



# Kong's story

#### "New to GYM"

#### Barrier encountered:

- Inefficient fitness by himself
- Inaccurate muscle force
- Costly to hire a coach
- Shortage of professional coaches

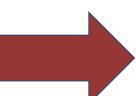


How can we help him improve his fitness efficiency through technology?



### Motivation

- Inefficient fitness by himself
- Inaccurate muscle force
- Costly to hire a coach
- Shortage of professional coaches



- Effective workout
- Targeted training muscle
- Have a smart personal trainer
- Create a bespoke workout plan







# Target User

- New to the gym
- To improve in terms of fitness skills
- To shape muscles
- To get professional guidance
- Prefer technology product



## Previous work





- Summarize main drawback:
  - the product function is too single
  - o cannot detect muscle
  - o can not meet the demand of correction (actual vs ideal)
  - Only watch
  - o complex interface



## Questionaire

- 1. Do you use any of the following features on your smart device? (Multiple choices)
  - A. Heart rate monitor B. Pedometer C. Sleep monitor D. Diet record
- 2. Do you think using smart devices for fitness is good for health and fitness?
- A. Yes B. No
- 3. When you use your smart device for fitness, do you find that your device's capabilities are limited?
- A. Yes B. No
- 4. Do you think the fitness function of smartwatches and smartphones is similar?
- A. Yes B. No
- 5. Would you like more professional guidance as you work out?
- A. Yes B. No
- 6. Do you think the lack of professional guidance will affect the fitness effect of smart devices?
  - A. Yes B. No



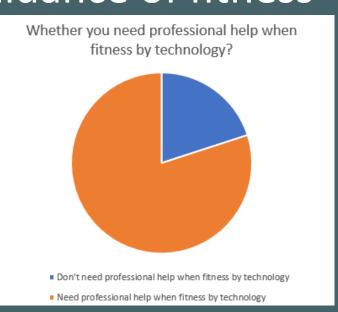
Similar equipment limited (watches, mobile phones)

Function (heart rate, pedometer, sleep)

heart rate, sleep, measuring steps, diet

Lack of professional guidance of fitness





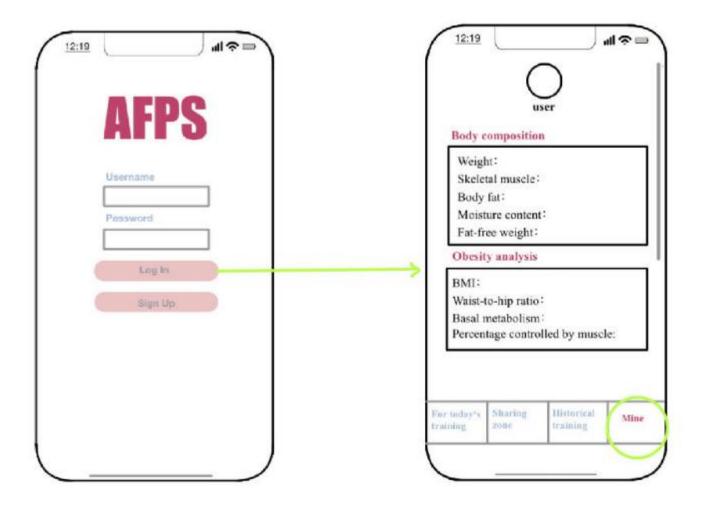


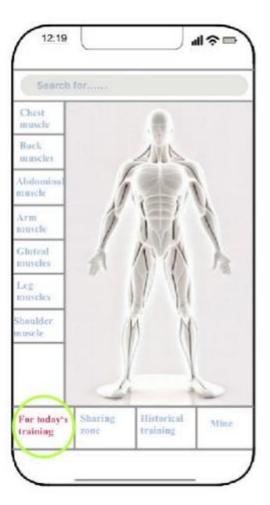
upper side

bottom side



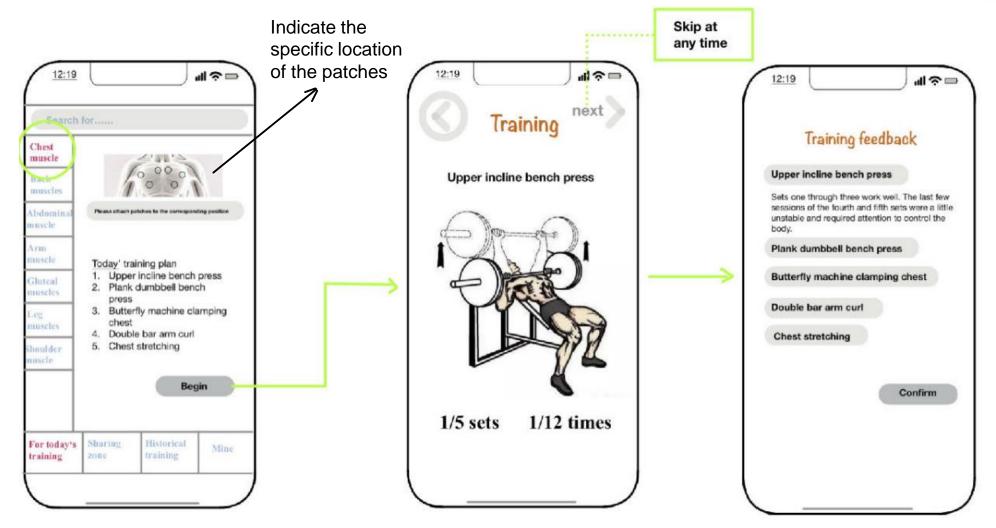
## 2. User interface







# 2. User interface (cont.)





#### The main issue that our product focus on

- How to deal with the signal returned by the patch.
- How do very muscular people put stickers where they can't reach the place.



The Value Propostion Canvas

