

Roll No

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MAM - 302

**Master of Applied Management (Dual Degree),
III Semester**

Examination, June 2016

Organisational Behaviour

Time : Three Hours

Maximum Marks: 70

Note : Answer five questions. All questions carry equal marks.

1. Define organizational behaviour. What is the need for studying organisational behaviour? What are various factors that are considered to regulate individual behaviour?

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2. What are the various theories of personality? According to you, which theory of personality is more comprehensive? Give reasons.

3. "Any observable change in behaviour is prima facie evidence that learning has taken place". Discuss.

OR

4. "Organisation structure refers to the differentiation and integration of activities and authority, roles and relationships". Explain.

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5. What is transactional Analysis? What are its main uses in organisational setting? Discuss the limitation and benefits of transactional Analysis?

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6. What is group dynamics? What impact do groups have on organisational and individual effectiveness?

7. Examine the leadership styles followed by the Indian managers. Can you suggest a right style?

OR

8. What is meant by spiritual Intelligence? Is it related to Emotional Intelligence?

9. "Resistance to change is a normal part of the process of change". Discuss, what techniques would you use in overcoming such resistance?

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10. Write down short notes on:

- a) Organisational climate
- b) Counselling
