

# CORT REPORT - YTD THRU JUNE 2011

SOUTH SANTA BARBARA COUNTY				
Month	Number of Sales	Avg Sales Price	Median Price	Number of Sales over \$1 Million
Jan - June 2012	947	\$ 1,028,098	\$ 650,000	239
Jan - June 2011	639	\$ 1,120,950	\$ 700,000	195
Jan - June 2010	701	\$ 1,086,356	\$ 705,000	187
Jan - June 2009	562	\$ 1,070,413	\$ 715,000	162
Jan - June 2008	694	\$ 1,721,495	\$ 949,500	331
Jan - June 2007	922	\$ 1,952,330	\$ 1,094,750	498

SANTA BARBARA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	552	\$ 740,735	\$ 640,500
Jan - June 2011	356	\$ 828,092	\$ 692,500
Jan - June 2010	422	\$ 862,354	\$ 730,500
Jan - June 2009	318	\$ 846,687	\$ 721,500
Jan - June 2008	307	\$ 1,203,315	\$ 930,000
Jan - June 2007	462	\$ 1,409,480	\$ 1,000,000

GOLETA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	165	\$ 538,748	\$ 497,000
Jan - June 2011	101	\$ 557,381	\$ 525,000
Jan - June 2010	110	\$ 569,050	\$ 572,500
Jan - June 2009	111	\$ 617,887	\$ 550,000
Jan - June 2008	183	\$ 978,480	\$ 720,000
Jan - June 2007	185	\$ 1,026,858	\$ 826,000

CARPINTERIA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	75	\$ 880,087	\$ 490,000
Jan - June 2011	63	\$ 783,637	\$ 508,000
Jan - June 2010	72	\$ 877,292	\$ 475,500
Jan - June 2009	46	\$ 754,680	\$ 542,512
Jan - June 2008	44	\$ 1,323,960	\$ 747,500
Jan - June 2007	65	\$ 1,753,046	\$ 880,000

MONTECITO			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	130	\$ 2,883,235	\$ 1,775,000
Jan - June 2011	89	\$ 2,894,610	\$ 2,350,000
Jan - June 2010	75	\$ 3,068,253	\$ 1,945,500
Jan - June 2009	65	\$ 2,805,370	\$ 2,250,000
Jan - June 2008	120	\$ 3,866,133	\$ 2,975,000
Jan - June 2007	150	\$ 3,935,169	\$ 2,700,000



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ISLA VISTA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	2	\$ 704,500	\$ 704,500
Jan - June 2011	6	\$ 843,417	\$ 758,000
Jan - June 2010	7	\$ 922,857	\$ 900,000
Jan - June 2009	8	\$ 1,061,688	\$ 967,000
Jan - June 2008	11	\$ 1,024,591	\$ 815,000
Jan - June 2007	9	\$ 1,434,444	\$ 1,450,000

HOPE RANCH			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	13	\$ 1,907,038	\$ 1,875,000
Jan - June 2011	13	\$ 3,093,462	\$ 2,100,000
Jan - June 2010	9	\$ 3,446,611	\$ 2,955,000
Jan - June 2009	8	\$ 3,210,278	\$ 2,475,500
Jan - June 2008	12	\$ 3,318,667	\$ 3,137,500
Jan - June 2007	20	\$ 4,261,400	\$ 2,874,500

SUMMERLAND			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	10	\$ 880,250	\$ 771,460
Jan - June 2011	11	\$ 1,175,091	\$ 1,200,000
Jan - June 2010	6	\$ 710,583	\$ 675,000
Jan - June 2009	6	\$ 2,083,333	\$ 1,300,000
Jan - June 2008	14	\$ 4,901,643	\$ 1,780,000
Jan - June 2007	28	\$ 5,319,429	\$ 2,567,500

UNINCORPORATED AREA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - June 2012	0	\$ -	\$ -
Jan - June 2011	0	\$ -	\$ -
Jan - June 2010	0	\$ -	\$ -
Jan - June 2009	0	\$ -	\$ -
Jan - June 2008	3	\$ 1,443,333	\$ 1,550,000
Jan - June 2007	3	\$ 2,531,333	\$ 2,375,000



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