

# ## Collaborative Product Design Pt 6 ##

## Checks

### (2) Checks (and Balances)

"Think-Make-Check creates a virtuous cycle where Check provides fuel to think about + make better things."

- \* Checks follow the same pattern regardless of what you're checking
- \* Every collaborative process goes through:

Frame - Facilitate - Finish

process, including Checks.

Need to identify the q. you want your audience to check

→ You can check what you did + how you did it

"Check as often as is possible w/ yourself, your team, org... users."

#### ① Frame the Check

- What are we doing? • Why are we doing it? • How will we do it?
- Why is it important?
- + Where are we in the process? (ex. rough early days? about to ship?)
- + How did we get to where we are? (ex. who did you talk to? who has seen?)

Checks can be formal w/ documentation or informal + verbal only

<http://pxd.gd/check>

#### ② Facilitate the Check

- show the thing to be checked + restate question, focus the discussion on what you are checking.
- capture feedback + try to respect / understand the "why" behind the feedback.
- confirm understanding of feedback + collect it visibly show that their effort + has impact
- affirm + repeat feedback you agree with
- never say "but", try "yes and", "and", or start a new sentence.
- involve everyone + assure them this is their last chance for feedback.

## ② Facilitate the Check Cont'd.

→ Table discussion if not productive

ex. if you don't have people / perspective you need  
that you want to check isn't what the audience expected  
that you want to check is obviously wrong

\* need to respect people's energy & time

## ③ Transform Feedback into Gold

"On a collaborative team, feedback is all about learning."

→ move from "me" to "we"

→ Defensive learner will respond to feedback w/ strategies:

- ① remain in control
- ② max. "winning" & min. "losing"
- ③ suppresses negative feelings
- ④ define clear objectives & eval. whether or not they achieved those objectives

"Defensive learners spend more effort avoiding the embarrassment or threat of being wrong or feeling incompetent than the effort they spend on learning."

→ move to being Collaborative learners where you focus on how the team can learn more, faster

→ separate yourself from the work

→ lean into ride feedback, find the "why" behind the feedback

↳ "When you agree, explicitly state you agree, clearly collect the feedback, and clarify how you'll make the change."

\* just bc. someone is a jerk to you & hurt your feelings, don't respond in kind. "Imagine the moral victory when you help the team learn in even the worst circumstances."

## ④ Stick the Finish

↳ restate the check & what happens next (~~how will~~ how will they know you used the feedback?)

↳ the follow up email summary is the cherry on top

"Turn by Turn T → M → C Your org will build better products & you're going to <sup>help</sup>..."