

The Art and Science of Success Distilled into One Simple but Powerful

Life-Changing Guide

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Self-improvement & Success – Hand in Hand

Everything that happens to us happens in purpose. And sometimes, one thing leads to another. Instead of locking yourself up in your cage of fears and crying over past heartaches, embarrassment and failures, treat them as your teachers and they will become your tools in both self-improvement and success.

Remember watching Patch Adams? It's one great film that will help you improve yourself. Hunter "patch" Adams is a medical student who failed to make it through the board exams. After months of suffering in melancholy, depression and suicidal attempts – he decided to seek for medical attention and voluntarily admitted himself in a psychiatric ward. His months of stay in the hospital led him to meeting different kinds of people.

Sick people in that matter. He met a catatonic, a mentally retarded, a schizophrenic and so on. Patch found ways of treating his own ailment and finally realised he had to get back on track. He woke up one morning realising that after all the failure and pains he has gone through, he still want to become a doctor. He carries with himself a positive attitude that brought him self-improvement and success. He didn't only improve himself, but also the life of the people around him and the quality of life. Did he succeed? Needless to say, he became the best damn doctor his country has ever known.

So, when does self-improvement become synonymous with success? Where do we start?

Take these tips:

- Stop thinking and feeling as if you're a failure, <u>because you're not</u>. How can others accept you, if YOU can't accept YOU?
- When you see hunks and models on TV, think more on self-improvement, not self pitying. Self-acceptance is not just about having nice slender legs, or great abs.
 Concentrate on inner beauty.

- ❖ When people feel so down and low about themselves, help them move up. Don't go down with them. They'll pull you down further and both of you will end up feeling inferior.
- ❖ The world is a large room for lessons, not mistakes. Don't feel stupid and doomed forever just because you failed on a science quiz. There's always a next time. Make room for self-improvement.
- ❖ Take things one at a time. You don't expect black sheep's to be goody-two-shoes in just a snap of a finger. Self-improvement is a one day at a time process.
- ❖ Self-improvement results in inner stability, personality development and SUCCESS. It comes from self-confidence, self appreciation and self-esteem.
- ❖ Set meaningful and achievable goals. Self-improvement doesn't turn you to be the exact replica of Cameron Diaz or Ralph Fiennes. It hopes and aims to result in an improved and better YOU.
- ❖ Little things mean BIG to other people. Sometimes, we don't realise that the little things that we do like a pat on the back, saying "Hi" or "Hello", greeting someone "Good Morning" or telling Mr.Smith something like "Hey, I love your tie!" are simple things that mean so much to other people. When we're being appreciative about beautiful things around us and other people, we also become beautiful to them.
- When you're willing to accept change and go through the process of self-improvement, it doesn't mean that everyone else is. The world is a place where people of different values and attitude hang out. Sometimes, even if you think you and your best friend always like to do the same thing together at the same time, she would most likely decline an invitation for self-improvement.

We should always remember that there's no such thing as 'overnight success'. It's always a wonderful feeling to hold on to the things that you already have now, realising that those are just one of the things you once wished for.

A very nice quote says that, "When the student is ready, the teacher will appear." We are all here to learn our lessons. Our parents, school teachers, friends, colleagues, officemates, neighbours... they are our teachers. When we open our doors for self-improvement, we increase our chances to head down the road of success.

The Importance of Improving Yourself

Sometimes, when all our doubts, fears and insecurities wrap ourselves up, we always come up with the idea of "I wish I was somebody else." More often than not, we think and believe that someone or rather, most people are better than us - when in reality, the fact is, **most people** are more scared than us.

You spot a totally eye-catching girl sitting by herself at a party, casually sipping on a glass of Asti Spumanti. You think to yourself, "She looks so perfectly calm and confident." But if you could read thru her transparent mind, you would see a bunch of clouds of thoughts and you might just be amazed that she's thinking "are people talking about why I am sat here alone?... Why don't guys find me attractive? ...I don't like my ankles, they look too skinny... I wish I was as intelligent as my best friend."

We look at a young business entrepreneur and say "Woo... what else could he ask for?" He stares at himself at the mirror and murmur to himself, "I hate my big eyes... I wonder why my friends won't talk to me... I hope mom and dad would still work things out."

Isn't it funny? We look at other people, envy them for looking so outrageously perfect and wish we could trade places with them, while they look at us and thinks of the same thing. We are insecure of other people who themselves are insecure of us. We suffer from low self-esteem, lack of self-confidence and lose hope in self-improvement because we are enveloped in quiet desperation.

Sometimes, you notice that you have an irritating habit like biting off your finger nails, having a foul mouth, and you – of all people, is the last to know.

I have a friend who never gets tired of talking. And in most conversations, she is the only one who seems to be interested in the things she has to say. So all of our other friends tend to avoid the circles whenever she's around, and she doesn't notices how badly she became socially handicapped – gradually affecting the people in her environment.

One key to self-improvement is to LISTEN and TALK to a trusted friend. Find someone who you find comfort in opening up with even the most gentle topics you want to discuss. Ask questions like "do you think I am ill-mannered?", "Do I always sound so argumentative?", "Do I talk too loud?", "Does my breath smell?", "Do I ever bore you when were together?". In this way, the other person will obviously know that you are interested in the process of self-improvement. Lend her your ears for comments and criticisms and don't give her answers like "Don't exaggerate! That's just the way I am!" Open up your mind and heart as well. And in return, you may want to help your friend with constructive criticism that will also help her improve herself.

One of Whitney Houston's songs says "Learning to love yourself is the greatest love of all." **True enough!** In order to love others, you must love yourself too. Remember, you cannot give what you do not have.

Before telling other people some ways on how to improve themselves, let them see that you, yourself, is a representation and a product of self-improvement. Self-improvement makes us better people, we then inspire other people, and then the rest of the world will follow.

Stop thinking of yourself as a second-rate being. Forget the repetitive thought of "If only I was richer... if only I was thinner" and so on. Accepting your true self is the first step to self-improvement. We need to stop comparing ourselves to others only to find out at the end that we've got 10 more reasons to envy them.

We all have our insecurities. Nobody is perfect. We always wish we had better things, better features, better body parts, etc. But life need not to be perfect for people to be happy about themselves.

Self-improvement and loving yourself is not a matter of shouting to the whole world that you are perfect and you are the best. It's the virtue of acceptance and contentment. When we begin to improve ourselves, we then begin to feel contented and happy.

Building Your Self-Esteem

So how do you stay calm, composed and maintain self-esteem in a tough environment? Here are some tips you may to consider as a starter guide to self-improvement.

Imagine yourself as a Dart Board. Everything and everyone else around you may become Dart Pins, at one point or another. These dart pins will destroy your self-esteem and pull you down in ways you won't even remember. Don't let them destroy you, or get the best of you. So which dart pins should you avoid?



Dart Pin #1 : Negative Work Environment

Beware of "dog eat dog" theory where everyone else is fighting just to get ahead. This is where non-appreciative people usually thrive. No one will appreciate your contributions even if you miss lunch and dinner, and stay up late. Most of the time you get to work too much, without getting help from people concerned. Stay out of this, it will ruin your self-esteem. Competition is at stake anywhere. Be healthy enough to compete, but in a healthy way.

Dart Pin #2: Other People's Behaviour

Bulldozers, brown nosers, gossipmongers, whiners, backstabbers, snipers, people walking wounded, controllers, naggers, complainers, exploders, patronisers... all these kinds of people will pose bad vibes for your self-esteem, as well as to your self-improvement scheme.

Dart Pin #3: Changing Environment

You can't be a green bug on a brown field. Changes challenge our paradigms. It tests our flexibility, adaptability and alters the way we think. Changes will make life difficult, for a while it may cause stress but it will help us find ways to improve our selves. Change will be there forever, we must be susceptible to it.

Dart Pin #4: Past Experience

It's okay to cry and say "ouch!" when we experience pain. But don't let pain transform itself into fear. It might grab you by the tail and swing you around. Treat each failure and mistake as a lesson.

Dart Pin #5: Negative World View

Look at what you're looking at. Don't wrap yourself up with all the negativities of the world. In building self-esteem, we must learn how to make the best out of worst situations.

Dart Pin #6: Determination Theory

The way you are and your behavioural traits are said to be a mixed end product of your inherited traits (genetics), your upbringing (psychic), and your environmental surroundings such as your spouse, the company, the economy or your circle of friends. You have your own identity. If your father is a failure, it doesn't mean you have to be a failure too. Learn from other people's experience, so you'll never have to encounter the same mistakes.

Sometimes, you may wonder if some people are born leaders or positive thinkers. NO. **Being positive, and staying positive is a choice**. Building self-esteem and drawing lines for self-improvement is a choice, not a rule or a talent. God wouldn't come down from heaven and tell you – "George, you may now have the permission to build self-esteem and improve yourself."

In life, it's hard to stay tough especially when things and people around you keep pulling you down. When we get to the battlefield, we should choose the right luggage to bring and armours to use, and pick those that are bullet proof.

Life's options give us arrays of more options. Along the battle, we will get hit and bruised. And wearing bulletproof armour ideally means 'self change'. The kind of change which comes from within. Voluntarily. Armour or Self Change, changes 3 things: **our attitude, our behaviour and our way of thinking.**

Building self-esteem will eventually lead to self-improvement if we start to become responsible for who we are, what we have and what we do. It's like a flame that should gradually spread like a brush fire from inside and out. When we develop self-esteem, we take control of our mission, values and discipline. Self-esteem brings about self-improvement, true assessment, and determination. So how do you start putting up the building blocks of self-esteem?

- Be positive
- Be contented and happy
- Be appreciative
- Never miss an opportunity to compliment

A positive way of living will help you build self-esteem, your starter guide to self-improvement.

Spiritual Growth: the Spiritual Challenge of Modern Times

To grow spiritually in a world defined by power, money, and influence is a Herculean task. Modern conveniences such as electronic equipment, gadgets, and tools as well as entertainment through television, magazines, and the web, have predisposed us to confine our attention mostly to physical needs and wants. As a result, our concepts of self-worth and self-meaning are muddled. How can we strike a balance between the material and spiritual aspects of our lives?

To grow spiritually is to look inward

Introspection goes beyond recalling the things that happened in a day, week, or month. You need to look closely and reflect on your thoughts, feelings, beliefs, and motivations. Periodically examining your experiences, the decisions you make, the relationships you have, and the things you engage in to provide useful insights on your life goals, on the good traits you must sustain and the bad traits you have to discard. Moreover, it gives you clues on how to act, react, and conduct yourself in the midst of any situation. Like any skill, introspection can be learned; all it takes is the courage and willingness to seek the truths that lie within you. Here are some pointers when you introspect: be objective, be forgiving of yourself, and focus on your areas for improvement.

To grow spiritually is to develop your potential

Religion and science have differing views on matters of the human spirit. Religion views people as spiritual beings temporarily living on Earth, while science views the spirit as just one dimension of an individual. Mastery of the self is a recurring theme in both Western and Eastern teachings. The needs of the body are recognised but placed under the needs of the spirit. Beliefs, values, morality, rules, experiences, and good works provide the blueprint to ensure the growth of the spiritual being. In Psychology, realising one's full potential is to self-actualise.

Maslow identified several human needs: physiological, security, belongingness, esteem, cognitive, aesthetic, self-actualisation, and self-transcendence. James earlier categorised these needs into three: material, emotional, and spiritual. When you have satisfied the basic physiological and emotional needs, spiritual or existential needs come next. Achieving each need leads to the total development of the individual. Perhaps the difference between these two religions and psychology is the end of self-development: Religion see that self-development is a means toward serving God, while psychology view that self-development is an end by itself.

To grow spiritually is to search for meaning

Religion believes that the purpose of the human life is to serve the creator of all things. Several theories in psychology propose that we ultimately give meaning to our lives. Whether we believe that life's meaning is pre-determined or self-directed, to grow in spirit is to realise that we do not merely exist. We do not know the meaning of our lives at birth; but we gain knowledge and wisdom from our interactions with people and from our actions and reactions to the situations we are in. As we discover this meaning, there are certain beliefs and values that we reject and affirm. Our lives have purpose. This purpose puts all our physical, emotional, and intellectual potentials into use; sustains us during trying times; and gives us something to look forward to---a goal to achieve, a destination to reach. A person without purpose or meaning is like a drifting ship at sea.

To grow spiritually is to recognise interconnections

Religion stresses the concept of our relatedness to all creation, live and inanimate. Thus we call other people "brothers and sisters" even if there are no direct blood relations. Moreover, deity-centred religions speak of the relationship between humans and a higher being. On the other hand, science expounds on our link to other living things through the evolution theory. This relatedness is clearly seen in the concept of ecology, the interaction between living and non-living things. In psychology, connectedness is a characteristic of self-transcendence, the

highest human need according to Maslow. Recognising your connection to all things makes you more humble and respectful of people, animals, plants, and things in nature. It makes you appreciate everything around you. It moves you to go beyond your comfort zone and reach out to other people, and become stewards of all other things around you.

Growth is a process thus to grow in spirit is a day-to-day encounter.

We win some, we lose some, <u>but the important thing is that we learn, and from this knowledge,</u> <u>further spiritual growth is made possible.</u>

Motivation: The Heart of Self-Improvement

Pain may sometimes be the reason why people change. Getting flunked grades make us realise that we need to study. Debts remind us of our inability to look for a source of income. Being humiliated gives us the 'push' to speak up and fight for ourselves to save our face from the next embarrassment. It may be a bitter experience, a friend's tragic story, a great movie, or an inspiring book that will help us get up and get just the right amount of motivation we need in order to improve ourselves.

With the countless negativity the world brings about, how do we keep motivated? Try on the following tips I prepared from **A to Z**!

Achieve your dreams. Avoid negative people, things and places. Eleanor Roosevelt once said, "The future belongs to those who believe in the beauty of their dreams."

Believe in yourself, and in what you can do.

Consider things on every angle and aspect. Motivation comes from determination. To be able to understand life, you should feel the sun from both sides.

Don't give in and don't give up. Thomas Edison failed once, twice, more than thrice before he came up with his invention and perfected the incandescent light bulb. Make motivation as your steering wheel.

Enjoy. Work as if you don't need money. Dance as if nobody's watching. Love as if you never cried. Learn as if you'll live forever. Motivation takes place when people are happy.

Family and Friends – are life's greatest 'F' treasures. Don't lose sight of them.

Give more than what is enough. Where does motivation and self-improvement take place at work? At home? At school? When you exert extra effort in doing things.

Hang on to your dreams. They may dangle in there for a moment, but these little stars will be your driving force.

Ignore those who try to destroy you. Don't let other people get the best of you. Stay out of toxic people – the kind of friends who hates to hear about your success.

Just be yourself. The key to success is to be yourself. And the key to failure is to try to please everyone.

Keep trying no matter how hard life may seem. When a person is motivated, eventually he sees a harsh life finally clearing out, paving the way to self-improvement.

Learn to love yourself. Now isn't that easy?

Make things happen. Motivation is when your dreams are put into work clothes.

Never lie, cheat or steal. Always play a fair game.

Open your eyes. People should learn the horse attitude and horse sense. They see things in 2 ways – how they want things to be, and how they should be.

Practice makes perfect. Practice is about motivation. It lets us learn repertoire and ways on how can we recover from our mistakes.

Quitters never win. And winners never quit. So, choose your fate – are you going to be a quitter? Or a winner?

Ready yourself. Motivation is also about preparation. We must hear the little voice within us telling us to get started before others will get on their feet and try to push us around. Remember, it wasn't raining when Noah build the ark.

Stop procrastinating!

Take control of your life. Discipline or self control jives synonymously with motivation. Both are key factors in self-improvement.

Understand others. If you know very well how to talk, you should also learn how to listen. Yearn to understand first, and to be understood the second.

Visualise it. Motivation without vision is like a boat on a dry land.

Want it more than anything. Dreaming means believing. And to believe is something that is rooted out from the roots of motivation and self-improvement.

X Factor is what will make you different from the others. When you are motivated, you tend to put on "extras" on your life like extra time for family, extra help at work, extra care for friends, and so on.

You are unique. No one in this world looks, acts, or talks like you. Value your life and existence, because you're just going to spend it once.

Zero in on your dreams and go for it!!!

Unlocking Your Self Improvement Power

When we look at a certain object, a painting for example – we won't be able to appreciate what's in it, what is painted and what else goes with it if the painting is just an inch away from our face. But if we try to take it a little further, we'll have a clearer vision of the whole artwork.

We reach a point in our life when we are ready for change and a whole bunch of information that will help us unlock our self-improvement power. Until then, something can be staring us right under our nose but we don't see it. The only time we think of unlocking our self-improvement power is when everything gets worse.

Take the frog principle for example.

Try placing Frog A in a pot of boiling water. What happens? He twerps! He jumps off! Why? Because he is not able to tolerate sudden change in his environment – the water's temperature. Then try Frog B: place him in lukewarm water, and then turn the gas stove on. Wait until the water reaches a certain boiling point. Frog B then thinks "Ooh... it's a bit warm in here".

People are like Frog B in general.

We learn our lessons when we experience pain. We finally see the warning signs and signals when things get rough and tough. When do we realise that we need to change diets? When none of our jeans and shirts would fit us. When do we stop eating candies and chocolates? When all of our teeth have fallen off. When do we realise that we need to stop smoking? When our lungs have gone bad. When do we pray and ask for help? When we realise that we're going to die tomorrow.

The only time most of us ever learn about unlocking our self-improvement power is when the whole world is crashing and falling apart. We think and feel this way because it is not easy to change. But change becomes more painful when we ignore it.

Change will happen, like it or hate it. At one point or another, we are all going to experience different turning points in our life – and we are all going to eventually unlock our self-improvement power not because the world says so, not because our friends are nagging us, but because we realised it for our own good.

Happy people don't just accept change, they embrace it. Now, you don't have to feel a tremendous heat before realising the need for self-improvement. Unlocking your self-improvement power means unlocking yourself up in the cage of thought that "it's just the way I am". It is such a poor excuse for people who fear and resist change. Most of us program our minds like computers.

Jen repeatedly tells everyone that she doesn't have the guts to be around groups of people. She heard her mom, her dad, her sister, her teacher tells the same things about her to other people. Over the years, that is what Jen believes. She believes it's her story. And what happens? Every time a great crowd would troop over their house, in school, and in the community – she tends to step back, shy away and lock herself up in a room. Jen didn't only believed in her story, she lived it.

Jen has to realise that she is not what she is in her story. Instead of having her story post around her face for everyone to remember, she has to have the spirit and show people "I am an important person and I should be treated accordingly!"

Self-improvement may not be everybody's favourite word, but if we look at things in a different point of view, we might have a greater chance of enjoying the whole process instead of counting the days until we are fully improved. Three sessions in a week at the gym would result to a healthier life, reading books instead of looking at magazines will shape up a more profound knowledge, going out with friends and peers will help you take a step back from work and unwind. And just when you are enjoying the whole process of unlocking your self-improvement power, you'll realise that you're beginning to take things light and become happy.

Now for the...

Crash Course 7-Day Program to Self-Improvement

I seem to have lost count of how many times I've read and heard of celebrity marriages failing almost left and right. Not that I care (and personally I don't), it seems strange that we often see movie and TV stars as flawless people, living the fairytale life of riches and glamour. I suppose we all have to stop sticking our heads in the clouds and face reality.

There are many ways to lose your sense of self-esteem despite of how trivial it could get. But whatever happens, we should all try not to lose our own sense of self.

So what does it take to be a cut above the rest? Here are some of the things you can think and improve on that should be enough for a week.

There is a space for you to make some notes each day for you to look back over to remind you of your thoughts.

Day 1: Know your purpose.

Are you wandering through life with little direction - hoping that you'll find happiness, health
and prosperity? Identify your life purpose or mission statement and you will have your own
unique compass that will lead you to your truth north every time.

This may seem tricky at first when you see yourself to be in a tight or even dead end. But			
there's always that little loophole to turn things around and you can make a big difference to			
yourself.			

Day 2: Know your values.

What do you value most? Make a list of your top 5 values. Some examples are security, freedom, family, spiritual development, learning. As you set your goals for the coming year - check your goals against your values. If the goal doesn't align with any of your top five values you may want to reconsider it or revise it.
The number shouldn't discourage you, instead it should motivate you to do more than you can ever dreamed of.

Day 3: Know your needs.

Unmet needs can keep you from living authentically. Take care of yourself. Do you have a		
need to be acknowledged, to be right, to be in control, to be loved? There are so many people		
who lived their lives without realising their dreams and most of them end up being stressed or		
even depressed for that matter. List your top four needs and get them met before it's too late!		
even depressed for that matter. List your top four needs and get them met before it's too late:		

You know who you are and what you truly enjoy in life. Obstacles like doubt and lack of

Day 4: Know your passions.

nthusiasm will only hinder you, but will not derail your chance to become the person you ught to be. Express yourself and honour the people who have inspired you to become the ery person you wanted to be.

Day 5: Live from the inside out.

with nature. Breathe deeply to quiet your distracted mind. For most of us city slickers it's hard
to even find the peace and quiet we want even in our own home. In my case I often just sit in
dimly lit room and play some classical music. There's sound, yes, but music does soothe the
savage beast.
A Company of the Comp

Day 6: Honour your strengths.

What are your positive traits? What special talents do you have? List three - if you get stuck, ask those closest to you to help identify these. Are you imaginative, witty, and good with your hands? Find ways to express your authentic self through your strengths. You can increase your self-confidence when you can share what you know to others.

Day 7: Serve others.

When you live authentically, you may find that you develop an interconnected sense of being. When you are true to who you are, living your purpose and giving your talents to the world around you, you give back in service what you came to share with others - your spirit - your essence. The rewards for sharing your gift with those close to you are indeed rewarding, much more if it were to be the eyes of a stranger who can appreciate what you have done to them.

err-improvement is indeed one type of work that is worth it. It shouldn't always be wit onfines of an office building, or maybe in the four corners of your own room. The diffe	
es within ourselves and how much we want to change for the better.	

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