

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Cedric Theel Toyota (6778)

Agreement Number:OP#-00297686 Salesperson: Brian Fox Date Created: 8/28/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price
CRM Limited Users	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,255.25	\$1,162.26
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$501.72	\$468.04
Inventory Module	Inventory Module - monthly	1.0	\$376.14	\$352.32
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$229.40
Platinum Lite 2 Limited Users Package	Includes; CRM, ILM, Desking, eBay, market pricing with bookouts, inventory management, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application and Service Dashboard. Limited to no more than 15 users. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0		
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$501.72	\$468.04
Market Pricing Tool	Local market pricing tool	1.0	\$313.34	\$294.48
AIS Rebates - Desking Integration	Third party vendor, incentive integration into Desking module.	1.0	\$199.00	\$183.34
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	\$62.17	\$63.08
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0	\$62.17	\$63.08
Survey Module	Survey Tool for CRM customers	1.0	\$62.17	\$63.08
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	\$62.17	\$63.08
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0	\$62.17	\$63.08
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$26.72
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by	1.0		

Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.		\$5,399.00 \$3,000.00
Customer Text Messaging - 1000 Texts onetime fee	Customer Text Messaging onetime fee.	1.0	\$29.00
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.		\$499.00
AIS Rebates - Desking Integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00
Black Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee	1.0	\$62.17
Blue Book Used Car Pricing onetime fee	Blue Book used car pricing onetime fee	1.0	\$62.17
CRM Limited Users onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.		\$1,255.25
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0	\$501.72
Email Banner	Email Banner	1.0	\$199.00
Form Mapping	Form Mapping. Up to 3 dealership provided forms.		
Galves Used Car Pricing Tool onetime fee	Galves used car pricing tool onetime fee	1.0	\$62.17
ILM onetime fee	Onetime fee for ILM	1.0	\$501.72
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$376.14
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	\$313.34
NADA Used Car Pricing Tool onetime fee	Onetime fee for NADA used car pricing	1.0	\$62.17
Photo Overlay	Photo overlay display - onetime	1.0	
VinCamera & Software	G700	1.0	\$799.00
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$62.17

Total Monthly Recurring:	\$3,500.00
Total Now Due:	\$6,500.00
Monthly Recurring:	\$3,500.00
One Time Sales Tax:	\$0.00
One Time Shipping:	\$0.00
Products/One Time:	\$3,000.00

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card Authorization
Signature		Date

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
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ONE TIME AUTHORIZATION			
ACCOUNT HOLDER	R INFORMATION		
Account Owners Nan	ne:		VinSolutions Account Number: 6778
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-	-00297686		Dollar Amount: \$6,500.00
Credit Card Payment			
CREDIT CARD INFO	ORMATION		<u> </u>
Cardholder Name:			Visa Mastercard AmEx - Please circle one

### Check by Fax

Card Number:

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CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

Expiration Date:

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: