

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# **Rod Baker Ford Sales Inc (6056)**

Invoice Number: OP#-00253844

Salesperson: Erick Dubon Date Created: 1/29/2013

#### **Products**

| Product                           | Description  | Qty. | List<br>Price | Sales<br>Price |
|-----------------------------------|--|------|---------------|----------------|
| Gold 1 Package PROMO              | Includes: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.  | 1.0  | \$4,249.00    | \$3,999.00     |
| CRM - Bundled Solution            | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   | 1.0  |               |                |
| ILM                               | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0  |               |                |
| Inventory Module                  | Inventory Module - monthly   | 1.0  |               |                |
| Website - VIN                     | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0  |               |                |
| Data Integration                  | Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.   | 1.0  | \$99.00       | \$99.00        |
| Service Dashboard                 | Ties your CRM to your service department dashboard.  | 1.0  |               |                |
| Desking Light                     | Enables payment calculator and summary.  | 1.0  |               |                |
| Dynamic Comment Builder           | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0  |               |                |
| Email Hosting                     | Hosting of dealers' email.   | 1.0  |               |                |
| Mobile Application                | Smart phone application  | 1.0  |               |                |
| AIS Rebates - Website Integration | Third party vender - website integration.  | 1.0  |               |                |
| Craigslist - Manual               | Craigslist listings manual tool  | 1.0  |               |                |
| Inventory Gallery for Website     | Inventory Gallery display - monthly  | 1.0  |               |                |
|                                   | • Keyword market research analysis • Market Control<br>Dealer SEO Titles • Primary Optimization for three city<br>specific locations • Search Engine Friendly Automotive<br>SEO URLs • Long tail SEO • Location Specific Page  |      |               |                |

| SEO - Advanced  | heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar   | 1.0   |                               |
|---|--|---|-------------------------------|
| Photo Overlay   | Photo overlay display - monthly  | 1.0   |                               |
| eBay Listings - 10  | 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.  | 1.0   |                               |
| VIN Chat  | VIN Click to Chat. Robust integration. Reports include<br>Chat History, Agent Performance, Chat Analysis and<br>Chat Placement Performance reports.  | 1.0   |                               |
| VinLens   | VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.   | 1.0   |                               |
| Form Mapping  | Form Mapping. Up to 3 dealership provided forms.   | 1.0   |                               |
| Email Banner  | Email Banner   | 1.0   |                               |
| Credit - package limited user monthly reoccurring fee   | Credit - package limited user monthly reoccurring fee.   | 1.0   | (\$1,099.00) (\$1,099.00)     |
| Gold 1 package PROMO onetime fee  | Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer  | 1.0   | \$8,329.00 \$1,801.00         |
|   |  |   |                               |
| Data Integration - onetime fee  | Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.   | 1.0   | \$199.00 \$199.00             |
| Data Integration - onetime fee  Drivers License Scanner   | Publishes Vehicle Inventory, F&I Deal History and  | 1.0   | \$199.00 \$199.00<br>\$999.00 |
| <u> </u>  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.   |   |                               |
| Drivers License Scanner   | Publishes Vehicle Inventory, F&I Deal History and<br>Repair Orders when applicable.<br>Automatically uploads customer's information  | 1.0   |                               |
| Drivers License Scanner<br>Service Dashboard onetime fee  | Publishes Vehicle Inventory, F&I Deal History and<br>Repair Orders when applicable.<br>Automatically uploads customer's information<br>Setup service dashboard.  | 1.0<br>1.0  |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner   | 1.0<br>1.0<br>1.0   |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer  | 1.0<br>1.0<br>1.0<br>1.0<br>1.0                             |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee   | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.  Automatically uploads customer's information Setup service dashboard.  Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms.   | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0                      |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application   | 1.0<br>1.0<br>1.0<br>1.0<br>1.0                             |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee   | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.  Automatically uploads customer's information Setup service dashboard.  Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms.   | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0                      |                               |
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| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.  Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.   | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0               |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Onetime fee for manual Craigslist   | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0        |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee VIN Chat onetime fee                                 | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.  Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Onetime fee for VIN Click to Chat.   | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0        |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee VinLens onetime fee  AIS Rebates - Website integration onetime fee VIN Chat onetime fee Craigslist - manual onetime fee  | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Onetime fee for WIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live                  | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0 |                               |
| Drivers License Scanner Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  AIS Rebates - Website integration onetime fee VIN Chat onetime fee Craigslist - manual onetime fee | Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Automatically uploads customer's information Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for AIS Rebates - website integration. Onetime fee for VIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. | 1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0<br>1.0 |                               |

| VinCamera & Software          | G700  | 1.0 | \$799.00 |
|-------------------------------|---|-----|----------|
| Trainer - Three Day Package   | Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%. | 1.0 |          |
| Website - VIN onetime fee     | Onetime fee to create VIN Website.  | 1.0 |          |
| SEO - Advanced Onetime fee    | Onetime to fee to build Advanced SEO (VinSolutions Website only).                                   | 1.0 |          |
| CRM Customer Push onetime fee | Onetime fee to establish CRM Customer Push.   | 1.0 |          |
| Inventory Gallery onetime fee | Onetime fee for inventory gallery   | 1.0 |          |
| Launch Coordinator            | Launch coordinator ensures smooth transition to MotoSnap.   | 1.0 |          |
|                               |   |     |          |

Products/One Time: \$2,000.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$2,999.00
Total Now Due: \$4,999.00
Total Monthly Recurring: \$2,999.00

| Number of Installments: | 2          |
|-------------------------|------------|
| Installment Due Date    | Amount     |
| 2/28/2013               | \$2,000.00 |
| 1/29/2013               | \$2,999.00 |
| Total Due NOW:          | \$2,999.00 |

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

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<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIME            | AIIT | HOF. | RIZA | TION        |
|-----|-----------------|------|------|------|-------------|
|     | <b>I</b> IIVIIV |      |      |      | 1 1 1 7 1 7 |

| ACCOUNT HOLDER INFORMATION   |                 |      |                                   |  |
|------------------------------|-----------------|------|-----------------------------------|--|
| Account Owners Name:         |                 |      | VinSolutions Account Number: 6056 |  |
| Address Line 1:              | Address Line 1: |      | Phone Number:                     |  |
| Address Line 2:              |                 |      | Fax Number:                       |  |
| City:                        | State:          | Zip: | Email:                            |  |
| Opportunity ID: OP#-00253844 |                 | ·    | Dollar Amount: \$2,999.00         |  |

### **Credit Card Payment**

| CREDIT CARD INFORMATION |  |
|-------------------------|--|
| Cardholder Name:        | Visa Mastercard AmEx - Please circle one |
| Card Number:            | Expiration Date:                         |

### Check by Fax

| CHECK BY FAX INFORMATION (ACTUAL CHECK |                          |
|--|--------------------------|
| MUST ACCOMPANY THIS FORM) DO NOT MAIL  |                          |
| Bank Name:                             | Bank Phone:              |
| Name on Bank Acct:                     | Check Number:            |
| Bank Routing Number:                   | Checking Account Number: |

### **ACH (Electronic Debit)**

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST |             |
|---|-------------|
| ACCOMPANY THIS FORM)                      |             |
| Bank Name:                                | Bank Phone: |
| Name on Bank Acct:                        |             |
| Bank Routing Number:                      |             |
| Checking Account Number:                  |             |

| ACKNOWLEDGEMENT       |        |
|-----------------------|--------|
| Authorized Name:      | Title: |
| Authorized Signature: | Date:  |