

CORT REPORT - DECEMBER 2011

SOUTH SANTA BARBARA COUNTY				
Month	Number of Sales	Avg Sales Price	Median Price	Number of Sales over \$1 Million
Jan - Dec 2011	1450	\$ 1,005,730	\$ 650,000	388
Jan - Dec 2010	1399	\$ 1,109,901	\$ 710,000	396
Jan - Dec 2009	1340	\$ 1,093,318	\$ 710,000	385
Jan - Dec 2008	1360	\$ 1,532,478	\$ 865,000	576
Jan - Dec 2007	1662	\$ 1,806,726	\$ 1,049,000	871
Jan - Dec 2006	1722	\$ 1,657,630	\$ 1,000,000	874

SANTA BARBARA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	834	\$ 778,834	\$ 650,000
Jan - Dec 2010	819	\$ 863,755	\$ 731,000
Jan - Dec 2009	781	\$ 827,193	\$ 715,000
Jan - Dec 2008	614	\$ 1,106,116	\$ 865,000
Jan - Dec 2007	837	\$ 1,360,437	\$ 1,015,000
Jan - Dec 2006	841	\$ 1,278,243	\$ 1,020,000

GOLETA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	223	\$ 527,592	\$ 498,500
Jan - Dec 2010	215	\$ 570,749	\$ 550,000
Jan - Dec 2009	225	\$ 595,260	\$ 537,500
Jan - Dec 2008	357	\$ 948,119	\$ 675,000
Jan - Dec 2007	347	\$ 1,037,621	\$ 825,000
Jan - Dec 2006	412	\$ 1,059,762	\$ 856,250

CARPINTERIA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	141	\$ 687,547	\$ 480,000
Jan - Dec 2010	136	\$ 872,525	\$ 522,500
Jan - Dec 2009	121	\$ 724,372	\$ 521,500
Jan - Dec 2008	114	\$ 1,442,661	\$ 642,500
Jan - Dec 2007	122	\$ 1,310,108	\$ 756,000
Jan - Dec 2006	110	\$ 1,340,259	\$ 870,000

MONTECITO			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	187	\$ 2,509,825	\$ 1,700,000
Jan - Dec 2010	181	\$ 2,901,856	\$ 2,000,000
Jan - Dec 2009	167	\$ 2,942,537	\$ 1,975,000
Jan - Dec 2008	202	\$ 3,473,835	\$ 2,517,000
Jan - Dec 2007	243	\$ 3,835,891	\$ 2,650,000
Jan - Dec 2006	240	\$ 3,247,103	\$ 2,400,000



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ISLA VISTA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	12	\$ 824,833	\$ 758,000
Jan - Dec 2010	13	\$ 989,423	\$ 1,025,000
Jan - Dec 2009	14	\$ 966,786	\$ 932,000
Jan - Dec 2008	18	\$ 1,174,750	\$ 1,010,000
Jan - Dec 2007	21	\$ 2,325,331	\$ 1,165,000
Jan - Dec 2006	31	\$ 4,629,431	\$ 1,462,500

HOPE RANCH			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	31	\$ 2,982,306	\$ 2,850,000
Jan - Dec 2010	19	\$ 2,850,763	\$ 2,050,000
Jan - Dec 2009	20	\$ 3,406,236	\$ 2,372,500
Jan - Dec 2008	22	\$ 3,361,093	\$ 3,047,273
Jan - Dec 2007	36	\$ 4,328,202	\$ 3,047,000
Jan - Dec 2006	20	\$ 3,317,750	\$ 3,125,000

SUMMERLAND			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	22	\$ 1,021,705	\$ 935,000
Jan - Dec 2010	16	\$ 731,188	\$ 675,000
Jan - Dec 2009	12	\$ 2,030,167	\$ 1,342,500
Jan - Dec 2008	28	\$ 3,914,036	\$ 1,800,000
Jan - Dec 2007	46	\$ 4,156,870	\$ 1,863,250
Jan - Dec 2006	53	\$ 3,530,745	\$ 1,460,000

UNINCORPORATED AREA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - Dec 2011	0	\$ -	\$ -
Jan - Dec 2010	0	\$ -	\$ -
Jan - Dec 2009	0	\$ -	\$ -
Jan - Dec 2008	5	\$ 2,101,000	\$ 1,550,000
Jan - Dec 2007	10	\$ 1,622,100	\$ 1,550,000
Jan - Dec 2006	15	\$ 1,272,300	\$ 1,195,000



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