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Roll No

MAM-302

**Master of Applied Management (Dual Degree),
III Semester**

Examination, December 2016

Organizational Behaviour

Time : Three Hours

Maximum Marks : 70

Note : i) Attempt any five questions.
ii) All questions carry equal marks.

1. "Organisational behaviour is concerned with the study of what people do in an organisation and how that behaviour affects the performance of the organisation". Discuss with the help of different models of OB.
2. Define personality. Explain in detail the factors determining personality. How analyzing individuals personality helps in organizational effectiveness?
3. How motivation contributes towards enthusiastic work environment? Illustrate any two theories of motivation.
4. What is Leadership? Discuss situational theories with special reference to Hersey and Blanchard model.
5. What is organisational culture? How Indian core values help the organisations in development/improvement of companies culture?

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6. How does the Maslow's theory of Motivation differ from Herzberg's theory? Describe the importance and limitations of these theories.
7. Write short notes :
 - a) Conflict management
 - b) Management of change
 - c) Learning process
 - d) Emotional and spiritual intelligence

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