

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Purchase Agreement Summary For

Earnhardt Peoria Kia (6793)

Agreement Number: OP#-00301657

Salesperson: Anthony McGinnis Date Created: 9/4/2013

Products

Product	Description	Qty.	List Price	Sales Price
CRM Limited Users	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0	\$1,174.52	\$716.90
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0	\$586.97	\$358.27
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0	\$469.45	\$286.54
Inventory Module	Inventory Module - monthly	1.0	\$351.94	\$214.82
Data Integration - Enhanced	Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$249.00	\$151.98
Platinum 2 Limited Users Package	Includes; CRM, ILM, Desking, eBay, Inventory Management, Service Aisle, Business Development Center, Craigslist manual listings tool, Dynamic Comment Builder, Mobile Application, VIN Website and VinLens website traffic tracker. Limited to no more than 15 users. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.	i 1.0		
Desking Module	Push deals to your DMS, Dealer Track and Route One. Print deals and forms.	1.0	\$469.45	\$286.54
Market Pricing Tool	Local market pricing tool	1.0	\$293.19	\$178.96
AIS Rebates - Desking Integration	Third party vendor, incentive integration into Desking module.	1.0	\$199.00	\$121.49
	* Keyword market research analysis * Market Control Dealer SEO Titles * Primary Optimization for three city			

SEO - Advanced	specific locations * Search Engine Friendly Automotive SEO URLs * Long tail SEO * Location Specific Page heading and content optimization * Lead Generating Vehicle Detail Pages * Integrated Content Management * Inventory Specials & Featured Vehicles * Search Engine Optimized Automotive Content * Ability to Add Custom Pages * Dynamic OneClick Inventory Search * Boomerang Coupon Technology * Integrated Vehicle Video's * High Resolutions Pictures (Unique to VinSolutions) * RSS Feeds (Inventory & Specials) * Enhanced XML Sitemaps (Google, Bing & Yahoo!) * Robot.txt file * Google Analytics & VinSolutions Integrated Analytics * Local Listing URL Submission plan * Social Media Plugins * HTML Optimization * Recent Customer community specific pages * Sold Vehicle SEO Pages * Dealer Market SEO wrap * 5 SEO service driven Sub Pages * Page Header Enhancement * Platinum Home Page SEO Enhancements * Dominant City SEO scroll bar	1.0	\$175.68	\$107.23
Black Book Used Car Pricing	Black Book pricing of used cars	1.0	\$58.17	\$35.50
Survey Module	Survey Tool for CRM customers	1.0	\$58.17	\$35.50
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	\$58.17	\$35.50
Blue Book Used Car Pricing	Used car pricing from Blue Book	1.0	\$58.17	\$35.50
Customer Text Messaging - 1000 Texts	Customer Text Messaging - 1000 texts per month incoming or outgoing. In the case of overages, dealer will be invoiced for and moved to the ongoing quantity that covers usage. Unused texts are not rolled over.	1.0	\$29.00	\$17.70
AIS Rebates - Website Integration	Third party vendor - website integration.	1.0	\$28.79	\$17.57
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0		
Customer Text Messaging - 1000 Texts onetime fee	Customer Text Messaging onetime fee.	1.0	\$29.00	
AIS Rebates - Desking Integration	Onetime fee for AIS Rebates - incentive integration into Desking module	1.0	\$199.00	
onetime fee				
AIS Rebates - Website Integration onetime fee	Onetime fee for AIS Rebates - website integration.	1.0	\$28.79	
AIS Rebates - Website Integration	Onetime fee for AIS Rebates - website integration. Black Book used car pricing onetime fee	1.0	\$28.79 \$58.17	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages		•	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee	1.0	\$58.17	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0	\$58.17 \$58.17	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking.	1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM	1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required	1.0 1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45 \$199.00	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Onetime fee for Inventory Module	1.0 1.0 1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45 \$199.00	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Inventory Module onetime fee Launch Coordinator	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required	1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45 \$199.00 \$469.45	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Inventory Module onetime fee Launch Coordinator Market Pricing Tool onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Onetime fee for Inventory Module Launch coordinator ensures smooth transition to MotoSnap. Onetime fee for local market pricing	1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45 \$199.00 \$469.45	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Inventory Module onetime fee Launch Coordinator	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Onetime fee for Inventory Module Launch coordinator ensures smooth transition to MotoSnap. Onetime fee for local market pricing Photo overlay display - one-time	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45 \$199.00 \$469.45 \$351.94	
AIS Rebates - Website Integration onetime fee Black Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee Blue Book Used Car Pricing onetime fee CRM Limited Users onetime fee Desking Module onetime fee Email Banner Form Mapping ILM onetime fee Inventory Gallery for Website Inventory Module onetime fee Launch Coordinator Market Pricing Tool onetime fee	Black Book used car pricing onetime fee Blue Book used car pricing onetime fee Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for Advanced Desking. Email Banner Form Mapping. Up to 3 dealership provided forms. Onetime fee for ILM Inventory Gallery display - one-time, required Onetime fee for Inventory Module Launch coordinator ensures smooth transition to MotoSnap. Onetime fee for local market pricing	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	\$58.17 \$58.17 \$1,174.52 \$469.45 \$199.00 \$469.45 \$351.94	

Trainer - Four Day Package	travel expenses paid by dealer.	1.0	\$5,399.00
VIN Chat onetime fee	Onetime fee for VIN Click to Chat.	1.0	\$58.17
Web site - Mobile	Customized smart phone mobile web site for Blackberry, iphone, ipad and Droid.	1.0	\$379.00
Website - VIN onetime fee	Onetime fee to create VIN Website.	1.0	\$586.97
Data Integration - Enhanced onetime fee	Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.	1.0	\$499.00
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	

Products/One Time: \$0.00
One Time Shipping: \$0.00
One Time Sales Tax: \$0.00
Monthly Recurring: \$2,600.00
Total Now Due: \$2,600.00
Total Monthly Recurring: \$2,600.00

☐ Check By Fax ☐ One Time ACH ☐ One Time Credit Card Authorization

Signature ☐ Date

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^{*}Taxes are subject to state and local regulations and are subject to change

^{*}Does not include Dealer-paid Travel Expenses related to onsite training

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Payment Authorization

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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Credit Card Payment

CREDIT CARD INFORMATION	
Cardholder Name:	Visa Mastercard AmEx - Please circle one
Card Number:	Expiration Date:

Check by Fax

CHECK BY FAX INFORMATION (ACTUAL CHECK	
MUST ACCOMPANY THIS FORM) DO NOT MAIL	
Bank Name:	Bank Phone:
Name on Bank Acct:	Check Number:
Bank Routing Number:	Checking Account Number:

ACH (Electronic Debit)

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: