

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# **Bob Stallings Nissan (6402)**

Invoice Number: OP#-00237934

Salesperson: Roby Anderson Date Created: 4/29/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Gold 2 Package PROMO	Includes: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.	1.0	\$4,589.00	\$3,900.00	\$195.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
Data Integration	Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$99.00	\$99.00	\$4.95
Service Dashboard	Ties your CRM to your service department dashboard.	1.0			
Desking Light	Enables payment calculator and summary.	1.0			
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0			
Email Banner	Email Banner	1.0			
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			
Mobile Application	Smart phone application	1.0			
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
AIS Rebates - Website Integration	Third party vender - website integration.	1.0			
Black Book Used Car Pricing	Black Book pricing of used cars	1.0			

	VIN Click to Chat. Robust integration. Reports include			
VIN Chat	Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0		
Craigslist - Manual	Craigslist listings manual tool	1.0		
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0		
Market Pricing Tool	Local market pricing tool	1.0		
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0		
Photo Overlay	Photo overlay display - monthly	1.0		
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0		
Cold 2 modern PROMO and time for	Onetime fee for Gold package, includes 3 days of			
Gold 2 package PROMO onetime fee		1.0	\$8,669.00 \$3,900.00	\$195.00
Data Integration - onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and	1.0	\$8,669.00 \$3,900.00 \$199.00 \$199.00	\$195.00 \$9.95
Data Integration - onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0		
Data Integration - onetime fee Service Dashboard onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard.	1.0		
Data Integration - onetime fee  Service Dashboard onetime fee  Desking Light onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary.	1.0		
Data Integration - onetime fee Service Dashboard onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard.	1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee  Desking Light onetime fee  Dynamic comment builder onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner	1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee  Desking Light onetime fee  Dynamic comment builder onetime fee  Email Banner onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder.	1.0 1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms.	1.0 1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee Mobile Application onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and	1.0 1.0 1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0 1.0 1.0 1.0 1.0 1.0 1.0		
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Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Black Book used car pricing onetime fee	1.0 1.0 1.0 1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee Craigslist - manual onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Black Book used car pricing onetime fee Onetime fee for WIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0		
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee Craigslist - manual onetime fee  CRM Bundled Solution onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Black Book used car pricing onetime fee Onetime fee for WIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0		

NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0
Trainer - Three Day Package	Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%.	1.0
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0

Products/One Time: \$4,099.00
One Time Shipping: \$0.00
One Time Sales Tax: \$204.95
Monthly Recurring: \$3,999.00
Monthly Recurring Sales Tax: \$199.95
Total Now Due: \$8,502.90
Total Monthly Recurring: \$4,198.95

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
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ONE TIME	E AUTHORIZA	ATION	
ACCOUNT HOLDE	R INFORMATION		
Account Owners Nar	ne:		VinSolutions Account Number: 6402
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#	-00237934		Dollar Amount: \$8,502.90
Credit Card Pa	nyment		
CREDIT CARD INF	ORMATION		
Cardholder Name:			Visa Mastercard AmEx - Please circle one

### Check by Fax

Card Number:

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CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

Expiration Date:

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: