventory Gallery display - monthly Galves Used Car Pricing Tool Bay Listings - 10 Bay Listings - 10 Besking Module VIN Chat VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book Used Car Pricing Black Book Used Car Pricing Email Banner Email Banner Email Hosting Hosting Form Mapping WinLens WinLens  NADA used car pricing tool 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	Survey Module	Survey Tool for CRM customers	1.0	
Market Pricing ToolLocal market pricing tool1.0Inventory Gallery for WebsiteInventory Gallery display - monthly1.0Galves Used Car Pricing ToolGalves used car pricing tool1.0eBay Listings - 1010 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.1.0Desking ModulePush deals to your DMS, Dealer Track and Route One. Print deals and forms.1.0VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.1.0Black Book Used Car PricingBlack Book pricing of used cars1.0Email BannerEmail Banner1.0Email HostingHosting of dealers' email.1.0Form MappingForm Mapping. Up to 3 dealership provided forms.1.0Mobile ApplicationSmart phone application1.0VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or1.0	Photo Overlay	Photo overlay display - monthly	1.0	
Inventory Gallery for Website Galves Used Car Pricing Tool Galves used car pricing tool 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book Used Car Pricing Black Book pricing of used cars 1.0 Email Banner Email Banner Email Banner Email Hosting Hosting of dealers' email.  Form Mapping Mobile Application VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	
Galves Used Car Pricing Tool  Bay Listings - 10  Bay Listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  Desking Module  Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book Used Car Pricing  Black Book pricing of used cars  Email Banner  Email Banner  Email Hosting  Hosting of dealers' email.  Form Mapping  Form Mapping. Up to 3 dealership provided forms.  Mobile Application  Smart phone application  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	Market Pricing Tool	Local market pricing tool	1.0	
Black Book Used Car Pricing Email Banner Email Hosting	Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
eBay Listings - 10  additional listings. eBay listing charges are paid by dealer.  Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book Used Car Pricing Black Book pricing of used cars  Email Banner Email Banner Email Hosting Hosting of dealers' email.  Form Mapping Mobile Application Smart phone application VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	Galves Used Car Pricing Tool	Galves used car pricing tool	1.0	
Print deals and forms.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book Used Car Pricing Black Book pricing of used cars Email Banner Email Banner Email Hosting Hosting of dealers' email.  Form Mapping Form Mapping Form Mapping. Up to 3 dealership provided forms.  Mobile Application VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	eBay Listings - 10	additional listings. eBay listing charges are paid by	1.0	
VIN Chat Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book Used Car Pricing Black Book pricing of used cars 1.0 Email Banner Email Banner Email Hosting Hosting of dealers' email. 1.0 Form Mapping Form Mapping. Up to 3 dealership provided forms.  Mobile Application Smart phone application VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	Desking Module	· · · · · · · · · · · · · · · · · · ·	1.0	
Email BannerEmail Banner1.0Email HostingHosting of dealers' email.1.0Form MappingForm Mapping. Up to 3 dealership provided forms.1.0Mobile ApplicationSmart phone application1.0VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or1.0	VIN Chat	Chat History, Agent Performance, Chat Analysis and	1.0	
Email Hosting Hosting of dealers' email. 1.0  Form Mapping Form Mapping. Up to 3 dealership provided forms. 1.0  Mobile Application Smart phone application 1.0  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or 1.0	Black Book Used Car Pricing	Black Book pricing of used cars	1.0	
Form Mapping Form Mapping. Up to 3 dealership provided forms.  Mobile Application Smart phone application 1.0  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or 1.0	Email Banner	Email Banner	1.0	
Mobile Application  Smart phone application  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or  1.0  1.0	Email Hosting	Hosting of dealers' email.	1.0	
VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0	
VinLens to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or 1.0	Mobile Application	Smart phone application	1.0	
	VinLens	to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or	1.0	

Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders

	(preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.				
Platinum 2 package PROMO onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,849.00	\$301.00	\$18.06
AIS Rebates - Desking integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$199.00	\$11.94
Website - Portal onetime fee	Web site - portal onetime fee.	1.0	\$899.00		
Inventory Light onetime fee	Onetime fee for limited inventory gallery, view inventory with ILM	1.0			
BDC Module onetime fee	Create BDC module	1.0			
Email Banner onetime fee	Creation of Email Banner	1.0			
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0			
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0			
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0			
ILM onetime fee	Onetime fee for ILM	1.0			
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0			
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0			
CRM Bundled Solution onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0			
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0			
Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0			
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0			
PBX phone integration onetime fee	Onetime fee for private branch exchange phone integration into VinSolutions CRM	1.0	\$1,259.00		
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0			
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0			
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0			
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0			
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0			
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0			
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0			
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0			
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0			
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0			
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
Mobile Application onetime fee	Smart phone application	1.0			
Email Hosting onetime fee	Email hosting for dealer	1.0			
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0			
Service Dashboard onetime fee	Setup service dashboard.	1.0			
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
KnowMe Premium onetime fee	Oentime fee for third party vender - Premium KnowMe phone integration	1.0	\$549.00		

Products/One Time:	\$999.00
One Time Shipping:	\$0.00
One Time Sales Tax:	\$59.94
Monthly Recurring:	\$3,300.00
Monthly Recurring Sales Tax:	\$168.12
Total Now Due:	\$4,527.06
Total Monthly Recurring:	\$3,468.12

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

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<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
		/ <b>N N</b> / <b>H H H N</b>	/ 1 N 1 <i>/ /</i> / N 1 1 N / / ·

Account Owners Name	y:		VinSolutions Account Number: 6301
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-(	00268864		Dollar Amount: \$4,527.06

Visa Mastercard AmEx - Please circle one

### Check by Fax

Cardholder Name:

Card Number:

•		
CHECK BY FAX INFORMATION (ACTUAL CHECK		
MUST ACCOMPANY THIS FORM) DO NOT MAIL		
Bank Name:	Bank Phone:	
Name on Bank Acct:	Check Number:	
Bank Routing Number:	Checking Account Number:	

Expiration Date:

### **ACH (Electronic Debit)**

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: