

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Friendship Chrysler Dodge Jeep of Bristol (6509)

Agreement Number:OP#-00279012 Salesperson: Micah Burgess Date Created: 6/7/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price	Sales Tax
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.		\$4,999.00	\$2,903.00	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	\$23.03
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Inventory Module	Inventory Module - monthly	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00	\$18.41
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$29.00	
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0			

AIS Rebates - Website Integration	Third party vendor - website integration.	1.0			
Black Book Used Car Pricing	Black Book pricing of used cars	1.0			
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0			
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0			
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0			
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0			
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0			
Market Pricing Tool	Local market pricing tool	1.0			
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0			
Survey Module	Survey Tool for CRM customers	1.0			
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant	1.0			
	City SEO scroll bar				
Platinum 2 package PROMO onetime fee	Onetime fee for Pletinum peckage includes 4 days of	1.0	\$10,849.00	\$3,153.00	
Platinum 2 package PROMO onetime fee  Data Integration - Enhanced onetime fee	Onetime fee for Platinum package includes 4 days of	1.0		\$3,153.00 \$499.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and			\$499.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into	1.0	\$499.00	\$499.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration onetime fee  Customer Text Messaging - 1000 Texts	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$499.00 \$199.00	\$499.00 \$199.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration onetime fee  Customer Text Messaging - 1000 Texts Onetime Fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module Customer Text Messaging onetime fee. Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or	1.0 1.0 1.0	\$499.00 \$199.00 \$49.00	\$499.00 \$199.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration onetime fee  Customer Text Messaging - 1000 Texts Onetime Fee  Trainer - Day(s) In-House  AIS Rebates - Website integration	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module  Customer Text Messaging onetime fee.  Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants.	1.0 1.0 1.0 2.0	\$499.00 \$199.00 \$49.00	\$499.00 \$199.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration onetime fee Customer Text Messaging - 1000 Texts Onetime Fee  Trainer - Day(s) In-House  AIS Rebates - Website integration onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module  Customer Text Messaging onetime fee.  Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants.  Onetime fee for AIS Rebates - website integration.  Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0 1.0 1.0 2.0	\$499.00 \$199.00 \$49.00	\$499.00 \$199.00	
Data Integration - Enhanced onetime fee  AIS Rebates - Desking integration onetime fee Customer Text Messaging - 1000 Texts Onetime Fee  Trainer - Day(s) In-House  AIS Rebates - Website integration onetime fee Blue Book used car pricing onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Onetime fee for AIS Rebates - incentive integration into Desking module  Customer Text Messaging onetime fee.  Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants.  Onetime fee for AIS Rebates - website integration.  Blue Book used car pricing onetime fee  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0 2.0 1.0	\$499.00 \$199.00 \$49.00	\$499.00 \$199.00	

Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00
Photo Overlay	Photo overlay display - onetime	1.0	\$199.00
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
Email Banner	Email Banner	1.0	\$199.00
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	\$379.00
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	
ILM onetime fee	Onetime fee for ILM	1.0	
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0	
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	

Products/One Time: \$3,900.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$3,380.00
Monthly Recurring Sales Tax: \$41.44
Total Now Due: \$7,321.44
Total Monthly Recurring: \$3,421.44

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card	Authorization
Signature			Date
· ·			

Copyright VinSolutions.







<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
		/ <b>N N</b> / <b>H H H N</b>	/ 1 N 1 <i>/ /</i> / N 1 1 N / / ·

ACCOUNT HOLDE	R INFORMATION		
Account Owners Nat	ne:		VinSolutions Account Number: 6509
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#	:-00279012		Dollar Amount: \$7,321.44
Credit Card Pa	•		
	•		Visa Mastercard AmEx - Please circle one

### Check by Fax

•	
CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: