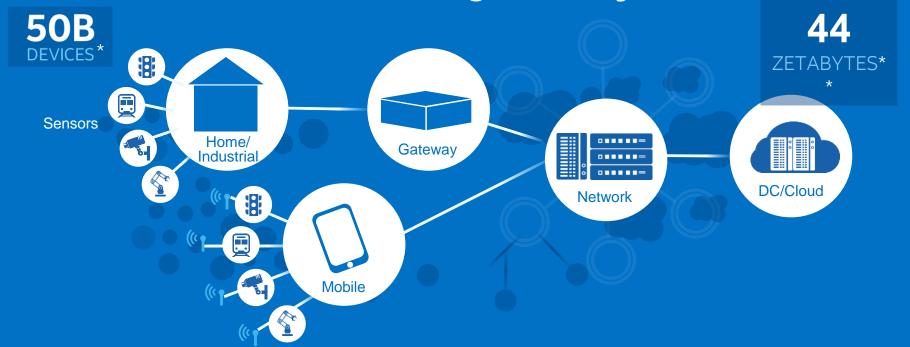








The Internet of Things is Everywhere











Essential Tenets of Edge to Cloud IoT Solutions



Services: Infrastructure to Monetize HW, SW, and Data Management from Edge to Cloud

- Managing Systems and Monetizing the Value Data Provides Customers



Customer Value Visualized by Broad Analytics Infrastructure from Edge to Cloud

- Real-Time, Insightful, and Secure Analytics



Seamless Data Ingestion, Compute Processing, and Control from Edge to Cloud

- Broad Protocol Normalization Support, Real-Time Data Streaming, Closed-Loop Control Systems, OTA Device Management



Edge Devices and Gateways Securely Discovered by Cloud in Seconds

- Broad OS and Comms Support, HW-level Identity, World-Class APIs + API Management



Edge Devices and Gateways Setup from Box to Cloud in Minutes

- Enabled by Interoperable "Building Block" Architecture with Robust yet Efficient Middleware Agents



Security as the Foundation with Embedded HW and SW-Level Protection

- Secure Boot, Identity Protection, Whitelisting, & Encryption from Edge to Cloud

Challenges Slowing IoT Growth

Security, Privacy, and Compliance

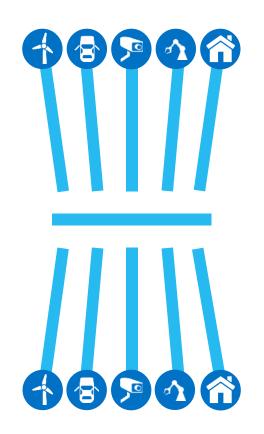
Fragmentation of Vertical Markets

IT/OT and Legacy Infrastructure Integration

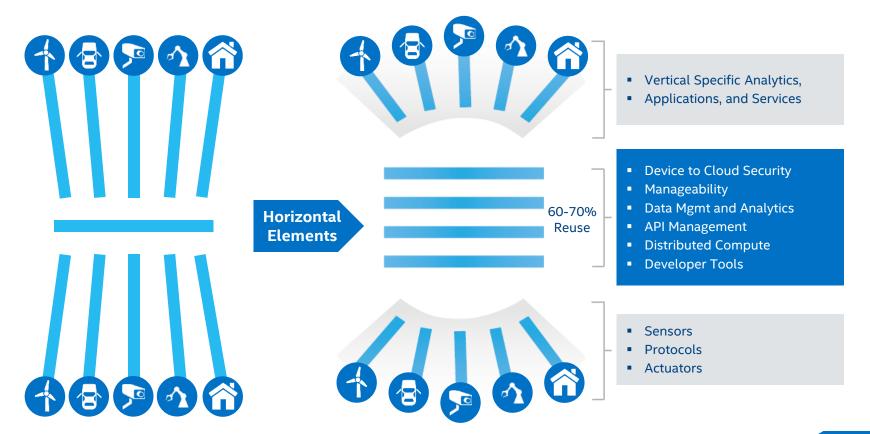
Connectivity

Underutilized Data

Interoperability and Standards



A Horizontal Platform Helps IoT to Scale Out



Intel® IoT Platform (Atlantic Ridge)

Value Proposition

Security: Intel ensures a chain of trust is rooted in silicon and linked throughout the software.

Manageability: Intel enables discovery, provisioning and management from edge to cloud.

Connectivity: Intel supports signal, control, data, and application flexibility on open standards-based networks.

Performance: Intel provides standard hardware platforms optimized for workload, performance, and cost.

Interoperability: Intel enables applications and services to scale across diverse platforms using secure APIs.

Analytics: Intel develops algorithms, architectures, and tools for predictive analytics.

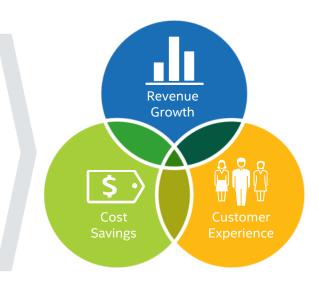


Reusable Building Blocks for Faster TTM

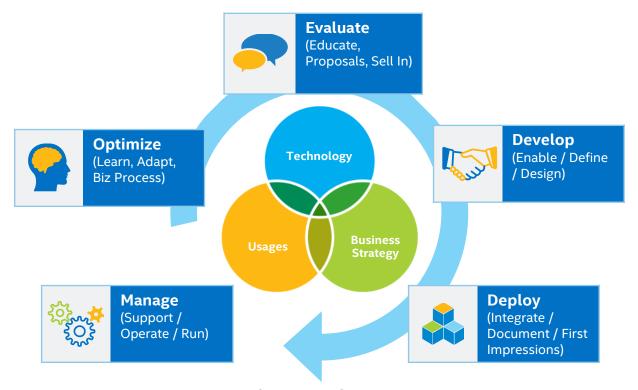
Actionable Intelligence from the Edge to the Cloud

Secure, Open and Scalable Compute





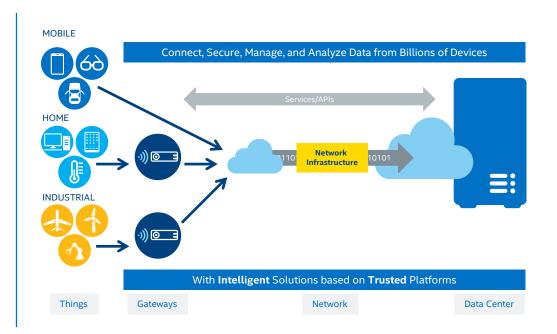
Improving the IoT Customer Journey



Planning Intel® IOT Platform products with continuous learning and improvements

Intel® IoT Platform is About...

- Re-usable, pre-configured, pre-validated building blocks that the ecosystem can use to design and deploy IoT solutions across different vertical markets
- Seamless and secure connected devices; delivering trusted data to the cloud, and delivering value through analytics and enabling new services
- Interoperable hardware, software and services portfolio spanning from the edge to the cloud
- Standardized hardware platforms that are optimized for workload, performance, and cost



IoT Platform Capabilities

IoT solutions bring increased intelligence and value over time

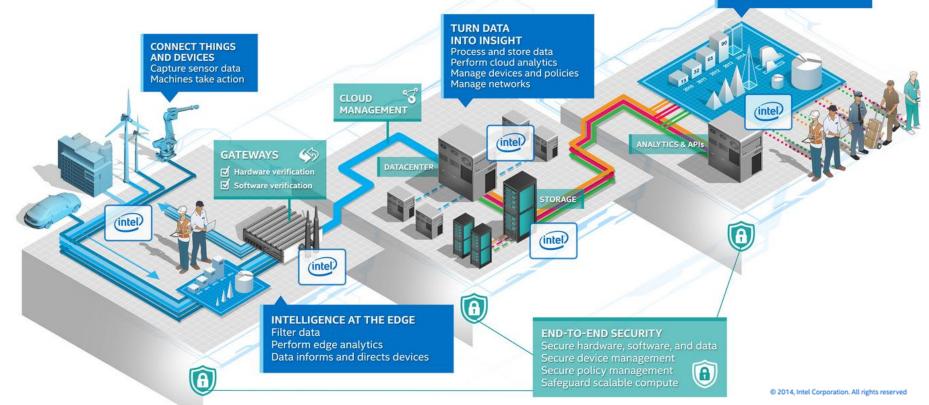




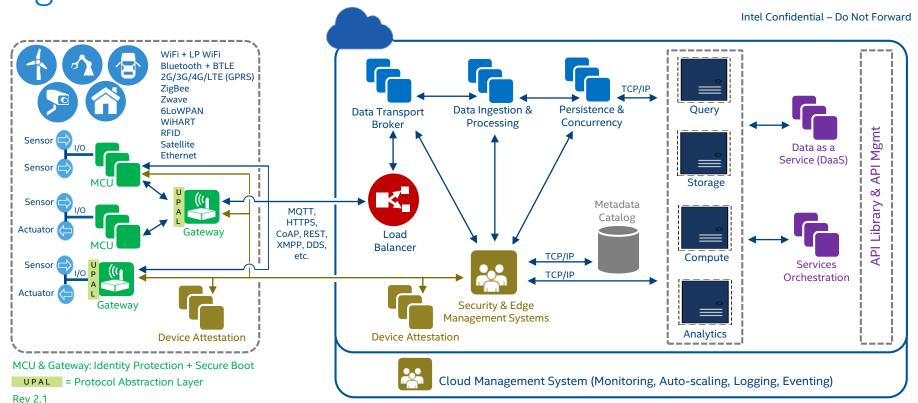
The Intel® IoT Platform is an end-to-end reference model and family of products from Intel—that works with third-party solutions—to provide a foundation for seamlessly and securely connecting devices, delivering trusted data to the cloud, and delivering value through analytics.

VISUALIZE DATA AND MONETIZE INSIGHT

Provide actionable information Automate operations Create services



Logical Definition of Intel® IoT Platform - Rev2.1



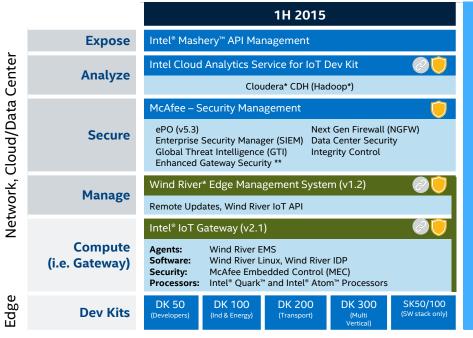
The Intel® IoT Platform is an end-to-end reference model and family of products from Intel—that works with third-party solutions—to provide a foundation for seamlessly and securely connecting devices, delivering trusted data to the cloud, and delivering value through analytics.

Intel Confidential

Intel® IoT Platform Roadmap

Version: 2015.02.3.001





Intel® IoT Platform Highlights

- Wind River* Edge Management System -EMSv1 shipping
- Integration of the Intel® IOT Gateway
 v2.1 and Wind River EMS v1.0
- Multiple Dev Kit Options Available

Intel® IoT Platform Roadmap

Version: 2015.02.3.001

Legend Integrated Enhanced Offerings Security **New Product** Deeper Product

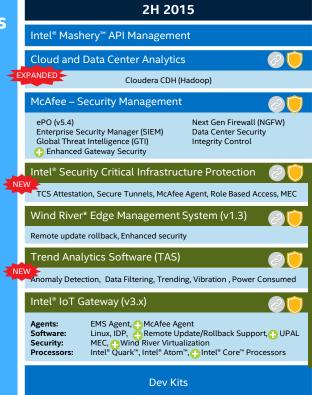
Integration

/ Capability



Intel® IoT Platform Highlights

- Integration of McAfee ePO on the Intel IOT Gateway
- Enhanced security with Intel® Security Critical Infrastructure Protection
- **Edge Application Platform** with Trend Analytics Software
- **Enabling Cloud and Data** Center Analytics for developers



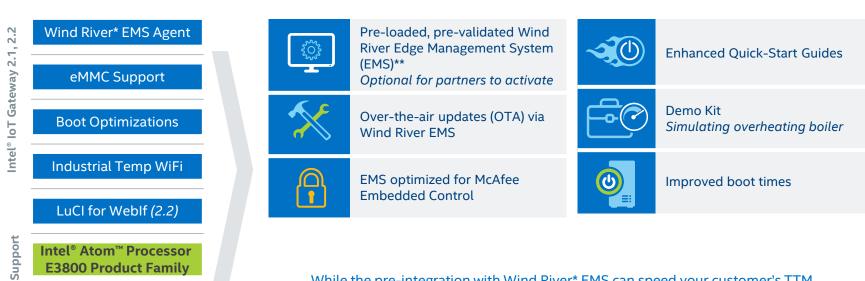
Note: Future versions include all the features of prior versions, new features highlighted

** Early Access available to select partners and/or customers



Intel® IoT Gateway 2.1 Release

Intelligent connectivity to bring valuable data off legacy equipment



While the pre-integration with Wind River* EMS can speed your customer's TTM...

Our gateway can accommodate your customers preferences and is able to support other 3rd party cloud offerings

Platform

Intel® Quark™ SoC

^{**}It's important to note that while Wind River* EMS is pre-loaded to provide faster time to market, customers may choose an edge management solution of their choosing.

All products, dates, and figures specified are preliminary based on current expectations, and are subject to change without notice.

Analytics: The Road to New Revenue



Use Cases

- Electrical energy consumption analysis
- Vibrational analytics to predict machine failure

Current Customers









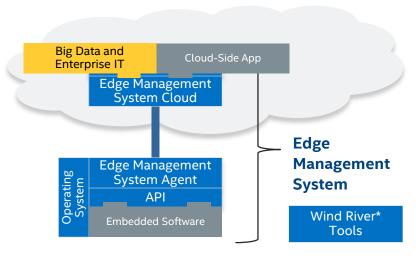
Compatibility

- Enhances accuracy of Business Intelligence Applications (i.e. SAP, Oracle & IBM) – with more accurate input data
- TAS is not Business Intelligence Analytics, it is providing analytics about the device conditions (probability of failure, energy consumption, etc.)

Actionable business intelligence to open new revenue streams Changing the conversation from BOM to value

Wind River* Edge Management System

Centralized console for securing and managing edge devices and data



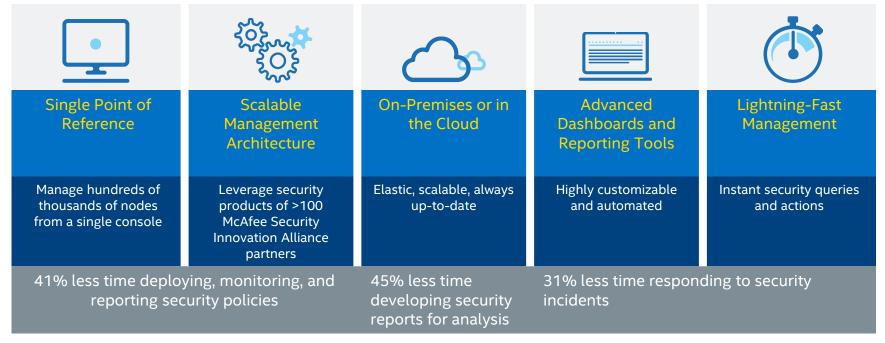
Highlights

- Telemetry and data services
- Device management
- Security
- Device-side API and Cloud-side API development tools
- Accelerating sales with Sample Code, Professional services

- Intel has entered the IOT Edge Management category and we are leading with this solution to customers
- EMS is sold as a standalone offering through Wind River*
- The Intel® IoT Gateway includes the EMS agent, or can be bypassed during configuration if a customer desires an alternate 3rd party cloud service

McAfee Security Management

ePolicy Orchestrator® (McAfee® ePO™) Software

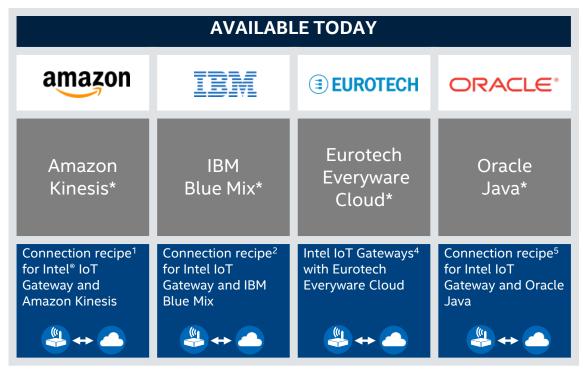


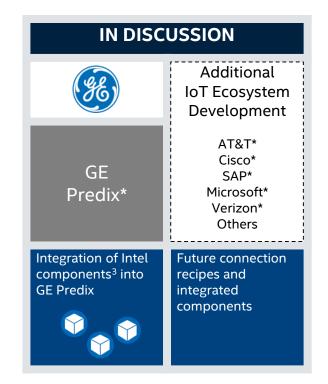
Source: MSI Survey: Completed October 2014 with 1287 users of security management platforms including 450 users of ePO, global with respondents across US, WE, APAC, and LATAM. Software and workloads used in performance tests may have been optimized for performance only on Intel microprocessors. Performance tests, such as SYSmark and MobileMark, are measured using specific computer systems, components, software

operations and functions. Any change to any of those factors may cause the results to vary. You should consult other information and performance tests to assist you in fully evaluating your contemplated purchases, including the performance of that product when combined with other products.



Cloud Based IoT Ecosystem



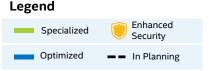


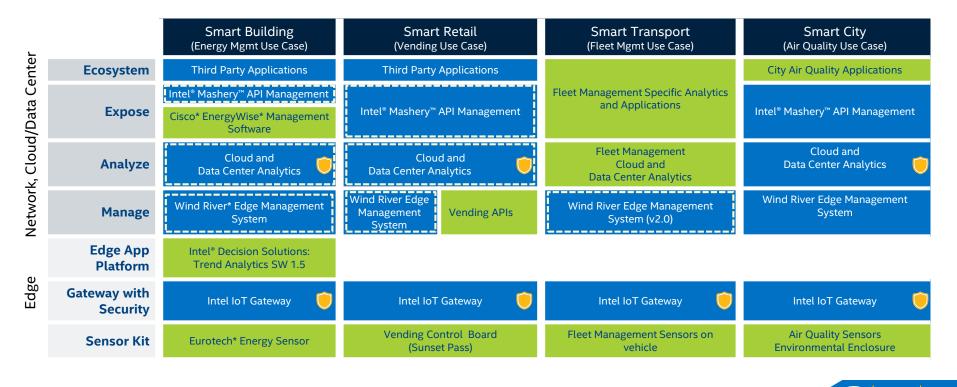
- 1 https://www-ssl.intel.com/content/www/us/en/embedded/products/gateway-solutions/scaling-iot-data-movement-amazon-kinesis-paper.html
- 2 https://developer.ibm.com/iot/recipes/intel-gateway/
- ${\color{blue}3-https://www.genewsroom.com/press-releases/intel-cisco-developing-\%E2\%80\%9Cpredix-ready\%E2\%80\%9D-devices-industrial-internet-278746}$
- 4 http://www.eurotech.com/en/press+room/news/?671
- $\underline{\textbf{5}-\textbf{https://www-ssl.intel.com/content/www/us/en/embedded/products/gateway-solutions/running-oracle-java-gs-iot-brief.html}$

In Planning

Intel® IoT Platform Vertical Use Cases

Version: 2015.02.3.001





Intel IoT Case Studies: Results

Smart Retail



NCR POS w/ Intel® DPT and vPro for Transactions: IReducing fraud through e2e encryption.

Potential US Benefits: 100M credit card numbers stolen in 2013

Smart Industry



Intel's Assembly / Test – sensors and analytics help maintain productivity.

Measured Benefits: \$9M/year

Smart Transportation



Vnomics solution: 6% increase in fuel economy across 100% of fleet = \$15M / Year

Potential US
Benefits:
38 Million Tons
of CO₂

Smart Buildings



Di-BOSS (Digital Building Operating System) + Cisco Energy Management: Electrical, Steam and Water

Saved \$1M in 1 Building / Year **\$.50/sq ft.**

Smart Transportation: Fleet Management

Problem

Rising fuel costs, environmental concerns, driver safety, and unpredictable maintenance problems

How It Works



Vehicle sensor data is collected













Increased Fuel Efficiency



Reduced Maintenance Costs



Improved Driver Safety

https://videoportal.intel.com/media/Vnomics+IoT+Fleet+Management+Testimonial/0 x24x1e77

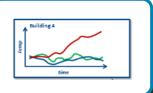
Smart Building - HVAC

Problem

Equipment and building control are not integrated. HVAC units require a technicians maintain and adjust the unit for optimal performance.

How It Works















Reduced Energy Costs



End-to-End Security



Connecting New and **Legacy Units**



New Business Model enabled

http://www.intel.com/content/www/us/en/internet-of-things/customer-stories/daikin-applied-transforms-hvac-systems.html



Smart Healthcare: Parkinson's Disease

Problem

Significant challenges in monitoring symptoms, the progression of the disease, and the effectiveness of drug therapies.

How It Works







Michael J. Fox Foundation

300 observations per second from each patient

Anonymous patient data is aggregated and analyzed

Machine learning and graph analytics to deliver more accurate predictive models

https://videoportal.intel.com/media/The+Michael+J.+Fox+Foundation+and+Intel+join+jorces+to+improve+Parkinson%27s+Disease+%28YouTube%29/0 7ad5hbdw

Case Study: Smart Home

The Smart Home is one of the primary intelligent environments through which IOT will reshape daily life.

May be how consumers first experience the IoT in full view.



Requires:

- Energy management requires cooperation with utilities.
- Wellness monitoring requires assured connectivity.
- Entertainment requires control of multiple systems.
- Clarity of privacy, security and data ownership.
- Ease of use/Interoperability

Intel[®] IoT Platform Value: Accelerate the Deployment of Secure, Scalable, Interoperable IoT Solutions

Analyze: Catalyze the ecosystem to accelerate innovation in analytics for IoT

Manage: Enable enterprises to manage devices, networks, and systems with agility

Connect: Link legacy systems as well as new devices to the Internet of Things

Secure: Protect data with services, software, and hardware-assisted security mechanisms

Intel Confidential - Do Not Forward

Helpful Links

- Intel IoT Platform Landing Page: http://www.intel.com/content/www/us/en/internet-of-things/iot-platform.html
- Intel IoT Platform Chalk Talk: http://www.intel.com/content/www/us/en/internet-of-things/videos/iot-platform-chalk-talk-video.html
- Intel IoT Platform Infographic: http://www.intel.com/content/www/us/en/internet-of-things/infographics/iot-platform-infographic.html
- Intel IoT Platform Animation: https://www-ssl.intel.com/content/www/us/en/internet-of-things/videos/iot-platform-animation-video.html
- Intel IoT Platform Solutions Brief: https://www-ssl.intel.com/content/www/us/en/internet-of-things/iot-platform-solution-brief.html
- Solution Blueprints: http://www.intel.com/content/www/us/en/internet-of-things/solution-blueprints-and-case-studies.html





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