



REPORTING!

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TODAY'S GOAL



Not You

WHAT IS REPORTING?

Let's start at the very beginning...



*Understanding what you're delivering is the key
to being successful*



Different situations call for different needs:

**CAMPAIGN MANAGER?
REGIONAL FIELD DIRECTOR?
ALL STAFF DAILY REPORT?**

CLEAR ON THE GOALS

CLEAR ON THE METRICS

QUICK TO PULL REPEATEDLY

**EASY FOR NON-TECHNICAL FOLX TO
READ**

CLEAR ON THE GOALS

CLEAR ON THE METRICS

What is the point of this report?

Who is the primary audience?

*What are we trying to communicate
in this report?*

EA

READ

CLEAR ON THE GOALS

CLEAR ON THE METRICS

What are we trying to measure?

What am I being asked for?

*Does this person actually KNOW what
they're asking for?*

CLEAR ON THE GOALS

CLEAR ON THE METRICS

QUICK TO PULL REPEATEDLY

EASY FOR NON-TECHNICAL FOLX TO
READ

CLEAR ON THE GOALS

Get rid of your jargon

Keep the stats simple

Gets the message across without clutter

Avoid explanatory paragraphs

**EASY FOR NON-TECHNICAL FOLX TO
READ**

A CHECKLIST FOR CREATING A REPORT

- ☐ Who is the primary audience for this report?
- ☐ How often do we need this report?
- ☐ What metrics do we need to be measuring?
- ☐ Is this data something we store in the VAN? If not, is it somewhere else we can it easily?
- ☐ What should our final report look like — Excel? PDF? Dashboard?
- ☐ Is the report legible? Easy to read? — distinctive colors if used & consistent throughout, no confusing stats, metrics labeled



A SCENARIO

Welcome to the Obama For America 2036 Campaign!

We've just launched our first state program. I want to know how our organizers are doing in the field daily, and if there's any regions that need some extra attention



WHAT SHOULD WE BE MEASURING?

FEELING GOOD?



You, a reporting expert



QUESTIONS?