#### Stage 1

Sales Rep Builds

Proposal

Send Proposal

Proposal Acceptance

## Stage 2

Proposal Acceptance Converts to

Sales Order Send Invoice

## Stage 3

Billed Deposit Client Pays Deposit

Project Created (All Aspects of Proposal) Purchase Orders



#### Stage 4

Purchasing Project Manager

Order Product

Waiting For Product Product Received

Scan Into Inventory

# Stage 5

Assign Inventory To Project Assign Labor/Task To Project

Work Orders Change Orders (By Technicians)

