

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

# Hudson Ford (6379)

Invoice Number:OP#-00272993

Salesperson: Soren Blair Date Created: 4/24/2013

## **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$3,301.00	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00	
Service Dashboard	Ties your CRM to your service department dashboard.	1.0			
BDC Module	Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.	1.0			
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0			
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			

Third party vender - website integration.	1.0			
	1.0			
Craigslist listings manual tool	1.0			
10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0			
Survey Tool for CRM customers	1.0			
Photo overlay display - monthly	1.0			
NADA used car pricing tool	1.0			
Local market pricing tool	1.0			
Inventory Gallery display - monthly	1.0			
Galves used car pricing tool	1.0			
Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0			
VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0			
Black Book pricing of used cars	1.0			
VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0			
Smart phone application	1.0			
Email Banner	1.0			
Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (\$	\$1,099.00)	
Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer	1.0			\$126.61
G700	1.0	\$799.00	\$757.34	\$41.66
ta Integration - Enhanced onetime fee History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and		\$499.00	\$499.00	\$27.45
		¢100.00	\$100.00	\$10.95
Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$199.00	Ψ10.73
<del>_</del>	1.0	\$199.00	\$199.00	Ψ10.23
Desking module		\$199.00	\$199.00	Ψ10.93
	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Survey Tool for CRM customers  Photo overlay display • monthly  NADA used car pricing tool  Local market pricing tool  Local market pricing tool  Local market pricing tool  Inventory Gallery display • monthly  Galves used car pricing tool  Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book pricing of used cars  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Smart phone application  Email Banner  Credit • package limited user monthly reoccurring fee.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  G70	Used car pricing from Blue Book Craigslist listings manual tool 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer. • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory & Specials • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Amlytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar Survey Tool for CRM customers Photo overlay display - monthly ADA used car pricing tool Local market pricing tool Local market pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery display - monthly Galves used car pricing tool Inventory Gallery dis	Used car pricing from Blue Book Craigslist listings manual tool 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  *Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Video's * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoot) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar  Survey Tool for CRM customers  Juncentory Gallery display - monthly  ADA used car pricing tool  Local market pricing tool  Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  Black Book pricing of used cars  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Smart phone application  Email Banner  Onetime fee fo	Used car pricing from Blue Book Craigslist listings manual tool 0 Bay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  **Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Begine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Boomerang Coupon Technology * Integrated Vehicle VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robotxt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar Survey Tool for CRM customers Photo overlay display - monthly NADA used car pricing tool Local market pricing fool Local market pricing fool Local market pricing fool Local market pricing of used cars Vin Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Black Book pricing of used cars Vin Lens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Smart phone application Email Banner  Credit - package limited user monthly reoccurring fee.  Onetime fee for Platinum package includes 4 days of train

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onetime fee	Onetime fee for AIS Rebates - website integration.	1.0 1.0	
Blue Book used car pricing onetime fee Craigslist - manual onetime fee	Blue Book used car pricing onetime fee Onetime fee for manual Craigslist	1.0	
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0	
NADA used car pricing tool onetime fee		1.0	
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
ILM onetime fee	Onetime fee for ILM	1.0	
Galves used car pricing tool onetime fee		1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
Web site - Mobile	Customized smart phone mobile web site for Blackberry iphone, ipad and Droid.	, 1.0	
CRM Bundled Solution onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0	
Email Banner onetime fee	Creation of Email Banner	1.0	
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	
Mobile Application onetime fee	Smart phone application	1.0	
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market an reactivate customers or prospects listed as bad or lost.	d 1.0	
			40.777.01
	Products/One T		\$3,757.34
	One Time Ship		\$0.00
	One Time Sales		\$206.67
	Monthly Recur	•	\$2,650.00
	Monthly Recur		\$0.00
	Total Now Due	•	\$6,614.01
	Total Monthly	Recurring:	\$2,650.00
	*T.	In all manifestations and any orbitation	h
		local regulations and are subject to c Travel Expenses related to onsite tra	-
	Does not include Dealer-paid	Travel Expenses related to onsite tra	illing
☐ Check By Fax ☐	One Time ACH ☐ One Time	Credit Card Autho	rization
Signature		Date	







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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
	# # I V # # 2		

Account Owners Name: Address Line 1: Address Line 2:			VinSolutions Account Number: 6379  Phone Number:  Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#-	00272993		Dollar Amount: \$6,614.01	

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

### Check by Fax

•		
CHECK BY FAX INFORMATION (ACTUAL CHECK		
MUST ACCOMPANY THIS FORM) DO NOT MAIL		
Bank Name:	Bank Phone:	
Name on Bank Acct:	Check Number:	
Bank Routing Number:	Checking Account Number:	

## **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: