

Option Return Predictability

Xintong (Eunice) Zhan

School of Management, Fudan University

Bing Han

Rotman School of Management, University of Toronto

Jie Cao

CUHK Business School, The Chinese University of Hong Kong

Qing Tong

Shanghai LiLi Technology Co., Ltd.

We uncover new return predictability in the cross-section of *delta-hedged* equity options. Expected returns to writing delta-hedged calls are negatively correlated with stock price, profit margin, and firm profitability, but positively correlated with cash holding, cash flow variance, new shares issuance, total external financing, distress risk, and dispersion of analysts' forecasts. Our option portfolio strategies have annual Sharpe ratio above two and remain profitable after transaction costs. Their profits can be explained by two option

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factors, while equity risk factors have no explanatory power. We find support for several economic channels at work, yet the option return predictability remains puzzling. (JEL G02, G12, G13)

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Authors have furnished an [Internet Appendix](#), which is available on the Oxford University Press Web site next to the link to the final published paper online.

A voluminous literature documents return predictability in the cross-section of stocks. [Harvey, Liu, and Zhu \(2016\)](#) categorize 316 explanatory factors from existing studies. Despite the tremendous growth of equity options in recent decades,¹ little is known about the determinants of the cross-section of equity option expected returns. This paper documents a rich set of puzzling results about option return predictability. Our results challenge existing asset pricing models and shed new light on pricing efficiency as well as the risk-return trade-off in financial markets.

We examine whether stock characteristics well known to predict stock returns can also predict the cross-section of *delta-hedged* equity option returns. Option traders and market makers frequently use delta-hedging to reduce the total risk of an option position. By construction, delta-hedged options are insensitive to the movements in the underlying stock prices. By focusing on delta-hedged options, we investigate option return predictability beyond those simply inherited from the underlying stock return predictability. Unlike raw option returns, which have skewed and fat-tailed distributions, delta-hedged option returns are better described by normal distributions and thus are more amenable to statistical analysis.² Further, delta-hedged options are more informative than raw option returns about potential option mispricing ([Broadie, Chernov, and Johannes 2009](#)).

The basic unit of analysis in our study is delta-neutral call writing, which sells one contract of equity call hedged by a long position of delta shares of the underlying stock.³ At the end of each month, we rank all optionable stocks into deciles by a given stock characteristics and form portfolios of delta-neutral call writing on stocks in each decile. We close out the delta-hedged

¹ Data from the Options Clearing Corporation (<https://www.theocc.com/webapps/historical-volume-query>) indicate that equity (not including index) options have about 362 billion shares traded during 2016 across all U.S. option exchanges, which is 25% of the trading volume of all CRSP stocks (including nonoptionable stocks). The dollar volume of equity options on the Chicago Board Options Exchange in 2016 was US\$666 billion (<http://www.cboe.com/data/historical-options-data/annual-market-statistics>).

² For example, under the Black-Scholes model, delta-hedged option returns have a symmetric distribution with a zero mean ([Bertsimas, Kogan, and Lo 2001](#)).

³ We use the Black-Scholes option delta and pick short-term options (with a time-to-maturity of about 50 calendar days) that are closest to being at-the-money. Our results are robust to option maturity and moneyness. All our results obtain when we analyze put options.

option positions after 1 month and compute the holding returns. For portfolio returns, we use value weight by the stock market capitalization, equal weight, or value weight by option open interests at the beginning of the month. For various stock characteristics, we find monotonic patterns in the average returns of option portfolios, and the return differences between the top and the bottom decile portfolios are statistically significant. Specifically, writing delta-hedged calls on stocks with high cash flow variance, high cash holding, high new shares issuance, large total external financing, high distress risk, large analyst forecast dispersion, as well as on stocks with low price, low firm profit margin, and low profitability on average earn significantly higher returns than writing delta-hedged calls on stocks with the opposite characteristics.

On average, the stock-value-weighted 10-minus-1 spread portfolio of delta-hedged options sorted by one of the underlying stock characteristics above has an average return of 1.56% per month. The average monthly Sharpe ratio is 0.7, and the annualized Sharpe ratio is 2.4. The profitability of our option portfolio strategies is robust across subperiods, over different market conditions (e.g., both high and low sentiment periods, both up and down markets) or macroeconomic environments (e.g., both recession and expansion periods). After accounting for realistic option-transaction costs and margin requirements for writing options, our portfolio strategies still yield both statistically and economically significant mean returns.

The delta-hedged option return predictability we document is independent of the stock market anomalies. Our option portfolio strategies do not load on common equity risk factors. After controlling for the exposures to a comprehensive set of 19 equity risk factors, the risk-adjusted returns of our option portfolio strategies remain statistically significant, and the magnitudes are about the same as the raw returns. Therefore, common equity risk factors have no explanatory power for the profitability of our option portfolio strategies.

The return predictability of delta-hedged options supports the idea that options are nonredundant.⁴ Under the Black-Scholes model, where options are redundant, the delta-hedged option returns are unpredictable. Existing option pricing models where options are not redundant feature stochastic volatility or jump risk. [Bakshi and Kapadia \(2003\)](#) show that the expected delta-hedged option returns under a stochastic volatility model are determined only by the variance risk premium. We confirm that writing delta-hedged calls on stocks with larger variance risk premium delivers higher returns on average. But our option return predictability results remain significant after we control for the stock variance risk premium in Fama-MacBeth regressions. Moreover, our

⁴ Previous studies (e.g., [Figlewski 1989](#); [Green and Figlewski 1999](#); [Buraschi and Jackwerth 2001](#); [Coval and Shumway 2001](#); [Jones 2006](#)) have provided empirical support for options not being redundant from the perspectives of hedging and pricing options. In contrast, our results are based on systematic patterns in delta-hedged option returns.

option portfolio strategies continue to have positive alphas after controlling for several systematic volatility risk factors. We have also implemented our portfolio strategies with delta-vega-neutral options (i.e., we hedge option's exposure to fluctuations in both underlying stock price and its volatility) and obtain significantly positive returns. Thus, our results are not simply driven by volatility risk. Similarly, we find that jump risk plays an important role but cannot fully explain our findings, even when combined with volatility risk.

We examine several alternative channels including option mispricing that might drive delta-hedged option return predictability.⁵ We find that higher returns accrue to selling delta-hedged calls on stocks with high volatility uncertainty and high information asymmetry. But the effects of volatility uncertainty and information asymmetry are largely independent of our results. We also find that selling delta-hedged calls on stocks with lottery characteristics delivers a higher return on average, and investor gambling preference plays an important role to partly explain our results. In contrast, based on a test proposed by [Engelberg, McLean, and Pontiff \(2018\)](#), we find no evidence that biased investor expectations cause the option return predictability we document.

Together, the leading candidate economic mechanisms (e.g., variance risk, jump risk, investor gambling preference) contribute to explain about two-third of our option return predictability results. After accounting for these explanations, there are still significant relations between various stock characteristics and expected returns of delta-hedged options. We leave it to future studies to reconcile our findings in a coherent economic model. It is a daunting task but, in this pursuit, novel insights can be learned about asset pricing, investor behavior, and market efficiency.

We uncover commonality in the returns of seemingly unrelated option portfolio strategies. This suggests a low-dimensional structure in the cross-section of delta-hedged option returns. We construct two option-based factors that can well explain the returns of all our option portfolio strategies. One factor is obtained by sorting equity options based on stock idiosyncratic volatility and the other factor is obtained by sorting equity options based on stock illiquidity. When we regress the returns of our option portfolio strategies on these two factors only, the alphas are no longer significant statistically or economically.⁶ These two option factors could capture the compensation required by constrained financial intermediaries to meet end users' demand

⁵ Constantinides, Jackwerth, and Perrakis (2009) use the stochastic dominance argument to draw conclusions about mispricing of out-of-the-money S&P 500 call options. Boyer and Vorkink (2014) and Byun and Kim (2016) provide evidence of overpricing of equity call options due to investors' preference for skewness or gambling in options.

⁶ Our result is distinct from that of Christoffersen, Fournier, and Jacobs (2018), who document common factors in the cross-section of equity option prices or in the level of implied equity volatility (not in delta-hedged option returns like our study).

pressure for options that are costly and risky to hedge or trade, in the spirit of demand-based option pricing framework (e.g., [Garleanu, Pedersen, and Potesman 2009](#)).

Our paper contributes to the nascent and rapidly growing literature on option return predictability. [Goyal and Saretto \(2009\)](#) find that straddles or delta-hedged calls on stocks with high implied-volatility relative to the historical volatility earn low returns. [Cao and Han \(2013\)](#) document that delta-hedged equity option returns decrease monotonically with the idiosyncratic volatility of the underlying stock. [Bali and Murray \(2013\)](#) find a negative relation between risk-neutral stock skewness and the returns of skewness assets constructed from options and the underlying stock. [An et al. \(2014\)](#) find that stocks with high past returns tend to have call and put options that exhibit increases in implied volatility over the next month. Our option return predictability results are robust to controlling for these effects and distinct from known patterns in the literature.⁷

1. Data and Variables

This section introduces the data and key variables used in the empirical analyses. More details about the definitions and measurements of the variables can be found in the [Internet Appendix](#).

1.1 Data and sample coverage

We collect data from both stock and equity option markets. The data process for the option market follows that of [Cao and Han \(2013\)](#). We obtain data on U.S. individual stock options from OptionMetrics from January 1996 to April 2016. The data set includes the daily closing bid and ask quotes, trading volume, and open interest of each option. Implied volatility, option's delta, vega, and other Greeks are computed by OptionMetrics based on standard market conventions. We obtain stock returns, prices, and trading volume from the Center for Research on Security Prices (CRSP). The Fama-French common risk factors and the risk-free rate are taken from Kenneth French's website. The annual accounting data are obtained from Compustat. The quarterly institutional holding data are from Thomson Reuters (13F) database. The analyst coverage and forecast data are from I/B/E/S. The intraday stock quotes and trades data are from Trade and Quote (TAQ) database. The option intraday trades data are from the Options Price Reporting Authority (OPRA) database and start from 2003.

⁷ Our paper is related to but distinct from several recent studies on the relation between expected option returns and option characteristics. [Boyer and Vorkink \(2014\)](#) report a negative relationship between returns on individual equity options and option skewness. [Muravyev \(2016\)](#) documents that option market order-flow imbalance significantly predicts daily option returns. [Christoffersen, Fournier, and Jacobs \(2018\)](#) find more illiquid options tend to have higher daily delta-hedged option returns.

Our analysis focuses on the options of common stocks (CRSP share codes 10 and 11). To avoid extremely illiquid stocks, we exclude stocks with a closing price at the end of the previous month below five dollars. At the end of each month and for each optionable stock, we extract from the Ivy DB database of OptionMetrics a pair of options (one call and one put) that are closest to being at-the-money and have the shortest maturity among those with more than 1 month to expiration. Several filters are applied to the extracted option data. First, U.S. individual stock options are of the American type. We exclude an option if the underlying stock paid a dividend during the remaining life of the option.⁸ Second, to avoid biases related to the microstructure, we only retain options in which the trading volume and bid quote are positive, the bid price is strictly smaller than the ask price, and the mid-point of the bid and ask quote is at least \$1/8. Third, we exclude all option observations that violate obvious no-arbitrage conditions.⁹ Fourth, we exclude options with moneyness lower than 0.8 or higher than 1.2. Fifth, most of the options selected each month have the same maturity. We drop options whose maturity is different from the majority of options. Sixth and finally, we only retain stocks with both call and put options available after filtering.¹⁰

Our final sample contains 186,220 option-month observations for both call and put options on individual stocks. Table 1 shows that the average moneyness of the chosen options is 1, with a small standard deviation of 0.04. The time to maturity is between 47 and 52 calendar days, with an average of 50 days. These short-term options are most actively traded, have a relatively smaller bid-ask spread, and provide more reliable pricing information. We utilize this set of option data to study how expected option returns vary across the cross-section of underlying stocks.

Table A1 in the Internet Appendix reports the sample coverage of 5,748 underlying stocks. Over the entire 244-month sample period, the average number of optionable stocks in our sample per month is 763. On average, these stocks comprise 36% of the total market capitalization and 11% of the total number of stocks in the CRSP universe. Relative to the full CRSP sample, the average size percentile, book-to-market ratio percentile, and volatility percentile of the optionable stocks in our sample are 80%, 33%, and 51%, respectively. Moreover, the average institutional ownership is 69% and the average number of analyst coverage is 11.5. The industry distribution of underlying stocks is similar to that in the full CSRP sample (see panel C

⁸ Therefore, the equity call options we analyze are effectively European-type options. Our results remain robust when we include options on stocks that make dividend payments before option maturity in our analyses.

⁹ For example, one no-arbitrage condition for a call option price C is $S \geq C \geq \max(0, S - Ke^{-rt})$, where S , K , T , and r are the underlying stock price, the option strike price, the option time-to-maturity, and the risk-free rate, respectively.

¹⁰ These filters are standard in the literature (see, e.g., Goyal and Saretto 2009; Cao and Han 2013). However, removing any of these data filters does not materially affect our results.

Table 1
Summary statistics

A. Pooled summary of returns to delta-neutral call writing strategy and option characteristics (186,220 observations)

Variables		Mean	Standard deviation	10th percentile	Lower quartile	Median	Upper quartile	90th percentile
Buy & hold until month-end	(%)	3.50	5.65	-1.45	1.28	3.32	5.84	9.12
Buy & hold until maturity	(%)	5.87	11.20	-4.04	1.50	5.87	10.94	17.08
Moneyness = S/K	(%)	100.24	4.32	95.20	97.61	100.00	102.57	105.44
Days to maturity		50	2	47	50	50	51	52
Vega		0.14	0.01	0.13	0.14	0.14	0.15	0.15
Quoted option bid-ask spread	(%)	20.34	16.88	5.66	9.11	15.29	26.01	41.51

B. Equity characteristics (time-series average of cross-sectional statistics)

Variables	Obs.	Mean	Standard deviation	10th percentile	Lower quartile	Median	Upper quartile	90th percentile
CFV	165,510	0.24	1.01	0.01	0.02	0.05	0.13	0.36
CH	166,734	0.23	0.23	0.01	0.04	0.14	0.35	0.60
DISP	(%) 179,502	23.73	175.85	0.85	1.59	3.41	8.96	23.77
ISSUE_1Y	180,757	0.04	0.12	-0.04	-0.01	0.01	0.05	0.16
ISSUE_5Y	145,381	0.21	0.38	-0.13	-0.02	0.12	0.34	0.66
PM	176,754	-0.60	6.21	-0.16	0.04	0.11	0.19	0.30
ln(PRICE)	186,220	3.35	0.70	2.38	2.87	3.39	3.84	5.13
PROFIT	173,302	0.05	0.47	-0.20	0.03	0.12	0.19	0.28
TEF	146,256	0.04	0.18	-0.10	-0.04	0.00	0.06	0.25
ZS	161,489	1.46	2.18	-0.36	0.84	1.72	2.58	3.41
VOL_deviation	182,947	0.01	0.18	-0.21	-0.10	0.00	0.11	0.22
IVOL	186,209	0.39	0.22	0.17	0.24	0.34	0.48	0.67
ln(Amihud)	186,211	-6.89	1.64	-9.04	-8.04	-6.87	-5.72	-4.76
ln(ME)	167,564	7.63	1.47	5.86	6.57	7.47	8.58	9.66
ln(BM)	167,264	-1.10	0.81	-2.13	-1.58	-1.03	-0.54	-0.13
RET _(-1,0)	(%) 186,042	1.76	13.17	-13.00	-5.83	1.06	8.38	16.98
RET _(-12,-2)	(%) 183,398	26.95	65.89	-30.90	-10.49	13.57	44.91	93.82

This table reports the descriptive statistics of option returns and equity characteristics used to predict delta-hedged option returns. The sample period is from January 1996 to April 2016. Panel A reports the pooled summary of returns to delta-neutral equity call writing and the characteristics of options involved. A delta-neutral call writing position involves selling one contract of an equity call and a long position of Δ shares of the underlying stock, where Δ is the Black-Scholes call option delta. The position is held for 1 month or until option maturity. Moneyness is the ratio of stock price to option strike price. Days to maturity is the number of calendar days until the option expiration. Vega is the Black-Scholes option vega scaled by the stock price. Option bid-ask spread is the ratio of the difference between ask and bid quotes of option to the midpoint of the bid and ask quotes at the end of each month. Panel B reports the time-series average of cross-sectional statistics of equity characteristics (winsorized each month at the 0.5% level). CFV is cash flow variance as in Haugen and Baker (1996). CH is the cash-to-assets ratio as in Palazzo (2012). DISP is the analyst earnings forecast dispersion, as in Diether, Malloy, and Scherbina (2002). ISSUE_1Y represents 1-year new issues as in Pontiff and Woodgate (2008). ISSUE_5Y represents 5-year new issues as in Daniel and Titman (2006). PM is profit margin as in Soliman (2008). ln(PRICE) is the log of the underlying stock price at the end of last month. PROFIT is the profitability as in Fama and French (2006). TEF is total external finance. ZS is z-score as in Dichev (1998). IVOL is the annualized idiosyncratic volatility computed as in Ang et al. (2006). VOL_deviation is the log difference between the realized volatility and the Black-Scholes implied volatility for at-the-money options at the end of last month, as in Goyal and Saretto (2009). The realized volatility is the annualized standard deviation of stock returns estimated from daily data over the previous 12 months. ln(ME) represents the logarithm of market capitalization in billions of U.S. dollars. ln(BM) is the logarithm of the book-to-market ratio. RET_(-1,0) is the 1-month-lagged stock return. RET_(-12,-2) is the cumulative stock returns from 12 months ago until 1 month ago.

of Table A1 in the Internet Appendix). Therefore, our results are not driven by small, illiquid, opaque, and highly volatile stocks. Nor are our results concentrated in a few industries.

1.2 Delta-hedged option return

The basic unit of analysis in our study is delta-neutral call writing.¹¹ We are motivated by the popular covered call writing (also known as a “buy-write” strategy) in which investors hold the underlying stock and sell a call option against it (see, e.g., [Lakonishok et al. 2007](#)). The covered call writing involves the same number of shares of stock and option. Therefore, writing a covered call would have a positive exposure to the underlying stock. To isolate the effect of the underlying stock price movement, we sell one contract of call option hedged by a long position in delta shares of the underlying stock, where delta is the hedge ratio under Black-Scholes model. Building up such a position requires a positive amount of capital. To reduce option transaction costs and also to follow previous studies, such as [Goyal and Saretto \(2009\)](#) and [Bali and Murray \(2013\)](#), we hold the position for 1 month without rebalancing the delta-hedges. We only report results based on buy-and-hold delta-hedged option returns, as our results are robust when we daily rebalance the delta hedges (see Section 3.3.3).

Specifically, the return to selling a delta-neutral call over $[t, t+1]$ is

$$HPR = \frac{H_{t+1}}{H_t} - 1 = \frac{(\Delta_t \cdot S_{t+1} - C_{t+1})}{(\Delta_t \cdot S_t - C_t)} - 1, \quad (1)$$

where the initial investment cost is $H_t = (\Delta_t \cdot S_t - C_t) > 0$, with C and S denoting the call option price and the underlying stock price and Δ_t being the Black-Scholes call option delta at time t . The payoff at the end of holding period is $H_{t+1} = (\Delta_t \cdot S_{t+1} - C_{t+1})$.

Table 1, panel A, shows that the average monthly buy-and-hold return to delta-neutral call writing is 3.5%. By extending the holding period until option maturity (about 50 calendar days), the average return to delta-neutral call writing increases to 5.87%. Figure 1 shows that the distribution of raw monthly option returns is poorly behaved with a heavy left tail near -100% (i.e., when options are close to expire out-of-the-money). In contrast, the monthly return to delta-neutral call writing is well approximated by a normal distribution. This renders the application of standard statistical inferences, such as t -statistics, to our analyses feasible.

1.3 Stock characteristics

We identify a host of underlying stock characteristics that can predict the returns to delta-neutral call writing. These variables are motivated by 10 well-known stock return anomalies.

1. CFV: Cash flow variance, as in [Haugena and Baker \(1996\)](#), computed as the variance of the monthly ratio of cash flow to market value of equity

¹¹ We focus on call options since at-the-money calls have a much higher trading volume and a higher frequency of trading than at-the-money puts ([Christoffersen, Fournier, and Jacobs 2018](#)). We have verified that all of our results hold for put options (see Section 3.3.3).

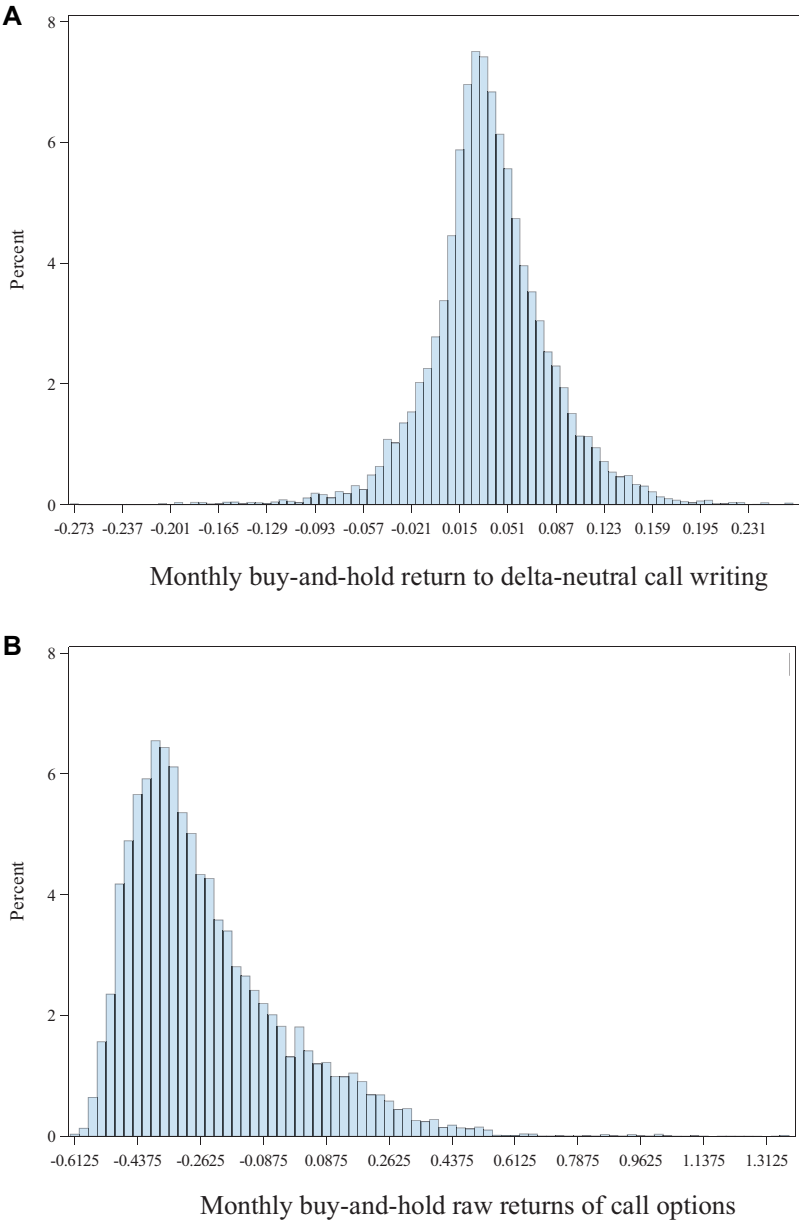


Figure 1
The distribution of option returns
Panel A plots the histogram for the pooled distribution of monthly buy-and-hold return to delta-neutral call writing. Panel B plots the histogram for the pooled distribution of monthly buy-and-hold raw return of call options. Delta-neutral call writing strategy is as follows: for each stock, we sell one contract of call option and delta hedge it by a long position of Δ shares of the underlying stock, where Δ is the Black-Scholes call option delta. The sample period is from January 1996 to April 2016, and the total number of observations is 186,220.

- over the last 60 months. Cash flow is net income plus depreciation and amortization, all scaled by market value of equity.
2. CH: The cash-to-assets ratio, as in [Palazzo \(2012\)](#), is defined as the value of corporate cash holdings over the value of the firm's total assets.
 3. DISP: Analyst earnings forecast dispersion, as in [Diether, Malloy, and Scherbina \(2002\)](#), computed as the standard deviation of annual earnings-per-share forecasts scaled by the absolute value of the average outstanding forecasts.
 4. ISSUE_1Y: One-year new issues, as in [Pontiff and Woodgate \(2008\)](#), measured as the change in shares outstanding from 11 months ago.
 5. ISSUE_5Y: Five-year new issues, as in [Daniel and Titman \(2006\)](#), measured as 5-year real change in number of shares outstanding.
 6. PM: Profit margin, as in [Soliman \(2008\)](#), calculated as earnings before interest and tax scaled by revenues.
 7. $\ln(\text{PRICE})$: The log of stock price at the end of last month, as in [Blume and Husic \(1972\)](#).
 8. PROFIT: Profitability, as in [Fama and French \(2006\)](#), calculated as earnings divided by book equity, in which earnings is defined as income before extraordinary items.
 9. TEF: Total external financing, as in [Bradshaw, Richardson, and Sloan \(2006\)](#), calculated as net share issuance plus net debt issuance minus cash dividends, scaled by total assets.
 10. ZS: z-score, as in [Dichev \(1998\)](#): $(1.2 \times (\text{Working Capital} / \text{Assets}) + 1.4 \times (\text{Retained Earnings} / \text{Assets}) + 3.3 \times (\text{EBIT} / \text{Assets}) + 0.6 \times (\text{Market Value of Equity} / \text{Book Value of Total Liabilities}) + (\text{Revenues} / \text{Assets}))$. Higher values of ZS indicate lower probability of bankruptcy.

To avoid the impact of outliers on regression analyses, we winsorize all the independent variables each month at the 0.5% and 99.5% levels. Panel B of Table 1 provides the summary statistics of the 10 stock characteristics above. Because of the disparities in data availability across these variables, the number of observations varies from 145,381 to 186,220. We use the maximum number of cross-sectional observations for each stock characteristic when examining its relationship with the expected delta-hedged option returns.

We also use other variables as controls in our analyses, including VOL_deviation (volatility mispricing measure as in [Goyal and Saretto \[2009\]](#), calculated as the log difference between the realized volatility and Black-Scholes implied volatility for at-the-money options at the end of the last month), idiosyncratic volatility (IVOL, as in [Ang et al. \[2006\]](#) and [Cao and Han \[2013\]](#), computed as the standard deviation of the regression residual of individual stock returns on the [Fama and French \[1993\]](#) three factors using daily data in the previous month), the [Amihud \(2002\)](#) stock illiquidity measure (calculated as the average of the daily ratio of the absolute stock return to

dollar volume over the previous month), and other firm characteristics, such as $\ln(\text{ME})$ and $\ln(\text{BM})$ in Fama and French (1992), momentum ($\text{RET}_{(-12,-2)}$), and short-term reversal ($\text{RET}_{(-1,0)}$). Table 2 reports the time-series average of the cross-sectional correlations between these stock characteristics. The correlations among these variables are generally low.

2. Empirical Results

In this section, we document robust evidence on significant cross-sectional relation between future delta-hedged option return and a set of underlying stock characteristics. Our findings are distinct from known determinants of delta-hedged option returns. We implement various option portfolio strategies and examine their profitability after taking into considerations option transaction costs and margin requirements.

2.1 Returns to delta-neutral call writing: Portfolio sorts

We first study the relation between return to delta-neutral call writing (i.e., sell a call and long delta shares of the underlying stock) and stock characteristics using the portfolio-sorting approach.¹² At the end of each month and for each stock characteristics, we sort all optionable stocks into 10 deciles and then compare the portfolios of delta-neutral call writing on the stocks belonging to the top decile versus the bottom decile. To ensure the robustness of portfolio analyses, we use three weighting schemes in computing the average return of a portfolio of delta-neutral call writing: weight by market capitalization of the underlying stock (Stock-VW), equal weight (EW), and weight by the market value of option open interest at the beginning of the holding period (Option-VW).

For each stock characteristic sort, we have an associated option portfolio trading strategy, which consists of writing delta-neutral calls on stocks that belong to the top decile and buying delta-neutral calls on stocks that belong to the bottom decile. We sort on the negative value of several characteristics (e.g., profit margin, stock price level, profitability, and z-score) to ensure that the decile 10 portfolio has higher average return than that of decile 1 portfolio. Table 3 reports the average return to writing delta-neutral calls on stocks belonging to each of the 10 deciles sorted by a given stock characteristic, the difference in the average returns between the top and the bottom decile portfolios (i.e., the profit of the corresponding option portfolio strategy).

Table 3 reveals economically and statistically significant relations between each of the 10 sorting stock characteristics and return to delta-neutral call writing over the next month. For the Stock-VW scheme, the (10-1) spread portfolio of delta-neutral call writing formed by sorting on the variance of cash

¹² We use the Black-Scholes delta in the reported tables. We obtain similar results if we compute the option delta using the historical GARCH volatility estimate.

Table 2
Time-series average of cross-sectional correlations

	CH	DISP	ISSUE_1Y	ISSUE_5Y	PM	ln (PRICE)	PROFIT	TEF	ZS	VOL_deviation	IVOL	ln (Amihud)	ln (ME)
CFV													
CH	-0.016	0.047	0.049	0.057	-0.029	-0.097	-0.080	0.062	-0.078	0.035	0.093	0.061	-0.067
DISP		0.067	0.152	0.202	-0.298	-0.204	-0.277	0.317	-0.380	-0.021	0.310	0.225	-0.283
ISSUE_1Y			0.062	0.094	-0.038	-0.188	-0.120	0.076	-0.134	-0.001	0.131	0.133	-0.137
ISSUE_5Y				0.140	0.121	-0.128	-0.203	0.262	-0.261	0.038	0.205	0.117	-0.172
PM					0.195	-0.246	-0.284	0.371	-0.395	0.006	0.253	0.182	-0.217
ln(PRICE)						0.148	0.294	-0.297	0.301	0.046	-0.146	-0.144	0.139
PROFIT							0.265	-0.326	0.545	0.013	-0.221	-0.220	0.239
TEF									-0.415	0.016	0.276	0.223	-0.239
ZS										0.046	-0.239	-0.225	0.220
VOL_deviation											0.094	-0.076	0.046
IVOL												0.380	-0.430
ln(Amihud)													-0.910

The table presents the cross-sectional Pearson correlations of various option returns predictors. The variables are described in Table 1 and are winsorized each month at the 0.5% level. We compute the cross-sectional correlations each month and report the time-series average of these correlations. The sample period is from January 1996 to April 2016.

Table 3
Average returns of portfolios of delta-neutral call writing sorted by equity characteristics

	1	2	3	4	5	6	7	8	9	10	(10-1) spread	(5-1) spread
CFV												
Stock-VW	1.90 (16.26)	2.01 (17.74)	2.05 (17.20)	2.23 (20.78)	2.29 (15.89)	2.47 (16.83)	2.59 (16.22)	2.64 (15.27)	2.71 (15.73)	2.76 (13.07)	0.87*** (5.92)	0.75*** (7.04)
EW	2.55 (21.73)	2.69 (21.28)	2.92 (23.86)	3.02 (24.28)	3.29 (23.90)	3.53 (23.06)	3.79 (22.44)	4.01 (23.26)	4.23 (22.59)	4.18 (19.96)	1.63*** (11.74)	1.58*** (14.93)
Option-VW	2.15 (12.54)	2.23 (17.04)	2.50 (18.44)	2.51 (16.56)	2.80 (17.40)	3.11 (17.44)	3.55 (14.87)	3.54 (14.96)	3.68 (15.52)	3.65 (12.35)	1.51*** (6.36)	1.53*** (8.56)
CH												
Stock-VW	2.28 (17.08)	2.00 (19.27)	2.06 (18.46)	2.11 (18.78)	2.07 (17.05)	2.31 (17.39)	2.39 (15.98)	2.48 (12.18)	2.63 (15.12)	2.75 (11.43)	0.48** (2.02)	0.41** (2.51)
EW	3.03 (21.10)	2.91 (24.82)	2.96 (21.63)	3.13 (22.53)	3.26 (23.35)	3.54 (25.02)	3.62 (23.00)	3.79 (23.78)	4.05 (23.89)	5.14 (30.89)	2.11*** (15.88)	1.63*** (13.99)
Option-VW	2.59 (16.35)	2.62 (19.89)	2.57 (16.23)	2.58 (17.23)	2.89 (21.16)	2.92 (16.61)	2.86 (15.89)	2.91 (13.81)	3.01 (13.01)	4.02 (14.29)	1.43*** (4.92)	0.41** (2.51)
DISP												
Stock-VW	1.87 (16.39)	1.98 (18.63)	1.98 (19.07)	2.08 (18.06)	2.18 (16.74)	2.30 (17.03)	2.42 (16.66)	2.59 (16.04)	2.92 (18.78)	3.38 (18.94)	1.51*** (10.94)	1.15*** (10.24)
EW	2.62 (21.83)	2.59 (22.94)	2.78 (23.80)	2.90 (22.40)	3.14 (23.85)	3.35 (24.58)	3.68 (26.22)	3.97 (25.28)	4.30 (28.09)	4.66 (26.87)	2.03*** (19.81)	1.87*** (21.95)
Option-VW	2.04 (11.20)	2.18 (20.28)	2.29 (20.31)	2.41 (18.55)	2.48 (16.01)	2.79 (14.67)	2.99 (16.24)	3.25 (14.72)	3.82 (18.99)	4.42 (16.36)	2.38*** (10.25)	1.15*** (10.24)
ISSUE_1Y												
Stock-VW	2.15 (18.88)	1.91 (20.07)	2.03 (18.47)	2.13 (17.63)	2.27 (19.08)	2.33 (15.31)	2.35 (16.73)	2.51 (17.36)	2.41 (14.84)	2.72 (17.19)	0.56*** (4.86)	0.54*** (5.64)
EW	2.76 (23.33)	2.70 (23.32)	2.95 (23.54)	3.28 (24.01)	3.47 (23.91)	3.58 (23.83)	3.69 (24.23)	3.75 (24.47)	3.91 (26.47)	4.37 (29.30)	1.60*** (14.84)	1.41*** (16.83)
Option-VW	2.49 (21.43)	2.03 (13.31)	2.52 (17.32)	2.68 (18.26)	2.93 (18.05)	3.09 (19.27)	3.08 (16.72)	3.08 (14.24)	3.26 (16.34)	3.62 (12.23)	1.13*** (3.92)	0.54*** (5.64)
ISSUE_5Y												
Stock-VW	2.00 (18.99)	1.97 (17.58)	2.02 (20.15)	2.00 (13.98)	2.11 (16.90)	2.35 (15.91)	2.15 (14.10)	2.41 (18.03)	2.45 (15.67)	2.73 (18.75)	0.73*** (7.98)	0.56*** (6.62)
EW	2.41 (24.10)	2.55 (25.29)	2.74 (23.78)	2.95 (23.04)	3.08 (21.84)	3.30 (22.42)	3.49 (24.76)	3.94 (24.76)	4.39 (27.92)	4.39 (29.93)	1.86*** (19.92)	1.63*** (23.11)
Option-VW	2.33 (19.75)	2.24 (17.74)	2.33 (15.92)	2.53 (15.29)	2.72 (17.32)	2.80 (15.30)	2.70 (15.33)	3.07 (16.99)	3.25 (15.41)	4.00 (17.90)	1.67*** (8.19)	1.32*** (8.21)

(Continued)

Table 3
Continued

	1	2	3	4	5	6	7	8	9	10	(10-1) spread	(5-1) spread
TEF												
Stock-VW	2.03 (18.66)	2.09 (20.04)	2.05 (15.63)	2.15 (19.41)	2.07 (14.34)	2.30 (17.27)	2.23 (15.05)	2.46 (14.16)	2.69 (16.86)	3.32 (19.03)	1.28*** (8.88)	0.85*** (7.51)
EW	2.91 (27.55)	2.83 (23.75)	2.89 (21.97)	3.10 (22.85)	3.17 (22.76)	3.50 (24.13)	3.53 (24.79)	3.58 (24.43)	3.72 (23.06)	4.78 (27.06)	1.87*** (14.63)	1.38*** (14.17)
Option-VW	2.48 (19.73)	2.35 (19.77)	2.58 (16.86)	2.82 (18.75)	2.60 (14.59)	3.05 (15.87)	2.77 (13.84)	3.25 (14.42)	3.31 (15.50)	4.34 (15.40)	1.85*** (7.76)	1.40*** (7.36)
-PM												
Stock-VW	1.98 (14.34)	1.97 (15.37)	2.06 (19.80)	2.20 (18.78)	2.13 (18.15)	2.23 (18.91)	2.29 (21.10)	2.39 (17.54)	2.98 (18.76)	3.90 (18.21)	1.92*** (11.98)	1.27*** (10.73)
EW	2.90 (21.62)	2.92 (20.95)	2.92 (22.84)	3.02 (22.89)	3.00 (23.84)	3.08 (22.72)	3.24 (26.94)	3.52 (25.53)	4.18 (24.62)	5.42 (31.25)	2.53*** (22.11)	1.89*** (20.17)
Option-VW	2.46 (14.54)	2.38 (14.01)	2.67 (17.90)	2.52 (18.06)	2.43 (18.26)	2.61 (15.29)	2.63 (20.55)	2.95 (16.26)	3.77 (17.64)	5.18 (16.96)	2.72*** (10.60)	1.99*** (10.68)
-ln(PRICE)												
Stock-VW	1.59 (13.78)	1.85 (16.91)	2.06 (20.37)	2.38 (19.80)	2.48 (19.97)	2.78 (18.68)	3.17 (23.99)	3.68 (22.84)	4.68 (24.52)	6.26 (29.27)	4.67*** (25.17)	3.53*** (23.32)
EW	1.79 (13.88)	2.14 (19.34)	2.33 (20.89)	2.65 (22.14)	2.79 (22.88)	3.18 (24.20)	3.70 (24.82)	4.23 (27.43)	5.08 (27.43)	6.80 (35.00)	5.01*** (33.23)	3.97*** (31.60)
Option-VW	1.60 (10.34)	2.08 (16.27)	2.39 (16.77)	2.67 (17.67)	2.86 (17.32)	3.22 (18.58)	3.85 (20.95)	4.42 (18.85)	5.55 (26.73)	7.45 (25.37)	5.85*** (20.18)	4.61*** (21.14)
-PROFIT												
Stock-VW	1.96 (15.86)	2.02 (18.85)	1.99 (17.81)	2.10 (18.30)	2.06 (19.58)	2.23 (17.67)	2.40 (13.73)	2.55 (18.56)	2.94 (17.48)	3.70 (18.87)	1.73*** (10.96)	1.23*** (10.48)
EW	2.90 (23.37)	2.82 (22.02)	2.78 (22.21)	2.96 (22.47)	2.94 (23.42)	3.16 (22.76)	3.33 (22.88)	3.66 (27.39)	4.17 (25.29)	5.38 (31.00)	2.48*** (21.67)	1.91*** (19.97)
Option-VW	2.29 (16.02)	2.39 (19.01)	2.31 (16.66)	2.59 (17.51)	2.54 (16.67)	2.60 (18.41)	2.98 (12.44)	3.09 (16.34)	3.68 (16.65)	4.92 (16.65)	2.63*** (10.37)	2.01*** (10.44)

(Continued)

Table 3
Continued

	1	2	3	4	5	6	7	8	9	10	(10-1) spread	(5-1) spread
<i>ZS</i>												
Stock-VW	2.20 (17.71)	2.02 (13.39)	1.91 (15.39)	2.08 (17.82)	2.11 (18.43)	2.27 (19.13)	2.33 (19.09)	2.28 (19.75)	2.68 (17.76)	4.05 (20.18)	1.85*** (10.73)	0.92*** (7.96)
EW		3.02 (22.57)	3.01 (24.04)	3.05 (23.67)	3.17 (23.48)	3.34 (23.58)	3.35 (23.42)	3.39 (24.62)	4.01 (25.80)	5.67 (32.10)	2.60*** (20.11)	1.79*** (17.81)
Option-VW	2.42 (15.73)	2.36 (13.80)	2.17 (15.14)	2.17 (17.19)	2.78 (19.23)	2.73 (16.19)	2.89 (14.84)	2.82 (15.77)	3.54 (13.73)	5.54 (22.01)	3.12*** (11.82)	2.03*** (10.16)
<i>-VOL deviation</i>												
Stock-VW	1.23 (7.38)	1.63 (11.81)	1.80 (12.19)	1.95 (15.90)	2.20 (18.95)	2.28 (19.85)	2.45 (22.40)	2.65 (20.94)	2.96 (20.69)	4.10 (23.38)	2.86*** (12.42)	1.91*** (11.02)
EW	1.77	2.35	2.68	2.94	3.20	3.40	3.65	4.02	4.49	6.25	4.48***	3.31***
Option-VW	(9.74)	(15.86)	(17.07)	(20.57)	(22.86)	(23.78)	(26.02)	(26.29)	(26.84)	(33.91)	(16.72)	(14.85)
	1.50 (5.55)	2.02 (11.12)	2.03 (9.98)	2.32 (15.17)	2.62 (17.58)	2.89 (18.07)	2.89 (18.45)	3.36 (17.74)	3.75 (19.56)	5.80 (22.17)	4.30*** (11.76)	3.01*** (10.97)
<i>IVOL</i>												
Stock-VW	1.66 (16.34)	1.90 (18.65)	2.01 (17.02)	2.32 (17.72)	2.52 (18.44)	2.68 (16.53)	3.00 (18.45)	3.30 (18.76)	3.57 (17.32)	4.63 (20.97)	2.97*** (17.64)	2.25*** (15.13)
EW	1.90	2.24	2.58	2.92	3.18	3.47	3.75	4.21	4.64	5.78	3.88***	3.14***
Option-VW	(20.71)	(22.14)	(23.98)	(22.97)	(23.25)	(24.93)	(24.14)	(25.53)	(26.07)	(30.22)	(28.24)	(26.45)
	1.72	1.83	2.02	2.40	2.80	2.87	3.45	3.88	4.46	5.39	3.67***	2.25***
	(18.27)	(13.03)	(13.67)	(18.24)	(18.52)	(16.04)	(17.25)	(18.45)	(17.72)	(18.06)	(14.05)	(15.13)
<i>ln(Amihud)</i>												
Stock-VW	1.87 (6.91)	2.21 (19.32)	2.43 (20.23)	2.69 (9.12)	2.96 (23.87)	3.16 (24.60)	3.46 (24.29)	3.88 (27.16)	4.37 (29.28)	5.24 (30.33)	3.38*** (29.11)	2.75*** (27.95)
EW	1.97	2.32	2.53	2.84	3.12	3.40	3.72	4.23	4.79	5.76	3.79***	3.13***
Option-VW	(15.89)	(18.38)	(19.98)	(22.06)	(24.60)	(24.65)	(24.94)	(28.22)	(29.56)	(32.97)	(30.85)	(30.05)
	2.00	2.74	2.90	3.12	3.70	4.15	4.38	5.12	5.70	6.73	4.73***	3.96***
	(14.08)	(16.92)	(17.25)	(17.31)	(20.24)	(20.85)	(20.31)	(23.94)	(20.46)	(25.98)	(19.21)	(19.46)

This table reports the average monthly returns of option portfolios sorted on various underlying stock characteristics. At the end of each month, we rank all optionable stocks into deciles by the equity characteristics. We sell one contract of call option against a long position of Δ shares of the underlying stock, where Δ is the Black-Scholes call option delta. The position is held for 1 month without rebalancing the delta-hedges. We use three weighting schemes when computing the average return of a portfolio of delta-neutral call writing on stocks: weight by the market capitalization of the underlying stock (Stock-VW), equal weight (EW), and weight by the market value of option open interest (Option-VW) at the beginning of the period. The table reports the return for each decile option portfolio as well as the 10-1 spread return (i.e., difference between the returns of the top and bottom decile portfolios). We also form quintile portfolios when sorting by each equity characteristics. We sort on the negative value of some characteristics (e.g., profit margin, stock price level, profitability, and z-score) so that the average returns increase from decile 1 to decile 10 portfolios. The (5-1) spread return is the average difference between the returns of the top and bottom quintile portfolios of delta-neutral call writing. All returns in this table are expressed as a percentage. The sample period is from January 1991 to April 2016. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

flow (CFV) has a monthly return of 0.87% with a t -statistic of 5.92. For the EW (Option-VW) case the spread return is 1.63% (1.51%), with a t -statistic of around 12 (6). Cash holding (CH), analyst earnings forecast dispersion (DISP), net share issuance (ISSUE_1Y, ISSUE_5Y), and total external financing (TEF) all strongly and positively predict the next month's returns of delta-neutral call writing. For example, our option portfolio strategy based on DISP has a monthly return of 2.03% (t -stat = 19.81) when equal-weighted, 1.51% (t -stat = 10.94) and 2.38% (t -stat = 10.25) when value-weighted by stock and option, respectively.

The other four characteristics (PM, $\ln(\text{PRICE})$, PROFIT, and ZS) are significantly negatively related to the next month's returns of delta-neutral call writing. To ensure that the option portfolio strategies have positive average returns, we sort on the negative values of these variables in Table 3. The corresponding option portfolio strategies are even more profitable. For example, the (10-1) spread portfolio formed by sorting on $-\text{PROFIT}$ has a monthly return of 2.48% with t -statistic of 21.67 when equal-weighted and 1.73% (2.63%) in the Stock-VW (Option VW) case.

For robustness, we redo the portfolio analyses using quintile sorts and report in the last column of Table 3 the (5-1) return spreads. The results are qualitatively the same as the (10-1) return spreads although the magnitudes tend to be smaller. For both decile and quintile sorts, the spread portfolios generally have larger returns when equal-weighted or option-value-weighted than stock-value-weighted. To be conservative, we mainly focus on stock-VW results for the rest of our paper.

In summary, using portfolio sorts, we show that 10 stock characteristics can predict the returns to delta-neutral call writing. These results are new to the literature. We also perform portfolio sorts according to several stock characteristics known to be related to the cross-section of delta-hedged option returns, such as VOL_deviation, stock idiosyncratic volatility (IVOL), and the Amihud (2002) stock illiquidity measure. We verify that writing delta-hedged call options delivers significantly higher returns on more illiquid stocks, stocks with higher idiosyncratic volatility or larger spread between historical stock volatility and option implied volatility. These results are consistent with the literature. In Section 2.3.1, we use bivariate portfolio sorts to show that the option return predictability results documented in Table 3 are new to the literature.

2.2 Time series of return spreads and subperiod evidence

Panel A of Table 4 reports the properties of time-series distributions of the Stock-VW monthly returns of our option portfolio strategies. They all have positive mean, median, and excess kurtosis. Nine of the ten option strategies have slightly negatively skewed returns while the other option strategy (based on price of the underlying stock) has slightly positive skewed returns. The mean (median) monthly Sharpe ratio of the 10 option strategies is 0.7 (0.67).

Table 4
Returns of option portfolio strategies
A. Time-series distribution of stock-value-weighted returns of option portfolio strategies

10-1 spread portfolios of delta-neutral call-writing sorted on various equity characteristics												
Sorted on	Mean	Min	10th pctl	Q1	Med	Q3	90th pctl	Max	SD	Skewness	Excess kurtosis	Sharpe ratio
CFV	0.87***	-9.62	-0.65	0.01	0.84	1.67	3.22	9.91	2.00	-0.68	6.97	0.43
CH	0.51***	-13.02	-3.08	-0.72	0.90	2.22	3.41	10.32	3.06	-1.24	4.00	0.16
DISP	1.48***	-5.96	-0.68	0.62	1.57	2.50	3.77	9.05	1.97	-0.33	2.09	0.77
ISSUE_1Y	0.56***	-10.69	-0.95	-0.16	0.66	1.54	2.19	5.59	1.73	-2.01	10.14	0.33
ISSUE_5Y	0.73***	-5.72	-1.04	0.06	0.84	1.55	2.26	5.92	1.47	-0.42	2.82	0.49
TEF	1.28***	-11.32	-1.01	0.41	1.33	2.28	3.79	7.32	2.24	-1.17	6.82	0.57
-PM	1.92***	-10.47	-0.53	0.85	2.09	3.32	4.61	7.64	2.39	-1.23	4.29	0.80
-ln(PRICE)	4.67***	-6.32	2.09	3.11	4.38	6.06	8.31	12.18	2.45	0.09	1.68	1.90
-PROFIT	1.73***	-10.19	-0.33	0.79	1.84	2.89	3.91	8.90	2.25	-0.97	4.95	0.77
-ZS	1.85***	-11.70	-0.38	0.59	1.91	3.19	4.68	8.90	2.39	-1.13	5.65	0.78

(Continued)

Table 4
Continued
B. Subsample analyses

Stock-value-weighted average returns of option portfolio strategies												
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
# of months	1996–2005	2006–2016	January	Feb-Dec	Sentiment low	Sentiment high	Positive mkt ret	Negative mkt ret	NBER expansion	NBER recession	Broker-dealer leverage low	Broker-dealer leverage high
CFV	0.82*** (3.77)	0.91*** (4.56)	0.93*** (3.17)	0.86*** (5.25)	0.79*** (3.43)	0.40** (2.05)	1.14*** (6.25)	0.79*** (3.43)	0.80*** (5.60)	1.42** (2.63)	1.16*** (6.89)	0.54** (2.14)
CH	0.54 (1.44)	0.42 (1.43)	–1.22 (–)	0.64*** (2.66)	0.53 (1.39)	0.44 (1.36)	0.32 (0.96)	0.53 (1.39)	0.50** (2.05)	0.33 (0.36)	0.22 (0.63)	0.71** (2.41)
DISP	1.36*** (6.14)	1.67*** (10.10)	1.48*** (4.26)	1.52*** (10.60)	1.38*** (6.11)	1.16*** (6.19)	1.89*** (12.48)	1.38*** (6.11)	1.50*** (10.87)	1.65*** (2.86)	1.76*** (10.60)	1.28*** (5.98)
ISSUE_1Y	0.26 (1.37)	0.85*** (7.58)	0.18 (0.58)	0.60*** (4.82)	0.18 (0.88)	0.36** (2.60)	0.77*** (5.04)	0.18 (0.88)	0.57*** (4.84)	0.50 (1.24)	0.74*** (3.95)	0.39*** (2.97)
ISSUE_5Y	0.65*** (4.21)	0.80*** (8.26)	0.38 (1.27)	0.76*** (7.46)	0.60*** (3.74)	0.52*** (4.19)	0.91*** (8.63)	0.60*** (3.74)	0.77*** (7.98)	0.42* (1.74)	0.87*** (7.15)	0.59*** (4.34)
TEF	1.38*** (5.44)	1.19*** (8.27)	1.38** (2.74)	1.28*** (7.55)	1.31*** (4.68)	1.14*** (4.67)	1.56*** (8.87)	1.31*** (4.68)	1.30*** (9.02)	1.11** (2.28)	1.33*** (8.25)	1.24*** (5.27)
–PM	1.80*** (6.25)	2.04*** (13.92)	2.00*** (3.53)	1.92*** (10.93)	1.77*** (5.83)	1.72*** (6.66)	2.23*** (11.38)	1.77*** (5.83)	1.98*** (11.60)	1.43*** (4.59)	1.97*** (9.29)	1.87*** (7.78)
ln(PRICE)	5.16*** (17.83)	4.20*** (21.19)	5.39*** (5.27)	4.60*** (26.01)	5.15*** (18.67)	4.64*** (16.87)	5.09*** (21.52)	5.15*** (18.67)	4.59*** (24.83)	5.32*** (8.21)	4.72*** (19.55)	4.65*** (16.56)
–PROFIT	0.93*** (5.61)	1.83*** (13.81)	1.38*** (4.26)	1.77*** (10.46)	1.64*** (5.59)	1.39*** (5.68)	2.03*** (11.11)	1.64*** (5.59)	1.72*** (9.88)	1.89*** (5.71)	1.88*** (9.57)	1.59*** (6.13)
–ZS	1.94*** (6.19)	1.77*** (11.52)	1.61*** (4.94)	1.88*** (9.72)	2.11*** (6.84)	2.04*** (5.69)	2.04*** (9.76)	2.11*** (6.84)	1.94*** (10.16)	1.14*** (3.15)	1.68*** (6.70)	2.01*** (8.53)

Panel A of this table reports some summary statistics for the returns of 10 option portfolio strategies. For each equity characteristics in the row label, we first form 10 decile portfolios of delta-neutral equity call writing by sorting on the characteristic of the underlying stock and then take the difference in the stock-value-weighted returns between the top and the bottom decile portfolios. Panel B reports the average return of our option strategies for different subsamples. The sentiment index is constructed by Baker and Wurgler (2006). The business cycle dates are from the National Bureau of Economic Research (NBER). The broker-dealer's quarterly leverage is measured as in Adrian, Etula, and Muir (2014) using data from the Federal Reserve. The sample period is from January 1996 to April 2016.

The corresponding annualized Sharpe ratio is around 2.4, several times larger than the Sharpe ratios of typical stock market anomalies as well as the popular strategy of selling volatility using equity index options.¹³

In Table 4, panel B, we further conduct a variety of subperiod analyses to gain a better understanding of the profitability of our option-trading strategies. We first partition the full sample into two periods (1996–2005 vs. 2006–2016). The profits of our strategies remain significant and just as strong in the more recent subsample. Furthermore, as shown in Columns 3–6, they are robust during both January and non-January months, following both periods of high and low market sentiment.¹⁴ Columns 7–10 indicate that our option portfolio strategies tend to be more profitable when stock market performance is good or when the economy is in expansion, but their average returns generally remain significantly positive during periods of negative stock market returns as well as NBER recession periods.¹⁵ Finally, columns 11 and 12 show that our option strategies generate economically and statistically significant profits during both periods of high and low funding liquidity, as measured by broker-dealer's leverage according to Adrian, Etula, and Muir (2014).¹⁶ We examine in Section 4.1 whether the intermediary capital shocks (e.g., Adrian, Etula, and Muir 2014; He, Kelly, and Manela 2017) can explain the profits of our option strategies.

Figure 2 plots the time series of monthly returns of the Stock-VW (10-1) spread portfolio of delta-neutral call writing sorted on each of the 10 stock characteristics of the underlying stock in Table 3. One striking pattern is that for the majority of the option strategies, the positive return cases vastly outnumber the negative return cases, justifying their high average returns and high Sharpe ratios. Moreover, the profitability is stable over time and is even stronger during or after the 2008–2009 financial crisis. In contrast, according to Chordia, Subrahmanyam, and Tong (2014) and McLean and Pontiff (2016), many stock market anomalies have weakened or become insignificant in recent years, with many equity strategies doing poorly or even crashed during the 2008–2009 financial crisis.

¹³ Ang (2014) reports that the monthly returns on the volatility strategy given by the MLHFV1 index produced by Merrill Lynch has an annualized Sharpe ratio of 0.65.

¹⁴ Baker and Wurgler (2006) construct an index of marketwide investor sentiment. The index contains five underlying measures of investor sentiment: the average closed-end fund discount, the number of initial public offerings (IPOs), the first-day return of IPOs, the equity share of total new issues, and the dividend premium (see <http://people.stern.nyu.edu/jwurgler/>).

¹⁵ Among the few exceptions, the mean profits of option portfolio strategies based on cash-to-asset ratio (CH) and change in shares over the previous year (ISSUE_1Y) become insignificant during periods of negative stock market returns as well as during NBER recession periods.

¹⁶ Following Adrian, Etula, and Muir (2014), the broker-dealer quarterly leverage is defined as total financial asset / (total financial asset- total financial liability) based on the Level Table "Security Brokers and Dealers" of the Federal Reserve (Item FL664090005.Q for asset and Item FL664190005.Q for liability) obtained from <https://www.federalreserve.gov/RELEASES/z1/>.

The consistent profitability of our option strategies could hint that they are compensations for exposures to some priced risk factors (Section 4 examines this possibility for a comprehensive set of stock market factors). Alternatively, the profitability of our option portfolio strategies could reveal market mispricing that has been previously neglected. Option traders traditionally focus on the relative valuation of an option and the underlying stock, or across options (with different moneyness or maturity) on the same underlying stock. Our option

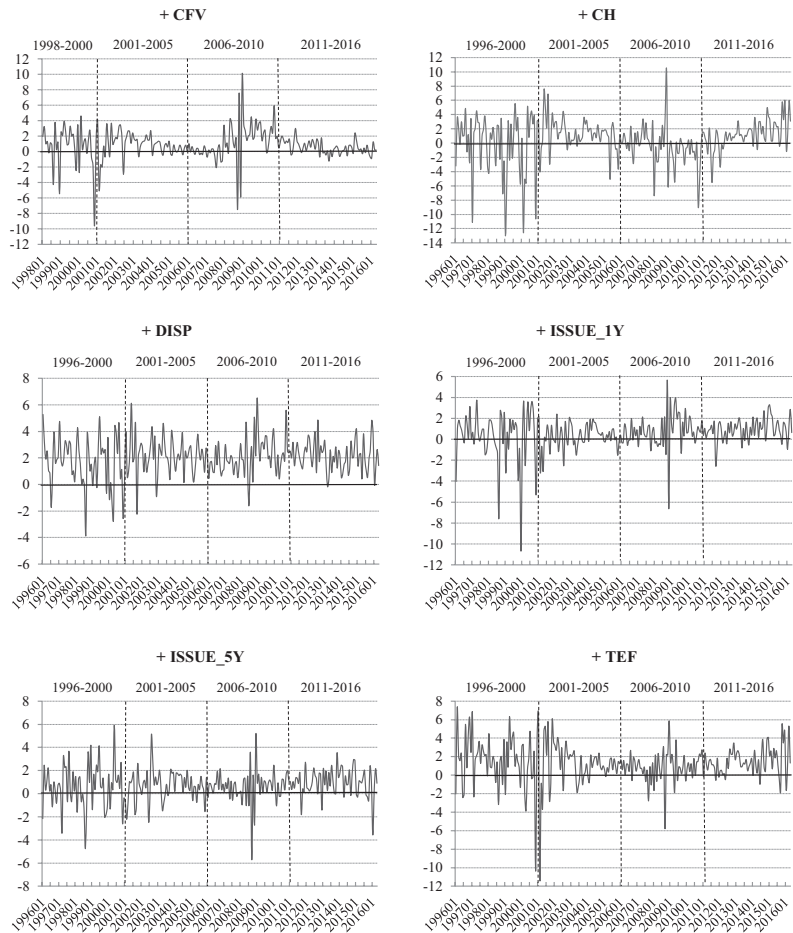


Figure 2
Time series of returns of various long-short portfolios of delta-neutral call writing
This figure plots the time-series of (10-1) return spread for stock-value-weighted portfolios of delta-neutral call writing sorted on the underlying stock characteristics described in Table 1. At the end of each month, we sort the delta-neutral call writing positions into deciles by a characteristic of the underlying stocks (as indicated by the title of each panel). The numbers in this figure are monthly returns expressed as a percentage. The sample period is from January 1996 to April 2016.

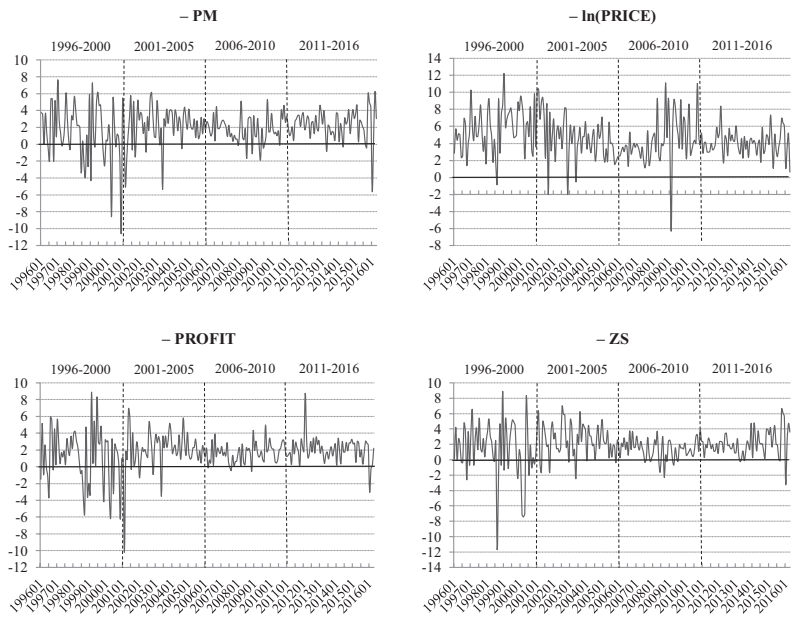


Figure 2
Continued

portfolio strategies have a completely different focus and are based on the cross-section of options (of same moneyness and maturity) on different underlying stocks. Therefore, we suspect few market participants were aware of and had traded on the option predictability patterns uncovered in this paper.

2.3 Robustness checks

In this subsection, we first control for known determinants of option returns in the literature, and then conduct a battery of robustness checks for our results with regards to variations in the construction of delta-neutral option positions and the type of options used in the analyses (e.g., put options instead of call options, other option moneyness, and maturity).

2.3.1 Bivariate portfolio sorts controlling for known determinants of option returns. We use bivariate portfolio sorts to examine whether our results remain significant after controlling for variables that are known to be related to the cross-section of expected delta-hedged option returns. The control variables include (1) *VOL_deviation* (the log difference between the realized stock volatility and Black-Scholes implied volatility for at-the-money options) following Goyal and Saretto (2009); (2) stock idiosyncratic volatility (*IVOL*) to control for the effect identified by Cao and Han (2013); (3) stock illiquidity

and option bid-ask spread motivated by Christoffersen, Fournier, and Jacobs (2018); (3) other firm characteristics including size ($\ln(\text{ME})$), book-to-market ratio ($\ln(\text{BM})$), momentum ($\text{RET}_{(-12, -2)}$), and short-term reversal ($\text{RET}_{(-1, 0)}$) that have been used by Cao and Han (2013), and (4) option Greeks, such as delta, vega, theta, gamma, and the square of gamma.

Our approach of bivariate portfolio sorts follows previous studies, such as Ang et al. (2006) and Bali, Cakici, and Whitelaw (2011). Each month, we first sort our sample into five quintiles by one of the control variables, such as IVOL. Within each control quintile, we form five quintile portfolios of delta-neutral call writing by sorting on one of the equity characteristics in Table 3. We then aggregate the 5×5 double-sorted option portfolios across the five control quintiles to produce five option portfolios with similar level in the control variable for the underlying stock, but with dispersion in the new equity characteristics we use to predict delta-hedged option returns. Table 5 reports a matrix of average stock-value-weighted (5-1) option spread portfolio return over our sample period. The entry in the i th row and j th column corresponds to the option portfolio strategy sorted on the equity characteristics labeled by row i , after controlling for the variable labeled in column j via bivariate portfolio sorts as described above.

Results in Table 5 show that after adjusting for the effect of each control variable using bivariate portfolio sorts, all 10 option strategies continue to have positive mean returns that are both statistically and economically significant. In unreported table, we have also confirmed this finding using Fama-MacBeth regressions with returns to selling delta-neutral call options on individual stocks as dependent variable. The advantage of regressions is that we can control for multiple variables simultaneously. We find that all 10 stock characteristics used in performing univariate portfolio sorts in Table 3 are significantly related to the cross-section of next month's delta-hedged option returns, even in the presence of all control variables used in the bivariate portfolio sorts in Table 5. Thus, the option return predictability patterns we document are distinct from the results in the existing literature.

2.3.2 Variations in delta-neutral call writing. We verify the robustness of our findings to two variations in delta-neutral call writing. Thus far we have only considered monthly buy-and-hold returns of delta-neutral call writing. Strictly speaking, the position is delta-neutral only at the beginning of the month if we do not rebalance the delta hedges as time goes by, because option's delta will change as the stock price changes over time. As a first robustness check, we adjust the option delta hedges each day and compound the daily returns of delta-neutral call writing over all trading days of a given month to obtain a monthly return.

The results based on daily-rebalanced delta-neutral call writing in Table A2 in the Internet Appendix are qualitatively the same as those reported in Table 3 for all 10 option strategies. The option portfolio profits become smaller after daily

Table 5
Returns of option portfolio strategies adjusting for control variables

Control for										
Sorted on	VOL_ deviation	IVOL	ln (Amihud)	Option bid- ask spread	ln (ME)	ln (BM)	RET (-12,-2)	RET (-1,0)	Vega	Theta
CFV	1.07*** (9.88)	0.49*** (4.74)	0.81*** (9.57)	0.86*** (7.81)	0.75*** (7.62)	0.85*** (7.62)	0.72*** (7.48)	0.67*** (5.77)	0.90*** (8.78)	0.87*** (9.36)
CH	1.00*** (8.62)	0.27*** (2.18)	1.00*** (9.94)	1.09*** (7.75)	0.75*** (5.87)	1.02*** (8.39)	0.70*** (6.33)	0.76*** (6.02)	0.85*** (6.51)	1.29*** (11.06)
DISP	1.32*** (12.36)	0.59*** (6.16)	0.97*** (12.56)	1.19*** (12.56)	0.92*** (9.20)	1.20*** (11.28)	0.95*** (10.06)	1.02*** (10.60)	1.24*** (11.41)	1.22*** (14.39)
ISSUE_1Y	0.79*** (11.03)	0.18 (1.64)	0.79*** (10.71)	0.57*** (5.50)	0.50*** (6.03)	0.58*** (6.79)	0.54*** (6.94)	0.54*** (5.63)	0.66*** (7.36)	0.79*** (10.64)
ISSUE_5Y	0.85*** (12.20)	0.42 (5.40)	0.91*** (14.05)	0.72*** (10.24)	0.74*** (10.26)	0.69*** (9.03)	0.66*** (8.84)	0.63*** (8.53)	0.68*** (8.56)	0.75*** (9.66)
TEF	1.01*** (9.12)	0.24 (2.93)	0.70*** (8.79)	0.82 (6.27)	0.54*** (5.88)	0.69*** (5.95)	0.76*** (7.98)	0.73*** (6.75)	0.88*** (8.12)	1.09*** (10.69)
PM	1.45*** (14.84)	0.63 (6.07)	1.01*** (12.68)	1.31*** (11.29)	0.74*** (7.41)	1.20*** (10.42)	1.10*** (12.53)	1.09*** (9.80)	1.33*** (12.23)	1.43*** (17.44)
-ln(PRICE)	3.25*** (26.68)	2.68 (20.28)	2.41*** (26.40)	3.36*** (20.14)	2.48*** (19.87)	3.38*** (26.03)	3.08*** (24.99)	3.15*** (24.48)	3.66*** (26.59)	3.98*** (27.27)
-PROFIT	1.42*** (15.88)	0.71 (7.45)	1.01*** (12.91)	1.23*** (10.79)	0.88*** (9.11)	1.26*** (12.93)	1.13*** (12.69)	1.12*** (11.27)	1.33*** (13.09)	1.29*** (15.48)
ZS	1.10*** (11.37)	0.77 (8.36)	1.07*** (12.36)	0.88*** (8.46)	0.97*** (10.39)	0.85*** (9.01)	0.90*** (10.46)	0.94*** (9.76)	0.95*** (8.79)	1.02*** (11.42)

This table reports the stock-value-weighted average returns of our option portfolio strategies after accounting for various control variables using the dependent double-sorts approach. Each row of the table corresponds to one option portfolio strategy, obtained by sorting delta-neutral writing equity calls by one characteristics of the underlying stock. Each column corresponds to one control variable. In each month, for each equity characteristics used in our option strategies and for each control variable, we first sort our option sample into five quintiles by the value of the control variable. Within each quintile, we further sort options into five portfolios by the equity characteristics. We then aggregate the 25 option portfolios across the five control quintiles to produce five portfolios of delta-neutral call writing with similar level in the control variable, but with dispersion in the equity characteristics. We report the difference in average monthly returns (expressed as a percentage) between the top and the bottom quintile portfolios. The control variables include VOL_deviation (the log difference between historical realized stock volatility and the Black-Scholes at-the-money option implied volatility), idiosyncratic volatility (IVOL), the annualized stock return idiosyncratic volatility of last month defined in Ang et al. (2006), Stock ln(Amihud) (the Amihud (2002) illiquidity measure's logarithm), option bid-ask spread (the ratio of the difference between the ask and bid quotes of the option to the midpoint of the bid and ask quotes at the end of last month), ln(ME) and ln(BM) as defined in Fama and French (1992), RET_(-1,0) is the 1-month-lagged stock return, RET_(-12,-2) is the cumulative stock returns from 12 months ago until 1 month ago. Vega, theta, delta, and gamma are the option Greeks according to the Black-Scholes model. The sample period is from January 1996 to April 2016. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

rebalancing delta-hedges, but they are still both statistically and economically significant. This suggests that our option-return predictability results are not driven by the underlying stock return predictability. In unreported test, we confirm that the significant relationships between return to delta-neutral call writing and various underlying stock characteristics are robust after controlling for contemporaneous stock return, which further removes the concern that our results are caused by delta-hedging error and stock return predictability.

Second, [Table A3](#) in the [Internet Appendix](#) reports results based on returns of delta-neutral call writing held until maturity (about 50 calendar days). The patterns are identical to [Table 3](#) in which the holding period is 1 month. Returns of delta-neutral call writing held until maturity increase with cash flow variance, cash holding, analysts' forecast dispersion, 1- and 5-year shares issuance, as well as total external financing, but decrease with the underlying stock's price, profit margin, profitability, and z-score. All of these predictive relations are statistically significant, just as in [Table 3](#). The only difference is that with a longer holding period, the return spreads between the extreme decile or quintile portfolios sorted by the underlying equity characteristics are bigger in magnitudes than the corresponding results in [Table 3](#). Holding options until maturity also lowers transaction costs as there is no need to sell options to close the option position.

2.3.3 Strategies involving delta-neutral put writing. In this subsection, we examine the profitability of put options portfolio strategies sorted by various stock characteristics. The basic unit of analysis here is selling a delta-neutral equity put. Specifically, for each stock, we sell one contract of put option against a short position of delta shares of the underlying stock, using the Black-Scholes put option delta. We then repeat [Table 3](#) for portfolios of delta-neutral put writing sorted on the same set of 10 stock characteristics. As can be seen by comparing [Table A4](#) in the [Internet Appendix](#) with [Table 3](#), regardless of whether we use equity puts or calls when forming option portfolios sorted on the same underlying stock characteristic, our option portfolio strategies produce consistent returns (same signs, similar magnitudes). This suggests that the predictability in delta-hedged option returns we document is not simply driven by the underlying stock return predictability; otherwise, the patterns for calls and puts would have the opposite signs.

2.3.4 Across different moneyness and maturity group. Our results so far are based on at-the-money short-maturity call options, because these options are most actively traded. In this subsection, we explore whether the same return predictability patterns also hold for other options. For each stock at the end of each month, we assign its call options into 3x3 moneyness and maturity groups. Three moneyness groups are based on the option delta (Δ): out-of-the-money ($0.2 < \Delta < 0.4$), at-the-money ($0.4 \leq \Delta \leq 0.6$), and in-the-money ($0.6 < \Delta < 0.8$). Three maturity groups are based on days to maturity: short-term (30

to 60 days), medium-term (90 to 180 days), and long-term (180 to 360 days). For each moneyness-maturity option group, we calculate the average return to delta-neutral call writing for all call options on a given stock within that group. Then we compute the stock-value-weighted average return to delta-neutral call writing across all stocks that belong to top (bottom) decile sorted by each stock characteristics. Table A5 in the Internet Appendix shows that the average 10-minus-1 return spread of delta-neutral call writing is generally significant with a consistent sign across different moneyness-maturity groups, though the magnitude tends to be stronger for short-term options.

2.4 Accounting for option trading costs

For all of the previous results, we assume that options can be bought or sold at the midpoint of the bid and ask price quotes. Table 6 examines whether our option portfolio strategies remain profitable after accounting for option transaction costs and margin requirement.

We measure option transaction costs by the effective bid-ask spreads when selling and buying the call options. Because of the data limitation, we are unable to observe the effective option bid-ask spread for our full sample. However, for a subsample and starting from May 2003, we obtain the actual effective option bid-ask spreads using the option intraday trades data from the Options Price Reporting Authority (OPRA).

In our full sample, we first recompute option returns corresponding to an assumed effective option spread that is equal to 25%, 50%, 75%, and 100% of the quoted spread.¹⁷ The column “No Cost” in Table 6 corresponds to zero effective spread—that is, option returns are computed with the transactions done at the midpoint of the bid and ask quotes—as in all previous tables.

Table 6 shows that for all the portfolios of delta-neutral call writing sorted on 1 of the 10 stock characteristics, the stock-value-weighted (10-1) return spread decreases monotonically with the transaction costs. For example, the average return of our option strategy based on analyst dispersion (DISP) is 1.51% per month when the effective spread is taken to be zero. With an effective option spread that is 25% (50%) of the quoted spread, the average return is reduced to 1.23% (0.95%) per month. When the effective option spread increases to 75% (100%) of the quoted spread, the average monthly return of our option strategy sorted on DISP further drops to 0.67% (0.40%). With one exception (portfolios sorted on cash holding CH), the option strategies still have significantly positive mean returns at 75% effective option spread. However, four option strategies (those based on CH, ISSUE_1Y, TEF, and PM) are no longer profitable at 100% effective option spread.

¹⁷ Previous studies such as De Fontnouvelle, Fische, and Harris (2003) and Mayhew (2002), show that for equity options, the ratio of effective spread to the quoted spread is less than 0.5. Using more recent data, Goyenko, Ornathanalai, and Tang (2015) report that in aggregate, the effective-to-quoted spread ratio is 0.8 for options with various moneyness and maturity between 30 and 182 calendar days. We focus on at-the-money short-term options, which are among the most liquid options.

Table 6
Impact of option transaction costs on the profitability of option portfolio strategies

(10-1) spread	Full sample: 1996.1–2016.4					Subsample with effective bid-ask spread from OPRA: 2003.5–20016.4			
	Assumed effective bid-ask spread/quoted bid-ask spread					Actual effective bid-ask spread			
	0% No cost	25%	50%	75%	100%	50% + margin cost	No cost	With effective spread	Effective spread + margin cost
Stock-VW									
CFV	0.87*** (5.92)	0.72*** (5.19)	0.58*** (4.38)	0.44*** (3.47)	0.29*** (2.40)	0.47*** (3.42)	1.06*** (4.47)	0.79*** (3.86)	0.72*** (3.45)
CH	0.48*** (2.02)	0.34 (1.52)	0.20 (0.95)	0.07 (0.34)	−0.06 (−0.27)	0.08 (0.37)	0.49 (1.53)	0.24 (0.87)	0.16 (0.59)
DISP	1.51*** (10.94)	1.23*** (9.08)	0.95*** (7.08)	0.67*** (5.01)	0.40*** (2.94)	0.84*** (6.12)	1.84*** (12.25)	1.35*** (8.92)	1.27*** (8.08)
ISSUE_1Y	0.56*** (4.86)	0.45*** (4.06)	0.34*** (3.11)	0.22*** (2.08)	0.12 (1.05)	0.22* (1.93)	0.84*** (5.67)	0.56*** (4.38)	0.49*** (3.69)
ISSUE_5Y	0.73*** (7.98)	0.63*** (6.86)	0.53*** (5.65)	0.43*** (4.44)	0.33*** (3.28)	0.41*** (4.25)	0.71*** (4.55)	0.47*** (3.10)	0.40*** (2.58)
TEF	1.28*** (8.88)	0.99*** (7.07)	0.69*** (4.95)	0.40*** (2.77)	0.12 (0.77)	0.57*** (3.98)	1.37*** (6.92)	0.92*** (5.23)	0.85*** (4.68)
−PM	1.92*** (11.98)	1.49*** (9.50)	1.08*** (6.85)	0.67*** (4.16)	0.26 (1.55)	0.94*** (5.75)	2.40*** (14.07)	1.66*** (10.75)	1.58*** (9.99)
−ln(PRICE)	4.67*** (25.17)	3.72*** (21.19)	2.80*** (16.19)	1.90*** (10.77)	1.01*** (5.48)	2.68*** (15.71)	3.96*** (18.01)	2.78*** (12.86)	2.70*** (12.21)
−PROFIT	1.73*** (10.96)	1.39*** (8.84)	1.05*** (6.62)	0.71*** (4.40)	0.38*** (2.28)	0.93*** (5.79)	2.34*** (12.63)	1.72*** (10.68)	1.65*** (9.85)
−ZS	1.85*** (10.73)	1.49*** (8.89)	1.14*** (6.74)	0.79*** (4.52)	0.45*** (2.43)	0.99*** (5.63)	2.20*** (11.09)	1.54*** (8.89)	1.47*** (8.23)

This table examines the impact of stock options' transaction costs (bid-ask spreads and margin requirements) on the profitability of our option portfolio strategies (stock-value-weighted). For the column "No Cost," we assume the options are transacted at the midpoint of the bid and ask quotes (i.e., effective spread is zero). The other columns correspond to different assumptions on the ratio of effective bid-ask spread (ESPR) to the quoted bid-ask spread (QSPR). The margin requirement-adjusted return is calculated using initial CBOE-based option margin requirements and option-maturity matched LIBOR rate for the interest expense. Following Weinbaum et al. (2020), we set the margin costs equal to the cost of borrowing the additional capital to meet the margin requirement. The margin requirement-adjusted return is calculated using initial CBOE-based option margin requirements and option-maturity matched LIBOR rate for interest expense. In the right panel, we repeat the analyses for the subsample starting May 2003 using the actual effective option bid-ask spreads obtained from intraday option OPRA data. All of the numbers in this table are monthly returns expressed as a percentage. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

In the OPRA subsample, the actual effective option spread is on average 55% of the quoted spread. For this subsample, the right half of Table 6 shows that after taking the actual bid-ask spreads into account, 9 of our 10 option strategies still deliver positive average returns that are statistically significant from zero. After adjusting for actual effective option spread, the return spreads of stock-value-weighted (10-1) portfolios sorted on the 10 stock characteristics reduce by 32% on average. This is likely an overestimate of the impact of transaction costs, since according to [Muravyev and Pearson \(2020\)](#), investors who employ execution timing pay less than 40% of the conventional effective spreads.

Another cost of option trading is the margin requirement, especially in the case of writing options. To be conservative, we assume the long positions in the underlying stocks cannot be used to fulfill the margin requirement for the short call position. We follow the CBOE initial margin requirement for a naked short option position, which is “100% of option proceeds plus 20% of underlying security value less out-of-the-money amount, if any, to a minimum for calls of option proceeds plus 10% of the underlying security value, and a minimum for puts of option proceeds plus 10% of the puts exercise price.”¹⁸ Following [Weinbaum et al. \(2020\)](#), we measure the margin cost as the cost of borrowing additional capital to meet the margin requirement over the holding period, which is 1 month in our study. The margin-adjusted return over $[t, t+1]$ to writing a delta-neutral call is defined as

$$HPR = \frac{(\Delta_t \cdot S_{t+1} - C_{t+1}) - (r/12) \cdot M}{(\Delta_t \cdot S_t - C_t)} - 1, \quad (2)$$

where r is the option-maturity matched annual LIBOR rate, and M is the CBOE required margin amount.

The impact of margin requirement on the profits of our option strategies is smaller than that of the option transaction cost. Table 6 shows that for the full sample and with the effective option spread assumed to be 50% of the quoted spread, further adjusting for option margin requirement reduces the stock-value-weighted (10-1) return spread by about 14% on average. For the OPRA subsample using the actual effective option spread, further adjusting for option margin requirement only reduces the profit of option strategy by 5% on average. More importantly, the profits for 9 of 10 option strategies remain significant both economically and statistically after incorporating both option transactions costs and the margin cost. We have also implemented an alternative margin requirement in accordance with [Murray \(2013\)](#) and obtain the same conclusion.¹⁹ In summary, our findings on option return predictability

¹⁸ See <http://www.cboe.com/LearnCenter/pdf/margin2-00.pdf>. This margin requirement has been used in related studies, such as [Bali and Murray \(2013\)](#) and [Hitzemann et al. \(2018\)](#).

¹⁹ For a portfolio of options and stocks, [Murray \(2013\)](#) develops a methodology for calculating the amount of cash reserve required to satisfy potential future margin calls. This alternative margin requirement leads to slightly larger margin-adjusted returns of our option strategies. Our delta-hedged option positions have limited downside

generally survive transactions costs and margin requirement, despite their large impact on the profits of our option strategies.

3. Potential Explanations

So far, we have documented a variety of highly profitable option portfolio strategies motivated by novel patterns of option return predictability by underlying stock characteristics. In this section, we use both [Fama and MacBeth \(1973\)](#) regressions and bivariate portfolio sorts to assess several potential underlying economic channels for our results. We find that some of these economic mechanisms play important roles and together, they can explain up to 65% of our findings based on the reduction in the regression coefficients. However, we still find significant option return predictability after controlling for the various explanations below.

3.1 Variance risk premium

This subsection examines whether our results can be explained by the stock variance risk premium. Delta-hedged options are sensitive to underlying asset volatility. Investors generally dislike the randomness of future variance and, in equilibrium, demand a premium for accepting variance risk. Previous studies (e.g., [Bakshi and Kapadia 2003](#); [Bakshi, Kapadia, and Madan 2003](#)) have used delta-hedged options to examine variance risk premium. Individual stock variance risk premium is theoretically related to the expected delta-hedged option returns under a stochastic volatility model (e.g., [Bakshi and Kapadia 2003](#)) and has been empirically estimated (e.g., [Carr and Wu 2009](#); [Han and Zhou 2015](#)). Stock variance risk premium depends importantly on various stock characteristics ([Han and Zhou 2015](#)). Therefore, stock variance risk premium could account for the option return predictability by stock characteristics we have documented if the stock characteristics are correlated with stock variance risk premium.

We examine the effect of monthly individual stock variance risk premium (VRP) by using [Fama and MacBeth \(1973\)](#) regressions. VRP is measured as the difference between the expected stock return variance under the risk-neutral measure and under the empirical probability. Following [Jiang and Tian \(2005\)](#), and [Bollerslev, Tauchen, and Zhou \(2009\)](#), the risk-neutral expected stock variance is extracted from a cross-section of equity options on the last trading day of a month and the empirical counterpart is proxied by realized return variance computed from intradaily stock returns over all trading days of a month (see [Cao and Han \[2013\]](#), appendix A, for details).

compared to selling naked call options. We find that the margin requirement under the methodology of [Murray \(2013\)](#) tends to be marginally smaller than the assumption we use (based on CBOE margin requirement and not allowing the long stock positions in delta-neutral call writing to lower required margin).

The left three columns of Table 7, panel A, report the results. In the first column, we regress the next month's return to delta-neutral call writing on one of the stock characteristics within the subsample with available VRP measure. In the next two columns, we further add VRP as another regressor in each regression. By comparing the coefficient of each stock characteristics with and without VRP as control using the same data sample, we can assess the explanatory power of variance risk premium for the option return predictability we document. Individual stock variance risk premium has a significantly positive coefficient in all regressions, suggesting higher returns to selling delta-hedged calls on stocks with large VRP. After controlling for VRP, the coefficients for all 10 stock characteristics remain significant at the 1% level with the same signs as those in the corresponding "No Controls" column. The magnitudes of the coefficients shrink on average by about 26%. Therefore, the significant relationships between delta-hedged option returns and the 10 stock characteristics do not merely reflect the effect of stock variance risk premium on expected delta-hedged option returns.

3.2 Uncertainty about stock volatility

In this subsection, we test a potential explanation of our results based on investors' uncertainties about future stock volatilities, the most important input in option valuation. Such uncertainties create a "model risk." Green and Figlewski (1999) show that the pricing and hedging errors due to inaccurate volatility forecasts create sizable risk exposure for option writers. Risk-averse option sellers respond by using a higher option implied volatility. Thus, when there is increased uncertainty about the underlying stock volatility, option sellers charge a higher option premium, resulting in a higher expected return to selling delta-neutral options. This could explain our findings if the stock characteristics underlying our option portfolio strategy are correlated in the cross-section with uncertainty about stock volatility.

To test this potential explanation, we control for the volatility of implied volatility (VOL-of-VOL), a measure of uncertainty in stock volatility from Baltussen, Van Bakkum, and Van Der Grient (2018). It is the standard deviation of the stock's ATM implied volatilities (the average of the ATM call and ATM put implied volatilities) over all trading days in the previous month divided by the mean of these same implied volatilities.²⁰

The middle three columns of Table 7, panel A, illustrate the results. The coefficient of VOL-of-VOL is significantly positive. It is consistent with Green and Figlewski (1999) and the idea that option writers charge a higher option premium when facing greater uncertainty in the underlying stock volatility. More importantly, after we control for uncertainty in stock volatility, the

²⁰ To calculate VOL-of-VOL for a stock in a given month, we follow Baltussen, Van Bakkum, and Van Der Grient (2018) and require at least 12 daily ATM implied volatilities during the previous month. Our results are robust when we use the alternative volatility uncertainty measures given in Cao et al. (2020).

Table 7
Potential explanations
A. Controlling for individual explanation (variance risk premium, uncertainty in volatility, jump risk)

	Subsample with variance risk premium measure (average 93% of full sample)			Subsample with uncertainty in volatility measure (average 97% of full sample)			Subsample with jump risk measure (average 70% of full sample)		
	Control for variance risk premium		No controls	Control for uncertainty in volatility		No controls	Control for jump risk		
	Stock characteristics	Stock characteristics		Stock characteristics	Stock characteristics		Stock characteristics	Stock characteristics	
CFV	0.482*** (4.79)	0.411*** (4.40)	10.228*** (11.11)	0.458*** (4.85)	0.442*** (4.80)	4.545*** (6.08)	0.407*** (3.76)	0.175** (2.21)	Option-implied kurtosis 9.108*** (8.82)
CH	2.848*** (17.01)	1.946*** (11.16)	8.704*** (9.88)	2.877*** (17.97)	2.845*** (17.79)	4.448*** (6.16)	2.679*** (15.16)	1.743*** (9.11)	10.099*** (8.23)
DISP	0.831*** (10.09)	0.620*** (8.74)	9.158*** (9.82)	0.848*** (10.23)	0.836*** (10.26)	4.787*** (6.97)	0.816*** (7.64)	0.469*** (4.92)	10.009*** (8.70)
ISSUE_1Y	3.275*** (11.90)	2.337*** (10.78)	8.971*** (9.56)	3.407*** (12.95)	3.354*** (12.79)	5.002*** (6.98)	3.075*** (10.51)	1.625*** (6.20)	10.813*** (8.67)
ISSUE_5Y	1.453*** (20.85)	1.071*** (16.51)	8.727*** (9.64)	1.470*** (21.31)	1.448*** (20.77)	4.613*** (6.65)	1.332*** (16.42)	0.846*** (10.62)	11.022*** (7.75)
TEF	3.167*** (18.10)	2.193*** (13.35)	8.827*** (9.77)	3.141*** (17.80)	3.076*** (17.40)	5.089*** (7.17)	2.967*** (14.61)	1.882*** (9.24)	10.492*** (8.03)
PM	0.245*** (5.86)	0.166*** (5.54)	8.686*** (9.61)	0.235*** (5.82)	0.231*** (5.80)	4.672*** (5.75)	0.223*** (5.75)	0.159*** (5.52)	10.170*** (8.14)
-ln(PRICE)	2.104*** (30.75)	1.851*** (19.36)	19.719*** (10.96)	2.053*** (30.49)	2.035*** (30.39)	2.579*** (4.16)	2.012*** (30.15)	1.744*** (27.75)	9.792*** (6.98)
-PROFIT	1.359*** (17.25)	0.994*** (13.32)	8.722*** (9.64)	1.377*** (17.88)	1.364*** (17.78)	4.747*** (6.65)	1.318*** (14.59)	0.884*** (10.79)	10.105*** (8.19)
SZ	0.326*** (20.93)	0.234*** (14.43)	8.618*** (8.88)	0.333*** (22.68)	0.329*** (22.26)	4.395*** (5.87)	0.320*** (18.20)	0.225*** (13.71)	10.156*** (7.81)

(Continued)

Table 7
Continued
B. Controlling for individual explanation (information asymmetry, option demand pressure, lottery preference)

	Subsample with information asymmetry measure (average 66% of full sample)			Subsample with option demand pressure measure (average 99% of full sample)			Subsample with lottery preference measure (average 99% of full sample)		
	Control for information asymmetry		No controls	Control for option demand pressure		No controls	Control for lottery preference		Stock MAX(5)
	Stock characteristics	Stock PIN		Stock characteristics	Stock PIN		Stock characteristics	Stock MAX(5)	
CFV	0.543*** (4.57)	0.532*** (4.47)	0.452*** (4.73)	0.345*** (4.36)	0.380*** (13.30)	0.453*** (4.73)	0.241*** (3.94)	49.877*** (19.11)	
CH	2.338*** (10.30)	2.247*** (9.87)	2.840*** (17.63)	2.339*** (14.78)	0.270*** (9.78)	2.841*** (17.61)	1.899*** (12.59)	40.823*** (18.29)	
DISP	0.934*** (8.52)	0.915*** (8.39)	0.833*** (10.44)	0.659*** (9.32)	0.355*** (13.57)	0.833*** (10.45)	0.531*** (8.06)	46.898*** (20.06)	
ISSUE_1Y	2.433*** (9.26)	2.347*** (8.93)	3.268*** (12.00)	2.586*** (10.07)	0.390*** (14.29)	3.270*** (12.01)	1.616*** (8.21)	48.473*** (20.95)	
ISSUE_5Y	1.248*** (14.84)	1.216*** (14.35)	1.442*** (20.80)	1.146*** (17.94)	0.345*** (14.17)	1.443*** (20.82)	0.889*** (15.69)	46.838*** (19.63)	
TEF	2.624*** (13.29)	2.533*** (12.53)	3.161*** (18.43)	2.624*** (15.84)	0.335*** (13.48)	3.156*** (18.42)	1.980*** (12.59)	44.293*** (19.40)	
PM	0.317*** (4.24)	0.310*** (4.13)	0.232*** (5.90)	0.202*** (5.64)	0.362*** (13.03)	0.231*** (5.89)	0.182*** (5.39)	46.853*** (19.68)	
ln(PRICE)	2.056*** (24.45)	2.039*** (24.54)	2.072*** (30.80)	1.991*** (30.07)	0.300*** (13.36)	2.072*** (30.79)	1.803*** (25.74)	28.357*** (14.78)	
-PROFIT	1.147*** (13.27)	1.115*** (13.07)	1.367*** (17.89)	1.174*** (16.69)	0.348*** (13.08)	1.366*** (17.89)	0.912*** (15.48)	44.484*** (19.84)	
-ZS	0.264*** (12.57)	0.257*** (12.23)	0.326*** (22.07)	0.280*** (20.47)	0.329*** (11.99)	0.327*** (22.06)	0.241*** (19.33)	41.288*** (18.05)	

(Continued)

Table 7
Continued
C. Controlling for multiple explanations

	Subsample including VRP, VOL-of-VOL, MAX(5), and option demand pressure (average 90% of full sample)		Subsample including VRP, VOL-of-VOL, MAX(5), option demand pressure, and stock PIN (average 63% of full sample)		Subsample including VRP, VOL- of-VOL, MAX(5), option demand pressure, stock PIN, and option- demand implied skewness and kurtosis (average 40% of full sample)	
	No controls	With controls	No controls	With controls	No controls	With controls
CFV	0.488*** (4.92)	0.170*** (3.36)	0.544*** (4.75)	0.168*** (2.88)	0.442*** (3.46)	-0.009 (-0.10)
CH	2.842*** (17.10)	0.976*** (6.75)	2.378*** (10.64)	0.858*** (4.45)	2.260*** (10.31)	0.622*** (3.24)
DISP	0.854*** (9.98)	0.352*** (5.57)	0.942*** (8.55)	0.395*** (5.20)	0.991*** (5.95)	0.241*** (2.29)
ISSUE_1Y	3.327*** (12.33)	0.907*** (6.10)	2.550*** (9.88)	0.714*** (4.09)	2.388*** (8.38)	0.045 (0.23)
ISSUE_5Y	1.474*** (21.29)	0.531*** (10.52)	1.273*** (15.25)	0.493*** (8.13)	1.207*** (13.13)	0.333*** (4.25)
TEF	3.126*** (17.38)	0.994*** (6.98)	2.616*** (12.97)	0.747*** (4.27)	2.334*** (9.73)	0.200 (0.95)
PM	0.248*** (5.77)	0.109*** (9.00)	0.302*** (4.06)	0.097* (1.82)	0.262*** (2.98)	0.070 (1.06)
ln(PRICE)	2.092*** (30.34)	1.552*** (6.66)	2.034*** (23.98)	1.545*** (15.52)	1.982*** (23.27)	1.361*** (14.74)
PROFIT	1.365*** (17.07)	0.575*** (10.01)	1.167*** (13.13)	0.531*** (8.53)	1.152*** (10.19)	0.407*** (4.41)
ZS	0.332*** (0)	0.151*** (0)	0.260*** (12.54)	0.128*** (7.29)	0.269*** (11.65)	0.108*** (5.66)

(Continued)

Table 7
Continued

D. Stock-value-weighted return of option portfolio strategies after controlling for explanatory variables

Sorted on	Control for					
	VRP	VOL- of- VOL	Option- implied skewness	Option- implied kurtosis	Stock PIN	Option demand pressure
CFV	0.58*** (5.89)	0.85*** (7.89)	0.84*** (6.95)	0.48*** (5.09)	0.91*** (6.64)	0.76*** (8.13)
CH	0.26* (1.74)	0.78*** (5.72)	0.68*** (4.75)	0.18 (1.15)	0.75*** (4.25)	0.65*** (5.30)
DISP	0.65*** (6.64)	1.26*** (11.30)	1.21*** (10.46)	0.51*** (4.72)	1.29*** (10.03)	1.05*** (10.80)
ISSUE_1Y	0.32*** (4.01)	0.67*** (8.81)	0.67*** (6.34)	0.17* (1.74)	0.56*** (5.39)	0.51*** (6.06)
ISSUE_5Y	0.51*** (7.09)	0.74*** (9.71)	0.73*** (7.87)	0.25*** (2.38)	0.68*** (7.14)	0.56*** (7.90)
TEF	0.40*** (3.93)	0.88*** (7.76)	0.76*** (6.43)	0.37*** (3.29)	0.82*** (6.23)	0.78*** (7.62)
-PM	0.86*** (10.30)	1.36*** (13.27)	1.11*** (8.26)	0.66*** (5.74)	1.15*** (9.96)	1.21*** (12.12)
-ln(PRICE)	2.69*** (18.61)	3.40*** (25.57)	3.38*** (24.57)	2.14*** (14.61)	3.31*** (18.75)	3.31*** (25.77)
-PROFIT	0.81*** (9.48)	1.35*** (13.24)	1.22*** (9.13)	0.62*** (6.58)	1.18*** (10.49)	1.15*** (12.46)
-ZS	0.68*** (7.32)	1.06*** (10.96)	0.90*** (6.85)	0.63*** (6.29)	0.78*** (5.90)	0.90*** (10.65)

This table reports the test results for several potential explanations of the option return predictability we document. Panels A, B, and C report Fama-MacBeth regressions with the return to writing delta-neutral call option on stock (expressed as a percentage) as the dependent variable. Each regression uses one and only one of the stock characteristics as the key regressor. The variance risk premium (VRP) is defined as the difference between a model-free estimate of the risk-neutral expected variance implied from stock options at the end of last month and the realized variance estimated from intraday stock returns over the previous month. The uncertainty in stock volatility (VOL-of-VOL) is the standard deviation of the stock's ATM implied volatilities over all days in the previous month divided by the mean of these same implied volatilities as in Baltussen, Van Bakkum, and Van Der Grient (2018). Option-implied Skewness and Kurtosis are the risk-neutral skewness and kurtosis of stock returns inferred from a cross-section of out-of-the-money calls and puts as in Bakshi, Kapadia, and Madan (2003). Stock PIN is the probability of informed trading in Easley, Hvidkjaer, and O'Hara (2002). Option demand pressure is the log difference between the total market value of all options and the market value of underlying stocks at the end of last month. Stock MAX(5) is the average of five highest daily returns of underlying stock in the previous month. All independent variables are winsorized each month at the 0.5% level. Panel D reports the stock-value-weighted average returns of option portfolio strategies after controlling for one of the explanatory variables using dependent double-sorts. Each month, we first sort our option sample into five quintiles by one of the explanatory variables. Within each quintile, we further sort options into five portfolios according to one of our option portfolio strategies. We then aggregate the 25 option portfolios across the five explanatory quintiles to produce five portfolios of delta-neutral equity call writing with similar level in the explanatory variable, but with dispersion in the equity characteristics that predict delta-hedged option returns. Panel D reports the difference in average monthly returns (expressed as a percentage) of delta-neutral equity call writing between quintiles 5 and 1, for each pair of equity characteristics (corresponding to an option portfolio strategy and an explanatory variable). The sample period is from January 1996 to April 2016. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

coefficients for the 10 stock characteristics are virtually the same as the coefficients reported in the corresponding “No Controls” column for the same sample, and are statistically significant at the 1% level. Therefore, the predictive power of stock characteristics for delta-hedged option returns is independent of and unexplained by the effect of stock volatility uncertainty.

To further understand the role of volatility risk for our findings, we examine option return predictability results using delta-vega-neutral call writing, which by construction is not sensitive to change in stock volatility. Specifically, we sell one at-the-money equity call, hedged by a long position in appropriate units of an out-of-the-money call with same maturity (in order to be vega-neutral) as well as a long position in appropriate units of the underlying stock (to be delta-neutral). [Table A6](#) in the [Internet Appendix](#) provides the detail for the construction of delta-vega-neutral call writing and its return. The 10 stock characteristics are significantly related to the cross-section of returns to delta-vega-neutral call writing with the same sign as those for the returns to delta-neutral call writing. When we form portfolios of delta-vega-neutral call writing sorted by each of the 10 stock characteristics, the 10-minus-1 spread portfolios continue to have significantly positive mean returns, just as the portfolio strategies in [Table 3](#) based on delta-neutral call writing. Moreover, there are no material changes in the magnitudes of the average returns of the option portfolio strategies. From these results and those in [Section 3.1](#), we conclude that the return predictability for delta-hedged options is largely unexplained by their exposures to volatility risk.

