

### Sales from 11/01/2011 to 11/30/2011

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PRICE	ADDRESS
\$200,000	5941 BIRCH ST 2
\$260,000	1281 FRANCISCAN CT 3
\$275,000	1240 FRANCISCAN CT 7
\$300,000	5455 EIGHTH ST 36
\$325,000	4612 NINTH ST
\$330,000	1220 FRANCISCAN CT 1
\$412,000	1322 CHANEY AVE
\$460,000	5491 EL CARRO LN
\$559,000	1477 THERESA ST
\$592,000	4588 FOURTH ST UNIT A
\$605,000	6890 SHEPARD MESA RD
\$685,000	140 MORGAN LN
\$750,000	3234 SERENA AVE
\$815,000	1934 PAQUITA DR
Ttl Sales	14
Avg	\$469,143

### GOLETA

GOLETA	
PRICE	ADDRESS
\$230,000	39 DEARBORN PL 96
\$325,500	7044 MARYMOUNT WAY
\$370,000	487 CANNON GREEN DR E
\$399,000	75 KINMAN AVE
\$408,000	5726 ENCINA RD 2
\$446,000	275 BIG SUR DR
\$450,000	241 CALLE SERRENTO
\$479,000	64 BRISTOL PL
\$575,000	7259 PADOVA DR
\$640,000	7757 JENNA DR
\$655,000	7681 NEWPORT DR
\$710,000	5870 VIA FIORI LN
\$735,000	1425 HOLIDAY HILL RD
\$755,000	7932 WINCHESTER CIR
\$1,015,000	296 VEREDA LEYENDA
Ttl Sales	15
Avg	\$546,167

# ISLA VISTA

PRICE	ADDRESS
\$685,000	6649 TRIGO RD
\$742,500	6778 SABADO TARDE RD
Ttl Sales	2
Avg	\$713,750

# SANTA BARBARA

SANTA DANE	
PRICE	ADDRESS
\$75,000	5098 SAN VICENTE DR
\$129,500	506 W ISLAY ST
\$255,000	3435 RICHLAND DR 11
\$260,000	4521 OAK GLEN DR E
\$300,000	955 CIENEGUITAS RD A
\$305,000	4880 GLENN RD
\$315,000	14 S SOLEDAD ST
\$333,500	2918 SERENA RD
\$334,000	1911 CHINO ST
\$365,000	541 E MONTECITO ST
\$385,000	315 S CANADA ST
\$396,000	47 PORTOLA LN
\$409,500	124 ROMAINE DR
\$410,000	321 W PEDREGOSA ST
\$415,000	227 POR LA MAR DR
\$422,000	612 CALLE DE LOS AMIGO
\$424,000	18 S VOLUNTARIO ST
\$425,000	25 LA CADENA
\$439,000	526 W ANAPAMU ST
\$450,000	691 CAMBRIDGE DR
\$460,000	1026 E DE LA GUERRA ST 1
\$466,500	549 E MONTECITO ST
\$480,000	1018 E GUTIERREZ ST
\$484,000	535 E MONTECITO ST
\$505,000	619 E DE LA GUERRA ST
\$530,000	620 E ALAMAR AVE
\$540,000	549 E MONTECITO ST
\$550,000	4705 GATE WY
\$550,000	660 ZINK AVE
\$550,000	5057 LA RAMADA DR
\$585,000	1208 SAN MIGUEL AVE
\$600,000	5063 SAN JULIO AVE
\$605,000	336 W FIGUEROA ST
\$618,000	5416 HANNA DR
\$626,000	510 ALAN RD
\$637,000	307 OLIVER RD
\$640,000	4004 VIA LUCERO UNIT 13
\$650,000	1106 LAS OLAS AVE
\$650,000	5248 VISTA BAHIA
\$670,000	2524 ORELLA ST
\$675,000	1806 GILLESPIE ST
\$680,000	581 E MONTECITO ST
\$680,000	863 WINDSOR WAY
\$683,500	4928 LA GAMA WAY
\$688,000	5308 ORCHARD PARK LN
\$725,000	841 VIA GRANADA
\$730,000	968 MEDIO RD
\$750,000	333 VISTA DE LA CUMBRE
\$792,000	902 CHELTENHAM RD
\$799,000	1215 E DE LA GUERRA ST
\$800,000	106 SAN NICOLAS
0045.000	000   4 DUENA TIEDDA

# SANTA BARBARA (continued)

PRICE	ADDRESS
\$845,000	2225 ST JAMES DR
\$880,000	1514 LAS POSITAS RD
\$925,000	2215 ST JAMES DR
\$927,000	1304 PORTESUELLO AVE
\$980,000	2510 CHAPALA ST
\$1,010,000	655 COYOTE RD
\$1,052,000	948 MISSION CANYON LN
\$1,090,000	1637 SANTA ROSA AVE
\$1,145,000	2617 MONTROSE PL
\$1,150,000	976 CAMINO DEL RETIRO
\$1,240,000	2929 SAMARKAND DR
\$1,413,000	3874 CRESCENT DR
\$1,500,000	333 EL CIELITO RD
\$1,850,000	1547 LA CRESTA CIR
\$2,210,000	531 CHAPALA # E
Ttl Sales	67
Avg	\$675,779

#### MONTECITO

MONTECITO	
PRICE	ADDRESS
\$735,000	676 CIRCLE DR
\$921,500	1278 SPRING RD
\$1,100,000	38 SEAVIEW DR
\$1,195,000	277 MIDDLE RD
\$1,265,000	134 SANTA ELENA LN
\$1,405,000	1525 MONTE VISTA RD
\$1,975,000	807 CIMA LINDA LN
\$2,111,000	585 STONE MEADOW LN
\$2,600,000	1966 EAST VALLEY RD
\$3,100,000	581 FREEHAVEN DR
\$3,900,000	532 LAS FUENTES DR
\$4,150,000	1556 MIRAMAR BCH DR
\$8,250,000	1661 FERNALD POINT LN
Ttl Sales	13
Avg	\$2,515,962

# HOPE RANCH

PRICE	ADDRESS
\$1,395,000	4739 CALLE LAS BRISAS
\$7,800,000	4439 VIA ABRIGADA
Ttl Sales Avg	2 \$4,597,500

### SUMMERLAND

PRICE	ADDRESS
\$950,000	2319 WHITNEY AVE
Ttl Sales	1
Avg	\$950,000

629 LA BUENA TIERRA

\$815,000