

# Tatiana Schuler

## Personal Information

Gender: Female

Age: 38

Nationality: Austrian

Location: Graz, Austria

## Education:

Master's degree in Mechanical Engineering

Graz University of Technology, Austria

## Experience:

Sales Manager

Mondi Engineering Solutions

- Developed new business opportunities and maintained relationships with existing clients.
- Led the sales team in achieving targets and expanding market share.

June 2019 – Present (4 years, 6 months)

Graz, Austria

Key Account Manager

ABC Automotive GmbH

- Managed key client accounts and negotiated contracts to drive revenue growth.
- Identified and capitalized on new market opportunities in the automotive sector.

March 2016 – March 2019 (3 years)

Vienna, Austria

## Skills:

- 8 years of experience in technical B2B sales
- Proven track record in new business development and market expansion
- Strong communication and negotiation skills
- Fluent in German and English