3.3 Jump risk

A delta-hedged option is immune from small changes in the price of the underlying stock. However, it is exposed to the underlying stock jump risk since a large price movement would render delta-hedging ineffective. As argued by [Green and Figlewski \(1999\)](#), option dealers charge a premium for the jump risk when they write options. [Broadie, Chernov, and Johannes \(2009\)](#) show that incorporating a jump risk premium can help explain empirical patterns in index option returns. In this subsection, we examine whether our results could be explained by the correlations between jump risk and the stock characteristics that predict the cross-section of delta-hedged option return.

Following [Bakshi and Kapadia \(2003\)](#) as well as [Bakshi, Kapadia, and Madan \(2003\)](#), we proxy for the underlying stock return jump risk by an ex ante measure of the stock return risk-neutral skewness and kurtosis inferred from equity options (for details, see, e.g., [Cao and Han 2013](#)). The right four columns of [Table 7](#), panel A, show that the risk-neutral skewness and kurtosis are positively and significantly related to returns to selling delta-neutral calls. This is consistent with the prediction of [Green and Figlewski \(1999\)](#), as well as the findings in [Bali and Murray \(2013\)](#). More importantly, the presence of stock return jump risk proxies does not change the sign and statistical significance of the coefficients for the 10 stock characteristics. After controlling for jump risk

proxies, the 10 stock characteristics still have significant predictive power for the cross-section of delta-hedged option returns. Compared to corresponding coefficients reported in the “No Controls” column, the estimated coefficients for the stock characteristics become 36% lower on average after controlling for the jump risk proxies. Therefore, jump risk plays an important role, but it cannot fully explain our findings.²¹

3.4 Information asymmetry

This subsection explores the potential role of information asymmetry in explaining our results. Previous studies provide evidence of informed trading in the option market (e.g., [Pan and Poteshman 2006](#)). The left three columns of Table 7, panel B, report the results of Fama-Macbeth regressions that control for the probability of information-based trading using the PIN measure of [Easley, Hvidkjaer, and O’Hara \(2002\)](#). The coefficient of PIN is significantly positive, suggesting that option market makers charge a higher premium when there is higher probability of informed trading. However, after controlling for the cross-sectional difference of firm-level information asymmetry with PIN, the coefficients of the 10 stock characteristics remain significant, and their magnitudes are reduced on average only by 3%. Therefore, our option return predictability results are largely independent of and unexplained by the effect information asymmetry and informed trading in options.

3.5 Option demand pressure and gambling preference

The impact of demand-pressure on the option price has been documented (e.g., [Bollen and Whaley 2004](#); [Garleanu, Pedersen, and Poteshman 2009](#); [Muravyev 2016](#)). Option market makers charge a higher premium for options facing higher end users demand pressure, leading to a higher return to delta-neutral call writing in these cases. To the extent that option demand pressure could depend on underlying stock characteristics, we examine whether various stock characteristics can still significantly predict delta-hedged option returns after controlling for option demand pressure.

We measure option demand pressure by the total market value of all options (open interest times option price) on a given stock, scaled by the market value of underlying stock. The middle three columns of Table 7, panel B, report the Fama-Macbeth regression results with and without controlling for option demand pressure. Consistent with demand-based option pricing framework, the coefficient of demand pressure is significantly positive. In the presence of option demand proxy, the coefficients for the 10 stock characteristics are reduced by

²¹ Given the complexity in measuring jump risk, it is possible that our option return predictability could become weaker than indicated by Table 7, panel A, after controlling for additional proxies of jump risk beyond risk-neutral skewness and kurtosis.

about 17% in magnitude, but they remain significant both economically and statistically.²²

One source of demand pressure for call options is investor gambling preference, especially in the cases of stocks with lottery characteristics. In the right three columns of Table 7, panel B, we control for a measure of lottery characteristics of stocks, MAX(5), which is the average of the five highest daily stock returns within the last month (see Bali, Cakici, and Whitelaw 2011). The coefficient of MAX(5) is significantly positive in all regressions, indicating a higher return to selling delta-hedged calls on stocks with lottery characteristics. This is consistent with the finding in Byun and Kim (2016) based on raw option returns. More importantly, after controlling for MAX(5), the 10 stock characteristics are still significantly related to delta-hedged option returns with the same sign as those in the “No Controls” column, except the magnitudes of the coefficients are reduced by about 34% on average. Therefore, just as variance risk premium and jump risk, gambling preference plays an important role and partly explains our results.

3.6 Controlling for multiple explanations simultaneously and additional results based on bivariate portfolio sorts

Results in Sections 3.1–3.5 indicate that it is more profitable to sell delta-hedged calls on stocks with high variance risk premium, high uncertainty in stock volatility, large jump risk, and high information asymmetry, as well as stocks with lottery characteristics, and when option demand pressure is large. These findings are interesting on their own and mostly new to the literature. The effects of volatility uncertainty and information asymmetry are largely independent of our results. The other effects contribute to partly explain the option return predictability we have documented, but their explanatory power is modest when each effect is considered individually (the coefficients of stock characteristics are reduced by about 25% to 35%).

Panel C of Table 7 presents the results of regressions that simultaneously take into consideration multiple effects above. The left two columns report the Fama-MacBeth regression results for the subsample for which VRP, VOL-of-VOL, MAX(5), and option demand pressure are available (about 90% of the full sample). After controlling for these variables, the coefficients of the 10 stock characteristics are reduced by about 60% in magnitude on average, but they all remain statistically significant. In the middle two columns, we add PIN measure as a another control (this cuts the sample to about 63% of the full sample) and the magnitudes of the coefficients shrink by about 60% compared to the cases

²² We also verify that after controlling for the option order imbalance, an alternative proxy for demand pressure (see Muravyev 2016), the 10 stock characteristics continue to be significantly related to future delta-hedged option returns. Muravyev (2016) documents that option market order-flow imbalance significantly predicts daily option returns. We estimate the option order imbalance using intraday trades from Options Price Reporting Authority and then scale it by the total number of option trades or by the total dollar option trading volume. This alternative proxy is available for only part of our sample period.

without controlling for VRP, VOL-of-VOL, MAX(5), option demand pressure and PIN. In the right two columns, we further control for option-implied skewness and kurtosis and rerun the Fama-MacBeth regressions on a subsample that is about 40% of the full sample (limited by the availability of all explanatory variables). After controlling for all these explanatory variables simultaneously, the coefficients for the 10 stock characteristics remain statistically significant, but their magnitude become 64% lower on average.

For robustness, we have also examined the explanatory power of various economic channels in Sections 3.1–3.5 using stock-value-weighted double-sorted option portfolios. Each month, we first sort our sample into five quintiles by one of the explanatory variables, such as VRP. Within each quintile, we further sort delta-neutral call options into five portfolios according to one of the stock characteristics. We then aggregate the 25 option portfolios across the five explanatory quintiles to produce five portfolios of delta-neutral equity call writing with similar value of explanatory variable, but with dispersion in the equity characteristics that predict delta-hedged option returns. Table 7, panel D, reports the difference in average monthly returns of stock-value-weighted portfolios of delta-neutral call writing between quintiles 5 and 1, for each pair of equity characteristics and explanatory variable. They represent the profits of our option strategies after controlling for various explanatory variables using bivariate portfolio sorts. In all cases, our option strategies continue to have both economically and statistically significant returns.

3.7 Biased expectations and earnings announcements

Thus far, we have explored several alternative economic channels underlying option return predictability that are based on risk (e.g., variance risk, jump risk), volatility uncertainty, information asymmetry, option demand pressures, and investor lottery preference. In this subsection, we examine an explanation based on biased expectations.

Specifically, we study the role of earnings announcements for the option return predictability. Engelberg, McLean, and Pontiff (2018) find that stock return anomalies are six times higher on earnings announcement days. They interpret this result as evidence that anomaly returns are due to stock mispricing that are at least partially corrected upon the arrival of news, such as earnings announcements. Similar argument suggests that our option return predictability results should be stronger around earning announcements if they mainly reflect the correction of option mispricing caused by biased investor expectations. We test this biased expectation hypothesis using portfolio sorts.

We first implement each option portfolio strategy separately on two subsamples and then compare its average return across the two subsamples. In each month, one subsample contains options on stocks with earnings announcements during that month, while all other equity options belong to the second subsample. Table 8 reports the stock-value-weighted (10-1) spread of monthly return to delta-neutral call writing for the two subsamples. All

Table 8
Biased expectations and the impact of earnings announcements

	Stock-VW (10-1) return spread to delta-neutral call writing		
	Full sample (1)	Stocks without earnings events (2)	Stocks with earnings events (3)
CFV	0.87*** (5.92)	0.83*** (5.13)	1.01*** (4.05)
CH	0.48** (2.02)	1.01*** (5.06)	0.90*** (3.38)
DISP	1.51*** (10.94)	1.51*** (10.24)	1.70*** (7.43)
ISSUE_1Y	0.56*** (4.86)	0.73*** (5.79)	0.31 (1.09)
ISSUE_5Y	0.73*** (7.98)	0.97*** (8.25)	0.95*** (4.27)
TEF	1.28*** (8.88)	1.39*** (7.26)	0.99*** (4.32)
-PM	1.92*** (11.98)	2.07*** (11.45)	1.63*** (6.72)
-ln(PRICE)	4.67*** (25.17)	4.88*** (25.30)	4.16*** (16.08)
-PROFIT	1.73*** (10.96)	1.76*** (9.89)	1.53*** (7.47)
-ZS	1.85*** (10.73)	2.36*** (14.76)	1.02*** (3.76)

This table compares the profitability of our equity option strategies when the underlying stocks issue earnings announcements over the holding period (next month) versus when there are no earnings announcements. Column 1 reports the average return of each option portfolio strategy for the full sample. Column 2 reports the average return of each option strategy implemented on stocks without earnings announcements during holding period. Column 3 reports the average return of each option strategy implemented on stocks with earnings announcements during holding period. At the end of each month, we rank stocks with options traded into deciles by the equity characteristics. For each stock, we sell one contract of call option against a long position of Δ shares of the underlying stock. The stock-value-weighted 10-1 average monthly return spreads (expressed as a percentage) are reported below. The sample period is from January 1996 to April 2016. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

10 option portfolio strategies deliver significantly positive mean returns over both subsamples, except for ISSUE_1Y over the subsample with earnings announcements. Contrary to the biased expectation hypothesis, the profits of our option portfolio strategies tend to be higher for the subsample without earnings announcements than for the earnings announcement subsample. This holds for 8 of the 10 option portfolio strategies. The findings in Table 8 are different from the pattern documented in Engelberg, McLean, and Pontiff (2018) for stock market anomalies, suggesting once again that our results on delta-hedged option return predictability are not driven by the corresponding stock return predictability. Unlike the case of stock anomalies, we do not find support for biased expectations as an important source of option return predictability.

4. Factor Model for Option Return Predictability

Section 2 documents a set of new and robust findings about option return predictability by various underlying stock characteristics. Cross-sectional tests

in Section 3 show that several economic channels together can explain a substantial portion of our results, but significant option return predictability remains after accounting for these explanations. In this section, we use time-series regressions to study the ability of a comprehensive set of common risk factors to explain the profits of our option portfolio strategies. We are motivated by the fact that although there are hundreds of stock market anomalies, a small number of common risk factors can explain most of them (e.g., [Hou, Xue, and Zhang 2015](#); [Fama and French 2016](#)). If a factor structure exists among delta-hedged option returns, it would reduce the dimensionality of the option anomalies and facilitate the search for a unifying framework that underlies the option return predictability.

4.1 Common factors from stock market

We first examine the alphas of our option portfolio strategies under a comprehensive set of common risk factors in the stock market, including the [Fama and French \(2015\)](#) five factors, the momentum factor ([Carhart 1997](#)), the liquidity risk factor ([Pastor and Stambaugh 2003](#)), the systematic mispricing factors of [Stambaugh and Yuan \(2017\)](#) as well as the behavioral factors of [Daniel, Hirshleifer, and Sun \(2020\)](#). Other risk factors include the common idiosyncratic volatility factor ([Herskovic et al. 2016](#)), broker-dealer leverage shock factor ([Adrian, Etula, and Muir 2014](#)), intermediary capital risk factor ([He, Kelly, and Manela 2017](#)), betting-against-beta factor ([Frazzini and Pedersen 2014](#)), and tail risk factor ([Kelly and Jiang 2014](#)).²³ We also control for several volatility risk factors including the zero-beta straddle return of the S&P 500 Index option ([Coval and Shumway 2001](#)), the change in the Chicago Board Options Exchange Market Volatility Index (ΔVIX , [Ang et al. 2006](#)), and the value-weighted average of zero-beta straddle returns on individual stocks belonging to the S&P 500 Index ([Cao and Han 2013](#)). We regress the time series of monthly returns of stock-value-weighted option portfolio strategies on these risk factors and examine whether the intercept terms are significantly different from zero.

Table 9 shows that after controlling for the exposures to these stock market common factors and volatility factors, the risk-adjusted average returns of our option portfolio strategies remain highly significant and are similar in magnitudes as the raw returns. Our option strategies generate significant profits that are virtually unexplained by a comprehensive set of stock market factors and volatility risk factors. We obtain consistent results when using equal-weighted or option-value-weighted returns (see Table A7 in the [Internet Appendix](#)). Thus, the option return predictability we document can't be explained by the common stock market factors.

²³ We thank the authors for making these risk factors available.

Table 9
Explanatory power of stock market common factors

Stock-value-weighted (10-1) return spread

	Alphas of different models							
	Model (1)	Model (2)	Model (3)	Model (4)	Model (5)	Model (6)	Model (7)	
Sorted on	Raw return	FF5 model	FF5 + UMD + PS	SY + DHS	FF5 + 3 volatility factors + CIV	FF5 + LEV + ICR	FF5 + BAB + TAIL	All 19 factors
CFV	0.87*** (5.92)	0.87*** (6.38)	0.89*** (6.58)	0.93*** (6.57)	0.76*** (4.36)	0.92*** (5.38)	1.03*** (6.24)	0.95*** (4.04)
CH	0.48** (2.02)	0.54** (2.07)	0.53** (2.03)	0.62** (2.59)	0.22 (0.71)	0.83*** (3.70)	0.22 (0.63)	0.53* (1.75)
DISP	1.51*** (10.94)	1.39*** (9.49)	1.43*** (9.61)	1.46*** (9.95)	1.38*** (6.97)	1.43*** (8.32)	1.37*** (7.16)	1.39*** (5.22)
ISSUE_1Y	0.56*** (4.86)	0.51*** (3.83)	0.53*** (4.22)	0.61*** (5.57)	0.31* (1.75)	0.60*** (4.21)	0.39** (2.04)	0.39** (2.06)
ISSUE_5Y	0.73*** (7.98)	0.67*** (6.68)	0.70*** (6.81)	0.75*** (8.23)	0.53*** (3.82)	0.77*** (6.77)	0.63*** (5.13)	0.65*** (4.64)
TEF	1.28*** (8.88)	1.26*** (9.81)	1.27*** (9.80)	1.33*** (9.39)	1.10*** (5.76)	1.28*** (9.09)	1.15*** (7.33)	1.10*** (5.14)
−PM	1.92*** (11.98)	1.90*** (12.11)	1.91*** (12.06)	1.95*** (13.32)	1.88*** (8.70)	1.78*** (10.75)	1.73*** (9.49)	1.76*** (8.60)
−ln(PRICE)	4.67*** (25.17)	4.52*** (21.55)	4.55*** (21.71)	4.44*** (22.72)	4.89*** (17.25)	4.36*** (20.07)	4.82*** (21.05)	4.82*** (15.63)
−PROFIT	1.73*** (10.96)	1.77*** (11.82)	1.80*** (12.37)	1.83*** (13.11)	1.66*** (8.55)	1.76*** (11.48)	1.63*** (8.88)	1.65*** (7.47)
−ZS	1.85*** (10.73)	1.78*** (9.07)	1.76*** (8.87)	1.77*** (9.66)	1.61*** (6.05)	1.71*** (9.17)	1.56*** (6.00)	1.49*** (5.40)
Avg α	1.56	1.52	1.54	1.58	1.43	1.54	1.45	1.47

This table reports the alphas of 10 option portfolio strategies with respect to various stock market common risk factors. Each month, for each equity characteristics in the row label (corresponding to one option portfolio strategy), we form 10 decile portfolios of delta-neutral equity call writing by sorting on the equity characteristics and take the difference in the stock-value-weighted returns between the top and the bottom decile portfolios. Then we regress the time series of option spread portfolio returns on a variety of stock market factors, starting with the Fama and French (2015) five factors. UMD is the Carhart (1997) momentum factor. PS is the Pastor and Stambaugh (2003) liquidity factor. The Stambaugh and Yuan (2017) mispricing factor model (SY) includes MKTRF, SMB, MGMT, and PERF factors. The Daniel, Hirshleifer, and Sun (2020) behavioral factors (DHS) include long-horizon financing factor and short-horizon earnings surprise factor. Three volatility risk factors include the Coval and Shumway (2001) zero-beta straddle return of the S&P 500 index option, the value-weighted zero-beta straddle returns of S&P 500 individual stock options, and change in the Chicago Board Options Exchange Market Volatility Index. Other risk factors include Herskovic et al. (2016) innovation in the common idiosyncratic volatility factor (CIV), Adrian, Etula, and Muir (2014) leverage shock factor (LEV), He, Kelly, and Manela (2017) intermediary capital risk factor (ICR), Frazzini and Petersen (2014) betting-against-beta factor (BAB), and Kelly and Jiang (2014) tail risk factor (TAIL). All of the numbers in this table are expressed as a percentage. The sample period is from January 1996 to April 2016. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

4.2 Common factors from option market

In this subsection, we study the ability of several factors constructed from options data to explain our results. We first consider the level, slope, and value factors proposed by Karakaya (2013). These factors are designed to capture the cross-sectional variations in expected returns on option portfolios formed on moneyness, maturity, and option “value” (where value is measured as the spread between historical stock return volatility and the Black-Scholes option implied volatility). Specifically, the level factor is the average return on selling at the money option portfolios; the slope factor is the average return on buying long

Table 10
Explanatory power of option market common factors

Stock-value-weighted (10-1) return spread

		Alphas of different models				
		Model (1)	Model (2)	Model (3)	Model (4)	Model (5)
Sorted on	Raw return	Karakaya three factors	IVOL	ln(Amihud)	IVOL + ln(Amihud)	IVOL + ln(Amihud) + Karakaya three factors
CFV	0.87*** (5.22)	0.89*** (3.13)	-0.10 (-0.35)	0.48 (1.41)	-0.21 (-0.65)	0.28 (0.77)
CH	0.48* (1.90)	-0.05 (-0.10)	-0.51* (-1.66)	1.10* (1.71)	0.38 (0.67)	-0.18 (-0.31)
DISP	1.51*** (10.52)	1.30*** (5.51)	0.48* (1.95)	0.60 (1.54)	-0.05 (-0.16)	0.34 (1.02)
ISSUE_1Y	0.56*** (4.77)	0.38 (1.47)	-0.19 (-1.06)	0.04 (0.11)	-0.45 (-1.35)	-0.27 (-0.78)
ISSUE_5Y	0.73*** (8.04)	0.40*** (3.08)	0.17 (1.03)	0.53** (2.16)	0.16 (0.65)	0.33 (1.44)
TEF	1.28*** (8.46)	0.70*** (2.88)	-0.04 (-0.12)	0.42 (0.84)	-0.43 (-1.21)	-0.16 (-0.39)
-PM	1.92*** (11.37)	1.45*** (6.76)	3.81*** (7.81)	1.57*** (6.42)	1.17*** (4.38)	0.30 (0.83)
-ln(PRICE)	4.67*** (22.88)	4.46*** (11.43)	0.90*** (2.91)	0.72 (1.63)	0.09 (0.24)	1.43*** (4.36)
-PROFIT	1.73*** (10.34)	1.58*** (7.70)	0.78*** (3.57)	1.01** (2.13)	0.40 (1.08)	0.84** (2.01)
-ZS	1.85*** (10.35)	1.22*** (3.78)	0.97*** (2.88)	0.64 (1.59)	0.11 (0.26)	0.24 (0.65)
Avg α	1.56	1.24	0.80	0.71	0.34	0.43

This table reports the alphas of 10 option portfolio strategies based on underlying firm characteristics with respect to various option market common risk factors. Each month, for each equity characteristics in the row label (corresponding to one option portfolio strategy), we form 10 decile portfolios of delta-neutral equity call writing by sorting on the equity characteristics and take the difference in the stock-value-weighted returns between the top and the bottom decile portfolios. Then we regress the time series of the returns of various spread portfolios on several risk factors constructed using equity options data. The Karakaya (2013) three-factor model includes level, slope, and value factors. IVOL factor is the (10-1) stock-value-weighted spread return for portfolios of delta-neutral call writing sorted on underlying stock idiosyncratic volatility. ln(Amihud) factor is the (10-1) stock-value-weighted spread return for portfolios of delta-neutral call writing sorted on the stock Amihud illiquidity measure. All of the numbers in this table are expressed as a percentage. The sample period is from January 1996 to April 2016. To adjust for serial correlation, we report robust Newey-West (1987) *t*-statistics in parentheses.

maturity option portfolios and selling short maturity ones; and the value factor is the average return on buying high value option portfolios and selling low value ones. The alpha of each option strategy in Model (1) of Table 10 is smaller than that in Model (7) of Table 9. Thus, the three-factor model of Karakaya (2013) outperforms a comprehensive set of 19 stock market factors in explaining the profitability of our option portfolio strategies. Nevertheless, with the exception of option strategies based on CH and ISSUE_1Y, the alphas in Model (1) of Table 10 are still highly significant, both statistically and economically. The average alpha relative to the three-factor model of Karakaya (2013) is 1.24% per month. In comparison, the average raw return of the 10 option portfolio strategies is 1.56% per month.

Next, we construct two new option factors. One is an option IVOL factor and the other is an option illiquidity factor, motivated by, respectively, [Cao and Han \(2013\)](#) and [Christoffersen, Fournier, and Jacobs \(2018\)](#). The factor realizations in each month are obtained as the high-minus-low spread returns of stock-value-weighted portfolios of writing delta-neutral calls sorted on the idiosyncratic volatility or the Amihud illiquidity measure of the underlying stock.

In Table 10, Model (2), we regress the time series of monthly returns of each option portfolio strategy on the option IVOL factor alone. Five portfolio strategies no longer have significant alpha. The alpha of the other five strategies is reduced by 40%, although still statistically significant. The average absolute value of the alpha across the 10 strategies under this single option factor model is 0.8%, already lower than the 1.24% average alpha under the three-factor model of [Karakaya \(2013\)](#). Therefore, the single option IVOL factor outperforms the three-factor model of [Karakaya \(2013\)](#) in explaining the profitability of our option strategies. Table 10, Model (3), indicates that the option illiquidity factor also outperforms [Karakaya \(2013\)](#) three-factor model. After adjusting for the option illiquidity factor, 6 of 10 portfolio strategies no longer have significant alphas, and the average absolute value of the alphas is 0.71%.

Table 10, Model (4), shows that the option IVOL and the option illiquidity factor together can fully explain the profits for 9 of 10 option strategies. The alphas are no longer significant statistically or economically, except for the option portfolio strategy based on underlying stock's profit margin. The average alpha is 0.34% under the two-factor model. Moreover, as shown in Model (5), the addition of the [Karakaya \(2013\)](#) three factors does not improve the explanatory power of our two-factor model. Table A8 in the [Internet Appendix](#) reports similar results using equal-weighted and option-value-weighted option portfolio returns.

We have verified that adding an option market factor and a volatility mispricing factor motivated by [Goyal and Saretto \(2009\)](#) to our two-factor model does not significantly improve the explanatory power for the profits of our option portfolio strategies. The option market factor is stock-value-weighted average return of writing delta-neutral calls on individual stocks. The volatility mispricing factor is constructed from portfolios of delta-neutral call writing sorted by the difference between option implied-volatility and historical stock volatility. These two factors are close to the level factor and the value factor of [Karakaya \(2013\)](#). We have also verified that adding two option factors based on stock risk-neutral skewness and kurtosis to our two-factor model does not improve the explanatory power, either.

To summarize, we have documented novel option return predictability by 10 underlying stock characteristics. The corresponding option portfolio strategies are highly profitable and not explained at all by the common stock market risk factors. However, after controlling for an option IVOL factor and an option illiquidity factor, the profits of these option strategies are reduced by

Table 11
Additional results on option return predictability

A. Stock characteristics that significantly predict option returns

Equity characteristics	(10-1) return spread	(5-1) return spread	Alphas under 19 stock factors model	Alphas under 2 option factors model
52-week high	-1.08***	-0.65***	-1.02***	-0.08
Analyst value	-2.10***	-0.65***	-2.29***	0.13
Asset turnover	-1.15***	-1.21***	-1.14***	-0.03
Beta	1.53***	1.23***	1.48***	0.36
Cash flow/MV	-1.56***	-1.00***	-1.48***	-0.28
Earnings/price	-1.70***	-1.18***	-1.64***	-0.84***
Long-term reversal	-0.97***	-0.52***	-1.03***	0.51
Organizational capital	0.69***	0.50***	0.85***	-0.09
R&D/MV	1.15***	0.65***	0.90***	0.63
Short interest	0.80***	0.89***	0.32	-0.24
Tax	-0.44***	-0.79***	-0.54***	0.15
Volume trend	1.13***	0.92***	0.79***	-0.12
Volume variance	0.94***	0.95***	1.04***	-0.38
Volume/MV	-1.31***	-1.29***	-1.21***	-1.40***

B. Stock characteristics that do not significantly predict option returns

Equity characteristics	(10-1) return spread	(5-1) return spread	Equity characteristics	(10-1) return spread	(5-1) return spread
G-index	-0.03	0.08	Sales growth	-0.04	0.09
Growth in LTNOA	0.09	-0.11	Sales/price	-0.03	0.05
Leverage	0.01	-0.12	Seasonality	0.06	0.05
Net operating assets	-0.17	0.09	SUE	-0.08	-0.03
Operating leverage	0.04	-0.0	Total accrual	-0.06	0.06
Pension funding status	-0.24	-0.08			

This table reports the 10-1 and 5-1 return spreads of stock-value-weighted portfolios of delta-neutral equity call writing sorted by additional stock/firm characteristics that have not been examined in the literature. For the new option portfolio strategies listed in panel A that produce significant average returns, we also report their stock-value-weighted 10-1 average return spreads after controlling for exposures to 19 stock market common factors (as in Table 9, Model (7)) or 2 option market common factors (as in Table 10, Model (4)). All numbers in this table are monthly returns expressed as a percentage. The Internet Appendix defines these additional stock characteristics. The sample period is from January 1996 to April 2016. *** denotes statistical significance at 5% level based on robust Newey-West (1987) *t*-statistics.

80% on average and become largely insignificant. Therefore, although our option portfolio strategies are independent of the stock market anomalies, they have a low-dimensional common factor structure. This result could facilitate further explorations of the economic mechanisms underlying the option return predictability.

Table 11 presents additional option return predictability results that collaborate the findings above.²⁴ Panel A reports 14 new stock characteristics beyond those in Table 3 that significantly predict delta-hedged option returns,

²⁴ The universe of stock characteristics we examine as potential predictors of delta-hedged option returns is based on McLean and Pontiff (2016). They classify the stock characteristics that can predict the cross-section of stock returns into four types “event,” “market,” “valuation,” and “fundamental” (for details, see <https://sites.google.com/site/davidmcleanswebpage/research-1>). After excluding the 10 stock characteristics in Table 3 and several variables known to predict delta-hedged option returns in the literature (such as IVOL and past stock returns), we select 25 stock characteristics from all four categories of stock return predictors in McLean and Pontiff (2016) that cover the major stock market anomalies. Then we form portfolios of delta-neutral call writing

such as current stock price scaled by the highest price over the past one year (52-week high), asset turnover, market beta, short interest ratio, earning yield, accounting valuation by analysts' forecasts, cash flow scaled by market value of equity, and R&D expenses scaled by market value of equity. These additional findings about option return predictability are all new to the literature. Moreover, just like the results in Tables 9 and 10, the profits of the option portfolio strategies based on these 14 new predictors do not change materially after controlling for common stock market risk factors, but they become insignificant both statistically and economically after accounting for the option IVOL factor and option illiquidity factor.

Not all stock characteristics that we use to form the portfolios of delta-neutral call writing produce statistically significant (10-1) and (5-1) spread returns, especially under the stock-value-weighting scheme. Table 11, panel B, reports 11 such insignificant cases, including earnings surprises, accounting accruals, net operating assets, financial leverage, operating leverage, and corporate governance index. These preliminary results suggest that the topic of option return predictability deserves further investigation and that a lot more can be learned. Our results should be informative to future efforts to reconcile option return predictability in a coherent economic model.

5. Conclusion

This paper documents novel and robust evidence on return predictability of delta-hedged options by various underlying stock characteristics. Expected returns to writing delta-hedged calls are negatively correlated with current stock price, firms' profit margin, and firms' profitability, but positively correlated with firm cash holding, cash flow variance, new shares issuance, total external financing, distress risk, and dispersion of analysts' forecasts. We find supportive evidence that several leading candidate economic channels (including variance risk, jump risk, and investor lottery preference) can partly explain option return predictability. Additional tests reveal many other (but not all) underlying stock characteristics can also predict the cross-section of delta-hedged option returns. Future studies have ample room to conduct more comprehensive analyses of option return predictability and reconcile the results under a coherent economic model.

We construct monthly rebalanced tradable option portfolio strategies that yield both statistically and economically significant profits even after accounting for realistic option-transaction costs and margin requirements. The average Sharpe ratio of our option portfolio strategies is 0.7 at monthly frequency, or 2.4 when annualized, substantially higher than stock anomalies.

sorted by each of these 25 stock characteristics. Half of the 14 stock characteristics reported in Table 11, panel A, that are significant predictors of delta-hedged option returns fall under the "Market" category of McLean and Pontiff (2016), while 7 of the 11 insignificant cases in Table 11, panel B, come from the "Fundamental" category.

To explain the high Sharpe ratio of our option portfolios, the stochastic discount factors need to be substantially more volatile than that implied by the stock market anomalies.

Our findings are independent of the stock market anomalies. Common equity risk factors have no explanatory power for the profits of our option portfolio strategies. In contrast, when we regress the returns of our option portfolio strategies on two new option factors, the alphas are no longer significant statistically or economically. We construct the two option factors from portfolios of delta-hedged options sorted by the underlying stock idiosyncratic volatility and stock illiquidity. This low-dimensional factor structure in option return predictability would facilitate further investigations of the underlying economic mechanisms.

Given that the two summarizing factors are option portfolios sorted on stock idiosyncratic volatility and stock illiquidity, a promising venue for future research is to better understand how various frictions faced by option market makers, such as the costs and risks in hedging options, constraints on funding liquidity or position limit, affect option prices under the demand-based option pricing framework (e.g., [Garleanu, Pedersen, and Potesman 2009](#)). These frictions represent limits to arbitrage in the relative valuation of equity options and the underlying stocks. Our results could reflect cross-sectional differences in limits to arbitrage that are correlated with various stock characteristics.

Since some of the option return predictability we document involves firm fundamentals, another potential fruitful path going forward is to consider structural models that first specify the process of the firm's asset value rather than the stock price dynamics directly, and then value equity options (e.g., using the compounded options approach as in [Geske 1979](#)). Using such models, recent studies have shown that firms' leverage or investment decisions have interesting implications for option pricing, leading to a better fit to the observed option prices ([Geske, Subrahmanyam, and Zhou 2016](#)) and the implied volatility surface ([Gamba and Saretto 2020](#)). It also would be worth investigating whether structural models can explain the cross-sectional relation between expected delta-hedged option returns and various firm fundamentals.²⁵

Finally, the option return predictability we document could be a manifestation of systematic market mispricing and its correction over time. The profits of our option strategies could be explained by the abnormal returns earned from selling (buying) call options on overvalued (undervalued) stocks. Our strategies involve selling delta-hedged calls on low-priced stocks, stocks with a low profit margin and low profitability, high cash holding, large cash flow variance, large new shares issuance, high total external financing, high distress risk, and high

²⁵ [Vasquez and Xiao \(2020\)](#) extend the model in [Geske, Subrahmanyam, and Zhou \(2016\)](#) by including jumps to the asset process and show it holds the promise to explain the negative relation between delta-hedge option return and firm credit ratings or default probability (which is consistent with our finding based on z-score). The link is through the variance risk premium in the model of [Vasquez and Xiao \(2020\)](#).

dispersion of analysts' forecasts. Stocks with the above characteristics are likely overvalued (e.g., because of investors' gambling preference or overoptimism, short-sale constraints). Call options on overvalued stocks are also overvalued, and the relative amount of overvaluation in options could be even higher than that of the underlying stocks (e.g., leverage-constrained or overconfident investors might prefer to speculate with equity options instead of the underlying stocks). The effects of behavioral biases on option pricing (when options are not redundant) are complex and deserve careful studies in future. It is useful to apply an equilibrium model to value options and the underlying stocks simultaneously in the presence of investor behavioral biases.

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