

CORT REPORT - YTD THRU JUNE 2013

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - June 2013	1060	\$ 1,132,352	10.14%	\$ 757,500	16.54%	333
Jan - June 2012	947	\$ 1,028,098	-8.28%	\$ 650,000	-7.14%	239
Jan - June 2011	639	\$ 1,120,950	3.18%	\$ 700,000	-0.71%	195
Jan - June 2010	701	\$ 1,086,356	1.49%	\$ 705,000	-1.40%	187
Jan - June 2009	562	\$ 1,070,413	-37.82%	\$ 715,000	-24.70%	162
Jan - June 2008	694	\$ 1,721,495	0.00%	\$ 949,500		331

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	630	\$ 844,246	13.97%	\$ 725,000	13.19%
Jan - June 2012	552	\$ 740,735	-10.55%	\$ 640,500	-7.51%
Jan - June 2011	356	\$ 828,092	-3.97%	\$ 692,500	-5.20%
Jan - June 2010	422	\$ 862,354	1.85%	\$ 730,500	1.25%
Jan - June 2009	318	\$ 846,687	-29.64%	\$ 721,500	-22.42%
Jan - June 2008	307	\$ 1,203,315	0.00%	\$ 930,000	

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	146	\$ 691,983	28.44%	\$ 625,000	25.75%
Jan - June 2012	165	\$ 538,748	-3.34%	\$ 497,000	-5.33%
Jan - June 2011	101	\$ 557,381	-2.05%	\$ 525,000	-8.30%
Jan - June 2010	110	\$ 569,050	-7.90%	\$ 572,500	4.09%
Jan - June 2009	111	\$ 617,887	-36.85%	\$ 550,000	-23.61%
Jan - June 2008	183	\$ 978,480	0.00%	\$ 720,000	

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	113	\$ 802,819	-8.78%	\$ 600,000	22.45%
Jan - June 2012	75	\$ 880,087	12.31%	\$ 490,000	-3.54%
Jan - June 2011	63	\$ 783,637	-10.68%	\$ 508,000	6.83%
Jan - June 2010	72	\$ 877,292	16.25%	\$ 475,500	-12.35%
Jan - June 2009	46	\$ 754,680	-43.00%	\$ 542,512	-27.42%
Jan - June 2008	44	\$ 1,323,960	0.00%	\$ 747,500	

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	136	\$ 3,030,904	5.12%	\$2,275,000	28.17%
Jan - June 2012	130	\$ 2,883,235	-0.39%	\$1,775,000	-24.47%
Jan - June 2011	89	\$ 2,894,610	-5.66%	\$2,350,000	20.79%
Jan - June 2010	75	\$ 3,068,253	9.37%	\$1,945,500	-13.53%
Jan - June 2009	65	\$ 2,805,370	-27.44%	\$2,250,000	-24.37%
Jan - June 2008	120	\$ 3,866,133	0.00%	\$2,975,000	



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	9	\$ 1,314,333	86.56%	\$1,100,000	56.14%
Jan - June 2012	2	\$ 704,500	-16.47%	\$ 704,500	-7.06%
Jan - June 2011	6	\$ 843,417	-8.61%	\$ 758,000	-15.78%
Jan - June 2010	7	\$ 922,857	-13.08%	\$ 900,000	-6.93%
Jan - June 2009	8	\$ 1,061,688	3.62%	\$ 967,000	18.65%
Jan - June 2008	11	\$ 1,024,591	0.00%	\$ 815,000	

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	15	\$ 2,663,533	3.00%	\$2,135,000	13.87%
Jan - June 2012	13	\$ 1,907,038	-38.35%	\$1,875,000	-10.71%
Jan - June 2011	13	\$ 3,093,462	-10.25%	\$2,100,000	-28.93%
Jan - June 2010	9	\$ 3,446,611	7.36%	\$2,955,000	19.37%
Jan - June 2009	8	\$ 3,210,278	-3.27%	\$2,475,500	-21.10%
Jan - June 2008	12	\$ 3,318,667	0.00%	\$3,137,500	

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	11	\$ 1,042,818	18.47%	\$1,030,000	33.51%
Jan - June 2012	10	\$ 880,250	-25.09%	\$ 771,460	-35.71%
Jan - June 2011	11	\$ 1,175,091	65.37%	\$1,200,000	77.78%
Jan - June 2010	6	\$ 710,583	-65.89%	\$ 675,000	-48.08%
Jan - June 2009	6	\$ 2,083,333	-57.50%	\$1,300,000	-26.97%
Jan - June 2008	14	\$ 4,901,643	0.00%	\$1,780,000	

UNINCORPORATED AREA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2013	0	\$ -	0.00%	\$ -	0.00%
Jan - June 2012	0	\$ -	0.00%	\$ -	0.00%
Jan - June 2011	0	\$ -	0.00%	\$ -	0.00%
Jan - June 2010	0	\$ -	0.00%	\$ -	0.00%
Jan - June 2009	0	\$ -	-100.00%	\$ -	-100.00%
Jan - June 2008	3	\$ 1,443,333	0.00%	\$1,550,000	



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