

TELOXIS

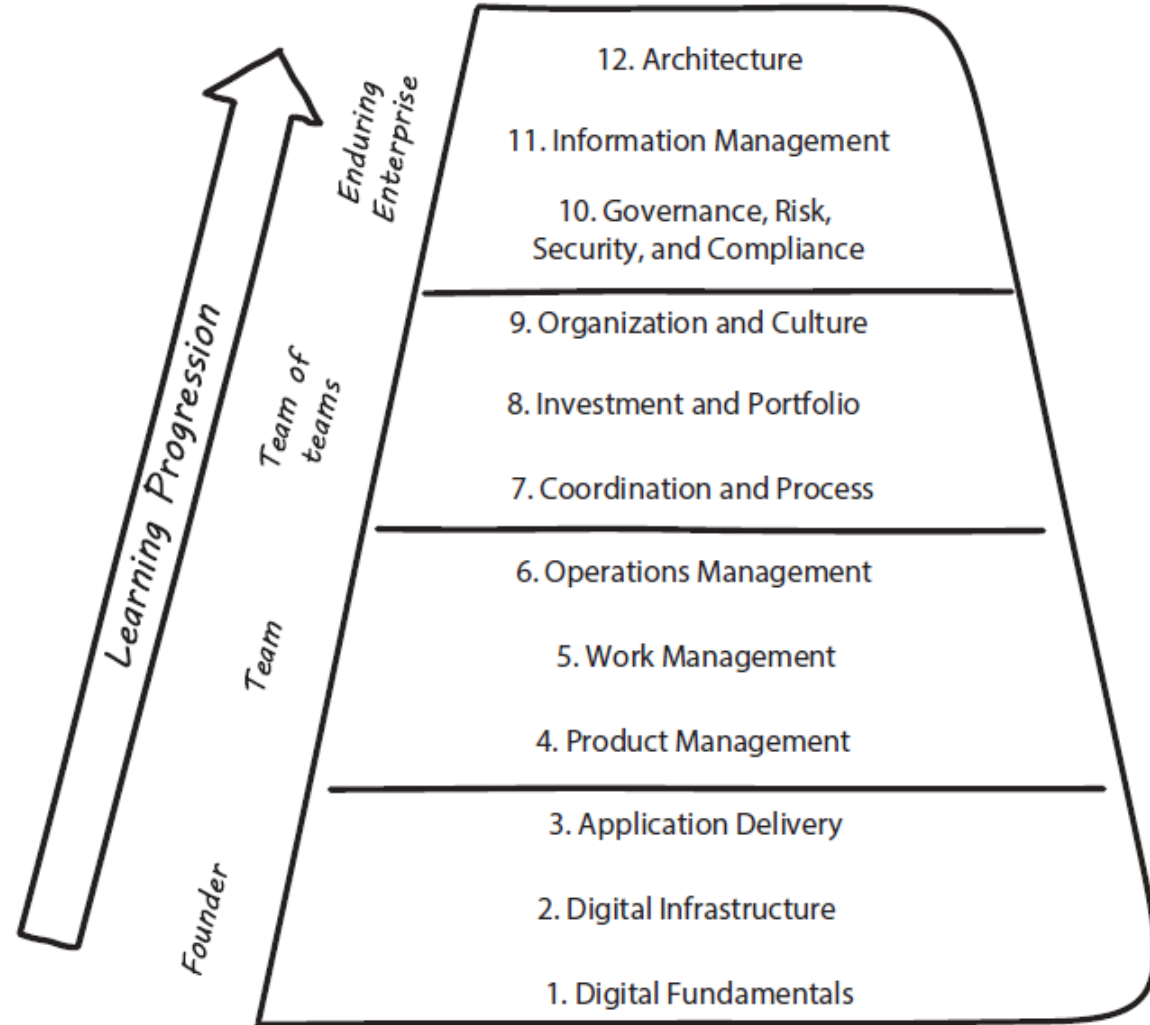
# Teloxis Consulting

Your Digital Strategy Partner

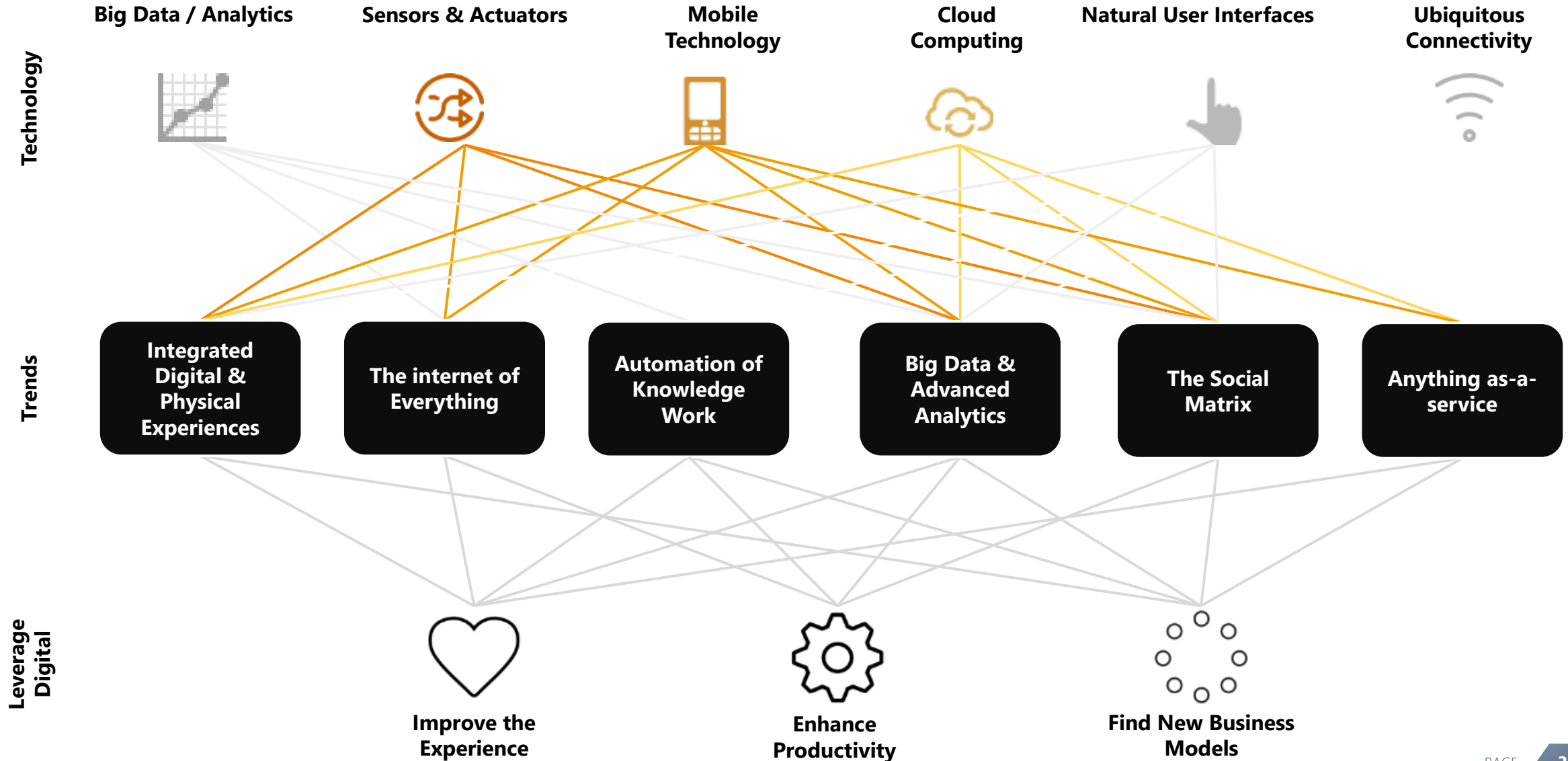
# Digital Practitioner Path

## Structure of the DPBoK Standard

- There are 12 competencies, 3 within each of the 4 contexts, and these competencies are the most important capabilities necessary for digital business at each level on the organization scale
- The DPBoK Standard describes tools and techniques for each of the 12 competencies, which, as shown in the diagram on the right, are further divided into competency categories
- In this summary document, each competency and its competency categories are described on one page



