Purchase Agreement Summary For

Suds Motor Car Company (6623)

Agreement Number:OP#-00275774
Salesperson: Erick Dubon Date Created: 7/2/2013

Products

Product	Description	Qty.	List Price	Sales Price	
CRM	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	$1,963.33	$1,540.98	
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	$654.01	$513.32	
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	$523.08	$410.55	
Inventory Module	Inventory Module - monthly	1.0	$392.14	$307.79	
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	$249.00	$195.44	
Platinum 2 Package	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	1.0			
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	$523.08	$410.55	
Market Pricing Tool	Local market pricing tool	1.0	$326.68	$256.40	
	* Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page				

SEO - Advanced	heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Videoâ€™s * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar	1.0	$195.74	$153.64
Data Appending	Recurring appending your customer data.	1.0	$149.00	$116.95
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	$64.81	$50.87
Galves Used Car Pricing Tool	Galves used car pricing tool	1.0	$64.81	$50.87
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0	$64.81	$50.87
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	$64.81	$50.87
Survey Module	Survey Tool for CRM customers	1.0	$64.81	$50.87
NADA Used Car Pricing Tool	NADA used car pricing tool	1.0	$64.81	$50.87
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	$32.08	$25.18
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
Trainer - Four Day Package	Four days initial on-site training with one trainer. All travel expenses paid by dealer.	1.0	$5,399.00	$3,110.00
CRM onetime fee	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	$1,963.33	$1,095.44
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	$654.01	$364.90
Desking Module onetime fee	Onetime fee for Advanced Desking.	1.0	$523.08	$291.85
ILM onetime fee	Onetime fee for ILM	1.0	$523.08	$291.85
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	$499.00	$278.42
Inventory Module onetime fee	Onetime fee for Inventory Module	1.0	$392.14	$218.79
Market Pricing Tool onetime fee	Onetime fee for local market pricing	1.0	$326.68	$182.27
Data Appending onetime fee	Onetime fee to initially append customer data.	1.0	$149.00	$142.39
SEO - Advanced onetime fee	Onetime to fee to build Advanced SEO (VinSolutions Website only).	1.0	$195.74	$109.21
Black Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee	1.0	$64.81	$36.16
Blue Book Used Car Pricing onetime fee	Blue Book used car pricing onetime fee	1.0	$64.81	$36.16
NADA Used Car Pricing Tool onetime fee	Onetime fee for NADA used car pricing	1.0	$64.81	$36.16
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	$64.81	$36.16
Survey Module onetime fee	Onetime fee for Survey Tool for CRM customers	1.0	$64.81	$36.16
Galves Used Car Pricing Tool onetime				

fee	Galves used car pricing tool onetime fee	1.0	$64.81	$36.16
AIS Rebates - Website Integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	$32.08	$17.90
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	$379.00	
Inventory Gallery for Website	Inventory Gallery display - one-time, required	1.0		
Photo Overlay	Photo overlay display - onetime	1.0		
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0		
Email Banner	Email Banner	1.0	$199.00	
VinCamera & Software	G700	1.0	$799.00	

Products/One Time:	$6,319.98
One Time Shipping:	$0.00
One Time Sales Tax:	$0.00
Monthly Recurring:	$4,236.02
Total Now Due:	**$10,556.00**
Total Monthly Recurring:	**$4,236.02**

*Taxes are subject to state and local regulations and are subject to change

*Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax   ☐ One Time ACH   ☐ One Time Credit Card Authorization

Signature _____   Date _____

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Payment Authorization

VinSolutions
6405 Metcalf Ave Suite 400
Overland Park, KS 66202
(P) 913-825-6300
(F) 617-904-1618

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE TIME AUTHORIZATION

ACCOUNT HOLDER INFORMATION				
Account Owners Name:			VinSolutions Account Number: 6623	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#-00275774			Dollar Amount: $10,556.00	

Credit Card Payment

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

ACH (Electronic Debit)

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: