

Sam Ott

Personal Information

Gender: Male

Age: 45

Nationality: British

Location: London (willingness to relocate to Graz, Austria)

Education:

Bachelor's degree in Electrical Engineering

University of Manchester, UK

Experience:

Sales Director

Soft Tech Solutions

- Led the sales team in identifying new market opportunities and closing large deals.
- Developed strategic sales plans to achieve revenue targets and increase market share.

June 2014 – Present (10 years)

London, UK

Business Development Manager

ABC Engineering GmbH

- Expanded the company's client base and introduced new products to the market.
- Successfully negotiated contracts with major clients in the automotive and aerospace industries.

January 2010 – January 2014 (4 years)

Munich, Germany

Skills:

- Extensive experience in technical B2B sales
- Proven ability to drive sales growth in new markets
- Excellent communication and leadership skills
- Proficient in English and German