

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

Friendship Ford Volvo Hyundai (6508)

Invoice Number:OP#-00278985 Salesperson: Nate Blair Date Created: 6/6/2013

Products

| Product | Description | Qty. | List Price | Sales Price | Sales Tax |
|--------------------------------------|--|------|---------------|----------------|--------------|
| Platinum 1 Package PROMO | Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions. | | \$4,759.00 | \$2,625.00 | |
| Inventory Module | Inventory Module - monthly | 2.0 | \$1,198.00 | \$798.00 | |
| Data Integration - Enhanced | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$249.00 | \$249.00 | \$23.03 |
| CRM - Bundled Solution | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. | 1.0 | | | |
| ILM | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. | 1.0 | | | |
| Inventory Module | Inventory Module - monthly | 1.0 | | | |
| Website - VIN | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, Ir addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0 | | | |
| AIS Rebates - Desking Integration | Third party vendor, - incentive integration into Desking module. | 1.0 | \$199.00 | \$199.00 | \$18.41 |
| Customer Text Messaging - 1000 Texts | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over. | 1.0 | \$29.00 | \$29.00 | |

| Form Mapping | Form Mapping. Up to 3 dealership provided forms. | 1.0 | | | |
|--|--|---|---|----------------------------------|--|
| AIS Rebates - Website Integration | Third party vendor - website integration. | 1.0 | | | |
| VIN Chat | VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. | 1.0 | | | |
| Desking Module | Push deals to your DMS, Dealer Track and Route One. Print deals and forms. | 1.0 | | | |
| eBay Listings - 10 | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer. | 1.0 | | | |
| Inventory Gallery for Website | Inventory Gallery display - monthly | 1.0 | | | |
| Survey Module | Survey Tool for CRM customers | 1.0 | | | |
| SEO - Advanced | • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar | 1.0 | | | |
| | City 500 seron our | | | | |
| Platinum 1 package PROMO onetime fee | Onetime fee for Platinum package includes includes e includes 4 days of training with 1 trainer, expenses paid by dealer | 1.0 | \$10,499.00 | \$2,454.00 | |
| Platinum 1 package PROMO onetime fee Inventory Module onetime fee | Onetime fee for Platinum package includes includes e includes 4 days of training with 1 trainer, expenses paid | 1.0 | \$10,499.00 \$1,198.00 | | |
| - | Onetime fee for Platinum package includes includes e includes 4 days of training with 1 trainer, expenses paid by dealer | | \$1,198.00 | | |
| Inventory Module onetime fee | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for Inventory Module Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and | 2.0 | \$1,198.00 | \$798.00 | |
| Inventory Module onetime fee Data Integration - Enhanced onetime fee AIS Rebates - Desking integration | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for Inventory Module Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into | 2.0 | \$1,198.00 \$499.00 | \$798.00 \$499.00 | |
| Inventory Module onetime fee Data Integration - Enhanced onetime fee AIS Rebates - Desking integration onetime fee Customer Text Messaging - 1000 Texts | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for Inventory Module Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module Customer Text Messaging onetime fee. Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or | 2.0 1.0 | \$1,198.00 \$499.00 \$199.00 | \$798.00 \$499.00 \$199.00 | |
| Inventory Module onetime fee Data Integration - Enhanced onetime fee AIS Rebates - Desking integration onetime fee Customer Text Messaging - 1000 Texts Onetime Fee | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for Inventory Module Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module Customer Text Messaging onetime fee. Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three | 2.0 1.0 1.0 1.0 | \$1,198.00 \$499.00 \$199.00 \$49.00 | \$798.00 \$499.00 \$199.00 | |
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| Inventory Module onetime fee Data Integration - Enhanced onetime fee AIS Rebates - Desking integration onetime fee Customer Text Messaging - 1000 Texts Onetime Fee Trainer - Day(s) In-House Form Mapping Onetime fee AIS Rebates - Website integration | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for Inventory Module Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module Customer Text Messaging onetime fee. Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Form Mapping. Up to 3 dealership provided forms. | 2.0 1.0 1.0 1.0 2.0 | \$1,198.00 \$499.00 \$199.00 \$49.00 | \$798.00 \$499.00 \$199.00 | |
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| Inventory Module onetime fee Data Integration - Enhanced onetime fee AIS Rebates - Desking integration onetime fee Customer Text Messaging - 1000 Texts Onetime Fee Trainer - Day(s) In-House Form Mapping Onetime fee AIS Rebates - Website integration onetime fee VIN Chat onetime fee | Onetime fee for Platinum package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for Inventory Module Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module Customer Text Messaging onetime fee. Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants. Form Mapping. Up to 3 dealership provided forms. Onetime fee for AIS Rebates - website integration. Onetime fee for VIN Click to Chat. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live | 2.0 1.0 1.0 1.0 2.0 1.0 1.0 | \$1,198.00 \$499.00 \$199.00 \$49.00 | \$798.00 \$499.00 \$199.00 | |

| Inventory Module onetime fee | Onetime fee for Inventory Module | 1.0 |
|-------------------------------|--|-----|
| Survey Module onetime fee | Onetime fee for Survey Tool for CRM customers | 1.0 |
| Trainer - Four Day Package | Four days initial on-site training with one trainer. All travel expenses paid by dealer. | 1.0 |
| Website - VIN onetime fee | Onetime fee to create VIN Website. | 1.0 |
| Web site - Mobile | Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid. | 1.0 |
| Email Banner | Email Banner | 1.0 |
| SEO - Advanced Onetime fee | Onetime to fee to build Advanced SEO (VinSolutions Website only). | 1.0 |
| Photo Overlay | Photo overlay display - onetime | 1.0 |
| Inventory Gallery onetime fee | Onetime fee for inventory gallery | 1.0 |
| Launch Coordinator | Launch coordinator ensures smooth transition to MotoSnap. | 1.0 |
| | | |

Products/One Time: \$3,999.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$3,900.00
Monthly Recurring Sales Tax: \$41.44
Total Now Due: \$7,940.44
Total Monthly Recurring: \$3,941.44

| ☐ Check By Fax | ☐ One Time ACH | ☐ One Time Credit Card Authorization |
|----------------|----------------|--------------------------------------|
| | | |
| Signature | | Date |

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^{*}Taxes are subject to state and local regulations and are subject to change

^{*}Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIME | AUTHO | RIZA | TION |
|-----|------|-------|------|------|
| | | | | |

| ONE TIME | E AUTHORIZA | ATION | |
|---------------------|---------------|-------|--|
| ACCOUNT HOLDER | R INFORMATION | | |
| Account Owners Nan | ne: | | VinSolutions Account Number: 6508 |
| Address Line 1: | | | Phone Number: |
| Address Line 2: | | | Fax Number: |
| City: | State: | Zip: | Email: |
| Opportunity ID: OP# | -00278985 | | Dollar Amount: \$7,940.44 |
| Credit Card Pa | nyment | | |
| CREDIT CARD INFO | ORMATION | | <u> </u> |
| Cardholder Name: | | | Visa Mastercard AmEx - Please circle one |

Check by Fax

Card Number:

| • | |
|--|--------------------------|
| CHECK BY FAX INFORMATION (ACTUAL CHECK | |
| MUST ACCOMPANY THIS FORM) DO NOT MAIL | |
| Bank Name: | Bank Phone: |
| Name on Bank Acct: | Check Number: |
| Bank Routing Number: | Checking Account Number: |

Expiration Date:

ACH (Electronic Debit)

| ` | |
|---|-------------|
| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST | |
| ACCOMPANY THIS FORM) | |
| Bank Name: | Bank Phone: |
| Name on Bank Acct: | |
| Bank Routing Number: | |
| Checking Account Number: | |
| - | |

| ACKNOWLEDGEMENT | |
|-----------------------|--------|
| Authorized Name: | Title: |
| Authorized Signature: | Date: |