

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# Columbine Ford (5944)

Invoice Number:OP#-00236780 Salesperson: Brian Fox Date Created: 6/5/2013

### **Products**

Includes: CRM, ILM, inventory management and a VIN website. Also contains Business Development Center to support your entire organization from one location, Craigslist manual listings tool, Dynamic Comment Builder to crate unique and rich whichice descriptions, our Mobile Application, Service Dashboard tie-in, and the VinLens website traffic tracker. Requires three days on site training by professional trainer.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Internet Lead Management system manages all incoming internet leads, Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection, service marketing, ampaign creation, CSR, Wish List, equity mining, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.  Inventory Module  Inventory Module Inventory Module - monthly  Monthly fee for VIN Website, includes mobile platform for Blackberry, pibnee, japid and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionally, calls to action and improve SEO.  Data Integration  Data Integration  Data Integration  Liphan September Service department dashboard.  Dispance Comment Builder  Dispance Comment Builder  Dispance Comment Builder  Dynamic Comment Builder  Dynamic Comment Builder  Email Banner  Email Banner	Product	Description	Qty.	List Price	Sales Price
entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.  Inventory Module  Inventory Module - monthly	Gold 2 Package PROMO	website. Also contains Business Development Center to support your entire organization from one location, Craigslist manual listings tool, Dynamic Comment Builder to create unique and rich vehicle descriptions, ou Mobile Application, Service Dashboard tie-in, and the VinLens website traffic tracker. Requires three days on	r 1.0	\$4,589.00	\$3,200.00
ILM       internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.       1.0         Inventory Module       Inventory Module - monthly       1.0         Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.       1.0       \$99.00       \$99.00         Data Integration       Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.       1.0       \$99.00       \$99.00         Service Dashboard       Ties your CRM to your service department dashboard.       1.0       \$99.00       \$99.00         Dynamic Comment Builder       Poynamic comment builder automatically creates rich vehicle descriptions with no two alike.       1.0       \$99.00       \$99.00         Email Banner       1.0       \$99.00       \$99.00       \$99.00       \$99.00         Email Banner       1.0       \$99.00       \$99.00       \$99.00       \$99.00         Email Banner       1.0       \$99.00       \$99.00	CRM - Bundled Solution	entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0		
Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements and functionality, calls to action and improve SEO.  Data Integration  Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.  Service Dashboard  Ties your CRM to your service department dashboard.  Desking Light  Enables payment calculator and summary.  Dynamic Comment Builder  Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.  Email Banner  Email Banner  Email Banner  Hosting of dealers' email.  Form Mapping  Form Mapping. Up to 3 dealership provided forms.	ILM	internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile			
For Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements and functionality, calls to action and improve SEO.  Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.  Service Dashboard Ties your CRM to your service department dashboard.  Desking Light Enables payment calculator and summary.  Dynamic Comment Builder  Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.  Email Banner  Email Hosting  Hosting of dealers' email.  Form Mapping  Form Mapping. Up to 3 dealership provided forms.	Inventory Module	Inventory Module - monthly	1.0		
Data IntegrationInventory, F&I Deal History and Repair Orders when applicable.1.0\$99.00\$99.00Service DashboardTies your CRM to your service department dashboard.1.0Desking LightEnables payment calculator and summary.1.0Dynamic Comment BuilderDynamic comment builder automatically creates rich vehicle descriptions with no two alike.1.0Email BannerEmail Banner1.0Email HostingHosting of dealers' email.1.0Form MappingForm Mapping. Up to 3 dealership provided forms.1.0	Website - VIN	for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add	1.0		
Desking Light Enables payment calculator and summary. 1.0  Dynamic Comment Builder Dynamic comment builder automatically creates rich vehicle descriptions with no two alike. 1.0  Email Banner Email Banner 1.0  Email Hosting Hosting of dealers' email. 1.0  Form Mapping Form Mapping. Up to 3 dealership provided forms. 1.0	Data Integration	Inventory, F&I Deal History and Repair Orders when	1.0	\$99.00	\$99.00
Dynamic Comment Builder  Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.  Email Banner  Email Banner  Email Hosting  Hosting of dealers' email.  Form Mapping  Form Mapping. Up to 3 dealership provided forms.  1.0  1.0	Service Dashboard	Ties your CRM to your service department dashboard.	1.0		
Email Banner Email Banner 1.0 Email Hosting Hosting of dealers' email. 1.0 Form Mapping Form Mapping. Up to 3 dealership provided forms. 1.0	Desking Light	Enables payment calculator and summary.	1.0		
Email Hosting Hosting of dealers' email. 1.0 Form Mapping Form Mapping. Up to 3 dealership provided forms. 1.0	Dynamic Comment Builder		1.0		
Form Mapping Form Mapping. Up to 3 dealership provided forms. 1.0	Email Banner	Email Banner	1.0		
	Email Hosting	Hosting of dealers' email.	1.0		
Mobile Application Smart phone application 1.0			1.0		
	Mobile Application	Smart phone application	1.0		

VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
Craigslist - Manual	Craigslist listings manual tool	1.0	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0	
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
Market Pricing Tool	Local market pricing tool	1.0	
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	
Photo Overlay	Photo overlay display - monthly	1.0	
SEO - Advanced  Credit - package limited user monthly	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	(CL 000 00) (CL 000 00)
reoccurring fee	Credit - package limited user monthly reoccurring fee.  Onetime fee for Gold package, includes 3 days of	1.0	(\$1,099.00) (\$1,099.00)
Gold 2 package PROMO onetime fee	training with 1 trainer, expenses paid by dealer	1.0	\$8,669.00 \$1,801.00
Data Integration - onetime fee	Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$199.00 \$199.00
Service Dashboard onetime fee	Setup service dashboard.	1.0	
Desking Light onetime fee	Setup payment calculator and summary.	1.0	
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0	
Email Banner onetime fee	Creation of Email Banner	1.0	
Email Hosting onetime fee	Email hosting for dealer	1.0	
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	
Mobile Application onetime fee	Smart phone application	1.0	
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0	

Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0	
CRM Bundled Solution onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0	
ILM onetime fee	Onetime fee for ILM	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
Trainer - Two Day Package	Two days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$2,699.00
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0	
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0	
Trainer - Three Day Package	Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%.	1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
CRM Customer Push onetime fee	Onetime fee to establish CRM Customer Push.	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	

Products/One Time: \$2,000.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$2,200.00
Total Now Due: \$4,200.00
Total Monthly Recurring: \$2,200.00

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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
		/ <b>N N</b> / <b>H H H N</b>	/ 1 N 1 <i>/ /</i> / N 1 1 N / / ·

Account Owners Name	:		VinSolutions Account Number: 5944	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#-0	0236780		Dollar Amount: \$4,200.00	

Visa Mastercard AmEx - Please circle one

### Check by Fax

Cardholder Name: Card Number:

•		
CHECK BY FAX INFORMATION (ACTUAL CHECK		
MUST ACCOMPANY THIS FORM) DO NOT MAIL		
Bank Name:	Bank Phone:	
Name on Bank Acct:	Check Number:	
Bank Routing Number:	Checking Account Number:	

Expiration Date:

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: