

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 www.vinsolutions.com

Sales and Support: 913-825-6124

### Invoice For

# **Murray Auto Sales (6105)**

Invoice Number: OP#-00257287

Salesperson: Matthew Mauldin Date Created: 2/12/2013

### **Products**

Product	Description	Qty.	List Price	Sales Price
Gold 1 Package PROMO	Includes: CRM, ILM, inventory management and a VIN website. Requires three days on site training by professional trainer.	1.0	\$4,249.00	\$3,176.00
CRM - Bundled Solution	Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0		
ILM	Internet Lead Management system manages all incoming internet leads. Includes: VinBrochure, reverse look-up, spam assassin and bad lead rejection. Includes mobile application for smart phones.	1.0		
Inventory Module	Inventory Module - monthly	1.0		
Website - VIN	Monthly fee for VIN Website, includes mobile platform for Blackberry, iphone, ipad and Droid. Choose from one of eight best practice themes with customizable colors, and customizable/movable calls to action. Includes up to 40 pages of content, 5 custom content pages, a 17-20 page service department section and the ability for dealer to customize the look and feel by moving modules around within the site. SEO includes recent customers, In addition to Inventory and Titles. These enhancements add functionality, calls to action and improve SEO.	1.0		
CRM Customer Push	Pushes customer information to DMS.	1.0	\$329.00	\$329.00
Data Integration	Data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	\$99.00	\$99.00
Service Dashboard	Ties your CRM to your service department dashboard.	1.0		
Desking Light	Enables payment calculator and summary.	1.0		
Dynamic Comment Builder	Dynamic comment builder automatically creates rich vehicle descriptions with no two alike.			
Email Banner	Email Banner	1.0		
Email Hosting	Hosting of dealers' email.	1.0		
Form Mapping	Form Mapping. Up to 3 dealership provided forms.	1.0		
Mobile Application	Smart phone application	1.0		
	• Keyword market research analysis • Market Control Dealer SEO Titles • Primary Optimization for three city specific locations • Search Engine Friendly Automotive SEO URLs • Long tail SEO • Location Specific Page			

SEO - Advanced	heading and content optimization • Lead Generating Vehicle Detail Pages • Integrated Content Management • Inventory Specials & Featured Vehicles • Search Engine Optimized Automotive Content • Ability to Add Custom Pages • Dynamic OneClick Inventory Search • Boomerang Coupon Technology • Integrated Vehicle Video's • High Resolutions Pictures (Unique to VinSolutions) • RSS Feeds (Inventory & Specials) • Enhanced XML Sitemaps (Google, Bing & Yahoo!) • Robot.txt file • Google Analytics & VinSolutions Integrated Analytics • Local Listing URL Submission plan • Social Media Plugins • HTML Optimization • Recent Customer community specific pages • Sold Vehicle SEO Pages • Dealer Market SEO wrap • 5 SEO service driven Sub Pages • Page Header Enhancement • Platinum Home Page SEO Enhancements • Dominant City SEO scroll bar	1.0	
VinLens	VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0	
VIN Chat	VIN Click to Chat. Robust integration. Reports include Chat History, Agent Performance, Chat Analysis and Chat Placement Performance reports.	1.0	
Craigslist - Manual	Craigslist listings manual tool	1.0	
eBay Listings - 10	10 eBay listings included in Inventory Module or 10 additional listings. eBay listing charges are paid by dealer.	1.0	
Inventory Gallery for Website	Inventory Gallery display - monthly	1.0	
Photo Overlay	Photo overlay display - monthly	1.0	
Credit - package limited user monthly reoccurring fee	Credit - package limited user monthly reoccurring fee.	1.0	(\$1,099.00) (\$1,099.00)
Gold 1 package PROMO onetime fee	Onetime fee for Gold package, includes 3 days of training with 1 trainer, expenses paid by dealer	1.0	\$8,329.00 \$2,201.00
Gold 1 package PROMO onetime fee  Data Integration - onetime fee		1.0	\$8,329.00 \$2,201.00 \$199.00 \$199.00
	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and		
Data Integration - onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable.	1.0	
Data Integration - onetime fee  Service Dashboard onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard.	1.0	
Data Integration - onetime fee  Service Dashboard onetime fee  Desking Light onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary.	1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee  Desking Light onetime fee  Dynamic comment builder onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder.	1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner	1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer	1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms.	1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and	1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost.	1.0 1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for VIN Click to Chat.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  VIN Chat onetime fee Craigslist - manual onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for VIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  VinLens onetime fee Craigslist - manual onetime fee  CRM Bundled Solution onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for VIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training.	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  VIN Chat onetime fee Craigslist - manual onetime fee  CRM Bundled Solution onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for VIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for ILM	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	
Data Integration - onetime fee  Service Dashboard onetime fee Desking Light onetime fee Dynamic comment builder onetime fee Email Banner onetime fee Email Hosting onetime fee Form Mapping Onetime fee Mobile Application onetime fee  VinLens onetime fee  VIN Chat onetime fee Craigslist - manual onetime fee  ILM onetime fee Inventory Module onetime fee	training with 1 trainer, expenses paid by dealer Onetime fee for data integration with dealer's DMS. Publishes Vehicle Inventory, F&I Deal History and Repair Orders when applicable. Setup service dashboard. Setup payment calculator and summary. Setup dynamic comment builder. Creation of Email Banner Email hosting for dealer Form Mapping. Up to 3 dealership provided forms. Smart phone application Onetime fee for VinLens, Customer Information Application allows you to see and track your website traffic in real time. Track click paths to direct market and reactivate customers or prospects listed as bad or lost. Onetime fee for VIN Click to Chat. Onetime fee for manual Craigslist Customer Relationship Management System - manages entire customer base. Includes, but not limited to: ILM, spam assassin, bad lead rejection, service marketing, campaign creation, CSR, Wish List, equity mining, reverse look-up, VinBrochures, and free unlimited live online training. Onetime fee for ILM Onetime fee for Inventory Module	1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	

