

# Atelier: repurposing expert crowdsourcing tasks as micro-internships



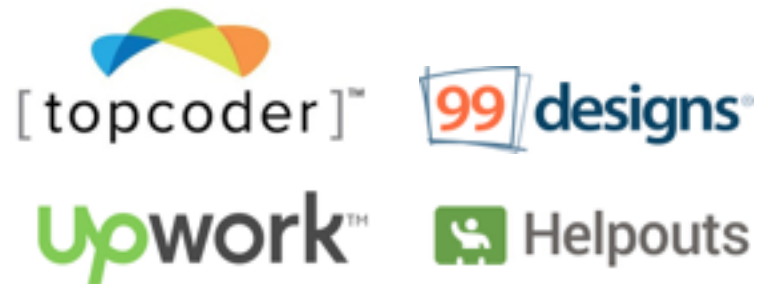
Ryo Suzuki<sup>1,2</sup>, Niloufar Salehi<sup>2</sup>, Michelle S. Lam<sup>2</sup>,  
Juan C. Marroquin<sup>2</sup>, Michael S. Bernstein<sup>2</sup>

<sup>1</sup> University of Colorado Boulder

<sup>2</sup> Stanford HCI Group







[Retelny et al. 2014]

Crowd experts must be able to grow their skills.



Time spent learning is time spent **not working**.

It is **difficult** to get hired for new skills.

## micro-internships:

paid, mentored, real-world work experiences



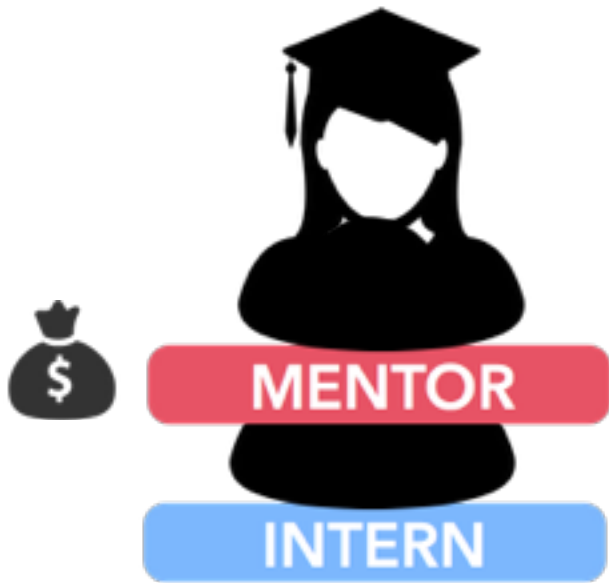




Worker



Create a website  
for a dentist.



Create a website  
for a dentist.

# Atelier

← MILESTONE 3

1

Develop use cases & static content

✓ ▶

2

Plan models and their relationships

✓ ▶

3

Create authentication and static pages

○ ▼

A

Make the sign up and sign in processes

✓

B

Fill the static pages with content

○

C

Customize these pages with CSS. You may choose to use a front-end framework like Twitter's Bootstrap.

○

4

Create the store and product gallery

○ ▶

5

Integrate payment methods and the contact page

○ ▶

🕒

🗨️

?

Mentor: Online

👤

Joe ▼

☰ Pinned

🗨️

**A. Mentor** 27 minutes ago

Have you used Devise before? It's an authentication solution for Ruby on Rails.

★ Pinned

👤

**Joe** 20 minutes ago

No, I haven't used Devise before - let me try that. Thanks!

☆ Pin Message

🗨️

**A. Mentor** 16 minutes ago

Ok, great. I highly recommend using Devise since it simplifies the authentication process quite a bit. I use it frequently on my own projects Let me know if you encounter any issues.

☆ Pin Message

👤

**Joe** 15 minutes ago

Q: I'm having an issue with Devise. I've added it to the Gemfile and ran the generator, but it's not working properly. Can you help?

Solved

🗨️

**A. Mentor** 11 minutes ago

Did you run bundle install before running the generator?

👤

**Joe** 10 minutes ago

Oh no, I forgot to do that. Now it's working!

🗨️

**A. Mentor** 9 minutes ago

Nice! It's important to run bundle install because it installs the dependencies that you specified in your Gemfile

👤

**Joe** 4 minutes ago

Alright, my sign up and sign in pages are now functional! - here's how it looks now

Send Message

📎 File Upload

📞 Call



1. mentors helped interns **get unstuck**



2. mentors introduced **helpful resources**



3. mentors shared **best practice**



1. get unstuck



2. helpful resources



3. best practice



heavier use of Atelier



**higher quality** outcomes

● micro-internships

● atelier

● evaluation

● conclusion



● micro-internships

● atelier

● evaluation

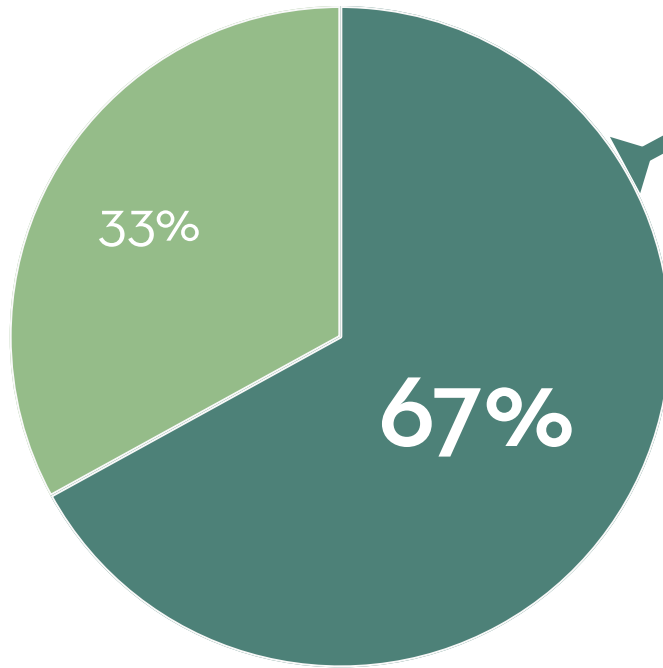
● conclusion

# Upwork survey

**96 responses**

male: 71, female: 25

age: 18–66



Workers wish to  
stay on Upwork  
for the rest of  
their career



Workers don't have time or financial resources to learn new skills.

“I need more money to support my family, I take all the time I have for work.”

online courses

one on one training and mentorship

real world jobs

online courses

one on one training and mentorship

real world jobs

cognitive apprenticeship:

apprentice learners take on authentic domain tasks and learn by observing and practicing with an expert mentor

[Brown et al. 1989, Collins et al. 1989]



## micro-internships:

paid, mentored, real-world work experiences



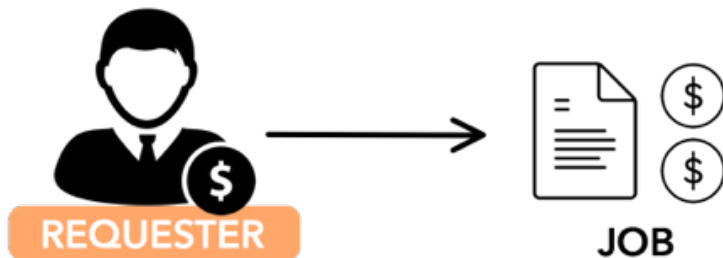
● micro-internships

● atelier

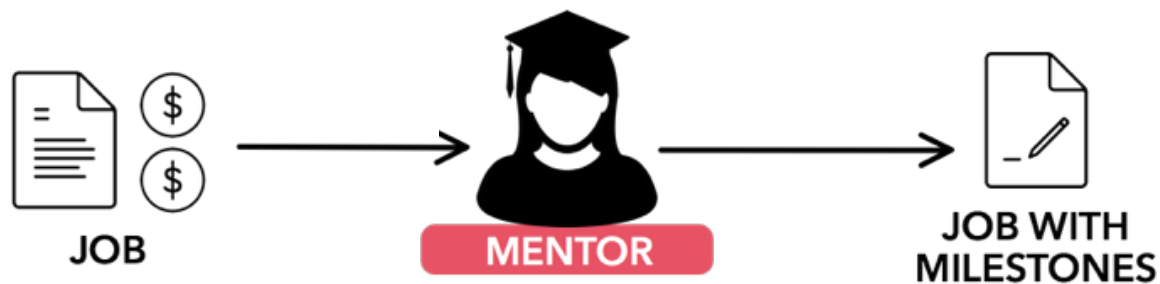
● evaluation

● conclusion

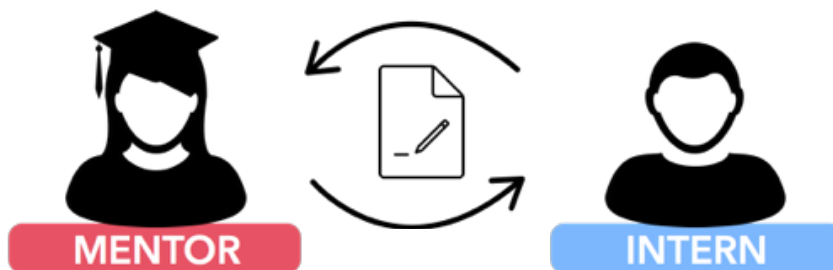
1



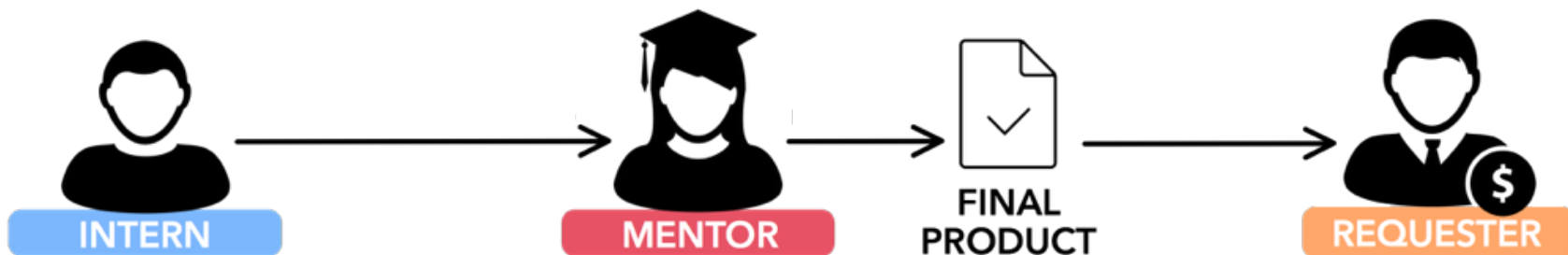
2



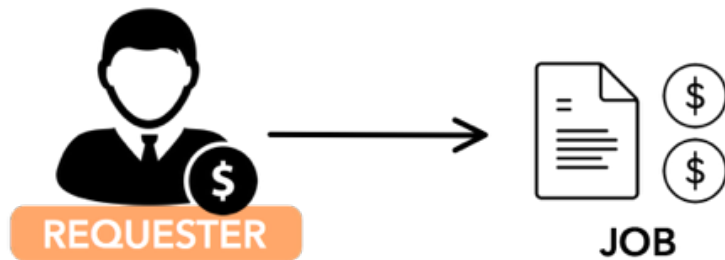
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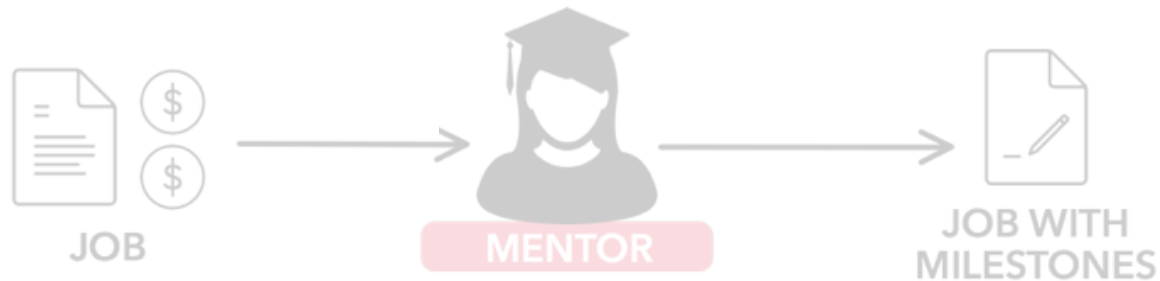
4



1



2



3



4





REQUESTER



Save some money



Assurances by expert



MENTOR



Earn extra income



Less time commitment



Intrinsic motivations



REQUESTER



Save some money



Assurances by expert



MENTOR



Earn extra income



Less time commitment



Intrinsic motivations



REQUESTER



Save some money



Assurances by expert



MENTOR



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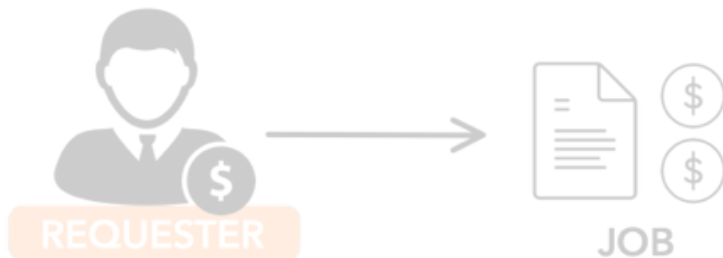


Less time commitment

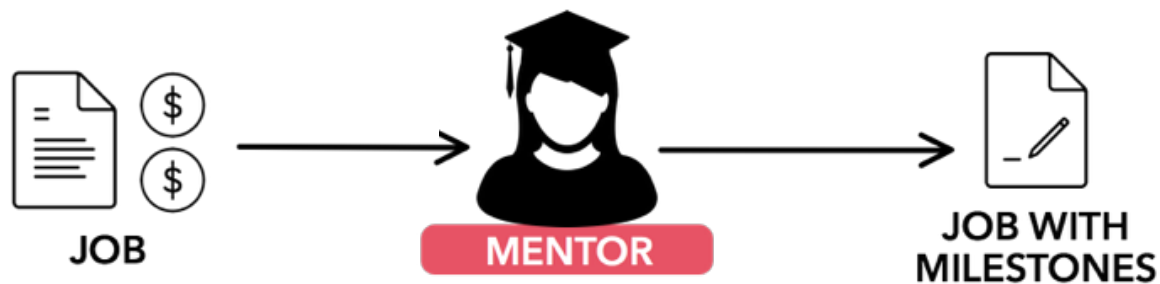


Intrinsic motivations

1



2



3



4





←

MILESTONE 3

Develop use cases & static content

✓ ▶

Plan models and their relationships

✓ ▶

Create authentication and static pages

○ ▼

A Make the sign up and sign in processes

✓

B Fill the static pages with content

○

C Customize these pages with CSS. You may choose to use a front-end framework like Twitter's Bootstrap.

○

Create the store and product gallery

○ ▶

Integrate payment methods and the contact page

○ ▶

🕒

🔍

?

Mentor: ● Online

👤

Joe ▼

☰

🐙

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Solved

🐙

**A. Mentor** 11 minutes ago

Did you run bundle install before running the generator?

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Oh no, I forgot to do that. Now it's working!

🐙

**A. Mentor** 9 minutes ago

Nice! It's important to run bundle install because it installs the dependencies that you specified in your Gemfile

👤

**Joe** 6 minutes ago

Alright, my sign up and sign in pages are now functional - here's how it looks now

Send Message

📎 File Upload

📞 Call

## MILESTONE 3

Develop use cases & static content

Plan models and their relationships

Create authentication and static pages

A Make the sign up and sign in processes


B Fill the static pages with content


C Customize these pages with CSS. You may choose to use a front-end framework like Twitter's Bootstrap.


Create the store and product gallery


Integrate payment methods and the contact page


⌚ ⌵ ⌵ ⌵ Mentor: Online Joe ⌵ ☰


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★ Pinned


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📎 Pin Message



 **A. Mentor** 16 minutes ago  
Ok, great. I highly recommend using Devise since it simplifies the authentication process quite a bit. Does it frequently occur to you how you encounter any issues.  
📎 Pin Message

 **Joe** 15 minutes ago  
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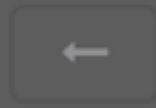
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Send Message  File Upload  Call

# Milestones



guide interns  
and aid mentor awareness



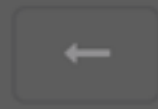
## MILESTONE 3

- 1 Develop use cases & static content ✓ ▶
- 2 Plan models and their relationships ✓ ▶
- 3 Create authentication and static pages ○ ▼
  - A Make the sign up and sign in processes ✓
  - B Fill the static pages with content ○

## Why Milestone?

- Novice workers got stuck and lost what to do without any guidances.





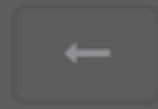
## MILESTONE 3

- |   |  |   |   |
|---|--|---|---|
| 1 | Develop use cases & static content     | ✓ | ▶ |
| 2 | Plan models and their relationships    | ✓ | ▶ |
| 3 | Create authentication and static pages | ○ | ▼ |
| A | Make the sign up and sign in processes | ✓ |   |
| B | Fill the static pages with content     | ○ |   |

## Milestone

- Guide interns with concrete and achievable goals

e.g.) Ruby on Rails web application



## MILESTONE 3

- 1 Develop use cases & static content ✓ ▶
  - 2 Plan models and their relationships ✓ ▶
  - 3 Create authentication and static pages ○
- 
- A Make the sign up and sign in processes ✓
  - B Fill the static pages with content ○

## Milestone

- Guide interns with concrete and achievable goals
- Help mentors to keep track of intern's progress



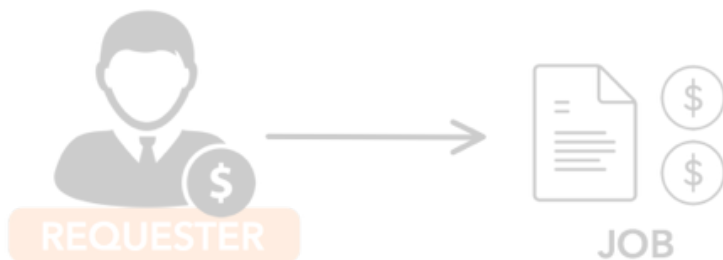
Finished



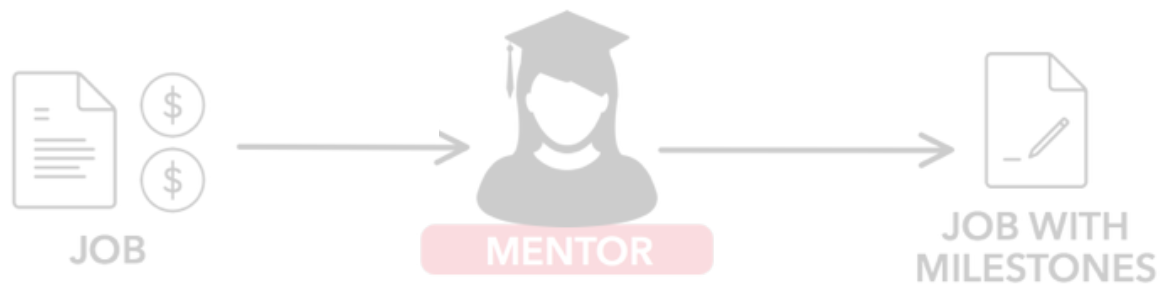
Not Finished

e.g.) Ruby on Rails web application

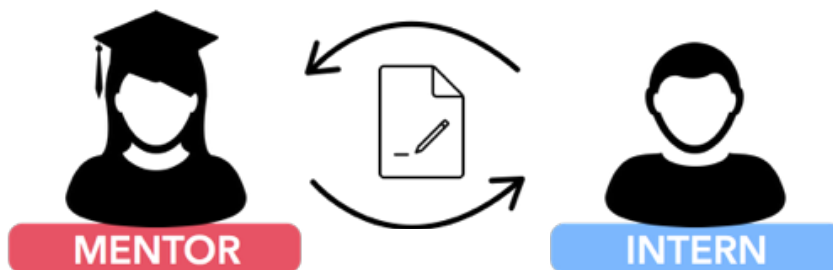
1



2



3



4



# MILESTONE 3

Develop use cases &  
static content

Models and their  
relationships

Create authentication  
static pages

Make the sign up and sign in  
processes

Fill the static pages with content

Customize these pages with CSS.  
You may choose to use a front-  
end framework like Twitter's  
Bootstrap.

Create the store and  
product gallery

Integrate payment  
methods and the  
checkout page



Mentor: ● Online



## Status



Joe ▾

≡ Pinned



**A. Mentor** 27 minutes ago

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★ Pinned



## Pinned message



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**Joe** 15 minutes ago

Q: I'm having an issue with Devise. I've added it to the Gemfile and ran the generator, but it's not working properly. Can you help?

Solved



**A. Mentor** 11 minutes ago

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**Joe** 10 minutes ago

Oh no, I forgot to do that. Now it's working!



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Nice! It's important to run bundle install because it installs the dependencies that you specified in your Gemfile

## Skype Integration



**Joe** 6 minutes ago

Alright, my sign up and sign in pages are now functional - here's how it looks now

Send Message

File Upload

Call

Develop use cases &  
static content

Models and their  
relationships

Implement authentication  
and static pages

Make the sign up and sign in  
processes

Fill the static pages with content

Customize these pages with CSS.  
You may choose to use a front-  
end framework like Twitter's  
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Implement the store and  
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Integrate payment  
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Mentor: Online



