

CORT REPORT - MARCH 2012

SOUTH SANTA BARBARA COUNTY				
Month	Number of Sales	Avg Sales Price	Median Price	Number of Sales over \$1 Million
Jan - March 2012	373	\$ 1,000,579	\$ 620,000	84
Jan - March 2011	278	\$ 1,124,029	\$ 673,500	81
Jan - March 2010	283	\$ 970,473	\$ 690,000	71
Jan - March 2009	205	\$ 1,063,004	\$ 735,000	64
Jan - March 2008	300	\$ 1,788,370	\$ 962,500	147
Jan - March 2007	418	\$ 2,039,312	\$ 1,000,000	212

SANTA BARBARA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	213	\$ 771,728	\$ 620,000
Jan - March 2011	154	\$ 853,095	\$ 700,000
Jan - March 2010	158	\$ 785,898	\$ 775,000
Jan - March 2009	114	\$ 879,750	\$ 730,000
Jan - March 2008	127	\$ 1,307,362	\$ 925,000
Jan - March 2007	204	\$ 1,300,027	\$ 962,500

GOLETA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	62	\$ 490,702	\$ 487,500
Jan - March 2011	52	\$ 577,365	\$ 532,000
Jan - March 2010	47	\$ 567,181	\$ 590,000
Jan - March 2009	42	\$ 673,619	\$ 676,500
Jan - March 2008	84	\$ 1,095,160	\$ 733,000
Jan - March 2007	85	\$ 847,126	\$ 814,000

CARPINTERIA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	34	\$ 629,838	\$ 495,000
Jan - March 2011	27	\$ 587,227	\$ 440,000
Jan - March 2010	31	\$ 729,968	\$ 445,000
Jan - March 2009	15	\$ 500,967	\$ 500,000
Jan - March 2008	21	\$ 1,651,048	\$ 750,000
Jan - March 2007	29	\$ 1,676,103	\$ 950,000

MONTECITO			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	50	\$ 3,036,260	\$ 1,637,500
Jan - March 2011	33	\$ 3,435,737	\$ 2,200,000
Jan - March 2010	30	\$ 2,377,367	\$ 1,855,250
Jan - March 2009	26	\$ 2,513,675	\$ 2,229,500
Jan - March 2008	49	\$ 3,753,449	\$ 3,100,000
Jan - March 2007	70	\$ 4,580,112	\$ 2,600,000



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ISLA VISTA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	2	\$ 704,500	\$ 704,500
Jan - March 2011	3	\$ 1,118,333	\$ 746,000
Jan - March 2010	7	\$ 922,857	\$ 900,000
Jan - March 2009	3	\$ 1,304,167	\$ 1,350,000
Jan - March 2008	5	\$ 1,037,300	\$ 932,500
Jan - March 2007	4	\$ 1,282,125	\$ 1,065,000

HOPE RANCH			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	6	\$ 1,881,750	\$ 1,820,000
Jan - March 2011	4	\$ 3,618,750	\$ 3,387,500
Jan - March 2010	6	\$ 3,473,250	\$ 3,227,500
Jan - March 2009	3	\$ 1,799,909	\$ 2,147,727
Jan - March 2008	7	\$ 2,686,714	\$ 2,259,500
Jan - March 2007	8	\$ 2,883,625	\$ 2,627,500

SUMMERLAND			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	6	\$ 877,917	\$ 955,750
Jan - March 2011	5	\$ 803,200	\$ 634,000
Jan - March 2010	4	\$ 641,250	\$ 675,000
Jan - March 2009	2	\$ 3,575,000	\$ 3,575,000
Jan - March 2008	5	\$ 6,663,600	\$ 1,200,000
Jan - March 2007	17	\$ 6,804,353	\$ 3,950,000

UNINCORPORATED AREA			
Month	Number of Sales	Avg Sales Price	Median Price
Jan - March 2012	0	\$ -	\$ -
Jan - March 2011	0	\$ -	\$ -
Jan - March 2010	0	\$ -	\$ -
Jan - March 2009	0	\$ -	\$ -
Jan - March 2008	2	\$ 1,290,000	\$ 1,290,000
Jan - March 2007	1	\$ 2,135,000	\$ 2,135,000



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