# Laura A. Lara-Amaya

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# **OBJECTIVE**

Self-motivated Business Management Information System and Finance major seeking a development program or full-time position opportunity to jumpstart a career in technology services. Seeking a role requiring the demonstration of technology principles in web developing, attention to detail, and working in a team environment.

### **SKILLS**

- Fluent in Spanish (read, write, and speak)
- JavaScript, HTML, CSS, jQuery, Python

#### **EDUCATION**

## Full Stack Web Developer

Oct 2020

The Coding Bootcamp at The University of North Carolina at Charlotte, Charlotte, NC

# **Bachelor of Science in Business Administration: Management Information System & Finance**

Dec 2020

The University of North Carolina at Charlotte, Charlotte, NC GPA: 3.85

### **WORK EXPERIENCE**

### **Retail Sales Consultant**

AT&T, Charlotte, NC

Nov 2019-Current

Part-time, weekdays/weekends

- Consistently exceeded sales goals by leveraging strong customer service and relationship marketing skills.
- Implemented comprehensive needs assessment mechanism to help recognize demand for plans and services.
- Managed, maintained and established business accounts
- Executed problem-solving skills to determine solutions for clients in escalated situations.

## **Insurance Agent/Office Assistant**

Agencia Las Americas Travel Agency and Tax Services, Hickory, NC Full-time, weekdays

Aug 2014 - April 2019

- Helped clients obtain the right insurance coverage to meet their needs
- Offered exceptional customer service to each individual client
- Communicated effectively with a diverse clientele
- Composed financial reports
- Worked with Members Insurance Company & Universal Insurance Company

### CERTIFICATIONS

Property and Casualty Insurance License, Charlotte, North Carolina

Oct 2016

• Life Insurance License, Charlotte, North Carolina

Jun 2017

Notary Public, Hickory, North Carolina

Jan 2015