Joe

Pinned

# Q&A Highlighting help interns get unstuck

★ Pinned

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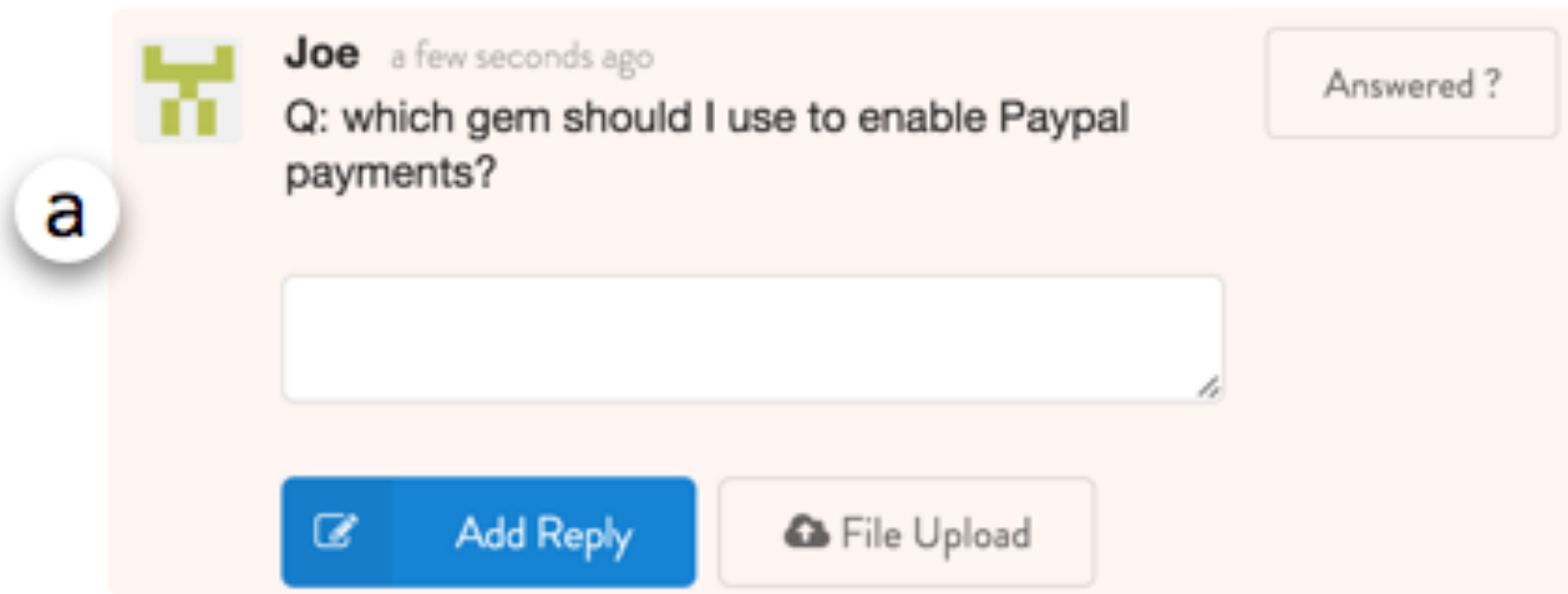
File Upload

Call



# Why Q&A Highlighting?

- Many interns found it **difficult to clearly explain their issues** due to a vocabulary mismatch.
- Questions can easily become **lost and overlooked**.



[Furnas et al. 1987, Schwartz et al. 1998]

# Q&A Highlighting

- If questions remain unsolved, Atelier **highlights** them to notify mentors to answer.

b



**Joe** 2 days ago

Q: which gem should I use to enable Paypal payments?

Solved



**A. Mentor** 2 days ago

Let's start by creating checkout page. See this reference: <http://larsgebhardt.de/credit-card-processing-with-ruby-on-rails/>

# Q&A Highlighting

- If questions remain unsolved, Atelier **highlights** them to notify mentors to answer.
- Mentors can provide **conceptual guides** or exemplify industry **best practices** through answering questions.

b



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Q: which gem should I use to enable Paypal payments?

Solved



**A. Mentor** 2 days ago

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## MILESTONE 3



Mentor: ● Online



Joe ▾



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Create authentication and static pages

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C Customize these pages with CSS. You may choose to use a front-end framework like Twitter's Bootstrap.

Create the store and product gallery

Integrate payment methods and the contact page



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Mentor: ● Online



Joe



Today



Mentor

Intern

Office Hours (BOTH)

Wed 9/9	Thu 9/10	Fri 9/11	Sat 9/12	Sun 9/13	Mon 9/14	Tue 9/15
07:00	07:00	07:00	07:00	07:00	07:00	07:00
08:00	08:00	08:00	08:00	08:00	08:00	08:00
09:00	09:00	09:00	09:00	09:00	09:00	09:00
10:00	10:00	10:00	10:00	10:00	10:00	10:00
11:00	11:00	11:00	11:00	11:00	11:00	11:00
12:00	12:00	12:00	12:00	12:00	12:00	12:00
13:00	13:00	13:00	13:00	13:00	13:00	13:00
14:00	14:00	14:00	14:00	14:00	14:00	14:00
15:00	15:00	15:00	15:00	15:00	15:00	15:00
16:00	16:00	16:00	16:00	16:00	16:00	16:00
17:00	17:00	17:00	17:00	17:00	17:00	17:00
18:00	18:00	18:00	18:00	18:00	18:00	18:00
19:00	19:00	19:00	19:00	19:00	19:00	19:00



A Mentor 11 minutes ago

Did you run bundle install before running the generator?

Office Hours

coordinating distributed workers

Joe

Ah yes! My sign up and sign in pages are now functional. Here's how it looks now.

Send Message

File Upload

Call

# Why Office Hours?

Online collaboration suffers from **coordination challenge** because workers are distributed all over the world.

← Today →		👤 Mentor    👤 Intern    👤 Office Hours (BOTH)				
Wed 9/9	Thu 9/10	Fri 9/11	Sat 9/12	Sun 9/13	Mon 9/14	Tue 9/15
07:00	07:00	07:00	07:00	07:00	07:00	07:00
08:00	08:00	08:00	08:00	08:00	08:00	08:00
09:00	09:00	09:00	09:00	09:00	09:00	09:00
10:00	10:00	10:00	10:00	10:00	10:00	10:00
11:00	11:00	11:00	11:00	11:00	11:00	11:00
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13:00	13:00	13:00	13:00	13:00	13:00	13:00
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15:00	15:00	15:00	15:00	15:00	15:00	15:00
16:00	16:00	16:00	16:00	16:00	16:00	16:00
17:00	17:00	17:00	17:00	17:00	17:00	17:00
18:00	18:00	18:00	18:00	18:00	18:00	18:00
19:00	19:00	19:00	19:00	19:00	19:00	19:00

[Hinds 2002]

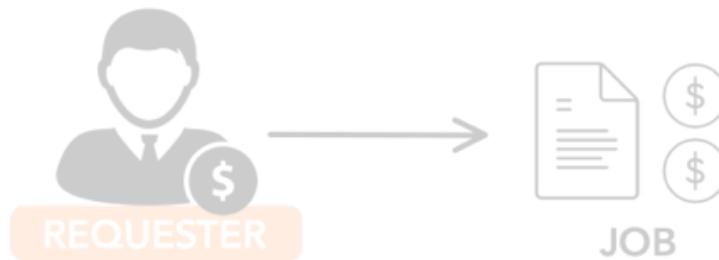
# Office Hours

Atelier helps users set office hours to alleviate the time-zone problem.

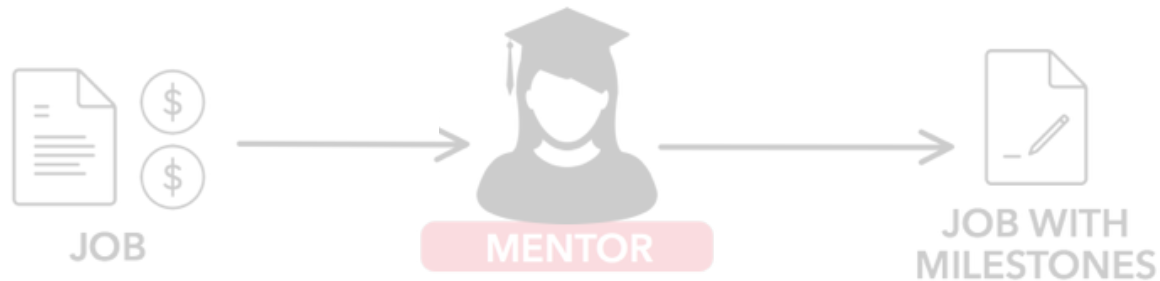
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10:00	10:00	10:00	10:00	10:00	10:00	10:00
11:00	11:00	11:00	11:00	11:00	11:00	11:00
12:00	12:00	12:00	12:00	12:00	12:00	12:00
13:00	13:00	13:00	13:00	13:00	13:00	13:00
14:00	14:00	14:00	14:00	14:00	14:00	14:00
15:00	15:00	15:00	15:00	15:00	15:00	15:00
16:00	16:00	16:00	16:00	16:00	16:00	16:00
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19:00	19:00	19:00	19:00	19:00	19:00	19:00

[Hinds 2002]

1



2



3



4





# Tutorial: Company logo design with Illustrator

## STEP 1

Brainstorm the goals of the company and associated icons/symbols

- A Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor
- B Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia



Here's a good resource:  
[LearnLogoDesign.com](https://www.learnlogodesign.com)



SOLVED



Do you have any resources  
I could use to learn how to  
complete this step?



Ok, thanks!  
(question marked as solved)



## STEP 2

Create sketches integrating these icons

- A Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor
- B Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia
- C Sint occaecat cupidatat non proident, sunt in culpa qui officia



I usually create rough designs involving  
a few of my brainstormed ideas, and then  
after sketching a few, I refine the ones  
that seem more promising!

SOLVED



How do you usually approach  
these initial design sketches?



Hmm.. Let me try that  
out right now



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SOLVED



How do you usually approach  
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Hmm.. Let me try that  
out right now




● challenges

● atelier

● evaluation

● conclusion


# evaluation





Create a Ruby on Rails web application for a company's e-commerce store.

Scripts & Utilities

Posted 20 days ago

 Fixed Price

 \$300

 Intermediate Level

# ● method



Control

6 interns

\$300



Mentored

5 mentors + 8 interns

\$150 + \$150

# ● results



Control

intern: 37.4 h (SD=21.4)



Mentored

intern: 40.8 h (SD=21.0)

mentor: 5.3 h (SD=1.8)

# results

no significant difference in work quality



Control

**score:** 5.5/10 (median)

Q1: 5.0 Q3: 6.0



Mentored

**score:** 6.0/10 (median)

Q1: 5.0 Q3: 6.3

# ● results



1. mentors helped interns **get unstuck** by providing conceptual guidance

“I got great advice on how to think in an OOP way, and I was able to ask someone for advice when I couldn’t find any searching the internet.”



# ● results



2. mentors suggest **helpful resources**  
and new technologies

“My mentor introduced me to a lovely templating language  
– Slim – that I’ve now used and will keep on using”

# ● results



3. mentors shared **best practice** and industry convention

mentor: “make a seed file as it is more appropriate and according to Rails conventions.”

# ● results



1. get unstuck



2. helpful resources



3. best practice



Heavier use of Atelier was associated with  
**higher quality**



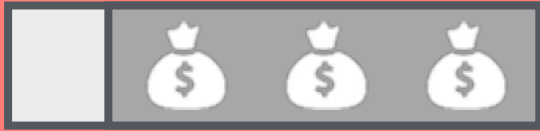
# of questions:  $\text{corr}(x, y) = 0.84$ ,  $t = 3.84$ ,  $p < 0.01$

# of messages:  $\text{corr}(x, y) = 0.89$ ,  $t = 4.68$ ,  $p < 0.01$

- challenges
- atelier
- evaluation
- conclusion



worker



working time



worker



time for  
learning

work

Time spent learning  
is time spent  
**not working.**

They need to  
**sacrifice**  
**their earnings**  
to learn new skills

**Why?**

Crowd work today is largely a dead-end job,  
offering few opportunities for career advancement  
and economic mobility.

*The Future of Crowd Work [Kittur et al. 2013]*

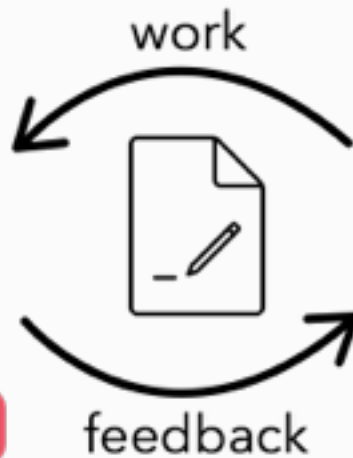


REQUESTER

Job



MENTOR



INTERN





micro-internships

paid, mentored, real-world work experiences



Ryo Suzuki<sup>1</sup>, Niloufar Salehi<sup>2</sup>, Michelle S. Lam<sup>2</sup>,  
Juan C. Marroquin<sup>2</sup>, Michael S. Bernstein<sup>2</sup>

<sup>1</sup> University of Colorado Boulder  
<sup>2</sup> Stanford HCI Group