

Invoice For

**Ed Bozarth Park Meadows (6295)**

Invoice Number: OP#-00268092

Salesperson: Brian Fox Date Created: 3/29/2013

**Products**

| Product                              | Description  | Qty. | List Price | Sales Price | Sales Tax |
|--------------------------------------|--|------|------------|-------------|-----------|
| Platinum 2 Package PROMO             | Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.   | 1.0  | \$4,999.00 | \$3,323.00  |           |
| Data Integration - Enhanced          | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.   | 1.0  | \$249.00   | \$249.00    |           |
| CRM - Bundled Solution               | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   | 1.0  |            |             |           |
| ILM                                  | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0  |            |             |           |
| Inventory Module                     | Inventory Module - monthly   | 1.0  |            |             |           |
| Website - VIN                        | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0  |            |             |           |
| AIS Rebates - Desking Integration    | Third party vendor, - incentive integration into Desking module.   | 1.0  | \$199.00   | \$199.00    |           |
| KnowMe Basic Plus                    | Third party vender - Basic Plus KnowMe phone integration. 25 toll free #s, 1000 incoming minutes, multi ring capability  | 1.0  | \$299.00   | \$150.00    |           |
| PBX Phone Integration                | Private branch exchange phone integration into VinSolutions' CRM   | 1.0  | \$129.00   | \$50.00     |           |
| Customer Text Messaging - 1000 Texts | Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity  | 1.0  | \$29.00    | \$29.00     |           |

|                                   |   |     |            |          |         |
|-----------------------------------|---|-----|------------|----------|---------|
|                                   | that covers usage. Unused texts are not rolled over.  |     |            |          |         |
| Service Dashboard                 | Ties your CRM to your service department dashboard.   | 1.0 |            |          |         |
| BDC Module                        | Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.  | 1.0 |            |          |         |
| Dynamic Comment Builder           | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.  | 1.0 |            |          |         |
| AIS Rebates - Website Integration | Third party vender - website integration.   | 1.0 |            |          |         |
| Blue Book Used Car Pricing        | Used car pricing from Blue Book   | 1.0 |            |          |         |
| Craigslist - Manual               | Craigslist listings manual tool   | 1.0 |            |          |         |
| SEO - Advanced                    | <ul style="list-style-type: none"> <li>• Keyword market research analysis</li> <li>• Market Control Dealer SEO Titles</li> <li>• Primary Optimization for three city specific locations</li> <li>• Search Engine Friendly Automotive SEO URLs</li> <li>• Long tail SEO</li> <li>• Location Specific Page heading and content optimization</li> <li>• Lead Generating Vehicle Detail Pages</li> <li>• Integrated Content Management</li> <li>• Inventory Specials &amp; Featured Vehicles</li> <li>• Search Engine Optimized Automotive Content</li> <li>• Ability to Add Custom Pages</li> <li>• Dynamic OneClick Inventory Search</li> <li>• Boomerang Coupon Technology</li> <li>• Integrated Vehicle Video's</li> <li>• High Resolutions Pictures (Unique to VinSolutions)</li> <li>• RSS Feeds (Inventory &amp; Specials)</li> <li>• Enhanced XML Sitemaps (Google, Bing &amp; Yahoo!)</li> <li>• Robot.txt file</li> <li>• Google Analytics &amp; VinSolutions Integrated Analytics</li> <li>• Local Listing URL Submission plan</li> <li>• Social Media Plugins</li> <li>• HTML Optimization</li> <li>• Recent Customer community specific pages</li> <li>• Sold Vehicle SEO Pages</li> <li>• Dealer Market SEO wrap</li> <li>• 5 SEO service driven Sub Pages</li> <li>• Page Header Enhancement</li> <li>• Platinum Home Page SEO Enhancements</li> <li>• Dominant City SEO scroll bar</li> </ul> | 1.0 |            |          |         |
| Survey Module                     | Survey Tool for CRM customers   | 1.0 |            |          |         |
| Photo Overlay                     | Photo overlay display - monthly   | 1.0 |            |          |         |
| NADA Used Car Pricing Tool        | NADA used car pricing tool  | 1.0 |            |          |         |
| Market Pricing Tool               | Local market pricing tool   | 1.0 |            |          |         |
| Inventory Gallery for Website     | Inventory Gallery display - monthly   | 1.0 |            |          |         |
| Galves Used Car Pricing Tool      | Galves used car pricing tool  | 1.0 |            |          |         |
| eBay Listings - 10                | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.   | 1.0 |            |          |         |
| Desking Module                    | Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  | 1.0 |            |          |         |
| VIN Chat                          | VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.   | 1.0 |            |          |         |
| Black Book Used Car Pricing       | Black Book pricing of used cars   | 1.0 |            |          |         |
| Email Banner                      | Email Banner  | 1.0 |            |          |         |
| Email Hosting                     | Hosting of dealers' email.  | 1.0 |            |          |         |
| Form Mapping                      | Form Mapping. Up to 3 dealership provided forms.  | 1.0 |            |          |         |
| Mobile Application                | Smart phone application   | 1.0 |            |          |         |
| VinLens                           | VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  | 1.0 |            |          |         |
| <hr/>                             |   |     |            |          |         |
| Drivers License Scanner           | Automatically uploads customer's information  | 1.0 | \$999.00   | \$999.00 | \$28.97 |
| VinCamera & Software              | G700  | 1.0 | \$799.00   | \$799.00 | \$23.17 |
| Trainer - Day(s) In-House         | Trainer - day(s) in-house. Dealer pays airfare and car rental, VinSolutions pays for hotel, limit three participants. Use multiple quantities for multiple days or more than three participants.  | 2.0 | \$1,998.00 | \$588.00 |         |