SEO - Advanced Onetime fee	Onetime to fee to build Advanced SEO (VinSolution Website only).	ns 1.0	
CRM Customer Push onetime fee	Onetime fee to establish CRM Customer Push.	1.0	
Inventory Gallery onetime fee	Onetime fee for inventory gallery	1.0	
Launch Coordinator	Launch coordinator ensures smooth transition to MotoSnap.	1.0	
	Products/On		\$2,400.00
	One Time Sl	nipping:	\$0.00
	One Time Sa	ales Tax:	\$0.00
	Monthly Rec	curring:	\$2,505.00
	Total Now 1		\$4,905.00
	Total Mont	hly Recurring:	\$2,505.00
	*Taxes are subject to star	e and local regulations and are subject to	o change
	*Does not include Deale	-paid Travel Expenses related to onsite	training

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Signature





 $\square$  Check By Fax

☐ One Time ACH

☐ One Time Credit Card Authorization

Date

VinSolutions 6405 Metcalf Ave Suite 400 Overland Park, KS 66202 (P) 913-825-6300 (F) 617-904-1618

## **Payment Authorization**

The undersigned customer hereby authorizes VinSolutions, LLC to charge said account on our behalf. If selecting the Check by Fax option, we authorize VinSolutions to submit all pertinent information from this check to our bank for payment as check, and we understand that we are not required to submit the check to VinSolutions.

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ONE TIME AUTHORIZATION				
ACCOUNT HOLDER IN	FORMATION			
Account Owners Name:			VinSolutions Account Number: 6105	
Address Line 1:			Phone Number:	
Address Line 2:			Fax Number:	
City:	State:	Zip:	Email:	
Opportunity ID: OP#-002	57287		Dollar Amount: \$4,905.00	
Credit Card Payment CREDIT CARD INFORMATION				
Cardholder Name:			Visa Mastercard AmEx - Please circle one	
Card Number:			Expiration Date:	

#### Check by Fax

•			
CHECK BY FAX INFORMATION (ACTUAL CHECK			
MUST ACCOMPANY THIS FORM) DO NOT MAIL			
Bank Name:	Bank Phone:		
Name on Bank Acct:	Check Number:		
Bank Routing Number:	Checking Account Number:		

### **ACH (Electronic Debit)**

ACH (ELECTRONIC DEBIT) (VOIDED CHECK MUST	
ACCOMPANY THIS FORM)	
Bank Name:	Bank Phone:
Name on Bank Acct:	
Bank Routing Number:	
Checking Account Number:	

ACKNOWLEDGEMENT	
Authorized Name:	Title:
Authorized Signature:	Date: