

CORT REPORT - YTD THRU JUNE 2014

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - June 2014	879	\$ 1,298,421	14.67%	\$ 851,000	12.34%	345
Jan - June 2013	1060	\$ 1,132,352	10.14%	\$ 757,500	16.54%	333
Jan - June 2012	947	\$ 1,028,098	-8.28%	\$ 650,000	-7.14%	239
Jan - June 2011	639	\$ 1,120,950	3.18%	\$ 700,000	-0.71%	195
Jan - June 2010	701	\$ 1,086,356	1.49%	\$ 705,000	-1.40%	187
Jan - June 2009	562	\$ 1,070,413	0.00%	\$ 715,000		162

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	520	\$ 1,053,321	24.76%	\$ 870,000	20.00%
Jan - June 2013	630	\$ 844,246	13.97%	\$ 725,000	13.19%
Jan - June 2012	552	\$ 740,735	-10.55%	\$ 640,500	-7.51%
Jan - June 2011	356	\$ 828,092	-3.97%	\$ 692,500	-5.20%
Jan - June 2010	422	\$ 862,354	1.85%	\$ 730,500	1.25%
Jan - June 2009	318	\$ 846,687	0.00%	\$ 721,500	

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	157	\$ 617,898	-10.71%	\$ 550,000	-12.00%
Jan - June 2013	146	\$ 691,983	28.44%	\$ 625,000	25.75%
Jan - June 2012	165	\$ 538,748	-3.34%	\$ 497,000	-5.33%
Jan - June 2011	101	\$ 557,381	-2.05%	\$ 525,000	-8.30%
Jan - June 2010	110	\$ 569,050	-7.90%	\$ 572,500	4.09%
Jan - June 2009	111	\$ 617,887	0.00%	\$ 550,000	

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	54	\$ 1,332,019	65.92%	\$ 670,000	11.67%
Jan - June 2013	113	\$ 802,819	-8.78%	\$ 600,000	22.45%
Jan - June 2012	75	\$ 880,087	12.31%	\$ 490,000	-3.54%
Jan - June 2011	63	\$ 783,637	-10.68%	\$ 508,000	6.83%
Jan - June 2010	72	\$ 877,292	16.25%	\$ 475,500	-12.35%
Jan - June 2009	46	\$ 754,680	0.00%	\$ 542,512	

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	113	\$ 3,038,571	0.25%	\$2,300,000	1.10%
Jan - June 2013	136	\$ 3,030,904	5.12%	\$2,275,000	28.17%
Jan - June 2012	130	\$ 2,883,235	-0.39%	\$1,775,000	-24.47%
Jan - June 2011	89	\$ 2,894,610	-5.66%	\$2,350,000	20.79%
Jan - June 2010	75	\$ 3,068,253	9.37%	\$1,945,500	-13.53%
Jan - June 2009	65	\$ 2,805,370	0.00%	\$2,250,000	



PLEASE REQUEST FIRST AMERICAN TITLE FOR ALL YOUR REAL ESTATE TRANSACTIONS

Information provided by CORT, deemed reliable but not guaranteed

CORT REPORT - YTD THRU JUNE 2014

ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	11	\$ 959,409	-27.00%	\$ 764,250	-30.52%
Jan - June 2013	9	\$ 1,314,333	86.56%	\$1,100,000	56.14%
Jan - June 2012	2	\$ 704,500	-16.47%	\$ 704,500	-7.06%
Jan - June 2011	6	\$ 843,417	-8.61%	\$ 758,000	-15.78%
Jan - June 2010	7	\$ 922,857	-13.08%	\$ 900,000	-6.93%
Jan - June 2009	8	\$ 1,061,688	0.00%	\$ 967,000	

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	14	\$ 3,645,643	3.00%	\$3,475,000	62.76%
Jan - June 2013	15	\$ 2,663,533	39.67%	\$2,135,000	13.87%
Jan - June 2012	13	\$ 1,907,038	-38.35%	\$1,875,000	-10.71%
Jan - June 2011	13	\$ 3,093,462	-10.25%	\$2,100,000	-28.93%
Jan - June 2010	9	\$ 3,446,611	7.36%	\$2,955,000	19.37%
Jan - June 2009	8	\$ 3,210,278	0.00%	\$2,475,500	

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2014	10	\$ 1,969,500	88.86%	\$1,212,500	17.72%
Jan - June 2013	11	\$ 1,042,818	18.47%	\$1,030,000	33.51%
Jan - June 2012	10	\$ 880,250	-25.09%	\$ 771,460	-35.71%
Jan - June 2011	11	\$ 1,175,091	65.37%	\$1,200,000	77.78%
Jan - June 2010	6	\$ 710,583	-65.89%	\$ 675,000	-48.08%
Jan - June 2009	6	\$ 2,083,333	0.00%	\$1,300,000	



PLEASE REQUEST FIRST AMERICAN TITLE FOR ALL YOUR REAL ESTATE TRANSACTIONS

Information provided by CORT, deemed reliable but not guaranteed