Jack Brown, 45,	I AWARE	2 PRODUCT DISCOVERY	E APP DISCOVERY	I APP USE	z NEGOTIATION	I BUY
Maria I	Namels has long the follow 2-5 times year year	End the land-heldlare adhle-hudget	Find a loof to discover and calculate fartificer needed.	Neeski is figure out type of fartilizer for location. Onlessors tempority based on application data.	Negotiate and compare pricing and products.	To have order on properly in time for application.
Colf course super Married with hids Pleasion for golf Overseen lit people	Expectin gendinessifis for the money spent, Dunit want to have to early about dry teams.  Known the fartifier will fact.	To buy the same brand of facilities as lest year from the same satisface.	Cet accorde information, quickly and early.	Sanity select and narrow down to optimal products that fit Jack's tongerity heads and tonger.  Admity to export and sizes schedule.	Cart the best value for the best product.	What he organized will be on time and perform as expected.
	CAL-YE Advintracement (stigitus analysins) Sales Rep (stidetestas) (manufactures) Wass) of mouth	Sales Rep Internet search Wood of mouth Including patientions Chapter meetings	Fro and Parliners sales rage, show 7ack the CAL-RE age. Einal communications (distributes list) Wat searches.	Enhars Wills to misropolite directly. Sales rep follows up with a amali with a link directly to the host. Sach does a seal so anticher the product and clocks through to micropolite.	Salve-Rep	Relate Resp. Operations of insultions to achrelate delivery
	Facilities application to committy up. Browning includity websities. Sales represents and to Jack	Jack gets a Colf Wavefup magazine and core in all     A sales rep drops of collaborat     Jack machine out to sales reps	A.Partnern rep-choren Sack the application during a consultation.	Sinters VML directly to get to the excessive	Sect cats was or achedules a meeting to registrate.	Sect allectes order with sales repland schedules delivery.
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