

Purchase Agreement Summary For  
**Courtesy Ford (6762)**

Agreement Number: OP#-00297485

Salesperson: Stephen Kalnasi Date Created: 8/26/2013

**Products**

Product	Description	Qty.	List Price	Sales Price	
CRM	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,111.90	\$1,339.47	
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$562.66	\$356.86	
Inventory Module	Inventory Module - monthly	1.0	\$421.82	\$267.54	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$157.93	
Platinum Lite 2 Package	Includes; CRM, ILM, Desking, eBay, market pricing with bookouts, inventory management, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application and Service Dashboard. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0			
Website - Portal	Monthly fee for web site portal. Also includes VinLens, our website traffic tracker.	1.0	\$899.00	\$570.19	
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$562.66	\$356.86	
Market Pricing Tool	Local market pricing tool	1.0	\$351.40	\$222.87	
AIS Rebates - Desking Integration	Third party vendor, incentive integration into Desking module.	1.0	\$199.00	\$126.23	
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	\$69.72	\$44.22	
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	\$69.72	\$44.22	
Survey Module	Survey Tool for CRM customers	1.0	\$69.72	\$44.22	
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$18.39	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			

CRM onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$2,111.90	\$758.33
Website - Portal onetime fee	Web site - portal onetime fee.	1.0	\$899.00	\$322.81
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0	\$562.66	\$202.03
ILM onetime fee	Onetime fee for ILM	1.0	\$562.66	\$202.03
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$179.18
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$421.82	\$151.46
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	\$351.40	\$126.18
AIS Rebates - Desking Integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	\$71.48
NADA Used Car Pricing Tool onetime fee	Onetime fee for NADA used car pricing	1.0	\$69.72	\$25.03
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$69.72	\$25.03
Black Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee	1.0	\$69.72	\$25.03
Customer Text Messaging - 1000 Texts onetime fee	Customer Text Messaging onetime fee.	1.0	\$29.00	\$10.41
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Email Banner	Email Banner	1.0	\$199.00	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Trainer - One Day	One day of on-site training with one trainer. All travel expenses paid by dealer.	2.0	\$2,698.00	
Trainer - Two Day Install Follow-Up	Two days complimentary install follow-up training with CRM purchase. All travel expenses paid by dealer.	1.0		
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00	
Photo Overlay	Photo overlay display - onetime	1.0		
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0		
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		

Products/One Time:	\$2,099.00
One Time Shipping:	\$0.00
One Time Sales Tax:	\$0.00
Monthly Recurring:	\$3,549.00
<b>Total Now Due:</b>	<b>\$5,648.00</b>
<b>Total Monthly Recurring:</b>	<b>\$3,549.00</b>

\*Taxes are subject to state and local regulations and are subject to change

\*Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax

☐ One Time ACH

☐ One Time Credit Card Authorization

Signature

Date

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**CONTRACTS**

**HASSLES**

**SERVICES**

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## Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

### ONE TIME AUTHORIZATION

ACCOUNT HOLDER INFORMATION			
Account Owners Name:		VinSolutions Account Number: 6762	
Address Line 1:		Phone Number:	
Address Line 2:		Fax Number:	
City:	State:	Zip:	Email:
Opportunity ID: OP#-00297485		Dollar Amount: \$5,648.00	

### Credit Card Payment

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

### Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

### ACH (Electronic Debit)

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

### ACKNOWLEDGEMENT

Authorized Name:	Title:
Authorized Signature:	Date: