

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

Invoice For

## **Kelley Buick GMC Inc (4447)**

Invoice Number:OP#-00094048 Salesperson: Tim Morris Date Created: 6/29/2011

## **Products**

| Product                     | Description  | Quantity | List Price | Total<br>Price |
|-----------------------------|--|----------|------------|----------------|
| Platinum Lite 2 package     | Includes; CRM, ILM, Desking, eBay, market pricing with bookouts, inventory management. Requires: on-site training by professional trainer. Subsequent training at Vinsolutions.  | 1.0      | \$4,699.00 | \$3,500.00     |
| Data Integration - Enhanced | Data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time. | 1.0      | \$249.00   | \$249.00       |
| Inventory Module            | Inventory Module - monthly   | 1.0      | \$0.00     | \$0.00         |
| Market Pricing Tool         | Local market pricing tool  | 1.0      | \$0.00     | \$0.00         |
| Service Dashboard           | Ties your CRM to your service department dashboard.  | 1.0      | \$0.00     | \$0.00         |
| Dynamic comment builder     | Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.   | 1.0      | \$0.00     | \$0.00         |
| Form Mapping                | Form Mapping. Up to 3 dealership provided forms.   | 1.0      | \$0.00     | \$0.00         |
| Black Book used car pricing | Black Book pricing of used cars  | 1.0      | \$0.00     | \$0.00         |
| CRM - Bundled Solution      | Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, reverse look-up and VinBrochures. 10 eBay listings included in Inventory  | 1.0      | \$0.00     | \$0.00         |

| eBay listings - 10   | Module or 10 additional listings.   | 1.0               | \$0.00                     | \$0.00                     |
|--|---|-------------------|----------------------------|----------------------------|
| Inventory Gallery for website  | Inventory Gallery display - monthly   | 1.0               | \$0.00                     | \$0.00                     |
| Survey Module  | Survey Tool for CRM customers   | 1.0               | \$0.00                     | \$0.00                     |
| Photo overlay  | Photo overlay display - monthly   | 1.0               | \$0.00                     | \$0.00                     |
| NADA used car pricing tool   | NADA used car pricing tool  | 1.0               | \$0.00                     | \$0.00                     |
| ILM  | Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.  | 1.0               | \$0.00                     | \$0.00                     |
| Desking module   | Push deals to your DMS, Dealer Track and Route One. Print deals and forms.  | 1.0               | \$0.00                     | \$0.00                     |
| Craigslist - manual  | Craigslist listings manual tool   | 1.0               | \$0.00                     | \$0.00                     |
| Mobile Application   | Smart phone application   | 1.0               | \$0.00                     | \$0.00                     |
| Email Hosting  | Hosting of dealers' email.  | 1.0               | \$0.00                     | \$0.00                     |
| BDC Module   | Easily support your entire organization<br>from one centralized location when<br>applicable. Pull any report you want across<br>the entire organization, ROI, lead<br>performance, anything.  | 1.0               | \$0.00                     | \$0.00                     |
| Credit - package limited user monthly reoccurring fee  | Credit - package limited user monthly reoccurring fee.  | 1.0               | (\$949.00)                 | (\$949.00)                 |
| Platinum Lite 2 package onetime fee  | Onetime fee for Platinum Solution includes includes includes 4 days of training with 1 trainer, expenses paid by dealer   | 1.0               | \$10,399.00                | \$7,097.00                 |
| VinCamera & software   | VinCamera & software 12.1 Mega pixel rubberized waterproof military spec camera.  | 1.0               | \$1,149.00                 | \$899.00                   |
|  | Outlines for for data intermedian mili  |                   |                            |                            |
| Data Integration - Enhanced onetime fee  | Onetime fee for data integration with dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  | 1.0               | \$499.00                   | \$499.00                   |
| onetime fee  | dealer's DMS. When applicable,<br>publishes Vehicle Inventory, F&I Deal<br>History (preload up to 5 years of history),<br>Repair Orders (preload up to 2 years of<br>history), Insert/Update/Search Customer,   | 1.0               | \$499.00<br>\$0.00         | \$499.00<br>\$0.00         |
| onetime fee  Inventory Gallery onetime fee   | dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for inventory gallery   |                   |                            | ,                          |
| Inventory Gallery onetime fee Inventory Module onetime fee Service Dashboard onetime                             | dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  | 1.0               | \$0.00                     | \$0.00                     |
| Inventory Gallery onetime fee Inventory Module onetime fee Service Dashboard onetime                             | dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for inventory gallery Onetime fee for Inventory Module                          | 1.0<br>1.0        | \$0.00<br>\$0.00           | \$0.00<br>\$0.00           |
| Inventory Gallery onetime fee Inventory Module onetime fee Service Dashboard onetime fee Dynamic comment builder | dealer's DMS. When applicable, publishes Vehicle Inventory, F&I Deal History (preload up to 5 years of history), Repair Orders (preload up to 2 years of history), Insert/Update/Search Customer, Insert/Update/Search Service Vehicle, and pushes F&I Deals in real time.  Onetime fee for inventory gallery Onetime fee for Inventory Module Setup service dashboard. | 1.0<br>1.0<br>1.0 | \$0.00<br>\$0.00<br>\$0.00 | \$0.00<br>\$0.00<br>\$0.00 |

| Craigslist - manual onetime fee   | Onetime fee for manual Craigslist  | 1.0 | \$0.00            | \$0.00   |
|---|--|-----|-------------------|----------|
| Desking module onetime fee  | Onetime fee for Advanced Desking.  | 1.0 | \$0.00            | \$0.00   |
| Market Pricing Tool onetime fee   | Onetime fee for local market pricing   | 1.0 | \$0.00            | \$0.00   |
| VinVideos onetime fee   | Onetime fee for VinVideos  | 1.0 | \$0.00            | \$0.00   |
| Trainer - online training via webinar   | Online training via WebEx. To be completed before onsite training.   | 1.0 | \$0.00            | \$0.00   |
| Trainer - four days on-site with one trainer. Airfare, hote and rental car expenses paid by dealer. | l Four days on-site with one trainer. All travel and lodging to be paid by dealer.   | 1.0 | \$0.00            | \$0.00   |
| Survey Module onetime fee   | Onetime fee for Survey Tool for CRM customers  | 1.0 | \$0.00            | \$0.00   |
| Photo overlay onetime fee   | Onetime fee for photo overlay  | 1.0 | \$0.00            | \$0.00   |
| NADA used car pricing tool onetime fee  | Onetime fee for NADA used car pricing  | 1.0 | \$0.00            | \$0.00   |
| ILM onetime fee   | Onetime fee for ILM  | 1.0 | \$0.00            | \$0.00   |
| CRM Bundled Solution onetime fee  | Onetime fee for Customer Relationship<br>Management System - manages entire<br>customer base. Includes, but not limited<br>to: ILM, spam assassin, bad lead<br>rejection, service marketing, reverse<br>look-up and VinBrochures | 1.0 | \$0.00            | \$0.00   |
| Black Book used car pricing onetime fee   | Black Book used car pricing onetime fee  | 1.0 | \$0.00            | \$0.00   |
| Form Mapping Onetime fee  | Form Mapping. Up to 3 dealership provided forms.   | 1.0 | \$0.00            | \$0.00   |
| Email Banner onetime fee  | Creation of Email Banner   | 1.0 | \$0.00            | \$0.00   |
| BDC Module onetime fee  | Create BDC module  | 1.0 | \$0.00            | \$0.00   |
| Credit - 1 trainer, 1 day   | Credit of one trainer day  | 1.0 | (\$1,399.00) (\$1 | ,399.00) |
|   |  |     |                   |          |

|                |                | Total: \$9,896.00                    |
|----------------|----------------|--------------------------------------|
|                |                | Shipping: \$15.00                    |
|                |                | Invoice Total                        |
|                |                | <b>Total Due NOW: \$9,911.00</b>     |
| ☐ Check By Fax | ☐ One Time ACH | ☐ One Time Credit Card Authorization |
| Signature      |                | Date                                 |







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