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**DODULG Hausys Trading Co., Ltd.** 

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# Li Teng

Personal Info

Gender

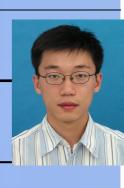
Male Age

Hukou

Beijing Highest Education

Bachelor





Work experience 6 years

Mobile Phone 18611607955 Email liteng 69@gmail.com

#### **Education And Certificates**

2001. 9 - 2005. 7 Beihang University School of Economics and Management

Major: Management Science and Engineering

PMP

Project Management Professional

Project Management Institute(PMI) certified.

Grade Exam: TOEFL Scores 620Grade Exam: TOEIC Scores 745

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- 4 years sales management experience in top 500 enterprises, currently serves as director of product sales in North China.
- Familiar with the new product market development, dealer relations development and maintenance work. With experience of investment, promotion, marketing and other business activities.
- As a manufacturer's representative has a wealth of experience in coordinating the first party, including hotels, hospitals, schools. Had approached Vanke, Huayuan and other top domestic real estate and signed strategic cooperation agreements.
- Familiar with the market development of the retail store. Has opened 48 stores across the country as a leader.
- Be good at team management, achieved stated objectives as a team leader, and acquired A-level evaluation in LG Group.

### Work Experience

2007

11 - now Company Name: LG Hausys Trading Co.,Ltd.

**Department: Decorative Materials business in North China** 

Job Title: Regional Sales Manager III

Achievements 1

- Responsible for LG decoration materials sales in North China, has been responsible over the products including PVC flooring and wallpaper, had completed business target 120%, internal evaluation rating of A.
- Develop and maintain channel agents, project agents. Has developed 7 agents independently, which has became the region's main sales force.
- 3. Execute The LG product marketing and promotion activities, including product launches, media advertising,
- Develop LG retail market, has planned and executed the opening of 48 floor stores and 12 wallpaper stores all over the country.

2005.7 – 2007.10 Company Name: China NavInfo Co.Ltd.

**Department: Product Planning Department** 

Job Title:Project Manager

2 years project management experience and be adept at dealing with customers. Have cooperated with global companies including NOKIAIMITAC and NISSAN.