

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# **Ettleson Cadillac Buick GMC Inc (6111)**

Invoice Number:OP#-00232941 Salesperson: Soren Blair Date Created: 2/12/2013

#### **Products**

Product	Description	Qty.	List Price	Sales Price	
Platinum 2 Package PROMO	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle and VIN Website. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0	\$4,999.00	\$3,724.00	
Bronze 1 Package PROMO	Inventory module and VIN website.	1.0	\$1,699.00	\$1,699.00	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$249.00	
Inventory Module	Inventory Module - monthly	1.0			
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	r 1.0			
Inventory Module	Inventory Module - monthly	1.0			
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0			
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules				

	around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.			
AIS Rebates - Desking Integration	Third party vendor, - incentive integration into Desking module.	1.0	\$199.00	\$199.00
Data Integration	Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$99.00	\$99.00
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$29.00
Black Book Used Car Pricing	Black Book pricing of used cars	1.0		
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0		
Mobile Application	Smart phone application	1.0		
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0		
AIS Rebates - Website Integration	Third party vender - website integration.	1.0		
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0		
Craigslist - Manual	Craigslist listings manual tool	1.0		
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0		
Survey Module	Survey Tool for CRM customers	1.0		
Photo Overlay	Photo overlay display - monthly	1.0		
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0		
Market Pricing Tool	Local market pricing tool	1.0		
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0		
Galves Used Car Pricing Tool eBay Listings - 10	Galves used car pricing tool 10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0		
AIS Rebates - Website Integration	Third party vender - website integration.	1.0		
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0		
Mobile Application	Smart phone application	1.0		
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
Email Hosting	Hosting of dealers' email.	1.0		

Email Banner	Email Banner	1.0	
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.	1.0	
BDC Module	Easily support your entire organization from one centralized location when applicable. Pull any report you want across the entire organization, ROI, lead performance, anything.	1.0	
Service Dashboard	Ties your CRM to your service department dashboard.	1.0	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
Craigslist - Manual	Craigslist listings manual tool	1.0	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
Photo Overlay	Photo overlay display - monthly	1.0	
SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	
Platinum 2 package PROMO onetime fee	Onetime fee for Platinum package includes 4 days of training with 1 trainer, expenses paid by dealer	1.0	\$10,849.00 \$4,301.00
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00 \$499.00
Data Integration - onetime fee	Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$199.00 \$199.00
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0	
Mobile Application onetime fee	Smart phone application	1.0	
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	

Customer Text Messaging - 1000 Texts Onetime Fee	Customer Text Messaging onetime fee.	1.0	\$49.00
Galves used car pricing tool onetime fee	Galves used car pricing tool onetime fee	1.0	
Desking module onetime fee	Onetime fee for Advanced Desking.	1.0	
CRM Bundled Solution onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	
Craigslist - manual onetime fee	Onetime fee for manual Craigslist	1.0	
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Blue Book used car pricing onetime fee	Blue Book used car pricing onetime fee	1.0	
Black Book used car pricing onetime fee	Black Book used car pricing onetime fee	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	\$5,399.00
VinCamera & Software	G700	2.0	\$1,598.00
Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	
Email Hosting onetime fee	Email hosting for dealer	1.0	
Email Banner onetime fee	Creation of Email Banner	1.0	
Dynamic comment builder onetime fee	Setup dynamic comment builder.	1.0	
BDC Module onetime fee	Create BDC module	1.0	
Service Dashboard onetime fee	Setup service dashboard.	1.0	
Drivers License Scanner	Automatically uploads customer's information	2.0	\$1,998.00
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	
AIS Rebates - Website integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	
AIS Rebates - Desking integration onetime fee	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00
VinLens onetime fee	Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
Mobile Application onetime fee	Smart phone application	1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0	
NADA used car pricing tool onetime fee	Onetime fee for NADA used car pricing	1.0	
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	
ILM onetime fee	Onetime fee for ILM	1.0	
Photo Overlay Onetime Fee	Onetime fee for photo overlay	1.0	
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	
SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Bronze 1 package PROMO onetime fee	One time fee for Bronze 1 package	1.0	\$1,699.00
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	

<b>Total Monthly Recurring:</b>	\$5,999.00
Total Now Due:	\$10,998.00
Monthly Recurring:	\$5,999.00
One Time Sales Tax:	\$0.00
One Time Shipping:	\$0.00
Products/One Time:	\$4,999.00

<sup>\*</sup>Taxes are subject to state and local regulations and are subject to change

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

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<sup>\*</sup>Does not include Dealer-paid Travel Expenses related to onsite training

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## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATIO	N

ONE TIME AUTHORIZATION				
ACCOUNT HOLDE	ER INFORMATION			
Account Owners Name: Address Line 1:			VinSolutions Account Number: 6111 Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP	#-00232941		Dollar Amount: \$10,998.00	
Credit Card P	ayment			
CREDIT CARD INI	FORMATION			
Cardholder Name:			Visa Mastercard AmEx - Please circle one	
Card Number:			Expiration Date:	

### Check by Fax

v	
CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

### **ACH (Electronic Debit)**

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: