

Invoice For  
**Springs Automotive Group (4987)**

Invoice Number: OP#-00145564  
Salesperson: Brian Fox Date Created: 2/24/2012

**Products**

Product	Description	Quantity	List Price	Total Price
Gold 1 Package	Includes: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.	1.0	\$4,999.00	\$3,272.00
Inventory Module	Inventory Module - monthly	2.0	\$1,198.00	\$728.00
Data Integration	Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$99.00	\$99.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures.	1.0	\$0.00	\$0.00
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$0.00	\$0.00
Inventory Module	Inventory Module - monthly	1.0	\$0.00	\$0.00
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site.	1.0	\$0.00	\$0.00

	SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.			
Service Dashboard	Ties your CRM to your service department dashboard.	1.0	\$0.00	\$0.00
Desking Light	Enables payment calculator and summary.	1.0	\$0.00	\$0.00
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0	\$0.00	\$0.00
Email Banner	Email Banner	1.0	\$0.00	\$0.00
Email Hosting	Hosting of dealers' email.	1.0	\$0.00	\$0.00
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0	\$0.00	\$0.00
Mobile Application	Smart phone application	1.0	\$0.00	\$0.00
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	\$0.00	\$0.00
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$0.00	\$0.00
Craigslist - Manual	Craigslist listings manual tool	1.0	\$0.00	\$0.00
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	\$0.00	\$0.00
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	\$0.00	\$0.00
Photo Overlay	Photo overlay display - monthly	1.0	\$0.00	\$0.00
SEO - Advanced	<ul style="list-style-type: none"> <li>• Keyword market research analysis •</li> <li>Market Control Dealer SEO Titles •</li> <li>Primary Optimization for three city specific locations •</li> <li>Search Engine Friendly Automotive SEO URLs •</li> <li>Long tail SEO •</li> <li>Location Specific Page heading and content optimization •</li> <li>Lead Generating Vehicle Detail Pages •</li> <li>Integrated Content Management •</li> <li>Inventory Specials &amp; Featured Vehicles •</li> <li>Search Engine Optimized Automotive Content •</li> <li>Ability to Add Custom Pages •</li> <li>Dynamic OneClick Inventory Search •</li> <li>Boomerang Coupon Technology •</li> <li>Integrated Vehicle Video's •</li> <li>High Resolutions Pictures (Unique to VinSolutions) •</li> <li>RSS Feeds (Inventory &amp; Specials) •</li> <li>Enhanced XML Sitemaps</li> </ul>	1.0	\$0.00	\$0.00

(Google, Bing & Yahoo!) • Robot.txt file  
 • Google Analytics & VinSolutions  
 Integrated Analytics • Local Listing  
 URL Submission plan • Social Media  
 Plugins • HTML Optimization • Recent  
 Customer community specific pages •  
 Sold Vehicle SEO Pages • Dealer Market  
 SEO wrap • 5 SEO service driven Sub  
 Pages • Page Header Enhancement •  
 Platinum Home Page SEO  
 Enhancements • Dominant City SEO  
 scroll bar

Credit - package limited user monthly reoccurring fee	Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00)	(\$1,099.00)
Gold 1 package onetime fee	Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer	1.0	\$9,799.00	\$2,800.00
Data Integration - onetime fee	Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$199.00	\$199.00
Service Dashboard onetime fee	Setup service dashboard.	1.0	\$0.00	\$0.00
Desking Light onetime fee	Setup payment calculator and summary.	1.0	\$0.00	\$0.00
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0	\$0.00	\$0.00
Email Banner onetime fee	Creation of Email Banner	1.0	\$0.00	\$0.00
Email Hosting onetime fee	Email hosting for dealer	1.0	\$0.00	\$0.00
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	\$0.00	\$0.00
Mobile Application onetime fee	Smart phone application	1.0	\$0.00	\$0.00
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	\$0.00	\$0.00
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	\$0.00	\$0.00
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0	\$0.00	\$0.00
CRM Bundled Solution onetime fee	Onetime fee for Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures	1.0	\$0.00	\$0.00
ILM onetime fee	Onetime fee for ILM	1.0	\$0.00	\$0.00
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$0.00	\$0.00
Photo Overlay Onetime Fee	Onetime fee for photo overlay Three days on-site with one trainer. All	1.0	\$0.00	\$0.00

Trainer - Three Day Package	travel expenses paid by dealer. Package is discounted 10%.	1.0	\$0.00	\$0.00
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	\$0.00	\$0.00
Inventory Module onetime fee	Onetime fee for Inventory Module	2.0	\$1,198.00	\$0.00
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	\$0.00	\$0.00
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	\$0.00	\$0.00
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	\$0.00	\$0.00

**Total: \$5,999.00**

Shipping: \$0.00

Number of Installments: 2

Installment Due Date      Installment Amount

3/25/2012      \$2,999.00

2/24/2012      \$3,000.00

**Invoice Total**

**Total Due NOW: \$3,000.00**

☐ Check By Fax

☐ One Time ACH

☐ One Time Credit Card Authorization

Signature

Date

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**CONTRACTS**

**HASSLES**

**SERVERS**

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