# Digital Transformation Business Trend



# How Could I?



# What Should I?

Adaptive learning, Quick decision making

Flexible

Value  
Driven

Inclusive

Internal collaboration & External  
Orientation

Generate measurable business  
values

Digital  
Organization

Innovation

Test and learn approach

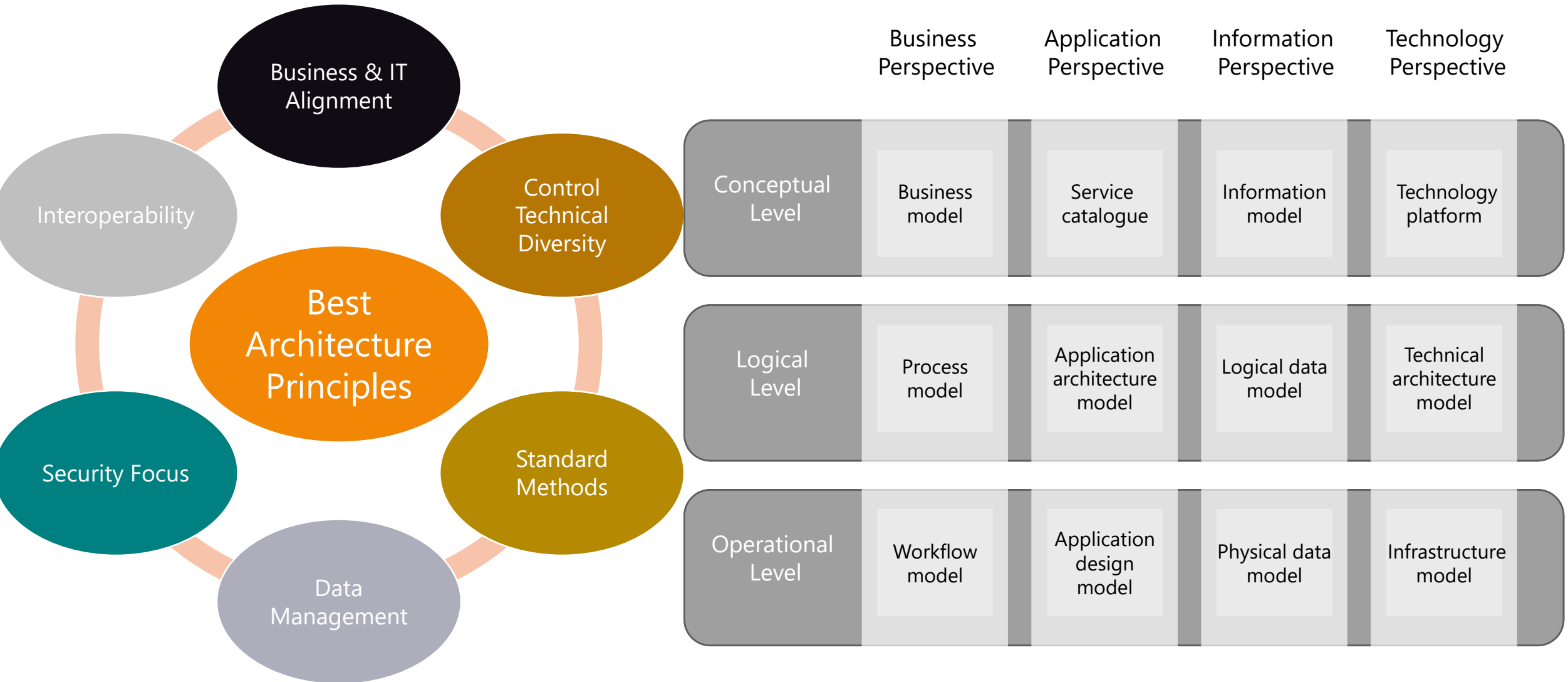
Embedding technology intelligence  
in every aspect of business

Excellence

Fluidity

Cross functional teams for ideas incubation

# Why Should I?



# Digital Transformation Process Migration

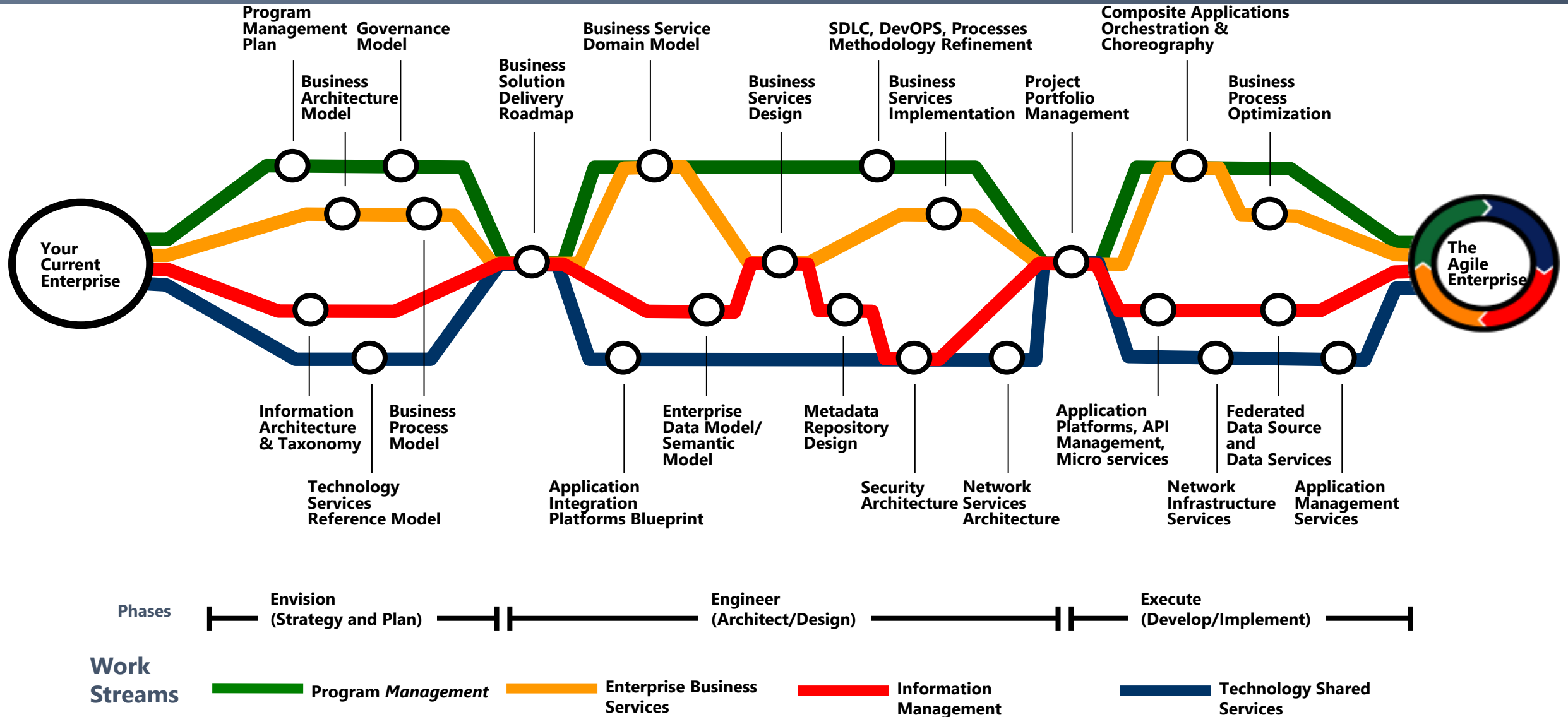
## *Current Business Growth Requirements and Future Business Augmentation Plans*



## *Dynamic Economic, Competitive and Technology Scenario*

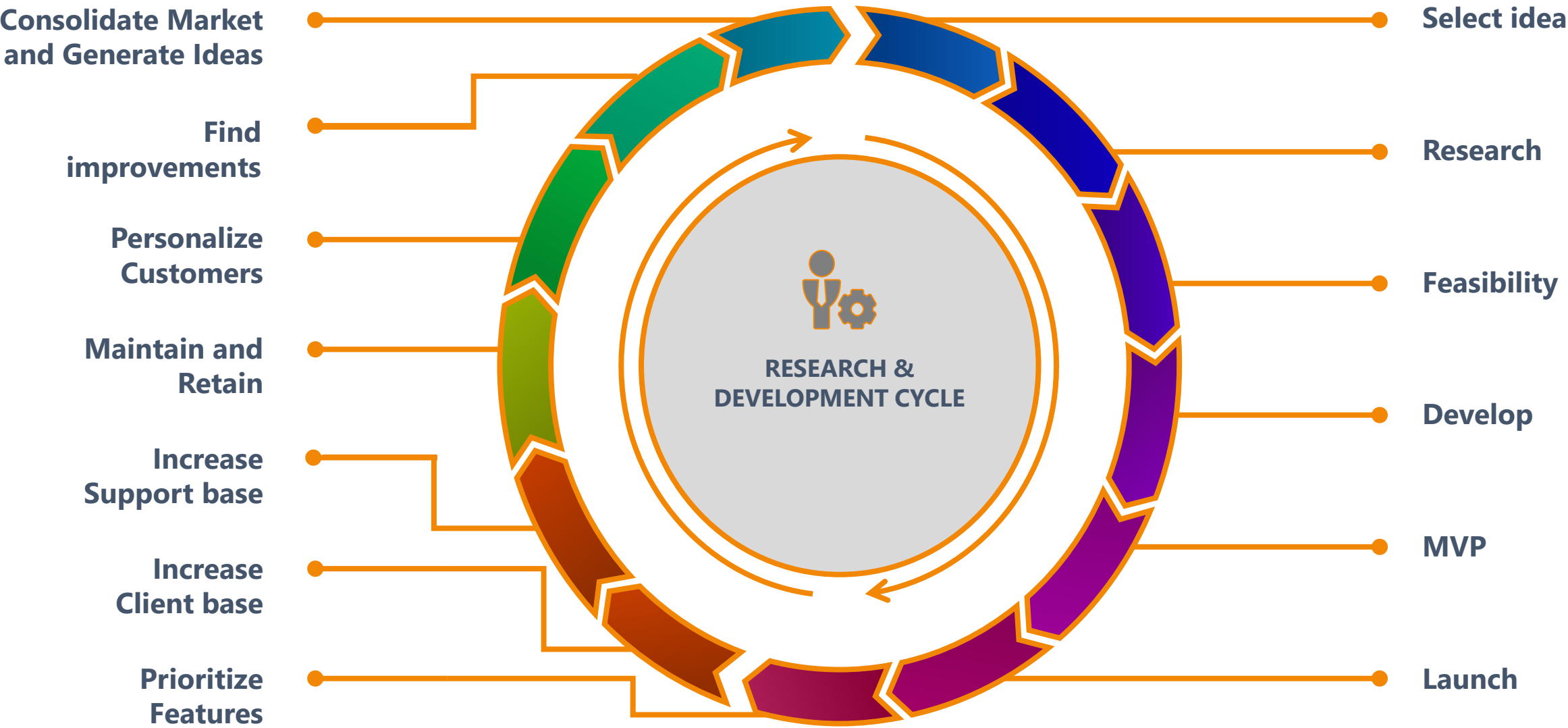
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|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"><li>• Internal Capabilities<ul style="list-style-type: none"><li>• Digital Opportunities, Process, Technology, Business Model</li></ul></li><li>• External Competitive Scenario</li><li>• Business Environment</li></ul> | <ul style="list-style-type: none"><li>• Adaptability to innovation &amp; change</li><li>• Create conditions for Digital Excellence</li><li>• Cross -functional collaboration</li><li>• API micro services</li><li>• Cloud and Mobile</li></ul> | <ul style="list-style-type: none"><li>• Intrapreneurship mindset</li><li>• Skill Development</li><li>• Customer Centricity<ul style="list-style-type: none"><li>• Adapt technology to improve performance and deliveries</li><li>• Digital Analytics in decision making</li></ul></li></ul> | <ul style="list-style-type: none"><li>• Digitizing processes</li><li>• Deliver unified customer experience</li><li>• Reviewing business models</li><li>• Strategic Partner Management</li></ul> | <ul style="list-style-type: none"><li>• Ecosystems</li><li>• Artificial Intelligence</li><li>• Digital Devices</li><li>• Data Security</li></ul> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|

# Digital Transformation Phased Approach





# Research & Development Cycle



# Digital Transformation Skills conversion

## Technology



**Virtual Reality**



**Internet of Things**



**Big Data Analytics**



**Artificial Intelligence**



**Robotic Process Automation**



**3D Printing**



**Cloud Computing**



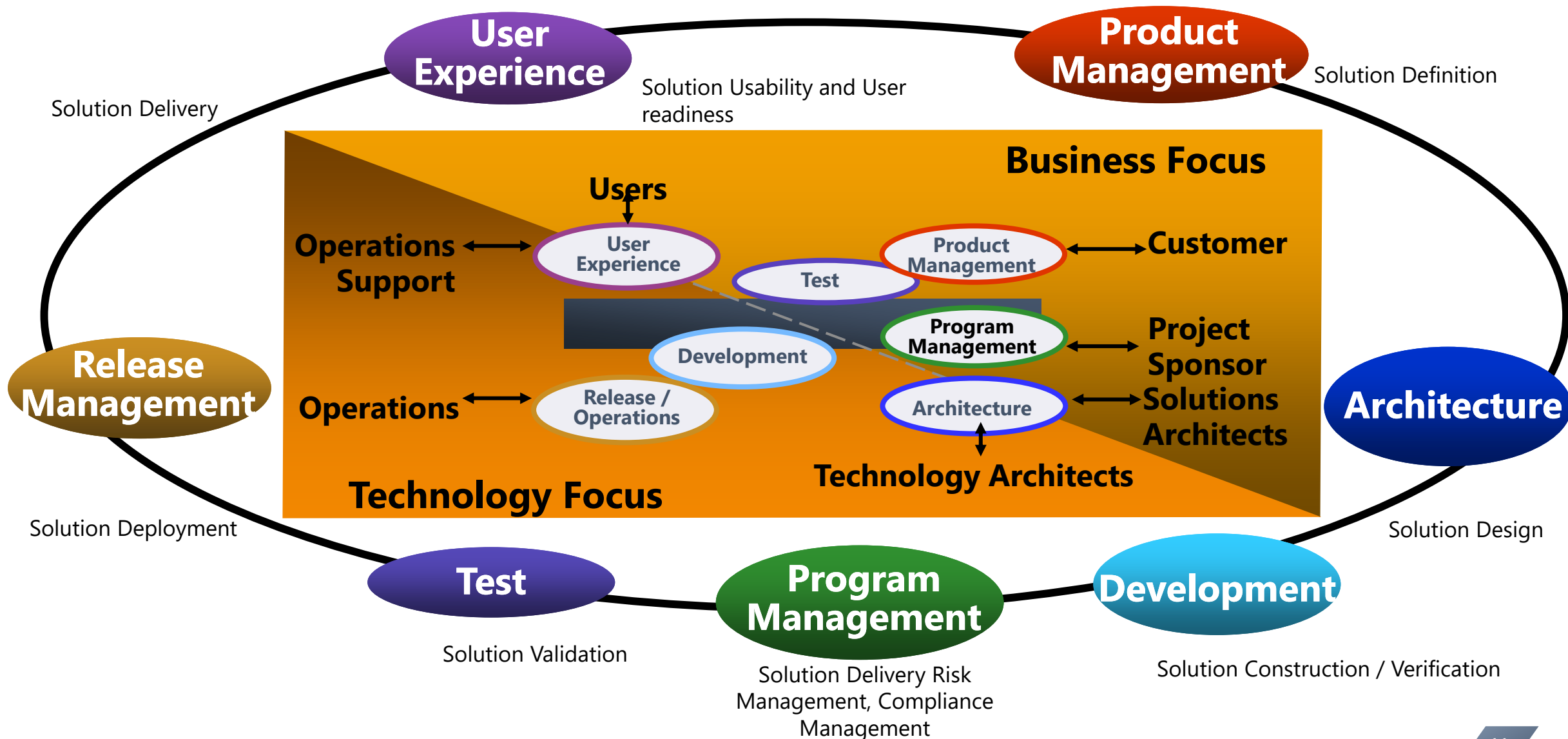
**Social & Mobile**

## Roles

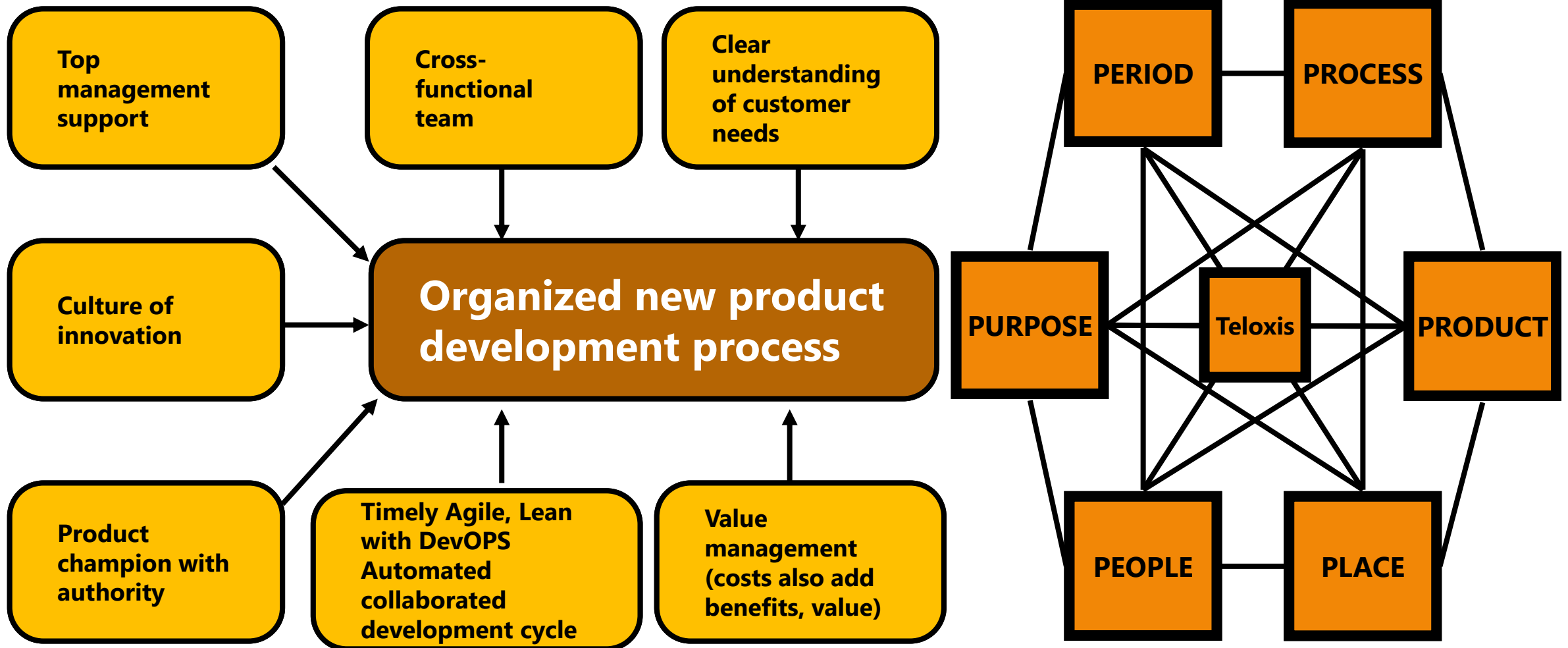
- VFX Artist
- Computer Vision Engineer
- Wireless Network Specialist
- Embedded System Programmer
- Data Scientist
- Data Architect
- AI Research Scientist
- Language Processing Specialist
- RPA Developer
- Deployment Engineer
- 3D Modeling Engineer
- 3D Designer
- Cloud Architect
- Migration Engineer
- Android/ iOS App developer
- Digital Marketing

**UI/ UX designer, system admin**  
**Information security analyst**

# Digital Transformation Implementation Cycle



# Digital Transformation Product Management



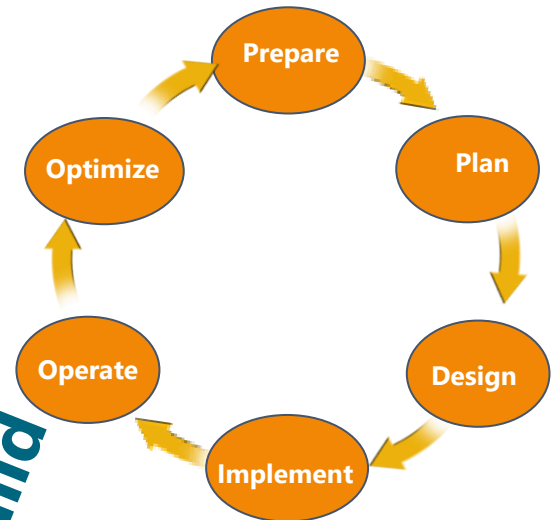
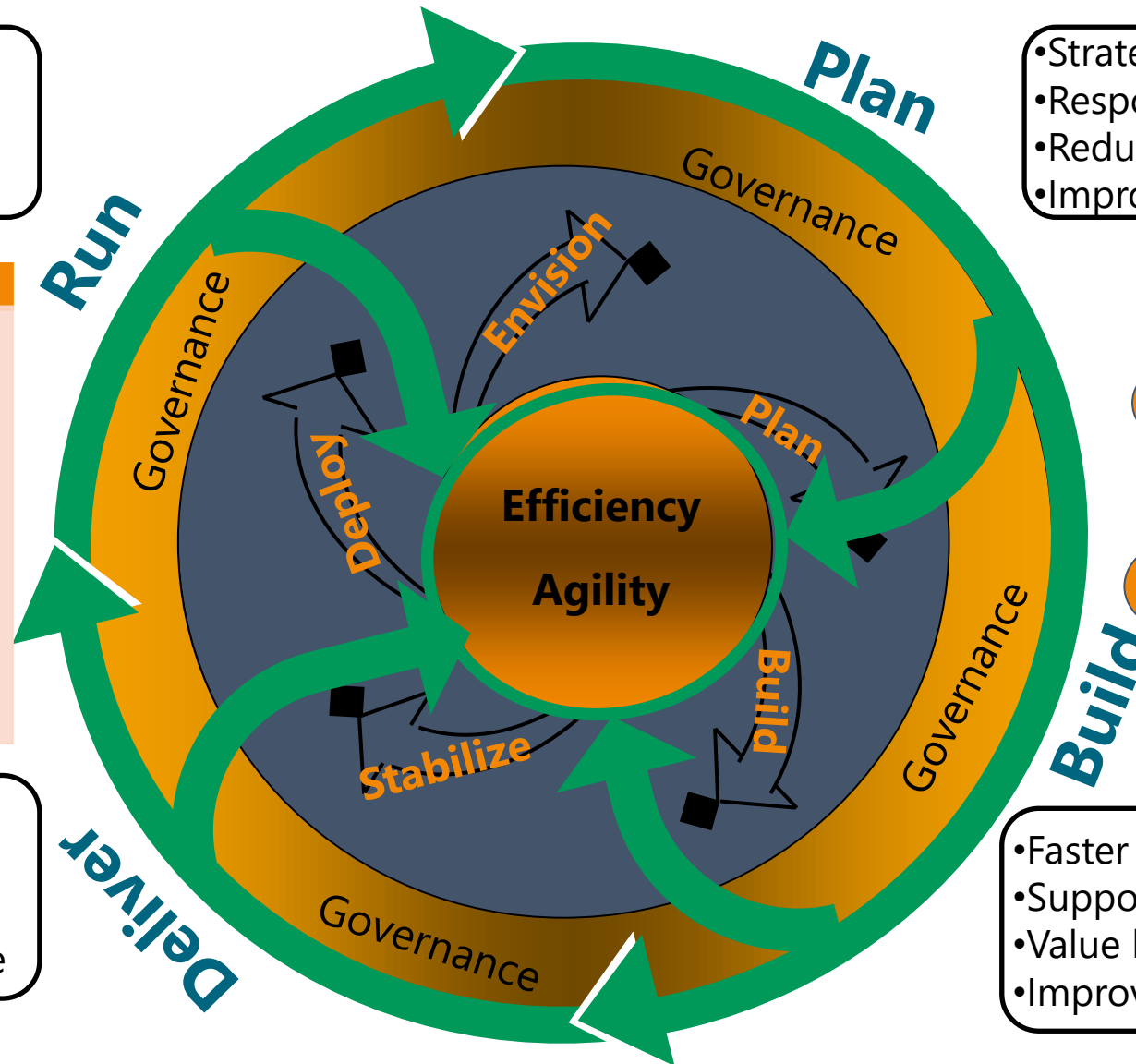
# Digital Transformation Lifecycle

- Pay as you go pricing model
- Catalog offerings
- Transparent pricing
- Create new revenue stream

- Strategy alignment to value
- Respond to changing markets
- Reduce risk
- Improve Consumer experience

Organize	• Prove	• Magnify	• Inspire
<ul style="list-style-type: none"> <li>• Build a Story and Case for Change</li> <li>• Communicate the Need for Change</li> <li>• Build the team</li> <li>• Develop initiatives and Guiding principles</li> </ul>	<ul style="list-style-type: none"> <li>• Recruit Champions</li> <li>• Clear the Path</li> <li>• Prove the concept</li> <li>• Evaluate proof of concept</li> </ul>	<ul style="list-style-type: none"> <li>• Parallelize activities</li> <li>• Personalize experiences</li> <li>• Generate Increased Momentum</li> <li>• Identify and address resistance</li> </ul>	<ul style="list-style-type: none"> <li>• Communicate and Train</li> <li>• Foster Social Collaboration</li> <li>• Introduce peer membership</li> <li>• Institutionalize the change</li> </ul>

