

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

## Invoice For

# Owatonna Ford Chrysler (6462)

Invoice Number:OP#-00230970 Salesperson: Brian Fox Date Created: 5/15/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$3,651.00
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0		
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0		
Inventory Module	Inventory Module - monthly	1.0		
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0		
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00
Email Banner	Email Banner	1.0		
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
Black Book Used Car Pricing	Black Book pricing of used cars	1.0		
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0		

Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0			
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0			
Market Pricing Tool	Local market pricing tool	1.0			
Photo Overlay	Photo overlay display - monthly	1.0			
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0			
Survey Module	Survey Tool for CRM customers	1.0			
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0			
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0			
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0			
Craigslist - Manual	Craigslist listings manual tool	1.0			
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0			
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0			
Credit - package limited user monthly reoccurring fee	Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (	(\$1,099.00)	
	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal				
Data Integration - Enhanced onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$499.00	
Data Integration - Enhanced onetime fee  Platinum 2 package PROMO onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00 \$10,849.00		
Ç	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of		\$10,849.00		
Platinum 2 package PROMO onetime fee AIS Rebates - Desking integration	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into	1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee  AIS Rebates - Desking integration onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee  AIS Rebates - Desking integration onetime fee  Email Banner onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into Desking module  Creation of Email Banner	1.0 1.0 1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee  AIS Rebates - Desking integration onetime fee  Email Banner onetime fee  Black Book used car pricing onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into Desking module  Creation of Email Banner  Black Book used car pricing onetime fee	1.0 1.0 1.0 1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee AIS Rebates - Desking integration onetime fee Email Banner onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into Desking module  Creation of Email Banner  Black Book used car pricing onetime fee  Onetime fee for VIN Click to Chat.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0 1.0 1.0 1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee AIS Rebates - Desking integration onetime fee Email Banner onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee CRM Bundled Solution onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for AIS Rebates - incentive integration into Desking module Creation of Email Banner Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0 1.0 1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee  AIS Rebates - Desking integration onetime fee  Email Banner onetime fee  Black Book used car pricing onetime fee  VIN Chat onetime fee  CRM Bundled Solution onetime fee  Galves used car pricing tool onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into Desking module  Creation of Email Banner  Black Book used car pricing onetime fee  Onetime fee for VIN Click to Chat.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Galves used car pricing tool onetime fee	1.0 1.0 1.0 1.0 1.0	\$10,849.00	\$302.00	
Platinum 2 package PROMO onetime fee AIS Rebates - Desking integration onetime fee Email Banner onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee  CRM Bundled Solution onetime fee Galves used car pricing tool onetime fee Inventory Module onetime fee	History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for AIS Rebates - incentive integration into Desking module  Creation of Email Banner  Black Book used car pricing onetime fee  Onetime fee for VIN Click to Chat.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Galves used car pricing tool onetime fee  Onetime fee for Inventory Module	1.0 1.0 1.0 1.0 1.0	\$10,849.00	\$302.00	

SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0
ILM onetime fee	Onetime fee for ILM	1.0
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0
Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0

Products/One Time: \$1,000.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$3,000.00
Total Now Due: \$4,000.00
Total Monthly Recurring: \$3,000.00

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
		/ <b>N N</b> / <b>H H H N</b>	/ 1 N 1 <i>/ /</i> / N 1 1 N / / ·

Account Owners Name	<b>3</b> :		VinSolutions Account Number: 6462
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-(	00230970		Dollar Amount: \$4,000.00

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

## Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

## **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: