

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

# Gettel Nissan (6520)

Agreement Number: OP#-00285731

Salesperson: James Campbell Date Created: 6/12/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.		\$4,999.00	\$2,560.00
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0		
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0		
Inventory Module	Inventory Module - monthly	1.0		
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0		
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00
PBX Phone Integration	Private branch exchange phone integration into VinSolutions' CRM	1.0	\$129.00	\$129.00
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity	1.0	\$29.00	\$29.00

	that covers usage. Unused texts are not rolled over.		
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	
Č	VIN Click to Chat. Robust integration. Reports include		
VIN Chat	Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0	
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
Market Pricing Tool	Local market pricing tool	1.0	
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	
Survey Module	Survey Tool for CRM customers	1.0	
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold	1.0	
	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar		
Platinum 2 package PROMO onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	\$10,849.00 \$1,501.00
Platinum 2 package PROMO onetime fee  Data Integration - Enhanced onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of	1.0	\$10,849.00 \$1,501.00 \$499.00 \$499.00
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.	1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee  Black Book used car pricing onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for data integration with dealer's DMS.  When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee	1.0 1.0 1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat.	1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee  Black Book used car pricing onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for data integration with dealer's DMS.  When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee	1.0 1.0 1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee  Black Book used car pricing onetime fee  VIN Chat onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0 1.0 1.0 1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee  CRM Bundled Solution onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0 1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee  CRM Bundled Solution onetime fee  Desking module onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for data integration with dealer's DMS.  When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Onetime fee for Advanced Desking.	1.0 1.0 1.0 1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee  CRM Bundled Solution onetime fee  Desking module onetime fee ILM onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer  Onetime fee for data integration with dealer's DMS.  When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.  Onetime fee for Advanced Desking. Onetime fee for ILM	1.0 1.0 1.0 1.0	
Data Integration - Enhanced onetime fee  AIS Rebates - Website integration onetime fee Black Book used car pricing onetime fee VIN Chat onetime fee  CRM Bundled Solution onetime fee  Desking module onetime fee ILM onetime fee Inventory Module onetime fee	Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar  Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for AIS Rebates - website integration.  Black Book used car pricing onetime fee Onetime fee for VIN Click to Chat. Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Onetime fee for ILM Onetime fee for Inventory Module	1.0 1.0 1.0 1.0 1.0 1.0	

Photo Overlay	Photo overlay display - onetime	1.0	
Customer Text Messaging - 1000 Texts Onetime Fee	Customer Text Messaging onetime fee.	1.0	\$49.00
PBX phone integration onetime fee	Onetime fee for private branch exchange phone integration into VinSolutions CRM	1.0	\$1,259.00
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
Email Banner	Email Banner	1.0	
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	

Products/One Time: \$2,000.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$3,166.00
Total Now Due: \$5,166.00
Total Monthly Recurring: \$3,166.00

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

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<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
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Account Owners Name	:		VinSolutions Account Number: 6520
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#-0	0285731		Dollar Amount: \$5,166.00

Visa Mastercard AmEx - Please circle one

### Check by Fax

Cardholder Name:

Card Number:

CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

Expiration Date:

### **ACH (Electronic Debit)**

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: