

Eva Heuer

Personal Information

Gender: Female

Age: 50

Nationality: Austrian

Location: Graz, Austria

Education:

Ph.D. in Business Administration

Vienna University of Economics and Business, Austria

Experience:

Vice President of Sales

Magna Global Corporation

- Directed all aspects of the company's sales strategy and operations, overseeing a large sales team.
- Successfully negotiated multimillion-dollar contracts with international clients.

January 2015 – Present (9 years)

Director of Business Development

Agna Startup

- Led business development initiatives and identified new market opportunities to drive revenue growth.
- Established strategic partnerships with key industry players to expand the company's market presence.

March 2010 – March 2015 (5 years)

Tokyo, Japan

Sales Manager

DEF Solutions

- Managed a team of sales representatives and developed sales strategies to meet revenue targets.
- Cultivated relationships with clients and provided strategic guidance on complex sales opportunities.

January 2007 – January 2010 (3 years)

Graz, Austria

Skills:

- Extensive experience in strategic sales leadership and business development
- Proven track record of driving sales growth and building high-performing sales teams
- Strong negotiation and communication skills
- Fluent in German and English