

# Economet**tricks**: Short guides to econometrics

## Trick 04: The Least Squares Estimator

D. Rostam-Afschar

# Content

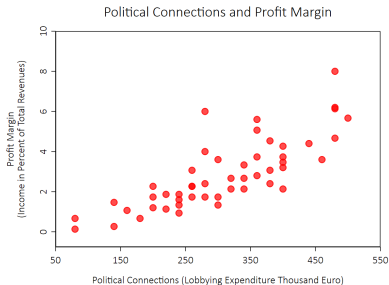
1. What is the Relationship between Two Variables?
2. The Econometric Model
3. Estimation with OLS
4. Properties of the OLS Estimator in the Small and in the Large
5. Politically Connected Firms: Causality or Correlation?

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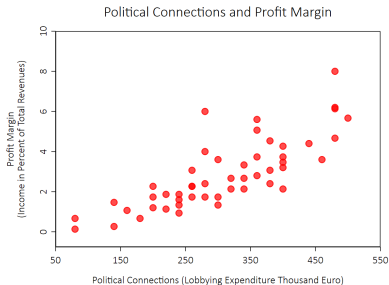
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Firm profits increase with the degree of political connections



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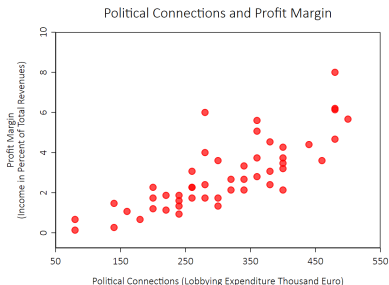
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- Learn how to represent relationships between two or more variables

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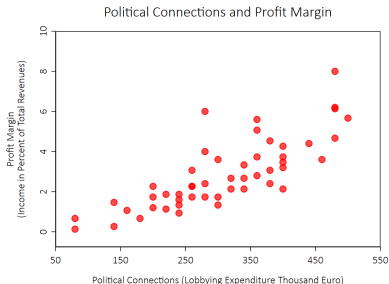
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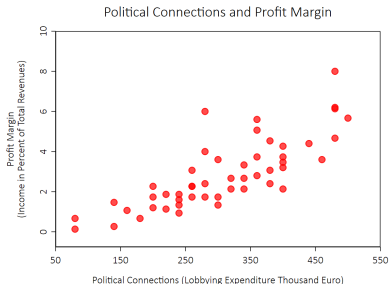
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- ▶ Show properties of the OLS estimator in small & large samples

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Firm profits increase with the degree of political connections



- ▶ Learn how to represent relationships between two or more variables
- ▶ How to quantify and predict effects of shocks and policy changes
- ▶ Show properties of the OLS estimator in small & large samples
- ▶ Apply Monte Carlo Simulations to assess properties of OLS

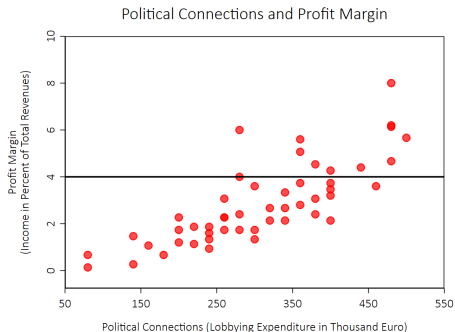


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# Specification of a Linear Regression

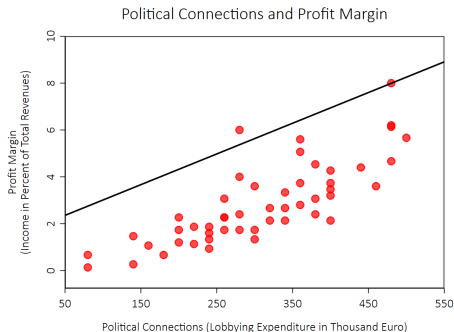
- ▶ dependent variable  
 $y_i = \text{profits of firm } i$
- ▶ explanatory variables  
 $x_{i1}, \dots, x_{iK} \quad k = 1, \dots, K$   
political connections, other  
firm characteristics
- ▶  $x_{i0} = 1$  is a constant
- ▶ parameters to be estimated  
 $\beta_0, \beta_1, \dots, \beta_K$  are  $K + 1$
- ▶  $u_i$  is called the error term



$$y_i = (\beta_0 = 4) + (\beta_1 = 0)x_{i1} + u_i.$$

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$$y_i = (\beta_0 = 2.36) + (\beta_1 = 0.01)x_{i1} + u_i.$$

## How Were the Data Generated?

The *data generating process* is fully described by a set of assumptions.

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- ▶ LRM5: Identifiability

## Data Generating Process: Linearity

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**LRM1: Linearity.**

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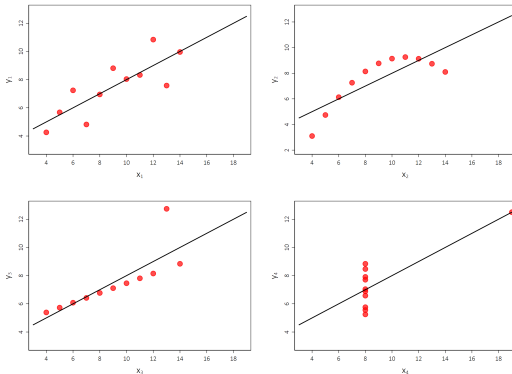
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- ▶ functional relationship is linear in parameters  $\beta_k$
- ▶ error term  $u_i$  enters additively
- ▶ parameters  $\beta_k$  are constant across individual firms  $i$  and  $j \neq i$ .

# Anscombe's Quartet



**Figure 1:** All four sets are identical when examined using linear statistics, but very different when graphed. Correlation between  $x$  and  $y$  is 0.816. Linear Regression  $y = 3.00 + 0.50x$ .

## Data Generating Process: Random Sampling

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#### **LRM2: Simple Random Sampling.**

$\{x_{i1}, \dots, x_{iK}, y_i\}_{i=1}^N$  *i.i.d. (independent and identically distributed)*

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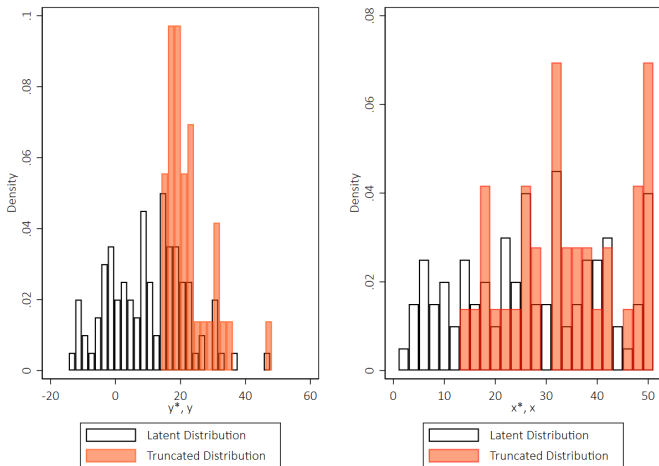
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This assumption is guaranteed by simple random sampling provided there is no systematic non-response or truncation.

## Density of Population and Truncated Sample



**Figure 2:** Distribution of a dependent variable and an independent variable truncated at  $y^* = 15$ .

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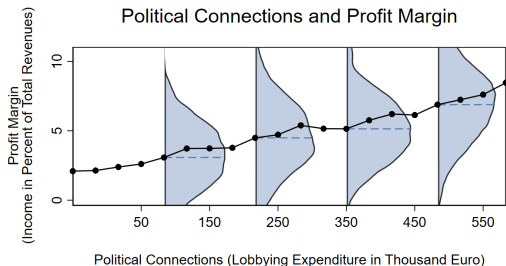
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*LRM3d means that the error term and the explanatory variables are uncorrelated.*

LRM3a or LRM3b imply LRM3c and LRM3d. LRM3c implies LRM3d.

## (Conditional) Mean Independence



**Figure 3:** Distributions of the dependent variable conditional on values of an independent variable.

Weaker exogeneity assumption if interest only in, say,  $x_{i1}$ :

### **Conditional Mean Independence**

$$E(u_i | x_{i1}, x_{i2}, \dots, x_{iK}) = E(u_i | x_{i2}, \dots, x_{iK})$$

Given the control variables  $x_{i2}, \dots, x_{iK}$ , the mean of  $u_i$  does not depend on the variable of interest  $x_{i1}$ .

## Data Generating Process: Error Variance

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**LRM4: Error Variance.**



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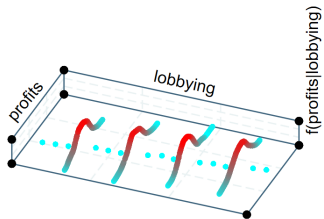
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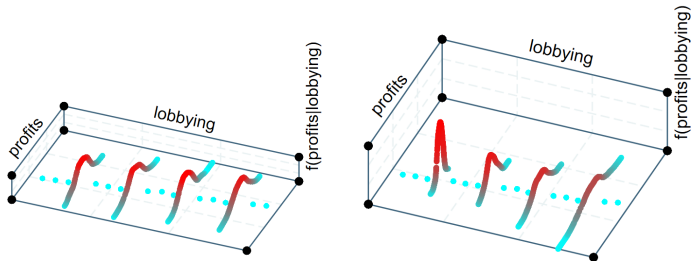
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*LRM4b allows the variance of the error term to depend on a function  $g$  of the explanatory variables.*

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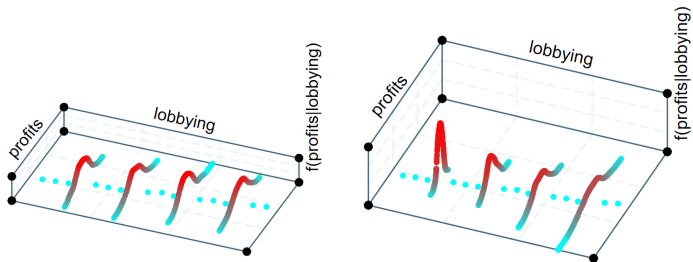


Figure 4: The simple regression model under homo- and heteroskedasticity.  $\text{Var}(\text{profits}|\text{lobbying}, \text{employees})$  increasing with *lobbying*.

## Data Generating Process: Identifiability

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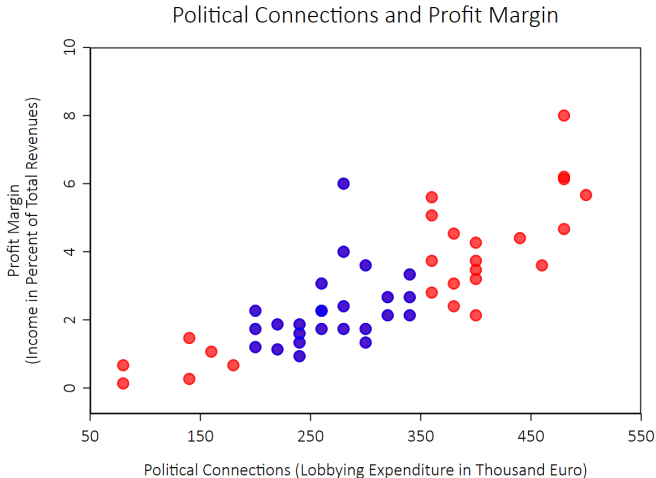
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LRM5 means that every explanatory variable adds additional information.

## The Identifying Variation from $x_{ik}$



**Figure 5:** The number of red and blue dots is the same. Using which would you get a more accurate regression line?

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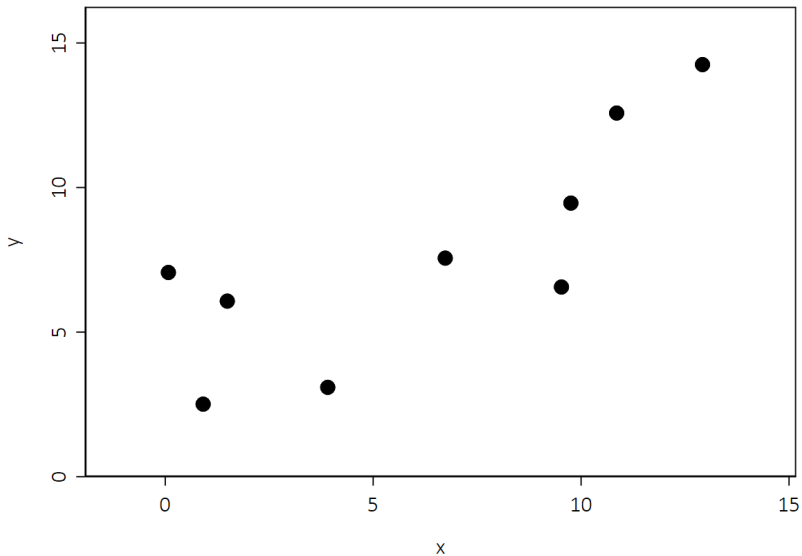
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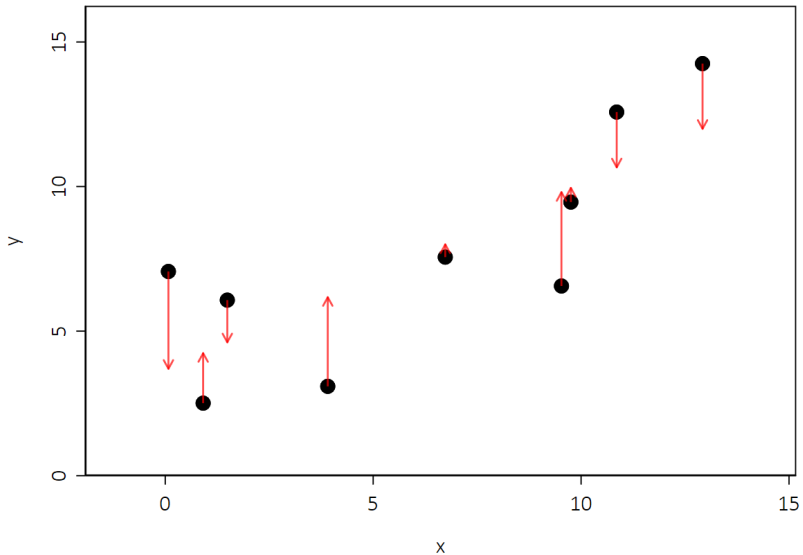
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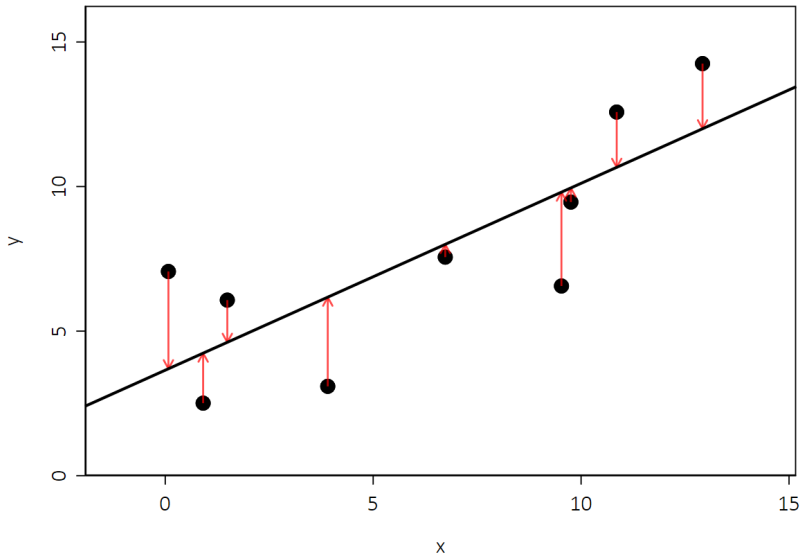
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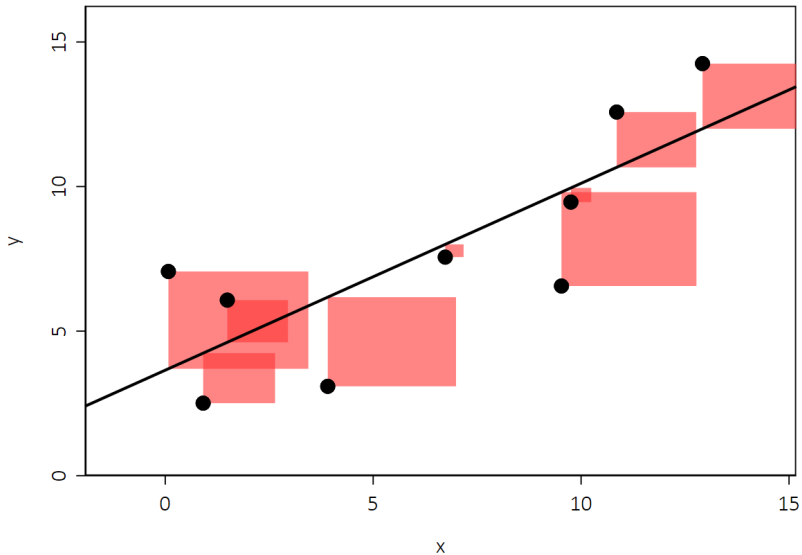
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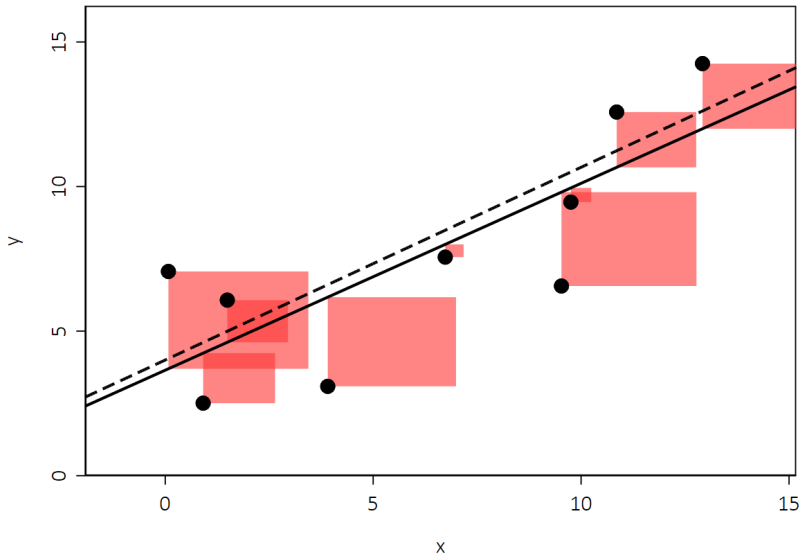


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*— Other examples will be found in other places, but a man of honour should refrain from imitating them."*

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**Figure 6:** Watercolor caricature of Legendre by Boilly (1820), the only existing portrait known.

## Invention of OLS

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Figure 7: Portrait of Gauss by Jensen (1840).

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$$\hat{\beta}_1 = \frac{\sum_{i=1}^N (x_{i1} - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^N (x_{i1} - \bar{x})^2} = \frac{\text{cov}(x, y)}{\text{var}(x)}$$

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$$\hat{\beta}_1 = \text{cov}(x, y)/(s_x s_x) = R s_y / s_x,$$

where  $R \equiv \text{cov}(x, y)/(s_x s_y)$  is **Pearson's correlation coefficient** with  $s_z$  denoting the standard deviation of  $z$ .

## OLS estimator Measures Linear Correlation

Equivalently,

$$R = s_x/s_y \hat{\beta}_1 = \frac{\hat{\beta}_1 \sum_{i=1}^N (x_{i1} - \bar{x})}{\sum_{i=1}^N (y_i - \bar{y})} = \frac{\sum_{i=1}^N (\hat{\beta}_1 x_{i1} - \hat{\beta}_1 \bar{x})}{\sum_{i=1}^N (y_i - \bar{y})}.$$

Squaring gives

$$R^2 = \frac{\sum_{i=1}^N (\hat{y}_i - \bar{y})^2}{\sum_{i=1}^N (y_i - \bar{y})^2} = 1 - \frac{\sum_{i=1}^N \hat{u}_i^2}{\sum_{i=1}^N (y_i - \bar{y})^2}.$$

$R^2$  as measure of the **goodness of fit**:

The fit improves with the fraction of the sample variation in  $y$  that is explained by the  $x$ .

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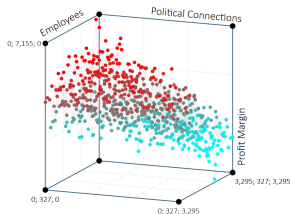


Figure 8: Scatter cloud visualized with GRAPH3D for Stata.

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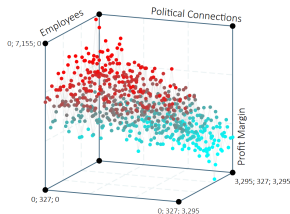


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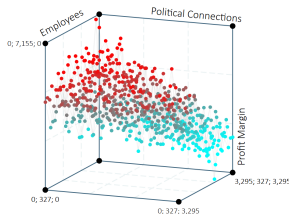


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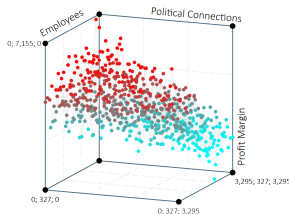


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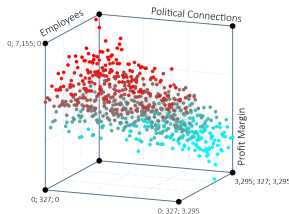


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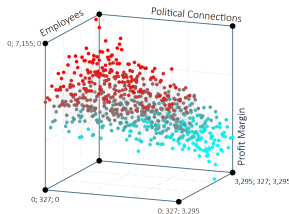


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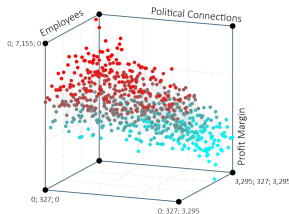


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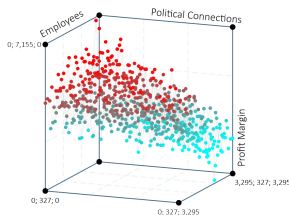


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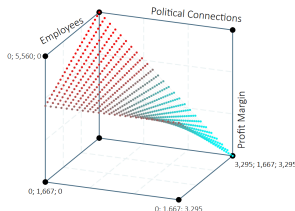


Figure 9: OLS surface visualized with GRAPH3D for Stata.

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# Content

1. What is the Relationship between Two Variables?
2. The Econometric Model
3. Estimation with OLS
4. Properties of the OLS Estimator in the Small and in the Large
5. Politically Connected Firms: Causality or Correlation?



## Properties of the OLS Estimator

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## Small Sample Properties



Figure 10: What is a small sample?

Source: Familien-Duell

Grundy Light Entertainment.

## Small Sample Properties



**Figure 11:** What is a small sample? (Wooldridge, 2009, p. 755): “But large sample approximations have been known to work well for sample sizes as small as  $N = 20$ .” *Source:* Familien-Duell Grundy Light Entertainment.

## Unbiasedness and Normality of $\hat{\beta}_k$

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Plug  $y = X\beta + u$  into the formula for  $\hat{\beta}$  and then use the law of iterated expectation to first take expectation with respect to  $u$  conditional on  $X$  and then take the unconditional expectation:



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where we used the fact that  $\hat{\beta} - \beta$  is just an affine transformation of  $u$  by the matrix  $(X'X)^{-1}X'$ . □

## Estimator for Variance

For a simple linear regression model, where  $\beta = [\beta_0, \beta_1]'$  ( $\beta_0$  is the y-intercept and  $\beta_1$  is the slope), one obtains

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## Parameter Values for Simulations

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Try it yourself...

How to Establish Asymptotic Properties of  $\hat{\beta}_k$ ?

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**Law of Large Numbers**

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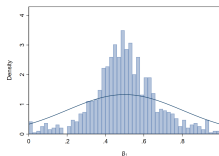
### **Law of Large Numbers**

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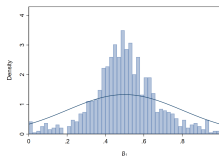
(a)  $N=3$



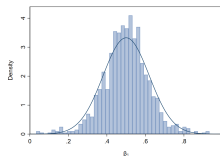
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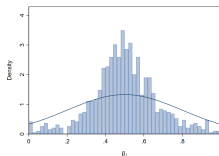


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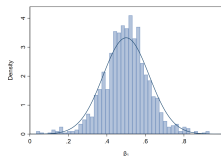
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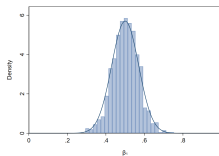
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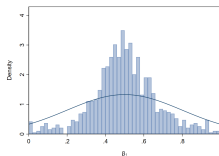


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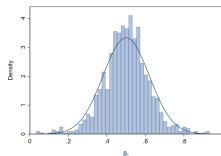
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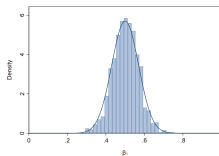
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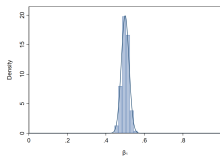
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How to Establish Asymptotic Properties of  $\hat{\beta}_k$ ?

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## Central Limit Theorem

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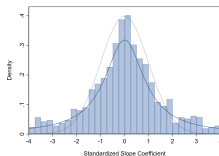
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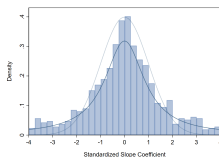


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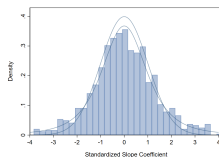
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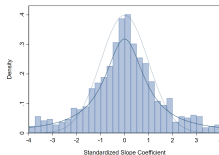
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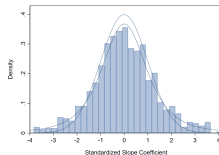
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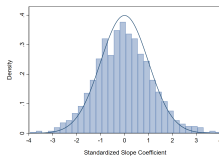
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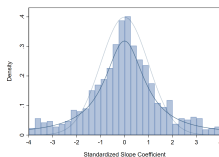


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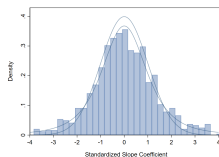
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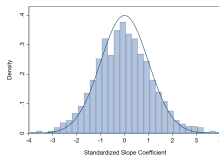
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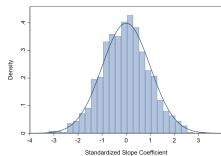
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Consistency, Asymptotically Normality  
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$$\widehat{Avar}(\hat{\beta}_1) = \frac{\sum_{i=1}^N \hat{u}_i^2 (x_{i1} - \bar{x})^2}{\left[ \sum_{i=1}^N (x_{i1} - \bar{x})^2 \right]}.$$

Note: In practice we can almost never be sure that the errors are homoskedastic and should therefore always use robust standard errors.



## Sketch of Proof for Asymptotic Properties

- The OLS estimator of  $\hat{\beta}$  is consistent and asymptotic normal  
Estimator  $\hat{\beta}$  can be written as:  $\hat{\beta} = \left(\frac{1}{N}X'X\right)^{-1}\frac{1}{N}X'y =$

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We can use the law of large numbers to establish that :

$$\frac{1}{N}\sum_{i=1}^N x_i x_i' \xrightarrow{P} E[x_i x_i'] = \frac{Q_{xx}}{N}, \quad \frac{1}{N}\sum_{i=1}^N x_i u_i \xrightarrow{P} E[x_i u_i] = 0$$

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Applying Slutsky's theorem again we'll have:

$$\sqrt{N}(\hat{\beta} - \beta) = \left(\frac{1}{N}\sum_{i=1}^N x_i x_i'\right)^{-1} \left(\frac{1}{\sqrt{N}}\sum_{i=1}^N x_i u_i\right) \xrightarrow{d} Q_{xx}^{-1}N \cdot \mathcal{N}\left(0, \sigma^2 \frac{Q_{xx}}{N}\right) = \mathcal{N}\left(0, \sigma^2 Q_{xx}^{-1}N\right)$$

# OLS Properties in the Small and in the Large

Set of assumptions	(1)	(2)	(3)	(4)	(5)	(6)
LRM1: linearity		f u l f i l l e d				
LRM2: simple random sampling		f u l f i l l e d				
LRM5: identifiability		f u l f i l l e d				
LRM4: error variance						
- LRM4a: homoskedastic	✓	✓	✓	×	×	×
- LRM4b: heteroskedastic	×	×	×	✓	✓	✓
LRM3: exogeneity						
- LRM3a: normality	✓	×	×	✓	×	×
- LRM3b: independent	✓	✓	×	×	×	×
- LRM3c: mean indep.	✓	✓	✓	✓	✓	×
- LRM3d: uncorrelated	✓	✓	✓	✓	✓	✓
<i>Small sample properties of <math>\hat{\beta}</math></i>						
- unbiased	✓	✓	✓	✓	✓	×
- normally distributed	✓	×	×	✓	×	×
- efficient	✓	✓	✓	×	×	×
<i>Large sample properties of <math>\hat{\beta}</math></i>						
- consistent	✓	✓	✓	✓	✓	✓
- approx. normal	✓	✓	✓	✓	✓	✓
- asymptotically efficient	✓	✓	✓	×	×	×

► Notes: ✓ = fulfilled, × = violated

## Tests in Small Samples I

Assume LRM1,



## Tests in Small Samples I

Assume LRM1, LRM2,

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Assume LRM1, LRM2, LRM3a,

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Assume LRM1, LRM2, LRM3a, LRM4a,

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Assume LRM1, LRM2, LRM3a, LRM4a, and LRM5.

## Tests in Small Samples I

Assume LRM1, LRM2, LRM3a, LRM4a, and LRM5. A simple null hypotheses of the form  $H_0 : \beta_k = q$  is tested with the  $t$ -**test**. If the null hypotheses is true, the  $t$ -statistic

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For example, to perform a two-sided test of  $H_0$  against the alternative hypotheses  $H_A : \beta_k \neq q$  on the 5% significance level, we calculate the *t*-statistic and compare its absolute value to the 0.975-quantile of the *t*-distribution. With  $N = 30$  and  $K = 2$ ,  $H_0$  is rejected if  $|t| > 2.052$ .



## Tests in Small Samples II

A null hypotheses of the form  $H_0 : r_{j1}\beta_1 + \dots + r_{jK}\beta_K = q_j$ , in matrix notation  $H_0 : R\beta = q$ , with  $J$  linear restrictions  $j = 1 \dots J$  is jointly tested with the  **$F$ -test**.

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If the null hypotheses is true, the  $F$ -statistic follows an  $F$  distribution with  $J$  numerator degrees of freedom and  $N - K - 1$  denominator degrees of freedom:

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With  $N = 30$ ,  $K = 2$  and  $J = 2$ ,  $H_0$  is rejected if  $F > 3.35$ . We cannot perform two-sided  $F$ -tests because the  $F$  distribution has one tail.

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where  $R_{\text{restricted}}^2$  is estimated by restricted least squares which minimizes  $SD(\beta)$  s.t.  $r_{j1}\beta_1 + \dots + r_{jK}\beta_K \neq q_j$  for all  $j$ .

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Exclusionary restrictions of the form  $H_0 : \beta_k = 0, \beta_m = 0, \dots$  are a special case of  $H_0 : r_{j1}\beta_1 + \dots + r_{jK}\beta_K = q_j$  for all  $j$ . In this case, restricted least squares is simply estimated as a regression were the explanatory variables  $k, m, \dots$  are excluded, e.g. a regression with a constant only.

If the  $F$  distribution has degrees of freedom (df) 1 as the numerator df, and  $N - K - 1$  as the denominator df, then it can be shown that  $t^2 = F(1, N - K - 1)$ .



## Confidence Intervals in Small Samples

Assuming LRM1,

## Confidence Intervals in Small Samples

Assuming LRM1, LRM2,

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where  $t_{(1-\alpha/2), (N-K-1)}$  is the  $(1 - \alpha/2)$  quantile of the  $t$ -distribution with  $(N - K - 1)$  degrees of freedom. For example, the 95% confidence interval with  $N = 30$  and  $K = 2$  is  $\left( \hat{\beta}_k - 2.052 \widehat{se}(\hat{\beta}_k), \hat{\beta}_k + 2.052 \widehat{se}(\hat{\beta}_k) \right)$ .

## Confidence Intervals in Small Samples

Recall:  $\alpha$  is the maximum acceptable probability of a Type I error.

Null hypothesis ( $H_0$ )	is valid (Innocent)	is invalid (Guilty)
Reject $H_0$	<b>Type I (<math>\alpha = 0.05</math>) error</b>	Correct outcome
I think he is guilty!	False positive Convicted!	True positive Convicted!
Don't reject $H_0$	Correct outcome	<b>Type II (<math>\beta</math>) error</b>
I think he is innocent!	True negative Freed!	False negative Freed!

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We talk about the Wald test later...

# Confidence Intervals in Large Samples

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# Confidence Intervals in Large Samples

Assuming LRM1, LRM2,

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For example, the 95% confidence interval is  $\left( \hat{\beta}_k - 1.96 \widehat{se}(\hat{\beta}_k), \hat{\beta}_k + 1.96 \widehat{se}(\hat{\beta}_k) \right)$ .

# OLS Properties in the Small and in the Large

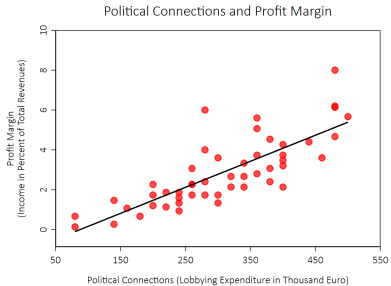
Set of assumptions	(1)	(2)	(3)	(4)	(5)	(6)
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LRM3: exogeneity						
- LRM3a: normality	✓	×	×	✓	×	×
- LRM3b: independent	✓	✓	×	×	×	×
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- LRM3d: uncorrelated	✓	✓	✓	✓	✓	✓
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t-test, F-test	✓	×	×	×	×	×
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- consistent	✓	✓	✓	✓	✓	✓
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- asymptotically efficient	✓	✓	✓	×	×	×
z-test, Wald test	✓	✓	✓	✓*	✓*	✓*

► Notes: ✓ = fulfilled, × = violated, \* = corrected standard errors.

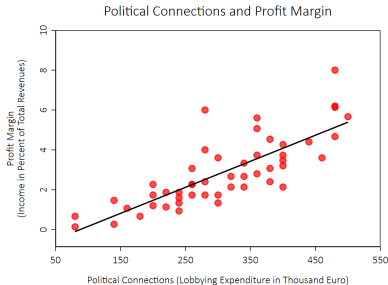
# Content

1. What is the Relationship between Two Variables?
2. The Econometric Model
3. Estimation with OLS
4. Properties of the OLS Estimator in the Small and in the Large
5. Politically Connected Firms: Causality or Correlation?

# Arguments **For** Causality of Effect



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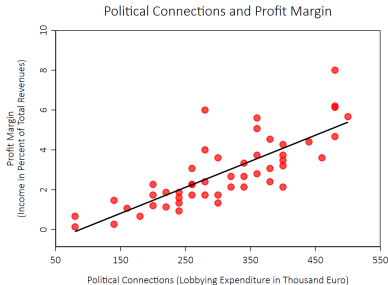


Econometric methods need to address concerns, including:

- **Misspecification:** Results robust to different functional forms



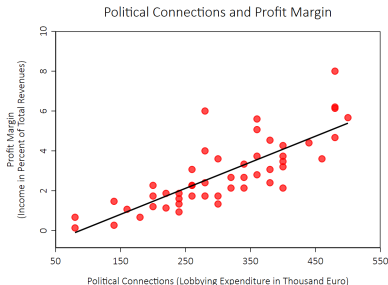
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*All of those concerns may be addressed with*

*→ instrumental variable models. What would be a good instrument/experiment?*

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