

CORT REPORT - APRIL 2013

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
April 2013	187	\$ 1,132,470	14.89%	\$ 800,000	19.67%	64
April 2012	158	\$ 985,741	-15.86%	\$ 668,500	-4.77%	36
April 2011	107	\$ 1,171,612	-18.05%	\$ 702,000	-5.58%	35
April 2010	140	\$ 1,429,600	36.68%	\$ 743,500	4.24%	39
April 2009	106	\$ 1,045,984	-45.84%	\$ 713,250	-28.60%	32
April 2008	135	\$ 1,931,118	0.00%	\$ 999,000		66

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	108	\$ 852,324	10.52%	\$ 782,500	8.30%
April 2012	98	\$ 771,173	-17.18%	\$ 722,500	3.29%
April 2011	56	\$ 931,134	2.73%	\$ 699,500	-9.04%
April 2010	85	\$ 906,353	-1.53%	\$ 769,000	-1.57%
April 2009	56	\$ 920,402	-22.71%	\$ 781,250	-21.80%
April 2008	65	\$ 1,190,915	0.00%	\$ 999,000	

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	37	\$ 724,527	42.09%	\$ 625,000	30.21%
April 2012	31	\$ 509,919	-14.29%	\$ 480,000	-10.20%
April 2011	16	\$ 594,969	17.44%	\$ 534,500	3.14%
April 2010	24	\$ 506,625	-5.44%	\$ 518,250	-3.40%
April 2009	22	\$ 535,795	-36.47%	\$ 536,500	-19.81%
April 2008	23	\$ 843,326	0.00%	\$ 669,000	

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	13	\$ 600,923	-45.83%	\$ 636,500	41.60%
April 2012	9	\$ 1,109,389	26.48%	\$ 449,500	-15.98%
April 2011	14	\$ 877,143	-49.54%	\$ 535,000	-5.31%
April 2010	14	\$ 1,738,250	13.45%	\$ 565,000	1.23%
April 2009	10	\$ 1,532,227	56.16%	\$ 558,137	3.36%
April 2008	9	\$ 981,167	0.00%	\$ 540,000	

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	23	\$ 3,306,152	21.59%	\$ 2,195,000	12.56%
April 2012	20	\$ 2,719,000	10.98%	\$ 1,950,000	19.34%
April 2011	17	\$ 2,449,971	-55.55%	\$ 1,634,000	-55.45%
April 2010	14	\$ 5,512,214	176.56%	\$ 3,667,500	90.32%
April 2009	12	\$ 1,993,167	-56.90%	\$ 1,927,000	-38.04%
April 2008	32	\$ 4,624,547	0.00%	\$ 3,110,000	



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	3	\$ 1,818,333	0.00%	\$ 1,100,000	0.00%
April 2012	0	\$ -	-100.00%	\$ -	-100.00%
April 2011	1	\$ 770,000	0.00%	\$ 770,000	0.00%
April 2010	0	\$ -	-100.00%	\$ -	-100.00%
April 2009	2	\$ 961,000	71.20%	\$ 961,000	35.54%
April 2008	3	\$ 561,333	0.00%	\$ 709,000	

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	0	\$ -	0.00%	\$ -	0.00%
April 2012	0	\$ -	-100.00%	\$ -	-100.00%
April 2011	2	\$ 3,825,000	-9.36%	\$3,825,000	-9.36%
April 2010	2	\$ 4,220,000	50.71%	\$4,220,000	50.71%
April 2009	1	\$ 2,800,000	0.00%	\$2,800,000	0.00%
April 2008	0		0.00%		

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	3	\$ 1,201,667	0.00%	\$ 1,295,000	0.00%
April 2012	0	\$ -	-100.00%	\$ -	-100.00%
April 2011	1	\$ 1,350,000	35.20%	\$1,350,000	35.20%
April 2010	1	\$ 998,500	-23.19%	\$ 998,500	-13.17%
April 2009	3	\$ 1,300,000	-27.71%	\$1,150,000	-8.00%
April 2008	3	\$ 1,798,333	0.00%	\$1,250,000	

UNINCORPORATED AREA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
April 2013	0	\$ -	0.00%	\$ -	0.00%
April 2012	0	\$ -	0.00%	\$ -	0.00%
April 2011	0	\$ -	0.00%	\$ -	0.00%
April 2010	0	\$ -	0.00%	\$ -	9.00%
April 2009	0	\$ -	0.00%	\$ -	0.00%
April 2008	0	\$ -	0.00%	\$ -	



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