

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

## Covert Ford (4012)

Invoice Number:OP#-00065989 Salesperson: Shawn Morse Date Created: 2/4/2011

## **Products**

Product	Description	Quantity	List Price	Total Price
Platinum 2 package	Includes; CRM, ILM, Desking, eBay, inventory management, service aisle and dealer website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,899.00	\$3,950.00
Newsletter - dealer monthly	One brand article with up to 10,000 emails sent per month  • Dealer Branded Facebook Site Set Up • Dealer Branded Facebook Site Monthly Management • Monthly Strategy Session with Budget Recommendations • 10 Dealer Specific Facebook Custom Posts Monthly • 5 Facebook Widgets • Creation of Dealer Branded Twitter Account • Dealer Branded Twitter Account Featuring Automated Inventory Posts • Dealer Registration and Content	1.0	\$599.00	\$499.00
Digital Marketing Social Media Management SMM Package	Syndication for Flickr • YouTube Posting (only available for customers on our inventory, ILM or CRM packages) • Bit.ly Management and Reporting • Dedicated Marketing Retention Manager • Weekly or Monthly Reporting Provided • Optional Items for Package \$299 Set Up/\$199 Monthly: ? Dealer Rater Account Set Up ? Dealer Rater Monitoring for Customer Posts ? Positive Customer Testimonial Postings • VinSolutions Websites Only • Keyword & Market Research Analysis • Title &	1.0	\$499.00	\$499.00
Digital Marketing SEO	Page Name Optimization • Page Heading			

Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history). Repair Orders (preload up to 2 years of history). Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Service Dashboard Teis your CRM to your service department dashboard.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures.  Desking module Push deals to DMS, print deals and forms. In 0 \$0.00	Package (VinSolutions Website Only)	e & Content Optimization • HTML Optimization • Local Listing & URL Submission Plan • Website Lead Enhancer • Monthly Web Ranking Report	1.0	\$299.00	\$299.00
department dashboard.  Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures.  Desking module Push deals to DMS, print deals and forms. Photo overlay Photo overlay ilstings manual tool Photo overlay Photo overlay display - monthly Market Pricing Tool Local market pricing tool VinVideos VinVideo display for website for Blackberry, iphone, ipad and Droid. VinUens VinLens VinLens VinLens VinLens Customized smart phone mobile website for Blackberry, iphone, ipad and Droid. VinUens VinLens VinLens VinLens Customers Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars I 0. Black Book used car pricing Black Book pricing of used cars I 0. Black Book used car pricing Customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars I 0. Black Book used car pricing Customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars I 0. Black Book used car pricing Customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars I 0. So.00 So.00 So.00 Mobile Application Smart phone application J 0. So.00 So.00 So.00 Mobile Application Smart phone application I 0. So.00 So.00 So.00 So.00 Mobile Application Smart phone application I 0. So.00 So		applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real	1.0	\$249.00	\$249.00
CRM - Bundled Solution    CRM - Bundled Solution   Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures.   No.00   S0.00	Service Dashboard	· · · · · · · · · · · · · · · · · · ·	1.0	\$0.00	\$0.00
Craigslist - manualCraigslist listings manual tool1.0\$0.00\$0.00Photo overlayPhoto overlay display - monthly1.0\$0.00\$0.00Market Pricing ToolLocal market pricing tool1.0\$0.00\$0.00Website - mobileCustomized smart phone mobile website for Blackberry, iphone, ipad and Droid.1.0\$0.00\$0.00VinVideosVinVideo display for website1.0\$0.00\$0.00VinLensVinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0\$0.00\$0.00Black Book used car pricingBlack Book pricing of used cars1.0\$0.00\$0.00Black Application10 eBay listings included1.0\$0.00\$0.00Mobile ApplicationSmart phone application1.0\$0.00\$0.00Dynamic comment builderEasily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.1.0\$0.00\$0.00BDC ModuleHosting of dealers' email.1.0\$0.00\$0.00Survey ModuleSurvey Tool for CRM customers1.0\$0.00\$0.00Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	CRM - Bundled Solution	System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and	1.0	\$0.00	\$0.00
Photo overlay  Market Pricing Tool  Local market pricing tool  Customized smart phone mobile website for Blackberry, iphone, ipad and Droid.  VinVideos  VinVideo display for website  VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars Elay listings - 10  Mobile Application  Smart phone application  Dynamic comment builder  Creates rich vehicle descriptions with no two alike.  Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.  Email Hosting  Hosting of dealers' email.  Email Banner  Email Banner  Email Banner  Inventory Gallery for website  Policy in process for the pricing to the pricing of used cars  1.0  \$0.00  \$0.	Desking module	Push deals to DMS, print deals and forms.	1.0	\$0.00	\$0.00
Market Pricing ToolLocal market pricing tool1.0\$0.00\$0.00Website - mobileCustomized smart phone mobile website for Blackberry, iphone, ipad and Droid.1.0\$0.00\$0.00VinVideosVinVideo display for website1.0\$0.00\$0.00VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0\$0.00\$0.00Black Book used car pricingBlack Book pricing of used cars1.0\$0.00\$0.00Bay listings - 1010 eBay listings included1.0\$0.00\$0.00Mobile ApplicationSmart phone application1.0\$0.00\$0.00Dynamic comment builder creates rich vehicle descriptions with no two alike.1.0\$0.00\$0.00BDC ModuleEasily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.1.0\$0.00\$0.00Email HostingHosting of dealers' email.1.0\$0.00\$0.00Survey ModuleSurvey Tool for CRM customers1.0\$0.00\$0.00Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	Craigslist - manual	Craigslist listings manual tool	1.0	\$0.00	\$0.00
Website - mobileCustomized smart phone mobile website for Blackberry, iphone, ipad and Droid.1.0\$0.00\$0.00VinVideosVinVideo display for website1.0\$0.00\$0.00VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0\$0.00\$0.00Black Book used car pricing eBay listings included1.0\$0.00\$0.00eBay listings - 1010 eBay listings included1.0\$0.00\$0.00Mobile ApplicationSmart phone application1.0\$0.00\$0.00Dynamic comment builderDynamic comment builder automatically creates rich vehicle descriptions with no two alike.1.0\$0.00\$0.00BDC ModuleEasily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.1.0\$0.00\$0.00Email HostingHosting of dealers' email.1.0\$0.00\$0.00Survey ModuleSurvey Tool for CRM customers1.0\$0.00\$0.00Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	Photo overlay	Photo overlay display - monthly	1.0	\$0.00	\$0.00
VinVideos VinVideo display for website 1.0 \$0.00 \$0.00 VinVideos VinVideo display for website 1.0 \$0.00 \$0.00 VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars 1.0 \$0.00 \$0	Market Pricing Tool	Local market pricing tool	1.0	\$0.00	\$0.00
VinLens VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.  Black Book used car pricing Black Book pricing of used cars 1.0 \$0.00 \$0	Website - mobile	•	1.0	\$0.00	\$0.00
VinLensApplication allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.1.0\$0.00\$0.00Black Book used car pricingBlack Book pricing of used cars1.0\$0.00\$0.00eBay listings - 1010 eBay listings included1.0\$0.00\$0.00Mobile ApplicationSmart phone application1.0\$0.00\$0.00Dynamic comment builderDynamic comment builder automatically creates rich vehicle descriptions with no two alike.1.0\$0.00\$0.00BDC ModuleEasily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.1.0\$0.00\$0.00Email HostingHosting of dealers' email.1.0\$0.00\$0.00Survey ModuleSurvey Tool for CRM customers1.0\$0.00\$0.00Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	VinVideos	VinVideo display for website	1.0	\$0.00	\$0.00
eBay listings - 10	VinLens	Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or	1.0	\$0.00	\$0.00
Mobile ApplicationSmart phone application1.0\$0.00\$0.00Dynamic comment builderDynamic comment builder automatically creates rich vehicle descriptions with no two alike.1.0\$0.00\$0.00BDC ModuleEasily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.1.0\$0.00\$0.00Email HostingHosting of dealers' email.1.0\$0.00\$0.00Survey ModuleSurvey Tool for CRM customers1.0\$0.00\$0.00Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	Black Book used car pricing	Black Book pricing of used cars	1.0	\$0.00	\$0.00
Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.  Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.  Email Hosting Hosting of dealers' email. 1.0 \$0.00 \$0.	eBay listings - 10	10 eBay listings included	1.0	\$0.00	\$0.00
Dynamic comment builder creates rich vehicle descriptions with no two alike.  Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.  Email Hosting Hosting of dealers' email. 1.0 \$0.00	Mobile Application	Smart phone application	1.0	\$0.00	\$0.00
BDC Module from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.  Email Hosting Hosting of dealers' email. 1.0 \$0.0	Dynamic comment builder	creates rich vehicle descriptions with no	1.0	\$0.00	\$0.00
Survey ModuleSurvey Tool for CRM customers1.0\$0.00\$0.00Email Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	BDC Module	from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead	1.0	\$0.00	\$0.00
Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	Email Hosting	Hosting of dealers' email.	1.0	\$0.00	\$0.00
Email BannerEmail Banner1.0\$0.00\$0.00Inventory Gallery for websiteInventory Gallery display - monthly1.0\$0.00\$0.00	<u>-</u>	_	1.0	\$0.00	\$0.00
	•	Email Banner	1.0	\$0.00	\$0.00
	Inventory Gallery for website	Inventory Gallery display - monthly	1.0	\$0.00	\$0.00
		Galves used car pricing tool	1.0	\$0.00	\$0.00

Website - best practice package incl. SEO	Monthly fee website best practice package includes Search Engine Optimization. Search engine optimization includes long tail inventory keywords and the ability to control title updates.	1.0	\$0.00	\$0.00
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$0.00	\$0.00
Inventory Module	Inventory Module - monthly	1.0	\$0.00	\$0.00
NADA used car pricing tool	NADA used car pricing tool	1.0	\$0.00	\$0.00
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0	\$0.00	\$0.00
Platinum 2 package onetime fee	Onetime fee for Platinum 2 package includes includes includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$9,899.00	\$7,919.00
Newsletter - dealer onetime fee	Onetime fee includes account creation, banner development and campaign planning	1.0	\$599.00	\$499.00
Data Integration - Bi-directional onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00	\$499.00
Digital Marketing Social Media Management SMM Package Onetime fee	Onetime fee for: • Dealer Branded Facebook Site Set Up • Dealer Branded Facebook Site Monthly Management • Monthly Strategy Session with Budget Recommendations • 10 Dealer Specific Facebook Custom Posts Monthly • 5 Facebook Widgets • Creation of Dealer Branded Twitter Account • Dealer Branded Twitter Account Featuring Automated Inventory Posts • Dealer	1.0	\$499.00	\$399.00

Digital Marketing SEO Package Onetime fee (VinSolutions Website Only)	Dealer Rater Account Set Up? Dealer Rater Monitoring for Customer Posts? Positive Customer Testimonial Postings Onetime fee for: • VinSolutions Website Only • Keyword & Market Research Analysis • Title & Page Name Optimization • Page Heading & Content Optimization • HTML Optimization • Local Listing & URL Submission Plan • Website Lead Enhancer • Monthly Web Ranking Report • VinSolutions Website Only	1.0	\$299.00	\$299.00
Service Dashboard onetime fee	Setup service dashboard.	1.0	\$0.00	\$0.00
Photo overlay onetime fee	Onetime fee for photo overlay	1.0	\$0.00	\$0.00
VinVideos onetime fee	Onetime fee for VinVideos	1.0	\$0.00	\$0.00
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	\$0.00	\$0.00
Desking module onetime fee	Onetime fee for Desking	1.0	\$0.00	\$0.00
Website - mobile onetime fee	Customized smart phone mobile website onetime fee, includes mobile platform for Blackberry, iphone, ipad and Droid.	1.0	\$0.00	\$0.00
Trainer - online training via webinar	Online training via WebEx. To be completed before onsite training.	1.0	\$0.00	\$0.00
Mobile Application onetime fee	Smart phone application	1.0	\$0.00	\$0.00
Trainer - four days on-site with one trainer. Airfare, hotel and rental car expenses paid by dealer.	Four days on-site with one trainer. All travel and lodging to be paid by dealer.	1.0	\$0.00	\$0.00
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	\$0.00	\$0.00
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0	\$0.00	\$0.00
BDC Module onetime fee	Create BDC module	1.0	\$0.00	\$0.00
Email Hosting onetime fee	Email hosting for dealer	1.0	\$0.00	\$0.00
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	\$0.00	\$0.00
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0	\$0.00	\$0.00
Email Banner onetime fee	Creation of Email Banner	1.0	\$0.00	\$0.00
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	\$0.00	\$0.00
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	\$0.00	\$0.00
Craigslist - manual onetime fee NADA used car pricing tool	Onetime fee for manual Craigslist	1.0	\$0.00	\$0.00

onetime fee	Onetime fee for NADA used car pricing	1.0	\$0.00	\$0.00
Website - best practice package incl. SEO onetime fee	Onetime fee for website best practice package includes Search Engine Optimization. Search engine optimization includes long tail inventory keywords and the ability to control title updates. Search Engine Optimization.	1.0	\$0.00	\$0.00
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	\$0.00	\$0.00
ILM onetime fee	Onetime fee for ILM	1.0	\$0.00	\$0.00
CRM Bundled Solution onetime fee	Onetime fee for Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures	1.0	\$0.00	\$0.00
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0	\$0.00	\$0.00

**Total: \$15,111.00** Shipping: \$0.00

**Invoice Total** 

**Total Due NOW: \$15,111.00** 

☐ Check By Fax  $\square$  One Time ACH ☐ One Time Credit Card Authorization

Signature Date

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