

VIOLINA A. KRASTEVA

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EDUCATION

Claremont McKenna College, Claremont, CA

May 2013

Master's Program in Finance

- Relevant Coursework: Corporate Financial Management, Investments, Financial Reporting, Global Finance
- GMAT: 730 (96th percentile), 6.0 AW
- Robert Day Scholar

American University in Bulgaria (AUBG), Blagoevgrad

May 2011

Bachelor of Arts in Business Administration, Bachelor of Arts in Economics, Cum Laude

- Relevant Coursework: Advanced Corporate Finance, Company Valuation and Value Creation, Time Series and Panel Data Analysis
- Teaching Assistantships: Corporate Finance, Company Valuation and Value Creation
- Awards: Recipient of financial aid award covering 50% of tuition, Vehip and Natasha Guri scholarship for academic achievement
- GPA: 3.6/4.0

EXPERIENCE

Euro-Finance Ltd., Sofia, Bulgaria

October 2011 – August 2012

Financial Analyst, Investment Banking Department

- Worked on ten deals, primarily as buy-side advisory to leasing, non-life insurance and automobile companies, members of EuroHold Group (Rev. USD 286 mm); worked on the divestiture of one of EuroHold's non-core subsidiaries – a medical devices manufacturer
- Selected Transaction Experience:
 - Potential acquisition of a 100% ownership stake in Tokuda Bank: conducted due diligence, performed liquidation analysis which showed a negative tangible book value, drafted IM and teaser to attract outside investors
 - Potential acquisition of a 100% equity stakes in the leasing subsidiaries of Hypo-Alpe-Adria-Bank International AG in Bulgaria (portfolio of USD 343 MM in financial leasing contracts) and Macedonia (USD 30 MM): assisted in the evaluation of the portfolio based on raw data-tapes to arrive at an NPV of the cash flows to be generated by the leasing contracts; assisted in the modeling of transaction scenarios, including a SPV creation with hedge fund participation and mezzanine debt
 - Merger of Bulvaria Holding and Sofia Auto (Opel and Chevrolet car dealers): prepared valuation using DCF and comparable companies trading multiples, showing value in USD 4.0 MM – USD 4.8 MM
- Researched and analyzed REITs in Bulgaria based on NAV, AFFO and CAD; selected potential acquisition targets and managed meetings with shareholders, which resulted in a finalized acquisition deal
- Created a database of more than 300 ECM and DCM activity observations in 2007- 2012 YTD in Bulgaria to show activity by industry and deal volume rankings of financial advisors; used the findings in drafting from the top a pitch presentation of Euro-Finance Ltd

Work and Travel Program USA, Provincetown, MA

May 2009 – September 2011

Customer Associate

- Participated in a CIEE-sponsored student program in the US for three summers during undergraduate studies

American University in Bulgaria, Blagoevgrad, Bulgaria

September 2009 – May 2011

Work-study Student, Financial Aid and Loans Office

- Maintained the database of student financial profiles; assisted with day-to-day administrative tasks

ACTIVITIES

Treasurer of Women in Business Club

September 2010 – May 2011

Member of AUBG Finance and Consulting Club

January 2011 – May 2011

Member of AUBG Olympics Committee

September 2010 – May 2011

Editor-in-Chief of FlashNews (www.flashnews.org)

November 2009 – May 2010

Organizer of JMC Rocks

September 2009 – April 2010

Reporter for FlashNews

January 2008 – November 2009

SKILLS AND INTERESTS

Language: Bulgarian (native), German (intermediate), Spanish (elementary)

Technical: Excel, PowerPoint, STATA, JMulti

Interests: Skiing, tennis, volleyball, traveling