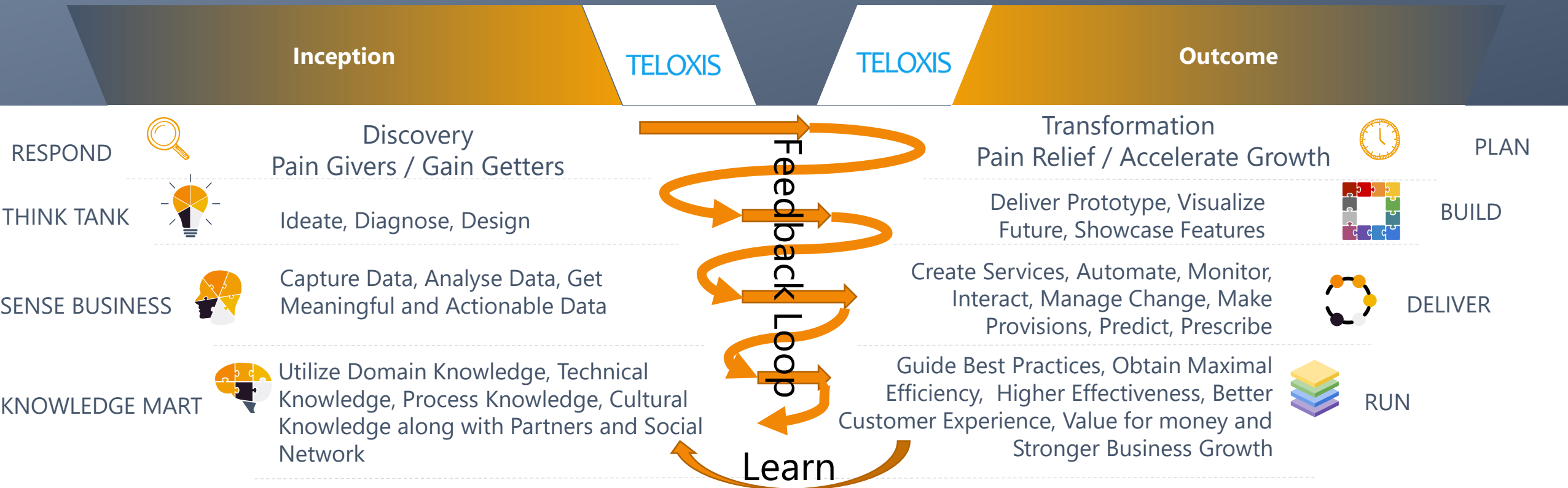
- Respond to customer demand
- Fast issue resolution
- Feedback sets strategy
- Safety, Security and Compliance



- Faster time to market
- Supports transparency
- Value based cost controls
- Improve operational efficiencies

# Digital Transformation Teloxis Framework

Teloxis Consulting believes in being a partner to make our customers successful. Our edge is about a value based partnership



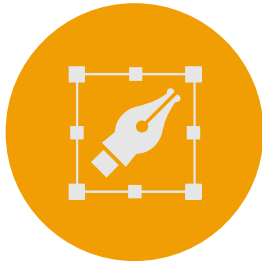
# Digital Product Development Teloxis Framework

Teloxis Consulting believes in being a partner to make our customers successful. Our edge is about a value based partnership



## Idea

To analyze the requirement through in-depth research with the help of brilliant tools.



## Sketch

To draft the design that is related to the research in order to check the feasibility.



## Design

After completing feasibility test, a final design is prepared by using smart tools.



## Continuous Development

Now, our development team starts developing the solution according to design.



## Continuous Test

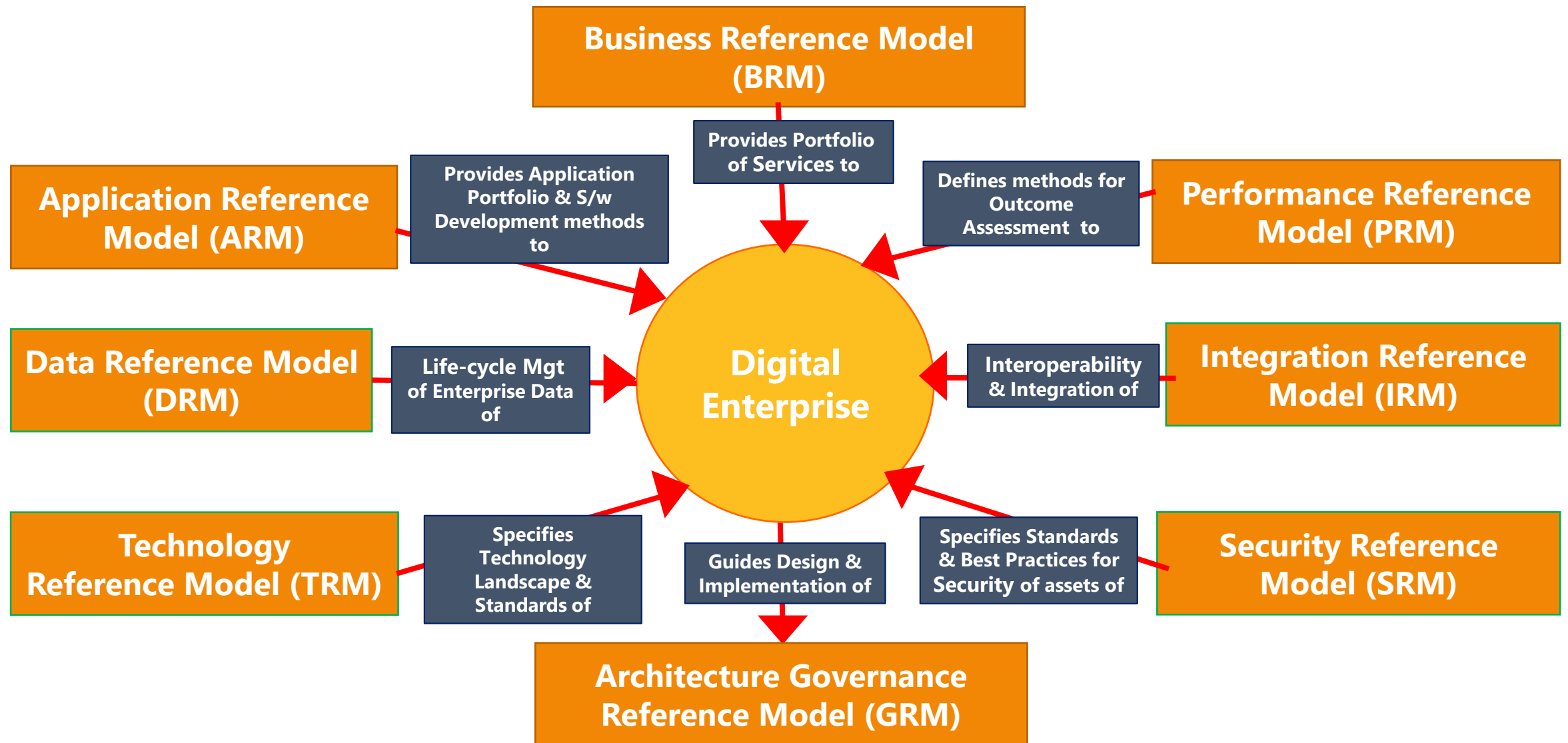
In testing phase, we test every component to make sure that our solution fits the requirement.



## Celebrate

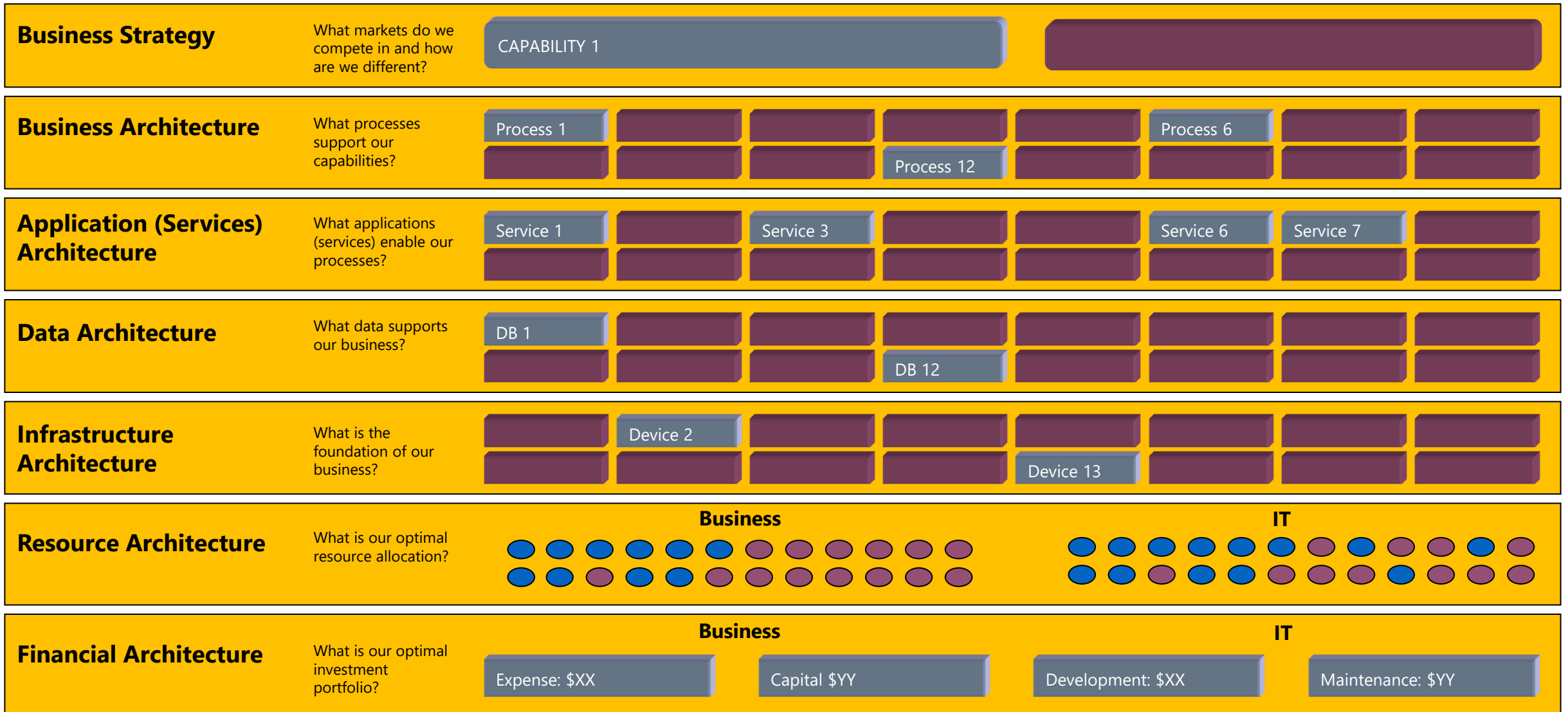
We make delivery for the solution and assist our clients to control and administer solution.

# Digital Transformation Enterprise Reference

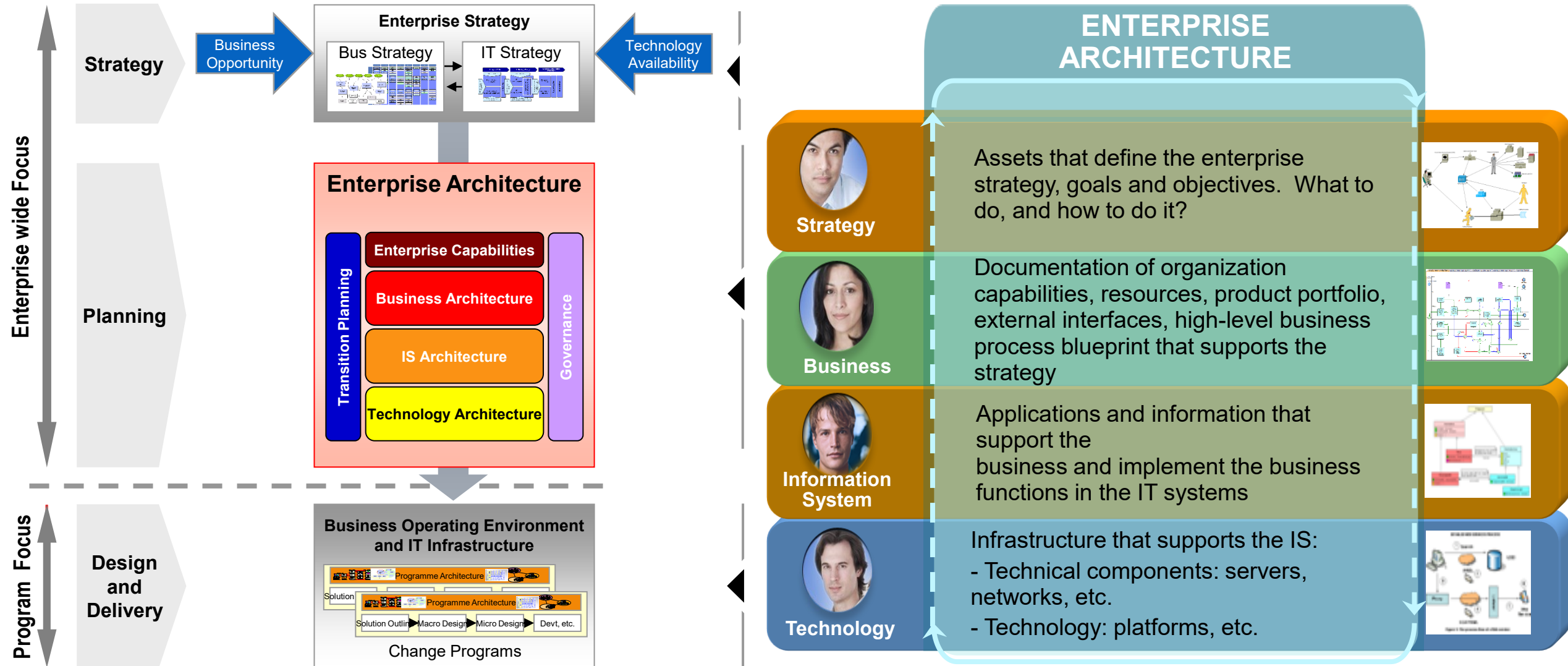




# Digital Transformation Library Reference

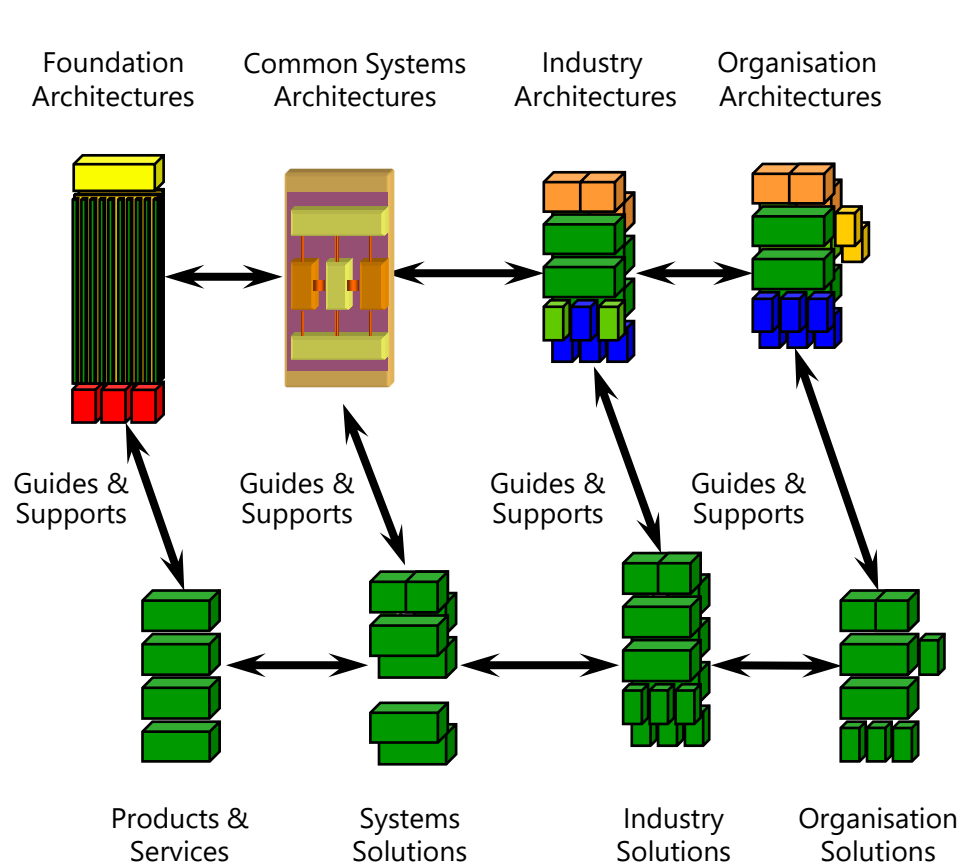


# Digital Transformation Architecture Framework

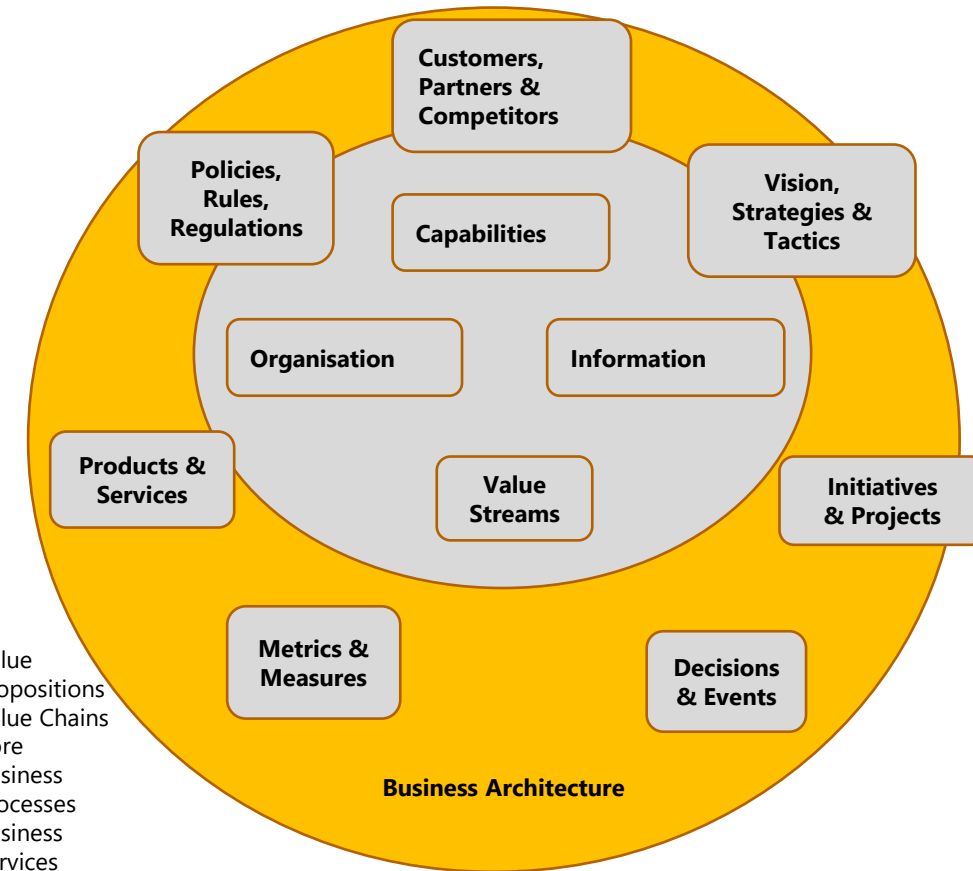
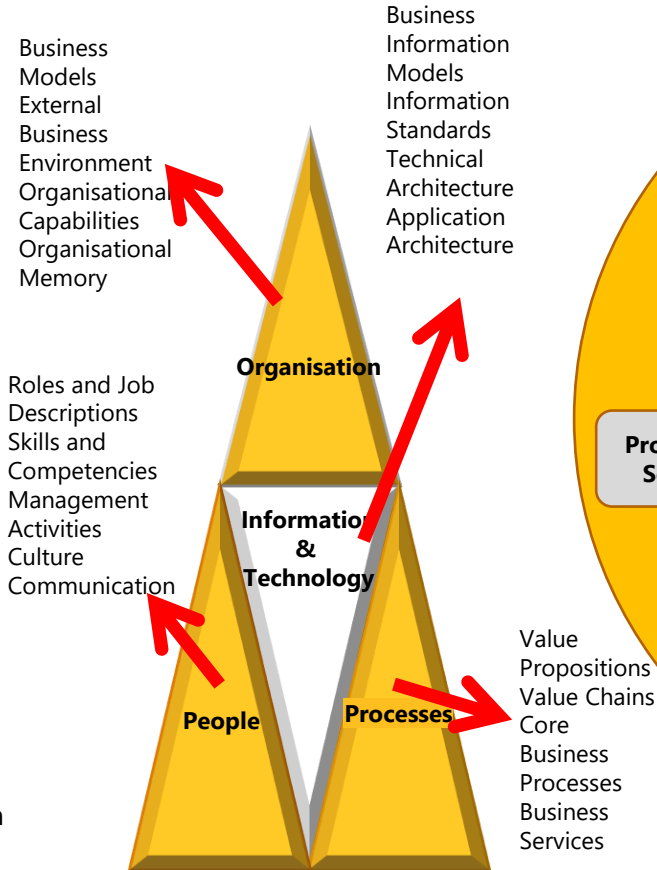


# Digital Transformation Architecture Library

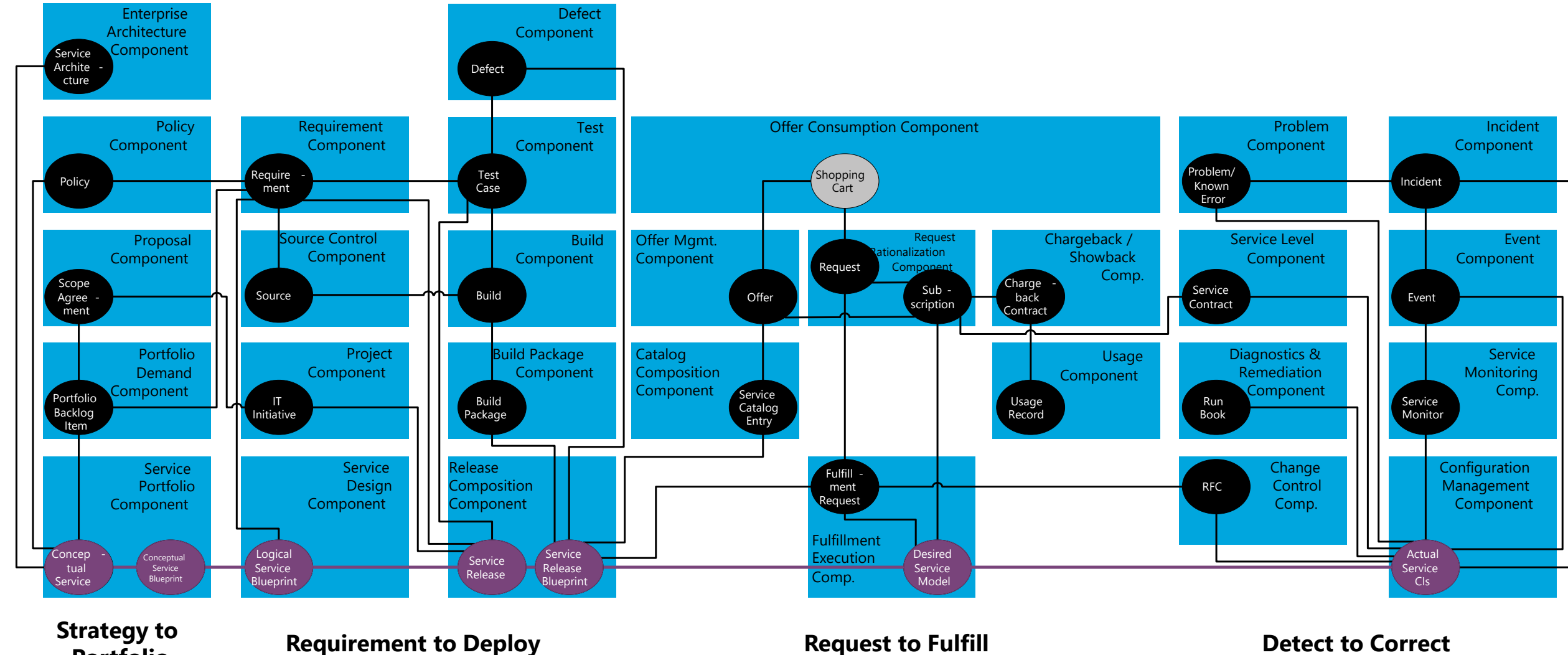
## Technology Architecture Continuum



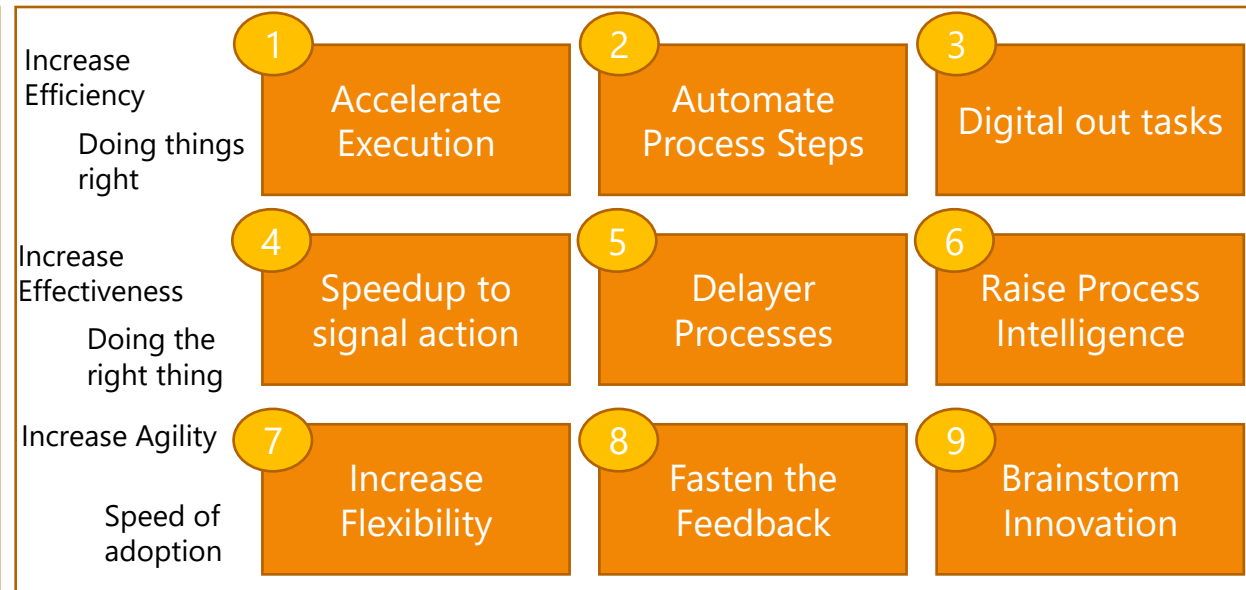
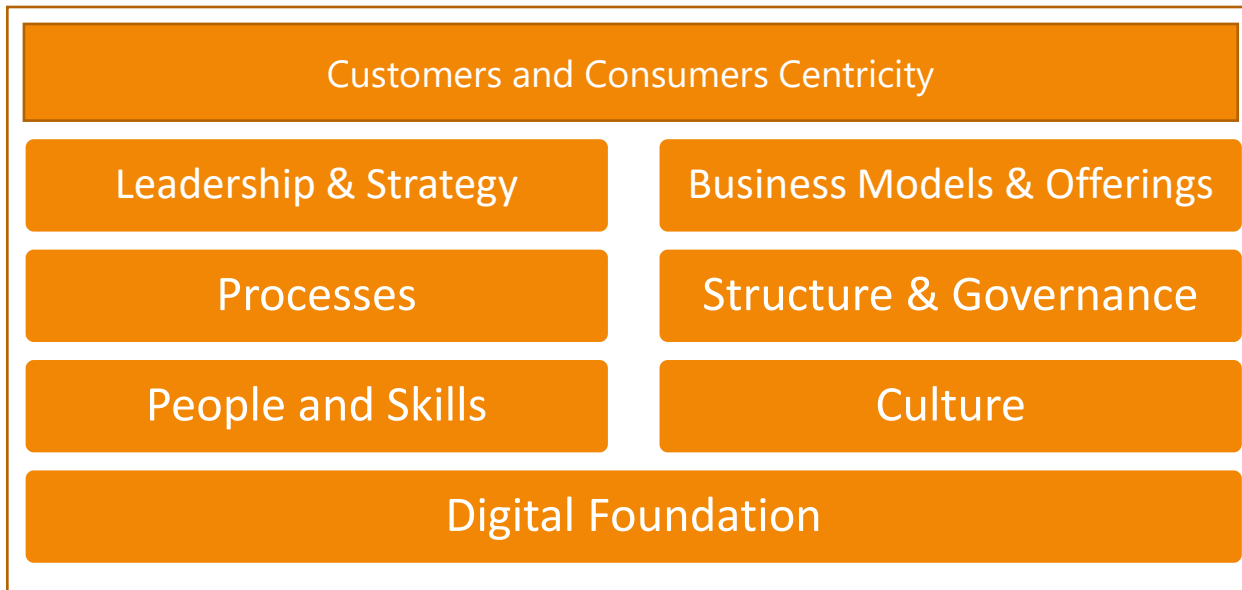
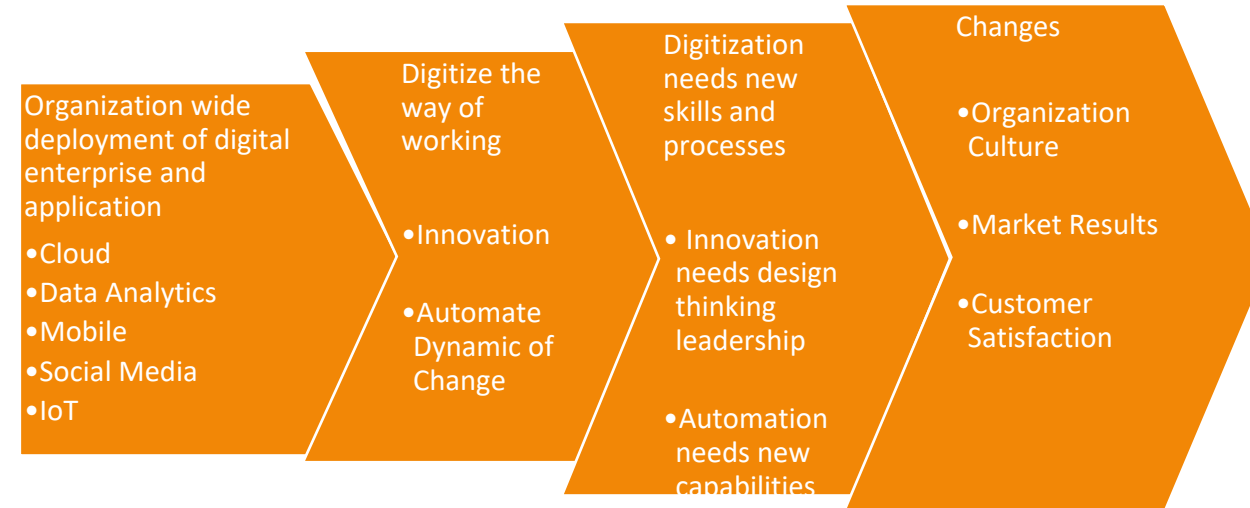
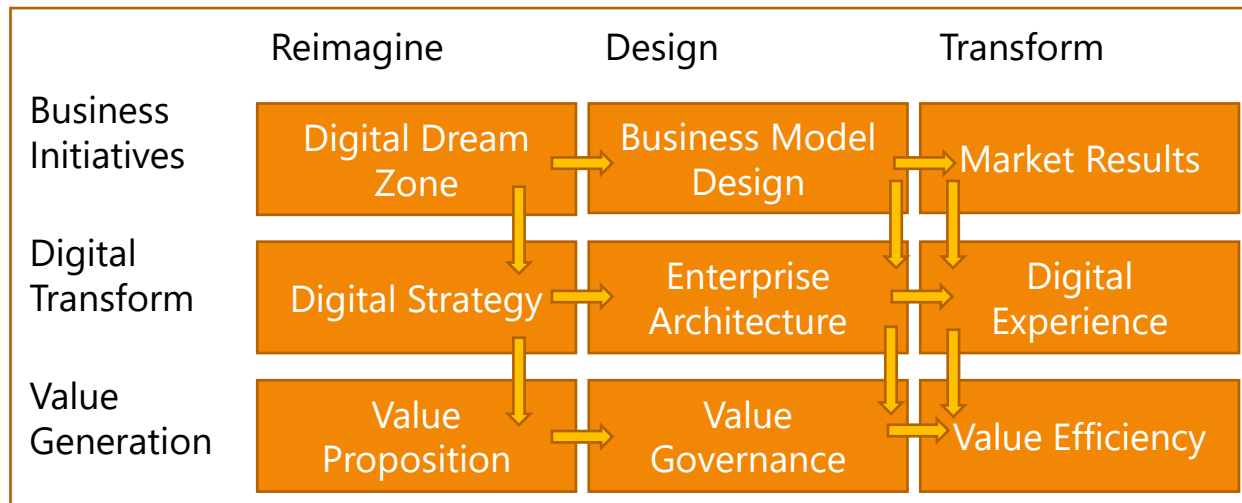
## Solutions Continuum



# Digital Transformation IT4IT Library



# Digital Transformation Outcome





# Thank You

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