

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

# Maita Honda (5586)

Invoice Number:OP#-00214638 Salesperson: Bobby Roberts Date Created: 9/21/2012

#### **Products**

| Product                                       | Description  | Quantity | Total<br>Price     |
|---|--|----------|--------------------|
| Website - VIN Ala Carte                       | Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO. | 1.0      | \$1,299.00         |
| Digital Marketing SEM Package Inventory Light | • Monthly Strategy Session with Ad<br>Budget Recommendations • PPC Keyword<br>& Market Research Analysis • Search,<br>Display, Mobile, and Remarketing<br>Campaign Creation • Campaign<br>Management • Bid Management •<br>Keyword & Ad Copy Optimization •<br>Landing Site Technology • Monthly<br>Reporting<br>Limited inventory gallery, view inventory   | 1.0      | \$899.00<br>\$0.00 |
|   | with ILM Our social media experts will work with you to completely control your online social media presence. This includes: Gmail Set up account for dealership Facebook: Set Up of Fan Page Development of Info page Linking with dealership Place page (if set up) Custom   |          |                    |

Facebook App Set up Set up: Fan Page status updates – minimum 14/week Monitoring and reaction to Fan Page Ad set up and management of ads - Ad spend not included Create vanity url Networking with local supporting businesses Posting of positive sentiment reviews from review sites Twitter: Set Up of Account Custom background Custom avatar Connecting with your community Connect & link to/from other social media accounts Minimum of 14 Tweets /week Management of @mentions Keyword conversation management and response within 24 hours Competition Monitoring (up to 3) Unsolicited Support through dealer name and keywords Additional Twitter accounts can be set up for an additional fee, ie: Service, Community, Body Shop, Sales. Pinterest: Set up Customization Create Boards Create Images and Adds linking back to dealer website Google+: Set up Google Account Set up Google+ Profile Custom profile pic Manage circles Monitoring and reaction to page Connection to YouTube account Links posted on profile page to other dealer's social sites YouTube: Channel setup Custom background Custom avatar 3 interactions/week with users Connection to Google+, Twitter and Facebook Full networking with local community channels Target customers using keywords and demographics About.me Set up & customization Custom Graphics Connection to all SM sites Foursquare: Set up Claim your listing Create deals Track Analysis of and respond to reviews Blog: Blog creation RSS Feed from OEM Posting to social media accounts Online Reputation Management Track mentions of dealership on social channels Track analysis of reviews Respond to reviews & Notify Dealership of Reviews Correct inaccurate statement(s) about dealership Klout: Set Up Manage K+ adds Additional Social Media Site Set up: Secondary and Up & Coming Social Sites Seo/SEM

Optimized Context Descriptors included in Social Site Set up & Content Posted Link

increasing SEO Weekly Reach Out Phone

relevancy connecting SM account

profile pic Custom Timeline Image

Digital Marketing VinSocial Maximum

1.0 \$799.00

| History and Repair Orders when applicable.  | 00   |
|---|------|
| Email Hosting Hosting of dealers' email. 1.0 \$0  | .00  |
| AIS Rehates - Website   | .00  |
| Digital Marketing SEM Dealer's Search Engine Marketing Budget per month. Used on behalf of dealer. 1.0 \$0  | .00  |
| VIN Click to Chat. Robust integration.  Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.  | 0.00 |
| • Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar | 0.00 |
| Website - VIN Ala Carte onetime fee to create VIN Website. 1.0 \$1,299  | .00  |
| Digital Marketing SEM Package Onetime Fee Onetime fee for establishing dealer's Search Engine Marketing.  1.0 \$899   | .00  |
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| Signature  |  | Date   |                                    |
|--|--|--|------------------------------------|
| ☐ Check By Fax ☐                                   | One Time ACH   | e Credit Card Authoriz   | ation                              |
|  |  | <b>Total Due Now:</b>  | \$4,096.00                         |
|  |  | Products/One Time:<br>Monthly Recurring:<br>One Time Shipping: | \$1,000.00<br>\$3,096.00<br>\$0.00 |
| Credit - AutoTrader Family Discount                | Onetime fee AutoTrader Family discou   | nt. 1.0  | (\$3,095.00)                       |
| SEO - Advanced Onetime fee                         | Onetime to fee to build Advanced SEO (VinSolutions Website only).  | 1.0  | \$0.00                             |
| VIN Chat onetime fee                               | Onetime fee for VIN Click to Chat.   | 1.0  | \$0.00                             |
| AIS Rebates - Website integration onetime fee      | Onetime fee for AIS Rebates - website integration.   | 1.0  | \$0.00                             |
| Inventory Light onetime fee                        | Onetime fee for limited inventory galler view inventory with ILM   | ry, 1.0  | \$0.00                             |
| Email Hosting onetime fee                          | Email hosting for dealer   | 1.0  | \$0.00                             |
| Data Integration - onetime fee                     | Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. | 1.0  | \$199.00                           |
| Digital Marketing VinSocial<br>Maximum Onetime Fee | Onetime fee to establish VinSocial Maximum which includes over 50 different social media sites.                                      | 1.0  | \$799.00                           |

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VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

# **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

| ONE | TIME            | AIIT | HOF. | RIZA | TION        |
|-----|-----------------|------|------|------|-------------|
|     | <b>I</b> IIVIIV |      |      |      | 1 1 1 7 1 7 |

| ACCOUNT HOLDER INFORMATION                           |          |      |                                   |
|--|----------|------|-----------------------------------|
| Account Owners Name: Address Line 1: Address Line 2: |          |      | VinSolutions Account Number: 5586 |
|  |          |      | Phone Number:                     |
|  |          |      | Fax Number:                       |
| City:  | State:   | Zip: | Email:                            |
| Opportunity ID: OP#-0                                | 00214638 |      | Dollar Amount: \$4,096.00         |
|  |          |      |                                   |

## **Credit Card Payment**

| CREDIT CARD INFORMATION |  |
|-------------------------|--|
| Cardholder Name:        | Visa Mastercard AmEx - Please circle one |
| Card Number:            | Expiration Date:                         |

### Check by Fax

| •                                      |                          |
|--|--------------------------|
| CHECK BY FAX INFORMATION (ACTUAL CHECK |                          |
| MUST ACCOMPANY THIS FORM) DO NOT MAIL  |                          |
| Bank Name:                             | Bank Phone:              |
| Name on Bank Acct:                     | Check Number:            |
| Bank Routing Number:                   | Checking Account Number: |

#### **ACH (Electronic Debit)**

| ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST |             |
|---|-------------|
| ACCOMPANY THIS FORM)                      |             |
| Bank Name:                                | Bank Phone: |
| Name on Bank Acct:                        |             |
| Bank Routing Number:                      |             |
| Checking Account Number:                  |             |

| ACKNOWLEDGEMENT       |        |
|-----------------------|--------|
| Authorized Name:      | Title: |
| Authorized Signature: | Date:  |