

CORT REPORT - SEPTEMBER 2014

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - Sept 2014	1373	\$ 1,339,227	19.42%	\$ 875,000	12.18%	559
Jan - Sept 2013	1631	\$ 1,121,422	7.42%	\$ 780,000	20.00%	525
Jan - Sept 2012	1513	\$ 1,043,960	-2.78%	\$ 650,000	-4.62%	386
Jan - Sept 2011	1056	\$ 1,073,826	-3.01%	\$ 681,500	-4.59%	312
Jan - Sept 2010	1058	\$ 1,107,140	0.32%	\$ 714,250	1.17%	301
Jan - Sept 2009	928	\$ 1,103,611	0.00%	\$ 706,000	0.00%	271

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	812	\$ 1,051,331	20.78%	\$ 865,000	13.07%
Jan - Sept 2013	960	\$ 870,479	17.50%	\$ 765,000	19.72%
Jan - Sept 2012	905	\$ 740,841	-7.08%	\$ 639,000	-4.34%
Jan - Sept 2011	598	\$ 797,331	-7.36%	\$ 668,000	-9.36%
Jan - Sept 2010	625	\$ 860,688	3.85%	\$ 737,000	3.69%
Jan - Sept 2009	528	\$ 828,771	0.00%	\$ 710,750	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	227	\$ 647,716	-5.53%	\$ 606,500	-5.23%
Jan - Sept 2013	224	\$ 685,667	32.98%	\$ 640,000	6.67%
Jan - Sept 2012	238	\$ 515,632	-4.97%	\$ 600,000	16.50%
Jan - Sept 2011	161	\$ 542,599	-7.21%	\$ 515,000	-9.25%
Jan - Sept 2010	166	\$ 584,771	-2.07%	\$ 567,500	5.88%
Jan - Sept 2009	166	\$ 597,126	0.00%	\$ 536,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	83	\$ 1,397,265	77.42%	\$ 675,000	13.45%
Jan - Sept 2013	181	\$ 787,539	-14.90%	\$ 595,000	27.68%
Jan - Sept 2012	115	\$ 925,430	20.60%	\$ 466,000	-36.60%
Jan - Sept 2011	97	\$ 767,326	3.00%	\$ 735,000	44.12%
Jan - Sept 2010	102	\$ 744,956	1.31%	\$ 510,000	-1.92%
Jan - Sept 2009	87	\$ 735,302	0.00%	\$ 520,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	195	\$ 3,076,531	8.29%	\$2,400,000	10.14%
Jan - Sept 2013	211	\$ 2,840,905	-1.32%	\$2,179,000	22.76%
Jan - Sept 2012	208	\$ 2,878,963	6.99%	\$1,775,000	-2.74%
Jan - Sept 2011	147	\$ 2,690,988	-11.51%	\$1,825,000	-8.75%
Jan - Sept 2010	130	\$ 3,040,896	-2.83%	\$2,000,000	-13.98%
Jan - Sept 2009	117	\$ 3,129,330	0.00%	\$2,325,000	0.00%



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	12	\$ 912,792	-21.10%	\$ 812,500	-9.22%
Jan - Sept 2013	13	\$ 1,156,846	84.15%	\$ 895,000	46.72%
Jan - Sept 2012	7	\$ 628,214	0.00%	\$ 610,000	0.00%
Jan - Sept 2011	9	\$ 837,833	-15.32%	\$ 770,000	-24.88%
Jan - Sept 2010	13	\$ 989,423	-1.38%	\$1,025,000	6.99%
Jan - Sept 2009	11	\$ 1,003,228	0.00%	\$ 958,000	0.00%

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	25	\$ 3,195,680	25.46%	\$3,128,000	50.75%
Jan - Sept 2013	23	\$ 2,547,196	-6.09%	\$2,075,000	3.65%
Jan - Sept 2012	23	\$ 2,712,348	-6.23%	\$2,002,000	-11.42%
Jan - Sept 2011	25	\$ 2,892,400	-7.95%	\$2,260,000	-0.11%
Jan - Sept 2010	14	\$ 3,142,107	9.91%	\$2,262,500	-3.72%
Jan - Sept 2009	11	\$ 2,858,839	0.00%	\$2,350,000	0.00%

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2014	19	\$ 1,647,447	54.28%	\$1,300,000	21.72%
Jan - Sept 2013	19	\$ 1,067,816	26.94%	\$1,068,000	44.32%
Jan - Sept 2012	17	\$ 841,206	-19.85%	\$ 740,000	-19.57%
Jan - Sept 2011	19	\$ 1,049,553	63.40%	\$ 920,000	36.30%
Jan - Sept 2010	8	\$ 642,313	-65.40%	\$ 675,000	-45.89%
Jan - Sept 2009	8	\$ 1,856,500	0.00%	\$1,247,500	0.00%



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