

# [Working title:] The effectiveness of fiscal stimulus policies in a heterogeneous agent model

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Using a heterogeneous agent model calibrated to match the initial MPC and subsequent spending dynamics over four years, we assess the effectiveness of three fiscal stimulus policies employed during recent recessions. Unemployment Insurance (UI) extensions are the clear ‘bang for the buck’ winner, especially when effectiveness is measured in utility terms. ‘Stimulus checks’ are second best, and have the advantage (over UI) of being scalable to any desired size. A temporary (two year) cut in the rate of wage taxation is considerably less effective than the other policies, and has negligible benefits in the version of our model without a multiplier.

The views expressed in this paper are those of the authors and do not necessarily represent those of the Federal Reserve Board, the Deutsche Bundesbank or the Eurosystem.

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# 1 Introduction

Fiscal policies that aim to boost consumer spending in recessions have been tried repeatedly in many countries in recent years. The nature of such policies has been quite varied, at least in part because traditional macroeconomic models were unable to provide clear guidance about which policies were likely to be most effective.

But new sources of microeconomic data, such as those from Scandinavian national registries, have recently enabled unprecedentedly fine-grained measurement of the dynamics of different types of consumers' spending patterns in response to income shocks. Simultaneously, advances in Heterogeneous Agent macro modeling have made it possible to construct structural models capable of matching these spending patterns with a reasonably high degree of fidelity. This combination of developments makes it possible, really for the first time, to conduct quantitatively credible structural analyses of the likely effectiveness of such policies.

Because spending dynamics in our model reflects the behavior of utility maximizing consumers, we are able to evaluate the policies not only by their effects on aggregate consumption expenditures, but also directly in terms of the impact on consumers' utility. The principal difference between the two metrics is that the utility-metric evaluation further increases the already considerable advantage that the UI extension exhibited in the consumption-boosting metric; the benefits of the UI extension are greater since the payments are specifically directed to a set of consumers who have high marginal utility.

Our model builds upon a now standard buffer-stock saving model of consumption to which we add features that we believe are important to capture the effects of fiscal stimulus policies. The most important of these is that consumers spend a fixed fraction of their labor income each period, which we call the 'splurge' factor. This spending occurs regardless of their current wealth and fits with the empirical evidence that even high liquid-wealth households have high initial MPCs. By contrast, in a standard buffer-stock model, high-wealth households smooth their consumption through transitory shocks and exhibit low MPCs. We use the model to aggregate consumer utility into a social welfare function. Because low-income consumers have high marginal utility, a standard aggregated welfare function would favor re-distributive policies even in the absence of a recession. To avoid weighting our analysis toward re-distributive policies, we normalize our social welfare criteria such that each policy, implemented in non-recessionary times, has zero welfare benefit to the social planner.

Recessions are unexpected (they are 'MIT shocks') and double the unemployment rate and the average length of unemployment spells. The end of the recession occurs as a Bernoulli process calibrated for an average length of recession of six quarters, leading to a return of the unemployment rate to normal levels over time. In an extension to the model, we allow for an aggregate demand multiplier effect during the recession, following the method introduced by Krueger, Mitman, and Perri (2016). With this extension, during the recession, any reduction in aggregate consumption below its steady-state level directly reduces aggregate productivity and thus labor income. Hence, any policy stimulating consumption will also boost incomes through this aggregate demand multiplier channel.

We parametrize the model in two steps. First, we estimate the extent to which consumers ‘splurge’ when receiving an income shock. We do so using Norwegian data because it offers the best available evidence on the time profile of the marginal propensity to consume (provided by Fagereng, Holm, and Natvik (2021)). Next we move on to the calibration of the full model on US data taking the splurge-factor as given. In the model, consumers are *ex-ante* heterogeneous: The population consists of types that differ according to their level of education (which affects measured facts about permanent income and income dynamics), and their pure time-discount factors, whose distribution is estimated separately for each education group to match the liquid wealth distribution within that group. In addition, agents experience different histories of idiosyncratic income shocks and periods of unemployment, so that within each type there is *ex-post* heterogeneity induced by different shock realizations.

Our results are intuitive.

In the economy with no multiplier during recessions, the benefit of a sustained wage tax cut is small. One reason there is any benefit at all is that, even for people who have not experienced an unemployment spell, the heightened risk of unemployment during a recession increases the marginal value of income because it helps them build the extra precautionary reserves they desire because of the extra risk. A second benefit is that, by the time a person does become unemployed, the temporary tax reduction will have allowed them to accumulate a larger buffer stock to sustain them during unemployment. Finally, in a recession there are more people who will have experienced a spell of unemployment, and the larger population of beneficiaries means that the consequences of the two prior mechanisms will be greater. But, quantitatively, all of these effects are small.

When a multiplier exists, the tax cut has more benefits, especially if the recession continues long enough that most of the spending induced by the tax cut happens while the economy is still in recession (and therefore the multiplier still is in force). The typical recession, however, ends long before our “sustained” tax cut is reversed, so even in an economy with a multiplier that is powerful during recessions, much of the tax cut’s effect on consumption occurs when any multiplier that might have existed in a recession is no longer operative.

In contrast to the tax cut, both the UI extension and the stimulus checks concentrate most of the marginal increment to consumption at times when the multiplier (if it exists) is still powerful. Even leaving aside any multiplier effects, the stimulus checks have more value than the wage tax cut, because at least a portion of them go to people who are unemployed and therefore have both high MPC’s and high marginal utilities (while wage tax cuts by definition go only to persons who are employed and earning wages). But the greater bang-for-the-buck of the UI extension reflects the fact that *all* of the recipients are in circumstances in which they have a high MPC and a high marginal utility.

We conclude that extended UI benefits should be the first weapon employed from this arsenal. But a disadvantage is that the total amount of stimulus that can be accomplished with this tool is constrained by the fact that only a limited number of people become unemployed. If more stimulation is called for than can be accomplished via UI extension, checks have the advantage that their effects scale almost linearly in

the size of the stimulus. The wage tax cut is also in principle scalable, but its effects are smaller than those of checks because its recipients have considerably lower MPCs and marginal utility than check and UI recipients. In the real world, a tax cut is also likely the least flexible of the three tools: UI benefits can be further extended, multiple rounds of checks can be sent; but multiple rounds of changes in wage tax rates would likely be administratively and politically more difficult to achieve.

The tools we are using could be reasonably easily modified to evaluate a number of other policies. For example, in the COVID recession, not only was the duration of UI benefits extended, those benefits were supplemented by very substantial extra payments to every UI recipient. We did not calibrate the model to match this particular policy, but the framework could easily accommodate such an analysis.

## 2 Model

In this section we describe our heterogeneous agent model featuring consumers that differ according to their level of education and their subjective discount factors. We first describe the problem faced by these consumers given the income process they face with permanent and transitory shocks as well as shocks to their employment status. Then we describe how we model the arrival of a recession and the policies that we study as potential responses. Finally, we discuss an extension of the model where we include aggregate demand effects that induce a feedback effect from aggregate consumption to income and hence, amplify the impact of a recession when it occurs.

### 2.1 The Consumer Problem

A consumer  $i$  is characterized by the level of education  $e(i)$  and their subjective discount factor  $\beta_i$ . The consumer faces a stochastic income stream,  $y_{i,t}$ , and chooses to consume some of that income when it arrives (the ‘splurge’) and then to optimize consumption with what is left over. Therefore, consumption each period for consumer  $i$  can be written:

$$c_{i,t} = c_{sp,i,t} + c_{opt,i,t}, \quad (1)$$

where  $c_{i,t}$  is total consumption,  $c_{sp,i,t}$  is the splurge consumption and  $c_{opt,i,t}$  is the consumer’s optimal choice of consumption after splurging. Splurge consumption is simply a fraction of income:

$$c_{sp,i,t} = \varsigma y_{i,t}, \quad (2)$$

while the optimized portion of consumption is chosen to maximize lifetime expected consumption:

$$\sum_{t=0}^{\infty} \beta_i^t (1 - D)^t \mathbb{E}_0 u(c_{opt,i,t}). \quad (3)$$

We use a standard CRRA utility function, so  $u(c) = c^{1-\gamma}/(1-\gamma)$  for  $\gamma \neq 1$  and  $u(c) = \log(c)$  for  $\gamma = 1$ , where  $\gamma$  is the coefficient of relative risk aversion. The optimization is

subject to the budget constraint given existing market resources  $m_{i,t}$  and income state, and a no-borrowing constraint:

$$a_{i,t} = m_{i,t} - c_{i,t} \quad (4)$$

$$m_{i,t+1} = (R/\hat{\Gamma}_{i,t+1})a_{i,t} + y_{i,t+1} \quad (5)$$

$$a_{i,t} \geq 0, \quad (6)$$

where  $R$  is the gross interest rate on accumulated assets  $a_{i,t}$ , and  $\hat{\Gamma}_{i,t+1}$  is the realized growth rate of permanent income from period  $t$  to  $t+1$  discussed further below.

**The Income Process** Consumers face a stochastic income process with permanent and transitory shocks to income, along with unemployment shocks. In normal times, consumers receive unemployment benefits for two quarters before they run out. Permanent income in the model is described by the following equation:

$$p_{i,t+1} = \psi_{i,t+1} \Gamma_{e(i)} p_{i,t}, \quad (7)$$

where  $\psi_{i,t+1}$  is the shock to permanent income and  $\Gamma_{e(i)}$  is the average growth rate of income for education group  $e(i)$  of the consumer.<sup>1</sup> The realized growth rate of permanent income for consumer  $i$  is thus  $\hat{\Gamma}_{i,t+1} = \psi_{i,t+1} \Gamma_{e(i)}$ . The shock to permanent income is normally distributed with variance  $\sigma_\psi^2$ .

The actual income a consumer receives will be subject to their employment status as well as transitory shocks,  $\xi_{i,t}$ :

$$y_{i,t} = \begin{cases} \xi_{i,t} p_{i,t}, & \text{if employed} \\ \rho_b p_{i,t}, & \text{if unemployed with benefits} \\ \rho_{nb} p_{i,t}, & \text{if unemployed without benefits} \end{cases} \quad (8)$$

where  $\xi_{i,t}$  is normally distributed with variance  $\sigma_\xi^2$ , and  $\rho_b$  and  $\rho_{nb}$  are the replacement rates for an unemployed consumer that is or is not eligible for unemployment benefits, respectively.

A Markov transition matrix  $\Pi$  generates the unemployment dynamics where the number of states is given by 2 plus the number of periods that unemployment benefits last. An employed consumer can continue being employed, or move to being unemployed with benefits.<sup>2</sup> The first row of  $\Pi$  is thus given by  $[1 - \pi_{eu}^{e(i)}, \pi_{eu}^{e(i)}, \mathbf{0}]$  where  $\pi_{eu}^{e(i)}$  indicates the probability of becoming unemployed from an employed state and  $\mathbf{0}$  is a vector of zeros of the appropriate length. Note that we allow this probability to depend of the education group of consumer  $i$  and will calibrate this parameter to match the average unemployment rate for each education group. Upon becoming unemployed, all consumers face a probability  $\pi_{ue}$  of transitioning back into employment and a probability  $1 - \pi_{ue}$  of remaining unemployed with one less period of remaining benefits. After

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<sup>1</sup>We model the rate of growth for permanent income for each education group and keep this rate unchanged during periods of unemployment. There is evidence, e.g. in Davis and Wachter (2011), that unemployment, especially in a recession, leads to permanent income loss. This could be added to the model—see Carroll, Crawley, Slacalek, and White (2020) for an example—but is not material to the evaluation of stimulus payments here so we have chosen to keep the model simple.

<sup>2</sup>That is, as long as we assume that there is at least one period of unemployment benefits.

transitioning into the unemployment state where the consumer is no longer eligible for benefits, the consumer will remain in this state until they become employed again. The probability of becoming employed is thus the same for each of the unemployment states and education groups.

## 2.2 MIT Shocks

We model the arrival of a recession, and the government policy response to it, as an unpredictable event—an MIT shock. We have four types of shock representing a recession and the three different policy responses we consider. The policy responses are usually modeled as in addition to the recession, but we also consider a counterfactual in which the policy response occurs without a recession in order to understand the welfare effects of the policy.

**Recession** At the onset of a recession, several changes occur. First, the unemployment rate for each education group doubles. Those who would have been unemployed remain so, and an additional number of consumers move from employment to unemployment. Second, conditional on the recession continuing, the employment transition matrix is adjusted so that unemployment remains at the new high level, and the expected length of time for an unemployment spell increases. In our baseline calibration, discussed in detail in section 3.3, we set the expected length of an unemployment spell to one and a half quarters in normal times, and this increases to four quarters in a recession. Third, the end of the recession occurs as a Bernoulli process calibrated for an average length of recession of six quarters. Finally, at the end of a recession, the employment transition matrix switches back to its original probabilities and as a result the unemployment rate tends down over time back to its steady-state level.

**Stimulus Check** In this policy response, the government sends money to every consumer that directly increases their market resources. The checks are means-tested depending on permanent income. A check for \$1,200 is sent to every consumer with permanent income less than \$100,000 and this amount is then linearly reduced to zero for consumers with a permanent income greater than \$150,000.

**Extended Unemployment Benefits** In this policy response, unemployment benefits are extended from 2 quarters to 4 quarters. That is, those who become unemployed at the start of the pandemic, or who were already unemployed, will receive unemployment benefits for up to four quarters (including quarters leading up to the recession). Those who become unemployed one quarter into the recession will receive up to three quarters of unemployment benefits. These extended unemployment benefits will occur regardless of whether the recession ends, and no further extensions are granted if the recession continues.

**Payroll Tax Cut** In this policy response, employee-side payroll taxes are reduced for a period of 8 quarters. During this period, which continues irrespective of whether the recession continues or ends, employed consumers' income is increased by 2 percent. The income of unemployed consumers is unchanged by this policy. Consumers also believe there is a fifty-fifty chance that the tax cut will be extended by another two years if the recession has not ended when the first tax cut expires.<sup>3</sup>

## 2.3 Aggregate Demand Effects

Our baseline model is a partial equilibrium model that does not include any feedback from aggregate consumption to income. In an extension to the model, we add aggregate demand effects during the recession. With this extension, any changes in consumption away from the steady state consumption level feed back into labor income. Aggregate demand effects are evaluated as:

$$AD(C_t) = \begin{cases} \left(\frac{C_t}{\tilde{C}}\right)^\kappa, & \text{if in a recession} \\ 1, & \text{otherwise} \end{cases} \quad (9)$$

where  $\tilde{C}$  is the level of consumption in steady state. Idiosyncratic income in the aggregate demand extension is multiplied by  $AD(C_t)$ :

$$y_{AD,i,t} = AD(C_t)y_{i,t} \quad (10)$$

The series  $y_{AD,i,t}$  is then used for each consumers's budget constraint.

## 3 Parameterizing the model

This section describes how we set the various parameters of the model. First, we estimate the extent to which consumers “splurge” when receiving an income shock. We do so using Norwegian data to be consistent with the best available evidence on the time profile of the marginal propensity to consume provided by Fagereng, Holm, and Natvik (2021). For this exercise we use a version of the model calibrated to the Norwegian economy.

Second, we move on to the calibration of the full model on US data taking the splurge-factor as given. We then have different types of agents that differ according to their level of education and their subjective discount factors. Some parameters are calibrated equally for all of these different types, while some parameters are calibrated separately for each education group. Finally, a distribution of subjective discount factors is estimated separately for each education group to match features of the liquid wealth distribution within that group.

### 3.1 Estimation of the “splurge” factor

We define splurging as the free spending of current labor income without concern for intertemporal maximization of utility. As we will show in this section, the splurge allows

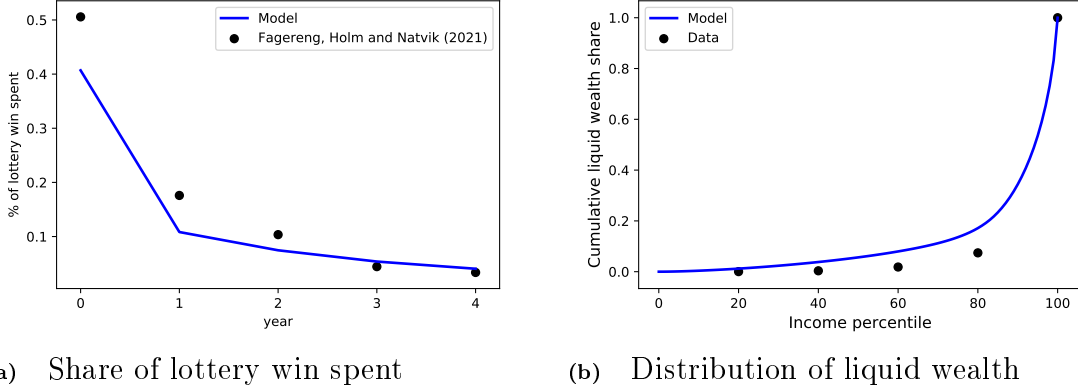
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<sup>3</sup>The belief that the payroll tax cut may be extended makes little difference to the results.

us to capture the shorter and longer term response of consumption to income shocks, especially for consumers with significant liquid wealth, that a standard buffer-stock model cannot. Specifically, we show that our model can account well for the results of Fagereng, Holm, and Natvik (2021), who study the impact of lottery winnings in Norway on consumption using millions of datapoints from the Norwegian population registry. To do so we calibrate our model to reflect the Norwegian economy and estimate the splurge factor, as well as the distribution of discount factors in the population to match two empirical moments.

First, we take from Fagereng, Holm, and Natvik (2021) the marginal propensity to consume out of a one-period income shock. We not only target the initial response of consumption to the income shock, but also the subsequent effect on consumption in years one through four after the shock. The share of lottery winnings expended at different time horizons, as found in Fagereng, Holm, and Natvik (2021), are plotted in figure 1a. Note that the first year expenditure, shown in figure 1a to be around 0.5, is not equivalent to the initial annual MPC because the lottery winnings may occur toward the end of the year. Fagereng, Holm, and Natvik (2021) estimate their data points to an initial annual MPC of 0.63.

Second, we match the steady-state distribution of liquid wealth in the model to its empirical counterpart. Due to the lack of data on the liquid wealth distribution in Norway, we use the corresponding data from the US - assuming that liquid wealth inequality is comparable across these countries.<sup>4</sup> Specifically, we impose as targets the cumulative liquid wealth share for the entire population at the 20th, 40th, 60th and 80th income percentile, which in data from the Survey of Consumer Finance in 2004 equal 0.03 percent, 0.35 percent, 1.84 percent, and 7.42 percent.<sup>5</sup> Hence, 92.6 percent of the total liquid wealth is held by the top income quintile. The data is plotted in figure 1b.



**Figure 1** Targets and model moments from the estimation

<sup>4</sup>Data from the Norwegian tax registry contains information on liquid assets, but not liquid debt. Only total debt is reported, and this is mainly mortgage debt. Therefore, we cannot construct liquid wealth as in for example Kaplan and Violante (2014).

<sup>5</sup>See section 3.2 for details.



For this estimation exercise, the remaining model parameters are calibrated to reflect the Norwegian economy. Specifically, we set the real interest rate to 2 percent annually and the unemployment rate to 4.4 percent, in line with Aursland, Frankovic, Kanik, and Saxegaard (2020). The quarterly probability to survive is calibrated to  $1 - 1/160$ , reflecting an expected working life of 40 years. Aggregate productivity growth is set to 1 percent annually following Kravik and Mimir (2019). The unemployment net replacement rate is calibrated to 60 percent following OECD (2020). Finally, we set the real interest rate on liquid debt to 13.6 percent and the borrowing constraint to 80 percent of permanent income following data from the Norwegian debt registry Gjeldsregistret (2022).<sup>6</sup>

Estimates of the standard deviations of the permanent and transitory shocks are taken from Crawley, Holm, and Tretvoll (2022) who estimate an income process on administrative data for Norwegian males from 1971 to 2014. The estimated annual variances for the permanent and transitory shocks are 0.004 and 0.033, respectively.<sup>7</sup> As in Carroll, Crawley, Slacalek, Tokuoka, and White (2020), these are converted to quarterly values by multiplying the permanent and transitory shock variances by 1/4 and 4, respectively. Thus, we obtain quarterly standard deviations of  $\sigma_\psi = 0.0316$  and  $\sigma_\xi = 0.363$ .

Using the calibrated model, unexpected lottery winnings are simulated and the share of the lottery spent in each year is calculated. Specifically, each simulated agent receives a lottery win in a random quarter of the first year of the simulation. The size of the lottery win is itself random and spans the range of lottery sizes found in Fagereng, Holm, and Natvik (2021). The estimation procedure minimizes the distance between the target and model moments by selecting the splurge factor and the distribution of discount factors in the population, where the latter are assumed to be uniformly distributed in the range  $[\beta - \nabla, \beta + \nabla]$ . We approximate the uniform distribution of discount factors with a discrete approximation and let the population consist of 7 different types.

The estimation yields a splurge factor of 0.314 and a distribution of discount factors described by  $\beta = 0.989$  and a  $\nabla = 0.0179$ . Given these estimated parameters and the remaining calibrated ones, the model is able to replicate the time path of consumption in response to a lottery win from Fagereng, Holm, and Natvik (2021) and the targeted distribution of liquid wealth very well, see figure 1.

### 3.2 Data on permanent income, liquid wealth and education

Before we move on to the parameterization of the full model for the U.S., we describe in detail the data that we use to get measures of permanent income, liquid wealth and the division of households into educational groups. We use data on the distribution of

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<sup>6</sup>Specifically, we determine the average volume-weighted interest rate on liquid debt, which consists of consumer loans, credit and payment card debt and all other unsecured debt. To determine the borrowing limit on liquid debt we determine the ratio between total credit card limit divided by total wage income in Norway. We use data from December 2019. Note that although these data let us pin down aggregate quantities, they do not solve the issue referred to in footnote 4, since we cannot link them to the tax registry at the individual level.

<sup>7</sup>As shown in Crawley, Holm, and Tretvoll (2022), an income process of the form that we use here should be estimated using moments in levels not differences. Hence, we take the numbers from column 3 of their Table 4.

liquid wealth from the 2004 wave of the Survey of Consumer Finance (SCF). We restrict our attention to households where the head of the household is of working age which we define to be in the range from 25 to 62. The SCF-variable “normal annual income” is our measure of the household’s permanent income, and to exclude outliers we drop the observations that make up the bottom 5 percent of the distribution of this variable. The smallest value of permanent income for households in our sample is thus \$16,708.

Liquid wealth is defined as in Kaplan and Violante (2014) and consists of cash, money market, checking, savings and call accounts, directly held mutual funds, stocks and bonds. We subtract off liquid debt which is the revolving debt on credit card balances. Note that the SCF does not contain information on cash holdings, so this is imputed with the procedure described in Appendix B.1 of Kaplan and Violante (2014) which also describes the credit card balances that are considered part of liquid debt. We drop any households that have negative liquid wealth.

Households are classified into three educational groups. The first group “Dropout” applies to households where the head of household has not obtained a high school diploma, the second group “Highschool” includes heads of households that have a high school diploma and those who in addition have some years of college education without obtaining a bachelor’s degree, and the third group “College” consists of heads of households who have obtained a bachelor’s degree or higher. With this classification of the education groups, the “Dropout” group makes up 9.3 percent of the population, the “Highschool” group 52.7 percent, and the “College” group 38.0 percent.

With our sample selection criteria we are left with a sample representing about 61.3 million US households.

### 3.3 Calibrated parameters

With households divided into the three education groups, some parameters, presented in Panel A of table 1, are calibrated equally across all groups, while other parameters, presented in Panel B of table 1, are education-specific. Households are also assumed to be ex-ante heterogeneous in their subjective discount factors in addition to their level of education. For completeness, Panel C of table 1 summarizes the parameters describing how we model a recession and the three policies we consider as potential responses to a recession.

All households are assumed to have a coefficient of relative risk aversion equal to  $\gamma = 2$ . We also assume that all households have the same propensity to splurge out of transitory income gains and set  $\varsigma = 0.314$ , the value estimated in section 3.1. However, each education group is divided into types that differ in their subjective discount factors. The distributions of discount factors for each education group are estimated to fit the distribution of liquid wealth within that group, and this is described in detail in section 3.4. Regardless of type, households face a constant survival probability each quarter. This is set to  $1 - 1/160$ , reflecting an expected working life of 40 years. The real interest rate on households’ savings is set to 1 percent per quarter.

When consumers are born, they receive an initial level of permanent income. This initial value is drawn from a log-normal distribution which depends on the education

Panel (A) Parameters that apply to all types			
Parameter	Notation	Value	
Risk aversion	$\gamma$	2.0	
Splurge	$\varsigma$	0.307	
Survival probability, quarterly	$1 - D$	0.994	
Risk free interest rate, quarterly (gross)	$R$	1.01	
Standard deviation of transitory shock	$\sigma_\xi$	0.346	
Standard deviation of permanent shock	$\sigma_\psi$	0.0548	
Unemployment benefits replacement rate (share of PI)	$\rho_b$	0.7	
Unemployment income w/o benefits (share of PI)	$\rho_{nb}$	0.5	
Avg. duration of unemp. benefits in normal times (quarters)		2	
Avg. duration of unemp. spell in normal times (quarters)		1.5	
Probability of leaving unemployment	$\pi_{ue}$	0.667	
Consumption elasticity of aggregate demand effect	$\kappa$	0.3	

Panel (B) Parameters calibrated for each education group			
	Dropout	Highschool	College
Percent of population	9.3	52.7	38.0
Avg. quarterly PI of “newborn” agent (\$1000)	6.2	11.1	14.5
Std. dev. of log(PI) of “newborn” agent	0.32	0.42	0.53
Avg. quarterly gross growth rate of PI ( $\Gamma_e$ )	1.0036	1.0045	1.0049
Unemployment rate in normal times (percent)	8.5	4.4	2.7
Probability of entering unemployment ( $\pi_{eu}^e$ , percent)	6.2	3.1	1.8

Panel (C) Parameters describing policy experiments	
Parameter	Value
Change in unemployment rates in a recession	$\times 2$
Expected unemployment spell in a recession	4 quarters
Average length of recession	6 quarters
Size of stimulus check	\$1,200
PI threshold for reducing check size	\$100,000
PI threshold for not receiving check	\$150,000
Extended unemployment benefits	4 quarters
Length of payroll tax cut	8 quarters
Income increase from payroll tax cut	2 percent
Belief (probability) that tax cut is extended	50 percent

**Table 1** Panel (A) shows parameters calibrated the same for all types. Panel (B) shows parameters calibrated for each education group. Panel (C) shows the numbers describing how we model a recession and the three policies we consider. “PI” refers to permanent income.

level the household is born with. For each education group, the parameters of the distribution are determined by the mean and standard deviation of log-permanent income for households of age 25 in that education group in the SCF 2004. For the “Dropout” group the mean initial value of quarterly permanent income is \$6,200, for the “Highschool” group it is \$11,100, and for the “College” group it is \$14,500. The standard deviations of the log-normal distributions for each group are respectively 0.32, 0.42, and 0.53.

While households remain employed, their income is subject to both permanent and transitory idiosyncratic shocks. These shocks are distributed equally for the three education groups. The standard deviations of these shocks are taken from Carroll, Crawley, Slacalek, Tokunaka, and White (2020) who set the standard deviations of the transitory and permanent shocks to  $\sigma_\xi = 0.346$  and  $\sigma_\psi = 0.0548$ , respectively. Permanent income also grows on average with a growth rate  $\Gamma_{e(i)}$  that depends on the level of education. These average growth rates are based on numbers from Carroll, Crawley, Slacalek, and White (2020) who construct age-dependent expected permanent income growth factors using numbers from Cagetti (2003) and fit the age-dependent numbers to their life-cycle model. We construct the quarterly growth rates of permanent income in our perpetual youth model by taking the average of the age-dependent growth rates during a household’s working life. The average gross quarterly growth rates that we obtain for the three education groups are then  $\Gamma_d = 1.0036$ ,  $\Gamma_h = 1.0045$ , and  $\Gamma_c = 1.0049$ .

Consumers also face the risk of becoming unemployed, and will then have access to unemployment benefits for a certain period. The parameters describing the unemployment benefits in normal times are based on the work of Rothstein and Valletta (2017) who study the effects on household income of unemployment and of running out of eligibility of benefits. The unemployment benefits replacement rate is thus set to  $\rho_b = 0.7$  for all households, and when benefits run out, the unemployment replacement rate without any benefits is set to  $\rho_{nb} = 0.5$ . These replacement rates are set as a share of the households’ permanent income, and are based on the initial drop in income upon entering an unemployment spell presented in Figure 3 in Rothstein and Valletta (2017).<sup>8</sup> The duration of unemployment benefits in normal times is set to 2 quarters, so that our Markov transition matrix  $\Pi$  has 4 states. This corresponds to the mean duration of unemployment benefits across US states from 2004 to mid-2008 of 26 weeks reported by Rothstein and Valletta (2017).

The probability of transitioning out of unemployment is the same for all households, and is set to  $\pi_{ue} = 2/3$ . This implies that the average duration of an unemployment spell in normal times is 1.5 quarters which is also the value used in Carroll, Crawley, Slacalek, and White (2020). However, the different education groups do differ in the probability of transitioning into unemployment in the first place. These probabilities are set to

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<sup>8</sup>See the lines for their UI exhaustee sample including and excluding UI income. Rothstein and Valletta (2017) also point out that “UI benefits replace about 40 percent of the lost earnings on average” (page 894). For a household with two income earners with equal income, this would mean that income drops to 70 percent when one earner becomes unemployed and to 50 percent when benefits run out. In this paper we ignore several of the channels studied by Rothstein and Valletta (2017) such as within household insurance and other social programs that can provide income even after UI benefits have run out.

match the average US unemployment rate by education group in 2004.<sup>9</sup> This average was 8.5 percent for the “Dropout” group, 4.4 percent for the “Highschool” group, and 2.7 percent for the “College” group. This implies that the probability of transitioning into unemployment in normal times are  $\pi_{eu}^d = 6.2$  percent,  $\pi_{eu}^h = 3.1$  percent and  $\pi_{eu}^c = 1.8$  percent.

Finally, the strength of the aggregate demand effect in recessions is determined by the consumption elasticity of productivity. We follow Krueger, Mitman, and Perri (2016) and set this to  $\kappa = 0.3$ .

### 3.4 Estimating the discount factor distributions

Discount factor distributions are estimated separately for each education group to match the distribution of liquid wealth for households in that group. To do so, we let each education group consist of types that differ in their subjective discount factor,  $\beta$ . The discount factors within each group  $e \in \{d, h, c\}$  are assumed to be uniformly distributed in the range  $[\beta_e - \nabla_e, \beta_e + \nabla_e]$ . The parameters  $\beta_e$  and  $\nabla_e$  are chosen for each group separately to match the median liquid wealth to permanent income ratio and the 20<sup>th</sup>, 40<sup>th</sup>, 60<sup>th</sup>, and 80<sup>th</sup> percentile points of the Lorenz curve for liquid wealth for that group. We approximate the uniform distribution of discount factors with a discrete approximation and let each education group consist of 7 different types.

Panel A of Table 2 shows the estimated values of  $(\beta_e, \nabla_e)$  for each education group. The panel also shows the minimum and maximum values of the discount factors we actually use in the model when we use a discrete approximation with 7 values to the uniform distribution of discount factors. Panel B of Table 2 shows that with these estimated distributions we can match the median liquid wealth to permanent income ratios for each education group exactly. Figure 2 shows that with the estimated distributions, the model quite closely matches the distribution of liquid wealth within each education group as well as for the population as a whole.

There are a few points to note regarding the estimated discount factor distribution for the Dropout group, however. Panel B of Table 2 reports that the median liquid wealth to permanent income ratio for this group is quite low at 4.64, and the top left quadrant of Figure 2 shows that liquid wealth is very concentrated within this education group, as the bottom 80 percent only hold 3.6 percent of the wealth within the Dropout group. Hence, the estimated discount factor distribution is centered at a very low value with  $\beta_d = 0.694$  to get little saving in this group on average, and the distribution is very wide with  $\nabla_d = 0.542$  to get a distribution where wealth is very concentrated.

At the upper end of the discount factor distribution for the Dropout group, these estimates would imply a discount factor far above 1. However, this is not actually the relevant constraint on the maximum discount factors. Instead, the maximum value reported in Panel A of Table 2 is imposed to ensure that the Growth Impatience Condition (GIC) discussed in Carroll (2022), is always satisfied. This constraint is imposed in the estimation for each education group, but it is only binding for the

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<sup>9</sup>Source: Statista.com.

Panel (A) Estimated discount factor distributions

	Dropout	Highschool	College
$(\beta_e, \nabla_e)$	(0.694, 0.542)	(0.904, 0.099)	(0.978, 0.015)
(Min, max) in approximation	(0.230, 0.995)	(0.819, 0.989)	(0.965, 0.991)

Panel (B) Estimation targets

	Dropout	Highschool	College
Median LW/PI (data)	4.64	30.2	112.8
Median LW/PI (model)	4.64	30.2	112.8

Panel (C) Non-targeted moments

	Dropout	Highschool	College	Population
Percent of total wealth (data)	0.8	17.9	81.2	100
Percent of total wealth (model)	12.4	18.6	69.0	100
Avg. annual MPC (model, incl. splurge)	0.79	0.78	0.54	0.69

**Table 2** Estimated discount factor distributions, estimation targets and non-targeted moments.

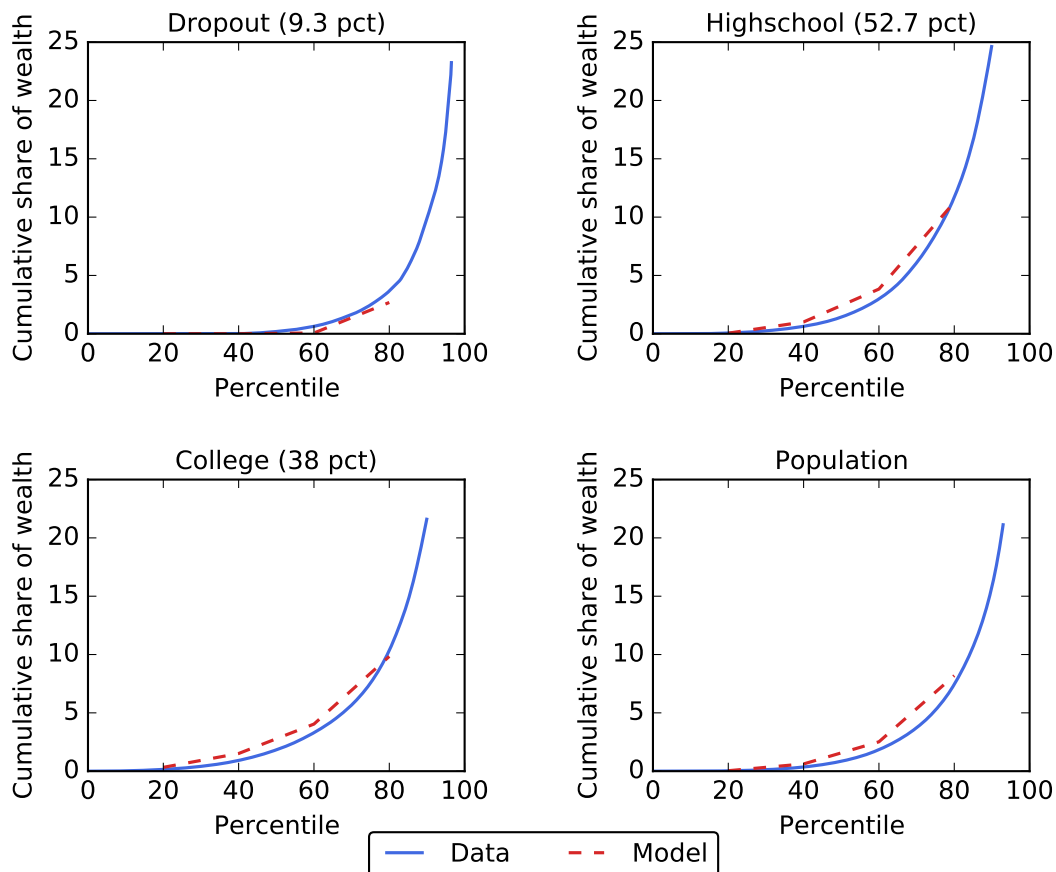
Dropout group. Thus the estimation can select a large value of  $\nabla_d$  without violating the constraint.<sup>10</sup>

The result is that several of the types in the Dropout group have very low discount factors and are very impatient. In this way, the model fits the feature of the data for the Dropout group that the bottom quintiles do not save at all and do not accumulate any liquid wealth. Very low estimates for discount factors are in line with those obtained in the literature on payday lending.<sup>11</sup>

Finally, Panel C of Table 2 shows the wealth distribution across the three education groups in the data and in the model. The most patient types in the Dropout group that have discount factors imposed by the GIC-constraint, accumulate a larger share of wealth in the model than they do in the data. Thus, the model overestimates the share of wealth of the Dropout group as a whole in order to produce a liquid wealth distribution within that group that matches the data. The panel also reports the average marginal propensity to consume within a year after an income shock for each education group. This measure of the annual MPC takes into account the initial splurge factor when an

<sup>10</sup>The constraint is imposed by calculating a value of  $\beta$  where the GIC holds with equality and setting the upper bound for admissible discount factors to  $0.9975 \times$  that value.

<sup>11</sup>See for example Skiba and Tobacman (2008) who estimate two-week discount rates of 21 percent and Allcott, Kim, Taubinsky, and Zinman (2021) who estimate an initial period discount factor between 0.74 and 0.83 in a model where a period is eight weeks long. Both of these papers use quasi-hyperbolic preferences, so the estimates are not directly comparable to parameters in our model. Nevertheless, they support the point that very high discount rates are necessary to model the part of the population that takes out payday loans at very high interest rates.



**Figure 2** Distributions of liquid wealth within each educational group and for the whole population from the 2004 Survey of Consumer Finance and from the estimated model.

income shock is first received as well as the decisions to consume out of additional income over four quarters after the shock. The average annual MPC for the population as a whole is 0.69 in the model which is slightly higher than the 0.63 estimated for Norway by Fagereng, Holm, and Natvik (2021).

## 4 Comparing fiscal stimulus policies

In this section we present our results where we compare three policies to provide fiscal stimulus in our calibrated model. The policies we compare are a means tested stimulus check, an extension of unemployment benefits, and a payroll tax cut. Each policy is implemented at the start of a recession, and we compare results both with and without aggregate demand effects being active during the recession. First, we present impulse responses of aggregate income and consumption after the implementation of each policy. Then we compare the policies in terms of their cumulative multipliers and in terms of

their effect on a welfare measure that we introduce. Finally, based on these comparisons, we can rank the three policies.

## 4.1 Impulse responses

The impulse responses that we present for each stimulus policy are constructed as follows:

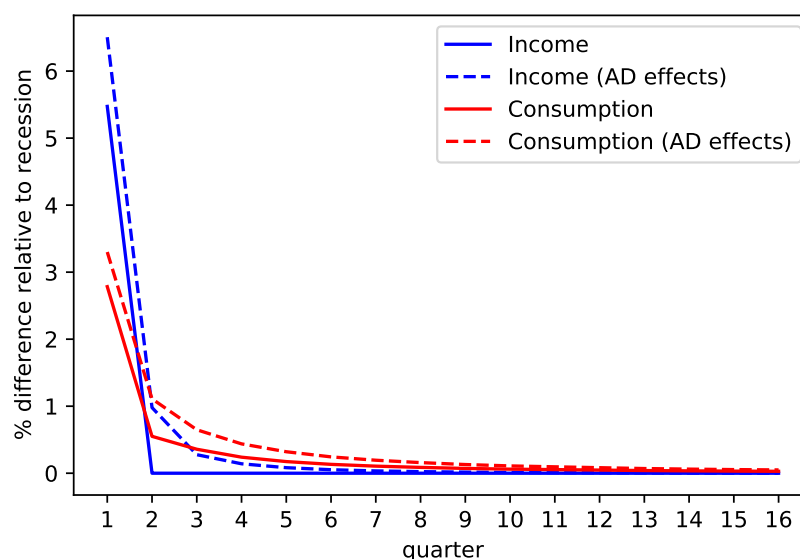
- A recession hits in quarter 1.
- We compute the subsequent path for the economy without any policy introduced in response to the recession.
- We also compute the subsequent path for the economy with a given policy introduced at the onset of the recession in quarter 1.
- The impulse responses we present are then the *difference* between these two paths for the economy and show the effect of a policy relative to a case where no policy was implemented.
- The solid lines show these impulse responses for an economy where the aggregate demand effects described in section 2.3 are not active, and the dashed lines show impulse responses for an economy where the aggregate demand effects are active during the recession.
- Red lines refer to aggregate labor and transfer income, and blue lines refer to consumption.

Note that all graphs show the response of income and consumption for an average recession. Specifically, we simulate recessions lasting from only one quarter up to 20 quarters. We then take the sum of the results across all recessions lengths weighted by the probability of this recession length occurring (given our assumption of an average recession length of six quarters).

### 4.1.1 Stimulus check

Figure 3 shows the impulse response of income and consumption when stimulus checks are issued in the first quarter of a recession. In the model without a multiplier, the stimulus checks account for over 5 percent of the first quarter's income. In the following quarters there are no further stimulus payments and income remains the same as it would have done without the stimulus check policy. Consumption is about 3 percent higher in the first quarter which includes the splurge response to the stimulus check. Consumption then drops to well below one percent above the counterfactual and the remainder of the stimulus check money is then spent over the next few years. In the model with aggregate demand effects, income in the first quarter is almost 8 percent higher than the counterfactual as the extra spending feeds into higher incomes. Consumption in this model jumps to a higher level than without aggregate demand effects and comes down



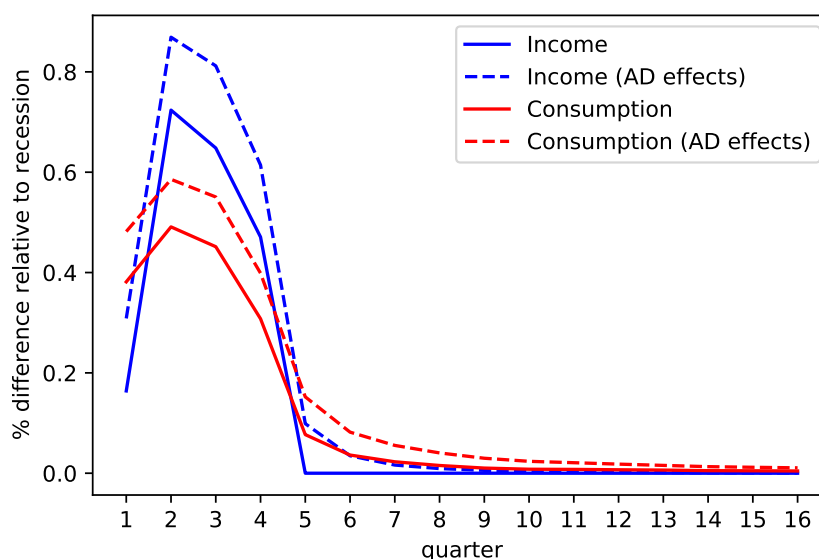


**Figure 3** Impulse responses of aggregate income and consumption to a **stimulus check** during recessions with and without aggregate demand effects

more slowly as the feedback effects from consumption to income dampen the speed with which income—and hence the splurge—return to zero. After a couple of years, when the recession is most likely over and aggregate demand effects are no longer in place, income is close to where it would be without the stimulus check policy although consumption remains somewhat elevated.

#### 4.1.2 UI extension

The impulse responses in figure 4 show the response to a policy that extends unemployment benefits from 6 months to 12 months for a period of a year. The path for income, in the model without aggregate demand effects, now depends on the number of consumers who receive the extended unemployment benefits. These consumers are those who have been unemployed for between 6 and 12 months. In the first quarter of the recession the newly unemployed receive unemployment benefits regardless of whether they are extended or not. Therefore, it is in the second and third quarter, when the effects of the recession on long-term unemployment start to materialize, that the extended unemployment insurance payments ramp up. By the fifth quarter, the policy is no longer in effect and income from extended unemployment goes to zero. Consumption in the first quarter jumps up by more than income, prompted both by the increase in expected income and also the reduced need for precautionary saving given the extended insurance. In the model without aggregate demand effects, consumption is only a little above the counterfactual by the time the policy is over. In the model with aggregate demand effects, there is an extra boost to income of about the same size in the first



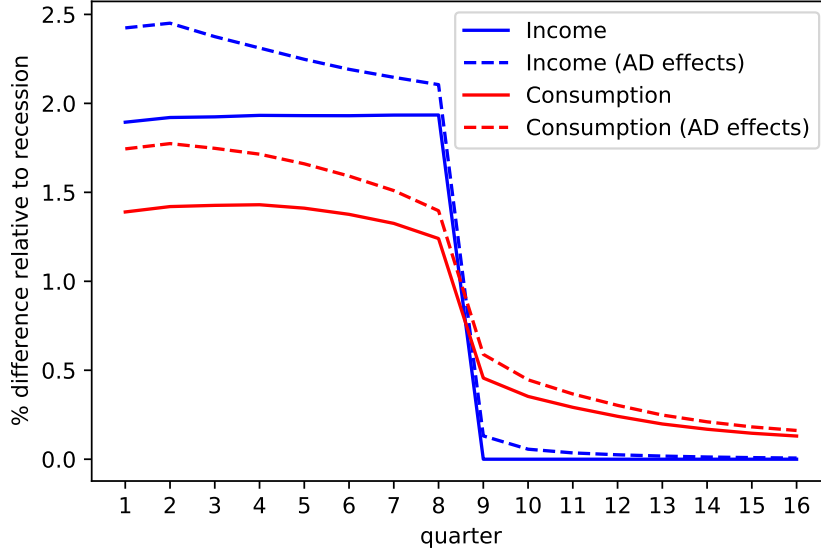
**Figure 4** Impulse responses of aggregate income and consumption to a **UI extension** during recessions with and without aggregate demand effects

and second quarters. As this extra aggregate-demand induced income goes to employed consumers, more of it is saved and consumption remains elevated several quarters beyond the end of the policy.

#### 4.1.3 Payroll tax cut

The final impulse response graph, Figure 5, shows the impulse response for a payroll tax cut that persists for two years (8 quarters). In the model without aggregate demand effects, income rises by two percent as the take-home pay for employed consumers goes up. After the two year period, income drops back to where it would have been without the payroll tax cut. Consumption jumps close to 1.5 percent in response to the tax cut. Over the period in which the tax cut is in effect, consumption rises somewhat as the stock of precautionary savings goes up, before declining in anticipation of the drop in income at the two year mark. Following the drop in income, consumption drops due to the splurge and then decreases over time as consumers spend out the savings they built up over the period the tax cut was in effect. In the model with aggregate demand effects, income rises over three percent above the counterfactual and then declines steadily as the probability that the recession remains active, and hence the aggregate demands effects in place, goes down over time.<sup>12</sup> In response to the now declining expected path for income over the two years during which the tax cut remains in place, consumption also declines, albeit at a slightly slower pace. Following the end of the policy, the savings stock in

<sup>12</sup> Again, consumption tends to first rise due to the build-up of precautionary savings, before falling again as the probability that the recession remains in place declines. This hump-shaped pattern feeds through to income, explaining the upward trend in income during the first two quarters.



**Figure 5** Impulse responses of aggregate income and consumption to a **payroll tax cut** lasting eight quarters during recessions with and without aggregate demand effects

the model with aggregate demand effects is high and consumption remains significantly elevated through the period shown.

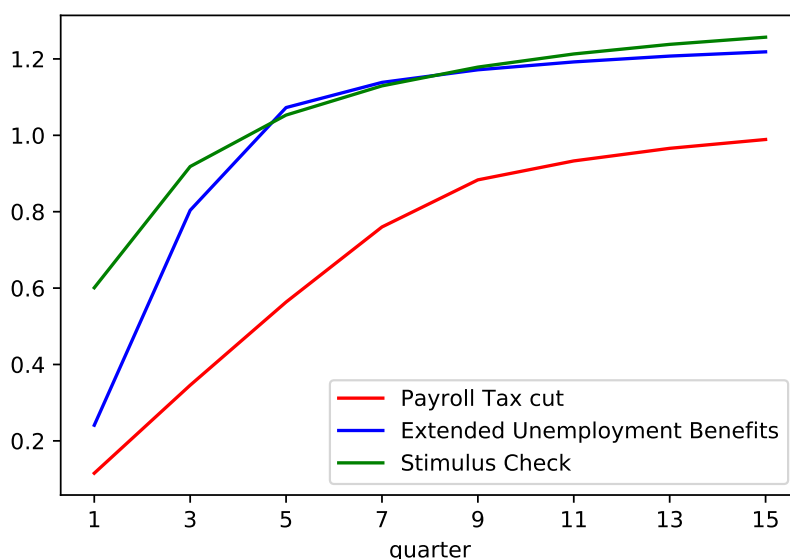
## 4.2 Multipliers

In this section we compare the fiscal multipliers across the three stimulus policies. Specifically, we employ the cumulative multiplier, which captures the ratio between the net present value (NPV) of stimulated consumption up to horizon  $t$  and the full-horizon NPV of the cost of the policy. We thus define the cumulative multiplier up to horizon  $t$  as:

$$M(t) = \frac{NPV(t, \Delta C)}{NPV(\infty, \Delta G)},$$

where  $\Delta C$  is the additional aggregate consumption spending up to time  $t$  in the policy scenario relative to the baseline and  $\Delta G$  is the total government expenditure caused by the policy. The net present value of a variable  $X_t$  is given by  $NPV(t, X) = \sum_{s=0}^t \left( \prod_{i=1}^s \frac{1}{R_i} \right) X_s$ .

Figure 6 plots the cumulative multipliers at different horizons, and Table 3 shows the long-run multiplier for each policy. The stimulus check, which is paid out in quarter one, exhibits the largest multiplier on impact. About 60 percent of the total policy expenditure is immediately spent by consumers. After one year and due to the aggregate demand effects, consumption has increased cumulatively by more than the cost of the stimulus check. Over time, the policy reaches a total multiplier of 1.343.



**Figure 6** Cumulative Multiplier as a function of the horizon for the three policies. Policies are implemented during a recession with AD effect active.

	Tax Cut	UI extension	Stimulus check
Long-run Multiplier (AD effect)	1.079	1.275	1.343
Long-run Multiplier (1st round AD effect only)	0.000	0.000	0.000
Share of policy expenditure during recession	57.6%	80.6%	100.0 %

**Table 3** Long-run cumulative multipliers as well as the share of the policy occurring during the recession

The multiplier is very similar for the UI extension policy. However, since policy spending here is spread out over four quarters (and peaks in quarter two to three), the multiplier in the first quarter is considerably lower than in the case of the stimulus check. The UI extension policy is very targeted in the sense that it provides additional income to only those consumers, who due to unemployment, have large MPCs. However, some of the spending occurs at later quarters, when the recession might have ended. Overall, around 80% of the policy expenditure occurs during the recession. In contrast, the stimulus check is paid out fully during the first quarter when, by construction, the recession occurs with certainty. Therefore, the aggregate demand effects are particularly potent for this policy. Hence, while being less targeted and providing stimulus also to agents with low MPCs, the stimulus check ends up with a relatively high overall multiplier due to concentration of spending during the recession.

The payroll tax cut has the lowest multiplier irrespective of the considered horizon. A multiplier of 1 is reached only after around 15 quarters. The total multiplier over the whole simulated period is at approximately 1.079. These relatively small numbers reflect that policy spending lasts for a long time and is thus more likely to occur after

the recession has ended. Moreover, only employed consumers with often relatively low MPCs benefit directly from the payroll tax cut. Therefore, the policy is poorly targeted if the goal is to provide short-term stimulus.

Table 3 contains an additional (middle) row that shows the long-run multiplier for a special case. The aggregate demand effect works through several rounds. First, consumers increase spending due to the stimulus by the policy, which increases income, which in turn boosts consumption. However, this boost in consumption triggers another round of aggregate demand effects, with each round being subsequently smaller in magnitude. The middle row of the table shows the multipliers that result in the special case where we only consider the first-round AD effect. In the case of the tax cut, approximately half of the total stimulus effect occurs in the first round, with that value being somewhat larger for the other two policies. This reflects that the stimulus impact of the tax cut hinges to a larger extent on spillovers from the direct beneficiaries of the policy to those indirectly affected by the aggregate demand effect than is the case for the stimulus check or the UI extension, which directly target high MPC households.

### 4.3 Welfare

In this section we look at the welfare implications of each stimulus policy. To do so we need a way to aggregate welfare in our model with individual utility functions. Our approach to constructing a welfare measure is based on three ideas:

1. The utility of each consumer is valued equally by the social planner.
2. There is no social benefit to implementing any of the policies outside of a recession.
3. Utility is gained from ‘splurge’ spending in the same way as other spending.

The first of these would suggest a simple aggregation of individual wel...

Let  $\mathcal{W}(\text{policy}, \text{Rec}, \text{AD})$  be the aggregated utility function:

$$\mathcal{W}(\text{policy}, \text{Rec}, \text{AD}) = \frac{1}{N} \sum_{i=1}^N \sum_{t=0}^{\infty} \beta_S^t u(c_{it, \text{policy}, \text{Rec}, \text{AD}}) \quad (11)$$

where  $\text{policy} \in \{\text{None}, \text{Stimulus Check}, \text{UI extension}, \text{Payroll Tax Cut}\}$  is the stimulus policy followed,  $\text{Rec} \in \{1, 0\}$  is an indicator for whether the policy coincides with the start of a recession or is implemented in non-recessionary times, and  $\text{AD} \in \{1, 0\}$  is an indicator for whether the aggregate demand effects are active during the recession or not.  $c_{it, \text{policy}, \text{Rec}, \text{AD}}$  are the consumption paths (including the splurge) for each consumer  $i$  in each scenario.  $\beta_S$  is the social planner’s discount factor that we will set to be equal to the inverse of the real interest rate  $R$ .  $N$  is the number of consumers simulated.

We use the steady-state baseline as a way to convert from welfare units to consumption units. Using this baseline, we define the marginal increase in welfare that occurs when every consumer increases their consumption proportionally to their baseline consumption

as:<sup>13</sup>

$$\mathcal{W}^c = \frac{1}{N} \sum_{i=1}^N \sum_{t=0}^{\infty} \beta_S^t c_{it, \text{None}, 0, 0} u'(c_{it, \text{None}, 0, 0}). \quad (12)$$

With this definition we consider, in steady-state consumption units  $\mathcal{W}^c$ , the increase in welfare induced by a policy:  $\frac{\mathcal{W}(\text{policy}, \text{Rec}, AD) - \mathcal{W}(\text{None}, \text{Rec}, AD)}{\mathcal{W}^c}$ . The present value of the fiscal payments made by the government for each policy is  $PV(\text{policy}, \text{Rec})$ .<sup>14</sup> We subtract the fiscal cost of each policy in steady-state consumption units:  $\frac{PV(\text{policy}, \text{Rec})}{\mathcal{P}^c}$  where  $\mathcal{P}^c$ , the marginal cost of increasing every consumer's steady-state consumption proportionally, is given by:

$$\mathcal{P}^c = \frac{1}{N} \sum_{i=1}^N \sum_{t=0}^{\infty} R^{-t} c_{it, \text{None}, 0, 0}. \quad (13)$$

Finally, we normalize the welfare benefit by subtracting the welfare effect of the policy in non-recessionary times. This can be thought to encompass both the preferences of society not to redistribute and the negative incentive effects of redistribution in normal times. Our final welfare measure, expressed in units of steady-state consumption, is:

$$\begin{aligned} \mathcal{C}(\text{policy}, \text{Rec}, AD) = & \left( \frac{\mathcal{W}(\text{policy}, \text{Rec}, AD) - \mathcal{W}(\text{None}, \text{Rec}, AD)}{\mathcal{W}^c} - \frac{PV(\text{policy}, \text{Rec})}{\mathcal{P}^c} \right) \\ & - \left( \frac{\mathcal{W}(\text{policy}, 0, 0) - \mathcal{W}(\text{None}, 0, 0)}{\mathcal{W}^c} - \frac{PV(\text{policy}, 0)}{\mathcal{P}^c} \right) \end{aligned} \quad (14)$$

Table 4 shows the welfare benefits of each policy as defined by equation (??). The stimulus check and payroll tax cut policies have been adjusted to be the same fiscal size as the unemployment insurance extension.<sup>15</sup> Without aggregate demand effects (the first row of the table), the payroll tax cut has extremely limited welfare benefits. This is because the payroll tax cut goes to consumers who remain employed and therefore does not directly affect the unemployed consumers who are the most hit by the recession. However, employed consumers do reduce their consumption at the onset of the recession due to the increased unemployment risk, so the tax cut helps them more than in non-recessionary times. Similarly, the stimulus check has limited benefit as it mostly goes to employed consumers although it has the benefit over the payroll tax cut of also reaching the unemployed. The extended unemployment insurance policy is the clear ‘bang for the buck’ winner as all the payments go to unemployed households who are likely to have significantly higher marginal utility for consumption than in non-recessionary times.

The second row of the table shows the welfare benefits in the version of the model with

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<sup>13</sup>Note that with log utility,  $\mathcal{W}^c = \frac{1}{N} \sum_{i=1}^N \sum_{t=0}^{\infty} \beta_S^t = \frac{1}{1-\beta_S}$

<sup>14</sup>For the stimulus check and extended unemployment insurance the payments made by the government are clearly defined and do not depend on aggregate demand effects. For the payroll tax cut, we define the payments as the difference between the take-home pay with and without the tax cut, but ignoring any aggregate demand effects. Aggregate demand effects would increase the value of the tax cut, because incomes would rise, but in fact increase rather than decrease the tax receipts of the government.

<sup>15</sup>As shown in appendix A, the multiplier of the check stimulus is insensitive to its size. Hence, the downscaling of the stimulus check does not alter the impact on consumption per unit of policy expenditure.

aggregate demand effects during the recession. The payroll tax cut now has a noticeable benefit as some of the tax cut gets spent during the recession resulting in higher incomes for all consumers. However, the tax cut is received over a period of two years, and much of this may be after the recession—and hence the aggregate demand effect—is over. Furthermore, because the payroll tax cut goes only to employed consumers who have relatively lower MPCs, the spending out of this stimulus will be further delayed possibly beyond the period of the recession. By contrast, the stimulus check is received in the first period of the recession and goes to both employed and unemployed consumers. The earlier arrival and higher MPCs of the stimulus check recipients means more of the stimulus is spent during the recession leading to greater aggregate demand effects, higher income, and higher welfare. The extended unemployment insurance arrives, on average, slightly later than the stimulus check. However, the recipients, who have been unemployed for at least six months, spend the extra benefits relatively quickly resulting in significant aggregate demand effects during the recession. In contrast to the payroll tax cut, extended unemployment insurance has the benefit of automatically reducing if the recession ends early and less consumers are eligible for the benefit.

	Check	UI	Tax Cut
$\mathcal{C}(Rec, policy)$	0.011	0.580	0.002
$\mathcal{C}(Rec, AD, policy)$	0.171	1.266	0.065

**Table 4** Consumption equivalent welfare gains in basis points, calculated for policies implemented in a recession with and without aggregate demand effects

## 4.4 Comparing the policies

The results presented in section 4.2 and 4.3 indicate that the extension of unemployment benefits is the clear ‘bang for the buck’ winner. (TODO: discuss targeting vs timing of spending)

## 5 Robustness

In this section we analyze how sensitive our results are to some of the parameters in the model. In particular, we focus on parameters that heavily influence consumers’ incentives to save. These parameters are the interest rate that affects the returns on saving, and the degree of risk aversion and the replacement rates when unemployed with or without benefits that affect the strength of a precautionary saving motive. The aim is to alter these incentives while maintaining the requirement that the distributions of liquid wealth in each education group matches the distributions in the data. Hence, in each case, we reestimate the distributions of discount factors in each education group (and, if necessary, the degree of ‘splurge’ spending in consumption). The aim is thus to compute new results for a model with different parameters that also fits data on the

		Dropout		Highschool		College	
	Splurge	$\beta$	$\nabla$	$\beta$	$\nabla$	$\beta$	$\nabla$
$R = 1.005$	0.307	0.701	0.520	0.909	0.099	0.983	0.014
$R = 1.01$ (baseline)	0.307	0.694	0.542	0.904	0.099	0.978	0.015
$R = 1.015$	0.307	0.691	0.542	0.899	0.099	0.973	0.016

**Table 5** Estimates of the Splurge and  $(\beta, \nabla)$  for each education group for different values of the interest rate  $R$ .

distribution of liquid wealth. At the end of the section we also consider how changing the properties of the recession affect our main results.

## 5.1 Changing the interest rate

In our baseline calibration, the interest rate is set to 1 percent per quarter. Here we consider the impact on our results of increasing or decreasing this value. Changes to the U.S. interest rate do not affect the estimation of the splurge-parameter  $\varsigma$ . However, before we can calculate updated results for a different interest rate, the distribution of discount factors within each education group must be reestimated for the model to continue to match the liquid wealth distributions.

### 5.1.1 Discount factor distributions with different interest rates

Table 5 shows the values we obtain for the discount factor distributions when we change the quarterly interest rate by either decreasing it to 0.5 percent or increasing it to 1.5 percent. In both cases, the estimation can match the median liquid wealth to permanent income ratios for each education group reported in Panel B of Table 2 exactly.

The first row of Table 5 shows the estimated  $\beta_e$  and  $\nabla_e$  for the lower interest rate of 0.5 percent per quarter. With a lower interest rate and an unchanged discount factor distribution, consumers would tend to substitute away from saving and towards current consumption. They would therefore accumulate less wealth leading to a lower median liquid wealth to permanent income ratio. In all education groups we therefore see that the estimated discount factor distributions are centered around higher values of  $\beta$  to ensure that the model still matches the median liquid wealth to permanent income ratio in the data. An increase in patience cancels out the effect of the lower interest rate on median saving. Similarly, in the third row, we see the opposite effect when the interest rate is increased to 1.5 percent.

Figure 8 in Appendix B shows that the reestimated model also matches the liquid wealth distributions for each of these values of the interest rate. From Table 5 we see that the values of  $\nabla_e$  for the three education groups do not need to change much for this to be the case.



		Stimulus check	UI extension	Tax cut
$R = 1.005$	no AD effects	0.005	0.283	0.001
	AD effects	0.086	0.630	0.033
$R = 1.01$ (baseline)	no AD effects	0.011	0.580	0.002
	AD effects	0.171	1.266	0.065
$R = 1.015$	no AD effects	0.016	0.888	0.002
	AD effects	0.254	1.905	0.098

**Table 6** Consumption equivalent welfare gains in basis points, calculated for policies implemented in a recession with and without aggregate demand effects, for different values of the interest rate  $R$ .

### 5.1.2 Results for different interest rates

In this section we repeat the welfare analysis conducted in section 4.3 for different values of the interest rate. As in that section the stimulus check and payroll tax cut policy have been adjusted to be of the same fiscal size as the unemployment insurance extension. All three policies are implemented during a recession. We determine welfare results both for the policies implemented with and without AD effects.

As can be seen in table 6, a higher interest rate increases the welfare benefits of all policies uniformly. This is despite multipliers changing only very little with different interest rates.<sup>16</sup>

*Comment IF: We should provide an explanation for why welfare effects are larger with a higher  $R$ . Given that multipliers are not larger with a higher  $R$ , I suspect it is the way we calculate welfare benefits that is sensitive to the interest rate. I have not figured out why. Maybe, we can discuss in our next meeting.*

## 5.2 Changing risk aversion

In our baseline calibration consumers have a risk aversion of  $\gamma = 2$  which is quite common in macroeconomic models. Here we investigate how alternative values of  $\gamma$  would influence our results. Again, we reestimate the distribution of discount factors within each education group, but in this case we also reestimate the degree of ‘splurge’ spending in consumption.

### 5.2.1 Discount factor distributions with different risk aversion

Table 7 displays the values we obtain for the splurge and the discount factor distributions when we change  $\gamma$  to 1 and 3. The table shows that the splurge is not very sensitive to the degree of risk aversion. The splurge controls the degree of spending that consumers

<sup>16</sup>The long-run multiplier of the policies increases by about 1-1.5% moving from an interest rate of 1.01 (the baseline as reported in table 3) to 1.015.

		Dropout		Highschool		College	
	Splurge	$\beta$	$\nabla$	$\beta$	$\nabla$	$\beta$	$\nabla$
$\gamma = 1.0$	0.314	0.671	0.464	0.948	0.121	0.992	0.017
$\gamma = 2.0$ (baseline)	0.307	0.694	0.542	0.904	0.099	0.978	0.015
$\gamma = 3.0$	0.304	0.565	0.749	0.843	0.163	0.964	0.027

**Table 7** Estimates of the Splurge and  $(\beta, \nabla)$  for each education group for different values of risk aversion,  $\gamma$ . \* indicates a value that is fixed in the estimation — this is necessary in some cases to prevent the estimation procedure from trying negative values for the discount factor of some type.

do before considering the trade-off involved in optimally allocating spending over time and across different future states of the world. Risk aversion affects that trade-off, but does not have a big influence on a parameter that controls spending that is independent of that problem.

Rows two and three of Table 7 show results when we increase risk aversion from  $\gamma = 2.0$  to  $\gamma = 3.0$ . Increasing risk aversion for all types within an education group makes the precautionary saving motive stronger for all consumers in that group. Ceteris paribus these consumers would then increase the amount of liquid wealth they accumulate, and the median liquid wealth to permanent income ratio for the education group would increase. For all the education groups the discount factor distributions are therefore centered around lower values of  $\beta$  when risk aversion is increased to 3.0. As for the increase in the interest rate in section 5.1.1, the decrease in patience counteracts the stronger incentive to save from the higher risk aversion. The reductions in  $\beta$  when increasing risk aversion from 2.0 to 3.0 are much larger than when increasing the interest rate from 1 to 1.5 percent, however.

The effects on  $\nabla$  and the concentration of the liquid wealth distribution may be less intuitive. However, if the only changes were to increase risk aversion and to decrease  $\beta$  while keeping  $\nabla$  fixed at the value for  $\gamma = 2.0$ , then the result would be a liquid wealth distribution that was much less concentrated than in the data. If all consumers in an education group are less patient, the reduction in saving is larger for the wealthier consumers. Thus, to maintain the concentrated wealth distribution  $\nabla$  increases substantially. The results are distributions of discount factors within each education group that are centered around lower values, but that are much more dispersed. The effect is that the discount factor for the most patient type within each education group is not changed very much, but the lowest discount factor is much lower than when  $\gamma = 2.0$ , and the liquid wealth distributions remain as concentrated as they are in the data also in the model where risk aversion is increased.<sup>17</sup>

<sup>17</sup>Note that as in the baseline case, the discount factor for the most patient type in the Dropout group is constrained by the GIC. When  $\gamma = 3.0$  a constraint is also binding for the least patient type. The large value of  $\nabla$  relative to  $\beta$  would imply a negative discount factor, and to prevent this we constrain the lowest discount factor to be 0.01.

th

Median liquid wealth to permanent income ratios			
	Dropout	Highschool	College
Median LW/PI (data)	4.64	30.2	112.8
Median LW/PI (model, $\gamma = 1.0$ )	0.00	30.1	112.8
Median LW/PI (model, $\gamma = 2.0$ )	4.64	30.2	112.8
Median LW/PI (model, $\gamma = 3.0$ )	4.64	30.2	112.8

When we decrease risk aversion to  $\gamma = 1.0$  we run into problems when estimating the discount factor distribution, however. Row 1 of Table 5 shows estimated parameters that give the model the best fit for the median liquid wealth permanent income ratios and the liquid wealth distributions for each education group. The results for the  $\beta$  parameters reverse the intuition that we discussed for the case  $\gamma = 3.0$ . In this case, reducing risk aversion and the strength of the precautionary saving motive is counteracted by centering the discount factor distributions around higher values. To obtain the same amount of saving on average, consumers need to be more patient if they are less risk averse.

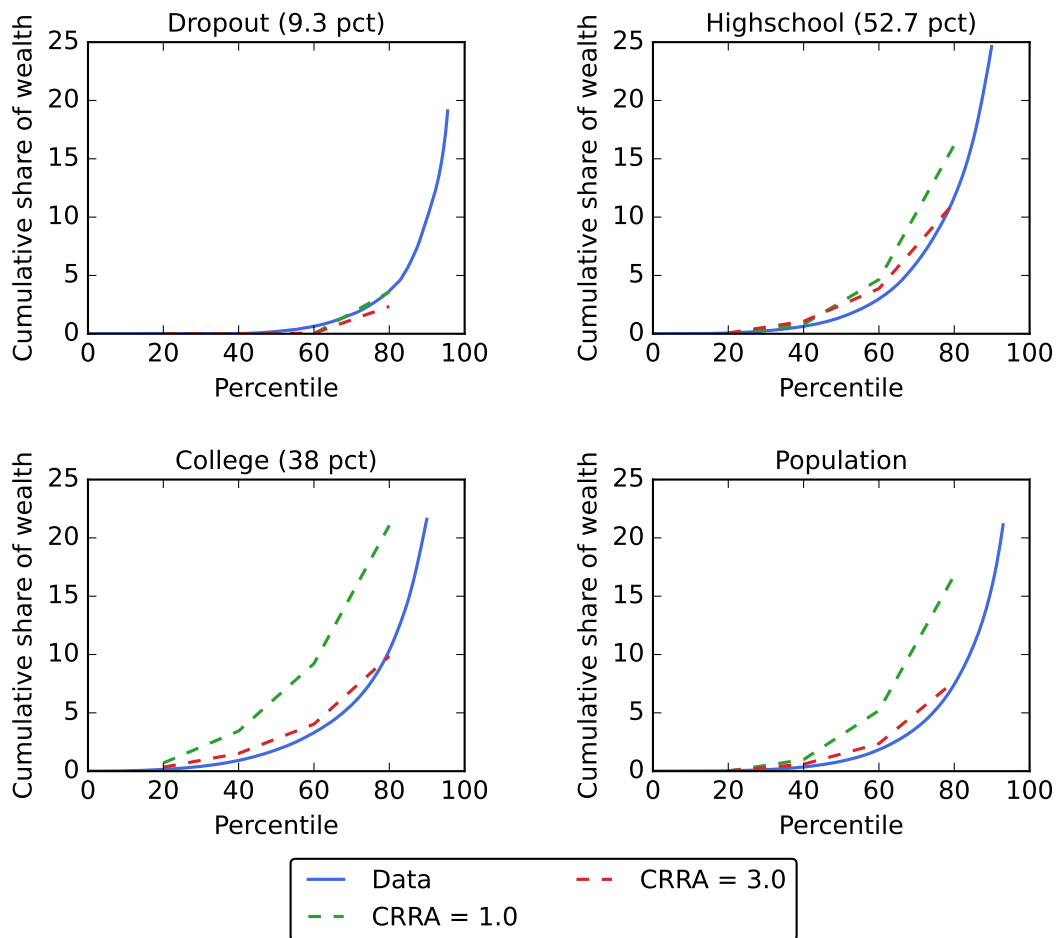
Table 7 shows that for  $\gamma = 1.0$ , while the model can match the median liquid wealth to permanent income ratios for the Highschool and College groups, it does not do that for the Dropout group. Figure 7 on the other hand shows the opposite results for matching the liquid wealth distribution within each education group: The model matches the distribution for the Dropout group, but not for the Highschool and College groups.

The issue is that with a lower value of risk aversion and a weaker precautionary saving motive, the model requires consumers who are much more patient to obtain the same level and distribution of saving as in the baseline case with  $\gamma = 2.0$ . In each education group the most patient types are then constrained by the Growth Impatience Condition. When several types are constrained, then varying the estimated parameter values further may not improve on the fit of the model. Hence, the estimation terminates when hitting only one of the two targets.

The strength of the precautionary saving motive is not only determined by risk aversion, however. The risks that households face also drive the strength of this motive for saving, and in our model, a key risk is unemployment risk. Therefore, the replacement rates that households face when they are unemployed with or without benefits play an important role. In Section 5.3 we consider an alternative calibration of these values.

### 5.2.2 Results with different risk aversion

In this section we conduct the welfare analysis for different values of risk aversion. The risk aversion parameter may affect our welfare results for different reasons. A higher risk aversion (*ceteris paribus*) induces agents to hold a higher buffer stock of savings, making them less sensitive to adverse economic shocks in terms of their consumption response.



**Figure 7** Distributions of liquid wealth within each educational group and for the whole population from the 2004 Survey of Consumer Finance and from the estimated model for different values of risk aversion,  $\gamma$ .

At the same time a higher risk aversion also implies a greater welfare loss associated with the same drop in consumption. Ex-ante it is thus not clear how our welfare results are affected by changes in this parameter. Table 8 shows, that the results are fairly robust to the risk aversion value. This is particularly true for the stimulus check and the tax cut policy, for which results are virtually unchanged. Risk aversion matters more, however, for the UI extension policy. Lower risk aversion implies somewhat higher welfare benefits associated with this policy. This is likely due to the fact that the UI extension is most beneficial to those with low buffer stock savings.<sup>18</sup>

<sup>18</sup>Mirroring the welfare results, the long-run multipliers of the policies for the alternative risk aversion values are very close to those for the baseline calibration. The largest difference amounts to only a 3% increase in the multiplier for the UI extension policy in the  $\gamma = 1$  case relative to the baseline.

		Stimulus check	UI extension	Tax cut
$\gamma = 1.0$	no AD effects	0.011	0.694	0.001
	AD effects	0.182	1.378	0.067
$\gamma = 2.0$ (baseline)	no AD effects	0.011	0.580	0.002
	AD effects	0.171	1.266	0.065
$\gamma = 3.0$	no AD effects	0.011	0.577	0.002
	AD effects	0.172	1.273	0.066

**Table 8** Consumption equivalent welfare gains in basis points, calculated for policies implemented in a recession with and without aggregate demand effects, for different values of risk aversion,  $\gamma$ .

### 5.3 Changing benefits

In our baseline calibration we follow Rothstein and Valletta (2017) and calibrate the replacement rates to  $\rho_b = 0.7$  with unemployment benefits and  $\rho_{nb} = 0.5$  without benefits. Here we consider replacement rates that are considerably less generous and more in line with values used in the previous macro literature with unemployment in models with heterogeneous agents. The alternative values we consider are a replacement rate of  $\rho_b = 0.3$  when unemployed with benefits as in Carroll, Crawley, Slacalek, and White (2020), and a replacement rate of  $\rho_{nb} = 0.15$  when unemployed without benefits. This latter value is the same as the replacement rate used in Den Haan, Judd, and Juillard (2010).<sup>19</sup> With these replacement rates, being unemployed is more serious for consumers than in our baseline calibration and the precautionary saving motive is stronger.

#### 5.3.1 Discount factor distributions with different benefits

Table 9 shows that when benefits are less generous and the precautionary motive is stronger, then the estimated discount factor distributions are centered on lower values of  $\beta$  and the dispersion in the distributions increase as  $\nabla$  is considerably higher. The intuition is similar to the case when increasing risk aversion from  $\gamma = 2.0$  to  $\gamma = 3.0$  discussed in section 5.2.1: A stronger precautionary motive for saving must be counteracted by a lower average discount factor to match the same average level of saving as before. The distributions must also be more dispersed to match the same concentration of liquid wealth. In fact, the estimated discount factor distributions for the alternative calibration of the replacement rates are very similar to those reported for  $\gamma = 3.0$  in row 3 of Table 7.

<sup>19</sup>In Den Haan, Judd, and Juillard (2010), there is only one unemployment state and, hence, no sense in which benefits expire after a while. Therefore, this replacement rate applies for long-term unemployed as it does in our model, but in this paper there is also an intermediate state in which benefits are higher until they expire.

			Dropout		Highschool		College	
			$\beta$	$\nabla$	$\beta$	$\nabla$	$\beta$	$\nabla$
Baseline	$(\rho_b = 0.7 \text{ and } \rho_{nb} = 0.5)$	0.307	0.694	0.542	0.904	0.099	0.978	0.015
Alternative	$(\rho_b = 0.3 \text{ and } \rho_{nb} = 0.15)$	0.307	0.599	0.687	0.852	0.159	0.968	0.028

**Table 9** Estimates of the Splurge and  $(\beta, \nabla)$  for each education group for the baseline replacements rates  $\rho_b$  and  $\rho_{nb}$  and an alternative calibration.

		Stimulus check	UI extension	Tax cut
Baseline $(\rho_b = 0.7 \text{ and } \rho_{nb} = 0.5)$	no AD effects	0.011	0.580	0.002
	AD effects	0.171	1.266	0.065
Alternative $(\rho_b = 0.3 \text{ and } \rho_{nb} = 0.15)$	no AD effects			
	AD effects			

**Table 10** Consumption equivalent welfare gains in basis points, calculated for policies implemented in a recession with and without aggregate demand effects, for different unemployment benefit rates.

### 5.3.2 Results with different benefits

In this section we perform the welfare analysis for different benefit replacement rates. Lower replacement rates, *ceteris paribus*, induce agents to hold higher buffer stocks of savings since in the event of unemployment less income will

Table 10 shows, that

## 5.4 Changing the properties of the recession

In this section we alter two properties of the recession and study the impact of those changes (one at a time) on our main results. First, we lower the average length of a recession from six quarters in the baseline to four quarters. Second, we increase the consumption elasticity of the aggregate demand effect,  $\kappa$ , from 0.3 in the baseline to 0.5. In either case, the parameter changes do not require a reestimation of the discount factor distribution, since the baseline saving behavior is unaffected by properties of the recession, which arrives as an MIT shock.

Table 11 presents the welfare results for different properties of the recession. In case of a shorter average recession length of 4 quarters as opposed to 6 quarters in the baseline, we observe lower welfare impacts of the policies. As argued earlier this is because the policies are particularly effective during recessions. Hence the additional spending induced by the policies is now less likely to occur while the recession is ongoing. This can also be seen by investigating the long-run multipliers of the policies, which fall slightly for all three policies considered: from 1.339 in the baseline to 1.314 in case of the shorter

		Stimulus check	UI extension	Tax cut
Baseline	no AD effects	0.011	0.580	0.002
	AD effects	0.171	1.266	0.065
Shorter average recession, 4q	no AD effects	0.010	0.488	0.001
	AD effects	0.161	1.074	0.053
Stronger AD effects, 0.5	no AD effects	0.011	0.580	0.002
	AD effects	0.346	1.990	0.133

**Table 11** Consumption equivalent welfare gains in basis points, calculated for policies implemented in a recession with and without aggregate demand effects, for different properties of the recession.

recession length for the stimulus check, from 1.275 to 1.255 for the UI extension and from 1.079 to 1.042 for the tax cut.

A higher value for  $\kappa$ , and hence stronger aggregate demand effects, considerably increases the welfare effects of each policy. Of course, this is only the case when AD effects are switched on. In their absence, there is no change of the welfare results relative to the baseline calibration of the model. The larger  $\kappa$  implies a larger boost to aggregate income in response to the demand effects of the policies. This larger boost translates to a larger increase in consumption and thus a stronger welfare impact. Under stronger AD effects, the policies have also considerably larger long-run multipliers. The stimulus check exhibits a multiplier of 1.811 (baseline: 1.339), the UI extension of 1.633 (1.275) and the tax cut of 1.271 (1.079).

## 5.5 Summary of robustness exercises

*IF: Draft in bullet points. Please feel free to extend.*

- The robustness checks show that our main results are fairly robust to a wide range of alternative parameter choices
- Fitting the model to data on the distribution and median of liquid wealth seem to pin down the impact of the considered policies in terms of stimulating consumption.
- Characteristics of the recession, do, however matter for our results. Shorter recessions or more shallow ones (i.e. with lower aggregate demand effects) reduce the effectiveness of policies. Conversely, more severe recessions will render the policies even more efficient than our baseline results suggest.
- Interestingly, none of our robustness checks alter the ranking of the policies in terms of their effectiveness.

## 6 Conclusion

For many years leading up to the Great Recession, a widely held view among macroeconomists was that countercyclical policy should be left to central banks, because fiscal policy responses were unpredictable in their timing, their content, and their effects. Nevertheless, even during this period, fiscal policy responses to recessions were repeatedly tried – perhaps because the macroeconomists’ advice to policymakers – “don’t just do something – stand there” – is not politically tenable.

This paper demonstrates that macroeconomic modeling has finally advanced to the point where we can make reasonably credible assessments of the effects of alternative policies of the kinds that have been tried. The key developments have been the advent of national registry datasets that can measure crucial microeconomic phenomena, and the development of tools of heterogeneous agent macroeconomic modeling that can match those micro facts and glean their macroeconomic implications.

We examine three fiscal policy experiments that have actually been implemented in the past: an extension of UI benefits, a stimulus check and a tax cut on labor income. Our model suggests that the extension of UI benefits is a clear “bang for the buck” winner. Not only is it the policy that yields the greatest spending boost during while the recession is ongoing (when multipliers are likely to be strongest), it also leads to the greatest welfare gains. The chief drawback of the UI extension is that its size is limited by the fact that a relatively small share of the population is affected by it. In contrast, stimulus checks are easily scaleable while exhibiting only slightly less recession-period stimulus (in a typical recession). However, since some of the stimulus checks flow to well-off consumers, it does worse than UI extensions when we evaluate welfare consequences. Finally, the tax cut is the least effective both in terms of the multiplier and welfare impact since it only targets employed consumers, and for a typical recession more of its payouts are likely to occur after the recessionary period (when multipliers may exist) has ended.

The tools we are using could be reasonably easily modified to evaluate a number of other policies. For example, in the COVID recession, not only was the duration of UI benefits extended, those benefits were supplemented by very substantial extra payments to every UI recipient. We did not calibrate the model to match this particular policy, but the framework could easily accommodate such an analysis.



# Appendices

## A Linearity of the check stimulus

Table 12 shows the amount of additional consumption stimulated (as % of baseline consumption) caused by stimulus checks of different sizes as well as their net-present value multiplier. The table shows that the impact of the check stimulus experiment scales roughly linearly with the size of the stimulus check, leaving the multiplier largely unaffected by the size of check.

Size of stimulus check	\$75	\$1200	\$5000
Add. cons. as share of baseline cons. (recession, AD)	0.019	0.308	1.294
Multiplier (recession, AD)	1.849	1.850	1.866

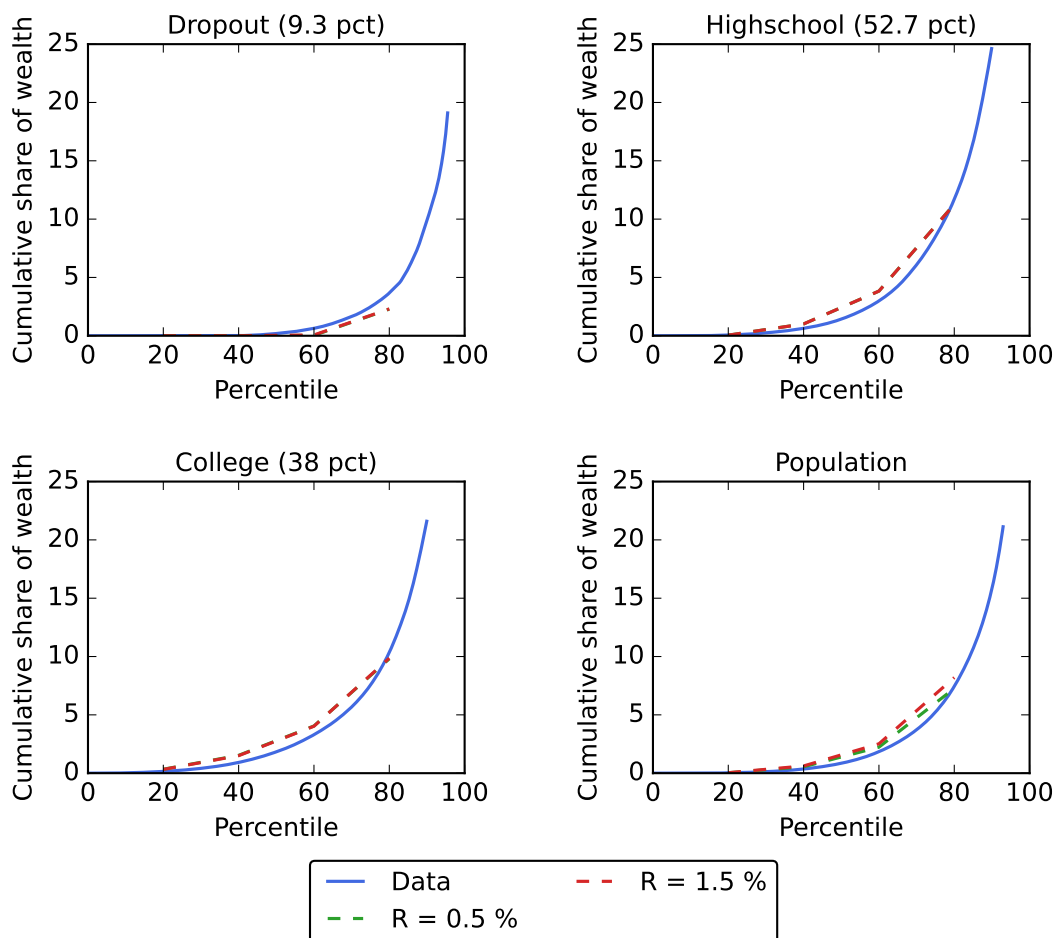
**Table 12** Multipliers for different sizes of the stimulus check

## B Estimating discount factor distributions for different interest rates

Figure 8 shows the fit of the liquid wealth distribution for interest rates of 0.5 percent and 1.5 percent per quarter. In both cases, the estimation exactly matches the median liquid wealth to permanent income ratios for each education group listed in Panel B of Table 2.

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**Figure 8** Distributions of liquid wealth within each educational group and for the whole population from the 2004 Survey of Consumer Finance and from the estimated model for different values of the interest rate,  $R$ .

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