|  |  |     |             |          |         |
|--|--|-----|-------------|----------|---------|
| VinSticker - 500 Custom                          | Custom four color Vinstickers window sticker - price per 500   | 1.0 | \$549.00    | \$549.00 | \$15.92 |
| Data Integration - Enhanced onetime fee          | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0 | \$499.00    | \$499.00 |         |
| AIS Rebates - Desking integration onetime fee    | Onetime fee for AIS Rebates - incentive integration into Desking module  | 1.0 | \$199.00    | \$199.00 |         |
| VinStickers - Custom / Ad Hoc Design Fee         | New custom sticker creative work or changes to an existing custom sticker.   | 1.0 | \$169.00    | \$169.00 | \$4.90  |
| Buyers Guide - English500                        | English Buyers Guide - price per 500   | 1.0 | \$149.00    | \$149.00 | \$4.32  |
| Customer Text Messaging - 1000 Texts Onetime Fee | Customer Text Messaging onetime fee.   | 1.0 | \$49.00     | \$49.00  |         |
| PBX phone integration onetime fee                | Onetime fee for private branch exchange phone integration into VinSolutions CRM  | 1.0 | \$1,259.00  |          |         |
| Drivers License Scanner                          | Automatically uploads customer's information   | 1.0 | \$999.00    |          |         |
| KnowMe Basic Plus onetime fee                    | Onetime fee for third party vender - Basic KnowMe Plus phone integration   | 1.0 | \$299.00    |          |         |
| Service Dashboard onetime fee                    | Setup service dashboard.   | 1.0 |             |          |         |
| BDC Module onetime fee                           | Create BDC module  | 1.0 |             |          |         |
| Dynamic comment builder onetime fee              | Setup dynamic comment builder.   | 1.0 |             |          |         |
| Black Book used car pricing onetime fee          | Black Book used car pricing onetime fee  | 1.0 |             |          |         |
| VIN Chat onetime fee                             | Onetime fee for VIN Click to Chat.   | 1.0 |             |          |         |
| Photo Overlay Onetime Fee                        | Onetime fee for photo overlay  | 1.0 |             |          |         |
| NADA used car pricing tool onetime fee           | Onetime fee for NADA used car pricing  | 1.0 |             |          |         |
| Market Pricing Tool onetime fee                  | Onetime fee for local market pricing   | 1.0 |             |          |         |
| Inventory Module onetime fee                     | Onetime fee for Inventory Module   | 1.0 |             |          |         |
| ILM onetime fee                                  | Onetime fee for ILM  | 1.0 |             |          |         |
| Galves used car pricing tool onetime fee         | Galves used car pricing tool onetime fee   | 1.0 |             |          |         |
| Desking module onetime fee                       | Onetime fee for Advanced Desking.  | 1.0 |             |          |         |
| CRM Bundled Solution onetime fee                 | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.                       | 1.0 |             |          |         |
| Craigslist - manual onetime fee                  | Onetime fee for manual Craigslist  | 1.0 |             |          |         |
| Trainer - Four Day Package                       | Four days initial on-site training with one trainer. All travel expenses paid by dealer.   | 1.0 | \$5,399.00  |          |         |
| Platinum 2 package PROMO onetime fee             | Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer   | 1.0 | \$10,849.00 |          |         |
| Launch Coordinator                               | Launch coordinator ensures smooth transition to MotoSnap.  | 1.0 |             |          |         |
| Inventory Gallery onetime fee                    | Onetime fee for inventory gallery  | 1.0 |             |          |         |
| SEO - Advanced Onetime fee                       | Onetime to fee to build Advanced SEO (VinSolutions Website only).  | 1.0 |             |          |         |
| Web site - Mobile                                | Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.   | 1.0 |             |          |         |
| Website - VIN onetime fee                        | Onetime fee to create VIN Website.   | 1.0 |             |          |         |
| Trainer - Four Day Package                       | Four days initial on-site training with one trainer. All travel expenses paid by dealer.   | 1.0 |             |          |         |
| Survey Module onetime fee                        | Onetime fee for Survey Tool for CRM customers  | 1.0 |             |          |         |
| Blue Book used car pricing onetime fee           | Blue Book used car pricing onetime fee   | 1.0 |             |          |         |
| AIS Rebates - Website integration onetime fee    | Onetime fee for AIS Rebates - website integration.   | 1.0 |             |          |         |
| Email Banner onetime fee                         | Creation of Email Banner   | 1.0 |             |          |         |
| Email Hosting onetime fee                        | Email hosting for dealer   | 1.0 |             |          |         |
| Form Mapping Onetime fee                         | Form Mapping. Up to 3 dealership provided forms.   | 1.0 |             |          |         |

