

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

Woodruff Chevrolet (6459)

Invoice Number:OP#-00275439

Salesperson: James Campbell Date Created: 5/15/2013

Products

Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, Business Development Center, Mobile Application, Service Dashboard, spam assassin, bad lead rejection, Service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Push deals to your DMS, Dealer Track and Route One. Print deals and forms. Mombly fee for VIN Website, includes mobile platform for Blackberry, Phone, iPad and Android. Choose from one of eight best practice themes with customizable colors, and customizable movable calls to action. Includes up to 40 pages of content, 5 custom content ability for dealer to customizable movable calls to action. Includes vinces, and treating the moving modules around within the site. SEO includes Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. Also includes VinLens, our website traffic tracker. Data Integration - Enhanced up to 5 years of history). Repair Orders (preload up to 2 years of history). Insert Update/Search Customer, Insert Update/Search Service Vehicle, and pushes PREI Deals in real time. Inventory Light Limited inventory gallery, view inventory with ILM Internet Lead Management system manages all incoming internet leads. Includes: VilinFochner, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. AIS Rebates - Desking Integration Third party vendor - website integration. VIN Click to Chat. Robust integration. Plate and Management system manages all incoming includes with the part of the par	Product	Description	Qty.	List Price	Sales Price
For Blackberry, iPhone, iPad and Android. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. Also includes VinLens, our website traffic tracker. Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Inventory Light Limited inventory gallery, view inventory with ILM 1.0 Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. AIS Rebates - Desking Integration Third party vendor - website integration into Desking module. AIS Rebates - Website Integration Third party vendor - website integration. 1.0 \$199.00	CRM Plus Limited User PROMO	entire customer base. Includes, but not limited to: ILM, Business Development Center, Mobile Application, Service Dashboard, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Push deals to your DMS,	1.0	\$2,079.00	\$1,315.00
Data Integration - Enhanced up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. Inventory Light Limited inventory gallery, view inventory with ILM 1.0 Inventory Light Limited inventory gallery, view inventory with ILM 1.0 Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. AIS Rebates - Desking Integration Third party vendor, - incentive integration into Desking module. AIS Rebates - Website Integration Third party vendor - website integration. VIN Click to Chat. Robust integration. Reports include VIN Chat History, Agent Performance, Chat Analysis and Chat Placement Performance, Chat Analysis and Chat Placement Performance reports. Form Mapping Form Mapping. Up to 3 dealership provided forms. Desking Module Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	Website - VIN Ala Carte	for Blackberry, iPhone, iPad and Android. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. Also	1.0	\$1,299.00	\$837.00
Inventory Light Limited inventory gallery, view inventory with ILM Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. AIS Rebates - Desking Integration Third party vendor, - incentive integration into Desking module. Third party vendor - website integration. VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Form Mapping Form Mapping. Up to 3 dealership provided forms. Desking Module Limited inventory gallery, view inventory with ILM 1.0 \$199.00 \$199.00 \$199.00 \$199.00	Data Integration - Enhanced	publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I	1.0	\$249.00	\$249.00
Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones. AIS Rebates - Desking Integration Third party vendor, - incentive integration into Desking module. AIS Rebates - Website Integration Third party vendor - website integration. VIN Click to Chat. Robust integration. Reports include VIN Chat Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Form Mapping Form Mapping. Up to 3 dealership provided forms. Desking Module Internet Lead Management system manages all incoming internet leads. Includes vin Brochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application into Desking Includes integration into Desking Includes In	Inventory Light	Limited inventory gallery, view inventory with ILM	1.0		
ILMinternet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.1.0AIS Rebates - Desking IntegrationThird party vendor, - incentive integration into Desking module.1.0\$199.00\$199.00AIS Rebates - Website IntegrationThird party vendor - website integration.1.0VIN Click to Chat. Robust integration. Reports includeVIN ChatChat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.1.0Form MappingForm Mapping. Up to 3 dealership provided forms.1.0Desking ModulePush deals to your DMS, Dealer Track and Route One. Print deals and forms.1.0	Inventory Light	Limited inventory gallery, view inventory with ILM	1.0		
AIS Rebates - Desking Integration module. AIS Rebates - Website Integration Third party vendor - website integration. VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Form Mapping Form Mapping. Up to 3 dealership provided forms. Desking Module Push deals to your DMS, Dealer Track and Route One. Print deals and forms. 1.0 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00 \$199.00	ILM	internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile			
VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Form Mapping Form Mapping. Up to 3 dealership provided forms. Push deals to your DMS, Dealer Track and Route One. Print deals and forms. 1.0 1.0	AIS Rebates - Desking Integration		1.0	\$199.00	\$199.00
VIN Chat Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports. Form Mapping Form Mapping. Up to 3 dealership provided forms. Desking Module Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	AIS Rebates - Website Integration	Third party vendor - website integration.	1.0		
Desking Module Push deals to your DMS, Dealer Track and Route One. Print deals and forms. 1.0	VIN Chat	Chat History, Agent Performance, Chat Analysis and	1.0		
Print deals and forms.	Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
Email Banner Email Banner 1.0	Desking Module		1.0		
	Email Banner	Email Banner	1.0		

