

Tin Chun (Jacky) Kong

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Work Experience

Hang Seng Bank (HSBC Subsidiary), Hong Kong **July 2009-July 2012**

Management Trainee in Commercial Banking - Corporate Wealth Management

- Member of the sales team with responsibilities of investment order placing (e.g. leveraged finance on stock IPOs, new issues of offshore RMB dim sum bond and currencies-linked options deposit), customer relations and daily operations
- Experience on the investment operations and compliance team, responsible for investment-related projects such as trading system enhancements to reduce settlement risk and operations procedure reviews for new compliance and regulatory requirements
- Experience in the credit department, insurance sales department and trade finance department

Citigroup, Fixed Income, Currency & Commodities, Hong Kong **June-August 2008**

Summer Intern in International Sales Team Administration

- Worked on a database management project, synchronizing data from internal and external sources in order to identify clients' investment positions and potential business opportunities
- Conducted client research and prepared daily market news for sales staff

Rabobank International, Hong Kong **February-May 2008**

Intern in Global Financial Markets - Equity Derivatives

- Assisted sales traders on equity structured products (e.g. plain vanilla options, ELNs, etc.) pricing by using in-house pricing model during market hours
- Performed pricing model updates and data analysis

McKinsey & Company, Hong Kong **August 2007-February 2008**

Intern in Research and Information Department

- Handled research requests on Hong Kong and China financial sectors, focusing on the banking sector and securities market
- Prepared analysis in both macro economic data, such as interest rate movement, and sector-specific business activities for Hong Kong and China enterprises

Education

Claremont McKenna College, Claremont, CA **May 2013**

Master's Program in Finance

- GMAT: 710 / 92% (Dec 2011)

The Chinese University of Hong Kong **May 2009**

Bachelor of Business Administration with a minor in Economics (Honours, First Class)

- GPA: 3.6/4.0- Dean's List (Top 10%) of Business Administration Faculty (2006-2009)
- Achievements: Hang Seng Bank Scholarship (HK\$21,050), The Federation of Alumni Associations of CUHK Exchange Award (HK\$20,000), United College Overseas Exchange Scholarship (HK\$10,000), United College Ming De Xin Min Alumni Prize (HK\$1,000), United College Dr. S C Yang Memorial Prize

University of Vermont International Exchange Program **2006-2007**

- Relevant Coursework: Business Management and Economics
- GPA: 3.9/4.0 - Top 5% Grade Point Average of On-Campus Undergraduates (2006-2007)

Activities and Achievements

The Chinese University of Hong Kong **2005-2009**

- Member, Chinese University of Hong Kong Chapter of Beta Gamma Sigma
- Member, College Debate Team

Certifications & Skills

Financial: Certified FRM, CFA Level III candidate (Passed examination in June 2012), CAIA Level I candidate, Qualified in Equity & Fixed Income of Bloomberg Product Certification Program

Technical: Bloomberg, Chinese Word Processing, MS Word, MS PowerPoint, MS Excel

Language: English, Cantonese & Mandarin