Term or Concept	Definition	
Statistics	 The language of data. The art and science of getting information from data. The study of collecting, analyzing, presenting, and interpreting data. 	
The Language of Data		
Data are information	Data are information, which is comprised of characteristics about a subject of interest.	
Who are the data about?	Who are the subjects of the data? Subjects can be people, objects, events, etc. This includes any demographic information that describes the subject, such as country, gender, or any other group label.	
What was measured?	What characteristics are measured about each subject, e.g., demographic information, sales information, opinions, costs, rates, time, etc.	
Why was the data collected?	What business problem was the data collected to support?	
When, where, and how was the data collected?	The source of the data can make the difference between insight and nonsense. When were the data collected? Where were the data collected? How were the data collected?	
Variables	A characteristic observed about people, objects, or events is called a variable because the values often differ in kind or degree among the various subjects.	
Data Tables	The values of the characteristics are organized into a data table with each row representing a subject and each column representing a variable.	
Databases and Data Warehouses	Data are organized and stored in a form that supports efficient movement or processing, i.e., electronically in databases and data warehouses.	
Cross-sectional Data	Cross-sectional data is a set of data points collected by observing many subjects (such as individuals, firms, countries, or regions) at the same point of time, or without regard to differences in time.	

Term or Concept	Definition	
Time Series Data	Time series data is a set of data points indexed (or listed or graphed) in time order. Most commonly, a time series is a sequence taken at successive, equally spaced points in time such as daily, weekly, monthly, quarterly, annually, etc.	
Qualitative Variable	A variable that assumes labels or names to identify the characteristic.	
Quantitative Variable	A variable that assumes numeric values.	
The Art and Science of Getting Information from Data		
Researcher	Someone who studies a problem using statistical methods and reports or presents the information obtained.	
Consumer of Statistics	Someone who reads statistical reports to obtain information about a problem.	
The Study of Collecting, Analyzing, Presenting, and Interpreting Data		
Population	All items or subjects of interest in a statistical problem.	
Sample	A representative subset of the population.	
Population Parameters	Data that describe a characteristic of a population.	
Sample Statistics	 Data that describe a characteristic of a sample. An estimate of a population parameter. 	
Sampling	 The process of selecting a subset of a population to study. Used to estimate population parameters. Used heavily in manufacturing and service settings to ensure high quality products and services. 	
Descriptive Statistics	Branch of statistics concerned with numeric (averages, percentages, etc.) and graphical summaries of data.	
Inferential Statistics	Branch of statistics concerned with the problem of estimating population parameters and testing hypotheses about the parameters.	