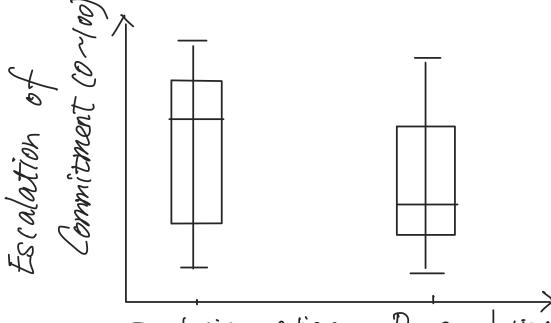
Experiment 1

Action Framing	Escalation of Commitment
Escalation	50
De-escalation	70
Escalation	99
Escalation	86
De-escalation	23
,	
(·
•	

A quick sketch of a dataset



Escalation-action De-escalation-action Action Framing

A quick sketch of a possible graph of the number of escalation of commitment by each action.

Experiment 3 five 1

Action framing	Esalation of commitmen
Escalation-action	69
dees calation - action.	40
deescalation - action.	50
Escalation—action	60
Escalotion-action	49.
! ;	

A quick sketch of the datoset

Escalation
(0-100)

Escalation-action

descalation - action.

Experiment 3 five 3

Action framing	Escalation of commitmen
Escalation—action	40
Ambiguaus .	45
Ambi quous.	59
Escalation-action	67
Escalotion-action	40.
;	

Escalation
(0-100)

Escalation
Ambiguous.

Experiment 3 five 4

Action framing	Esalation of commitmen
De-Escalotion-action	40
Ambīguaus ·	45
Ambiguous.	57
De-Escalotion-action	62
pe-Escalation-action	56.
: :	:

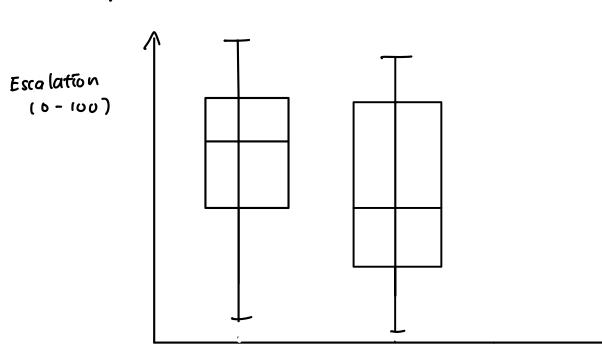
A quick sketch of the datoset Esca lation (00 - 100) Ambiguous.

be-Escalation-action

Experiment 3 fine 5

	T
Action framing	Escalation of commitmen
Escalation-action	69
dees calation - oction.	22
dees calation - action.	52
Escalation—action	60
Escalation-action	4.
:	;

A quick sketch of the datoset



Escalation-action

dees calation - action.

Experiment 4 five b

Action framing	Escalation of commitmen
Escalation-action	C o
Ambiguaus .	5 4
Ambiguous.	59
Escalation-action	40
Escalation-action	44.
:	:

Escalation
(0-100)

Escalotion-action

Ambiguous, -

Experiment4 five 7

Action framing	Esalation of commitmen
De·Escalotion-action	45
Ambīguaus .	65
Ambiguous.	40
De-Escalation-action	42
pe-Escalation-action	70 .
;	<u>'</u>

A quick sketch of the datoset

=scalation
(0-100)

be-Escalation-action

Ambiguour.