|                                |  |     |
|--------------------------------|--|-----|
| Mobile Application onetime fee | Smart phone application  | 1.0 |
| VinLens onetime fee            | Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. | 1.0 |

|                                 |                   |
|---------------------------------|-------------------|
| Products/One Time:              | \$4,000.00        |
| One Time Shipping:              | \$0.00            |
| One Time Sales Tax:             | \$77.28           |
| Monthly Recurring:              | \$4,000.00        |
| Monthly Recurring Sales Tax:    | \$0.00            |
| <b>Total Now Due:</b>           | <b>\$8,077.28</b> |
| <b>Total Monthly Recurring:</b> | <b>\$4,000.00</b> |

\*Taxes are subject to state and local regulations and are subject to change

\*Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax

☐ One Time ACH

☐ One Time Credit Card Authorization

Signature

Date

*Copyright VinSolutions.*

**CONTRACTS**

**HASSLES**

**SERVERS**

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(F) 617-904-1618

## Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

### ONE TIME AUTHORIZATION

| ACCOUNT HOLDER INFORMATION   |        |                                   |        |
|------------------------------|--------|-----------------------------------|--------|
| Account Owners Name:         |        | VinSolutions Account Number: 6295 |        |
| Address Line 1:              |        | Phone Number:                     |        |
| Address Line 2:              |        | Fax Number:                       |        |
| City:                        | State: | Zip:                              | Email: |
| Opportunity ID: OP#-00268092 |        | Dollar Amount: \$8,077.28         |        |

### Credit Card Payment

| CREDIT CARD INFORMATION |  |
|-------------------------|--|
| Cardholder Name:        | Visa Mastercard AmEx - Please circle one |
| Card Number:            | Expiration Date:                         |

### Check by Fax

| CHECK BY FAX INFORMATION (ACTUAL CHECK MUST ACCOMPANY THIS FORM) DO NOT MAIL |                          |
|--|--------------------------|
| Bank Name:   | Bank Phone:              |
| Name on Bank Acct:   | Check Number:            |
| Bank Routing Number:   | Checking Account Number: |

### ACH (Electronic Debit)

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST ACCOMPANY THIS FORM) |             |
|--|-------------|
| Bank Name:   | Bank Phone: |
| Name on Bank Acct:   |             |
| Bank Routing Number:   |             |
| Checking Account Number:                                       |             |

| ACKNOWLEDGEMENT       |        |
|-----------------------|--------|
| Authorized Name:      | Title: |
| Authorized Signature: | Date:  |