

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# A Plus Motors (7151)

Agreement Number: OP#-00324484

Salesperson: Nate Blair Date Created: 12/20/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price
CRM Limited Users	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,299.78	\$763.61
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	\$649.57	\$381.62
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$519.52	\$305.23
Inventory Module	Inventory Module - monthly	1.0	\$389.48	\$228.82
Data Integration	Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$99.00	\$99.00
Gold 1 Limited Users Package	Includes: CRM, ILM, and inventory management. Also contains Business Development Center to support your entire organization from one location, Dynamic Comment Builder to create unique and rich vehicle descriptions, our Mobile Application, and Service Dashboard tie-in. Requires three days on site training by professional trainer. Limited to no more than 15 users.	1.0		
	* Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle			
SEO - Advanced	Video's * High Resolutions Pictures (Unique to	1.0	\$194.41	\$114.20

	VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar			
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$64.37	\$37.81
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	\$31.86	\$18.71
Desking Light	Enables payment calculator and summary.	1.0		
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Trainer - Three Day Package	Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%.	1.0	\$4,049.00	\$2,000.00
AIS Rebates - Website Integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	\$31.86	
CRM Limited Users onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,299.78	
Email Banner	Email Banner	1.0	\$199.00	
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
ILM onetime fee	Onetime fee for ILM	1.0	\$519.52	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	\$64.37	
Data Integration - onetime fee	Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$199.00	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	\$649.57	
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0		
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$389.48	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Photo Overlay	Photo overlay display - onetime	1.0		
SEO - Advanced onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	\$194.41	

Products/One Time:	\$2,000.00
One Time Shipping:	\$0.00
One Time Sales Tax:	\$0.00
Monthly Recurring:	\$1,949.00
Total Now Due:	\$3,949.00
Total Monthly Recurring:	\$1,949.00

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card A	Authorization
Signature			Date

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZA	TION

Account Owners Nam	e:		VinSolutions Account Number: 7151
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-	00324484		Dollar Amount: \$3,949.00

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

## Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK		
MUST ACCOMPANY THIS FORM) DO NOT MAIL		
Bank Name:	Bank Phone:	
Name on Bank Acct:	Check Number:	
Bank Routing Number:	Checking Account Number:	

## **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: