

## Project 2.1: Data Cleanup

### Step 1: Business and Data Understanding

#### Key Decisions:

**1. What decisions needs to be made?**

Choose a city for a 14<sup>th</sup> Pawdacity store.

**2. What data is needed to inform those decisions?**

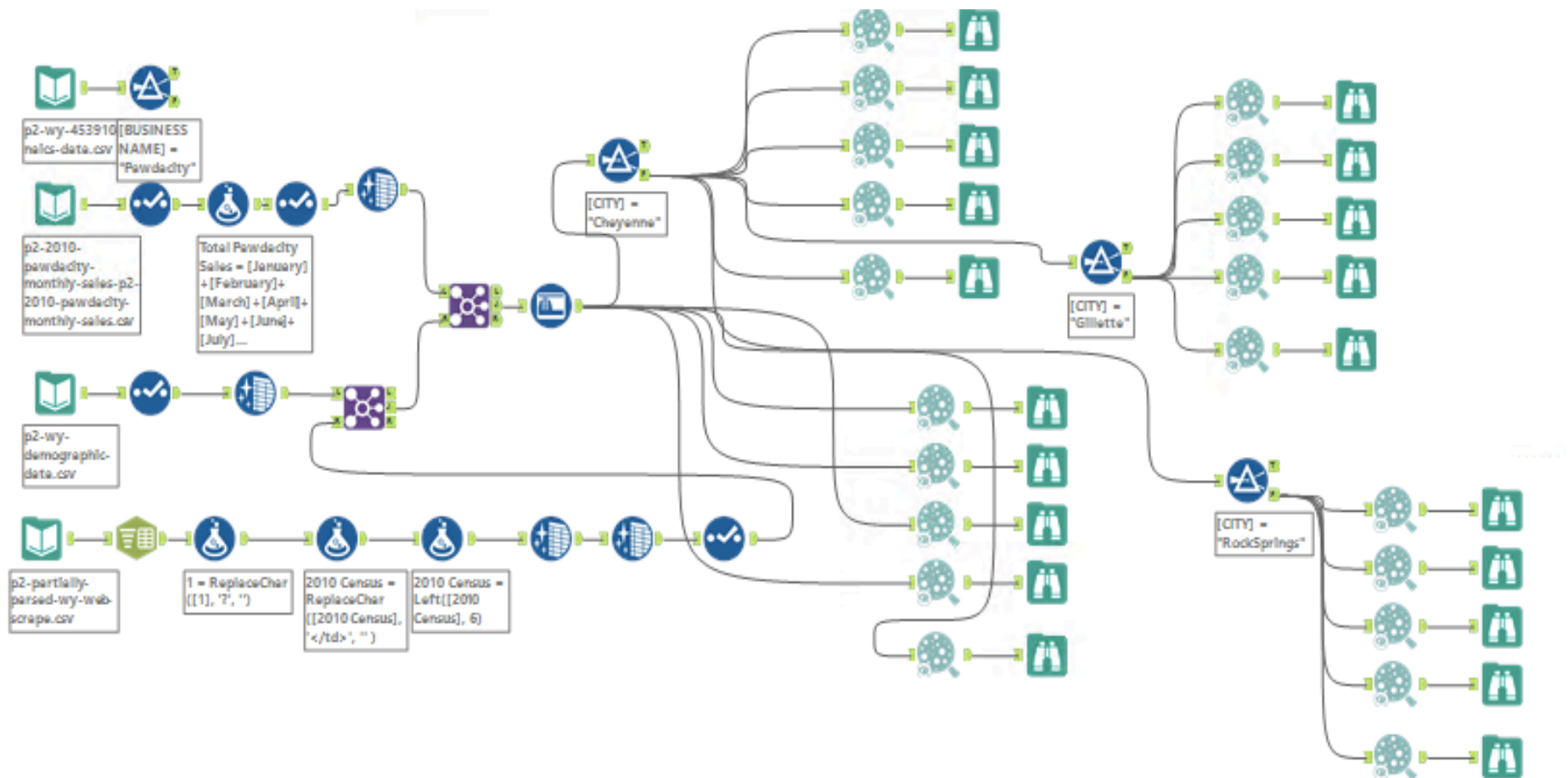
Predicted yearly sales data to choose a city with highest predicted yearly sales for a new store.

### Step 2: Building the Training Set

*Build your training set given the data provided to you. Your column sums of your dataset should match the sums in the table below.*

| Column                   | Sum       | Average    |
|--------------------------|-----------|------------|
| Census Population        | 213,862   | 19,442     |
| Total Pawdacity Sales    | 3,773,304 | 343,027.64 |
| Households with Under 18 | 34,064    | 3,096.73   |
| Land Area                | 33,071    | 3,006.49   |
| Population Density       | 63        | 5.71       |
| Total Families           | 62,653    | 5,695.71   |

Please, find my workflow below.



### Step 3: Dealing with Outliers

Are there any cities that are outliers in the training set? Which outlier have you chosen to remove or impute? Because this dataset is a small data set (11 cities), **you should only remove or impute one outlier**. Please explain your reasoning.

I have highlighted outliers in the orange colour. Clearly seen that Cheyenne has outliers in 4 categories (Total Pawdacity Sales, Population Density, Total Families, 2010 Census), but they seem logically dependent on each other. I suggest to exclude Gillette as this city doesn't have logical explanation for that outlier value.

| CITY        | Total Pawdacity Sales | Land Area   | Households with Under 18 | Population Density | Total Families | 2010 Census |
|-------------|-----------------------|-------------|--------------------------|--------------------|----------------|-------------|
| Buffalo     | 185328                | 3115.5075   | 746                      | 1.55               | 1819.5         | 4,585       |
| Casper      | 317736                | 3894.3091   | 7788                     | 11.16              | 8756.32        | 35,316      |
| Cheyenne    | 917892                | 1500.1784   | 7158                     | 20.34              | 14612.64       | 59,466      |
| Cody        | 218376                | 2998.95696  | 1403                     | 1.82               | 3515.62        | 9,520       |
| Douglas     | 208008                | 1829.4651   | 832                      | 1.46               | 1744.08        | 6,120       |
| Evanston    | 283824                | 999.4971    | 1486                     | 4.95               | 2712.64        | 12,359      |
| Gillette    | 543132                | 2748.8529   | 4052                     | 5.8                | 7189.43        | 29,087      |
| Powell      | 233928                | 2673.57455  | 1251                     | 1.62               | 3134.18        | 6,314       |
| Riverton    | 303264                | 4796.859815 | 2680                     | 2.34               | 5556.49        | 10,615      |
| RockSprings | 253584                | 6620.201916 | 4022                     | 2.78               | 7572.18        | 23,036      |
| Sheridan    | 308232                | 1893.977048 | 2646                     | 8.98               | 6039.71        | 17,444      |
| SUM         | 3,773,304             | 33,071      | 34,064                   | 63                 | 62,653         | 213,862     |
| Average     | 343,027.64            | 3,006.49    | 3,096.73                 | 5.71               | 5,695.71       | 19,442.00   |

| Total Pawdacity Sales |          |
|-----------------------|----------|
| Q1                    | 226152   |
| Q3                    | 312984   |
| IQR                   | 86832    |
| Lower fence           | 95904    |
| Upper fence           | 443232   |
| Outliers_Count        | 2        |
| Outliers              | Cheyenne |
|                       | Gillette |

| Land Area      |             |
|----------------|-------------|
| Q1             | 1861.721074 |
| Q3             | 3504.9083   |
| IQR            | 1643.187226 |
| Lower fence    | -603.059765 |
| Upper fence    | 5969.689139 |
| Outliers_Count | 1           |
| Outliers       | RockSprings |

| Households with Under 18 |       |
|--------------------------|-------|
| Q1                       | 1327  |
| Q3                       | 4037  |
| IQR                      | 2710  |
| Lower fence              | -2738 |
| Upper fence              | 8102  |
| Outliers_Count           | 0     |
| Outliers                 |       |

| Population Density |          |
|--------------------|----------|
| Q1                 | 1.72     |
| Q3                 | 7.39     |
| IQR                | 5.67     |
| Lower fence        | -6.785   |
| Upper fence        | 15.895   |
| Outliers_Count     | 1        |
| Outliers           | Cheyenne |

| Total Families |            |
|----------------|------------|
| Q1             | 2923.41    |
| Q3             | 7380.805   |
| IQR            | 4457.395   |
| Lower fence    | -3762.6825 |
| Upper fence    | 14066.8975 |
| Outliers_Count | 1          |
| Outliers       | Cheyenne   |

| 2010 Census    |           |
|----------------|-----------|
| Q1             | 7917      |
| Q3             | 26061.5   |
| IQR            | 18144.5   |
| Lower fence    | -19299.75 |
| Upper fence    | 53278.25  |
| Outliers_Count | 1         |
| Outliers       | Cheyenne  |