

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

## Invoice For

## St Helens Auto Center (5117)

Invoice Number:OP#-00171894 Salesperson: Bobby Roberts Date Created: 3/29/2012

## **Products**

| Product                | Description  | Quantity | List Price Total Price |    |
|------------------------|--|----------|------------------------|----|
| Gold 1 Package         | Includes: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.  | 1.0      | \$4,999.00 \$3,400.0   | 00 |
| Data Integration       | Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.   | 1.0      | \$99.00 \$99.0         | 00 |
| CRM - Bundled Solution | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.                           | 1.0      | \$0.00 \$0.0           | 00 |
| ILM                    | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.   | 1.0      | \$0.00 \$0.0           | 00 |
| Inventory Module       | Inventory Module - monthly  Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page | 1.0      | \$0.00 \$0.0           | 00 |
| Website - VIN          | service department section and the ability<br>for dealer to customize the look and feel  | 1.0      | \$0.00 \$0.0           | 00 |

| by moving modules around within the site.  |
|--|
| SEO includes recent customers, In addition |
| to Inventory and Titles. These             |
| enhancements add functionality, calls to   |
| action and improve SEO.                    |

|                                   | action and improve SEO.  |     |        |        |
|-----------------------------------|--|-----|--------|--------|
| Service Dashboard                 | Ties your CRM to your service department dashboard.  | 1.0 | \$0.00 | \$0.00 |
| Desking Light                     | Enables payment calculator and summary.  | 1.0 | \$0.00 | \$0.00 |
| Dynamic Comment Builder           | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0 | \$0.00 | \$0.00 |
| Email Banner                      | Email Banner   | 1.0 | \$0.00 | \$0.00 |
| Email Hosting                     | Hosting of dealers' email.   | 1.0 | \$0.00 | \$0.00 |
| Form Mapping                      | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00 | \$0.00 |
| Mobile Application                | Smart phone application  | 1.0 | \$0.00 | \$0.00 |
| VinLens                           | VinLens, Customer Information<br>Application allows you to see and track<br>your website traffic in real time. Track<br>click paths to direct market and<br>reactivate customers or prospects listed<br>as bad or lost.  | 1.0 | \$0.00 | \$0.00 |
| AIS Rebates - Website Integration | Third party vender - website integration.  | 1.0 | \$0.00 | \$0.00 |
| VIN Chat                          | VIN Click to Chat. Robust integration.<br>Reports include Chat History, Agent<br>Performance, Chat Analysis and Chat<br>Placement Performance reports.   | 1.0 | \$0.00 | \$0.00 |
| Craigslist - Manual               | Craigslist listings manual tool  | 1.0 | \$0.00 | \$0.00 |
| eBay Listings - 10                | 10 eBay listings included in Inventory<br>Module or 10 additional listings. eBay<br>listing charges are paid by dealer.  | 1.0 | \$0.00 | \$0.00 |
| Inventory Gallery for Website     | Inventory Gallery display - monthly  | 1.0 | \$0.00 | \$0.00 |
| Photo Overlay                     | Photo overlay display - monthly  | 1.0 | \$0.00 | \$0.00 |
|                                   | • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High |     |        |        |

| SEO - Advanced  | Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar | 1.0 | \$0.00       | \$0.00       |
|---|--|-----|--------------|--------------|
| Credit - package limited user monthly reoccurring fee | Credit - package limited user monthly reoccurring fee.   | 1.0 | (\$1,099.00) | (\$1,099.00) |
| Gold 1 package onetime fee                            | Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer  | 1.0 | \$9,799.00   | \$9,799.00   |
| Data Integration - onetime fee                        | Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.   | 1.0 | \$199.00     | \$199.00     |
| Service Dashboard onetime fee                         |  | 1.0 | \$0.00       | \$0.00       |
| Desking Light onetime fee                             | Setup payment calculator and summary.  | 1.0 | \$0.00       | \$0.00       |
| Dynamic comment builder onetime fee                   | Setup dynamic comment builder.   | 1.0 | \$0.00       | \$0.00       |
| Email Banner onetime fee                              | Creation of Email Banner   | 1.0 | \$0.00       | \$0.00       |
| Email Hosting onetime fee                             | Email hosting for dealer   | 1.0 | \$0.00       | \$0.00       |
| Form Mapping Onetime fee                              | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00       | \$0.00       |
| Mobile Application onetime fee                        | Smart phone application  | 1.0 | \$0.00       | \$0.00       |
| VinLens onetime fee                                   | Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.   | 1.0 | \$0.00       | \$0.00       |
| AIS Rebates - Website integration onetime fee         | Onetime fee for AIS Rebates - website integration.   | 1.0 | \$0.00       | \$0.00       |
| VIN Chat onetime fee                                  | Onetime fee for VIN Click to Chat.   | 1.0 | \$0.00       | \$0.00       |
| Craigslist - manual onetime fee                       | Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam  | 1.0 | \$0.00       | \$0.00       |
| CRM Bundled Solution onetime fee                      | assassin, bad lead rejection, service marketing, campaign creation, CSR,   | 1.0 | \$0.00       | \$0.00       |

| Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.   |   |  |  |
|---|---|--|--|
| Onetime fee for ILM   | 1.0   | \$0.00   | \$0.00   |
| Onetime fee for Inventory Module  | 1.0   | \$0.00   | \$0.00   |
| Onetime fee for photo overlay   | 1.0   | \$0.00   | \$0.00   |
| Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%. | 1.0   | \$0.00   | \$0.00   |
| Onetime fee to create VIN Website.  | 1.0   | \$0.00   | \$0.00   |
| Onetime to fee to build Advanced SEO (VinSolutions Website only).                                   | 1.0   | \$0.00   | \$0.00   |
| Onetime fee for inventory gallery   | 1.0   | \$0.00   | \$0.00   |
| Launch coordinator ensures smooth transition to MotoSnap.   | 1.0   | \$0.00   | \$0.00   |
| Onetime fee AutoTrader Family discount.   | 1.0   | \$0.00 (\$7,   | 998.00)  |
|   | look-up, VinBrochures, and free unlimited live online training.  Onetime fee for ILM  Onetime fee for Inventory Module  Onetime fee for photo overlay  Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%.  Onetime fee to create VIN Website.  Onetime to fee to build Advanced SEO (VinSolutions Website only).  Onetime fee for inventory gallery  Launch coordinator ensures smooth transition to MotoSnap. | look-up, VinBrochures, and free unlimited live online training.  Onetime fee for ILM  Onetime fee for Inventory Module  Onetime fee for photo overlay  Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%.  Onetime fee to create VIN Website.  Onetime fee to build Advanced SEO (VinSolutions Website only).  Onetime fee for inventory gallery  Launch coordinator ensures smooth transition to MotoSnap. | look-up, VinBrochures, and free unlimited live online training.  Onetime fee for ILM  Onetime fee for Inventory Module  Onetime fee for photo overlay  Three days on-site with one trainer. All travel expenses paid by dealer. Package is discounted 10%.  Onetime fee to create VIN Website.  Onetime fee to build Advanced SEO (VinSolutions Website only).  Onetime fee for inventory gallery  Launch coordinator ensures smooth transition to MotoSnap. |

Total: \$4,400.00
Shipping: \$0.00
Invoice Total

Total Due NOW: \$4,400.00

□ Check By Fax □ One Time ACH □ One Time Credit Card Authorization

Signature □ Date

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