CRM Plus Limited User PROMO onetime fee for CRM, includes 4 days of training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Repair Orders (preload up to 2 years of history), Repair Orders (preload up to 2 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. AIS Rebates - Desking integration Onetime fee for AIS Rebates - incentive integration into onetime fee Inventory Light onetime fee Onetime fee for AIS Rebates - website integration. Onetime fee for AIS Rebates - website integration. Onetime fee for AIS Rebates - website integration. Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Onetime fee for ILM One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Launch Coordinator ensures smooth transition to MotoSnap. Four days initial on-site training with one trainer. All travel expenses paid by dealer. Desking module onetime fee Onetime fee for Advanced Desking. 1.0 \$4499.00 \$499.00 \$499.00 \$499.00 \$499.00 \$499.00 \$499.00 \$1.0 \$499.00 \$499.00 \$1.0 \$499.00 \$409.00 \$499.00 \$409.00 \$499.00 \$409.00 \$499.00 \$409.00 \$499.00 \$409.00 \$499.00 \$409.00 \$499.00 \$409.00 \$409.00 \$499.00 \$409.00 \$409.00 \$499.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00 \$409.00	SEO - Advanced	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	
Data Integration - Enhanced onetime fee History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. AIS Rebates - Desking integration onetime fee Desking module Onetime fee for AIS Rebates - incentive integration into Desking module Onetime fee Onetime fee for limited inventory gallery, view inventory with ILM AIS Rebates - Website integration Onetime fee for AIS Rebates - website integration into Onetime fee Onetime fee for AIS Rebates - website integration. Onetime fee for AIS Rebates - website integration. Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Onetime fee for ILM Trainer - One Day Cone day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer.			1.0	\$7,479.00 \$1,302.00
Inventory Light onetime fee Onetime fee for limited inventory gallery, view inventory with ILM AIS Rebates - Website integration onetime fee Onetime fee for AIS Rebates - website integration. VIN Chat onetime fee Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Form Mapping. Up to 3 dealership provided forms. ILM onetime fee Onetime fee for ILM Trainer - One Day One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Launch coordinator ensures smooth transition to MotoSnap. Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer. 1.0 \$1.0 \$2.6 \$2.698.00	Data Integration - Enhanced onetime fee	When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and	1.0	\$499.00 \$499.00
AIS Rebates - Website integration onetime fee VIN Chat onetime fee VIN Chat onetime fee Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Form Mapping Up to 3 dealership provided forms. ILM onetime fee Onetime fee for ILM Trainer - One Day One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Trainer - Four Day Package with ILM Onetime fee for AIS Rebates - website integration. 1.0 1.0 2.0 \$2,698.00 \$2,698.00 1.0 Trainer - Four Day Package Four days initial on-site training with one trainer. All travel travel expenses paid by dealer.			1.0	\$199.00 \$199.00
onetime fee VIN Chat onetime fee VIN Chat onetime fee Onetime fee for VIN Click to Chat. Form Mapping Onetime fee Form Mapping. Up to 3 dealership provided forms. ILM onetime fee Onetime fee for ILM Trainer - One Day One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Launch Coordinator Trainer - Four Day Package Four days initial on-site training with one trainer. All travel travel expenses paid by dealer. 1.0 \$2.0 \text{ \$2,698.00}\$ \$1.0 1.0	Inventory Light onetime fee		1.0	
Form Mapping Onetime fee Form Mapping. Up to 3 dealership provided forms. ILM onetime fee Onetime fee for ILM 1.0 Trainer - One Day One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Launch coordinator ensures smooth transition to MotoSnap. Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer. 1.0 1.0 1.0		Onetime fee for AIS Rebates - website integration.	1.0	
ILM onetime fee Onetime fee for ILM Trainer - One Day One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Launch Coordinator Coordinator Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer. 1.0 1.0 1.0 1.0	VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	
Trainer - One Day One day of on-site training with one trainer. All travel expenses paid by dealer. Launch Coordinator Launch coordinator ensures smooth transition to MotoSnap. Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer. 1.0	Form Mapping Onetime fee	Form Mapping. Up to 3 dealership provided forms.	1.0	
Launch Coordinator Launch Coordinator Launch Coordinator Launch Coordinator ensures smooth transition to MotoSnap. Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer. 1.0	ILM onetime fee	Onetime fee for ILM	1.0	
Trainer - Four Day Package Four days initial on-site training with one trainer. All travel expenses paid by dealer. 1.0 1.0	Trainer - One Day	· · · · · · · · · · · · · · · · · · ·	2.0	\$2,698.00
travel expenses paid by dealer.	Launch Coordinator		1.0	
Desking module onetime fee Onetime fee for Advanced Desking. 1.0	Trainer - Four Day Package		1.0	
$oldsymbol{arphi}$	Desking module onetime fee	Onetime fee for Advanced Desking.	1.0	
Inventory Light onetime fee Onetime fee for limited inventory gallery, view inventory with ILM	Inventory Light onetime fee	· · · · · · · · · · · · · · · · · · ·	1.0	
Email Banner onetime fee Creation of Email Banner 1.0	Email Banner onetime fee	Creation of Email Banner	1.0	
Website - VIN Ala Carte onetime fee Onetime fee to create VIN Website. 1.0 \$1,299.00	Website - VIN Ala Carte onetime fee	Onetime fee to create VIN Website.	1.0	\$1,299.00
SEO - Advanced Onetime fee Onetime to fee to build Advanced SEO (VinSolutions Website only).	SEO - Advanced Onetime fee		1.0	

Total Monthly Recurring:	\$2,600.00
Total Now Due:	\$4,600.00
Monthly Recurring:	\$2,600.00
One Time Sales Tax:	\$0.00
One Time Shipping:	\$0.00
Products/One Time:	\$2,000.00

*Taxes are subject to state and local regulations and are subject to change

*Does not include Dealer-paid Travel Expenses related to onsite training

☐ Check By Fax	☐ One Time ACH	☐ One Time Credit Card	Authorization
Signature			Date

Copyright VinSolutions.







6405 Metcalf Ave. Suite 400

Overland Park, KS 66202

T: 1.800.980.7488

F: 913.825.6396 •

www.vinsolutions.com

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

ONE	TIME	AUTHO	RIZATION
		/ N N / H H H N	/ 1 N 1 <i>/ /</i> / N 1 1 N / / ·

ONE TIME	E AUTHORIZA	ATION	
ACCOUNT HOLDE	R INFORMATION		
Account Owners Nar	ne:		VinSolutions Account Number: 6459
Address Line 1:			Phone Number:
Address Line 2:			Fax Number:
City:	State:	Zip:	Email:
Opportunity ID: OP#	:-00275439		Dollar Amount: \$4,600.00
Credit Card Pa	ovment		
CREDIT CARD INF			
Cardholder Name:			Visa Mastercard AmEx - Please circle one

Check by Fax

Card Number:

•	
CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

Expiration Date:

ACH (Electronic Debit)

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: