

CORT REPORT - DECEMBER 2013

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change	Sales Over \$1 Million
Jan - Dec 2013	2051	\$ 1,132,098	9.48%	\$ 797,000	22.33%	673
Jan - Dec 2012	2125	\$ 1,034,038	2.81%	\$ 651,500	0.23%	519
Jan - Dec 2011	1450	\$ 1,005,730	-9.39%	\$ 650,000	-8.45%	388
Jan - Dec 2010	1399	\$ 1,109,901	1.52%	\$ 710,000	0.00%	396
Jan - Dec 2009	1340	\$ 1,093,318	-28.66%	\$ 710,000	-17.92%	385
Jan - Dec 2008	1360	\$ 1,532,478	0.00%	\$ 865,000	0.00%	576

SANTA BARBARA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	1204	\$ 882,174	17.99%	\$ 780,000	22.07%
Jan - Dec 2012	1298	\$ 747,657	-4.00%	\$ 639,000	-1.69%
Jan - Dec 2011	834	\$ 778,834	-9.83%	\$ 650,000	-11.08%
Jan - Dec 2010	819	\$ 863,755	4.42%	\$ 731,000	2.24%
Jan - Dec 2009	781	\$ 827,193	-25.22%	\$ 715,000	-17.34%
Jan - Dec 2008	614	\$ 1,106,116	0.00%	\$ 865,000	0.00%

GOLETA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	294	\$ 731,223	50.90%	\$ 640,000	33.33%
Jan - Dec 2012	318	\$ 484,577	-8.15%	\$ 480,000	-3.71%
Jan - Dec 2011	223	\$ 527,592	-7.56%	\$ 498,500	-9.36%
Jan - Dec 2010	215	\$ 570,749	-4.12%	\$ 550,000	2.33%
Jan - Dec 2009	225	\$ 595,260	-37.22%	\$ 537,500	-20.37%
Jan - Dec 2008	357	\$ 948,119	0.00%	\$ 675,000	0.00%

CARPINTERIA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	229	\$ 822,838	-16.33%	\$ 609,000	19.41%
Jan - Dec 2012	166	\$ 983,437	43.04%	\$ 510,000	6.25%
Jan - Dec 2011	141	\$ 687,547	-21.20%	\$ 480,000	-8.13%
Jan - Dec 2010	136	\$ 872,525	20.45%	\$ 522,500	0.19%
Jan - Dec 2009	121	\$ 724,372	-49.79%	\$ 521,500	-18.83%
Jan - Dec 2008	114	\$ 1,442,661	0.00%	\$ 642,500	0.00%

MONTECITO					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	256	\$ 2,857,945	2.21%	\$ 2,100,000	18.31%
Jan - Dec 2012	285	\$ 2,796,196	11.41%	\$ 1,775,000	4.41%
Jan - Dec 2011	187	\$ 2,509,825	-13.51%	\$ 1,700,000	-15.00%
Jan - Dec 2010	181	\$ 2,901,856	-1.38%	\$ 2,000,000	1.27%
Jan - Dec 2009	167	\$ 2,942,537	-15.29%	\$ 1,975,000	-21.53%
Jan - Dec 2008	202	\$ 3,473,835	0.00%	\$ 2,517,000	0.00%



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ISLA VISTA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	15	\$ 1,124,433	101.29%	\$ 895,000	50.80%
Jan - Dec 2012	9	\$ 558,611	-32.28%	\$ 593,500	-21.70%
Jan - Dec 2011	12	\$ 824,833	-16.63%	\$ 758,000	-26.05%
Jan - Dec 2010	13	\$ 989,423	2.34%	\$ 1,025,000	9.98%
Jan - Dec 2009	14	\$ 966,786	-17.70%	\$ 932,000	-7.72%
Jan - Dec 2008	18	\$ 1,174,750	0.00%	\$ 1,010,000	0.00%

HOPE RANCH					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	32	\$ 2,651,344	-2.66%	\$ 2,410,750	14.80%
Jan - Dec 2012	30	\$ 2,723,933	-8.66%	\$ 2,100,000	-26.32%
Jan - Dec 2011	31	\$ 2,982,306	4.61%	\$ 2,850,000	39.02%
Jan - Dec 2010	19	\$ 2,850,763	-16.31%	\$ 2,050,000	-13.59%
Jan - Dec 2009	20	\$ 3,406,236	1.34%	\$ 2,372,500	-22.14%
Jan - Dec 2008	22	\$ 3,361,093	0.00%	\$ 3,047,273	0.00%

SUMMERLAND					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	21	\$ 1,097,214	31.42%	\$ 1,068,000	44.32%
Jan - Dec 2012	19	\$ 834,921	-18.28%	\$ 740,000	-20.86%
Jan - Dec 2011	22	\$ 1,021,705	39.73%	\$ 935,000	38.52%
Jan - Dec 2010	16	\$ 731,188	-63.98%	\$ 675,000	-49.72%
Jan - Dec 2009	12	\$ 2,030,167	-48.13%	\$ 1,342,500	-25.42%
Jan - Dec 2008	28	\$ 3,914,036	0.00%	\$ 1,800,000	0.00%

UNINCORPORATED AREA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2013	0	\$ -	0.00%	\$ -	0.00%
Jan - Dec 2012	0	\$ -	0.00%	\$ -	0.00%
Jan - Dec 2011	0	\$ -	0.00%	\$ -	0.00%
Jan - Dec 2010	0	\$ -	0.00%	\$ -	0.00%
Jan - Dec 2009	0	\$ -	-100.00%	\$ -	-100.00%
Jan - Dec 2008	5	\$ 2,101,000	0.00%	\$ 1,550,000	0.00%



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