## **Use & Abuse of Personal Information**

# Birth Control Research Question Review

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## **RESEARCH QUESTIONS**

- How does the demographic of an individual affect how birth control providers interact with them?
- Are birth control companies' choices in promotional materials, communications, and treatment of customer personal
  information differ according to the demographic information of the individual including the customer's: provided personal
  information, insurance status, interest in specific forms of birth control, and the legislation regarding birth control in their
  place of residence?
- How does the personal, location (U.S. state), and demographic information of individuals seeking birth control impact the frequency, sentiment, and product marketing of communications by providers?
- Sub-questions:
  - Do individuals receive different (frequency, sentiment, product content) communications based on their state of residence?
  - Do individuals receive different (frequency, sentiment, product content) communications based on their gender, sex, sexuality, race, or age?
  - Is there a relationship between state partisanship and/or legislative regulation of birth control and use of patient data/marketing of products?
  - o Does an individual's insurance status have an impact on the marketing they receive?
  - Where is patient information going beyond the provider site itself (is data being sold to advertisers/other companies?)

## **HYPOTHESES**

- We can predict a birth control providers marketing strategy based on the emails received.
- A birth control provider is more likely to consistently market to individuals that do not have any medical conditions that would prevent them from using birth control.
- Birth control providers will target young adults (under the age of 29) more than adults over the age of 29.
- Birth control providers market differently based on the gender and age of an individual.
- The marketing tactics vary depending on the state and its legislative regulation that an individual resides in.
- Some birth control companies treat individuals who are LGBTQ+ differently than their other customers, this
  could be positive or negative.
- The indicated motivation of an individual to seeking out birth control is used to market products to them more effectively.
- Some birth control companies do not care about the "best fit" for a customer and instead just want to sell
  the product that is most beneficial to them.
- Birth control companies could be selling the personal information that you provide to them.
- Some companies may find individuals with disabilities or chronic conditions as less desirable customers and therefore not provide them with the same support, information, or services as other potential customers.

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## TRENDS WE INTEND TO SEE:

- Birth control product marketing and demographics
- Sharing of personal information and product promotion
- Data sharing and demographics
- Differences in terms of service agreements
- Possibly exploitative practices or fear-mongering in communications
- Differences in treatment of customers based on demographics
- Impacts of state's legislation on advaliablity (our research so far)

## **HOW TO TRACK TRENDS:**

- What is the outcome of our consultations
- What products are promoted via email
- Frequency and sentiment of communications
- Volume, purposes, and density of communications
- Maybe phone calls?

# BROADER IMPLICATIONS: ABUSE IN DATA SHARING

How is the use of data being abused/misused by birth control providers?

#### Areas of interest:

- Privacy Policies
  - Do they abide by them? Especially since sensitive personal information is being shared for the use or information on birth control.
  - Differences in privacy policies between providers and their affiliates.
- Sending emails to a certain demographics. Spams?
  - Women are getting off birth control amid misinformation explosion The Washington Post
  - Certain demographics are more impacted by overconsumption and oversaturation. Persuasion is a factor and how different companies may choose different tactics to try and stand out due to the oversaturated market.
- Third party trackers Selling information?
  - Data Privacy Abuse Continues Because We Struggle To Define The Problem (forbes.com)
- Political biases
  - Does an individual living in a state which has different legislation on the distribution of birth control receive a different volume, depth, type, etc. of emails than another living in another state?

# PROVIDER COMPARISON:

- Important Info: states where offered, products available
- Source: <a href="https://www.medicalnewstoday">https://www.medicalnewstoday</a>
   .com/articles/birth-control-online#comparison
- Source
   Justification: <a href="https://www.medicalnewst">https://www.medicalnewst</a>
   oday.com/articles/product-selection process#We-lead-with-integrity
- Simillar
   articles: <a href="https://www.healthline.com/he">https://www.healthline.com/he</a>
   alth/birth-control/birth-control online#A-quick-look-at-the-best-online-birth-control-pill-services
- https://greatist.com/health/birthcontrolonline#\_noHeaderPrefixedContent

	Price without insurance	States available	Birth control products available	Insurance accepted?
Nurx	• from \$15 • \$30 consultation	37 states	<ul><li>pills</li><li>ring</li><li>patch</li></ul>	yes
Optum Perks	dependant on pharmacy	no information	no information	no
Lemonaid	• from \$15 • \$25 consultation	all U.S. states	pills	no
Hers	from <b>\$12</b> per month	all U.S. states	pills	no
Wisp	from <b>\$5</b> per month	all U.S. states	<ul><li>pills</li><li>patch</li><li>ring</li></ul>	no
Pandia Health	• from <b>\$7</b> per pack • <b>\$30</b> consultation	13 states	<ul><li>pills</li><li>patch</li><li>ring</li></ul>	yes
Twentyeight Health	from <b>\$16</b> per pack	32 states	<ul><li>pills</li><li>patch</li><li>ring</li><li>shots</li><li>internal condoms</li></ul>	yes
Planned Parenthood Direct	from <b>\$15</b> per pack	43 states	<ul><li>pills</li><li>patch</li><li>ring</li></ul>	Medicaid in select states
Alpha	from <b>\$25</b> a month	49 states	<ul><li>pills</li><li>patch</li><li>ring</li></ul>	yes



## ONLINE BIRTH CONTROL PROVIDERS

Optum Birth Control
Lemonaid Birth Control
Twentyeight Health
Alpha

## **ID FIELDS REQUIRED:**

Based on trial run signups we will need the following fields.

Justifications and sources for all choices in distributions of fields for ID creation are also included in this document.

**ID Fields and Information** 

## **PROJECT TIMELINE**

- DAY 1 QUESTION OUTLINEING
- WEEK 1 WEBSITES AND FIELDS
- WEEK 2 METRICS & HYPOTHESES
- WEEK 3 D.C. TRIP & ID GENERATION
- WEEK 4 CHECK ID'S & SIGNUP
- WEEK 5 SIGNUP EVENTS BUFFER
- WEEK 6 WRITE REPORT & PAPER
- WEEK 7 FILLER FOR TIME OFF
- WEEK 8 ANALYSIS OF COLLECTED DATA
- WEEK 9 EDITING PHASE
- WEEK 10 SUBMISSION/DONE!

<sup>\*</sup>we have had a very fast pace so far, so this is most likely the last possible date of completion for each task

### **ALL DOCUMENTS TO-DATE:**

LITERATURE REVIEW

COMPANIES, FIELDS, & LEGISLATION RESEARCH

ID FIELDS AND JUSTIFICATIONS

PRIVACY POLICIES OF CHOSEN COMPANIES

MORE RESEARCH QUESTIONS