

Paul Watson

Personal Information

Gender: Male

Age: 38

Nationality: British

Location: Vienna, Austria

Education:

Bachelor's in Business Administration

University of Edinburgh, UK

Experience:

Program Coordinator

ZED Tech Solutions

- Coordinated various technology projects, including software implementations and system upgrades.
- Managed project schedules, budgets, and resources to ensure timely delivery and client satisfaction.

January 2021 – Present (3 years)

Vienna, Austria

Sales Manager

ABC Pharmaceuticals

- Led sales initiatives for pharmaceutical products, including market analysis, client acquisition, and contract negotiation.
- Developed and implemented sales strategies to expand market presence and increase revenue.

March 2016 – March 2021 (5 years)

London, UK

Business Analyst

DEF Consulting

- Provided analytical support for diverse projects across industries, analyzing data and providing insights to drive business decisions.
- Collaborated with cross-functional teams to identify process improvements and optimize operational efficiency.

January 2014 – January 2016 (2 years)

Glasgow, UK

Skills:

- Project coordination and management
- Sales and business development
- Analytical skills and data analysis
- Client relationship management
- Strong communication and interpersonal skills
- Adaptability and quick learning ability